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# **CORPORATE INFORMATION**

### **Board of Directors**

Mr. Nasser Abdulla Hussain Lootah Chairman

Mr. Husain Lawai Vice-Chairman

Mr. Muhammad Zahir Esmail President & CEO

**Mr. Asadullah Khawaja** Director

Mr. Shehryar Faruque Director

Mr. Md. Ataur Rahman Prodhan Director

Mr. Mohammad Faisal Shaikha Director

## **Audit Committee**

Mr. Shehryar Faruque Chairman

Mr. Asadullah Khawaja Member

Mr. Husain Lawai Member

### **Risk Management Committee**

Mr. Husain Lawai Chairman

Mr. Shehryar Faruque Member

Mr. Asadullah Khawaja Member

## **HR & Compensation Committee**

Mr. Asadullah Khawaja Chairman

Mr. Shehryar Faruque Member

**Mr. Husain Lawai** Member

# Information Technology Committee

Mr. Shehryar Faruque Chairman

Mr. Muhammad Zahir Esmail Member

Mr. Mohammad Faisal Shaikha Member



# **CORPORATE INFORMATION**

**Chief Financial Officer** 

Mr. Irfan Saleem Awan

**Company Secretary** 

Syed Muhammad Talib Raza

**Auditors** 

**Deloitte Yousuf Adil** Chartered Accountants

**Legal Advisors** 

Hyat & Meerjees

**Shares Registrar** 

THK Associates (Private) Limited

1st Floor, 40-C, Block-6,

P.E.C.H.S, Karachi

Tel :021-111-000-322

Ext : 107-111-115 Fax : 021-34168271

Email : secretariat@thk.com.pk

Website: www.thk.com.pk

**Entity Ratings** 

Rated by JCR-VIS Credit Rating Company Ltd.

Medium to Long Term "A- (Single A minus)"

Short Term "A-1 (A-one)"

**Head Office** 

Arif Habib Centre, 23 M.T. Khan Road,

Karachi-74000,

Pakistan

UAN: (021) 111-124-725

Fax : (021) 32435736

**Registered Office** 

Plot No. 9-C, F-6 Markaz, Supermarket,

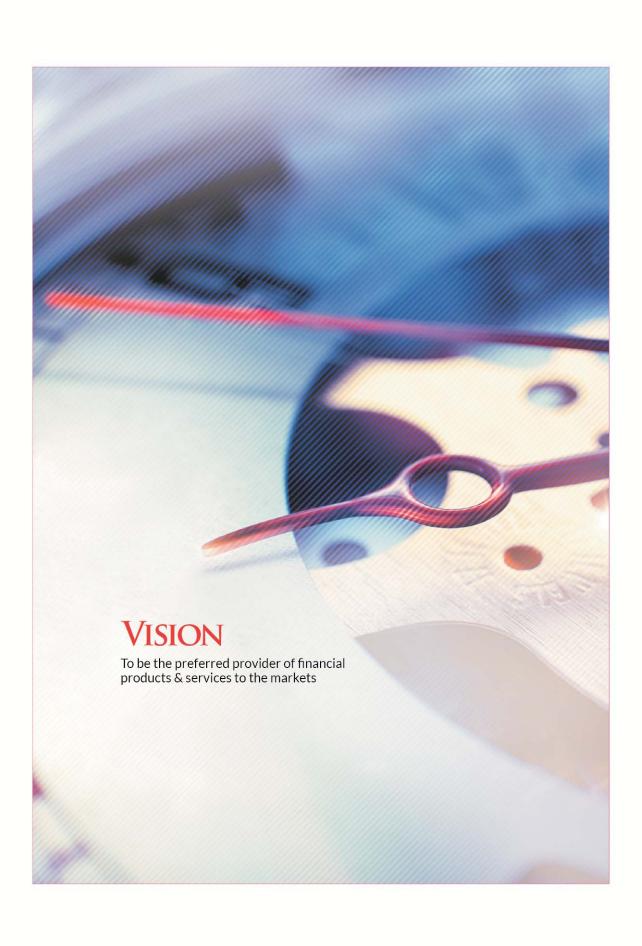
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Website : www.summitbank.com.pk

Toll Free: 0800-24365







### DIRECTORS' REPORT TO THE SHAREHOLDERS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

On behalf of the Board of Directors' of Summit Bank Limited (the Bank), we hereby present the un-audited condensed interim financial statements of the Bank for the three months period ended March 31, 2018 (Q1-2018).

#### **PERFORMANCE REVIEW**

The summarized financial highlights of the Bank for the three months period under review are as follows:

	For the months per March 31, 2018	
	(Rupee:	s in '000)
Loss before provisions and direct write-offs	(124,576)	(66,624)
(Provision) / reversal of provision against non-performing		
loans and advances-net	<b>(331,905)</b> 34,906	
Reversal of provision for diminution in the value of investments-net	- 227,615	
Bad debts written off directly	<b>(294)</b> (3,682)	
(Loss) / profit before taxation	(456,775)	192,215
Tax income / (expense)	128,509	(107,433)
(Loss) / profit after taxation	(328,266)	84,782
Basic (loss) / earnings per share - Rupee	(0.12)	0.04
Diluted (loss) / earnings per share - Rupee	(0.12)	0.03
Transfer to Statutory Reserve	-	16,956

During the three months period under review (Q1-2018), the Bank posted a loss after tax of Rs.328.27 million as compared to profit after tax of Rs. 84.78 million earned during the same period last year. The loss for Q1-2018 is primarily attributable to, 1) provision expense recognized for non-performing loans and advances (NPLs) during this period as against the net reversal of provision against NPLs and investments recognized during the same period last year and 2) reduction in non-markup income during the period under review as compared to non-markup income earned during the corresponding period last year.

The Bank recognized net provision expense of Rs. 331.91 million for NPLs during Q1-2018 as against net reversal of provision for NPLs and net reversal of provision for diminution in the value of investments amounting to Rs. 34.91 and Rs. 227.62 million respectively recognized during the corresponding period last year. Apart from the negative impact of provision arising due to fresh classifications of certain NPLs during Q1-2018, additional provision was recognized for certain existing NPLs to comply with regulatory requirements for increasing the provision against those NPLs on a time-based criteria (though the Bank has full value of the collaterals available for recovery purposes) and downgrading of existing NPLs in line with applicable regulatory requirements. As of March 31, 2018, Bank's NPLs ratio (Gross NPLs to Gross Loans) stood at 17.67% as against 17.15% as of December 31, 2017, wherein gross NPLs of the Bank increased to Rs. 18,313.93 million from Rs. 17,065.58 million as of December 31, 2017. In this respect, the management is making strenuous recovery efforts and is in constant negotiation with the defaulted borrowers and hopeful that they would soon start paying their due amounts, which should help in reduction of NPLs and related provisions.



Non-markup income during Q1-2018 amounted to Rs. 469.92 million declining by 25.83% in comparison with the same period last year (Q1-2017: Rs. 633.57 million). The major factor for this decline was the reduction in net gain on sale of securities (Government Securities and shares), which amounted to Rs. 22.192 million during Q1-2018 as against net gain of Rs. 170.80 million earned during the same period last year. This reduction was due to prevailing interest rate scenario and equity market condition, which offered minimal capital gain opportunities during the period under review as compared to the corresponding period last year. Moreover, fee and commission income decreased from Rs. 257.03 million to Rs. 233.53 million. The management is however hopeful of achieving growth in fee and commission income going forward and making sincere efforts for the same. On the other hand, the Bank took benefit of the prevailing foreign exchange (forex) rate movements during Q1-2018 and managed to increase its income from dealing in foreign currencies to Rs. 171.52 million as against Rs. 157.73 million during Q1-2017, thereby registering a growth of 8.74%.

During Q1-2018, net markup income of the Bank increased to Rs. 818.64 million as against Rs. 757.19 million earned last year same period, translating into a growth of 8.11%. The management remained focused on the Bank's strategy and increased average earning assets portfolio along with controlling the Cost of Deposits (CoD) through its prudent deposit mobilization efforts. Increase in low cost average deposits had a positive impact on the net markup income for the quarter under review. It is pertinent to mention here that average deposits of the Bank during Q1-2018 were higher than the average deposits of Q4-2017 and Q1-2017, reflecting a positive trend.

The management is continuously focusing on curtailing the non-markup expenses of the Bank. Because of these efforts, non-markup expenses during Q1-2018 reduced to Rs. 1,413.13 million as against Rs. 1,457.39 million expenses during Q1-2017 that translates into a reduction of 3.04%. There is a mechanism in place of constant monitoring of non-markup expenses which aims to identify the areas of cost saving and rationalization. This is yielding positive results for the Bank.

The total assets of the Bank stood at Rs. 199,951.49 million as at March 31, 2018 as against Rs. 233,049.94 million as of December 31, 2017, reflecting a decline of 14.20%. This reduction in total assets was mainly due to reduction of investments in Treasury Bills (T-Bills) which were reduced keeping in view the interest rate scenario and net returns available on T-Bills investments. This also resulted in corresponding reduction of Repo and call borrowings of the Bank during Q1-2018. Accordingly, net investments of the Bank stood at Rs. 61,286.36 million as against Rs. 95,231.06 million as of December 31, 2017, reflecting a decline of 35.64% while borrowings as at March 31, 2018, amounted to Rs. 35,354.44 million as against Rs. 67,307.77 million as of December 31, 2017, reflecting a decline of 47.47%.

Net advances of the Bank stood at Rs. 89,299.61 million (December 31, 2017: Rs. 85,521.87 million) registering a growth of 4.42% during Q1-2018. Furthermore, as at March 31, 2018, deposits of the Bank closed at a healthy figure of Rs. 145,914.60 million (December 31, 2017: Rs. 145,729.71 million).

At the quarter-end, the Bank has recognized deferred tax assets (net) of Rs. 5,509.21 million. This represents management's best estimate of tax benefits expected to be realized in future. We are hopeful that the Bank will be able to realize these benefits. Based on the updated tax position, deferred tax income for Q1-2018 amounted to Rs. 169.34 million as against the deferred tax expense of Rs. 77.74 million recognized during the same period last year.

#### STRATEGIC INITIATIVES

The Bank is making its best efforts for achieving compliance with the applicable minimum capital requirements. As of March 31, 2018, the Bank's paid-up capital (net of losses), Capital Adequacy Ratio and Leverage Ratio were below the levels prescribed by SBP. In this respect, the Bank has put in place a business plan, which aims to improve the Bank's capital base and risk absorption capacity and provide impetus to the growth initiative of the Bank.

The Bank also carried out a detailed due diligence exercise for potential merger of Summit Bank Limited with and into Sindh Bank Limited. Sindh Bank Limited conducted a similar evaluation exercise. After detailed evaluation, the Board of Directors of both the Banks approved the Scheme of Amalgamation of Summit Bank Limited with and into Sindh Bank Limited. The shareholders of both the Banks also approved that Scheme after which the application of sanction of Scheme was submitted to the SBP. In this respect, the management is currently in the process of completion of various requirements/formalities in light of the advice given by SBP on the matter. These steps include updated/fresh due diligence of Sindh Bank Limited based on the latest audited financial statements of December 31, 2017, for which necessary work is currently underway. This will be followed by necessary approvals of the Board of Directors and the shareholders on the



revised Scheme, subject to applicable regulatory approvals (including approval of SBP) and clearance by the Honorable Supreme Court of Pakistan (Honorable Court). Moreover, Sindh Bank Limited is also taking similar steps in light of the advice given by SBP to Sindh Bank Limited. The proposed amalgamation of the Bank with and into Sindh Bank Limited aims to provide quantum leap to the Bank and its stakeholders, achieve benefit from the synergies offered by two Banks and to enable continued compliance with all applicable minimum capital requirements.

We are confident that compliance with applicable minimum capital requirements will be achieved through the materialization of business plan and completion of proposed amalgamation transaction (subject to applicable regulatory approvals and the clearance of Honorable Court) and management is taking all the necessary steps for the same. Furthermore, the Bank's sponsor has committed to meet any capital shortfall of the Bank as and when decided by the Board of Directors of the Bank.

#### **ISLAMIC BANKING**

In line with its strategy, the Bank continued to increase its Islamic Banking portfolio during the period under review. Total deposits of the Islamic Banking (IB) operations as of March 31, 2018 stood at Rs. 23,966.69 million as against Rs. 22,549.25 million as of December 31, 2017 reflecting an increase of 6.29% during Q1-2018. Similarly, net Islamic financing and related assets have increased to Rs. 11,629.08 million at the quarter-end as against Rs. 10,779.55 million as of December 31, 2017, thereby registering a growth of 7.88% during the quarter. The Bank's investment portfolio under Islamic Banking segment closed at Rs. 5,737.99 million as of March 31, 2018 (December 31, 2017: Rs. 5,860.69 million).

The Bank's Islamic Banking network constitutes 14 full-fledged Islamic Banking branches and 35 Islamic Banking windows, thereby making a total of 49 branches in 28 cities pan Pakistan providing Islamic Banking services. Alhamdullilah, the Bank has presence of its Islamic Banking operations in all the five provinces of the country including Gilgit Baltistan.

The Bank is offering a wide range of Shariah compliant products and services both on liability and on asset side to meet the requirements of its existing and potential customers. Moreover, the Bank remained persistent with its investment in the human resource development and equipped more staff with the required Islamic Banking skills set to enrich their Islamic Banking knowledge.

#### **ECONOMIC REVIEW**

The latest economic indicators reveal that the country's prospects of achieving an eleven - year high growth rate remains strong with average headline inflation within comfortable bounds for fiscal year (FY)-2018 and FY-2019. This high growth and low inflation outcome has been accompanied by a higher current account deficit. Along with a high fiscal deficit, this could affect medium-term stability of the economy. However, recent adjustments stemming from greater exchange rate flexibility, active monetary management as well as visible improvements in exports and remittances are expected to bear fruit for medium-term in terms of sustaining the growth momentum without posing a risk to stability.

Consumer Price Index (CPI) inflation has remained moderate during January - February FY-2018, averaging 4.1 % mainly, because of subdued food prices and lower than anticipated increase in house rents. The latter lowered core inflation i.e. non-food-non-energy inflation, from 5.5 % year-on-year (YoY) in December FY-2018 to 5.2 % during January and February FY-2018.

Going forward, a sticky core inflation along with a moderate outlook of food prices amid abundant grain stocks and the recent (January - 2018) increase in policy rate are expected to contain average inflation well below the FY-2018 target of 6.0 % and close to it for FY-2019. This assessment takes into account the lagged impact of exchange rate flexibility and its second round effects (specifically through adjustments in fuel prices), demand pressures, and volatile global oil prices.

Although the full impact of recent exchange rate depreciations on exports and imports is going to unfold gradually in the coming months, financing of the high current account deficit is challenging, as a healthy growth in Foreign Direct Investment (FDI) and higher official inflows were insufficient to finance it completely. Consequently, SBP's foreign exchange reserves declined to USD 11.60 billion as of March 30, 2018. Going forward, along with a focus on narrowing the current account gap, Government's plans to timely mobilize external inflows, both official and commercial, will play a pivotal role in maintaining adequate level of SBP's foreign exchange reserves and anchoring sentiments in the forex market.



After detailed deliberations, the Monetary Policy Committee of SBP was of the view that some time may be allowed for the impact of recent policy developments to unfold and has therefore decided to maintain policy rate at 6.0 % for the next two months in its monetary policy decision of March-2018. Earlier, in order to pre-empt overheating of the economy and inflation breaching its target rate, SBP had announced increase in policy rate by 0.25% in its monetary policy decision of January-2018.

Pakistan's equity performance registered improvement during Q1-2018 as the benchmark KSE-100 index increased by 12.57% and stood at 45,560.30 points as of March 31, 2018 as against 40,471.48 points as of December 31, 2017.

#### **CREDIT RATINGS**

In June-2017, JCR-VIS Credit Rating Company Limited (JCR-VIS) maintained medium to long-term rating of the Bank at A- (Single A minus), whereas short-term rating of the Bank was maintained at A-1 (A one). Moreover, rating of the TFC issue of the Bank was maintained at A- (SO) (Single A-minus (Structured Obligation)). These ratings have been placed on 'Rating Watch-Developing' status in view of the on-going potential merger with Sindh Bank Limited.

#### **FUTURE OUTLOOK**

The Bank is fully prepared to capitalize on the business opportunities available in the market and will continue to focus on its strategy for long-term sustainable growth. To achieve its objectives, the Bank has a well-managed infrastructure, technology platform and trained human resource.

Going forward, the Bank will continue to focus on all the key areas for improvement in results, some of which are as follows:

- Improvement in return on assets and overall quality of portfolio;
- Reduction in Cost of Deposits (CoD) and improvement in current account and saving account (CASA) ratio;
- Improvement in markup and non-markup income stream;
- Continuous improvement and strengthening of capital base;
- Recoveries from non-performing loans and advances;
- Rationalization and reduction of non-earning assets; and
- Identification of areas for cost savings and rationalization.

#### APPRECIATIONS AND ACKNOWLEDGMENTS

The Board would like to express its appreciation on the efforts of the Management and all employees, while acknowledging the role of the State Bank of Pakistan, the Securities and Exchange Commission of Pakistan, other regulators and Federal and Provincial Governments in developing and strengthening the banking and financial services industry.

We would like to take this opportunity to also thank on behalf of the Board and Management of the Summit Bank Limited, the customers and the shareholders for entrusting their confidence in us and assure them that we remain committed to maintaining high service standards and a strong culture of good corporate governance and compliance in all our endeavours.

On Behalf of the Board of Directors

Muhammad Zahir Esmail
President & Chief Executive

Nasser Abdulla Hussain Lootah Chairman

**Date:** April 26, 2018 **Place:** Islamabad



# ڈائر یکٹرز کی ربورٹ برائے شیئر ہولڈرز 31 مارچ2018 كونتم ہونے والى سەمابى كىلئے

سٹ بینک لمیٹڈ (بینک) کے بورڈ آف ڈائر مکٹرزی طرف ہے ہم بذرایعہ بذا 18 مارچ 2018 کوختم ہونے والی سماہی (Q1-2018) کیلئے بینک کے غیر آ ڈٹ شدہ خضرعبوری مالی گوشوارہ جات پیش کرتے ہیں۔

# کارکردگی کا جائزه

زىرنظرسەمابى كىلئے بىنك كى مالياتى جىلكيول كاخلاصەدرج ذيل ہے:

	م ہوتے والی س	ہا ما می برائے
	2018﴾ 31ء	311% و2017م
	(000' رو.	پے میں)
پروویژن اور ڈائر بکٹ رائٹ آف سے قبل نقصان	(124,576)	(66,624)
غیر کار کردگی والے قرضہ جات اورا ٹیر وانسز کے عوض		
(پروویژن)/پروویژن کارپورسل-نیٹ	(331,905)	34,906
سر ماید کاریوں کی مالیت میں پروویژن کاریورسل-نیٹ	-	227,615
برے قرضہ جات کا ڈائر یکٹ رائٹ آف	(294)	(3,682)
قبل از ٹیکس (نقصان )/منافع	(456,775)	192,215
<sup>ش</sup> یکس آمدن ا( خرچ )	128,509	(107,433)
بعداز نیکس (نقصان )/منافع	(328,266)	84,782
فی شیئر (نقصان )/منافع ببیک (روپے)	(0.12)	0.04
فی شیئر (نقصان)/ منافع ڈائلیوٹڈ (روپے)	(0.12)	0.03
قانونی ریز رومیں منتقلی	-	16,956

زىر جائزه سەمائى (Q1-2018) يىل بىنىك نے 328.27 ملين روپے كا بعداز ئىكس نقصان درج كيا جبكه چچيك سال كى اسى مدت كے دوران 84.78 ملین رویے کا بعداز ٹیکس منافع کمایا تھا۔ Q1-2018 میں نقصان کی بنیادی وجوہات 1 ) غیر کارکردگی والے قرضہ جات اورایڈ وانسز کے عوض پر وویژن ہے جبکہ پچھلے سال اس مدت کے دوران غیر کار کر دگی والے قرضہ جات اور سر ماید کاریوں کے عوض پر وویژن کا نمیٹ رپورسل تھا، اور 2) زبر جائزہ عرصے کے دوران پچھلے سال کے اس عرصے کے مقابلے میں غیر مارک اپ آمدنی میں کمی ہیں۔

ختم بهو ز دالی به ای برا ز



بینک نے زیر جائزہ سہ ماہی میں غیر کارکردگی والے قرضہ جات کے لیے 19.18 ملین روپے کی پروویژن درج کی جبکہ پچھلے سال اس مدت کے دوران غیر کارکردگی والے قرضہ جات اور سر ماہی کا ریوں کی مالیت کے لیے پر وویژنز میں بالتر تیب 34.91 ملین روپے اور 227.62 ملین روپے کا نمیٹ ریورس تھا۔ 2018 – 2018 کے دوران کچھ غیر کارکردگی والے قرضہ جات کی تازہ درجہ بندی سے پر وویژن پر ختی اثر کے علاوہ قانونی تقاضوں کو پورا کرنے کیلئے ٹائم بیسٹر کرائیٹر یا ( Time Based Criteria ) (حالا تکہ بینک کے پاس وصولی کے لیے سکیورٹرز کی کمل و ملیو دستیاب ہے ) اور موجودہ NPLs کی بیٹ گرائیٹر یا اوٹ کی بناء پر مزید پر وویژن کی گئی۔ 3011 رخی گئی کے غیر فعال قرضہ جات کا تناسب (مجموعی قرضوں کا تناسب ) 75.61 فیصدر ہا جبکہ 2017 کو جبکہ کے غیر فعال قرضہ جات بڑھ کر 2018 کو جبکہ کے خیر فعال میں انتظامیہ میں انتظامیہ ریورپز کے لیے انتقاب کو شیس کر بی ہے اور ناد ہندہ قرض داروں کے ساتھ مستقل بنیادوں پر مذاکرات کر رہی ہے اور امید ہے کہ وہ ایک الادا قرضہ جات کی دار میں مدر لیے گی۔

201-2018 کے دوران بینک نے 25.09 ملین روپے کی نان مارک اپ آمدن حاصل کی جو کہ پچھلے سال کی اس مدت کے دوران حاصل ہونے والی آمدن کے مقابلے میں 25.83 فیصد کی کو ظاہر کرتی ہے (2017-633.57:Q1-2017 ملین روپے رہے جابہ پچھلے سال اس مدت میں (گورنمٹ سیکیو رٹیز اورشیئرز) کے نبیٹ کیپٹل گین میں کمی تھی جو 201-2018 ملین روپے رہے جابہ پچھلے سال اس مدت میں (گورنمٹ سیکیو رٹیز اورشیئرز) کے نبیٹ کیپٹل گین میں کمی تھی جو 2018-2018 ملین روپے رہے جابہ پچھلے سال اس مدت میں انوپ میں اس کی اس مدت میں انوپ میں انوپ میں انوپ میں انوپ میں کمی آئی اور بید گھٹ کے سال کی اس مدت میں انوپ میں انوپ میں آمدنی میں کمی آئی اور بید گھٹ کے سال کی اس مدت میں انوپ میں کمی آئی اور بید گھٹ کے سال کی اس مدت میں انوپ میں کمی آئی اور بید گھٹ کے دوران کی گا دوران کے میں اور کمیشن کی آمدنی میں اضافہ حاصل کیا جائے گا اوراس کے لیے تفاصانہ کو سین دوپ رہی کا فائدہ اٹھایا اور غیر ملکی کرنسیوں کے لین دین سے اپنی آمدنی میں اضافہ کرنے میں کامیاب رہا، جو کہ 201-20 کے دوران 157.73 ملین روپے رہی اوراس طرح سے 8.74 فیصد کی تی درن کی ۔

201-2018 ملین روپے کی آمدنی تھی جو کہ 18.1 فیصد کے اضافے کو فلاہم کرتی ہے۔ 818.64 ملین روپے ربی جیکہ بچھلے سال اس مدت میں اضافہ ہوا جو کہ 818.64 ملین روپے کی آمدنی تھی جو کہ 18.11 فیصد کے اضافے کو فلاہم کرتی ہے۔ انتظامیہ نے بینک کی حکمت عملی پر توجہ مرکوز رکھی اور آمدنی والے اثاثہ جات میں اوسطاً اضافہ حاصل کرنے کے ساتھ ساتھ ڈیپازٹس کے حصول کیلئے کی گئی تھا کو کوشوں کے ذریعے ڈیپازٹس کی لاگت (COD) کو بھی تابع میں رکھا۔ یہاں بیذ کر بھی ضروری ہے کہ 2018 میں 2018 کے دوران بینک کے اوسط ڈیپازٹس 2017-10 اور 2017 کے مقابلے میں بڑھ گئے جو کہ ایک شیت ربھان کی حکات کی کرتا ہے۔

۔ ان کامشوں کی وجہ سے غیر مارک اپ اخراجات کو کم کرنے پر مسلسل توجہ مرکوز کررہی ہے۔ ان کوششوں کی وجہ سے غیر مارک اپ اخراجات و کم کرنے پر مسلسل توجہ مرکوز کررہی ہے۔ ان کوششوں کی وجہ سے غیر مارک اپ اخراجات کے مقابلے میں 2018 ملین روپے کے مقابلے میں 2018 فیصد کی کوظا ہر کرتے ہیں۔غیر مارک اپ اخراجات کی مسلسل نگرانی کا ایک میکٹیز م موجود ہے جس کا مقصد لاگت کی بچت اور اس میں معقوبیت کے مواقع کی نشاندہ کی کرنا ہے۔ یہ بنگ کسلئے مثبت نتائج حاصل کر رہا ہے۔



يبنك كے كل اثاثة جات 31 مارچ 2018 كو 199,951.49 ملين روپے جو كە 31 دىمبر 2017 كو 233,049.94 ملين روپے تقے اور یہ 14.20 فیصد کی کی کا عکاسی کرتے ہیں۔مجموعی ا ثاثوں میں یہ کی بنیادی طور برٹریژری ملز (T-Bills) میں ہم مایہ کاری میں کمی ہے جو مارکیٹ کی موجودہ شرح سود کے منظر نامہاور T-Bills میں موجود نیٹ ریٹرنز کومد نظر رکھتے ہوئے کی گئے۔اس کے نتیجے میں T-Bills کے دوران پیک کی رپیو پورونگز (Repo Borrowings)اور کال پورونگز (Call Borrowings) میں بھی کی ہوئی۔اس طرح بینک کی نہیٹ انویسٹمٹنس 31 دسمبر 2017 کے 95,231.06 ملین روپے کے مقابلے میں 31 مارچ 2018 کو 61,286.36 ملین روپے ہو گئیں جو کہ 35.64 فیصد کی کو ظاہر کرتی ہیں۔ جبکہ پورونگز (Borrowings) 31 دسمبر 2017 کے 67,307.77 ملین روپے کے مقابلے میں 31 مارچ2018 كو 35,354.44 ملين رويے ہوگئيں جو كە 47.47 فيصد كى كوظا ہر كرتى ہيں۔

بينك كنيك اليُروانسز ( 89,299.61 (Net Advances ملين روي تھ (31 دسمبر 2017 : 85,521.87 ملين روي) جوكه Q1-2018 کے دوران 4.42 فیصداضا نے کو ظاہر کرتے ہیں۔اس کے علاوہ 31 مارچ 2018 کو بینک کے ڈیبازٹس اضافہ کے ساتھ 145,914.60 ملين رويه کي صحت مندسطي پيني گئه (31 ديمبر 2017: 145,729.71 ملين رويه) -

سہاہی کے اختتام پر بینک نے 5,509.21 ملین روپے کے نبیٹ ڈیفر ڈٹیکس اٹا ثہ جات ریکارڈ کیے ہیں۔ یہ منتقبل میں مکہ ٹیکس فوائد کے حصول کے بارے میں انتظامید کی تو قعات کوظا ہر کرتے ہیں۔ہم پرامید ہیں کہ بینک ان اثا توں کا فائدہ اٹھایائے گائیکس کی اپ ڈیٹڈ یوزیش کے تحت Q1-2018 کے دوران ڈیفر ڈئیکس آمدن 169.34 ملین رو ہے رہی جبکہ چھلے سال اس مدت کے دوران 77.74 ملین روپے کا ڈیفر ڈئیکس خرچ ريکارڈ کيا گيا تھا۔

# حکمت عملی کےاقد امات

پینک کم از کم کمپیٹل کی لا گوشرائط ہے ہم آ ہنگی حاصل کرنے کیلئے تمام ضروری اقدامات اٹھار ہاہے۔ 31 مارچ 2018 کو بینک کا ادا شدہ کمپیٹل (capital adequacy ratio) ،کیٹیل الڈ کیسی کا تناسب (paid up capital (net of losses)) (خیارے کے بعد ) اور لیورج کا تناسب ( leverage ratio ) بینک دولت پاکتان کی جانب سے مجوزہ سطح سے نیچے تھے۔اس سلسلے میں بینک نے ایک برنس یلان تشکیل دیا ہے جس کے مقاصد میں بینک کے کیپٹل کو بڑھانا،خطرات سے نمٹنے کی صلاحیت میں اضافہ کرنااور بینک کی ترقی کیلئے اقدامات کی

ا سکے علاوہ، بینک نے سمٹ بینک لمیٹڈ کے سندھ بینک لمیٹڈ میں ممکنہ انضام کیلئے جائزے کی مثق (Due Diligence exercise) کا اہتمام کیا تھا۔سندھ بینک کمپیٹڈ نے بھی اس طرح کی حائزہ مثق کا اہتمام کیا تھا تفصیلی حائزے کے بعد، دونوں بینکوں کے پورڈ آف ڈائر یکٹرز نے سٹ بینک کمیٹڈ کے سندھ بینک لمیٹڈ کیباتھ انضام کی اسکیم کی منظوری دی۔ دونوں بینکوں کے شیئر ہولڈرز نے بھی اس اسکیم کی منظوری دی جس کے بعد اسٹیٹ بینک آف یا کتان (SBP) سے اسکیم کی منظوری کی درخواست دائر کی گئی تھی۔اس سلسلے میں انتظامیہ فی الحال مختلف ضروریات ا امور کو SBP کے طرف سے دی گئی ہدایت کی روشیٰ میں مکمل کرنے میں مصروف عمل ہے۔ ان اقدامات میں شامل سندھ بینک لمیٹٹر کے 31 دسمبر 2017 کے آڈٹ شدہ مالیاتی گوشواروں کے تحت جائزے کی مثق کائمل جاری ہے جس کے بعد بورڈ آف ڈائز بکٹرزاورشیئر ہولڈرز سے تجدید شدہ اسکیم برمنظوری لی جائے گی جو کہ قابل اطلاق ریگولیٹری منظوریوں (جس میں SBP کی منظوری بھی شامل ہے)اورمعزز سپریم



کورٹ آف پاکستان (معززعدالت) کی کلیرنس سے مشروط ہوگی۔ سندھ بینک لمیٹڈ بھی SBP کی طرف سے دی گئی ہدایت کی روثنی میں اس طرح کے اقدامات کررہا ہے۔ بینک کا سندھ بینک لمیٹڈ کیساتھ مجوزہ انضام بینک اوراسکے اسٹیک ہولڈرز کیلئے ترقی کی ٹئ سطح کے حصول میں مدو، دونوں بینکوں کے مشتر کہ فوائد سے مستنفید ہونے اور کم از کم کیپٹل کی تمام لا گوشدہ شرائط (minimum capital requirements) سے ہم آ جنگی جاصل کرنے کے مقاصد رمبنی ہے۔

ہم پراعتاد میں کہ کم از کم سرمائے کی لا گوشرائط کی برنس پلان پرعملدرآ مداور مکمندانضام کی ٹرانز یکشن کی تیمیل کے ذریعے تیل کر لی جائے گی (جو کہ آتا بل اطلاق ریگولیٹری منظوریوں اور معزز عدالت کی کلیرنس سے مشروط ہے ) اور اس مقصد کیلئے انتظامیہ تمام ضروری اقدامات کر رہی ہے۔ مزید برآں، بینک کے اسیانسرنے اس بات کاعزم کیا ہے کہ جب بھی بینک کے پورڈ آف ڈائر یکٹرزنے فیصلہ کیا تو وہ کیپٹل کی کسی بھی کی کو پورا کریگا۔

## اسلامی بینکاری

بینک نے حکمت عملی کے مطابق زیر جائزہ سہ ماہی کے دوران اسلامک بینکنگ کے پورٹ فولیو میں اضافہ کے تسلسل کو جاری رکھا۔ 31 ماری 2018 کے دوران اسلامی بینکاری کے مجموعی ڈپازٹس 23,966.69 ملین روپے پر پہنچ گئے جو کہ 31 دیمبر 2017 کو 22,549.25 ملین روپے تھے اور یہ 2018 کے دوران 10,728 فیصد اضافے کو فطاہر کرتے ہیں۔ اس طرح اسلامی نبیٹ فنانسنگ اور منطقہ اٹا ثہ جات سہ ماہی کے اختتام پر 11,629.08 ملین روپے تھے، اس طرح سہ ماہی کے دوران 2018 تھے۔ کہ جو 31 دیمبر 2017 کو 10,779.55 ملین روپے تھے، اس طرح سہ ماہی کے دوران محمل کے دوران کے تحت بینک کی سر ماریکاری (انویسٹمنٹ ) کا پورٹ فولیو 3018 کو 2018 کو 5,737.99 ملین روپے گئے۔ ملین روپے کے 5,880.69 ملین روپے کے مطین روپے کے مطین روپے کے دوران کی تحت بینک کی سر ماریکاری (انویسٹمنٹ کی کورٹ فولیو 3018 کو 2018 کو 5,737.99 کورٹ کی تعت بینک کی سر ماریکاری (انویسٹمنٹ کی کورٹ کورٹ کی گئے۔ ملین روپے کے 5,860.69 کو 5,737.99 کورٹ کی کورٹ کورٹ کی کورٹ کی کورٹ کی کورٹ کی کورٹ کی کورٹ کورٹ کی کورٹ کورٹ کی کورٹ کورٹ کی کورٹ کورٹ کی کورٹ کورٹ کی کورٹ کورٹ کی کورٹ کی کورٹ کی کورٹ کورٹ کی کورٹ

بینک کا اسلامک بینکنگ نیٹ ورک 14 مکمل اسلامی بینکنگ شاخوں اور 35 اسلامک بینکنگ ونڈوز پرمشتمل ہے۔ اس طرح پاکستان کے 28 شہروں میں مجموعی طور پر 49 شاخیں اسلامک بینکنگ کی خدمات فراہم کررہی ہیں۔الحمد للد! گلگت بلنستان سمیت ملک کے پانچوں صوبوں میں بینک کی اسلامک بینکاری کے آبریشنز حاری ہیں۔

بینک کے اپنے موجودہ اور نئے صارفین کی ضروریات پوری کرنے کیلئے قرضہ جات اورا ثاثہ جات دونوں کی صورت میں شریعت سے ہم آ ہنگ پروڈ کٹس کی ایک وسیع رہنج پیش کررہا ہے۔اس کے علاوہ، بینک اپنے ملاز مین کی بہتری کیلئے سرماییکاری کے اصول پریھی کاربند ہے اور ملاز مین کی اسلامی بینکاری کی معلومات کو مستحکم بنانے کیلئے اسلامی بینکاری ہے متعلق مہبارت فراہم کررہا ہے۔

# معاشی تجزیه

تازہ ترین معاشی علامات سے پتا چلتا ہے کہ ملک کے گیارہ سال کی بلندترین شرح نموحاصل کرنے کے امکانات مضبوط ہیں جبکہ اوسط عمومی مہدگائی مالی سال 18ء اور مالی سال 19ء کے لیے مناسب حدود میں رہے گی۔ اس بلند نمواور کم مہنگائی کے بنتیج کے ہمراہ بلند جاری کھاتے کا خسارہ ویکھنے میں آیا ہے۔ یہ خسارہ اس کے ساتھ بلند مالیاتی خسارہ معیشت کے وسط مدتی استفکام پر منفی اثر مرتب کر سکتا ہے۔ تا ہم توقع ہے کہ شرح مباولہ کی زیادہ کیک سے پیدا ہونے والی حالیدردو بدل، فعال انتظام زرنیز برآمدت اور ترسیلات زرمین نمایاں بہتری استفکام کے لیے خطرہ سے بغیر وسط



مدت میں نمو کی موزوں رفتار قائم رکھنے کے لحاظ سے ثمر آور ثابت ہو تکیس گی۔

چۇرى تافرورى مالى سال 18 ء مىن مېزىگا كى بلخاظ صارف اشارىيە قىت (CPI) خاصى معتدل رہى ہےاوراوسطاً 4.1 فيصدر ہى۔اس كى برسى وجيم غذائی قیمتیں اورمکانات کے کرائے میں تو قع ہے کم اضافہ تھا۔موٹرالذ کرنے قوزی مہنگائی، یعنی غیرغذائی غیرتوانائی مہنگائی، کوگھٹا دیااور دسمبر مالی سال 18ء میں 5.5 فیصد (سال بسال) کم ہوکر جنوری اور فروری مالی سال 18ء کے دوران 5.2 فیصد ہوگئی۔ آگے چل کر منجمد ( Sticky ) قوزی مہنگائی کےساتھ غذائی اشیاء کی معتدل قیمتیں اوران کے ہمراہ اناج کا وافراسٹاک اور جنوری مالی سال 18ء میں پالیسی ریٹ میں اضافہ، بیہ سب ال كرمتوقع طور براوسط مہنگائي كو مالى سال 18ء كے مہنگائي كے مدف 6 فيصد سے نتجے اور مالى سال 19ء ميں مدف كے قريب ركھيں گے۔اس تج بے میں تاہم شرح مبادلہ کی لجک کےمؤخراثر اورا سکے دورِ ثانی کے اثرات (خصوصاً ایندھن کی قیمتوں میں ردوبدل کے توسط سے ) ملی دباؤ اورتیل کی متغیرعالمی قیمتوں کو پیش نظررکھا گیا ہے۔

اگر جہ برآ مدات اور درآ مدات برشرح مبادلہ میں حالیہ کی کامکمل اثر آئندہ مہینوں میں بتدریج سامنے آئے گا تاہم بلند حاری کھاتے کے خسارے کو پورا کرنا دشوار ہوگیا ہے کیونکہ بیرونی براہ راست سر مایہ کاری کی بھر پورنمواور بلندسر کاری رقوم کی آیداسے پورا کرنے کیلئے نا کافی تھی۔ نتیجے کےطور یر 30 مارچ2018ء تک اسٹیٹ بینک کے زرمبادلہ کے ذخائر کم ہوکر 11.60 بلین امریکی ڈالر ہوگئے ۔آ گے چل کر جاری کھاتے کے فرق کو کم کرنے پرتوجہ کےعلاوہ سرکاری اور تجارتی دونوں قتم کی بیرونی رقوم کے بروقت حصول کےحکومت کے منصوبے اسٹیٹ بینک کے زرمبادلہ کے ذ خائر کی کافی سطح کو قائم رکھنےاور بازارمبادلہ میں احساسات کو قابو میں رکھنے میں اہم کر دارا دا کریں گے۔

مارچ2018 میں تفصیلی جائزے کے بعداسٹیٹ بینک کی زری پالیسی تمیٹی کا نقط نظر بہتھا کہ حالیہ پالیسی تبدیلیوں کےاثرات کوسامنے آنے کا وقت دیا جائے چنانچہ پالیسی ریٹ کوا گلے دو ماہ کیلئے 6.0 فیصد پر قائم کرنے کا فیصلہ کیا گیا۔اس سے پہلے بینک دولت پاکستان نے جنوری 2018 کے زری بالیسی کے فیصلے میں پالیسی ریٹ کو 0.25 فیصد بڑھایا تھا تا کہ معیشت کواوور ہیٹنگ سے بچایا جائے اور مہز، گائی کو ہدف کی شرح سے تحاوز نہ ہونے دیا جائے۔

پاکتان کی ایکوئی مارکیٹ میں Q1-2018 میں بہتری آئی اور Benchmark KSE-100 انڈیکس 12.57 فیصد سے بڑھ كر 31 دىمبر 2017 كى 40,471.48 يوكنٹس كے مقابلے ميں 31 مارچ 2018 كو 45,560.30 يوكنٹس پر بند ہوا۔

# كريڈٹ رينگز

جون 2017ء میں، JCR-VIS کریڈٹ ریٹنگ کمپٹی کمپٹیٹر نے بینک کی درممانی سے طویل المعادریٹنگ -A (سنگل A مائنس) اورقلیل المعاد ریٹنگ A-A)A-ون) کوبرقرار رکھا۔ اس کے علاوہ بینک کے ٹی ایف سی (TFC) کی ریٹنگ کو (SO)-A (سنگل A مائنس (Structured Obligation)) پر برقرار رکھا۔ان ریٹنگر کوسندھ بینک لمیٹر کیساتھ ہونے والے ممکنہ انضام کے بیش نظر ریٹنگ واچ\_ڈیولینگ ( Rating Watch-Developing )اسٹینٹس پررکھا گیاہے۔



# مستفتل كانقط نظر

بینک مارکیٹ میں دستیاب کاروباری مواقع سے فائدہ اٹھانے کیلئے تکمل طور پر تیار ہے اورا پی طویل المیعاد پائیدارتر قی کی حکمت عملی پر توجہ کے تشکسل کو برقر ارر کھے گا۔اس مقصد کے حصول کیلئے بینک کے پاس بہترین اور منظم انفراسٹر کچر نمیکنالوجی پلیٹ فارم اور تربیت یافتہ ہومن ریسورس موجود ہے۔

آ گے بڑھتے ہوئے، بینک نتائج کی بہتری کیلئے تمام اہم شعبوں پرتوجہ مرکوزر کھے گا،جن میں چند درج ذیل ہیں:

- ۔ اثاثوں پرمنافع اور پورٹ فولیو کے مجموعی معیار میں بہتری،
- م و نازلش کی لاگت (CoD) میں کمی اور کرنٹ اکا ؤنٹ اور سیونگ اکا ؤنٹ (CASA) کے تناسب میں بہتری،
  - مارک ای اورغیر مارک ای آمدنی میں اضافه،
    - كىيىڭل بىين مىرمسلسل بهترى اوراستىكام،
  - غیرفعال قرضه جات اورایدُ وانسز کی مدمین وصولیان،
    - \_ غیرمنافع بخشا ثا ثه جات میں معقولیت اور کمی; اور
  - ۔ لاگت میں بچت اور معتولیت کے مواقعوں کی نشاند ہی۔

# تعرينيں اور توثیق

بورڈ آف ڈائر یکٹرز کی جانب سے

بورڈاپنی انتظامیاورملاز مین کی کاوشوں کوسراہتے ہوئے بینک دولت پاکستان،سیکورٹیز اینڈ ایمپیچنئے کمیشن آف پاکستان، دیگرریگولیٹرزاوروفاقی اور صوبائی حکومتوں کے کردارکو بھی تسلیم کرتا ہے جو کہ انہوں نے بیٹکنگ اور مالیاتی خدمات کی صنعت کومضبوط کرنے میں اداکیا ہے۔

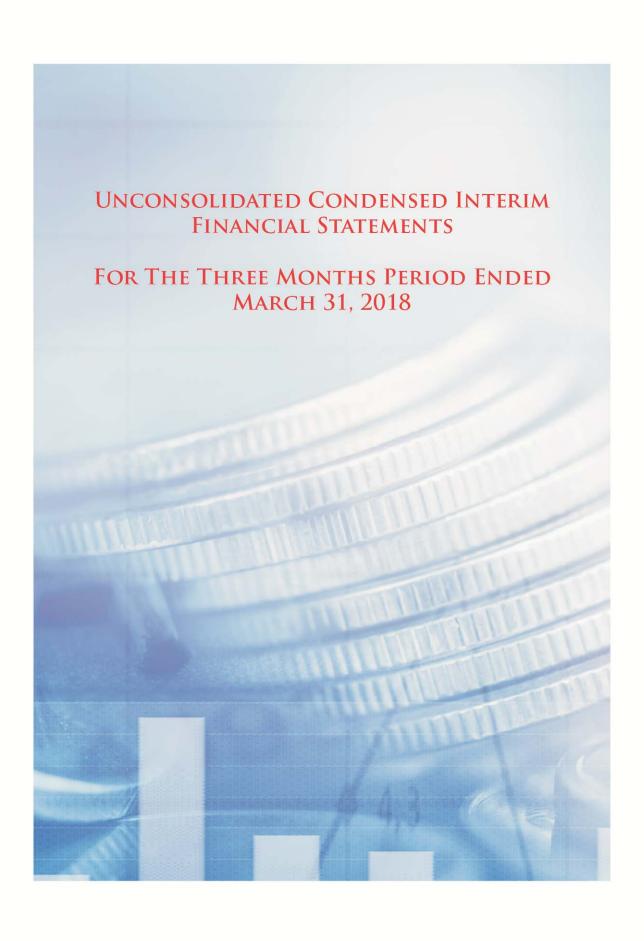
ہم اس موقع پرسٹ بینک لمیٹڈ کے بورڈ اورانتظامیہ کی جانب سے صارفین اورشیئر ہولڈرز کا بھی شکر بیادا کرتے ہیں جنہوں نے ہم پر بھرو سے کا اظہار کیا اور ہم انہیں یقین دلاتے ہیں کہ سروں کے اعلی معیار کو برقر ارر کھنے کیلئے پرعزم ہیں اور بہترین کارپوریٹ گورننس اور کمیلائنس کے بہتر ماحل کو برقر اررکھنے کیلئے عمل پیراہیں۔

	ناصر عبدالله حسين لوقفا
صدراور چیف انگزیکٹو	چيئر مين
<b>تاریخ: 26</b> اپریل 2018	

QUARTERLY REPORT MARCH 2018

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مقام:اسلام آباد







# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION **AS AT MARCH 31, 2018**

		Un-audited March 31, 2018	Audited December 31, 2017
	Note	(Rupe	es in `000)
SSETS			
Cash and balances with treasury banks		13,214,184	13,556,723
Balances with other banks		2,305,607	2,440,333
Lendings to financial institutions		8,460,778	10,671,003
Investments	7	61,286,358	95,231,064
Advances	8	89,299,612	85,521,870
Operating fixed assets	9	12,675,950	12,664,584
Deferred tax assets - net		5,509,208	5,376,969
Other assets		7,199,794	7,587,390
		199,951,491	233,049,936
ABILITIES			
Bills payable		2,731,023	3,065,379
Borrowings		35,354,443	67,307,766
Deposits and other accounts	10	145,914,602	145,729,707
Sub-ordinated loans		1,495,860	1,495,860
Liabilities against assets subject to finance lease		- 1,155,000	- 1,123,000
Deferred tax liabilities		_	_
Other liabilities		3,652,029	4,416,699
		189,147,957	222,015,411
ET ASSETS		10,803,534	11,034,525
EPRESENTED BY			
Share capital		26,381,510	26,381,510
Reserves		(6,306,359)	(6,306,359
Accumulated losses		(10,835,451)	(10,535,568
		9,239,700	9,539,583
Surplus on revaluation of assets - net of tax		1,563,834	1,494,942
		10,803,534	11,034,525
ONTINGENCIES AND COMMITMENTS	11		
he annexed notes from 1 to 19 form an integral part of these	unconsolidated c	ondensed interim fi	nancial statements.
Chief Financial President & Direct Officer Chief Executive	 or	Director	Director



# UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

				March 31, 2018	March 31, 2017
			Note	(Rupees	in `000)
Mark-up / return / inte	rest earned			2,843,713	2,533,585
Mark-up / return / inte				(2,025,077)	(1,776,392)
Net mark-up / interest	income			818,636	757,193
(Provision) / reversal o				(224.225)	
non-performing loan Reversal of provision for	is and advances - net		8.2.1	(331,905)	34,906
in the value of invest			7.2	_	227,615
Bad debts written off of			, . <u>_</u>	(294)	(3,682)
	,			(332,199)	258,839
Net mark-up / interest	income after provisions			486,437	1,016,032
NON MARK-UP / INTE	REST INCOME				
	nd brokerage income			233,531	257,028
Dividend income				3,585	4,496
	ng in foreign currencies			171,517	157,726
Gain on sale of sec				22,192	170,799
	f operating fixed assets - ne revaluation of investments	t		743	24,969
classified as held-				(8,042)	(11,987)
Other income	for trading fiet			46,395	30,539
Total non-mark-up	/ interest income			469,921	633,570
NON MARK-UP / INTE				956,358	1,649,602
Administrative exp				(1,395,977)	(1,449,667)
Other provisions /	write-offs			(3,828)	(107)
Other charges				(13,328)	(7,613)
Total non-mark-up	/ interest expenses			(1,413,133)	(1,457,387)
Extra ordinary / un	usual items			(456,775) -	192,215 -
(LOSS) / PROFIT BEFO				(456,775)	192,215
Taxation					
Current				(40,826)	(29,692)
Prior years Deferred				169,335	(77,741)
Deletteu				128,509	(107,433)
(LOSS) / PROFIT AFTE	Ε ΤΔΧΔΤΙΟΝ			(328,266)	84,782
(2000) / 1 1101 11 /11 12	at indution				
Basic (loss) / earning:	s per share		12.1	(Rup (0.12)	o.04
Diluted (loss) / earnir	ngs ner share		12.2	(0.12)	0.03
The annexed notes fro	m 1 to 19 form an integral p	oart of these uncon	solidated o	condensed interim fina	ncial statements.
Chief Financial Officer	President & Chief Executive	Director		Director	Director



## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	March 31, 2018	March 31, 2017		
	(Rupees in `000)			
(Loss) / profit after taxation for the period	(328,266)	84,782		
Other comprehensive income	-	-		
Total comprehensive (loss) / income for the period transferred to equity	(328,266)	84,782		
Components of comprehensive income / (loss) not reflected in equity				
Surplus / (deficit) on revaluation of 'available for-sale securities - net of tax' *	89,348	(10,564)		
Surplus on revaluation of 'operating fixed assets - net of tax' and 'non banking assets - net of tax'**	-	-		
Total comprehensive (loss) / income for the period	(238,918)	74,218		

- Surplus/ (deficit) on revaluation of 'Available-for-sale securities net of tax' has been shown in the Statement of Comprehensive Income in order to comply with the revised "Prudential Regulations for Corporate/Commercial Banking" issued by the State Bank of Pakistan vide BPRD Circular No. 06 of 2014 on June 26, 2014.
- \*\* Surplus on revaluation of 'operating fixed assets net of tax' and 'non banking assets net of tax' is presented under a separate head below equity as 'surplus on revaluation of assets net of tax' in accordance with the disclosure format for quarterly/interim financial statements of banks as prescribed by SBP vide BSD Circular letter No. 2 of May 12, 2004 and Regulations for Debt Property Swap issued vide BPRD Circular No. 1 dated January 01, 2016.

The annexed notes from 1 to 19 form an integral part of these unconsolidated condensed interim financial statements.

Chief Financial Officer	President & Chief Executive	Director	Director	Director



# UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	March 31, 2018	March 31, 2017
	(Rupees	in `000)
CASH FLOW FROM OPERATING ACTIVITIES		
(Loss) / profit before taxation	(456,775)	192,215
Less: Dividend income	(3,585)	(4,496
	(460,360)	187,719
Adjustments:	174.406	173,86
Depreciation on operating fixed assets	174,406	-,
Depreciation on non banking assets	11,977	5,55
Amortization	15,207	15,350
Provision / (reversal of provision) against non-performing	224 005	(24.00)
loans and advances - net	331,905	(34,906
Bad debts written off directly	294	3,682
Other provisions / write offs made	3,828	107
Reversal of provision for diminution in the value of investments - net	-	(227,615
Unrealised loss on revaluation of investments classified	0.040	11.00
as held-for-trading - net	8,042	11,987
Gain on sale of non banking assets - net	(19,973)	(300
Gain on sale of operating fixed assets - net	(743)	(24,969
	524,943	(77,240
(Increase) / decrease in operating assets	64,583	110,479
Lendings to financial institutions	2,210,225	(5,723,734
Held-for-trading securities	(34,205)	277,892
Advances	1	(663,729
Other assets (excluding taxation) - net	(4,109,941) 41,536	2,832,982
Other assets (excluding taxation) - net	(1,892,385)	(3,276,589
Increase / (decrease) in operating liabilities	(1,00=,000)	(5/2/ 5/55)
Bills payable	(334,356)	(1,776,200
Borrowings	(32,414,050)	(3,189,942
Deposits and other accounts	184,895	(5,330,212
Other liabilities	(764,670)	465,266
	(33,328,181)	(9,831,088
	(35,155,983)	(12,997,198
Income taxes paid	(41,356)	(31,345
Net cash outflow from operating activities	(35,197,339)	(13,028,543
CASH FLOW FROM INVESTING ACTIVITIES		
Net investment in available-for-sale securities	34,108,327	12,927,297
Dividend received	4,317	323
Investment in operating fixed assets	(205,302)	(236,239
Sale proceeds of property and equipment - disposed off	2,005	34,034
Sale proceeds of non banking assets - disposed off	350,000	3,100
Net cash inflow from investing activities	34,259,347	12,728,515
CASH FLOW FROM FINANCING ACTIVITIES	<del></del> _	
Net cash inflow / (outflow) from financing activities		
		(200.020
Decrease in cash and cash equivalents	(937,992)	(300,028
Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	15,963,745	15,365,29
	15,025,753	15,065,263

Chief Financial Officer President & Chief Executive Director Director Director





# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

		•			Capita	<b>Capital Reserves</b>		Revenue Reserve		
	Share capital	Convertible preference shares	Advance against subscription of shares	Share premium	Discount on issue of shares	Statutory reserve	Reserve arising on amalgamation	Accumulated losses	Total Reserves	Grand Total
					(Rupees in	٠٠٠٠٠- (000, ١	(Rupees in '000)			
Balance as at January 01, 2017 (Audited) Total comprehensive income for the period	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	154,162	(1,579,205)	(9,515,201)	(11,237,542)	10,559,950
Ponfit after taxation for the three months period ended March 31, 2017 Other comprehensive income								84,782	84,782	84,782
Transfer from surplus on revaluation of operating fixed assets	•			٠		٠		28,240	28,240	28,240
Transfer to statutory reserve  Balance as at March 31, 2017 (Un-audited)	- 17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	16,956	- (202,972,1)	(16,956)	(11,124,520)	10,672,972
Total comprehensive loss for the period										
Loss after taxation for the nine months period ended December 31,2017 Other comprehensive income								(1,231,221) 12,683 (1,218,538)	(1,231,221) 12,683 (1,218,538)	(1,231,221) 12,683 (1,218,538)
Transfer from surplus on revaluation of operating fixed assets								85,149	85,149	85,149
Transfer from statutory reserve						(16,956)		16,956	٠	٠
Issue of shares upon conversion of preference shares	7.79,98.77	(2,155,959)			(4,584,018)		,		(4,584,018)	٠
Shares issued during the year	1,854,870		(1,854,870)				,			
Balance as at December 31, 2017 (Audited)	26,381,510			1,000,000	(5,881,316)	154,162	(1,579,205)	(10,535,568)	(16,841,927)	9,539,583
Total comprehensive loss for the period										
Loss after taxation for the three months period ended March 31,2018 Other comprehensive income								(328,266)	(328,266)	(328,266)
Transfer from surplus on revaluation of operating fixed assets								28,383	28,383	28,383
Transfer to statutory reserve										
Balance as at March 31, 2018 (Un-audited)	26,381,510			1,000,000	(5,881,316)	154,162	(1,579,205)	(10,835,451)	(17,141,810)	9,239,700
The annexed notes from 1 to 19 form an integral part of these unconsolidated condensed interim financial statements.	consolidated condensed interim finar	ncial statements.								
Chief Financial Officer	President &		Director	ior		Director	ctor		Director	ctor
	כווופו דעפרמוואפ									



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Summit Bank Limited (the Bank) was incorporated in Pakistan as public company limited by shares on December 09, 2005 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). It is listed on Pakistan Stock Exchange Limited. The Registered office of the Bank is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan. The Bank is a subsidiary of Suroor Investments Limited, a company incorporated in Mauritius.
- 1.2 The Bank is principally engaged in the business of banking through its 193 branches including 14 Islamic Banking Branches (December 31, 2017: 193 Branches including 14 Islamic Banking Branches) in Pakistan as defined in the Banking Companies Ordinance, 1962. In June 2017, JCR-VIS Credit Rating Company Limited has maintained the Bank's medium to long-term rating at 'A (Single A minus)' and short-term rating at 'A-1 (A-one)'. Moreover, Bank's TFC rating has been maintained at 'A-(SO)' (Single A minus (Structured Obligation)). These ratings have been placed on 'Rating Watch-Developing' status in view of the ongoing potential merger with Sindh Bank Limited.
- 1.3 As per the applicable laws and regulations, the Bank is required to maintain Minimum Paid-up Capital (net of losses) (MCR) of Rs. 10 billion, Capital Adequacy Ratio (CAR) at 11.275% (inclusive of Capital Conservation Buffer of 1.275%) and Leverage Ratio (LR) at 3.00% as of March 31, 2018. The paid up capital of the Bank (net of losses), CAR and LR as of March 31, 2018 were below the prescribed levels and stood at Rs. 9.086 billion, 4.64% and 1.67% respectively.

The management of the Bank is taking various steps to comply with applicable minimum capital requirements. In this respect, a business plan has been put in place which has been approved by the Board of Directors and aims to improve the Bank's capital base and risk absorption capacity and provide impetus to its future growth initiatives. The management is confident that if the growth factors and other key assumptions stipulated in the business plan materialize, the Bank will be able to achieve the profitability projections and compliance with applicable minimum capital requirements. The key assumptions considered in the business plan are as follows:

- Continued support from its sponsor which is evident from the capital injections by the sponsor in the past;
- Market sentiments and the expected growth of Islamic finance in Pakistan which will benefit the Bank since it is in the process of conversion to a full-fledged Islamic Bank;
- Expected recoveries from non-performing advances in the future resulting in reversals of provisions in the ensuing years; and
- Expected improvement in the results through targeted income generating avenues for markup income, non-markup income etc.

Furthermore, on November 21, 2016 the Board of Directors of the Bank had decided to evaluate the potential merger/amalgamation option with Sindh Bank Limited. The SBP allowed the Bank to conduct due diligence of Sindh Bank Limited vide its letter dated December 27, 2016 and similar approval was accorded to Sindh Bank Limited for conducting due diligence of the Bank. After completion of the due diligence exercise and in light of the decisions made by the Board of Directors of Summit Bank Limited on the matter, the requisite majority of the shareholders of the Bank in their extraordinary general meeting held on November 07, 2017 gave approval for the proposed amalgamation of the Bank with and into Sindh Bank Limited, subject to all regulatory approvals,



### FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

including approval of the State Bank of Pakistan. The shareholders also approved the draft Scheme of amalgamation of the Bank with and into Sindh Bank Limited (Scheme) in that meeting, subject to any modifications in the Scheme as may be required by SBP. The management had applied to SBP under section 48 of the Banking Companies Ordinance, 1962 for approval of Scheme. In light of the advice given by SBP on the matter, the Bank is taking all the necessary steps for obtaining approval of the SBP for earliest completion of the proposed amalgamation. These steps include but are not limited to updating the due diligence exercise/work based on the latest financial position of Sindh Bank Limited as of December 31, 2017, for which necessary work is currently underway. This will be followed by necessary approvals of the Board of Directors and Shareholders of Bank on the revised scheme of amalgamation, subject to applicable regulatory approvals (including approval of SBP) and clearance/orders of the Honorable Supreme Court of Pakistan. Pursuant to the Suo-Motu case by the Honorable Supreme Court of Pakistan (Honorable Court) on the ongoing proposed merger transaction, Honorable Court vide its interim order has directed both the Banks (Summit Bank Limited and Sindh Bank Limited) that no final merger shall take place till further orders of the Honorable Court.

In view of the Bank's status of compliance with the applicable minimum capital requirements, SBP vide its letter dated March 05, 2018 advised the Bank to provide a contingent capital restoration plan by March 30, 2018 which was duly submitted by the Bank vide letter dated March 15, 2018. In light of that plan, SBP vide its letter dated April 04, 2018 has advised the Bank to provide a firm commitment from the sponsor - Suroor Investments Limited to inject the required amount of capital (by July 30, 2018) in case the option of proposed merger does not materialize by June 30, 2018. In this regard, the Bank's management is confident that compliance with applicable regulatory capital requirements would be achieved through the materialization of business plan and completion of proposed amalgamation transaction (subject to applicable regulatory approvals and clearance/orders of the Honorable Court) and taking all the necessary steps for the same. Furthermore, the Bank's sponsor has committed to meet any capital shortfall of the Bank as and when decided by the Board of Directors of the Bank.

#### 2. BASIS OF PRESENTATION

- 2.1 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing comprise of purchase of goods by banks from their customers and resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sale arising under these arrangements are not reflected in these unconsolidated condensed interim financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon. The Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards issued by The Institute of Chartered Accountants of Pakistan (ICAP) and notified under the provisions of the Companies Act, 2017.
- 2.2 The disclosures made in these unconsolidated condensed interim financial statements have been limited based on the format prescribed by the State Bank of Pakistan through BSD Circular Letter No. 2 dated May 12, 2004 and the requirements of the International Accounting Standard 34, "Interim Financial Reporting". These do not include all of the information required for the full set of annual financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2017.



#### FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

- 2.3 The financial results of the Islamic Banking operations of the Bank have been included in these unconsolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking operations are also separately disclosed in note 17 to these unconsolidated condensed interim financial statements.
- **2.4** These unconsolidated condensed interim financial statements of the Bank are being submitted to the shareholders in accordance with the requirements of the Companies Act, 2017.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standard as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board; Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017; provisions of and the directives issued under the Companies Act, 2017, the Banking Companies Ordinance, 1962, and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). Wherever the requirements of provisions and directives issued under the Companies Act, 2017, the Banking Companies Ordinance, 1962, the IFASs notified under the Companies Act, 2017 and the directives issued by the SECP and the SBP differ from the requirements of the IFRSs, the provisions and the directives issued under the Companies Act, 2017, the Banking Companies Ordinance, 1962, IFASs notified under the Companies Act, 2017 and the directives issued by SECP and SBP prevail.
- 3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Moreover, SBP vide BPRD Circular No. 4, dated February 25, 2015 has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' for banks through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.
- 3.3 These unconsolidated condensed interim financial statements represent the separate condensed interim financial statements of the Bank. The consolidated condensed interim financial statements of the Bank and its subsidiary company are presented separately.

## 4. BASIS OF MEASUREMENT

- 4.1 These unconsolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain operating fixed assets and certain non-banking assets have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value.
- 4.2 These unconsolidated condensed interim financial statements have been presented in Pakistani Rupee, which is Bank's functional and presentation currency.



#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 The accounting policies adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2017, except for the following:

#### Surplus on revaluation of fixed assets - net of tax

With effect from January 01, 2018 the new Companies Act, 2017 is applicable on all companies. This Act does not prescribe any specific treatment for the accounting of surplus/(deficit) arising on revaluation of operating fixed assets which was previously accounted for under provisions of section 235 of the repealed Companies Ordinance, 1984 ("the repealed ordinance"). Therefore, now accounting for surplus/(deficit) on operating fixed asset is to be done in accordance with the requirements stipulated in the International Accounting Standard 16—"Property, Plant and Equipment" (IAS-16) . As per IAS-16, deficit on revaluation of an asset can only be offset against a previously recognized surplus of the same asset. Previously, under the repealed ordinance this deficit was allowed to be set-off against the surplus of another asset within the same category of operating fixed assets. Accordingly, any deficit that arises on a particular fixed asset against which there is no previously recognized surplus, such deficit would be charged to the profit and loss account. As this is a change in accounting policy, the change is to be applied retrospectively as per the International Accounting Standard 8—"Accounting Policies, Changes in Accounting Estimates and Errors". However, this change in accounting policy does not have impact on these unconsolidated condensed interim financial statements of the Bank.

Furthermore, as per the requirements prescribed in IAS-16, the surplus on operating fixed assets is to be disclosed as part of equity. However, SBP through its BSD circular letter No. 2 dated May 12, 2004 has prescribed a format for the interim financial reporting of banks which requires the surplus/(deficit) on revaluation of assets to be disclosed in a separate account below equity i.e. "surplus/(deficit) on revaluation of assets- net of tax". Therefore, Bank has followed the presentation format as applicable to the banks in Pakistan and disclosed the surplus on revaluation of operating fixed assets - net of tax in a separate head below equity.

5.2 The financial risk management objectives and policies are consistent with those disclosed in the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2017.

## 6. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of unconsolidated condensed interim financial statements in conformity with approved accounting standards requires certain judgments, accounting estimates and assumptions. It also requires the management to exercise its judgment in the process of applying the Bank's accounting policies. These estimates and associated assumptions are continually evaluated and are based on historical experience, statutory requirements and other factors considered reasonable in the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The basis for significant accounting estimates and judgments adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2017.



### 7. INVESTMENTS

		March 3	31, 2018 (Un-	audited)	Decemb	er 31, 2017 ( <i>l</i>	(udited
		Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
7.1	Investments by types: Note			(Rupees	in '000)		
	Held-for-trading securities						
	Ordinary shares - listed	93,691	-	93,691	75,371	-	75,371
	Available-for-sale securities						
	Market treasury bills	10,660,294	27,345,568	38,005,862	22,230,144	49,608,440	71,838,584
	Pakistan investment bonds	13,147,086	-	13,147,086	2,787,576	10,574,058	13,361,634
	GoP ijarah sukuks	4,785,465	.	4,785,465	4,793,854	-	4,793,854
	Ordinary shares - Listed	4,197,322	52,510	4,249,832	4,189,781	52,510	4,242,291
	Ordinary shares - Unlisted	2,830		2,830	2,830	-	2,830
	Units of open end mutual funds - Listed	87,861	.	87,861	87,861	_	87,861
	Preference shares - Unlisted	46,035	.	46,035	37,056	_	37,056
	Term finance certificates - Listed	17,266	.	17,266	17,266	_	17,266
	Term finance certificates - Unlisted	1,594,732	.	1,594,732	1,594,732	_	1,594,732
	Sukuks	1,836,755	1 1	1,836,755	1,905,943		1,905,943
	JUKUKS	36,375,646	27,398,078	63,773,724	37,647,043	60,235,008	97,882,051
	Cubaidiam	30,373,040	21,370,010	03,773,724	37,047,043	00,233,000	97,002,031
	Subsidiary	206.042		206.042	206.042		206.042
	Ordinary shares - Unlisted Investments at cost	396,942		396,942	396,942		396,942
		36,866,279	27,398,078	64,264,357	38,119,356	60,235,008	98,354,364
	Less: Provision for diminution in the						/ <del>-</del>
	value of investments 7.2 & 7.3	(1,887,146)		(1,887,146)	(1,887,146)		(1,887,146)
	Investments - net of provisions	34,979,133	27,398,078	62,377,211	36,232,210	60,235,008	96,467,218
	Deficit on revaluation of held-for-						
	trading securities	(8,042)		(8,042)	(15,885)	-	(15,885)
	Deficit on revaluation of						
	available-for-sale securities	(1,058,147)	(24,664)	(1,082,811)	(1,071,134)	(149,135)	(1,220,269)
		33,912,944	27,373,414	61,286,358	35,145,191	60,085,873	95,231,064
				U	n-audited	Au	ıdited
					March 31,	Dece	mber 31,
					2018		2017
						ees in `00	
7.2	Particulars of provision				(Nu	ees III oo	0)
					1 007 146		1,922,043
	Opening balance				1,887,146		.,,.
	. 3				1,007,140	<b>1</b>	
	Add: Charge for the period / year	vear			-		267,933
	. 3	year					
	Add: Charge for the period / year Less: Reversal during the period /	year					267,933 (253,279) 14,654
	Add: Charge for the period / year	year			1,887,146 - - - 1,887,146		267,933 (253,279)



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	<b>Un-audited</b>	Audited		
	March 31,	December 31,		
	2018	2017		
Note	e (Rupees in `000			

## 7.3 Particulars of provision in respect of type and segment

# **Available-for-sale securities**

Available-101-3ale securities		
Ordinary shares - Listed	1,025,818	1,025,818
Ordinary shares - Unlisted	1,000	1,000
Term finance certificates - Listed	17,266	17,266
Term finance certificates - Unlisted	501,127	501,127
Sukuks	200,000	200,000
	1,745,211	1,745,211
Subsidiary	141,935	141,935
	1,887,146	1,887,146

# **ADVANCES**

Loans, cash credits, running finances, etc in Pakistan		87,128,251	84,228,224
Islamic financing and related assets (Gross)	8.1 & 17.5	11,637,083	10,786,098
Net investment in finance lease - in Pakistan		1,587,500	1,625,499
Bills discounted and purchased (excluding Treasury Bills) Payable in Pakistan Payable outside Pakistan		244,587 3,035,200	181,146 2,710,353
Advances - gross	-	3,279,787 103,632,621	2,891,499 99,531,320
Provision against non-performing advances	8.2.1	(14,333,009)	(14,009,450)
Advances - net of provision	-	89,299,612	85,521,870

**8.1** These represent Islamic financing and related assets placed under shariah permissible modes.



**8.2** Advances include Rs. 18,313.93 million (December 31, 2017 Rs.17,065.58 million) which have been placed under non-performing status as detailed below:

	March 3	31, 2018 (Un-	audited)	Decemb	oer 31, 2017 ( <i>l</i>	Audited)
Category of classification	Classified advances	Provision required	Provision held	Classified advances	Provision required	Provision held
			(Rupees	in '000)		
Other Assets Especially						
Mentioned (OAEM)	11,725	356	356	1,499	150	150
Substandard	348,374	13,018	13,018	38,112	2,519	2,519
Doubtful	1,814,584	360,173	360,173	960,566	265,840	265,840
Loss	16,139,247	13,926,746	13,926,746	16,065,407	13,710,691	13,710,691
	18,313,930	14,300,293	14,300,293	17,065,584	13,979,200	13,979,200

#### 8.2.1 Particulars of provision against non-performing advances

	March 3	March 31, 2018 (Un-audited)		December 31, 2017 (Audited)		
	Specific	General	Total	Specific	General	Total
			(Rupees	in '000)		
Opening balance	13,979,200	30,250	14,009,450	14,362,626	49,075	14,411,701
Charge for the period / year Reversals during	393,617	2,466	396,083	910,899	-	910,899
the period / year	(64,178)	-	(64,178)	(1,069,659)	(18,825)	(1,088,484)
	329,439	2,466	331,905	(158,760)	(18,825)	(177,585)
Amount written off	(8,346)		(8,346)	(224,666)		(224,666)
Closing balance	14,300,293	32,716	14,333,009	13,979,200	30,250	14,009,450

- **8.2.2** Pursuant to the applicable Prudential Regulations, the Bank has availed the Forced Sale Value (FSV) benefit of securities/collaterals held against loans and advances. Had this benefit of FSV not been availed by the Bank, the specific provision against non-performing loans and advances would have been higher by Rs. 2,629 million (December 31, 2017: Rs.2,371 million), which has a net of tax positive impact of Rs. 1,709 million (December 31,2017: Rs 1,541 million) on the profit and loss account. Further, the Bank has availed the benefit of certain exemptions given by SBP from Prudential Regulations with respect to the provision against non-performing loans and advances, amounting to Rs. 206 million (December 31, 2017: Rs. 206 million) at the period end.
- **8.2.3** As per the revised "Prudential Regulations for Small and Medium Enterprises' Financing" issued by SBP vide IH & SMEFD Circular No. 9 dated December 22, 2017, the requirement to maintain general reserve at 1% of secured small enterprises (SE) performing portfolio has been abolished while requirement for unsecured SE performing portfolio has been reduced from 2% to 1%. Moreover, for consumer financing performing portfolio, general reserve at 1% of secured and 4% of unsecured has been maintained pursuant to the revised "Prudential Regulations for Consumer Financing" issued by the State Bank of Pakistan vide BPRD Circular No. 10 dated August 03, 2016. Moreover, 10% specific provision has been held against the SE financing falling in OAEM category i.e., where the principal / mark-up is over due by 90 days.



				Un-audited March 31, 2018	Audited December 31, 2017
9.	OPI	ERATING FIXED ASSETS	Note	(Rupe	es in `000)
	C	apital work-in-progress		5,097,830	4,933,281
		roperty and equipment	9.1	7,394,880	7,533,663
		ntangible assets	9.2	183,240	197,640
		nangibie assets	7.2	12,675,950	12,664,584
	9 1	Property and equipment			
	· · · ·	Book value at beginning of the period / year		7,533,663	7,533,938
		Surplus on revaluation of fixed assets		-	140,614
		Cost of additions / transfers during the period / year	r	39,946	598,723
		Book value of deletions / write off during the period		(4,323)	(30,829)
		Depreciation charge for the period / year	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(174,406)	(703,113)
		Impairment for the period / year		-	(5,670)
		Book value at end of the period / year		7,394,880	7,533,663
	9.2	Intangible assets			
		Book value at beginning of the period / year		197,640	244,725
		Cost of additions during the period / year		807	14,593
		Book value of deletions / write off during the period	l / vear	-	-
		Amortization charge for the period / year	,,,,,	(15,207)	(61,678)
		Book value at end of the period / year		183,240	197,640
10.	DEF	POSITS AND OTHER ACCOUNTS			
	Cus	tomers			
		Fixed deposits		31,692,243	32,124,431
		Savings deposits		54,335,197	51,529,761
		Current accounts - non-remunerative		43,561,249	43,977,485
		Margin accounts		4,960,279	5,518,752
				134,548,968	133,150,429
	Fina	ancial institutions			
		Non-remunerative deposits		1,672,553	1,541,778
		Remunerative deposits		9,693,081	11,037,500
		•		11,365,634	12,579,278
				145,914,602	145,729,707



11.

CON	TINGENCIES AND COMMITMENTS	Un-audited March 31, 2018 (Rupe	Audited December 31, 2017 es in `000)
11.1	Direct credit substitutes		
	Including guarantees and standby letters of credit serving as financial guarantees for loans and securities		
	- Government - Financial institutions	- -	-
	- Others	293,182 293,182	288,532 288,532
11.2	Transaction-related contingent liabilities / commitments / guarantees issued favouring		
	Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit favouring:		
	- Government	14,938,158	14,608,761
	<ul> <li>Banking companies and other financial institutions</li> <li>Others</li> </ul>	1,477,489 5,459,160	1,605,724 5,853,923
		21,874,807	22,068,408
11.3	Trade-related contingent liabilities		
	Letters of credit	15,063,269	14,839,940
	Acceptances	1,905,192	1,276,921
		16,968,461	16,116,861
11.4	Other contingencies - claims against Bank not acknowledged as debts	7,566,747	7,464,043
11.5	Contingent asset		
	There was no contingent asset as at March 31, 2018 (December 31	, 2017: Nil).	
11.6	Commitments in respect of forward lending		
	Forward documentary bills Commitments to extend credit	3,739,767 14,576,563 18,316,330	3,639,137 17,792,426 21,431,563



	Un-audited March 31, 2018	Audited December 31, 2017
11.7 Commitments in respect of forward exchange contracts	(Rupe	es in `000)
Purchase Sale	12,143,936 11,403,094 23,547,030	5,484,447 4,303,310 9,787,757
11.8 Commitments for capital expenditure		
Civil works and others	332,829	455,583
11.9 Commitments in respect of repo transactions		
Repurchase of securities	27,338,874	40,243,259

#### 11.10 Taxation

The income tax returns of the Bank have been submitted up to and including the financial year ended December 31, 2016 i.e. tax year 2017.

In respect of assessments of Summit Bank Limited from tax year 2008 to tax year 2013, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand (net of rectification) of Rs.230.52 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-My Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2011, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.456.62 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-Atlas Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2010, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.89.74 million through amended assessment orders and the same have been paid/adjusted against available refunds.

Such issues mainly include disallowances of mark-up payable, taxation of mutual fund distribution at corporate tax rate, disallowance of provision against non-performing loans, disallowance of reversal of provisions, allocation of expenses against dividend income and capital gain, disallowances against non-banking assets etc. The Bank has filed appeals before the various appellate forums against these amended assessment orders which are either pending for hearing or order.

The management of the Bank is confident about the favourable outcome of the appeals hence, no provision / adjustment with respect to the above matters has been made in these unconsolidated condensed interim financial statements.



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

12.

13.

**Un-audited Un-audited** March 31, March 31, 2017 2018 ----- (Rupees in `000) -----Note **BASIC AND DILUTED (LOSS) / EARNINGS PER SHARE** (Loss) / profit for the period 84,782 (328, 266)----- (Number of shares) -----12.1 Weighted average number of Ordinary shares - basic 2,638,151,060 2,168,966,634 ---- (Rupee) ----Basic (loss) / earnings per share (0.12)0.04 ----- (Number of shares) -----12.2 Weighted average number of Ordinary shares - diluted 12.2.1 2,638,151,060 2,596,147,624 ---- (Rupee) ----Diluted (loss) / earnings per share (0.12)0.03 12.2.1 There are no potential ordinary shares outstanding as of March 31, 2018. **Un-audited Audited** March 31, December 31, 2018 2017 ----- (Rupees in `000) ------**RISK MANAGEMENT** 13.1 Liquidity Coverage Ratio High quality liquid assets 46,901,642 45,312,100 Net cash outflows 41,227,447 40,042,484 Liquidity Coverage Ratio (%) 113.76% 113.16% 13.2 Net Stable Funding Ratio Available stable funding 108,792,830 108,921,125 Required stable funding 90,561,549 88,476,901 Net Stable funding Ratio (%) 120% 123%



#### **FAIR VALUE MEASUREMENT**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

All assets and liabilities for which fair value is measured or disclosed in the unconsolidated condensed interim financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Valuation techniques for which the lowest level input that is significant to the fair value Level 3 measurement is unobservable.

The basis for determinition of fair values of various assets and liabilities and their hierarchies as disclosed in note 14.1 below are the same as those adopted in the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2017.

In the opinion of management, the fair value of the remaining financial assets and liabilities are either not significantly different from their carrying values and repriced periodically or cannot be calculated with sufficient reliability. Moreover, provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy.



14.1	Fair value hierarchy		March 31, 2018	R (Un-audited)	
		Level 1	Level 2	Level 3	Total
	Financial assets		(Rupees	in '000)	
	Investments - Market treasury bills - Pakistan investment bonds - GOP ijarah sukuks - Ordinary shares - Listed - Ordinary shares - Unlisted (including subsidiary) - Units of open end mutual funds - Listed - Preference shares - Unlisted - Term Finance Certificates and Sukuks  Non-financial assets Operating fixed assets Other assets	2,563,768 - 76,763 - 1,044,993 3,685,524	38,000,870 12,855,753 4,737,517 - - - 46,035 1,703,822 57,343,997 6,638,147 4,216,396	256,837 - - 256,837 - - 256,837	38,000,870 12,855,753 4,737,517 2,563,768 256,837 76,763 46,035 2,748,815 61,286,358 6,638,147 4,216,396
		2 605 524	10,854,543	-	10,854,543
	Commitments in respect of forward exchange contracts	3,685,524	68,198,540	256,837	72,140,901
	Forward purchase of foreign exchange		12,143,936		12,143,936
	Forward sale of foreign exchange	-	11,403,094	-	11,403,094
			December 31, 2	2017 (Audited)	
		Level 1	December 31, 2 Level 2	2017 (Audited) Level 3	Total
	Financial assets		Level 2		
	Investments - Market treasury bills - Pakistan investment bonds - GOP ijarah sukuks - Ordinary shares - Listed - Ordinary shares - Unlisted (including subsidiary) - Units of open end mutual funds - Listed - Preference shares - Unlisted - Term Finance Certificates and Sukuks		71,840,364 13,218,246 4,810,812 - 37,056 1,738,218 91,644,696	Level 3	71,840,364 13,218,246 4,810,812 2,171,093 256,837 68,806 37,056 2,827,850 95,231,064
	Investments - Market treasury bills - Pakistan investment bonds - GOP ijarah sukuks - Ordinary shares - Listed - Ordinary shares - Unlisted (including subsidiary) - Units of open end mutual funds - Listed - Preference shares - Unlisted - Term Finance Certificates and Sukuks	2,171,093 - 68,806 - 1,089,632	71,840,364 13,218,246 4,810,812 - 37,056 1,738,218	Level 3 in '000) 256,837	71,840,364 13,218,246 4,810,812 2,171,093 256,837 68,806 37,056 2,827,850 95,231,064 6,744,652 4,521,487 11,266,139
	Investments - Market treasury bills - Pakistan investment bonds - GOP ijarah sukuks - Ordinary shares - Listed - Ordinary shares - Unlisted (including subsidiary) - Units of open end mutual funds - Listed - Preference shares - Unlisted - Term Finance Certificates and Sukuks  Non-financial assets Operating fixed assets	2,171,093 - 68,806 - 1,089,632 3,329,531	71,840,364 13,218,246 4,810,812	Level 3 in '000)	71,840,364 13,218,246 4,810,812 2,171,093 256,837 68,806 37,056 2,827,850 95,231,064 6,744,652 4,521,487
	Investments - Market treasury bills - Pakistan investment bonds - GOP ijarah sukuks - Ordinary shares - Listed - Ordinary shares - Unlisted             (including subsidiary) - Units of open end mutual funds - Listed - Preference shares - Unlisted - Term Finance Certificates and Sukuks  Non-financial assets Operating fixed assets Other assets  Commitments in respect of forward exchange	2,171,093 - 68,806 - 1,089,632 3,329,531	71,840,364 13,218,246 4,810,812	Level 3 in '000)	71,840,364 13,218,246 4,810,812 2,171,093 256,837 68,806 37,056 2,827,850 95,231,064 6,744,652 4,521,487 11,266,139



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

	Corporate finance	Trading and sales	Retail banking	Commercial banking	Payment & settlement / others	Total
			(Rupees	in '000)		
For the three months period ended						
March 31, 2018 (Un-audited)						
Total income	1,719	1,563,445	(84,881)	1,795,727	37,624	3,313,634
Total expenses	712	975,219	1,403,878	1,377,463	13,137	3,770,409
Net income / (loss) before tax	1,007	588,226	(1,488,759)	418,264	24,487	(456,775)
For three months period ended						
March 31, 2017 (Un-audited)						
Total income	11,817	1,438,052	217,667	1,466,863	32,756	3,167,155
Total expenses	4,798	603,454	1,060,015	1,293,536	13,137	2,974,940
Net income / (loss) before tax	7,019	834,598	(842,348)	173,327	19,619	192,215
As at March 31, 2018 (Un-audited)						
Segment assets - gross	13,816	75,858,359	19,934,302	120,455,604	398,713	216,660,794
Segment non-performing loans			940,479	17,373,451		18,313,930
Segment provision		1,887,146	928,936	13,893,221		16,709,303
Segment assets - net	13,816	73,971,213	19,005,366	106,562,383	398,713	199,951,491
Segment liabilities	1,712	36,112,583	1,379,491	148,752,138	2,902,033	189,147,957
As at December 31, 2017 (Audited)						
Segment assets - gross	98,370	112,601,523	22,422,441	113,931,843	380,791	249,434,968
Segment non-performing loans			1,025,761	16,039,823		17,065,584
Segment provision		1,887,146	837,818	13,660,068		16,385,032
Segment assets - net	98,370	110,714,377	21,584,623	100,271,775	380,791	233,049,936
Segment liabilities	10,879	48,613,085	1,933,551	167,858,238	3,599,658	222,015,411

For the purpose of segmental reporting, unallocated items of income and expenses have been allocated to the above segments in proportion to segment revenue.



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# 16. RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its parent company, subsidiary company, entities having directors in common with the Bank, employee benefit plans and its directors and executive officers (including their associates).

Details of material transactions with the related parties, other than those which have been disclosed elsewhere in these unconsolidated condensed interim financial statements, are as follows:

		March 3	I, 2018 (Un	-audited)			Decemb	er 31, 2017	(Audited)	
	Key management personnel	Directors	Parent company	Subsidiary	Other related parties	Key management personnel	Directors	Parent company	Subsidiary	Other related parties
					(Rupe	es in '000) -				
Advances										
Balance at beginning of the year Disbursements / granted during the period / year	409,534 30,019	:	:	:	1,213,053 709,877	324,233 293,128		-	3,352,408	1,078,078 3,889,335
Payments received / adjustments during the period / year	(36,796)				(437,669)	(207,827)	-		(3,352,408)	(3,754,360)
Balance at end of the period / year	402,757		-		1,485,261	409,534			-	1,213,053
Demonito										
<b>Deposits</b> Balance at beginning of the year	67,291	32.259		128,456	860,510	20,770	45,147		144,472	501,960
Deposits during the period / year	160,582	7,629		1,302,591	11,231,392	595,492	82,026		9,367,739	7,583,680
Withdrawals / adjustments during the period / year	(201,769)	(7,622)		(1,309,426)	(11,067,239)		(94,914)	-	(9,383,755)	(7,225,130)
Balance at end of the period / year	26,104	32,266		121,621	1,024,663	67,291	32,259		128,456	860,510
Other balances										
Shares issued during the period / year							137,541	5.060.450		
Investment in shares / TFC's				255,007	1,305,479			-,,	255,007	277,781
Other receivable	4,627		579	1,097	36,740	4.821		488	6.271	45,882
Other payable	,,			825		-,			7.956	1,369
Mark-up receivable	1,827			1,939	405,904	825			2,939	19,981
Mark-up payable	127	88		192	1,756	168	85		876	1,175
Contingencies and Commitments										
Guarantees, letters of credit										
and acceptances					833,998				_	869,683
Commitments to extend credit	1,304			400,000	495,689	548			400,000	547,957
	,,				,					,
		March	31, 2018 (Un-					31, 2017 (Un-a		
					(Rupe	es in '000) -				
Transactions, income and expenses										
Purchase of investments					30,955	-	-		-	4,948
Disposal of investments					27,086	-			-	84,604
Brokerage expenses				902			-		4,737	453
Subscription paid	795				750	665	-		-	2,055
Education and training					1,110	-	-		-	2,066
Capital (loss) / gain					(2,002)	-	-		-	1,604
Contribution to the provident fund					17,880		-		-	20,152
Contribution to the gratuity fund					15,322	-			-	14,857
Remuneration paid	51,021					66,255			-	
Post employment benefits	1,642					1,802				
Rental income				725					659	
Mark-up earned	5,834				397,107	3.172			2.263	19.013
Mark-up expensed	92	219		775	4,861	189	242		57	6,357
Other income	-				.,501		- 12		2	- 0,557
Rental expense					8,651					6,409
Repair and maintenance charges					0,031					991
Provision for diminution in the value of Investme	- nt			:			-			343
	· ·	1,150		:			1,200			343
Fees paid		1,130					1,200			
Professional charges				265		-	-	-	-	-



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# 17. ISLAMIC BANKING OPERATIONS

17.1 The Bank commenced its Islamic Banking operations in Pakistan on March 07, 2014 and is operating with 14 Islamic Banking Branches (IBBs) (December 31, 2017: 14 IBBs) and 35 Islamic Banking Windows (IBWs) (December 31, 2017: 35 IBWs) as at March 31, 2018.

BSD Circular letter No. 03 dated January 22, 2013 and BPRD Circular No. 05 dated February 29, 2016 require all Islamic Banks / Other Banks with Islamic Banking Branches to present all financing and advances under Islamic modes of financing and other related assets pertaining to Islamic mode of financing under the caption "Islamic Financing and Related Assets" in the statement of financial position.

**Un-audited** 

**Audited** 

**17.2** The condensed interim statement of financial position of Islamic Banking operations as at March 31, 2018 is as follows:

		March 31,	December 31,
		2018	2017
	M. c.		
ASSETS	Note	(кире	es in `000)
Cash and balances with treasury banks		1,019,673	1,293,159
Balances with other banks		406,052	435,524
Due from financial institutions		6,964,637	5,936,023
Investments		5,737,987	5,860,690
Islamic financing and related assets	17.5	11,629,083	10,779,551
Operating fixed assets		145,436	150,740
Deferred tax assets - net		9,676	
Other assets		319,012	520,975
TOTAL ASSETS		26,231,556	24,976,662
LIABILITIES			
Bills payable		222,625	212,856
Due to financial institutions		100,000	250,000
Deposits and other accounts			
- Current accounts		7,721,577	7,792,141
- Saving accounts		11,482,665	10,366,610
- Term deposits		2,475,254	2,132,391
- Others		558,158	633,563
- Deposits from financial institutions - remunerative		1,627,534	1,513,382
- Deposits from financial institutions - non - remunerative		101,503	111,158
Deferred tax liabilities - net		-	12,261
Other liabilities		389,681	387,758
		24,678,997	23,412,120
NET ASSETS		1,552,559	1,564,542
REPRESENTED BY			
Islamic banking fund		1,000,000	1,000,000
Unappropriated profit		570,527	541,772
		1,570,527	1,541,772
(Deficit) / surplus on revaluation of assets - net of tax		(17,968)	22,770
(,,		1,552,559	1,564,542
		.,,,,,,,,,	.,55.,512



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

		Un-audited March 31, 2018	Un-audited March 31, 2017 es in `000)
		(nuper	3 111 000)
17.3	Remuneration to Shariah Advisor (RSBM) / Board for the period	2,999	2,778
		Un-audited March 31, 2018	Audited December 31, 2017
17.4	Charitable fund	(Rupe	es in `000)
	Opening balance Addition during the period / year Payment / utilization during the period / year Closing balance	63 22 - 85	121 (58) 63
17.5	Islamic financing and related assets		
	-		
	Financings / investments / receivables		(07.222
	- Murabaha - liarah	746,029 904,535	697,323
	- ıjaran - Diminishing Musharakah	4,670,173	856,163 4,467,802
	- Istisna	4,301	2,703
	- Tijarah	2,596,448	2,613,090
	- Running Musharakah	736,170	338,304
	- Term Musharakah	520,000	520,000
	- Other islamic modes	879	-
		10,178,535	9,495,385
	Advances		
	- Advance against Murabaha	448,525	322,580
	- Advance against Diminishing Musharakah	93,951	84,671
	- Advance against Ijarah	75,971 618,447	74,074 481,325
		010,447	701,323
	Inventories		
	- Tijarah inventories	699,998	698,552
	- Istisna inventories	140,103	110,836
		840,101	809,388
		11,637,083	10,786,098
	Less: Provision against financing and advances -Specific	_	_
	Less: Provision against financing and advances -General	(8,000)	(6,547)
	<b>3</b>	11,629,083	10,779,551



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# 18. GENERAL

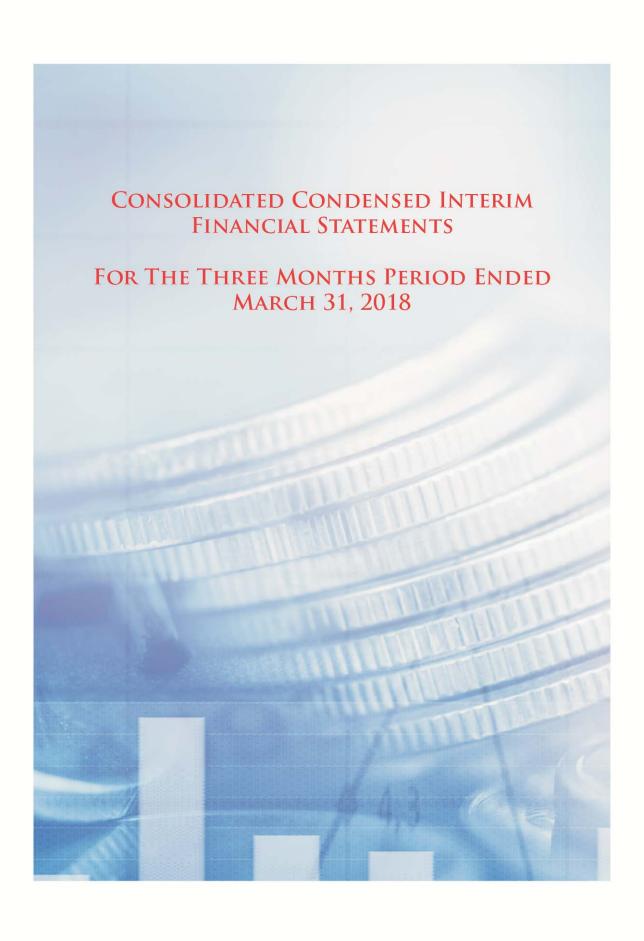
- **18.1** The figures in the unconsolidated condensed interim financial statements have been rounded off to the nearest thousand.
- **18.2** Figures have been re-arranged and re-classified, wherever necessary, for the purpose of better presentation.

#### DATE OF AUTHORISATION FOR ISSUE 19.

These unconsolidated condensed interim financial statements were authorised for issue on April 26, 2018 by the Board of Directors of the Bank.

Chief Financial Officer	President & Chief Executive	Director	Director	Director









# CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION **AS AT MARCH 31, 2018**

		Un-audited March 31, 2018	Audited December 31, 2017
	Note	(Rupe	es in `000)
ASSETS			
Cash and balances with treasury banks		13,214,203	13,556,734
Balances with other banks		2,305,720	2,440,437
Lendings to financial institutions		8,460,778	10,671,003
Investments	7	61,085,950	95,023,608
Advances	8	89,300,494	85,522,644
Operating fixed assets	9	12,725,540	12,714,481
Deferred tax assets - net		5,464,895	5,332,656
Other assets		7,458,716	7,765,228
		200,016,296	233,026,791
LIABILITIES			
Bills payable		2,731,023	3,065,379
Borrowings		35,354,443	67,307,766
Deposits and other accounts	10	145,795,187	145,606,731
Sub-ordinated loans		1,495,860	1,495,860
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities		-	-
Other liabilities		3,817,183	4,494,151
		189,193,696	221,969,887
NET ASSETS		10,822,600	11,056,904
REPRESENTED BY			
Share capital		26,381,510	26,381,510
Reserves		(6,306,359)	(6,306,359)
Accumulated losses		(10,853,252)	(10,544,427)
		9,221,899	9,530,724
Surplus on revaluation of assets - net of tax		1,600,701	1,526,180
•		10,822,600	11,056,904
CONTINGENCIES AND COMMITMENTS	11		



# CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

		March 31, 2018	March 31, 2017
	Note	(Rupee	s in `000)
Mark-up / return / interest earned		2,841,301	2,531,908
Mark-up / return / interest expensed		(2,021,659)	(1,776,319)
Net mark-up / interest income		819,642	755,589
(Provision) / reversal of provision against			
non-performing loans and advances - net	8.2.1	(331,905)	34,906
Reversal of provision for diminution			
in the value of investment - net	7.2	-	227,615
Bad debts written off directly		(294)	(3,682)
		(332,199)	258,839
Net mark-up / interest income after provision	S	487,443	1,014,428
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income		252,283	284,255
Dividend income		3,725	4,500
Income from dealing in foreign currenci	es	171,517	157,726
Gain on sale of securities - net		22,298	203,892
Gain on disposal of operating fixed asse	ts -net	743	24,969
Unrealised loss on revaluation of investi	nents		<u> </u>
classified as held-for-trading - net		(8,046)	(15,770)
Other income		46,409	30,224
Total non-mark-up / interest income		488,929	689,796
NON MARK UR (INTEREST EVERNOES		976,372	1,704,224
NON MARK-UP / INTEREST EXPENSES			
Administrative expenses		(1,422,138)	(1,473,609)
Other provisions / write-offs		(3,828)	(107)
Other charges		(13,334)	(7,616)
Total non-mark-up / interest expenses		(1,439,300)	(1,481,332)
		(462,928)	222,892
Extra ordinary / unusual items		-	-
(LOSS) / PROFIT BEFORE TAXATION		(462,928)	222,892
Taxation			
Current		(43,615)	(39,137)
Prior years		-	-
Deferred		169,335	(77,741)
		125,720	(116,878)
LOSS) / PROFIT AFTER TAXATION		(337,208)	106,014
		(Rup	-
Basic (loss) / earnings per share	12.1	(0.13)	0.05
Diluted (loss) / earnings per share	12.2	(0.13)	0.04
The annexed notes from 1 to 18 form an inte	gral part of these consolidated con-	densed interim financ	ial statements.
Chief Financial President &	Director		Director



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	March 31, 2018	March 31, 2017
	(Rupee	s in `000)
(Loss) / profit after taxation for the period	(337,208)	106,014
Other comprehensive income	-	-
Total comprehensive (loss) / income for the period transferred to equity	(337,208)	106,014
Components of comprehensive income / (loss) not reflected in equity		
Surplus / (deficit) on revaluation of 'available for-sale securities - net of tax'*	94,977	(10,564)
Surplus on revaluation of 'operating fixed assets - net of tax' and 'non banking assets - net of tax'**	-	-
Total comprehensive (loss) / income for the period	(242,231)	95,450

- Surplus/ (deficit) on revaluation of 'Available-for-sale securities net of tax' has been shown in the Statement of Comprehensive Income in order to comply with the revised "Prudential Regulations for Corporate/Commercial Banking" issued by the State Bank of Pakistan vide BPRD Circular No. 06 of 2014 on June 26, 2014.
- Surplus on revaluation of 'operating fixed assets net of tax' and 'non banking assets net of tax' is presented under a separate head below equity as 'surplus on revaluation of assets net of tax' in accordance with the disclosure format for quarterly/interim financial statements of banks as prescribed by SBP vide BSD Circular letter No. 2 of May 12, 2004 and Regulations for Debt Property Swap issued vide BPRD Circular No. 1 dated January 01, 2016.

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial statements.

Chief Financial Officer	President & Chief Executive	Director	Director	Director



# CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

			March 31, 2018	March 31, 2017
			(Rupees	in `000)
CASH FLOW FROM OP				
(Loss) / profit before			(462,928)	222,892
Less: Dividend incor	ne		(3,725) (466,653)	<u>(4,500)</u> 218,392
Adjustments:			(400,053)	218,392
	perating fixed assets		175,193	174,724
	on banking assets		12,075	5,658
Amortization	3		15,220	15,373
	al of provision) against non-	performing		
loans and advar			331,905	(34,906)
Bad debts written			294	3,682
Other provisions /	write offs made		3,828	(227.615)
	on for diminution in the value revaluation of investments		-	(227,615)
as held-for-tradi		Classified	8,046	15,770
	n banking assets - net		(19,973)	(300)
Gain on sale of on	erating fixed assets - net		(743)	(24,969)
	crating intea assets free		525,845	(72,476)
			59,192	145,916
(Increase) / decreas	se in operating assets			
Lendings to finance			2,210,225	(5,723,734)
Held-for-trading s	ecurities		(35,630)	68,410
Advances	iding tayation) not		(4,110,049) (40,458)	(624,698) 2,923,471
Other assets (exch	uding taxation) - net		(1,975,912)	(3,356,551)
Increase / (decreas	e) in operating liabilities		(1,575,512)	(3/330/331)
Bills payable			(334,356)	(1,776,200)
Borrowings			(32,414,050)	(3,189,942)
Deposits and other	er accounts		188,456	(5,309,855)
Other liabilities			(676,968)	490,821
			(33,236,918) (35,153,638)	(9,785,176) (12,995,811)
Income taxes paid	ı		(43,333)	(12,995,611)
	operating activities		(35,196,971)	(13,031,970)
			(55)155)511	(13/03.1/57.0)
ASH FLOW FROM IN			24 400 220	12.021.062
Net investment in Dividend received	available-for-sale securities		34,108,329 4,457	12,931,963 327
	rating fixed assets		(205,795)	(236,350)
	roperty and equipment - di	snosed off	2,005	34,034
	ion banking assets - dispose		350,000	3,100
let cash inflow from i			34,258,996	12,733,074
ASH FLOW FROM FIN	IANCING ACTIVITIES			
let cash inflow / (out	low) from financing activit	ties	-	
Decrease in cash and	•		(937,975)	(298,896)
	alents at beginning of the p	eriod	15,963,860	15,365,467
ash and cash equiva	ents at end of the period		15,025,885	15,066,571
he annexed notes fror	n 1 to 18 form an integral pa	art of these consolidated c	ondensed interim financial s	tatements.
Chief Financial	President &	Director	Director	Director



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

					Capital	Capital Reserves		Revenue Reserve		
	Share capital	Convertible preference shares	Advance against subscription of shares	Share premium	Discount on issue of shares	Statutory reserve	Reserve arising on amalgamation	Accumulated losses	Total Reserves	Grand Total
					(Rupees in '000)	(000,				
Balance as at January 01, 2017 (Audited)	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	154,162	(1,579,205)	(9,541,930)	(11,264,271)	10,533,221
Total comprehensive income for the period										
Profit after taxation for the three months period ended March 31, 2017 Other comprehensive income								106,014	106,014	106,014
Transfer from surplus on revaluation of operating fixed assets								106,014 28,240	106,014	106,014
Transfer to statutory reserve	٠	•				16,956		(16,956)	•	
Balance as at March 31, 2017 (Un-audited)	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	171,118	(1,579,205)	(9,424,632)	(11,130,017)	10,667,475
Total comprehensive loss for the period										
Loss after taxation for the nine months period ended December 31, 2017 Other comprehensive income			1 1					(1,233,369)	(1,233,369)	(1,233,369)
Transfer from surplus on revaluation of operating fixed assets								85,149	85,149	85,149
Transfer from statutory reserve						(16,956)		16,956		
Issue of shares upon conversion of preference shares	6,739,977	(2,155,959)			(4,584,018)				(4,584,018)	
Shares issued during the year	1,854,870		(1,854,870)							
Balance as at December 31, 2017 (Audited)	26,381,510			1,000,000	(5,881,316)	154,162	(1,579,205)	(10,544,427)	(16,850,786)	9,530,724
Total comprehensive loss for the period										
Loss after taxation for the three months period ended March 31, 2018 Other comprehensive income								(337,208)	(337,208)	(337,208)
Transfer from surplus on revaluation of operating fixed assets								28,383	28,383	28,383
Transfer to statutory reserve										
Balance as at March 31, 2018 (Un-audited)	26,381,510			1,000,000	(5,881,316)	154,162	(1,579,205)	(10,853,252)	(17,159,611)	9,221,899
The amesed notes from 1 to 18 form an integral part of these consolidated condensed interim financial statements.	dated condensed interir	n financial statemen	\$							

Director

Director

Director

President & Chief Executive

Chief Financial Officer



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 The Group comprises of Summit Bank Limited the holding company (the Bank) and Summit Capital (Private) Limited (SCPL) - a wholly owned subsidiary. The ultimate holding company of the Group is Suroor Investments Limited (SIL), a company incorporated in Mauritius.
- 1.2 Summit Bank Limited (the Bank) was incorporated in Pakistan as public company limited by shares on December 09, 2005 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). It is listed on Pakistan Stock Exchange Limited. The Registered office of the Bank is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan.
- 1.3 The Bank is principally engaged in the business of banking through its 193 branches including 14 Islamic Banking Branches [December 31, 2017: 193 Branches including 14 Islamic Banking Branches] in Pakistan as defined in the Banking Companies Ordinance, 1962. In June 2017, JCR-VIS Credit Rating Company Limited has maintained the Bank's medium to long-term rating at 'A (Single A minus)' and short-term rating at 'A-1 (A-one)'. Moreover, Bank's TFC rating has been maintained at 'A-(SO)' (Single A minus (Structured Obligation)). These ratings have been placed on 'Rating Watch-Developing' status in view of the ongoing potential merger with Sindh Bank Limited.
- 1.4 SCPL, the subsidiary company was incorporated in Pakistan on March 08, 2006 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The subsidiary company is a corporate member / TREC holder of Pakistan Stock Exchange Limited and Pakistan Mercantile Exchange Limited. The principal activities of the subsidiary company are equity and money market brokerage, interbank foreign exchange brokerage, commodity brokerage and research. The registered office of the Subsidary is situated at 701-702, 7th Floor, Business and Finance Centre, opposite State Bank of Pakistan, I.I. Chundrigar Road, Karachi. The Group acquired interest in SCPL by virtue of amalgamation of Atlas Bank Limited.
- 1.5 As per the applicable laws and regulations, the Group is required to maintain Minimum Paid-up Capital (net of losses) (MCR) of Rs. 10 billion, Capital Adequacy Ratio (CAR) at 11.275% (inclusive of Capital Conservation Buffer of 1.275%) and Leverage Ratio (LR) at 3.00% as of March 31, 2018. The paid up capital of the Bank (net of losses), CAR and LR as of March 31, 2018 were below the prescribed levels and stood at Rs. 9.068 billion, 4.86% and 1.75% respectively.

The management of the Bank is taking various steps to comply with applicable minimum capital requirements. In this respect, a business plan has been put in place which has been approved by the Board of Directors and aims to improve the Bank's capital base and risk absorption capacity and provide impetus to its future growth initiatives. The management is confident that if the growth factors and other key assumptions stipulated in the business plan materialize, the Bank will be able to achieve the profitability projections and compliance with applicable minimum capital requirements. The key assumptions considered in the business plan are as follows:

- Continued support from its sponsor which is evident from the capital injections by the sponsor in the past;
- Market sentiments and the expected growth of Islamic finance in Pakistan which will benefit the Bank since it is in the process of conversion to a full-fledged Islamic Bank;
- Expected recoveries from non-performing advances in the future resulting in reversals of provisions in the ensuing years; and
- Expected improvement in the results through targeted income generating avenues for markup income, non-markup income etc.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

# FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

Furthermore, on November 21, 2016, the Board of Directors of the Bank had decided to evaluate the potential merger/amalgamation option with Sindh Bank Limited. The SBP allowed the Bank to conduct due diligence of Sindh Bank Limited vide its letter dated December 27, 2016 and similar approval was accorded to Sindh Bank Limited for conducting due diligence of the Bank. After completion of the due diligence exercise and in light of the decisions made by the Board of Directors of Summit Bank Limited on the matter, the requisite majority of the shareholders of the Bank in their extraordinary general meeting held on November 07, 2017 gave approval for the proposed amalgamation of the Bank with and into Sindh Bank Limited, subject to all regulatory approvals, including approval of the State Bank of Pakistan. The shareholders also approved the draft Scheme of amalgamation of the Bank with and into Sindh Bank Limited (Scheme) in that meeting, subject to any modifications in the Scheme as may be required by SBP. The management had applied to SBP under section 48 of the Banking Companies Ordinance, 1962 for approval of Scheme. In light of the advice given by SBP on the matter, the Bank is taking all the necessary steps for obtaining approval of the SBP for earliest completion of the proposed amalgamation. These steps include but are not limited to updating the due diligence exercise/work based on the latest financial position of Sindh Bank Limited as of December 31, 2017, for which necessary work is currently underway. This will be followed by necessary approvals of the Board of Directors and Shareholders of Bank on the revised scheme of amalgamation, subject to applicable regulatory approvals (including approval of SBP) and clearance/orders of the Honorable Supreme Court of Pakistan. Pursuant to the Suo-Motu case by the Honorable Supreme Court of Pakistan (Honorable Court) on the ongoing proposed merger transaction, Honorable Court vide its interim order has directed both the Banks (Summit Bank Limited and Sindh Bank Limited) that no final merger shall take place till further orders of the Honorable Court.

In view of the Bank's status of compliance with the applicable minimum capital requirements, SBP vide its letter dated March 05, 2018 advised the Bank to provide a contingent capital restoration plan by March 30, 2018 which was duly submitted by the Bank vide letter dated March 15, 2018. In light of that plan, SBP vide its letter dated April 04, 2018 has advised the Bank to provide a firm commitment from the sponsor - Suroor Investments Limited to inject the required amount of capital (by July 30, 2018) in case the option of proposed merger does not materialize by June 30, 2018. In this regard, the Bank's management is confident that compliance with applicable regulatory capital requirements would be achieved through the materialization of business plan and completion of proposed amalgamation transaction (subject to applicable regulatory approvals and clearance/orders of the Honorable Court) and taking all the necessary steps for the same. Furthermore, the Bank's sponsor has committed to meet any capital shortfall of the Bank as and when decided by the Board of Directors of the Bank.

# 1.6 Basis of consolidation

These consolidated financial statements include the financial statements of Summit Bank Limited and its wholly owned subsidiary company Summit Capital (Private) Limited (SCPL).

The basis used for consolidation are consistent with those used for the annual audited consolidated financial statements of the Group for the year ended December 31, 2017.

#### 2. BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing comprise of purchase of goods by banks from their customers and resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sale arising under these arrangements are not reflected in these consolidated condensed interim financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon. The Islamic Banking branches of the Group have complied with the requirements set out under the Islamic Financial Accounting Standards issued by The Institute of Chartered Accountants of Pakistan (ICAP) and notified under the provisions of the Companies Act, 2017.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

- 2.2 The disclosures made in these consolidated condensed interim financial statements have been limited based on the format prescribed by the State Bank of Pakistan through BSD Circular Letter No. 2 dated May 12, 2004 and the requirements of the International Accounting Standard 34, "Interim Financial Reporting". These do not include all of the information required for the full set of annual financial statements and should be read in conjunction with the annual audited consolidated financial statements of the Group for the year ended December 31, 2017.
- **2.3** The financial results of the Islamic Banking operations of the Group have been included in these consolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking operations are also separately disclosed in note 16 to these consolidated condensed interim financial statements.
- **2.4** These consolidated condensed interim financial statements of the Group are being submitted to the shareholders in accordance with the requirements of the Companies Act, 2017.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standard as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board; Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017; provisions of and the directives issued under the Companies Act, 2017, the Banking Companies Ordinance, 1962, and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). Wherever the requirements of provisions and directives issued under the Companies Act, 2017, the Banking Companies Ordinance, 1962, the IFASs notified under the Companies Act, 2017 and the directives issued by the SECP and the SBP differ from the requirements of the IFRSs, the provisions and the directives issued under the Companies Act, 2017, the Banking Companies Ordinance, 1962, IFASs notified under the Companies Act, 2017 and the directives issued by SECP and SBP prevail.
- 3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Moreover, SBP vide BPRD Circular No. 4, dated February 25, 2015 has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' for banks through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

#### 4. BASIS OF MEASUREMENT

4.1 These consolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain operating fixed assets and certain non-banking assets have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

4.2 These consolidated condensed interim financial statements have been presented in Pakistani Rupee, which is Group's functional and presentation currency.

#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the annual audited consolidated financial statements of the Group for the year ended December 31, 2017, except for the following:

#### Surplus on revaluation of fixed assets - net of tax

With effect from January 01, 2018 the new Companies Act, 2017 is applicable on all companies. This Act does not prescribe any specific treatment for the accounting of surplus/(deficit) arising on revaluation of operating fixed assets which was previously accounted for under provisions of section 235 of the repealed Companies Ordinance, 1984 ("the repealed ordinance"). Therefore, now accounting for surplus/(deficit) on operating fixed asset is to be done in accordance with the requirements stipulated in the International Accounting Standard 16 – "Property, Plant and Equipment" (IAS-16). As per IAS-16, deficit on revaluation of an asset can only be offset against a previously recognized surplus of the same asset. Previously, under the repealed ordinance this deficit was allowed to be set-off against the surplus of another asset within the same category of operating fixed assets. Accordingly, any deficit that arises on a particular fixed asset against which there is no previously recognized surplus, such deficit would be charged to the profit and loss account. As this is a change in accounting policy, the change is to be applied retrospectively as per the International Accounting Standard 8 – "Accounting Policies, Changes in Accounting Estimates and Errors". However, this change in accounting policy does not have impact on these consolidated condensed interim financial statements of the Group.

Furthermore, as per the requirements prescribed in IAS-16, the surplus on operating fixed assets is to be disclosed as part of equity. However, SBP through its BSD Circular letter No. 2 dated May 12, 2004 has prescribed a format for the interim financial reporting of banks which requires the surplus/(deficit) on revaluation of assets to be disclosed in a separate account below equity i.e. "surplus/(deficit) on revaluation of assets- net of tax". Therefore, Group has followed the presentation format as applicable to the banks in Pakistan and disclosed the surplus on revaluation of operating fixed assets - net of tax in a separate head below equity.

5.2 The financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements of the Group for the year ended December 31, 2017.

# 6. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of consolidated condensed interim financial statements in conformity with approved accounting standards requires certain judgments, accounting estimates and assumptions. It also requires the management to exercise its judgment in the process of applying the Group's accounting policies. These estimates and associated assumptions are continually evaluated and are based on historical experience, statutory requirements and other factors considered reasonable in the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The basis for significant accounting estimates and judgments adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the annual audited consolidated financial statements of the Group for the year ended December 31, 2017.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

IN۷	/ESTMENTS	March 3	1, 2018 (Un-a	udited)	Decemb	er 31, 2017 ( <i>F</i>	(udited
		Held by Group	Given as collateral	Total	Held by Group	Given as collateral	Total
7.1	Note Investments by types:			(Rupees	in '000)		
	Held-for-trading securities						
	Ordinary shares - Listed	95,116	-	95,116	75,371	-	75,37
	Available-for-sale securities						
	Market treasury bills	10,660,294	27,345,568	38,005,862	22,230,144	49,608,440	71,838,58
	Pakistan investment bonds	13,147,086	- 1	13,147,086	2,787,576	10,574,058	13,361,63
	GoP ijarah sukuks	4,785,465		4,785,465	4,793,854	10,57 1,050	4,793,85
	Ordinary shares - Listed	4,201,988	52,510	4,254,498	4.194.449	52,510	4,246,95
	Ordinary shares - Unlisted	14,475	32,310	14,475	14,475	32,310	14.47
	Units of open end mutual funds - Listed	87,861	-	87,861	87,861	1	87,86
	Preference shares - Unlisted		-	46,035	37,056	-	1
	Term finance certificates - Listed	46,035			1 '		37,05
		17,266	1 1	17,266	17,266		17,26
	Term finance certificates - Unlisted	1,594,732	-	1,594,732	1,594,732	-	1,594,73
	Sukuks	1,836,755	-	1,836,755	1,905,943	-	1,905,94
		36,391,957	27,398,078	63,790,035	37,663,356	60,235,008	97,898,36
	Investments at cost Less: Provision for diminution in	36,487,073	27,398,078	63,885,151	37,738,727	60,235,008	97,973,73
	the value of investments 7.2 & 7.3	(1,745,211)		(1,745,211)	(1,745,211)		(1,745,21
	Investments - net of provisions	34,741,862	27,398,078	62,139,940	35,993,516	60,235,008	96,228,52
	Deficit on revaluation of held-for-						
	trading securities	(8,046)	-	(8,046)	(15,885)	-	(15,88
	Deficit on revaluation of						
	available-for-sale securities	(1,021,280)	(24,664)	(1,045,944)	(1,039,896)	(149,135)	(1,189,03
		33,712,536	27,373,414	61,085,950	34,937,735	60,085,873	95,023,60
				_	n-audited		ıdited
				ı	March 31,		mber 31
					2018	_	2017
					(Rup	pees in `00	0)
7.2	Particulars of provision						
	Opening balance				1,745,211		1,764,48
	Add: Charge for the period / year					<b>1</b>	267,93
	Less: Reversal during the period /	vear			_		(237,659
	2000 Neversal during the period/	,					30,27
	Amounts written off				_		(49,55
	Closing balance				1,745,211		. ,
							1,745,21



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	Note	Un-audited March 31, 2018 (Rupe	Audited December 31, 2017 es in `000)
7.3 Particulars of provision in respect of type and segment			
Available-for-sale securities			
Ordinary shares - Listed		1,025,818	1,025,818
Ordinary shares - Unlisted		1,000	1,000
Term finance certificates - Listed		17,266	17,266
Term finance certificates - Unlisted		501,127	501,127
Sukuks	_	200,000	200,000
	_	1,745,211	1,745,211
ADVANCES  Loans, cash credits, running finances, etc in Pakistan		87,129,133	84,228,998
Islamic financing and related assets (Gross)	8.1 & 16.5	11,637,083	10,786,098
Net investment in finance lease - in Pakistan		1,587,500	1,625,499
Bills discounted and purchased (excluding Treasury Bills) Payable in Pakistan Payable outside Pakistan  Advances - gross	[	244,587 3,035,200 3,279,787 103,633,503	181,146 2,710,353 2,891,499 99,532,094
Provision against non-performing advances	8.2.1	(14,333,009)	(14,009,450)
Advances - net of provision	-	89,300,494	85,522,644

**<sup>8.1</sup>** These represent Islamic financing and related assets placed under shariah permissible modes.

8.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

**8.2** Advances include Rs. 18,313.93 million (December 31, 2017 Rs.17,065.58 million) which have been placed under non-performing status as detailed below:

	March :	31, 2018 (Un-	audited)	December 31, 2017 (Audited)			
Category of classification	Classified advances	Provision required	Provision held	Classified advances	Provision required	Provision held	
			(Rupees	in '000)			
Other Assets Especially							
Mentioned (OAEM)	11,725	356	356	1,499	150	150	
Substandard	348,374	13,018	13,018	38,112	2,519	2,519	
Doubtful	1,814,584	360,173	360,173	960,566	265,840	265,840	
Loss	16,139,247	13,926,746	13,926,746	16,065,407	13,710,691	13,710,691	
	18,313,930	14,300,293	14,300,293	17,065,584	13,979,200	13,979,200	

#### 8.2.1 Particulars of provision against non-performing advances

	March 31, 2018 (Un-audited)			December 31, 2017 (Audited)			
	Specific	General	Total	Specific	General	Total	
			(Rupees	in '000)			
Opening balance	13,979,200	30,250	14,009,450	14,362,626	49,075	14,411,701	
Charge for the period / year Reversals during	393,617	2,466	396,083	910,899	-	910,899	
the period / year	(64,178)	-	(64,178)	(1,069,659)	(18,825)	(1,088,484)	
	329,439	2,466	331,905	(158,760)	(18,825)	(177,585)	
Amount written off	(8,346)		(8,346)	(224,666)	-	(224,666)	
Closing balance	14,300,293	32,716	14,333,009	13,979,200	30,250	14,009,450	

- **8.2.2** Pursuant to the applicable Prudential Regulations, the Group has availed the Forced Sale Value (FSV) benefit of securities/collaterals held against loans and advances. Had this benefit of FSV not been availed by the Group, the specific provision against non-performing loans and advances would have been higher by Rs.2,629 million (December 31, 2017: Rs. 2,371 million), which has a net of tax positive impact of Rs.1,709 million (December 31,2017: Rs 1,541 million) on the profit and loss account. Further, the Group has availed the benefit of certain exemptions given by SBP from Prudential Regulations with respect to the provision against non-performing loans and advances, amounting to Rs. 206 million (December 31, 2017: Rs. 206 million) at the period end.
- **8.2.3** As per the revised "Prudential Regulations for Small and Medium Enterprises' Financing" issued by SBP vide IH & SMEFD Circular No. 9 dated December 22, 2017, the requirement to maintain general reserve at 1% of secured small enterprises (SE) performing portfolio has been abolished while requirement for unsecured SE performing portfolio has been reduced from 2% to 1%. Moreover, for consumer financing performing portfolio, general reserve at 1% of secured and 4% of unsecured has been maintained pursuant to the revised "Prudential Regulations for Consumer Financing" issued by the State Bank of Pakistan vide BPRD Circular No. 10 dated August 03, 2016. Moreover, 10% specific provision has been held against the SE financing falling in OAEM category i.e., where the principal / mark-up is over due by 90 days.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	Note	Un-audited March 31, 2018 (Rupe	Audited December 31, 2017 es in `000)
9.	OPERATING FIXED ASSETS		
	Capital work-in-progress	5,102,133	4,937,534
	Property and equipment 9.1	7,435,623	7,574,750
	Intangible assets 9.2	187,784	202,197
		12,725,540	12,714,481
	9.1 Property and equipment		
	Book value at beginning of the period / year	7,574,750	7,575,163
	Surplus on revaluation of fixed assets	-	140,614
	Cost of additions / transfers during the period / year	40,389	604,109
	Book value of deletions / write off during the period / year	(4,323)	(32,643)
	Depreciation charge for the period / year	(175,193)	(706,823)
	Impairment for the period / year		(5,670)
	Book value at end of the period / year	7,435,623	7,574,750
	9.2 Intangible assets		
	Book value at beginning of the period / year	202,197	252,711
	Cost of additions during the period / year	807	14,593
	Book value of deletions / write off during the period / year	-	(3,355)
	Amortization charge for the period / year	(15,220)	(61,752)
	Book value at end of the period / year	187,784	202,197
10.	DEPOSITS AND OTHER ACCOUNTS		
	Customers		
	Fixed deposits	31,692,243	32,124,431
	Savings deposits	54,335,197	51,529,761
	Current accounts - non-remunerative	43,561,249	43,977,485
	Margin accounts	4,960,279	5,518,752
		134,548,968	133,150,429
	Financial institutions		
	Non-remunerative deposits	1,595,809	1,476,093
	Remunerative deposits	9,650,410	10,980,209
		11,246,219	12,456,302
		145,795,187	145,606,731
		,,	



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

Un-audited Audited
March 31, December 31,
2018 2017
------ (Rupees in `000) ------

# 11. CONTINGENCIES AND COMMITMENTS

# 11.1 Direct credit substitutes

Including guarantees and standby letters of credit serving as financial guarantees for loans and securities

	293,182	288,532
- Others	293,182	288,532
- Financial institutions	-	-
- Government	-	-

# 11.2 Transaction-related contingent liabilities / commitments / guarantees issued favouring

Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit favouring:

<ul><li>Government</li><li>Banking companies and other financial institutions</li><li>Others</li></ul>	14,938,158 1,477,489 5,459,160 21,874,807	14,608,761 1,605,724 5,853,923 22,068,408
11.3 Trade-related contingent liabilities		
Letters of credit Acceptances	15,063,269 1,905,192 16,968,461	14,839,940 1,276,921 16,116,861
11.4 Other contingencies - claims against Group not acknowledged as debts	7,566,747	7,464,043

# 11.5 Contingent asset

There was no contingent asset as at March 31, 2018 (December 31, 2017: Nil).



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

# FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	Un-audited March 31, 2018	Audited December 31, 2017
11.6 Commitments in respect of forward lending	(Rupe	es in `000)
Forward documentary bills Commitments to extend credit	3,739,767 14,176,563 17,916,330	3,639,137 17,392,426 21,031,563
11.7 Commitments in respect of forward exchange contracts		
Purchase Sale	12,143,936 11,403,094 23,547,030	5,484,447 4,303,310 9,787,757
11.8 Commitments for capital expenditure		
Civil works and others	332,829	455,583
11.9 Commitments in respect of repo transactions		
Repurchase of securities	27,338,874	40,243,259

# 11.10 Taxation

The income tax returns of the Bank and its subsidiary have been submitted up to and including financial year ended December 31, 2016 i.e. tax year 2017.

In respect of assessments of Summit Bank Limited from tax year 2008 to tax year 2013, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand (net of rectification) of Rs.230.52 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-My Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2011, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.456.62 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-Atlas Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2010, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.89.74 million through amended assessment orders and the same have been paid/adjusted against available refunds.

Such issues mainly include disallowances of mark-up payable, taxation of mutual fund distribution at corporate tax rate, disallowance of provision against non-performing loans, disallowance of reversal of provisions, allocation of expenses against dividend income and capital gain, disallowances against non-banking assets etc. The Bank has filed appeals before the various appellate forums against these amended assessment orders which are either pending for hearing or order.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

The management of the Bank is confident about the favourable outcome of the appeals hence, no provision / adjustment with respect to the above matters has been made in these consolidated condensed interim financial statements.

		Un-audited March 31, 2018	Un-audited March 31, 2017	
	Note	(Rupees	s in `000)	
BASIC AND DILUTED (LOSS) / EARNINGS PER SHARE		•		
(Loss) / profit for the period		(337,208)	106,014	
12.1 Weighted average number of		(Number	of shares)	
Ordinary shares - basic		2,638,151,060	2,168,966,634	
		(Rup	oee)	
Basic (loss) / earnings per share		(0.13)	0.05	
12.2 Weighted average number of		(Number	of shares)	
Ordinary shares - diluted	12.2.1	2,638,151,060	2,596,147,624	
		(Rup	oee)	
Diluted (loss) / earnings per share		(0.13)	0.04	

12.2.1 There are no potential ordinary shares outstanding as of March 31, 2018.

# 13. FAIR VALUE MEASUREMENT

12.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

All assets and liabilities for which fair value is measured or disclosed in the consolidated condensed interim financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The basis for determinition of fair values of various assets and liabilities and their hierarchies as disclosed in note 13.1 below are the same as those adopted in the annual audited consolidated financial statements of the Group for the year ended December 31, 2017.

In the opinion of management, the fair value of the remaining financial assets and liabilities are either not significantly different from their carrying values and repriced periodically or cannot be calculated with sufficient reliability. Moreover, provision for impairment of loans and advances has been calculated in accordance with the Group's accounting policy.

March 31, 2018 (Un-audited)

11,403,094

11,403,094

	Level 1	Level 2	Level 3	Total				
Financial assets	(Rupees in '000)							
Investments								
- Market treasury bills	-	38,000,870	-	38,000,870				
<ul> <li>Pakistan investment bonds</li> </ul>	-	12,855,752	-	12,855,752				
- GOP ijarah sukuks	-	4,737,517	-	4,737,517				
- Ordinary shares - Listed	2,606,723	-	-	2,606,723				
- Ordinary shares - Unlisted	-	-	13,475	13,475				
<ul> <li>Units of open end mutual funds - Listed</li> </ul>	76,763	-	-	76,763				
- Preference shares - Unlisted	-	46,035		46,035				
-Term Finance Certificates and Sukuks	1,044,993	1,703,822	-	2,748,815				
	3,728,479	57,343,996	13,475	61,085,950				
Non-financial assets								
Operating fixed assets	-	6,662,764	-	6,662,764				
Other assets	-	4,235,957	-	4,235,957				
	-	10,898,721	-	10,898,721				
	3,728,479	68,242,717	13,475	71,984,671				
Commitments in respect of forward exchange contracts								
Forward purchase of foreign exchange		12,143,936		12,143,936				

Forward sale of foreign exchange

13.1 Fair value hierarchy



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

# FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	December 31, 2017 (Audited)						
	Level 1	Level 2	Level 3	Total			
Financial assets	(Rupees in '000)						
Investments							
- Market treasury bills	-	71,840,364	-	71,840,364			
- Pakistan investment bonds	-	13,218,246	-	13,218,246			
- GOP ijarah sukuks	-	4,810,812	-	4,810,812			
- Ordinary shares - Listed	2,206,999	-	-	2,206,999			
- Ordinary shares - Unlisted	-	-	13,475	13,47			
- Units of open end mutual funds - Listed	68,806	-	-	68,80			
- Preference shares - Unlisted	-	37,056	-	37,056			
- Term Finance Certificates and Sukuks	1,089,633	1,738,217	-	2,827,850			
	3,365,438	91,644,695	13,475	95,023,608			
Non-financial assets							
Operating fixed assets	-	6,769,281	-	6,769,28			
Other assets	-	4,541,147	-	4,541,14			
	-	11,310,428	-	11,310,42			
	3,365,438	102,955,123	13,475	106,334,036			
Commitments in respect of forward exchange contracts							
Forward purchase of foreign exchange		5,672,541		5,672,54			
Forward sale of foreign exchange	-	4,404,467	-	4,404,46			



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

	Corporate finance	Trading and sales	Retail banking	Commercial banking	Payment & settlement / others	Total
			(Rupees	in '000)		
For the three months period ended			• •			
March 31, 2018 (Un-audited)						
Total income	1,719	1,580,041	(84,881)	1,795,727	37,624	3,330,230
Total expenses	712	997,968	1,403,878	1,377,463	13,137	3,793,158
Net income / (loss) before tax	1,007	582,073	(1,488,759)	418,264	24,487	(462,928)
For three months period ended						
March 31, 2017 (Un-audited)						
Total income	11,817	1,438,052	217,667	1,521,412	32,756	3,221,704
Total expenses	4,798	603,454	1,060,014	1,317,409	13,137	2,998,812
Net income / (loss) before tax	7,019	834,598	(842,347)	204,003	19,619	222,892
As at March 31, 2018 (Un-audited)						
Segment assets - gross	13,816	75,781,229	19,934,302	120,455,604	398,713	216,583,664
Segment non-performing loans			940,479	17,373,451		18,313,930
Segment provision		1,745,211	928,936	13,893,221		16,567,368
Segment assets - net	13,816	74,036,018	19,005,366	106,562,383	398,713	200,016,296
Segment liabilities	1,712	36,158,322	1,379,491	148,752,138	2,902,033	189,193,696
As at December 31, 2017 (Audited)						
Segment assets - gross	98,370	112,436,443	22,422,441	113,931,843	380,791	249,269,888
Segment non-performing loans			1,025,761	16,039,823		17,065,584
Segment provision		1,745,211	837,818	13,660,068		16,243,097
Segment assets - net	98,370	110,691,232	21,584,623	100,271,775	380,791	233,026,791
Segment liabilities	10,879	48,567,561	1,933,551	167,858,238	3,599,658	221,969,887

For the purpose of segmental reporting, unallocated items of income and expenses have been allocated to the above segments in proportion to segment revenue.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# 15. RELATED PARTY TRANSACTIONS

The Group has related party transactions with its parent company, entities having directors in common with the Group, employee benefit plans and its directors and executive officers (including their associates).

Details of material transactions with the related parties, other than those which have been disclosed elsewhere in these consolidated condensed interim financial statements, are as follows:

	March 31, 2018 (Un-audited)			d)	December 31, 2017 (Audited)			
	Key management personnel	Directors	Parent company	Other related parties	Key management personnel	Directors	Parent company	Other related parties
				- (Rupees	in '000)			
Advances								
Balance at beginning of the year	409,534			1,213,053	324,233	-		1,078,078
Disbursements / granted during the period / year	30,019			709,877	293,128	-		3,889,335
Payments received / adjustments during the period / year	(36,796)		-	(437,669)	(207,827)	-	-	(3,754,360
Balance at end of the period / year	402,757	-		1,485,261	409,534	-	-	1,213,053
Deposits								
Balance at beginning of the year	67,291	32,259		860,510	20,770	45,147		501,960
Deposits during the period / year	160,582	7,629		11,231,392	595,492	82,026		7,583,680
Withdrawals / adjustments during the period / year	(201,769)	(7,622)		(11,067,239)	(548,971)	(94,914)		(7,225,130
Balance at end of the period / year	26,104	32,266	-	1,024,663	67,291	32,259		860,510
Other balances	=====							
Shares issued during the period / year						137,541	5,060,450	
Investment in shares / TFC's				1,305,479		- 137,511	3,000,130	277,78
Other receivable	4,627		579	36,740	4.821		488	45,882
Other payable	7,027		3/7	30,740	7,021		-	1,369
Mark-up receivable	1,827			405,904	825	_		19.981
Mark-up payable	128	88		1,756	168	85		1,175
and acceptances Commitments to extend credit	1,304			833,998 495,689	548			869,683 547,957
		31, 2018 (l			March 31, 2017 (Un-audited)			
				- (Rupees	in '000)			
Transactions, income and expenses Purchase of investments				30,955				4,948
Disposal of investments	•	•		30,955 27,086		-	-	4,940 84,604
Brokerage income	38		•	27,000	331		-	84,004
Brokerage expenses	30				331			453
Subscription paid	795			750	665			2,05
Education and training	/93			1,110	003			2,03.
Capital (loss) / gain				(2,002)		-		1,604
Contribution to the provident fund				18,631			_	22,44
Contribution to the gratuity fund				16,072				16,124
Remuneration paid	52,298			10,072	69,792			10,12
Post employment benefits	1,713				2,067	-		
Mark-up earned	5,834			397,107	3.172	-		19,013
Mark-up expensed	94	219		4,861	189	242		6,357
Rental expense				8,651	-			6,409
Repair and maintenance charges				-,			-	99
Provision for diminution in the value of Investment								343
Fees paid		1,150				1,200		-
· ·								



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

# FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# **ISLAMIC BANKING OPERATIONS**

**16.1** The Group commenced its Islamic Banking operations in Pakistan on March 07, 2014 and is operating with 14 Islamic Banking Branches (IBBs) (December 31, 2017: 14 IBBs) and 35 Islamic Banking Windows (IBWs) (December 31, 2017: 35 IBWs) as at March 31, 2018.

BSD Circular letter No. 03 dated January 22, 2013 and BPRD Circular No. 05 dated February 29, 2016 require all Islamic Banks / Other Banks with Islamic Banking Branches to present all financing and advances under Islamic modes of financing and other related assets pertaining to Islamic mode of financing under the caption "Islamic Financing and Related Assets" in the statement of financial position.

**16.2** The condensed interim statement of financial position of Islamic Banking operations as at March 31, 2018 is as follows:

ASSETS	Note	Un-audited March 31, 2018 (Rupe	Audited December 31, 2017 es in `000)
Cash and balances with treasury banks		1,019,673	1,293,159
Balances with other banks		406,052	435,524
Due from financial institutions		6,964,637	5,936,023
Investments		5,737,987	5,860,690
Islamic financing and related assets	16.5	11,629,083	10,779,551
Operating fixed assets		145,436	150,740
Deferred tax assets - net		9,676	
Other assets		319,012	520,975
TOTAL ASSETS		26,231,556	24,976,662
Bills payable Due to financial institutions Deposits and other accounts - Current accounts - Saving accounts - Term deposits - Others - Deposits from financial institutions - remunerative - Deposits from financial institutions - non - remunerative Deferred tax liabilities - net		222,625 100,000 7,721,577 11,482,665 2,475,254 558,158 1,627,534 101,503	212,856 250,000 7,792,141 10,366,610 2,132,391 633,563 1,513,382 111,158 12,261
Other liabilities		389,681 24,678,997	387,758 23,412,120
NET ASSETS		1,552,559	1,564,542
REPRESENTED BY		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,50 1,5 12
Islamic banking fund		1,000,000	1,000,000
Unappropriated profit		570,527	541,772
		1,570,527	1,541,772
(Deficit) / surplus on revaluation of assets - net of tax		(17,968)	22,770
		1,552,559	1,564,542



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

		Un-audited March 31, 2018	Un-audited March 31, 2017
		(Rupe	es in `000)
16.3	Remuneration to Shariah Advisor (RSBM) / Board for the period	2,999	2,778
		Un-audited March 31, 2018	Audited December 31, 2017
16.4	Charitable fund	(Rupees in `000)	
	Opening balance Addition during the period / year Payment / utilization during the period / year Closing balance	63 22 - 85	121 (58) 63
16.5	Islamic financing and related assets		
	Financings / investments / receivables		
	Financings / investments / receivables  - Murabaha - Ijarah - Diminishing Musharakah - Istisna - Tijarah - Running Musharakah - Term Musharakah - Other islamic modes  Advances - Advance against Murabaha - Advance against Diminishing Musharakah - Advance against Ijarah	746,029 904,535 4,670,173 4,301 2,596,448 736,170 520,000 879 10,178,535 448,525 93,951 75,971 618,447	697,323 856,163 4,467,802 2,703 2,613,090 338,304 520,000 - 9,495,385 322,580 84,671 74,074 481,325
	Inventories - Tijarah inventories - Istisna inventories	699,998 140,103 840,101 11,637,083	698,552 110,836 809,388 10,786,098
	Less: Provision against financing and advances -Specific Less: Provision against financing and advances -General	(8,000) 11,629,083	(6,547) 10,779,551



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

# 17. GENERAL

- 17.1 The figures in the consolidated condensed interim financial statements have been rounded off to the nearest thousand.
- 17.2 Figures have been re-arranged and re-classified, wherever necessary, for the purpose of better presentation.

#### DATE OF AUTHORISATION FOR ISSUE 18.

These consolidated condensed interim financial statements were authorised for issue on April 26, 2018 by the Board of Directors of the Group.

Chief Financial Officer	President & Chief Executive	Director	Director	Director



#### **KARACHI**

#### **Abdullah Haroon Road Branch**

282/3, Abdullah Haroon Road, Area, Saddar, Karachi Tel: 021-35685269, 35685393,35685940 Fax: 021-35683991

#### Adamjee Nagar Branch

115-A/Z, Block 7/8, Tipu Sultan Road, Karachi Tel: 021- 34312984-9 Fax: 021-34312980

# **Atrium Mall Branch**

Shop No. 6 and 21 Ground Floor, Plot No. 249, Atrium Mall, Staff Lines, Zaibunnisa Street, Saddar, Karachi Tel: 021-35641001-7 Fax: 021-35641008

#### **Badar Commercial Branch**

Plot No. 41-C, Badar Commercial, Street No. 10, Phase-V Extension, DHA Karachi Tel: 021-35348501-3 Fax: 021-35348504

# **Bahadur Shah Center Branch**

Bahadur Shah Center, Urdu Bazar, Off: M.A. Jinnah Road, Karachi Tel: 021-32768547, 32768559 Fax: 021-32765083

#### **Bahadurabad Branch**

Plot # C-23, Shop # 1& 2 Block-3, BMC Commercial Area, Bahadurabad, Karachi Tel: 021-34913447 & 49 Fax: 021-34913453

# Barkat-e- Hyderi Branch

Almas Square, Block-G, North Nazimabad, Karachi Tel: 021-36628931, 36706896-7 Fax: 021-36723165

# **Burns Road Branch**

Plot No. 55-A, Survey Sheet A.M., Artillery Maidan Quarters (Burns Road), Karachi

Tel: 021-32215174,75 & 76 Fax: 021-32215289

#### **Clifton Branch**

Pearl Heaven Apartments, Khayaban-e-Roomi, Block No-5, Clifton, Karachi Tel: 021-35823469, 35824171, 35823619 Fax: 021-35821463

#### **Cloth Market Branch**

41, Saleh Muhammad Street, Cloth Market, Karachi Tel: 021-32461601-03 & 32461605 Fax: 021-32461608

# Com-3, Clifton Branch, Karachi

Show Room No. 12, "Com-3", Opp: Bar B. Q. Tonight, Block 6, Clifton, Karachi. Tel: 021 - 35148311 - 13 Fax: 021 - 35148314

#### **Defence Branch**

55-C, Phase-II, D.H.A, Opp Toyota Motors, Main Korangi Road, Karachi Tel: 021-35387809-35396263 - 35312592 Fax: 021-35387810

# **DHA Phase I Branch**

101-C, Commercial Area 'B', Phase-1, DHA, Karachi Tel: 021- 35314061, 35314063-67, 35314105 Fax: 021-35314070

# **DHA Phase IV Branch**

Plot No. 129, 9th Commercial Street, Phase IV, DHA, Karachi Tel: 021-35313068-70 Fax: 021-35313071

#### **Dhoraji Colony Branch**

Plot No. 133, Block No. 7 & 8 Dhoraji Colony, C.P & Berar Co- operative Housing Society, Karachi Tel: 021-34860773-75 Fax: 021-34860772

# **Dolmen City Branch**

Ground Floor Harbor Front, Triangular Towers, Dolmen City Marine Drive Phase IV, Clifton, Karachi Tel: 021-35297611-15 Fax: 021-35297610



#### **Electronic Market** (Abdullah Haroon Road) Branch

Shop No 1 & 2, Plot # 19, Ghafoor Chambers, Preedy Quarters, Saddar, Karachi Tel: 021-32711614-8 Fax: 021-32716113

#### **Fish Harbour Branch**

K - 3, Export Zone, Adjacent Main Auction Hall, Fish Harbour, Karachi Tel: 021-32315383 - 85 Fax: 021-32315386

#### **Garden East Branch**

Shop No. 4, 5 & 6, Jumani Centre Plot No. 177-B, Garden East, Karachi Tel: 021-32243311-13 Fax: 021-32243314

# Gulistan-e-Jauhar - Branch 1

Plot # 118/A-B, Shop # 02, 03, 04 Ground Floor Rufi Paradise Block-18 Gulistan-e-Jauhar, Karachi Tel: 021-34621281-4 Fax: 021-34621285

# Gulistan-e-Jauhar - Branch 2

Shop No. 5, 6,7 & Office No. D-2, Farhan Centre Block No. 1, Gulistan-e-Jauhar, Karachi Tel: 021-34022259, 34613674, 34016488-9 Fax: 021-34022639

# Gulshan-e-Iqbal - Branch 1

Ground Floor, Hasan Center, Block-16, Main University Road, Karachi Tel: 021-34829024-27 Fax: 021-34829023

# Gulshan-e-Iqbal - Branch 2

B-44, Block 13/A, Main University Road, Gulshan-e-Iqbal, Karachi Tel: 021-34987688, 34987739-40 Fax: 021-34987689

# **Hyderi Branch**

D-10 Block-F, North Nazimabad, Hyderi, Karachi Tel: 021-36724991-4 Fax: 021-36724972

#### I. I. Chundrigar Road Branch 1 - Unitower **Branch**

Uni Towers, I.I. Chundrigar Road, Karachi Tel: 021-32466410-13 Fax: 021-32466500

# Jami Commercial, DHA Branch

64 C, Jami Commercial Phase VII, 7th Street, DHA, Karachi Tel: 021-35316200-07 Fax: 021-35316199

#### **Jamshed Quarters Branch**

Showroom no. 3 & 4, AB Arcade Plot # 714-6-1 Block A, New M.A. Jinnah Road, Karachi Tel: 021-34860422-23, 34860425 Fax: 021-34860424

#### Jodia Bazar - Branch 1

A/25/28 Daryalal Street, Jodia Bazar, Karachi Tel: 021-32500121-5 Fax: 021-32500128

# Karachi Stock Exchange Branch

Office No. 52, 52-A, 52-B, (1st Floor) KSE Building, Karachi Tel: 021-32462850, 32462844-9 Fax: 021-32462843

# **Karimabad Branch**

Plot No BS-16, Block 1, FB Area, Karimabad, Karachi Tel: 021-36826646-48 Fax: 021-36826649

# Khayaban-e-Shahbaz Branch

Plot No. 21-C Khayaban-e-Shahbaz, Phase VI, DHA, Karachi Tel: 021-35344952, 35344957 & 35344963 Fax: 021-35344942

# Khayaban-e-Tanzeem Branch

C 4-C, Tauheed Commercial, Khayaban-e-Tanzeem, Phase-5, DHA. Karachi Tel: 021-35869147-35810977 & 35871640

Fax: 021-35869342



#### Korangi Industrial Area Branch

33/1, Sector-15, Korangi Industrial Area, Karachi Tel: 021-35114290, 35121294, 35122231-32 Fax: 021-35114282

#### **Malir Cantt Branch**

Army Shopping Complex, Adjacent Tooba Army Store Malir Cantonment, Karachi Tel: 021-34196142-44 Fax: 021-34196145

#### M. A. Jinnah Road Branch

Mezzanine & Ground Floor, Plot Survey No. 19, Street # R.B.6. Shop # 3, 4, Ram Bagh Quarters 166 M.A. Jinnah Road, Karachi Tel: 021- 32218395, 32218409, 32218428 Fax: 021-32218376

# **Muhammad Ali Society Branch**

Plot # 4-C Commercial Área, Muhammad Ali Co-Operative, Housing Society, Karachi Tel: 021-34168036-37 Fax: 021-34186045

#### Nazimabad (Gol Market) Branch

Plot # 7, Sub Block 'E', in Block # III (III-E-7), Nazimabad (Gol Market), Karachi Tel: 021-36620261-63 & 36620267 Fax: 021-36620264

#### New Challi Branch

Plot No. 27, Survey No. 27, (New Challi), Altaf Hussain Road, Karachi. Tel: 021- 32423999, 32423737

Fax: 021 - 32423999, 32423

#### North Karachi Industrial Area Branch

Plot No. R-14, Gabol Town, North Karachi Industrial Area, Karachi Tel: 021-32015919, 36995925 & 36963445 Fax: 021-36975919

# **North Napier Road Branch**

18-19, North Napier Road, Karachi Tel: 021-32766477 & 32766755 Fax: 021-32766487

#### **PAF-Base Faisal Branch**

Camp-2, Faisal Arcade, PF-I, Market PAF-Base Faisal, Karachi PABX: 021-34601360-62 Fax: 021-34601363

# **Paper Market Branch**

Al-Abbas Centre, Paper Market, Shahrah-e-Liaquat, Karachi Tel: 021-32639671-2 & 32634135 Fax: 021-32639670

#### Plaza Quarters Branch

Al-Shafi Building Noman Street, Off: M.A. Jinnah Road, Karachi Tel: 021-32771515-16-18 Fax: 021-32771517

#### **Ranchore Line Branch**

R.C. 11, Old Survey # E-7/143, Ranchore Line, New Lakhpati Hotel, Karachi Tel: 021-32767234-36 Fax: 021-32767460

#### **Rizvia Society Branch**

B-12, Rizvia Cooperative Society, Nazimabad, Karachi Tel: 021-36600956-57 Fax: 021-36600958

# S.I.T.E. Branch

B/9-B/3, Near Metro Chowrangi, S.I.T.E., Area, Karachi Tel: 021-32586801-4, 32587166-8 Fax: 021-32586806

# **Saeedabad Branch**

Plot # 1004/1 & 1004-A/1 (5G/102-A & 5G/012-A/2), Saeedabad, Baldia, Mahajir Camp, Karachi Tel: 021-32815092-94 Fax: 021-32815095

# Shahrah-e-Faisal - Branch

Business Avenue Block-6, P.E.C.H.S., Karachi Tel: 021-34386417-18 & 34374476 Fax: 021-34531819



#### **Shershah Branch**

Plot No. D-175, Industrial Trading Estate Area, Trans Lyari Quarters, Shershah, Karachi

Tel: 021-32588191-93 Fax: 021-32588195

# Soldier Bazar Branch

Shop # 4, 5 & 6, Plot No 14, Survey # 13-B-2, Soldier Bazar Quarters, Karachi Tel: 021-32231559-60

Fax: 021-32231556

#### **Steel Market Branch**

Ground Floor, Shop # G-13, 14, 32 & 33 Steel Market, Ranchore Lines Quarters, Karachi Tel: 021-32763001-07 Fax: 021-32763009

# **Tariq Road Branch**

C-51, Central Commercial Area, Near Pizza Max Tariq Road, P.E.C.H.S., Karachi Tel: 021-34556486, 34556682 Fax: 021-34555478

#### **Timber Market Branch**

Siddique Wahab Road, Karachi Tel: 021-32732729, 32766995 Fax: 021-32733214

# **Water Pump Branch**

Lateef Square, Block-16, Federal 'B' Area, Main Water Pump Market, Karachi Tel: 021-36321387, 36314817 Fax: 021-36314848

# **LAHORE**

# **Allama Igbal Town Branch**

56/12, Karim Block, Allama Igbal Town, Lahore Tel: 042-35434160-61, 35434163 Fax: 042-35434164

# **Azam Cloth Market Branch**

285-286, Punjab Block, Azam Cloth Market, Tel: 042-37661686, 37660341 & 37660298

Fax: 042-37661863

#### Badami Bagh Branch

25 - Peco Road Badami Bagh Lahore Tel: 042-37724583, 37720382, 37705036 Fax: 042-37730867

#### **Bahria Town Branch**

Plot No. 31 - B, Sector 'C', Bahria Town, Lahore Tel: 042 - 37862380 - 82 Fax: 042-37862379

#### **Bedian Road Branch**

Plot No. 2512/1, Phase-VI, Bedian Road, Talal Medical Center,

Tel: 042-37165300-03 Fax: 042-37165304

#### **Circular Road Branch**

Babar Centre, 51, Circular Road, Lahore Tel: 042-37379371 - 75 Fax: 042-37379370

# **Darogawala Branch**

Near Shalimar Garden G.T.Road Darogawala Lahore Tel: 042-36520681-83 Fax: 042-36520684

#### **DHA Phase-VI Branch**

Property No 16-MB, Block MB, Phase VI DHA Lahore Tel: 042 -37189650 -52 Fax: 042-37189653

# **DHA G Block Branch**

Plot # 13 G, Commercial Zone DHA, Phase-I, Lahore Cantt Tel: 042-35691173-78 Fax: 042-35691171

# **DHA Y Block Branch**

163, Block Y, Phase III, **DHA Lahore Cantt** Tel: 042-35692531-36 Fax: 042-35692690

# **Egerton Road Branch**

27-Ajmal House, Egerton Road, Lahore Tel: 042-36364522, 36364532 Fax: 042-36364542



### **Empress Road Branch**

Plot # 29, Empress Road, Lahore Tel: 042-36300670-3 Fax: 042-36310362

#### **Faisal Town Branch**

853/D, Akbar Chowk, Faisal Town, Lahore Tel: 042-35204101-3 Fax: 042-35204104

#### **Ferozepur Road Branch**

Siza Farmer Factory, Sufiabad, Lahore Tel: 042- 35401751-4 Fax: 042-35800094

#### **Gulberg Branch**

132-E/I Main Boulevard, Gulberg-III, Lahore Tel: 042-35870832-3, 35870975-6 Fax: 042-35870834

# Ichra More Branch

House # 146, Muhallah Ferozpur Road, Ichra More, Lahore Tel: 042-37572090-93 Fax: 042-37572089

# Johar Town Branch

Plot # 85, Block G/1, M.A Johar Town, Lahore Tel: 042-35291172-74 Fax: 042-35171047

# Kashmir Block, Allama Igbal Town Branch

Plot # 1, Kashmir Block, Allama Iqbal Town Scheme, Lahore Tel: 042-37809021-24 Fax: 042-37809026

# **Lahore- Cantt Branch**

Day building 1482/A, Abdul Rehman Road, Lahore Cantt Tel: 042- 36603061-63 Fax: 042-36603065

#### **Lahore Stock Exchange Branch**

Office No. 1, Lower Ground Floor # 1, Lahore Stock Exchange Plaza, Plot No. 19, Khasra No. 1047, 19, Khayaban e Aiwan e Iqbal, Lahore Tel: 042-36280853 - 56 Fax: 042-36280851

# **Liberty Market Branch**

Shop No. 02 & 03, Ground Floor, Diamond Tower, 28 Commercial Zone, Liberty Market, Gulberg III, Lahore. Tel: 042-35717273 & 042-35763308 Fax: 042-35763310

# **Mall Road Branch**

56, Ground Floor, Shahrah-e-Quaid-e-Azam (The Mall), Lahore Tel: 042-36284801-3 Fax: 042-36284805

# **Model Town Branch**

14-15, Central Commercial Market, Model Town, Lahore Tel: 042-35915540-42 & 35915548 Fax: 042-35915549

#### **New Garden Town Branch**

19-A, Ali Block, New Garden Town, Lahore Tel: 042-35911361-4

# Fax: 042-35911365

**Shah Alam Gate Branch** 12-A, Shah Alam Gate, Lahore Tel: 042-37666854 - 57 Fax: 042-37663488

# **Urdu Bazar Branch**

S - 38-R, Urdu Bazar Chowk - 205, Circular Road, Lahore Tel: 042-37116001-3 Fax: 042-37116004

# **Wahdat Road Branch**

Mauza Ichra, Wahdat Road, Lahore Tel: 042-37503001-3 Fax: 042-37503004



#### **Z Block DHA Branch**

323-Z, DHA, Phase-3, Lahore Tel: 042-35693112-5 Fax: 042-35693117

#### **ISLAMABAD**

#### **Bahria Town Branch**

Plot # 3-4, Express Way, Sufiyan Plaza, Phase VII, Bahria Town, Islamabad Tel: 051-5707360 - 63-65 Fax: 051-5707358

#### **Barah Koh Branch**

Murree Road, Tehsil / District, Islamabad Tel: 051-2321712-13 Fax: 051-2321714

#### Blue Area Branch

20 - Al- Asghar Plaza, Blue Area, Islamabad Tel: 051-2823204, 2872913 Fax: 051-2274276

# F-10 Markaz Branch

Plot No. 08, Maroof Hospital, F-10 Markaz, Islamabad Tel: 051-2222860-62 Fax: 051-2222863

# F-11 Markaz Branch

Plot # 29, Select Center, F-11 Markaz, Islamabad Tel: 051-2228027-28 Fax: 051-2228365

# G-11 Markaz Branch

Shop #. 25-34, Plot # 23, Sajid Sharif Plaza, G-11 Markaz, Islamabad Tel: 051-2220973-6 Fax: 051-2220977

# I-9 Markaz Branch

Plot # 3/L, Shops Nos. 6, 7, 13, & 14, I-9, Markaz, Islamabad Tel: 051-4449832-35 Fax: 051-4449836

#### **Stock Exchange Branch**

Plot # 109, East F-7/G-7, Jinnah Avenue, Blue Area, Islamabad Tel: 051-2806281-83 Fax: 051-2806284

# **Super Market Branch**

Shop No. 9, Block - C, F-6 Markaz, Islamabad. Tel: 051-2279168-170 & 051-2824533-34 Fax: 051-2279166

#### **RAWALPINDI**

#### Raja Bazar Branch

Raja Bazar, Rawalpindi Tel: 051-5553504, 5557244, 5777707, 5534173 & 5557244 Fax: 051-5559544

# **Shamsabad Muree Road Branch**

DD/29, Shamsabad Murree Road, Ojri Kalan, Rawalpindi Tel: 051-4854400, 4854401-03 Fax: 051-4854404

# The Mall Road Branch

Shop No. 31-A/4, The Mall Road, Opp: State Life Building, Saddar, Rawalpindi Cantt. Tel: 051 - 5564123, 5120778-80

Fax: 051 - 5528148

# **FAISALABAD**

#### **Jail Road Branch**

House No. P-62, Opposite Punjab Medical College, Jail Road, Faisalabad Tel: 041-8813541-43 Fax: 041-8813544

# **Kotwali Road Branch**

P-12, Kotwali Road, Faisalabad Tel: 041-2412151-53 Fax: 041-2412154

# **Liaquat Road Branch**

Liaquat Road, Chak # 212, Faisalabad Tel: 041-2541257-59 Fax: 041-2541255



#### Satiana Road Branch

Plot No. 679 - DGM, Batala Colony, Satiana Road, Faisalabad Tel: 041 - 8500569 - 73 Fax: 041 - 8500568

#### **Susan Road Branch**

Chak No. 213/RB Susan Road, Faisalabad Tel: 041-8502367-69 Fax: 041-8502371

#### **MULTAN**

## Abdali Road Branch

Plot No. 66-A & 66-B/9, Abdali Road, Multan Tel: 061-4588171, 4588172 & 4588175-78 Fax: 061-4516762

#### **Hussain Agahi Road Branch**

2576, Hussain Agahi Road, Multan Tel: 061-4548083, 4583268, 4583168 & 4584815 Fax: 061-4543794

# **Qadafi Chowk Branch**

Plot # 43, Block T, New Multan Road, Qadafi Chowk-Multan Tel: 061-6770882-84 Fax: 061-6770889

# Vehari Road Branch

Plot # 2227-A, Chowk Shah Abbas, Vehari Road, Multan Tel: 061-6241015-17 Fax: 061-6241014

#### **SUKKUR**

# Marich Bazar Branch

B – 885, Marich Bazar, Sukkur Tel: 071-5627781-2 Fax: 071-5627755

# **Shikarpur Road Branch**

Shop # D-195, Ward D, Near A Section Police Station Shikarpur Road, Sukkur Tel: 071-5617142-44 Fax: 071-5617145

#### **Workshop Road Branch**

City Survey # 3403/2/1 and C.S # 3403/2M/6, Ward-B Tooba Tower Workshop Road, Sukkur Tel: 071-5616663, 5616664, 5616582 Fax: 071-5616584

#### **GUJRANWALA**

#### **GT Road Branch**

B/11-S7/103, G. T. Road, Gujranwala Tel: 055-3842751-3842729 Fax: 055-3842890

#### Gujranwala Branch

G.T. Rd., Opp. General Bus Stand, Gujranwala Tel: 055-3820401-3 Fax: 055-3820404

#### **Wapda Town Branch**

Plot # B - III, MM - 53, Hamza Centre, Wapda Town, Gujranwala Tel: 055-4800204-06 Fax: 055-4800203

# **GUJRAT**

# **GT Road Branch**

Small Estate, G. T. Road , Gujrat Tel: 053-3534208, 3533949 & 3534208 Fax: 053-3533934

# **Gujrat Branch**

Main GT Road Tehsil & Distt., Gujrat Tel: 053-3517051-54 Fax: 053-3516756

# **Katchery Chowk Branch**

Shop # 1263 & 1270 B-II, Katchery Chowk, Opp. Zahoor Elahi Stadium, Near New Narala Bakers, Gujrat Tel: 053-3601021-24 Fax: 053-3601025

#### **PESHAWAR**

# **Deans Trade Center Branch**

Deans Trade Centre, Islamia Road, Peshawar Tel: 091-5253081 - 3 & 5 Fax: 091-5253080



#### **Fruit Market Branch**

Near Fruit Market, G.T. Road, Peshawar Tel: 091-2260373-4 Fax: 091-2260375

#### **Hayatabad Branch**

Shop# 1, Hayatabad Mall, Baghee-Naran Road, Phase II, Sector J-I Hayatabad Peshawar. Tel: 091-5822923-25 Fax: 091-5822926

# **Main University Road Branch**

Tehkal Payan, Main University Road-Peshawar Tel: 091-5850540-41 & 5850548-9 Fax: 091-5850546

# Milad Chowk Branch

Milad Chowk, New Gate, Peshawar City Tel: 091-2550477, 2550466, 2217131 Fax: 091-2550488

#### **OUETTA**

# Fatima Jinnah Road Branch

Plot No. Khasra No.134 & 138, Ward No. 19, Urban # 1, Fatima Jinnah Road, Quetta Tel: 081-2301094-95 Fax: 081-2301096

# **Liaquat Bazar Branch**

Ainuddin Street, Quetta Tel: 081-2837300-1 Fax: 081-2837302

#### M. A. Jinnah Road Branch

Ground Floor, Malik Plaza, Near Adara-e-Saqafat, M.A. Jinnah Road, Quetta. Tel: 081-2865590-95 Fax: 081-2865587

# Regal Chowk Branch

Regal Chowk, Jinnah Road, Quetta Tel: 081-2837028-29 Fax: 081-2825065

# **ABBOTTABAD**

# **Abbottabad Branch**

Sitara Market, Mansehra Road, Abbottabad Tel: 0992- 385931-34 Fax: 0992-385935

#### **ATTOCK**

#### **Hassan Abdal Branch**

Survey No. 1269/1624, Khasra No. 1935, G. T. Road, Hassan Abdal, District Attock Tel: 057-2520329-31 Fax: 057-2520328

#### **Fateh Jang Branch**

Main Rawalpindi Road, Fateh Jang Distt Attock Tel: 057-2210321-23 Fax: 057-2210324

#### **AZAD KASHMIR**

#### **Dadyal Branch**

Choudhary Centre, Ara Jattan, Dadyal, Azad Kashmir Tel: 05827-463475 Fax: 05827-465316

# Mirpur Azad Kashmir - Branch 1

NS Tower 119 F/1, Kotli Road Mirpur, Azad Kashmir Tel: 05827- 437193-97 Fax: 05827-437192

# Mirpur Azad Kashmir Branch 2

Ghazi Archade, 6-B/3, Part II, Allama Iqbal Road, Mirpur, Azad Kashmir Tel: 05827-446405, 446407-9 Fax: 05827-446406

# Muzzafarabad Branch

Sangam Hotel, Muzzafarabad - Azad Jammu Kashmir (AJK) Tel: 05822-924203-5 Fax: 05822-924206

# **Shaheed Chowk Branch**

Deen Plaza, Shaheed Chowk, Kotli, Azad Kashmir Tel: 05826-448453-54 Fax: 05826-448455



#### **CHAK GHANIAN**

#### **Chak Ghanian Branch**

Plot No. 547-548, Iqbal Mandi, G. T. Road, Sarai Alamgir. Tel: 0544-654402-03, 655155 Fax: 0544-654401

#### **CHAKWAL**

#### **Chakwal Branch**

Al- Noor Plaza Sabzi Mandi, Talagang Road, Chakwal Tel: 0543-554796, 540650-51 Fax: 0543-554797

#### **Dalwal Branch**

Village & Post Office Dalwal, Tehsil Choha, Saidan Shah, Distt Chakwal Tel: 0543-582834 Fax: 0543-582842

#### **CHAMMAN**

#### **Chamman Branch**

Khashra No. 1323 & 2324 Abdali Bazar, Dola Ram Road, Tehsil Chaman, District Qila Abdullah, Baluchistan Tel: 0826- 618137-39 Fax: 0826-618143

# DADU

# **Dadu Branch**

CS No. 1036/2, Ward 'B', Station Road, Dadu, Sindh Tel: 0254-711471-3 Fax: 0254-711474

#### DINA

#### Dina Branch

Mian G.T. Road Dina Tel: 0544-634471 -3 Fax: 0544-636675

# **GAWADAR**

# **Gawadar Branch**

Plot Askani Hotel, Mullah Faazul Chowk, Gawadar Tel: 0864-212144- 212146

Fax: 0864-212147

#### **GHOTKI**

#### **Ghotki Branch**

CS # 395 & 407, Muhallah Machhi Bazar, Opp: Sarkari Bagh, Ghotki, Sindh Tel: 0723-681571 - 73 Fax: 0723-681574

#### **GILGIT**

# **Gilgit Branch**

Khasra# 1103, 1112, 1113, Haji Ghulam Hussain Building, Raja Bazar, Gilgit Tel: 05811-457366-68 Fax: 05811-457369

#### **GUJAR KHAN**

#### **Gujar Khan Branch**

Plot # 58-D, 59-C, Sector/Block Area Development, Scheme # 1, Akbar Kayani Plaza, G. T, Road, Gujar Khan Tel: 051-3516431-4 & 3516436 Fax: 051-3516435

# HARIPUR

# **Haripur Branch**

Ground Floor, Akbar Arcade, Main G.T. Road, Haripur Tel: 0995- 610832 - 34 Fax: 0995-610829

#### **HAZRO**

#### **Hazro Branch**

Plot # B -386, 386-A, Dawood Centre, Bank Square, Zia ul Haq Road, Hazro Tel: 057-2313283 - 85 Fax: 057-2313286

#### **HYDERABAD**

# **Bohri Bazar Hyderabad Branch**

41/364, Saddar, Bohri Bazar, Hyderabad Tel: 022-2730911-14 Fax: 022-2730910



### Latifabad No. 7 Branch

Latifabad # 7, 5/D Unit # 7, Hyderabad Tel: 022-3810524 & 3810525 Fax: 022-3810515

#### **Market Chowk Branch**

Shop CS # A/2772/2, Ward -A, Market Road, Hyderabad Tel: 022-2638451-54 Fax: 022-2638450

#### **Qasimabad Branch**

Shop No. 23, 24 & 25, Rani Arcade, Qasimabad, Hyderabad Tel: 022-2650742-43 & 2652204-5 Fax: 022-2650745

#### **JACOBABAD**

# **Jacobabad Branch**

C.S. No. 480, Ward # 5, Town, Jacobabad - Sindh Tel: 0722-650071 - 73 Fax: 0722-650074

# **JEHLUM**

#### **Jhelum Branch**

Plot #89, Mehfooz Plaza, Kazim Kamal Road, Jhelum Cantt. Tel: 0544-720216 - 18 Fax: 0544-720219

#### **KAMBAR**

# **Shahdad Kot Branch**

C.S. No. 1048, 1051, 1052, 1054, Ward 'B', Taluga Shahdad Kot, District Kambar, Sindh Tel: 074-4014461-63 Fax: 074-4014464

# **KAMOKE**

# **Kamoke - GT Road Branch**

Madni Trade Centre, G.T Road, Kamoke Tel: 055-6815175-76 Fax: 055-6815184

#### **KANDH KOT**

#### **Kandh Kot Branch**

Registry # 505 & 520, Mukhi Muhallah, Adjacent: Press Club, Kandh Kot, Sindh Tel: 0722-572604 - 6 Fax: 0722-572607

#### **KASUR**

#### **Kasur Branch**

Near Pul Qatal Gahri, Kutchery Road, Kasur. Tel: 049-2721993 Fax: 049-2721994

#### **KHAIRPUR**

#### **Pacca Chang Branch**

CS No. 418/1-08, Deh. Pacca Chang, Taluqa Faiz Ganj, District Khairpur, Sindh Tel: 0243-557403-5 Fax: 0243-557406

#### **KOT ADDU**

# **Kot Addu Branch**

Property # 43, RH, 48/A-49-50, Ward B-III, Kot Addu District, Muzaffar Garh Tel: 066-2240206-07 Fax: 066-2240208

#### **LALAMUSA**

#### **Lalamusa Branch**

G. T. Road, Lalamusa Tel: 0537 -515694,515699, 515697,519977 Fax: 0537-515685

# **LARKANA**

#### Larkana Branch

C.S. No. 1808, Pakistan Chowk, Larkana, Sindh Tel: 074-4053608-10 Fax: 074-4053611

#### **MANDI BAHAUDDIN**

# **Mandi Bahauddin Branch**

Khasra # 143/112, Chak #51, Bank Road, Off Railway Road, Ghalla Mandi, Mandi Bahauddin Tel: 0546-600901, 600903-5

Fax: 0546-600902



#### **MANSEHRA**

#### Mansehra Branch

Al- Hadeed Corporation Market, Shahrah Resham, Mansehra Tel: 0997-303186, 303180 Fax: 0997-303135

#### **MARDAN**

#### The Mall Branch

Plot No. 337, 337-A, The Mall, Mardan. Tel: 0937-865344-45 Fax: 0937-865342

#### **MIRPURKHAS**

# **Khipro Bus Stand Branch**

Plot No. 92-93, Samanabad, Khipro District, Ghumanabad Chowk, Khipro Bus Stand -Mirpurkhas Tel: 0233-876384 & 874518

Fax: 0233-875925

# **Umer Kot Road Branch**

Plot No: 988 to 991 Umerkot Gharibabad,

Mirpur Khas Tel: 0233- 875113-7 Fax: 0233-875118

# **MURIDKE**

# **Muridke Branch**

774, G.T. Road Muridke Tel: 042-37950456,37994711-12 Fax: 042-37994713

#### **NAROWAL**

# **Katchery Road Branch**

Katchery Road, Narowal Tel: 0542-414105-7 Fax: 0542-414089

# **NAWABSHAH**

# Nawabshah Branch

Survey No. 77, Masjid Road, Nawabshah, Sindh Tel: 0244 - 372042 - 44 Fax: 0244-372045

### **JAMSHORO**

#### **Nooriabad Branch**

Ground Floor, SITE Office Building Nooriabad, Dist Jamshoro, Sindh Tel: 025-4670433-8 Fax: 025-4670434

#### **OKARA**

#### **Ravi Road Branch**

23/A, Ravi Road, Okara. Tel: 044-2528755, 2525355 Fax: 044-2525356

#### **RABWAH**

# **Rabwah Branch**

Plot No-9-10, Block-14, Darul Sadar, Gol Bazar, (Chenab Nagar) Rabwah Tel: 047-6213795-97 & 6213792 Fax: 047-621 3797

#### **RAHIM YAR KHAN**

# **Rahim Yar Khan Branch**

31/34 Shahi Road, Rahimyar Khan Tel: 068-5877821-5883876 Fax: 068-5876776

#### **SADIQABAD**

# Sadigabad Branch

Mozzah Khuda Bux Dehar, Macchi Goth, KLP Road, Sadiqabad Tel: 068-5951301-3 Fax: 068-5951300

# **SAHIWAL**

# **High Street Branch**

558/8-1, Navid Plaza, High Street Sahiwal. Tel: 040-4229247, 4221615



# **SARGODHA**

# Sargodha Branch

Prince Cinema Market Railway Road, Sargodha Tel: 048-3768113-5

Fax: 048-3768116

#### **Satellite Town Branch**

Satellite Town, Ground Floor, Afzal Towers, Plot # 302-A, Main Satellite Town, Sargodha. Tel: 048-3221025-28 Fax: 048-3221029

#### **SHIKARPUR**

# **Shikarpur Branch**

C.S. No.52/33/1, Ward 'B', Lakhi Gate, Shikarpur, Sindh Tel: 0726-522057-59 Fax: 0726-522060

# **SIALKOT**

# **Kashmir Road Branch**

Address: Block 'A', ZHC, Kashmir Road, Sialkot Tel: 052-3573304-7 Fax: 052-3573310

# **Paris Road Branch**

B1, 16S, 71/A/1, Paris Road, Sialkot

Tel: 052-4602712-17 Fax: 052-4598849

#### **Small Industrial Area Branch**

Plot No. 32 / A, S.I.E -1, Small Industrial Estate, Ugoke Road, Sialkot Tel: 052-3242690 - 92 Fax: 052-3242695

# **SWABI**

#### Swabi Branch

Property Bearing No. 3361, Main Mardan Road, Swabi Tel: 0938-222968 - 69 Fax: 0938-221572

#### **TANDO ALLAH YAR**

#### **Tando Allah Yar Branch**

C-1, Survey # 274, Main Road, Tando Allah Yar - Sindh Tel: 022-2763181-83 Fax: 022-2763184

#### **TURBAT**

# **Main Bazar Branch**

Main Bazar, Turbat Tel: 0852-413874 & 411606 Fax: 0852-414048

# **WAH CANTT**

# **Wah Cantt Branch**

Plot No. 17/37, Civic Center, Aslam Market, Wah Cantt Tel: 051-4542157, 4542167, 4542279, 4902238-39 Fax: 051-4542140



# **ISLAMIC BANKING BRANCHES**

#### **KARACHI**

#### Fish Harbour Branch

Plot No. L - 2, Block L Fish Harbour, Dockyard Road, West Wharf, Karachi PABX: 021-32312166-68 Fax: 021-32312165

#### I. I. Chundrigar Road Branch 2

5-Business & Finance Centre, Opposite State Bank of Pakistan, Karachi. Tel: 021-32438212, 32472176, 32471796 Fax: 021-32438218

#### IBL Building Centre, Shahrah-e-Faisal, Branch

Ground Floor IBL Building Center at Plot No. 1, Block 7 & 8, D.M.C.H.S, Shahrah-e-Faisal, Karachi Tel: 021-32368002-4 Fax: 021 - 32368005

#### **Super Highway Branch**

Shop No. 29 & 30, Plot # 1-B/3, Sub Sector 1-A, Scheme No. 33, Main Super Highway, Karachi. Tel: 021 - 36830161-3

# Zamzama Branch

Shop No. 3, 4, 5, 6 & 7, Plot No. 16-C, 2nd Zamzama Commercial Lane DHA - Karachi Tel: 021 - 35373135-7

Fax: 021 - 35373138

#### **PIA Society Branch**

Plot # 40, Block-D, Main Boulevard PIA Society, Opp Wapda Town Roundabout, Lahore Tel: 042-35189957 - 59 Fax: 042-35210895

#### **ISLAMABAD**

# **DHA Phase 2 Branch**

Plot No. 7, Street SSZBS, Al Nahyaan, Sector - A, DHA Phase 2 Near Al Ghurair, Main Boulevard, Islamabad Tel: 051 - 4918314 - 16 Fax: 051 - 4918317

# Naval Anchorage Branch

Plot # 19, Commercial No. 2, Naval Officers' Housing Scheme Anchorage, Islamabad Tel: 051 - 5159126 - 28 Fax: 051 - 5159129

#### **RAWALPINDI**

# **Bahria Town Branch Phase-IV**

Plot # 1, Bahria Town, Civic Centre, Phase IV, Rawalpindi Tel: 051-5733945-46 Fax: 051-5733967

#### **HUB**

# **Hub Branch**

Shop No. 12 - 14, Khasra No. 106/4, Int. Shopping Mall Hotel, Mouza Berot, Tehsil Hub, Lasbella, Baluchistan

Tel: 0852 - 363056 - 058 Fax: 0852 - 363050

#### **CHILAS**

#### **Chilas Branch**

Khasra No. 02, Bazar Area, Chillas, District Baltistan Tel: 05812-450702-3 Fax: 05812-450704

# **SKARDU**

# Skardu Branch

Khasra No. 1265/39, Yadgar Chowk, Tehsil Skardu, District Baltistan Tel: 05815-456693-94 Fax: 05815-456696

# **CHITRAL**

#### **Chitral Branch**

Attalique Bazar, Bank Square, Opp: NBP Building, Chitral Tel: 0943 - 412536-37 Fax: 0943 - 414352

# **HYDERABAD**

# **DHA Plaza Branch**

Shop No. 1 & 2, Block "C", Defence Plaza, Thandi Sarak, Hyderabad Tel: 022- 2108474, 2108478 Fax: 022-210847

QUARTERLY REPORT MARCH 2018



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