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**Branch Network** 





# **CORPORATE INFORMATION**

#### **Board of Directors**

Mr. Nasser Abdulla Hussain Lootah Chairman

Mr. Husain Lawai

Vice-Chairman

Mr. Muhammad Zahir Esmail

President and CEO

Mr. Asadullah Khawaja

Director

Mr. Shehryar Faruque

Director

Mr. Md. Ataur Rahman Prodhan

Director

**Syed Mohammad Anwar Lutfullah\*** 

Director

**Audit Committee** 

Mr. Shehryar Faruque

Chairman

Mr. Asadullah Khawaja

Member

Mr. Husain Lawai

Member

**Risk Management Committee** 

Mr. Husain Lawai

Chairman

Mr. Shehryar Faruque

Member

Mr. Asadullah Khawaja

Member

**HR & Compensation Committee** 

Mr. Asadullah Khawaja

Chairman

Mr. Shehryar Faruque

Member

Mr. Husain Lawai

Member

Subject to regulatory approval from SBP.

#### **Chief Financial Officer**

Mr. Irfan Saleem Awan

**Company Secretary** 

Syed Muhammad Talib Raza

**Auditors** 

**Deloitte Yousuf Adil** 

**Chartered Accountants** 

**Legal Advisors** 

**Hyat & Meerjees** 

**Shares Registrar** 

**Technology Trade (Private) Limited**Dagia House, 241-C, Block-2, P.E.C.H.S.,
Off. Shahrah-e-Quaideen, Karachi-74000, Pakistan

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Fax: (021) 34391318

**Head Office** 

Arif Habib Centre, 23 M.T Khan Road

Karachi -74000, Pakistan UAN: (021) 111-124-725

Fax: (021) 32435736

**Registered Office** 

Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan

**Entity Ratings** 

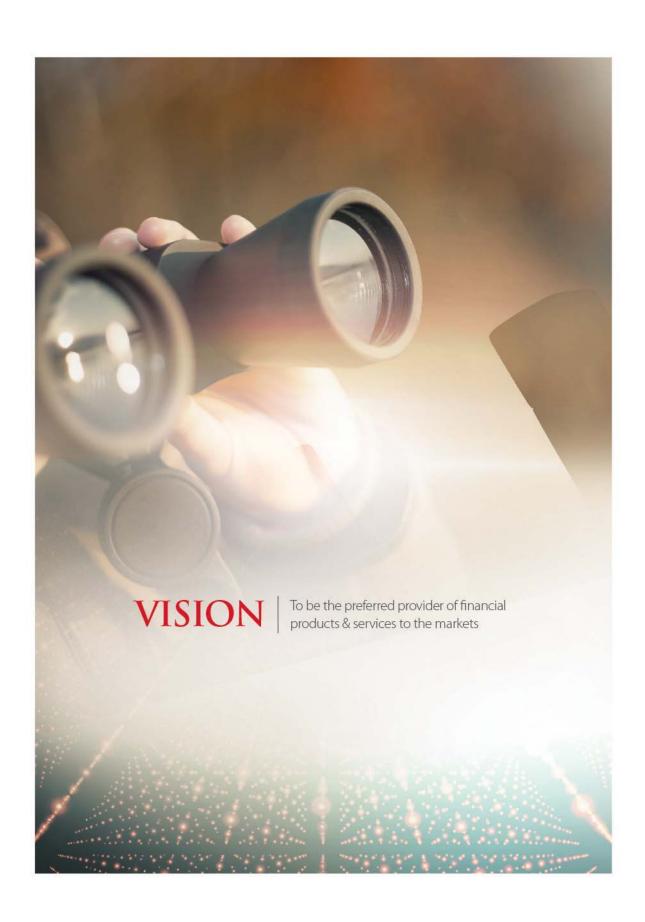
Rated by JCR-VIS Credit Rating Company Ltd.

Medium to Long term "A- (Single A minus)" Short Term "A-1 (A-one)"

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#### DIRECTORS' REPORT TO THE SHAREHOLDERS

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

On behalf of the Board of Directors of Summit Bank Limited (the Bank), I am pleased to present the un-audited condensed interim financial statements of the Bank for the three months period ended March 31, 2017 (Q1-2017).

#### **PERFORMANCE REVIEW**

The summarized financial highlights of the Bank for the three months period under review are as follows:

	For the three months period ended March 31, March 31, 2017 2016		
	(Rupees in '000)		
Loss before provisions and direct write-offs	(66,624)	(381,227)	
Reversal of provision / (provision) against non-performing			
loans and advances-net	34,906	(532,418)	
Reversal of provision for diminution in the value of investments-net	227,615	8,650	
Bad debts written off directly	(3,682)	-	
Profit / (loss) before taxation	192,215	(904,995)	
Tax (expense) / income	(107,433)	255,664	
Profit / (loss) after taxation	84,782	(649,331)	
Basic earnings / (loss) per share - Rupees	0.04	(0.30)	
Diluted earnings / (loss) per share - Rupees	0.03	(0.30)	
Transfer to Statutory Reserve	16,956	-	

Alhamdulillah, during the three months period under review (Q1-2017), the Bank reverted to profits and registered a profit after tax of Rs. 84.78 million as compared to loss after tax of Rs. 649.33 million incurred during the same period last year. This improvement in performance is primarily attributable to increase in net mark-up income, net reversals in provision against non-performing loans and advances (NPLs) and net reversal in provision for diminution in the value of investments achieved during the quarter.

During Q1-2017, in line with its strategy, the Bank managed to reduce its cost of deposits (CoD) in comparison with the corresponding quarter last year and remained focused on improving its current account and savings account (CASA) ratio. Moreover, borrowings were reduced which were replaced by low cost deposits which resulted in decrease of mark-up expenses for Q1-2017 to Rs. 1,776.39 million as against Rs. 2,054.78 million during the same period last year. Moreover, mark up income of the Bank during Q1-2017 increased to Rs. 2,533.59 million as against Rs. 2,429.01 million in the corresponding period last year, which is reflective of increase in earning assets portfolio and income earned thereon as well as reduction in suspension of mark-up income on NPLs. As a result of that, despite the inherent negative impacts of low market interest rates, net mark-up income of the Bank for the quarter registered a significant growth and amounted to Rs. 757.19 million as against Rs. 374.23 million in the same period last year.

As a result of strenuous efforts by the management, gross infection ratio (Gross NPLs to Gross Advances) of the Bank further reduced to 17.60% (December 31, 2016: 17.74%) with NPLs amounting to Rs.16,704.56 million (December 31, 2016: Rs. 16,719.02 million). The management is in constant negotiation with the defaulted parties and hopeful of a positive outcome of these efforts, which should help in further reduction in NPLs of the Bank. During Q1-2017, there was a net reversal in provision against NPLs amounting to Rs. 34.91 million as against a charge of Rs. 532.42 million in the same period last year, depicting a remarkable improvement. On a similar pattern, net reversals in provision for diminution in the value of investments registered comparative improvement during the current three months period, which amounted to Rs. 227.62 million as against Rs. 8.65 million in the corresponding period last year.



Non-markup income during Q1-2017 amounted to Rs. 633.57 million declining by 3.10% in comparison with the same period last year (Q1-2016: Rs. 653.86 million), major attributable factor being the reduction in gain on sale of securities which amounted to Rs. 170.80 million as against Rs. 228.19 million during Q1-2016. During the period, the Bank capitalized on opportunities available from gains arising in equity portfolio. However, due to the prevailing market interest rates, income opportunities on Government Bonds portfolio were lesser which resulted in decline of overall gains on sale of securities in comparison with Q1-2016.

Non-markup expenses during Q1-2017 amounted to Rs. 1,457.39 million slightly increasing by Rs. 48.08 million in comparison with the same quarter last year (Q1-2016: Rs. 1,409.31 million), translating into an increase of 3.41%. The increase in expenses includes the impact of inflation and increase in business activity of the Bank. A mechanism of constant monitoring of non-markup expenses to identify the areas of cost saving and rationalization is in place.

The total assets of the Bank stood at Rs. 205,249.75 million as at March 31, 2017 as against Rs. 215,022.35 million as of December 31, 2016 resulting in a decline of 4.54%. This reduction in total assets was mainly due to reduction in investments held in Government Bonds those were reduced keeping in view the returns offered by various income generating avenues. Accordingly, net investments of the Bank stood at Rs. 77,569.22 million as against Rs. 90,575.03 million as of December 31, 2016 reflecting a decline of 14.36%. Net advances of the Bank stood at Rs. 80,538.69 million (December 31, 2016: Rs. 79,843.73 million) reflecting an increase of 0.87% during Q1-2017. Furthermore, as at March 31, 2017, deposits of the Bank closed at a healthy figure of Rs. 137,541.02 million (December 31, 2016: Rs. 142,871.23 million). It is also pertinent to mention that average deposits of the Bank during Q1-2017 have further increased and were higher than the average deposits of Q4-2016, reflecting a positive trend. Moreover, borrowings of the Bank as at March 31, 2017 amounted to Rs. 46,629.92 million as against Rs. 49,819.84 million as of December 31, 2016.

At the quarter-end, the Bank has recognized a net deferred tax asset of Rs. 5,152.61 million which represents the management's best estimate of the probable tax benefits expected to be realized in future. We are hopeful that Bank will be able to realize these deferred tax benefits.

#### **ECONOMIC REVIEW**

The inflation expectations in the current fiscal year continue to remain well anchored. This has been largely due to the near-absence of any major supply side pressures. Moreover, improving consumer confidence, indicate further increase in consumer demand. Hence, barring any major cost shocks, domestic demand will define the underlying trend of headline inflation in fiscal year (FY) 2018. Considering the inflation situation, SBP adopted a cautious stance in their recent monetary policies and maintained the policy rate unchanged at 5.75%.

The real economic activity continues to gather pace at the back of better agricultural output, increase in key Large-scale Manufacturing sectors, and a healthy uptick in the credit to private sector. The underlying factors supporting this trend include low cost of inputs, upbeat economic sentiments, improved energy supplies, and China Pakistan Economic Corridor (CPEC) related investments. As a result, GDP growth is expected to further improve in FY-2017 in comparison with FY-2016

Also, prudent monetary policy stance has translated well into low and stable market interest rates, which incentivized private sector to borrow from commercial banks to finance their businesses and investment activities. Accordingly, private sector credit increased by Rs. 349 billion during Jul-Feb FY-2017 as compared to Rs. 267 billion in the same period last year. Improved interbank liquidity conditions also spurred the growth in private sector credit. This was led by both net government retirement to commercial banks and a decent increase in bank deposits.

The expansion in economic activity has also translated into significant increase in imports, which along with lack of any sustained improvement in exports and a small decline in remittances has pushed the current account deficit to US\$ 5.5 billion during Jul-Feb FY-2017. While net financial flows remained higher, these were not sufficient to finance the current account deficit. However, accounting for positive impact of the recent policy measures to augment exports and check non-essential imports, the current account deficit may be contained in the coming months.

Pakistan's equity market performance remained subdued as the benchmark KSE-100 index depicted flat trend and rose by just 0.73% during Q1-2017 to close at 48,155.93 points (December 31, 2016: 47,806.97 points).



Going forward the current macroeconomic stability, improved law and order situation and CPEC related investments bode well for the future prospects of the economy and for foreign direct investments.

#### STRATEGIC INITIATIVES

#### Status of capital increase transaction

In order to support the Bank's growth initiatives, to improve risk absorption capacity and to achieve compliance with the regulatory Capital Adequacy Ratio (CAR) (inclusive of Capital Conservation Buffer) and Leverage Ratio (LR) requirements as per BASEL-III regulations, the Board of Directors in its meeting held on March 04, 2016 approved to increase the paid-up capital of the Bank by Rs. 2 billion through Right Issue of shares, subject to regulatory approvals. The management is in the process of obtaining requisite regulatory approval for earliest implementation of the Right Issue transaction. Against this transaction, the Bank has received Rs. 1,854.87 million as advance against subscription of shares uptill March 31, 2017. This includes Rs. 1,157.67 million received from Suroor Investments Limited (Sponsor of the Bank) and Rs. 697.20 million from an investor. The State Bank of Pakistan has allowed the Bank to treat the advance amount of Rs. 1,854.87 million as share capital for the purposes of Minimum Capital Requirement (MCR), CAR and LR requirements till completion of Right shares issuance process. As at March 31, 2017, the Bank is compliant with applicable MCR. Moreover, SBP has allowed relaxations to the Bank w.r.t. certain CAR and LR related BASEL III deductions along with extension in the timeline for meeting CAR and LR requirements till June 29, 2017. In this respect, continuous efforts are underway by the management to improve the performance of the Bank with an aim to ensure continued compliance with applicable minimum capital requirements and to strengthen its capital base.

#### Merger/Acquisition with Sindh Bank Limited

In November-2016, the Board of Directors carried out detailed analysis of various options for ensuring continued compliance with applicable minimum capital requirements for the Bank and its future growth. After detailed deliberations, the Board approved the option of merger/acquisition with Sindh Bank Limited. In this respect, SBP granted approval to both the banks to conduct due diligence. Due diligence work by both the banks is currently in process and expected to be completed soon.

#### **ISLAMIC BANKING**

By the grace of Allah, the Bank is continuously increasing its Islamic Banking Branches (IBBs) network and outreach as per its strategy of conversion to an Islamic Bank. As at March 31, 2017, Bank's IBBs network has expanded to 14 (December 31, 2016: 13 IBBs) and has a plan to open more IBBs during the current year as well. Moreover, the Bank has 35 Islamic Banking Windows (IBWs) at the quarter-end (December 31, 2016: 34 IBWs) and plans to expand Islamic banking business by utilizing the existing network of branches through introduction of more IBWs at various geographical locations.

The Bank has suitably equipped itself with a range of Islamic banking products to meet the requirements of customers, which should be helpful in expansion of Islamic Banking operations. In order to enable and equip the Bank's Human Resource with required Islamic Banking skills set, due focus is being given to training and development on a continuous bacis.

#### **CREDIT RATINGS**

In June-2016, JCR-VIS Credit Rating Company Limited (JCR-VIS) assigned medium to long-term rating of the Bank as A-(Single A minus), whereas short-term rating of the Bank is A-1 (A one). Moreover, rating of the TFC issue of the Bank was A- (SO) (Single A- minus (Structured Obligation)). These ratings have been assigned a Stable Outlook.



#### **FUTURE OUTLOOK**

The Bank is fully geared up to capitalize on the business opportunities available in the market. Moreover, Board of Directors' decision to approve the option of a possible merger/acquisition with Sindh Bank Limited aims to provide quantum leap to the Bank, achieve benefit from the synergies offered by the two entities and to enable continued compliance with all applicable minimum capital requirements.

Pakistan's Islamic Banking industry continues to grow at a rapid pace. We are confident that the Bank's strategic initiative to convert to an Islamic Bank will help it to benefit from this growth opportunity.

The Bank will continue to focus on its strategy for long-term sustainable growth. To achieve its objectives, the Bank has a well-managed infrastructure, technology platform and trained human resource. Besides that, the Bank is fully geared up for transforming its existing core-banking systems and related technologies according to the business plan of the Bank and necessary implementation work for new core banking system is in progress. Going forward, focus will be maintained on all the key areas for improvement in Bank's results, some of which are as follows:

- Improvement in return on assets and overall quality of portfolio;
- Reduction in CoD and improvement in current account and saving account (CASA) ratio;
- Continuous improvement and strengthening of capital base;
- Recoveries from non-performing loans and advances;
- Rationalization and reduction of non-earning assets; and
- Identification of areas for cost savings and rationalization.

#### **ACKNOWLEDGEMENTS**

The Board would like to express its appreciation on the efforts of the Management and all employees, while acknowledging the role of the State Bank of Pakistan, the Securities and Exchange Commission of Pakistan, other regulators and Federal and Provincial Governments in developing and strengthening the banking and financial services industry. I would like to take this opportunity to also thank on behalf of the Board and Management of the Summit Bank Limited, the customers and the shareholders for entrusting their confidence in us and assure them that we remain committed to maintaining high service standards and a strong culture of good corporate governance and compliance in all our endeavors.

On Behalf of the Board of Directors

Muhammad Zahir Esmail **President & Chief Executive** 

Karachi April 27, 2017



# ڈائر یکٹرز کی رپورٹ برائے شیئر ہولڈرز 31 مارچ 2017 كوختم ہونے والى سہد ماہى كىلئے

سمٹ بینک لمیٹڈ (بینک ) کے بورڈ آف ڈائر کیٹرز کی طرف سے میں بذرایعہ بنرا 18مارچ 2017 کوختم ہونے والی سہد ماہی (2017-Q1) کیلئے بینک کے غیر آ ڈٹ شدہ مختصر عبوری مالی گوشوارہ جات پیش کرنے میں مسرے محسوں کرر ہاہوں۔

# كاركردگى كاجائزه

ز رنظر سہہ ماہی کے لئے بینک کی مالیاتی جھکیوں کا خلاصہ درج ذیل ہے:

	ختم ہونے والی س	ما پسی برائے
	31لى 2017ء	31 ارچ 2016ء
	es in '000)———	(Rupo
پروویژ نزاورڈائر بکٹ رائٹ آف سے بل نقصان	(66,624)	(381,227)
غیر کارکردگی والے قرضہ جات اورایڈوانسز کے موض		
پروویژن کاریورسل/(پروویژن) بنیك	34,906	(532,418)
سر ماییکاریوں کی مالیت میں پروویژن کاریورسل بنیٹ	227,615	8,650
بُر <u>َ</u> حِقْرِ ضه جات کا ڈائر بکٹ رائٹ آف	(3,682)	-
قبل ازئیکس منافع/( نقصان )	192,215	(904,995)
شکس (خرچ)/آ مدن	(107,433)	255,664
پعدازئیکس منافع/( نقصان )	84,782	(649,331)
فی شیئر منافع/( نقصان )۔ بیبیک (روپے )	0.04	(0.30)
فی شیئر منافع/( نفضان )۔ ڈائلیوٹلڈ (روپے )	0.03	(0.30)
قانونی ریز رومیں منتقلی	16,956	-

الحمدالله، زیرنظرسهه ماهی (Q1-2017) میں بینک دوباره منافع بخش هوگیااور 84.78 ملین رویے کا یعداز ٹیکس منافع درج کیا جس کامواز نه پچھلے سال کی اس مدت کے دوران 649.33 ملین روپے کے بعداز ٹیکس نقصان سے کیا جا سکتا ہے۔ کا کردگی کی بیابہتری بنیادی طور پر سہد ماہی کے دوران نیٹ مارک اپ آمدن کے اضافے ،غیر کارکردگی والے قرضہ جات اور ایڈوانسز کے عوض پرویژن کے نیٹ رپورسل اور سرمایہ کارپول کی مالیت میں کمی کے لئے پرویژن کے نیٹ رپورسل پرمشمل ہے۔



Q1-2017 کے دوران، اپنی حکمت عملی کے تحت بینک نے ڈپازٹس کی لاگت (Cost of Deposits-CoD) میں پیچلے سال کی اسی مدت کے مقابلے میں کی حاصل کی ہے اور اپنے کرنٹ اور سیونگ اکاؤنٹ (CASA) کے تناسب کی بہتری پر توجہ مرکوز رکھی ۔ اس کے علاوہ ، بوروئنگر (Borrowings) میں کی گئی جس کے مقبادل کے طور پر کم لاگت والے ڈپازٹس لئے گئے جس کی وجہ سے مارک اپ کے اخراجات میں کی حاصل ہوئی جو کہ پیچلے سال کی پہلی سہ ماہی کے 2,429.01 ملین روپے کے مقابلے میں 2017 کے دوران (776.39 ملین روپے کے مقابلے میں اس کے 2,429.01 ملین روپے سے بڑھ کر 2,553.79 ملین روپے سے بڑھ کر (Portfolio) کی پہلی سہ ماہی کے 1770ء ملین روپے سے بڑھ کر اس کے ساتھ ساتھ ملین روپے درہی ، جو کہ بینک کے کا کردگی والے اٹا ٹوں کے پورٹفولیو (Portfolio) اوران سے حاصل شدہ آمدن میں اضافے کے ساتھ ساتھ ملین روپے درہی ، جو کہ بینک کے کا کردگی والے اٹا ٹوں کے پورٹفولیو (Suspension) کی کی کوجھی ظاہر کرتی ہے ۔ اس کے نتیج میں مارک کے انٹرسٹ ریٹ کم ہونے سے مسلک منتی اثرات کے باوجود ، بینک کی نیٹ مارک اپ آمدن کر 201-201 کے دوران بڑھ کر 757.19 ملین روپے رہی جو کہ بینے علی اس کی باتی عبین کی نیٹ مارک اپ آمدن کی توجہ کے انٹرسٹ روپے رہی جو کہ بین کی مدت میں 374.20 ملین روپے تھی ۔

پنجنٹ کی انتھک کوششوں کے نتیجے میں بینک کا گراس افلیکشن کا تناسب (Gross Infection Ratio) (گراس NPLs کا گراس افلیکشن کا تناسب) مزید کم ہوکر 17.60 ملین روپے ہو ایٹے وانسز سے تناسب) مزید کم ہوکر 16,704.56 ملین روپے ہو گئے (31 وہمبر 2016 : 17.74 فیصد ہوگیا (31 وہمبر 2016 : 17.74 فیصد ہوگیا (31 وہمبر 2016 نیصد ہوگیا (31 وہمبر 2016 نیصد ہوگیا (31 وہمبر 2016 نیصد والے قرض داروں سے مسلسل گفت وشند کررہی ہے اورامید کرتی ہے کہ ان کوششوں سے شبت نتائج حاصل ہوں گے جس سے بینک کے NPLs میں مزید کی حاصل کرنے میں مدد ملے گی۔ 201-20 کے دوران 2018 کا نبیث دوران 33.49 ملین روپے کا نبیث جارج تھا جو کہشا ندار بہتری ظاہر کرتا ہے۔ ای طرز پر مرابیکاریوں کی مالیت میں کی کا نبیٹ رپورسل اس مبد ماہی میں بہتر ہوکر 227.62 ملین روپے کا لین روپے رہا جو کہ چکھلے سال کا س بہد ماہی میں بہتر ہوکر 227.62 ملین روپے تھا۔

Q1-2017 کے غیر مارک آپ اخراجات پچھلے سال کے اسی عرصے میں کئے گئے اخراجات کے مقابلے میں 48.08 ملین روپے کے معمولی اضافے کے خام کرتے ہیں۔ 1,457.39 روپے رہے ( 1,409.31:Q1-2016 ملین روپے) جو کہ %3.41 کے اضافے کو ظاہر کرتے ہیں۔ اخراجات کے اضافے میں کاروباری سرگرمیوں میں اضافہ اور افراطِ ذرکے اثرات شامل ہیں۔ بینک کے غیر مارک آپ اخراجات کی لاگت میں ضروری بچت اور معقولیت کے موقعوں کی نشاندہ کی کیلئے لگا تاریکر انی کا ایک نظام موجود ہے۔

بینک کے مجموعی اٹا ٹے 31 مارچ 2017 کو 205,249.75 ملین روپے رہے جو کہ 31 دسمبر 2016 کے 215,022.35 ملین روپے کے



مقا بلے میں 4.54 فیصد کی ظاہر کرتے ہیں۔کل اٹا ثوں کی بہ کی بنیا دی طور پر گورنمنٹ بانڈ زمیں انویسٹمنٹس میں کی ک وجہ یے تھی جو کہ آمدنی کے مختلف ذرائعوں سے حاصل ہونے والی کمائی کی شرح کو مدنظر رکھتے ہوئے کی گئی۔اس طرح بینک کی نیٹ انیسٹمٹنس 31 دسمبر 2016 کے 90,575.03 ملین روبے کے مقابلے میں 14.36 فیصد کم ہوکر 77,569.22 ملین روبے ہو گئیں۔ بینک کے نیٹ ایڈوانسز بیلی سہد ماہی کے دوران 0.87 فیصد بڑھکر 80,538.69 ملین روپے پر پہنچ گئے (31 دسمبر 2016 : 79,843.73 ملین روپے)۔علاوہ ازس 31 مارچ 2017 کو بینک کے ڈیازٹس 137,541.02 ملین روپے کی صحت مندانہ طح پر تھے (31 دسمبر 2016 : 142,871.23 ملین روپے )۔ یہاں اس بات کا ذکر بھی ضروری ہے کہ بینک کہ اوسط ڈیازٹس Q1-2017 کے دوران مزید بڑھے اور Q4-2016 کے اوسط ڈیازٹس سے زیادہ رہے جو کہ ایک مثبت رجی ان کو ظاہر کرتا ہے۔ اس کے علاوہ ، 31 مارچ 2017 کو بوروئنگز (Borrowings) 46,629.92 ملین روپے رہاں جوكه 31 رسمبر 2016 كو 49,819.84 ملين روت تحيير ـ

سہد ماہی کے آخر پر بینک نے 5,152.61 ملین روپے کے Deferred Tax Asset-net ریکارڈ کیے ہیں جو کہ مستقبل میں ممکنہ ٹیکس فوائد کے حصول کے بارے میں مینجنٹ کی تو قعات کے ترجمان ہیں۔ہم پرامید ہیں کہ بینک ان Deffered Tax کے فوائد کو صاصل کر سکے گا۔

# اقتصادي حائزه

رواں مالی سال کے دوران منگائی کی تو قعات بدستور محدودر ہی ہیں۔اس کا سبب بڑی حد تک یہ ہے کہ رسدی پہلو کا کوئی بڑا دیاؤ تقریباً غیر موجود تھا۔اس کے ساتھ صارفین کا بڑھتا ہوا اعتاداس بات کی علامت ہے کہ صارف کی طلب مزید بڑھے گی۔ تا ہم لاگت کے حوالے سے کسی بڑے د ھیکے یے قطع نظر ، مالی سال 2018 ء میں عمومی مہنگائی کے بنیا دی رجیان کی وضاحت ملکی طلب سے ہوگی مہنگائی کی صورت حال کو مدنظر رکھتے ہوئے، بینک دولت پاکستان (SBP) نے مختاط انداز اختیار کرتے ہوئے اپنے تازہ ترین مالیاتی پالیسی کے فیصلے میں پالیسی شرح 5.75 فیصدیر برقرارر کھی ہے۔

حقیقی اقتصادی سرگرمیوں کی رفتار بدستور بڑھر ہی ہے جے بہتر زرعی پیدادار، بڑے پہانے کی اشیاءسازی کے اہم شعبوں میںنمو، اورخجی شعبے کو قرضے میں عمدہ اضافے سے سہارا ملا۔ اس رجحان کو کئ عوامل سے مدد ملی جن میں خام مال کی بیت لاگت، مثبت اقتصادی احساسات، توانائی کی بہتر رسداورس پیک سے متعلق سر مایہ کاری شامل ہیں۔اس کے نتیجے میں مالی سال 2017ء میں جی ڈی ٹی کی نمومزید بہتر ہونے کی توقع ہے، مالی سال 2016ء کے مقاللے میں۔

نیز مختاط زری پالیسی موقف کا نتیجہ مارکیٹ میں کم اور مشخکم شرح سود کی صورت میں عمر گی سے نکلا ہے، جس ہے خی شعبے کواپنے کاروبار کی مالکاری اورس مایہ کاری سرگرمیوں کے لیے کمرشل بیکوں سے قرضہ لینے کی ترغیب لمی۔اس طرح نجی شعبے کا قرضہ جولائی تا فروری مالی سال 17 ء کے دوران 349ارپ روپے بڑھ گیا جوگذشتہ سال اسی عرصہ میں 267ارپ روپے بڑھا تھا۔ بین البینک سالیت کی بہتر صورتحال نے بھی نجی شعبے کے قرضے میں نموکومہیز دی۔اس کا سبب یہ دونوں عوامل تھے: کمرشل بینکوں کوحکومت کی طرف سے قرضے کی خالص ادائیگیاں اور مینکوں کے ڈیازٹس میں معقول اضافہ۔معاثی سرگرمیوں میں توسیع سے درآ مدات میں بھی بھر پوراضافہ ہوا، اس کے ساتھ برآ مدات میں مشحکم اضافہ نہ ہونے اور



ترسیلات زرمیں معمولی کمی کی وجہ سے مالی سال 2017ء میں جولائی تا فروری کے دوران جاری کھاتے کا خسارہ 5.5 ارب ڈالر ہو گیا۔اگر چہ خالص مالی رقوم کا تجم بلندر ہالیکن میرجاری کھاتے کا خسارہ پورا کرنے کے لیے ناکافی تھیں۔تاہم ، برآ مدات میں اضافے کے لیے حالیہ پالیسی اقدامات کے مثبت اثر اور غیر ضروری درآ مدات کی روک تھام کود کھتے ہوئے آئیدہ مہینوں میں جاری کھاتے کے خسارے پر قابو پایا جاسکتا ہے۔

پاکستان کی اکو بڑی مارکیٹ کی کارکردگی سست روی کا شکار رہی اور نی مارک کے ایس ای (KSE) 100 انڈیکس Q1-2017 میں صرف 0.73 فیصد بڑھ کر کے 14,155.93 ہوائنٹس )۔

آ گے بڑھتے ہوئے موجودہ قلمیاتی معاشی (Macro economic) استحکام امن وامان کی بہترصورت حال اور چین پاکستان اقتصادی راہداری سے متصل سر ماریکاری یا کستانی معیشت کی بہتری اور غیرمکلی سر ماریکاری میں اہم کر دارا داکریں گے۔

# حكمت عملى كاقدامات

# كيبيل بزهاني كاقدامات كاجائزه

بینک کے ترقیاتی منصوبوں کی جمایت، نقصان برداشت کرنے کی قوت میں اضافے اور BASEL-III ریگولیشن کے مطابق BASEL-III سے ہم آ ہنگی (Capital Conservation Buffer) اور Adequacy Ratio (CAR) سے ہم آ ہنگی حاصل کرنے کے لئے ، پورڈ آ ف ڈ ائر کیٹرز نے اپنے 04 مارچ 2016ء کے منعقدہ اجلاس میں بینک کے پیڈ اپ کیپیٹل میں Right Issue کے ذریعے (دو) 20 بلیں روپے کے اضافے کی منظور کی دی۔ جس پر ریکیو لیٹری منظور یوں کا اطلاق ہوگا۔ انتظامیہ اس Right Issue ٹرانز یکشن کے جلداز جلداطلاق کے لیضروری ریگولیٹری اجازت کے حصول میں کوشاں ہے۔

اسٹرانز یکشن کے تحت بینک نے شیئرز کے حوالے سے ایڈوانس کے طور پر 31 مارچ 2017 تک 1,854.87 ملین روپے کی رقم وصول کی جس میں سرورانو سٹمٹنٹ کمیٹیڈ (بینک کا سپانسر) سے وصول کر دہ 1,157.67 ملین روپے اور ایک سرمایے کارسے وصول کی گئی 697.20 ملین روپے ایڈوانس کی رقم کو کی رقم شامل ہیں۔ اسٹیٹ بینک آف پاکستان نے بینک کو اس بات کی اجازت دی ہے کہ وہ اس 1,854.87 ملین روپے ایڈوانس کی رقم کو کر مقار کی میں مالی ہیں۔ اسٹیٹ بینک آف پاکستان نے بینک کو اس بات کی اجازت دی ہے کہ وہ اس 1,854.87 ملین روپے ایڈوانس کی رقم کو شیئر کے اجراء کی تحمیل تک شیئر کیا جراء کی تحمیل تک شیئر کیا ہے کہ اور 12 کے دور اس کے میں کہ بینک کو 12 کے ساتھ ساتھ SBP اور 2017 کی ضروریات کو پورا کرنے کے حوالے سے 12 کارکردگی کو بہتر بنانے کے لئے مسلس کو ششیں جاری کے 2017 میں جاری کا مقصد بینک کی رائردگی کو بہتر بنانے کے لئے مسلس کو ششیں جاری مقصد بینک پر لاگو شدہ minumum capital requirements سے مسلس ہم آ جنگی اور کیپیٹل کی مقدار میں بہتری شامل میں جن کا مقصد بینک پر لاگو شدہ minumum capital requirement سے مسلس ہم آ جنگی اور کیپیٹل کی مقدار میں بہتری شامل

# سندھ بینک کے ساتھ Merger/Acquisition

نومبر 2016 میں بورڈ آف ڈائر کیٹرز (بورڈ) نے بینک کے لئے لاگوشدہ minimum capital requirements کی مسلسل تغیل اور



تر قی کے حصول برغور کیااور مختلف آپشز کاتفصیلی جائزہ لیا جس کے بعد پورڈ نے سندھ بینک لمیٹڈ کے ساتھ Merger / Acquisition کے آپشن کی منظوری دی۔اس سلسلے میں SBP نے دونوں بینکوں کو Due Diligence کرنے کی احازت دے دی ہے۔ دونوں بینکوں کی طرف سے Due Diligence کا کام جاری ہے اورامید ہے کہ جلد مکمل ہو جائے گا۔

# اسلامي بينكاري

اللہ کے فضل وکرم ہے، بینک تسلسل ہے اپنی اسلامک بینک میں تبدیلی کی حکمت عملی کے تحت اسلامک بینکنگ برانچ نیٹ ورک اور آؤٹ ریچ میں اضافہ کررہا ہے۔ 31 مارچ 2017 تک، بینک کا اسلامک بینکاری برانچوں (IBBs) کا نیٹ ورک 14 IBBs تک پھیل چکا ہے (31 دسمبر 2016: 13 IBBs) اور رواں سال میں مزید اسلامک بدیکاری برانچین کھولنے کا بلان ہے۔ اس کے علاوہ سہد ماہی کے آخر میں بدیک کی 35 اسلامک بینکاری ونڈوز (IBWs) ہیں (31 درمبر 34:2016 iBWs) اور بلان ہے کہ اسلامک بینکاری کے برنس کو پھیلایا جائے اپنی موجودہ برانچوں کے نبیٹ ورک کا استعال کرتے ہوئے اور مختلف مقامات برمزید BWs متعارف کروا کر بینک نے اپنے صارفین کی ضروریات کو پورا کرنے کیلئے اپنے آپ کو کھر پورا نداز میں بہت ساری اسلا مک بینکنگ بروڈ کٹس سے آ راستہ کر رکھا ہے جو کہ اسلامک بینکنگ کے برنس کے پھیلاؤمیں معاون ہوں گی۔ ببنک نے اپنے افرادیا ٹا ثوں کوضروری اسلامی بینکاری کی مہارت سے آ راستہ کرنے کے لئے نشلسل کے ساتھ ٹریننگ اور ڈیولیمنٹ پرتوجہ مرکوزرکھی ہے۔

# کریڈٹ ریٹنگز

جون 2016 میں JCR-VIS کریڈٹ ریٹنگ میپنی کمیٹر نے بینک کو درمیانی سے طویل مدت کیلئے اے A (سنگل A مائنس)اریٹنگ اور مختصر مرت کیلئے 'A-(SO)' (پننگ دی ہے۔ مزید بہ کہ بینک کے ٹی انیف سی کو 'A-(SO)' (سنگل اے ماکنس (structured)) obligation) کی حامل ہیں۔ دریٹنگرمشخکم نقطہ نظر (Stable Outlook) کی حامل ہیں۔

# مستفتل كانقط نظر

پینک کمل طور پر مارکیٹ میں دستیاب کاروباری مواقعوں سے فائدہ اٹھانے کے لئے تیار ہے۔اس کےعلاوہ ، پورڈ آف ڈائر یکٹرز کا فیصلہ جس میں انہوں نے سمٹ بینک لمیٹڈ اور سندھ بینک لمیٹڈ کے مکت ہے Merger/Acquisition کے آپٹن کی منظوری دی ہے، بینک کے لئے ترقی کی شی سطے کے حصول میں مدد ، دونوں بینکوں کے مشتر کہ فوائد سے مستفید ہونے اور لا گوشدہ تمام ہے ہم آ ہنگی حاصل کرنے رمبنی ہے۔

پاکتان کی اسلامی بینکاری صنعت تیزی ہے ترقی کررہی ہے۔ ہمیں یقین ہے کہ بینک کواسلامی بینک میں تبدیل کرنے کاعملی اقدام اس ترقی کےموقع سے فائدہ حاصل کرنے میں مدد کرےگا۔



پینک طویل المیعاد متحکم تر تی کے لیے اپنی حکمت عملی پر توجہ مرکوز رکھے گا ۔اس کے مقاصد کے حصول کے لیے، بینک ایک اچھی طرح سے منظم انفراسٹر کچر ، ٹیکنالو جی پلیٹ فارم اور تربیت یافتہ انسانی وسائل رکھتا ہے۔اس کے علاوہ بینک بلان کے مطابق اسپنے موجودہ کوربیئکنگ سسٹمز اور ان ہے متصل ٹیکنالوجیز کی تبدیلی کے لئے پوری طرح تیار ہے اور اس سلسلے میں نئے کوربینکنگ سٹم کی امیلی مینٹیشن کیلئے ضروری کام جاری ہے۔آگے بڑھتے ہوئے، بینک کے نتائج میں بہتری کے لئے تمام اہم چیزوں پر توجہ مرکوزر کھی جائے گی۔ جن میں سے پھے مندرجہ ذیل ہیں:

- ا ثا تۇل يىمنافغ اور يورپ فوليو كے مجموعى معيار ميں بهترى،
- ڈیازٹس کی لاگت (CoD) میں کمی اور کرنٹ اور سیونگ اکاؤنٹس (CASA) کے تناسب میں اضافیہ،
  - سر مائے کی بنیاد میں مضبوطی اور سلسل بہتری،
  - غيرفعال قرضه جات اورايدُ وانسز ہے وصولی،
  - غيرمنا فع بخشا ثاثة جات ميں معقولت اور کمي ،اور
  - لاگت میں بحت اور معقولیت کےمواقعوں کی نشاند ہی۔

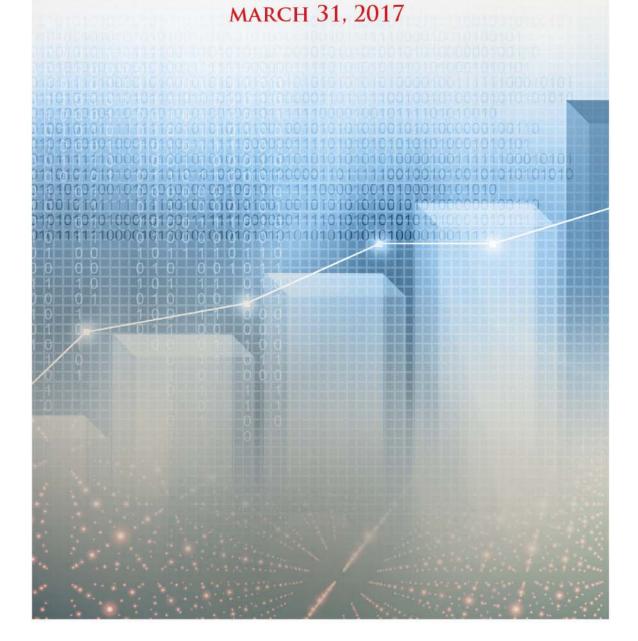
# اعترافات

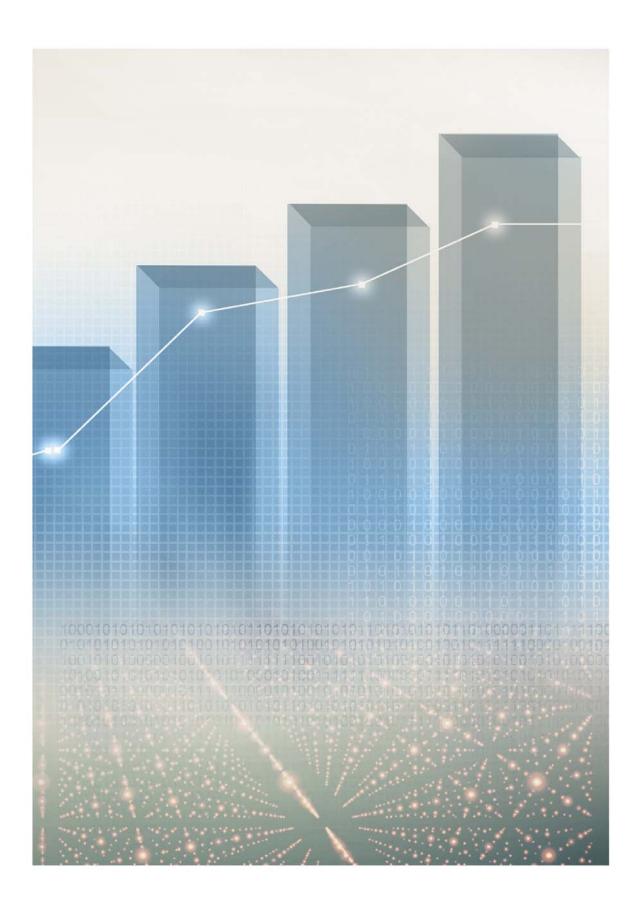
بورڈ انتظامیداورتمام ملازمین کی کاوشوں کوسراہتے ہوئے اسٹیٹ بینک آف پاکستان، سیکورٹیز اینڈ ایکسچنج کمیشن آف پاکستان، دیگرریگولیٹرز اور وفا تی اورصو پائی حکومتوں کے کر دار کوچھی تشلیم کرتا ہے جو کہ انہوں نے بینکنگ اور مالیاتی خدمات کی صنعت کومضبوط کرنے میں ادا کیا ہے۔ میں اس موقع پر بورڈ اورسٹ بینک لمیٹڈ کی انتظامیہ کی جانب ہے، کسٹمرز اورشیئر ہولڈرز کا بھی شکر یہادا کرتا ہوں جنہوں نے ہم پر مجروسہ کہااوراس بات کا یقین دلا تا ہوں کہ ہم ہمیشہا نبی بہترین خدمت کے معیار کو برقر ارز کھیں گے اور بہترین نظم نیس اور کمپلائنس کے رجحان بڑمل پیرا ہوئگے۔

بورڈ آف ڈائر یکٹرز کی جانب سے

محمرظهبيراسائيل صدر ونتنظم اعلى کراچی 2017 يريل 2017









# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION **AS AT MARCH 31, 2017**

		Un-audited March 31, 2017	Audited December 31 2016
ASSETS	Note	(Rupe	es in `000)
Cash and balances with treasury banks		12,109,778	12,786,61
Balances with other banks		2,959,366	2,582,53
Lendings to financial institutions		7,355,317	1,631,58
Investments	7	77,569,219	90,575,03
Advances	8	80,538,685	79,843,73
Operating fixed assets	9	12,310,771	12,272,88
Deferred tax assets - net		5,152,611	5,200,97
Other assets		7,253,999	10,128,99
		205,249,746	215,022,34
ABILITIES			
Bills payable		3,285,270	5,061,47
Borrowings		46,629,923	49,819,84
Deposits and other accounts	10	137,541,017	142,871,22
Sub-ordinated loans		1,496,550	1,496,55
Liabilities against assets subject to finance lease		-	
Deferred tax liabilities		-	
Other liabilities		3,566,573	3,101,30
		192,519,333	202,350,39
ET ASSETS		12,730,413	12,671,95
EPRESENTED BY			
Share capital		17,786,663	17,786,66
Convertible preference shares		2,155,959	2,155,95
Advance against subscription of shares	11	1,854,870	1,854,87
Reserves		(1,705,385)	(1,722,34
Accumulated losses		(9,419,135)	(9,515,20
		10,672,972	10,559,95
Surplus on revaluation of assets - net of tax		2,057,441	2,112,00
		12,730,413	12,671,95
ONTINGENCIES AND COMMITMENTS	12		
ne annexed notes from 1 to 19 form an integral part of these	unconsolidated c	ondensed interim fir	nancial statements
President & Director Chief Executive	Direct	or	Director



## UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

		March 31, 2017	March 31, 2016
	Note	(Rupees	s in `000)
Mark-up / return / interest earned		2,533,585	2,429,010
Mark-up / return / interest expensed		(1,776,392)	(2,054,783)
Net mark-up / interest income		757,193	374,227
Reversal of provision / (provision) against non-performing loans and advances - net	8.2.1	34,906	(532,418
Reversal of provision for diminution in	0.2.1	34,500	(552,410
the value of investments - net	7.2	227,615	8,650
Bad debts written off directly		(3,682)	-
Net mark-up / interest income / (loss) after provisions		258,839 1,016,032	(523,768)
'		1,010,032	(177,771
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income		257,028	255,781
Dividend income Income from dealing in foreign currencies		4,496	13,051
Gain on sale of securities - net		157,726 170,799	152,575 228,186
Gain on disposal of operating fixed assets - net		24,969	3,445
Unrealised loss on revaluation of investments		,	,
classified as held-for-trading - net		(11,987)	(5,376
Other income		30,539	6,194
Total non mark-up / interest income		633,570 1,649,602	<u>653,856</u> 504,315
NON MARK-UP / INTEREST EXPENSES		-,,	
Administrative expenses		(1,449,667)	(1,393,446
Other provisions / write-offs		(107)	(11,767
Other charges		(7,613)	(4,097
Total non mark-up / interest expenses		(1,457,387) 192,215	(1,409,310)
Extra ordinary / unusual items			
PROFIT / (LOSS) BEFORE TAXATION		192,215	(904,995
<b>Taxation</b>		(	
Current		(29,692)	(28,564
Prior years Deferred		(77,741)	284,228
belefied		(107,433)	255,664
PROFIT / (LOSS) AFTER TAXATION		84,782	(649,331
		(Rup	ees)
Basic earnings / (loss) per share	13.1	0.04	(0.30
Diluted earnings / (loss) per share	13.2	0.03	(0.30
The annexed notes from 1 to 19 form an integral part of these	unconsolidated co	ondensed interim fina	ancial statements

Director

President & Chief Executive

Director

Director



## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

	March 31, 2017	March 31, 2016	
	(Rupees in `000)		
Profit / (loss) after taxation for the period	84,782	(649,331)	
Other comprehensive income	-	-	
Total comprehensive income / (loss) for the period transferred to equity	84,782	(649,331)	
Components of comprehensive loss not reflected in equity			
Deficit on revaluation of 'available for-sale securities - net of tax'*	(10,564)	(45,459)	
Surplus on revaluation of 'operating fixed assets - net of tax' and 'non banking assets - net of tax'**	-	-	
Total comprehensive income / (loss) for the period	74,218	(694,790)	

- Deficit on revaluation of 'available-for-sale securities net of tax' has been shown in the Statement of Comprehensive Income in order to comply with the revised "Prudential Regulations for Corporate / Commercial Banking" issued by the State Bank of Pakistan vide BPRD Circular No. 06 of 2014 dated June 26, 2014.
- \*\* Surplus on revaluation of 'operating fixed assets net of tax' and 'non banking assets net of tax' is presented under a separate head below equity as 'surplus on revaluation of assets net of tax' in accordance with the requirements of Section 235 of the Companies Ordinance 1984 and BPRD Circular No. 1 dated January 01, 2016 respectively.

The annexed notes from 1 to 19 form an integral part of these unconsolidated condensed interim financial statements.

President & Chief Executive	Director	Director	Director



## UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

	March 31, 2017	March 31, 2016
	(Rupees	in `000)
CASH FLOWS FROM OPERATING ACTIVITIES	·	
Profit / (loss) before taxation	192,215	(904,995)
Less: Dividend income	(4,496)	(13,051)
A.P. A. C.	187,719	(918,046)
Adjustments: Depreciation on operating fixed assets	173,861	142,176
Depreciation on non banking assets	5,557	14,573
Amortisation	15,356	11,704
(Reversal of provision) / provision against non-performing loans	·	·
and advances - net	(34,906)	532,418
Bad debts written off directly	3,682	-
Other provisions / write offs	107	11,767
Reversal of provision for diminution in the value of investments - net Unrealised loss on revaluation of investments classified	(227,615)	(8,650)
as held-for-trading - net	11,987	5,376
(Gain) / loss on sale of non banking assets - net	(300)	22,350
Gain on sale of operating fixed assets - net	(24,969)	(3,445)
	(77,240)	728,269
(Increase) / decrease in operating assets	110,479	(189,777)
Lendings to financial institutions	(5,723,734)	135,979
Held-for-trading securities	277,892	71,258
Advances	(663,729)	(2,746,125)
Other assets (excluding taxation)	2,832,982	470,986
(5)	(3,276,589)	(2,067,902)
(Decrease) / increase in operating liabilities Bills payable	(1,776,200)	(186,129)
Borrowings	(3,189,942)	11,796,950
Deposits and other accounts	(5,330,212)	1,175,886
Other liabilities	465,266	200,533
	(9,831,088)	12,987,240
	(12,997,198)	10,729,561
Income taxes paid	(31,345)	(18,421)
Net cash (outflow) / inflow from operating activities	(13,028,543)	10,711,140
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment in available-for-sale securities	12,927,297	(11,425,009)
Dividend received	323	1,346
Investment in operating fixed assets	(236,239)	(506,370)
Sale proceeds of property and equipment - disposed off	34,034	4,534
Sale proceeds of non banking assets - disposed off	3,100 12,728,515	206,073 (11,719,426)
Net cash inflow / (outflow) from investing activities	12,720,313	(11,/19,420)
CASH FLOWS FROM FINANCING ACTIVITIES Net cash flows from financing activities		
Decrease in cash and cash equivalents	(300,028)	(1,008,286)
Cash and cash equivalents at beginning of the period	15,365,291	13,455,182
Cash and cash equivalents at end of the period	15,065,263	12,446,896
The annexed notes from 1 to 19 form an integral part of these unconsolidated con	ndensed interim financia	Il statements.

Director

President & Chief Executive

QUARTERLY REPORT MARCH 2017

Director



Director

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# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

					Capita	Capital Reserves		Reserve		
	Share capital	Convertible preference shares	Advance against subscription of shares	Share premium	Discount on issue of shares	Statutory reserve	Reserve arising on amalgamation	Accumulated losses	Total Reserves	Grand Total
					- (Rupees in '000)	(000,				
Balance as at January 01, 2016 (Audited)	10,779,796	2,155,959	7,006,867	1,000,000	(1,297,298)	154,162	(1,579,205)	(7,421,199)	(9,143,540)	10,799,082
Total comprehensive loss for the period										
Loss affer taxation for the three months period ended March 31, 2016 Other comprehensive income								(649,331)	(649,331)	(649,331)
Transfer from surplus on revaluation of								(649,331)	(649,331)	(649,331)
operating fixed assets		•						15,286	15,286	15,286
Transfer to statutory reserve										
Shares issued during the period	2,006,867	•	(7,006,867)							
Balance as at March 31, 2016 (Un-audited)	17,786,663	2,155,959		1,000,000	(1,297,298)	154,162	(1,579,205)	(8,055,244)	(9,777,585)	10,165,037
Total comprehensive loss for the period										
Loss after taxation for the nine months period ended December 31, 2016 Other comprehensive income								(1,525,061) 19,101 (1,505,960)	(1,525,061) 19,101 (1,505,960)	(1,525,061) 19,101 (1,505,960)
Transfer from surplus on revaluation of operating fixed assets								46,003	46,003	46,003
Transfer to statutory reserve										
Advance against subscription of shares received	,	•	1,854,870							1,854,870
Balance as at December 31, 2016 (Audited)	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	154,162	(1,579,205)	(9,515,201)	(11,237,542)	10,559,950
Total comprehensive income for the period Polit after taxton for the three months period ended March 31, 2017 Other comprehensive income								84,782	84,782	84,782
Transfer from surplus on revaluation of non-minn fixed access.								84,782	84,782	84,782
Transfer to statutory reserve						16,956		(16,956)		
Balance as at March 31, 2017 (Un-audited)	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	171,118	(1,579,205)	(9,419,135)	(11,124,520)	10,672,972
The annexed notes from 1 to 19 form an integral part of these unconsolidated condensed interim financial statements.	d condensed interim fina	ncial statements.								

Director

Director

Director

President & Chief Executive



#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Summit Bank Limited (the Bank) was incorporated in Pakistan as public company limited by shares on December 09, 2005 under the Companies Ordinance, 1984. It is listed on Pakistan Stock Exchange Limited. The Registered office of the Bank is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan.
- 1.2 The Bank is principally engaged in the business of banking through its 193 branches including 14 Islamic Banking Branches [December 31, 2016: 192 Branches including 13 Islamic Banking Branches] in Pakistan as defined in the Banking Companies Ordinance, 1962. In June 2016, JCR-VIS Credit Rating Company Limited has assigned the Bank a medium to long-term rating of 'A- (Single A minus)' and a short-term rating of 'A-1 (A-one) '. Moreover, the Bank's TFC has been assigned a rating of 'A-(SO)' (Single A minus (Structured Obligation)). These ratings have been assigned Stable Outlook.
- 1.3 As per the applicable laws and regulations, the Bank is required to maintain Minimum Paid-up Capital (net of losses) (MCR) of Rs. 10 billion, Capital Adequacy Ratio (CAR) at 10.65% (inclusive of Capital Conservation Buffer of 0.65%) and Leverage Ratio (LR) at 3% as of March 31, 2017.

In order to ensure compliance with the regulatory CAR and LR requirements, to improve risk absorption capacity and to provide impetus to the future growth initiatives of the Bank, the Board of Directors in its meeting held on March 04, 2016 approved to further increase the paid-up capital of the Bank by Rs. 2 billion through Right Issue of shares, subject to regulatory approvals. As of the closing date, the management is in the process of obtaining requisite regulatory approval to implement the transaction against which the Bank has received Rs. 1,854.87 million as advance against subscription of shares. This includes Rs. 1,157.67 million received from Suroor Investments Limited (Sponsor of the Bank) and Rs. 697.20 million from an investor, who is not a shareholder of the Bank. In this respect, SBP vide its letter dated October 28, 2016, has allowed the Bank to consider the advance share deposit money of Rs. 1,854.87 million as share capital for MCR, CAR and LR purposes.

As of March 31, 2017, the Bank is compliant with the applicable MCR. However, the Bank's CAR and LR is less than the applicable requirements of BASEL III regulations. In this regard, SBP has granted extension to the Bank in timeline to meet the CAR requirement of 10.65% (Minimum CAR of 10% plus Capital Conservation Buffer requirement of 0.65%) and Leverage Ratio requirement of 3% till June 29, 2017 along with the following exemptions:

- Relaxation from BASEL III related regulatory deductions to be made @ 20% instead of the applicable rate of 60%, wherein the amount which escaped deduction will be risk weighted @ 100%
- Reversal of deductions pertaining to Tier 2 Capital i.e. for TFCs of the Bank to the tune of Rs. 539 million only.

Accordingly, un-audited CAR and LR of the Bank as of March 31, 2017 stand at 9.85% and 3.08% respectively.

The management is confident that if the growth factors and other keys assumptions stipulated in the business plan materialise, the Bank will be able to achieve the profitability projections. This will enable the Bank to meet applicable CAR and LR requirements.



The key assumptions considered in the business plan are as follows:

- The Bank has enjoyed continued support from its sponsor in the past and management foresees that this support will continue in future. This is evident by further capital injections in the previous years:
- Market sentiments and the expected growth of Islamic finance in Pakistan which will benefit the Bank since it is in the process of conversion to a full-fledge Islamic Bank;
- Expected recoveries from non-performing advances in the future resulting in reversals of provisions in the ensuing years; and
- Expected improvement in results through targeted income generating avenues for mark-up income, non-markup income, etc.

Moreover, in light of the Board of Directors' approval dated November 21, 2016, management is evaluating the potential merger / acquisition transaction with Sindh Bank Limited, which is subject to necessary regulatory approvals. In this respect, necessary due diligence work is in process which is expected to be completed soon.

#### 2. BASIS OF PRESENTATION

- 2.1 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade-related modes of financing comprise of purchase of goods by banks from its customers and resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sale arising under these arrangements are not reflected in these unconsolidated condensed interim financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.
- **2.2** These unconsolidated condensed interim financial statements do not include all of the information required for full financial information and should be read in conjunction with the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2016.
- 2.3 The financial results of the Islamic Banking operations of the Bank have been included in these unconsolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking operations are also separately disclosed in note 17 to these unconsolidated condensed interim financial statements.
- 2.4 These unconsolidated condensed interim financial statements of the Bank are being submitted to the shareholders in accordance with the requirement of section 245 of the Companies Ordinance, 1004

#### 3. STATEMENT OF COMPLIANCE

3.1 These unconsolidated condensed interim financial statements of the Bank for the three months period ended March 31, 2017 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 – 'Interim Financial Reporting' and the requirements of BSD Circular Letter No. 2 dated May 12, 2004 and the approved Accounting Standards applicable in Pakistan. Approved Accounting Standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued by SBP shall prevail.



- The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the Securities and Exchange Commission of Pakistan (SECP) has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' for banks through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.
- These unconsolidated condensed interim financial statements represent the separate condensed interim financial statements of the Bank. The consolidated condensed interim financial statements of the Bank and its subsidiary company are presented separately.

#### **BASIS OF MEASUREMENT**

- These unconsolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain operating fixed assets and certain non banking assets have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value.
- 4.2 These unconsolidated condensed interim financial statements have been presented in Pakistani Rupee, which is Bank's functional and presentation currency.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** 5.

- The accounting policies adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2016.
- The financial risk management objectives and policies are consistent with those disclosed in the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2016.

#### SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS 6.

The preparation of unconsolidated condensed interim financial statements in conformity with approved accounting standards requires certain judgments, accounting estimates and assumptions. It also requires the management to exercise its judgment in the process of applying the Bank's accounting policies. These estimates and associated assumptions are continually evaluated and are based on historical experience, statutory requirements and other factors considered reasonable in the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The basis for significant accounting estimates and judgments adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2016.



#### 7. INVESTMENTS

			March 3	1, 2017 (Un-a	udited)		Decemb	er 31, 2016 (A	udited)
			Held by Bank	Given as collateral	Tota	ıl	Held by Bank	Given as collateral	Total
7.1	Investments by types:	Note			(Ru	pees	in '000)		
	Held-for-trading securities								
	Listed ordinary shares		107,900		107,	900	401,429	-	401,429
	Available-for-sale securities								
	Market treasury bills		23,442,860	23,800,939	47,243,	799	37,156,123	20,229,721	57,385,844
	Pakistan investment bonds		3,925,084	17,826,140	21,751,	224	1,100,481	23,758,983	24,859,464
	GOP ijarah sukuks		2,553,011	-	2,553,	011	2,553,379	-	2,553,379
	Listed ordinary shares		3,765,592	52,510	3,818,	102	3,758,043	57,689	3,815,732
	Unlisted ordinary shares		2,830	-	2,	830	1,000	-	1,000
	Units of open ended mutual funds		85,000	-	85,	000	85,000	-	85,000
	Preference shares		27,824	-	27,	824	-	-	-
	Term finance certificates - listed		17,266	-	17,	266	17,266	-	17,266
	Term finance certificates - unlisted		1,594,732	-	1,594,	732	1,594,732	-	1,594,732
	Sukuk bonds		1,855,842	-	1,855,	842	1,564,510	-	1,564,510
			37,270,041	41,679,589	78,949,	630	47,830,534	44,046,393	91,876,927
	Subsidiary								
	Unlisted ordinary shares		396,942		396,	_	396,942		396,942
	Investments at cost Less: Provision for diminution in the		37,774,883	41,679,589	79,454,	472	48,628,905	44,046,393	92,675,298
	value of investments	7.2 & 7.3	(1,694,428)	<u> </u>	(1,694,4	428)	(1,922,043)		(1,922,043)
	Investments - net of provisions  Deficit on revaluation of held-for-		36,080,455	41,679,589	77,760,	044	46,706,862	44,046,393	90,753,255
	trading securities (Deficit) / surplus on revaluation of		(11,987)	-	(11,9	987)	(15,637)	-	(15,637)
	available-for-sale securities		(99,376)	(79,462)	(178,	838)	37,405	(199,991)	(162,586)
			35,969,092	41,600,127	77,569,	219	46,728,630	43,846,402	90,575,032
						Ur	n-audited	Αι	ıdited
						N	larch 31,	Dece	mber 31,
							2017		016
				No	te		(Rup	ees in `00	0)
7.2	Particulars of provision						(1104)		•,
	Opening balance						1,922,043		1,948,733
	Add: Charge for the period	,					343		128,618
	Less: Reversal during the pe	riod / ye	ar				(227,958)		(155,308)
							(227,615)		(26,690)
	Closing balance			7	.3		1,694,428		1,922,043



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

<b>Un-audited</b>	Audited
March 31,	December 31
2017	2016
(Pupa	oc in '000)

## 7.3 Particulars of provision in respect of type and segment

Available-for-sale securities		
Ordinary shares - listed	817,480	1,045,095
Ordinary shares - unlisted	1,000	1,000
Term finance certificates - listed	17,266	17,266
Term finance certificates - unlisted	501,127	501,127
Sukuk Bonds	200,000	200,000
	1,536,873	1,764,488
Subsidiary	157,555	157,555
	1,694,428	1,922,043

Note

#### 8. ADVANCES

Loans, cash credits, running finances, etc in Pakistan		80,675,213	79,331,177
Islamic financing and related assets (Gross)	8.1 & 17.5	8,947,323	9,328,368
Net investment in finance lease - in Pakistan		1,425,918	1,482,638
Bills discounted and purchased (excluding Treasury Bills) Payable in Pakistan Payable outside Pakistan		1,549,319 2,315,392	1,796,122 2,317,128
Advances - gross		3,864,711 94,913,165	<u>4,113,250</u> 94,255,433
Provision against non-performing advances	8.2.1	(14,374,480)	(14,411,701)
Advances - net of provision		80,538,685	79,843,732

**8.1** These represent Islamic financing and related assets placed under shariah permissible modes.



**8.2** Advances include Rs. 16,704.558 million (December 31, 2016: Rs.16,719.020 million) which have been placed under non-performing status as detailed below:

	March 3	March 31, 2017 (Un-audited)			December 31, 2016 (Audited)			
Category of classification	Classified advances	Provision required	Provision held	Classified advances	Provision required	Provision held		
			- (Rupees	in '000)				
Other Assets Especially								
Mentioned (OAEM)	4,625	463	463	11,141	944	944		
Substandard	197,920	7,216	7,216	74,037	5,550	5,550		
Doubtful	503,324	59,886	59,886	544,145	98,145	98,145		
Loss	15,998,689	14,260,199	14,260,199	16,089,697	14,257,987	14,257,987		
	16,704,558	14,327,764	14,327,764	16,719,020	14,362,626	14,362,626		

#### 8.2.1 Particulars of provision against non-performing advances

	March 31, 2017 (Un-audited)			December 31, 2016 (Audited)		
	Specific	General	Total	Specific	General	Total
			·- (Rupees	in '000)		
Opening balance	14,362,626	49,075	14,411,701	12,519,860	24,986	12,544,846
Charge for the period / year Reversals during	179,252	-	179,252	2,852,713	24,089	2,876,802
the period / year	(211,799)	(2,359)	(214,158)	(966,041)	-	(966,041)
	(32,547)	(2,359)	(34,906)	1,886,672	24,089	1,910,761
Amount written off	(2,315)		(2,315)	(43,906)		(43,906)
Closing balance	14,327,764	46,716	14,374,480	14,362,626	49,075	14,411,701

**8.2.2** As allowed under the applicable Prudential Regulations, the Bank has availed the benefit of Forced Sale Value (FSV) of collaterals held against the non-performing loans and advances (NPLs). Had this benefit not been availed, the specific provisioning against NPLs as at March 31, 2017 would have been higher by Rs. 1,767 million (December 31, 2016: Rs. 1,812 million). This benefit has a net of tax positive impact of Rs.1,149 million (December 31, 2016: Rs. 1,178 million) on profit and loss account. As per the Prudential Regulations, the positive impact arising from availing the benefit of FSV is not available for payment of cash or stock dividend / bonus to employees. Furthermore, as at March 31, 2017, the Bank has availed the benefits of relaxations from provisioning and classification requirements against certain advances amounting to Rs. 206 million (December 31, 2016: Rs. 206 million) and Rs. 857 million (December 31, 2016: Rs. 857 million) respectively, as allowed by State Bank of Pakistan.

Moreover, as per the Prudential Regulations for Small and Medium Enterprise (SME) financing, the Bank has maintained a general provision at 1% of secured performing portfolio and 2% of unsecured performing portfolio against small enterprises (SE) financing. Moreover, 10% specific provisioning has been held against the SE financing falling in OAEM category i.e., where the principal / mark-up is over due by 90 days. For Consumer Financing Portfolios a general provision at the rate of 1.5% of secured portfolio and 4% of the unsecured portfolio has been maintained pursuant to the revised "Prudential Regulations for Consumer Financing" issued by the State Bank of Pakistan vide BPRD Circular No. 10 dated August 03, 2016.



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

			Un-audited	Audited
			March 31, 2017	December 31,
		Nata		2016
9.	OPERATING FIXED ASSETS	Note	(Kupe	es in `000)
	Capital work-in-progress		4,621,253	4,494,221
	Property and equipment	9.1	7,458,642	7,533,938
	Intangible assets	9.2	230,876	244,725
			12,310,771	12,272,884
	9.1 Property and equipment			
	Book value at beginning of the period / year		7,533,938	5,958,258
	Surplus on revaluation of fixed assets		-	1,153,684
	Cost of additions / transfers during the period	year /	107,700	1,081,523
	Book value of deletions / write off during the p		(9,135)	(43,085)
	Depreciation charge for the period / year	•	(173,861)	(616,442)
	Book value at end of the period / year		7,458,642	7,533,938
	9.2 Intangible assets			
	Book value at beginning of the period / year		244,725	211,909
	Cost of additions during the period / year		1,507	82,578
	Book value of deletions / write off during the p	eriod / year	, <u>.</u>	(3)
	Amortisation charge for the period / year	,	(15,356)	(49,759)
	Book value at end of the period / year		230,876	244,725
10.	DEPOSITS AND OTHER ACCOUNTS			
	Customers			
	Fixed deposits		29,269,058	27,056,882
	Savings deposits		51,782,226	48,872,303
	Current accounts - non-remunerative		41,789,990	51,709,036
	Margin accounts		4,918,905	4,928,462
	margin accounts		127,760,179	132,566,683
	Financial institutions			
	Non-remunerative deposits		1,892,937	1,650,846
	Remunerative deposits		7,887,901	8,653,700
	·		9,780,838	10,304,546
			137,541,017	142,871,229
11.	ADVANCE AGAINST SUBSCRIPTION OF SHARES			
	Advance against subscription of shares	11.1	1,854,870	1,854,870



11.1 The Board of Directors of the Bank in their meeting held on March 04, 2016 approved to increase the share capital of the Bank by Rs. 2 billion through Right Issue of shares, subject to regulatory approvals. In this respect, Suroor Investments Limited (Sponsor of the Bank) and another investor (who is not the shareholder of the Bank) have injected Rs. 1,157.67 million and Rs. 697.20 million respectively as advance against subscription of shares uptill March 31, 2017.

12. CC	NTINGENCIES AND COMMITMENTS	Un-audited March 31, 2017 (Rupe	Audited December 31, 2016 es in `000)
12	1 Direct credit substitutes		
	Including guarantees and standby letters of credit serving as financial guarantees for loans and securities		
	<ul><li>Government</li><li>Financial institutions</li><li>Others</li></ul>	222,807	222,720
	- Others	222,807	222,720
12	2 Transaction-related contingent liabilities / commitments / guarantees issued favouring		
	Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit favouring:		
	- Government	12,507,186	12,719,385
	- Banking companies and other financial institutions	1,321,968	1,522,881
	- Others	7,420,262	7,772,523
		21,249,416	22,014,789
12	3 Trade-related contingent liabilities		
	Letters of credit	18,982,146	20,950,933
	Acceptances	1,476,146	1,423,278
		20,458,292	22,374,211
12	4 Other contingencies - claims against the Bank not acknowledged as debts	6,993,573	6,993,573
1.	5 Contingent asset		

There was no contingent asset as at March 31, 2017 (December 31, 2016: Nil).



## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

12.6 Commitments in respect of forward lending	Un-audited March 31, 2017 (Rupees	Audited December 31, 2016 in `000)
Forward documentary bills Commitments to extend credit	3,507,597 20,069,506 23,577,103	3,537,409 10,890,126 14,427,535
12.7 Commitments in respect of forward exchange co	ntracts	
Purchase Sale	16,561,870 15,828,931 32,390,801	9,132,872 8,141,786 17,274,658
12.8 Commitments for capital expenditure		
Civil works	89,293	96,167
12.9 Commitments in respect of repo transactions		
Repurchase of government securities	21,032,861	24,423,287

#### 12.10 Taxation

The income tax returns of the Bank have been submitted up to and including the financial year ended December 31, 2015 i.e. tax year 2016.

In respect of assessments of Summit Bank Limited from tax year 2008 through tax year 2013, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand (net of rectification) of Rs.232.29 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-My Bank Limited (now Summit Bank Limited) from tax year 2003 through tax year 2011, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.456.62 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-Atlas Bank Limited (now Summit Bank Limited) from tax year 2003 through tax year 2010, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.89.74 million through amended assessment orders and the same have been paid / adjusted against available refunds.



13.

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

Such issues mainly include disallowances of mark-up payable, taxation of mutual fund distribution at corporate tax rate, disallowance of provision against non-performing loans, disallowance of reversal of provisions, allocation of expenses against dividend income and capital gain, disallowances against non banking assets, etc. The Bank has filed appeals before the various appellate forums against these amended assessment orders which are either pending for hearing or order.

The management of the Bank is confident about the favourable outcome of the appeals hence, no provision with respect to the above matters has been made in these unconsolidated condensed interim financial statements.

**Un-audited** 

March 31,

2017

**Un-audited** 

March 31,

2016

		Note	(Rupees	s in `000)
BASI	C AND DILUTED EARNINGS / (LOSS) PER SHARE			
Eai	rnings / (loss) for the period		84,782	(649,331)
			(Number	of shares)
13.1	Weighted average number of Ordinary shares - basic		2,168,966,634	2,168,966,634
			(Rup	oees)
	Basic earnings / (loss) per share		0.04	(0.30)
			(Number	of shares)
13.2	Weighted average number of Ordinary shares - diluted		2,596,147,624	2,492,971,222
			(Ruբ	oees)
	Diluted earnings / (loss) per share	13.2.1	0.03	(0.30)

13.2.1 Diluted loss per share for the three months period ended March 31, 2016 has been reported same as basic loss per share in these unconsolidated condensed interim financial statements as the impact of potential ordinary shares was anti-dilutive.



#### 14. FAIR VALUE MEASUREMENT

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

All assets and liabilities for which fair value is measured or disclosed in the unconsolidated condensed interim financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The basis for determination of fair values of various assets and liabilities and their hierarchies as disclosed in note 14.1 below are the same as those adopted in the annual audited unconsolidated financial statements of the Bank for the year ended December 31, 2016.

In the opinion of management, fair values of the remaining assets and liabilities are either not significantly different from their carrying values or can not be calculated with sufficient reliability. Moreover, provision for impairment of loans and advances has been calculated in accordance with Bank's accounting policy.



)					
Total					
Level 1         Level 2         Level 3         Total					
- 47,222,675 - 21,716,100 - 2,586,570 - 2,885,353 - 241,217 - 87,640 - 27,824 - 2,801,840 - 77,569,219 - 6,657,356 - 3,920,122 - 10,577,478					
88,146,697					
- 16,569,402					
- 15,815,060					
  )					
Total					
Total					
- 57,360,077					
- 57,360,077 - 24,691,214					
- 57,360,077 - 24,691,214 - 2,613,180					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 2,480,850					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 2,480,850 87 90,575,032 - 6,750,937					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 2,480,850 87 90,575,032 - 6,750,937 - 3,967,929					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 2,480,850 87 90,575,032 - 6,750,937					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 2,480,850 87 90,575,032 - 6,750,937 - 3,967,929					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 - 2,480,850 87 90,575,032 - 6,750,937 - 3,967,929 - 10,718,866					
- 57,360,077 - 24,691,214 - 2,613,180 - 3,103,348 87 239,387 - 86,976 - 2,480,850 87 90,575,032 - 6,750,937 - 3,967,929 - 10,718,866					
1					



## SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

	Corporate finance	Trading and sales	Retail banking	Commercial banking	Payment & settlement / others	Total
For the three worths worked and ad			(Rupees	in '000)		
For the three months period ended March 31, 2017 (Un-audited)						
Total income	11,817	1,438,052	217,667	1,466,863	32,756	3,167,155
Total expenses	4,798	603,454	1,060,015	1,293,536	13,137	2,974,940
Net income / (loss) before tax	7,019	834,598	(842,348)	173,327	19,619	192,215
For the three months period ended						
March 31, 2016 (Un-audited)						
Total income	9,131	1,619,207	268,186	1,160,575	25,767	3,082,866
Total expenses	3,887	1,229,337	1,105,079	1,636,230	13,328	3,987,861
Net income / (loss) before tax	5,244	389,870	(836,893)	(475,655)	12,439	(904,995)
As at March 31, 2017 (Un-audited)						
Segment assets - gross	98,922	94,397,394	22,293,264	104,558,029	398,629	221,746,238
Segment non-performing loans	<u>·</u>		2,094,773	14,609,785		16,704,558
Segment provision	<u>·</u>	1,694,428	1,145,050	13,657,014		16,496,492
Segment assets - net	98,922	92,702,966	21,148,214	90,901,015	398,629	205,249,746
Segment liabilities	9,004	28,372,810	70,201,710	90,420,187	3,515,622	192,519,333
As at December 31, 2016 (Audited)						
Segment assets - gross	81,174	107,987,136	23,979,477	99,329,026	406,868	231,783,681
Segment non-performing loans			1,429,330	15,289,690		16,719,020
Segment provision		1,922,043	1,092,960	13,746,330		16,761,333
Segment assets - net	81,174	106,065,093	22,886,517	85,582,696	406,868	215,022,348
Segment liabilities	6,952	32,375,318	68,966,855	95,758,515	5,242,756	202,350,396

For the purpose of segmental reporting, unallocated items of income and expenses have been allocated to the above segments in proportion to segment revenue.



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

# 16. RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its parent company, subsidiary company, entities having directors in common, employee benefit plans and its directors and executive officers (including their associates).

Details of transactions with the related parties, other than those which have been disclosed elsewhere in these unconsolidated condensed interim financial statements, are as follows:

		March 3	1, 2017 (Un	-audited)			Decemb	er 31, 2016	(Audited)	
- n	Key nanagement personnel	Directors	Parent company	Subsidiary	Other related parties	Key management personnel	Directors	Parent company	Subsidiary	Other related parties
-					(Rupe	es in '000) -				
Advances										
Balance at beginning of the period / year Disbursements / granted during the period / year Payments received / adjustments	324,233 37,370	:		1,373,673	1,078,078 946,353	224,353 147,067		•	200,957	1,924,931 6,509,216
during the period / year	(31,199)			(1,330,594)	(708,828)	(47,187)	-		(200,957)	(7,356,069)
Balance at end of the period / year	330,404			43,079	1,315,603	324,233		-		1,078,078
Deposits										
Balance at beginning of the period / year	19,468	45,147		144,472	501,960	21.512	38.545		102.771	559.432
Deposits during the period / year	146,586	14,946		812,003	1,645,312	492,654	1,668,944		13,904,974	25,614,336
Withdrawals / adjustments during the period / year	(141,631)	(26,425)		(836,906)	(1,543,890)	(494,698)	(1,662,342)		(13,863,273)	(25,671,808)
Balance at end of the period / year	24,423	33,668		119,569	603,382	19,468	45,147		144,472	501,960
Other balances										
Advance against subscription of shares			1,157,670					1,157,670		
Convertible preference shares		50,000	1,109,361				50.000	1,109,361		
Investment in shares / TFC's				239,387	449,610		-	-	239.387	528.005
Guarantees, letters of credit and acceptances					333,427	-				345.722
Other receivable	4,870		255	203,712	20,271	5,535		255		1,309
Other payable				3,535	127	-			960	393
Mark-up receivable	74			2,263	14,428	-			1.671	16.336
Mark-up payable	95	55		13	1,837	36	129		29	2,775
Other transactions										
Repurchase agreement borrowing (repo)						-			6.289.164	
Purchase of investments					4.948					334,410
Disposal of investments					84,604	-				82.003
Capital work-in-progress						-				1,295
Purchase of assets	-					-	-	-	-	3,147
		March	31, 2017 (Un-a	audited)			March	31, 2016 (Un-a	udited)	
					(Rupe	es in '000) -				
Transactions / income / expense for the period				4777	453				1 270	
Brokerage expenses Subscription paid	665	•	•	4,737	2.055	1.054			1,270	4,851
Rental income	000	•		659	2,000	1,054			599	4,001
		•		009	6,409	-			299	6.409
Rental expense		•		:		-				1,254
Repair and maintenance charges					991	-	-		-	
Contribution to employees provident fund		•			20,152 14,857	-				15,637 14,074
Contribution to employees gratuity fund Remuneration paid	6E 0EE	•			***	49.038				14,074
	65,055 1,802	•				49,038 2.081				
Post employment benefits Mark-up earned	3,172			2,263	19,013	3,595			3.237	34.437
Mark-up earned Mark-up expensed	3,172 189	242		2,263 57	6,357	3,595 170	443		3,237 106	9,262
	109	242			0,35/	1/0	443			9,202
Other income Provision for diminution in the value of Investmen				2	343				20	18.743
Capital gain		1 200			1,604		-			7,839
Fees paid		1,200			2000		600			
Education and training					2,066					



**Audited** 

# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

# 17. ISLAMIC BANKING OPERATIONS

**17.1** The Bank commenced its Islamic Banking Operations in Pakistan on March 07, 2014 and is operating with 14 Islamic Banking Branches (IBBs) (December 31, 2016: 13 IBBs) and 35 Islamic Banking Windows (IBWs) (December 31, 2016: 34 IBWs) as at March 31, 2017.

BSD Circular letter No. 03 dated January 22, 2013 and BPRD Circular letter No. 05 dated February 29, 2016 require all Islamic Banks / other banks with Islamic Banking Branches to present all financing and advances under Islamic modes of financing and other related items pertaining to Islamic mode of financing under the caption "Islamic Financing and Related Assets" in the statement of financial position.

**Un-audited** 

**17.2** The condensed interim statement of financial position of Islamic Banking Operations as at March 31, 2017 is as follows:

		March 31, 2017	December 31, 2016
ASSETS	Note		es in `000)
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Deferred tax assets - net Other assets	17.5	913,422 153,452 3,105,317 3,935,275 8,947,323 151,960 - 471,308	788,422 51,571 150,000 3,612,571 9,328,368 157,330 - 133,292 14,221,554
LIABILITIES			
Bills payable Due to financial institutions Deposits and other accounts		143,013 920,000	151,857
- Current accounts - Saving accounts		4,928,619 6,773,553	4,237,234 4,956,203
- Term deposits		2,090,446	1,794,576
<ul> <li>Others</li> <li>Deposits from financial institutions - remunerative</li> </ul>		152,007 905,742	106,421 814,068
- Deposits from financial institutions - non - remunerative		60,446	84,060
Due to head office Deferred tax liabilities - net		30,486	29,349
Other liabilities		219,613	657,484
NET ASSETS		<u>16,223,925</u> 1,453,132	12,831,252
REPRESENTED BY			
Islamic banking fund Reserves		1,000,000	1,000,000
Unappropriated profit		396,514	335,796
Surplus on revaluation of assets - net of tax		1,396,514 56,618 1,453,132	1,335,796 54,506 1,390,302



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

		Un-audited March 31, 2017	Un-audited March 31, 2016
		(Rupe	es in `000)
17.3	Remuneration to Shariah Board / Advisor for the period	1,200	2,366
		Un-audited March 31, 2017	Audited December 31, 2016
17.4	Charitable fund	(Rupe	es in `000)
	Opening balance Addition during the period / year Payment / utilisation during the period / year Closing balance	- - - -	- - - -
17.5	Islamic financing and related assets		
	Financings / investments / receivables  - Murabaha - Ijarah - Diminishing Musharaka - Istisna - Tijarah - Salam - Running Musharaka - Term Musharaka - Term Musharaka - Other islamic modes  Advances - Advance against Murabaha - Advance against Diminishing Musharaka - Advance against Ijarah	883,208 528,122 2,011,867 35,535 3,506,219 - 15,152 520,000 35,562 22,633 141,458 138,356	824,385 487,496 2,031,556 63,057 3,965,075 17,679 15,152 520,000 37,492 110,000 52,217 81,536
	Inventories - Murabaha Inventory - Tijarah Inventory - Istisna Inventory  17.5.1 Islamic mode of financing	13,990 930,562 164,659	8,440 1,052,003 62,280
	Financings / investments / receivables Advances Inventories	7,535,665 302,447 1,109,211 8,947,323	7,961,892 243,753 1,122,723 9,328,368
	Less: Provision against Islamic financing and related assets		9,328,368



# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

# FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

# 18. GENERAL

- **18.1** The figures in the unconsolidated condensed interim financial statements have been rounded off to the nearest thousand.
- **18.2** Figures have been re-arranged and reclassified, wherever necessary, for the purpose of better presentation.

# 19. DATE OF AUTHORISATION FOR ISSUE

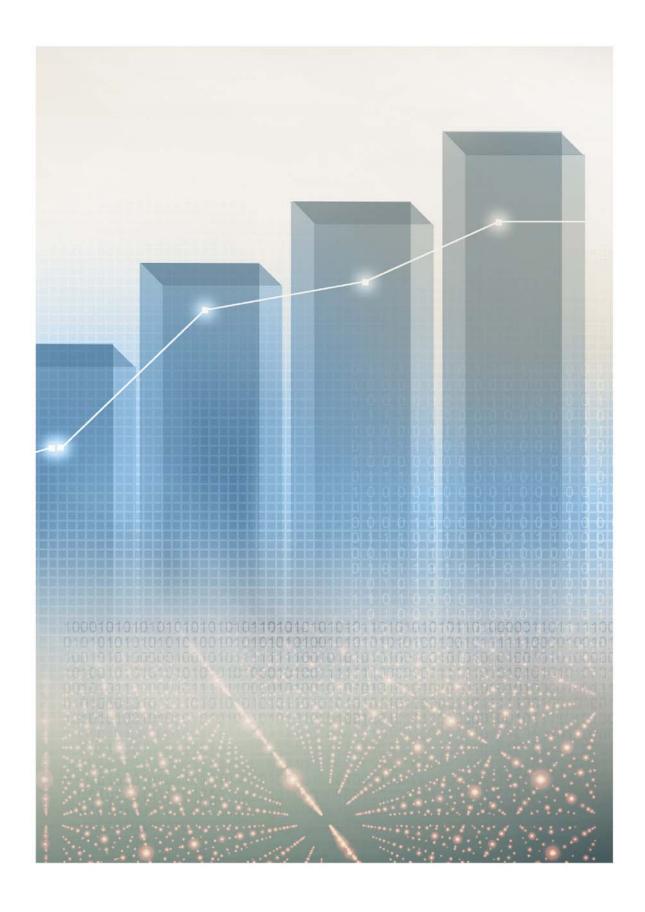
These unconsolidated condensed interim financial statements were authorised for issue on April 27, 2017 by the Board of Directors of the Bank.

President & Chief Executive	Director	Director	Director



FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017







# CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION **AS AT MARCH 31, 2017**

		Un-audited March 31, 2017	Audited December 31, 2016
	Note	(Rupe	es in `000)
SSETS			
Cash and balances with treasury banks		12,109,802	12,786,629
Balances with other banks		2,960,650	2,582,694
Lendings to financial institutions		7,355,317	1,631,583
Investments	7	77,560,170	90,364,950
Advances	8	80,500,193	79,844,271
Operating fixed assets	9	12,363,421	12,326,303
Deferred tax assets - net		5,102,689	5,151,050
Other assets		7,328,359	10,298,579
		205,280,601	214,986,059
ABILITIES			
Bills payable		3,285,270	5,061,470
Borrowings		46,629,923	49,819,840
Deposits and other accounts	10	137,425,872	142,735,727
Sub-ordinated loans		1,496,550	1,496,550
Liabilities against assets subject to finance lease		- 1,150,550	-
Deferred tax liabilities		_	_
Other liabilities		3,718,070	3,227,249
		192,555,685	202,340,836
ET ASSETS		12,724,916	12,645,223
EPRESENTED BY			
Share capital		17,786,663	17,786,663
Convertible preference shares		2,155,959	2,155,959
Advance against subscription of shares	11	1,854,870	1,854,870
Reserves		(1,705,385)	(1,722,341)
Accumulated losses		(9,424,632)	(9,541,930)
		10,667,475	10,533,221
Surplus on revaluation of assets - net of tax		2,057,441	2,112,002
		12,724,916	12,645,223
ONTINGENCIES AND COMMITMENTS	12		
he annexed notes from 1 to 19 form an integral part of these	consolidated con	densed interim finar	ncial statements.
President & Director Chief Executive	Direct	or	Director



# CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

		March 31, 2017	March 31, 2016
	Note	(Rupee:	s in `000)
Mark-up / return / interest earned Mark-up / return / interest expensed Net mark-up / interest income	-	2,531,908 (1,776,319) 755,589	2,430,806 (2,054,560) 376,246
Reversal of provision / (provision) against non-performing loans and advances - net Reversal of provision for diminution in the value of investments - net Bad debts written off directly  Net mark-up / interest income / (loss) after provisions	8.2.1 7.2	34,906 227,615 (3,682) 258,839 1,014,428	(532,418) 8,650 - (523,768) (147,522)
		1/014/420	(117,322)
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale of securities - net Gain on disposal of operating fixed assets - net Unrealised loss on revaluation of investments classified as held-for-trading - net		284,255 4,500 157,726 203,892 24,969 (15,770)	270,160 13,684 152,575 228,289 3,567
Other income Total non mark-up / interest income	L	30,224 689,796	6,488
Total Horrmark-up / Interest Income	_	1,704,224	526,650
NON MARK-UP / INTEREST EXPENSES			
Administrative expenses Other provisions / write-offs Other charges Total non mark-up / interest expenses  Extra ordinary / unusual items	_	(1,473,609) (107) (7,616) (1,481,332) 222,892	(1,412,812) (11,767) (4,077) (1,428,656) (902,006)
PROFIT / (LOSS) BEFORE TAXATION	_	222,892	(902,006)
Taxation Current Prior years Deferred		(39,137) - (77,741) (116,878)	(31,489) - 284,228 252,739
PROFIT / (LOSS) AFTER TAXATION	=	106,014	(649,267)
		(Rup	•
Basic earnings / (loss) per share	13.1	0.05	(0.30)
Diluted earnings / (loss) per share	13.2	0.04	(0.30)
The annexed notes from 1 to 19 form an integral part of these consol	idated conde	ensed interim financ	cial statements.
President & Director Chief Executive	Director	<del></del> –	Director



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

	March 31, 2017	March 31, 2016
	(Rupee	es in `000)
Profit / (loss) after taxation for the period	106,014	(649,267)
Other comprehensive income	-	-
Total comprehensive income / (loss) for the period transferred to equity	106,014	(649,267)
Components of comprehensive loss not reflected in equity		
Deficit on revaluation of 'available for-sale securities - net of tax'*	(10,564)	(45,459)
Surplus on revaluation of 'operating fixed assets - net of tax' and 'non banking assets - net of tax'**	-	-
Total comprehensive income / (loss) for the period	95,450	(694,726)

- Deficit on revaluation of 'available-for-sale securities net of tax' has been shown in the Statement of Comprehensive Income in order to comply with the revised "Prudential Regulations for Corporate / Commercial Banking" issued by the State Bank of Pakistan vide BPRD Circular No. 06 of 2014 dated June 26, 2014.
- \*\* Surplus on revaluation of 'operating fixed assets net of tax' and 'non banking assets net of tax' is presented under a separate head below equity as 'surplus on revaluation of assets - net of tax' in accordance with the requirements of Section 235 of the Companies Ordinance 1984 and BPRD Circular No. 1 dated January 01, 2016 respectively.

The annexed notes from 1 to 19 form an integral part of these consolidated condensed interim financial statements.

President & Chief Executive	Director	Director	Director



# CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

		March 31, 2017	March 31, 2016
		(Rupee	s in `000)
CASH FLOWS FROM OPERATI			
Profit / (loss) before taxati	on	222,892	(902,006
Less: Dividend income		(4,500)	(13,684
A discourse and a		218,392	(915,690
Adjustments: Depreciation on operating	n fivad accets	174,724	143,110
Depreciation on non bank		5,658	14,675
Amortisation	and assets	15,373	11,730
	rovision against non-performing loans	10,010	
and advances - net	, , , , , , , , , , , , , , , , , , ,	(34,906)	532,418
Bad debts written off dire	ctly	3,682	-
Other provisions / write o		107	11,767
	liminution in the value of investments - net	(227,615)	(8,650
	on of investments classified as held-for-trading -		591
(Gain) / loss on sale of nor		(300)	22,350
Gain on sale of operating	fixed assets - net	(24,969)	(3,567 724,424
		145,916	(191,266
(Increase) / decrease in op	erating assets	143,710	(171,200
Lendings to financial insti		(5,723,734)	500,000
Held-for-trading securities		68,410	(296,675
Advances		(624,698)	(2,746,195
Other assets (excluding ta	ixation)	2,923,471	429,116
(B) 1/1 1		(3,356,551)	(2,113,754
(Decrease) / increase in op Bills payable	erating liabilities	(1,776,200)	/106 120
Borrowings		(3,189,942)	(186,129 11,796,950
Deposits and other accou	nts	(5,309,855)	1,223,750
Other liabilities	no.	490,821	200,103
		(9,785,176)	13,034,674
		(12,995,811)	10,729,654
Income taxes paid		(36,159)	(20,049
Net cash (outflow) / inflow fro	om operating activities	(13,031,970)	10,709,605
CASH FLOWS FROM INVESTIN	NG ACTIVITIES		
Investment in available-fo		12,931,963	(11,425,007
Dividend received	. Saile Securities	327	1,979
Investment in operating f	ixed assets	(236,350)	(506,428
	and equipment - disposed off	34,034	5,599
Sale proceeds of non ban		3,100	206,073
Net cash inflow / (outflow) fro	om investing activities	12,733,074	(11,717,784
CASH FLOWS FROM FINANCI	NG ACTIVITIES		
Net cash flows from financing			-
Decrease in cash and cash	a equivalents	(298,896)	(1,008,179
	s at beginning of the period	15,365,467	13,455,350
Cash and cash equivalents at		15,066,571	12,447,171
Γhe annexed notes from 1 to 1	9 form an integral part of these consolidated c	ondensed interim financial	statements.
President &	Director [		Director



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

					Capital	Capital Reserves		Revenue Reserve		
	Share capital	Convertible preference shares	Advance against subscription of shares	Share premium	Discount on issue of shares	Statutory reserve	Reserve arising on amalgamation	Accumulated losses	Total Reserves	Grand Total
					(Rupees in '000)	(000,				
Balance as at January 01, 2016 (Audited)	10,779,796	2,155,959	7,006,867	1,000,000	(1,297,298)	154,162	(1,579,205)	(7,430,321)	(9,152,662)	10,789,960
Total comprehensive loss for the period										
Loss after taxation for the three months period ended March 31, 2016 Other comprehensive income								(649,267) - (649,267)	(649,267)	(649,267) - (649,267)
Transfer from surplus on revaluation of operating fixed assets								15,286	15,286	15,286
Transfer to statutory reserve		•	٠							٠
Shares issued during the period	7,006,867		(2,006,867)							
Balance as at March 31, 2016 (Un-audited)	17,786,663	2,155,959		1,000,000	(1,297,298)	154,162	(1,579,205)	(8,064,302)	(9,786,643)	10,155,979
Total comprehensive loss for the period										
Loss after taxation for the nine months period ended December 31, 2016 Other comprehensive income								(1,542,212) 18,581 (1,523,631)	(1,542,212) 18,581 (1,523,631)	(1,542,212) 18,581 (1,523,631)
Transfer from surplus on revaluation of operating fixed assets								46,003	46,003	46,003
Transfer to statutory reserve										
Advance against subscription of shares received		•	1,854,870					•	•	1,854,870
Balance as at December 31, 2016 (Audited) Total comprehensive income for the neriod	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	154,162	(1,579,205)	(9,541,930)	(11,264,271)	10,533,221
Profit after taxation for the three months period ended March 31, 2017 Other comprehensive income								106,014	106,014	106,014
Transfer from surplus on revaluation of operating fixed assets								28,240	28,240	28,240
Transfer to statutory reserve						16,956		(16,956)		
Balance as at March 31, 2017 (Un-audited)	17,786,663	2,155,959	1,854,870	1,000,000	(1,297,298)	171,118	(1,579,205)	(9,424,632)	(11,130,017)	10,667,475
The annexed notes from 1 to 19 form an integral part of these consolidated condensed interim financial statements.	ated condensed int	erim financial staten	nents.							

Director

Director

Director

President & Chief Executive



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

#### **STATUS AND NATURE OF BUSINESS**

- The Group comprises of Summit Bank Limited the holding company (the Bank) and Summit Capital (Private) Limited (SCPL) - a wholly owned subsidiary. The ultimate holding company of the Group is Suroor Investments Limited (SIL), a company incorporated in Mauritius.
- Summit Bank Limited (the Bank) was incorporated in Pakistan as public company limited by shares on December 09, 2005 under the Companies Ordinance, 1984. It is listed on Pakistan Stock Exchange Limited. The Registered office of the Bank is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan.
- The Bank is principally engaged in the business of banking through its 193 branches including 14 Islamic Banking Branches [December 31, 2016: 192 Branches including 13 Islamic Banking Branches] in Pakistan as defined in the Banking Companies Ordinance, 1962. In June 2016, JCR-VIS Credit Rating Company Limited has assigned the Bank a medium to long-term rating of 'A- (Single A minus)' and a short-term rating of 'A-1 (A-one) '. Moreover, the Bank's TFC has been assigned a rating of 'A-(SO)' (Single A minus (Structured Obligation)). These ratings have been assigned Stable Outlook.
- SCPL, the subsidiary company was incorporated in Pakistan on March 08, 2006 under the Companies Ordinance, 1984. The subsidiary company is a corporate member/TREC holder of Pakistan Stock Exchange Limited and Pakistan Mercantile Exchange Limited. The principal activities of the subsidiary company are equity and money market brokerage, interbank foreign exchange brokerage, commodity brokerage and research. The registered office of the Subsidiary is situated at 701-702, 7th Floor, Business and Finance Centre, opposite State Bank of Pakistan, I.I. Chundrigar Road, Karachi. The Group acquired interest in SCPL by virtue of amalgamation of Atlas Bank Limited.
- As per the applicable laws and regulations, the Bank is required to maintain Minimum Paid-up Capital (net of losses) (MCR) of Rs. 10 billion, Capital Adequacy Ratio (CAR) at 10.65% (inclusive of Capital Conservation Buffer of 0.65%) and Leverage Ratio (LR) at 3% as of March 31, 2017, both on standalone and consolidated basis.

In order to ensure compliance with the regulatory CAR and LR requirements, to improve risk absorption capacity and to provide impetus to the future growth initiatives of the Bank, the Board of Directors in its meeting held on March 04, 2016 approved to further increase the paid-up capital of the Bank by Rs. 2 billion through Right Issue of shares, subject to regulatory approvals. As of the closing date the management is in the process of obtaining requisite regulatory approval to implement the transaction against which the Bank has received Rs. 1,854.87 million as advance against subscription of shares. This includes Rs. 1,157.67 million received from Suroor Investments Limited (Sponsor of the Bank) and Rs. 697.20 million from an investor, who is not a shareholder of the Bank. In this respect, SBP vide its letter dated October 28, 2016, has allowed the Bank to consider the advance share deposit money of Rs. 1,854.87 million as share capital for MCR, CAR and LR purposes.

As of March 31, 2017, the Bank is compliant with the applicable MCR on both standalone and consolidated basis. However, the Bank's CAR and LR is less than the applicable requirements of BASEL III regulations. In this regard, SBP has granted extension to the Bank in timeline to meet the CAR requirement of 10.65% (Minimum CAR of 10% plus Capital Conservation Buffer requirement of 0.65%) and Leverage Ratio requirement of 3% till June 29, 2017 along with the following exemptions:

Relaxation from BASEL III related regulatory deductions to be made @ 20% instead of the applicable rate of 60%, wherein the amount which escaped deduction will be risk weighted @ 100%.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

Reversal of deductions pertaining to Tier 2 Capital i.e. for TFCs of the Bank to the tune of Rs. 539 million only.

Accordingly, un-audited consolidated CAR and LR of the Group as of March 31, 2017 stand at 9.99% and 3.14% respectively.

The management is confident that if the growth factors and other keys assumptions stipulated in the business plan materialise, the Bank will be able to achieve the profitability projections. This will enable the Bank to meet applicable CAR and LR requirements.

The key assumptions considered in the business plan are as follows:

- The Bank has enjoyed continued support from its sponsor in the past and management foresees that this support will continue in future. This is evident by further capital injections in the previous vears:
- Market sentiments and the expected growth of Islamic finance in Pakistan which will benefit the Bank since it is in the process of conversion to a full-fledge Islamic Bank;
- Expected recoveries from non-performing advances in the future resulting in reversals of provisions in the ensuing years; and
- Expected improvement in results through targeted income generating avenues for mark-up income, non-markup income, etc.

Moreover, in light of the Board of Directors' approval dated November 21, 2016, management is evaluating the potential merger / acquisition transaction with Sindh Bank Limited, which is subject to necessary regulatory approvals. In this respect, necessary due diligence work is in process which is expected to be completed soon.

#### **BASIS OF PRESENTATION** 2.

- In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade-related modes of financing comprise of purchase of goods by banks from its customers and resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sale arising under these arrangements are not reflected in these consolidated condensed interim financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.
- These consolidated condensed interim financial statements do not include all of the information required for full financial information and should be read in conjunction with the annual audited consolidated financial statements of the Group for the year ended December 31, 2016.
- The financial results of the Islamic Banking operations of the Group have been included in these consolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking operations are also separately disclosed in note 17 to these consolidated condensed interim financial statements.
- These consolidated condensed interim financial statements of the Group are being submitted to the shareholders in accordance with the requirements of the Companies Ordinance, 1984.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements of the Group for the three months period ended March 31, 2017 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 'Interim Financial Reporting' and the requirements of BSD Circular Letter No. 2 dated May 12, 2004 and the approved Accounting Standards applicable in Pakistan. Approved Accounting Standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued by SBP shall prevail.
- 3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the Securities and Exchange Commission of Pakistan (SECP) has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' for banks through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

#### 4. BASIS OF MEASUREMENT

- 4.1 These consolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain operating fixed assets and certain non banking assets have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value.
- 4.2 These consolidated condensed interim financial statements have been presented in Pakistani Rupee, which is Group's functional and presentation currency.

# 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- **5.1** The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the annual audited consolidated financial statements of the Group for the year ended December 31, 2016.
- 5.2 The financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements of the Group for the year ended December 31, 2016

#### 6. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of consolidated condensed interim financial statements in conformity with approved accounting standards requires certain judgments, accounting estimates and assumptions. It also requires the management to exercise its judgment in the process of applying the Group's accounting policies. These estimates and associated assumptions are continually evaluated and are based on historical experience, statutory requirements and other factors considered reasonable in the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The basis for significant accounting estimates and judgments adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the annual audited consolidated financial statements of the Group for the year ended December 31, 2016.



7.

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

INV	<b>ESTMENTS</b>		March 3	1, 2017 (Un-	audited)	Decemb	er 31, 2016 (A	udited)
			Held by Group	Given as collateral	Total	Held by Group	Given as collateral	Total
7.1	Investments by types:	Note			(Rupees	in '000)		
•••	, ,,							
	Held-for-trading securities Listed ordinary shares		323,377		323,377	407,796		407,796
	Ested ordinary shares		323,311		323,377	407,750		407,750
	Available-for-sale securities							
	Market treasury bills		23,442,860	23,800,939	47,243,799	37,156,123	20,229,721	57,385,844
	Pakistan investment bonds		3,925,084	17,826,140	21,751,224	1,100,481	23,758,983	24,859,464
	GOP ijarah sukuks		2,553,011		2,553,011	2,553,379	-	2,553,379
	Listed ordinary shares		3,765,592	52,510	3,818,102	3,758,043	57,689	3,815,732
	Unlisted ordinary shares		21,474	-	21,474	24,310	-	24,310
	Units of open ended mutual funds Preference shares		85,000 27,824	-	85,000	85,000	'	85,000
	Term finance certificates - listed		17,266		27,824 17,266	17,266		17,266
	Term finance certificates - unlisted		1,594,732		1,594,732	1,594,732	_	1,594,732
	Sukuk bonds		1,855,842		1,855,842	1,564,510		1,564,510
			37,288,685	41,679,589	78,968,274	47,853,844	44,046,393	91,900,237
	Investments at cost Less: Provision for diminution in the val	110	37,612,062	41,679,589	79,291,651	48,261,640	44,046,393	92,308,033
	of investments		(1,536,873)		(1,536,873)	(1,764,488)		(1,764,488)
	Investments - net of provisions	712 0 713	36,075,189	41,679,589	77,754,778	46,497,152	44,046,393	90,543,545
	Deficit on revaluation of held-for-			, , , , , ,				
	trading securities (Deficit) / surplus on revaluation of		(15,770)	-	(15,770)	(16,009)	-	(16,009)
	available-for-sale securities		(99,376)	(79,462)	(178,838)	37,405	(199,991)	(162,586)
			35,960,043	41,600,127	77,560,170	46,518,548	43,846,402	90,364,950
					U	n-audited	Αι	dited
					I	March 31,	Decei	mber 31,
						2017	2	016
				1	lote	(Rup	pees in `00	0)
7.2	Particulars of provision							
	Opening balance					1,764,488		1,750,961
	Add: Charge for the period	/ vear				343		128,618
	Less: Reversal during the pe		ear			(227,958		(115,091)
		,				(227,615		13,527
	Closing balance				7.3	1,536,873		1,764,488



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

**Un-audited Audited** March 31, 2017 December 31, 2016 ----- (Rupees in `000) ------

# 7.3 Particulars of provision in respect of type and segment

# **Available-for-sale securities**

Ordinary shares - listed	817,480	1,045,095
Ordinary shares - unlisted	1,000	1,000
Term finance certificates - listed	17,266	17,266
Term finance certificates - unlisted	501,127	501,127
Sukuk Bonds	200,000	200,000
	1,536,873	1,764,488

Note

# **ADVANCES**

Loans, cash credits, running finances, etc in Pakistan		80,636,721	79,331,716
Islamic financing and related assets (Gross)	8.1 & 17.5	8,947,323	9,328,368
Net investment in finance lease - in Pakistan		1,425,918	1,482,638
Bills discounted and purchased (excluding Treasury Bills) Payable in Pakistan Payable outside Pakistan		1,549,319 2,315,392 3,864,711	1,796,122 2,317,128 4,113,250
Advances - gross		94,874,673	94,255,972
Provision against non-performing advances	8.2.1	(14,374,480)	(14,411,701)
Advances - net of provision		80,500,193	79,844,271

**8.1** These represent Islamic financing and related assets placed under shariah permissible modes.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

**8.2** Advances include Rs. 16,704.558 million (December 31, 2016: Rs.16,719.020 million) which have been placed under non-performing status as detailed below:

	March 3	March 31, 2017 (Un-audited)			December 31, 2016 (Audited)			
Category of classification	Classified advances	Provision required	Provision held	Classified advances	Provision required	Provision held		
			- (Rupees	in '000)				
Other Assets Especially								
Mentioned (OAEM)	4,625	463	463	11,141	944	944		
Substandard	197,920	7,216	7,216	74,037	5,550	5,550		
Doubtful	503,324	59,886	59,886	544,145	98,145	98,145		
Loss	15,998,689	14,260,199	14,260,199	16,089,697	14,257,987	14,257,987		
	16,704,558	14,327,764	14,327,764	16,719,020	14,362,626	14,362,626		

#### 8.2.1 Particulars of provision against non-performing advances

	March 31, 2017 (Un-audited)			December 31, 2016 (Audited)			
	Specific	General	Total	Specific	General	Total	
			(Rupees	in '000)			
Opening balance	14,362,626	49,075	14,411,701	12,519,860	24,986	12,544,846	
Charge for the period / year Reversals during the	179,252	-	179,252	2,852,713	24,089	2,876,802	
period / year	(211,799)	(2,359)	(214,158)	(966,041)	-	(966,041)	
	(32,547)	(2,359)	(34,906)	1,886,672	24,089	1,910,761	
Amount written off	(2,315)		(2,315)	(43,906)		(43,906)	
Closing balance	14,327,764	46,716	14,374,480	14,362,626	49,075	14,411,701	

**8.2.2** As allowed under the applicable Prudential Regulations, the Group has availed the benefit of Forced Sale Value (FSV) of collaterals held against the non-performing loans and advances (NPLs). Had this benefit not been availed, the specific provisioning against NPLs as at March 31, 2017 would have been higher by Rs. 1,767 million (December 31, 2016: Rs. 1,812 million). This benefit has a net of tax positive impact of Rs.1,149 million (December 31, 2016: Rs. 1,178 million) on profit and loss account. As per the Prudential Regulations, the positive impact arising from availing the benefit of FSV is not available for payment of cash or stock dividend / bonus to employees. Furthermore, as at March 31, 2017, the Group has availed the benefits of relaxations from provisioning and classification requirements against certain advances amounting to Rs. 206 million (December 31, 2016: Rs. 206 million) and Rs. 857 million (December 31, 2016: Rs. 857 million) respectively, as allowed by State Bank of Pakistan.

Moreover, as per the Prudential Regulations for Small and Medium Enterprise (SME) financing, the Group has maintained a general provision at 1% of secured performing portfolio and 2% of unsecured performing portfolio against small enterprises (SE) financing. Moreover, 10% specific provisioning has been held against the SE financing falling in OAEM category i.e., where the principal / mark-up is over due by 90 days. For Consumer Financing Portfolios a general provision at the rate of 1.5% of secured portfolio and 4% of the unsecured portfolio has been maintained pursuant to the revised "Prudential Regulations for Consumer Financing" issued by the State Bank of Pakistan vide BPRD Circular No. 10 dated August 03, 2016.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

			Un-audited March 31, 2017	Audited December 31, 2016
9.	OPERATING FIXED ASSETS	Note	(Rupe	es in `000)
	Capital work-in-progress		4,623,753	4,498,429
	Property and equipment	9.1	7,500,823	7,575,163
	Intangible assets	9.2	238,845	252,711
	mungible assets	7.2	12,363,421	12,326,303
	9.1 Property and equipment			
	Book value at beginning of the period / year		7,575,163	6,003,658
	Surplus on revaluation of fixed assets		-	1,153,684
	Cost of additions / transfers during the period / y		109,519	1,082,094
	Book value of deletions / write off during the per	iod / year	(9,135)	(44,044)
	Depreciation charge for the period / year		(174,724)	(620,229)
	Book value at end of the period / year		7,500,823	7,575,163
	9.2 Intangible assets			
	Book value at beginning of the period / year		252,711	220,001
	Cost of additions during the period / year		1,507	82,577
	Book value of deletions / write off during the per	iod / year	-	(3)
	Amortisation charge for the period / year		(15,373)	(49,864)
	Book value at end of the period / year		238,845	252,711
10.	DEPOSITS AND OTHER ACCOUNTS			
	Customers			
	Fixed deposits		29,269,058	27,056,882
	Savings deposits		51,782,226	48,872,303
	Current accounts - non-remunerative		41,789,990	51,709,036
	Margin accounts		4,918,905	4,928,462
	·		127,760,179	132,566,683
	Financial institutions			
	Non-remunerative deposits		1,779,809	1,551,721
	Remunerative deposits		7,885,884	8,617,323
	'		9,665,693	10,169,044
			137,425,872	142,735,727
11.	ADVANCE AGAINST SUBSCRIPTION OF SHARES			
	Advance against subscription of shares	11.1	1,854,870	1,854,870

11.1 The Board of Directors of the Bank in their meeting held on March 04, 2016 approved to increase the share capital of the Bank by Rs. 2 billion through Right Issue of shares, subject to regulatory approvals. In this respect, Suroor Investments Limited (Sponsor of the Bank) and another investor (who is not the shareholder of the Bank) have injected Rs. 1,157.67 million and Rs. 697.20 million respectively as advance against subscription of shares uptill March 31, 2017.





12.

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

CONTINGENCIES AND COMMITMENTS	Un-audited March 31, 2017 (Rupee	Audited December 31, 2016 es in `000)
CONTINGENCIES AND COMMITMENTS		
12.1 Direct credit substitutes		
Including guarantees and standby letters of credit serving as financial guarantees for loans and securities		
- Government	222,807	222,720
- Financial institutions	· -	-
- Others		
	222,807	222,720
12.2 Transaction-related contingent liabilities / commitments / guarantees issued favouring		
Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit favouring:		
- Government	12,507,186	12,719,385
- Banking companies and other financial institutions	1,321,968	1,522,881
- Others	7,420,262	7,772,523
	21,249,416	22,014,789
12.3 Trade-related contingent liabilities		
Letters of credit	18,982,146	20,950,933
Acceptances	1,476,146	1,423,278
	20,458,292	22,374,211
12.4 Other contingencies - claims against the Group		
not acknowledged as debts	6,993,573	6,993,573

12.5 Contingent asset



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

12.6 Commitments in respect of forward lending	Un-audited March 31, 2017 (Rupe	Audited December 31, 2016 es in `000)
Forward documentary bills Commitments to extend credit	3,507,597 19,808,939 23,316,536	3,537,409 10,890,126 14,427,535
12.7 Commitments in respect of forward exchange contracts		
Purchase Sale	16,561,870 15,828,931 32,390,801	9,132,872 8,141,786 17,274,658
12.8 Commitments for capital expenditure		
Civil works	89,293	96,167
12.9 Commitments in respect of repo transactions		
Repurchase of government securities	21,032,861	24,423,287

# 12.10 Taxation

The income tax returns of the Bank and its subsidiary have been submitted up to and including the financial year ended December 31, 2015 i.e. tax year 2016.

In respect of assessments of Summit Bank Limited from tax year 2008 through tax year 2013, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand (net of rectification) of Rs.232.29 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-My Bank Limited (now Summit Bank Limited) from tax year 2003 through tax year 2011, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.456.62 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-Atlas Bank Limited (now Summit Bank Limited) from tax year 2003 through tax year 2010, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs.89.74 million through amended assessment orders and the same have been paid / adjusted against available refunds.

Such issues mainly include disallowances of mark-up payable, taxation of mutual fund distribution at corporate tax rate, disallowance of provision against non-performing loans, disallowance of reversal of provisions, allocation of expenses against dividend income and capital gain, disallowances against non banking assets, etc. The Bank has filed appeals before the various appellate forums against these amended assessment orders which are either pending for hearing or order.



13.

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

The management of the Bank is confident about the favourable outcome of the appeals hence, no provision with respect to the above matters has been made in these consolidated condensed interim financial statements.

Not BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE	Un-audited March 31, 2017 re (Rupee	Un-audited March 31, 2016 es in `000)
Earnings / (loss) for the period	106,014	(649,267)
	(Numbe	r of shares)
<b>13.1</b> Weighted average number of Ordinary shares - basic	2,168,966,634	2,168,966,634
	(Ru	ıpees)
Basic earnings / (loss) per share	0.05	(0.30)
	(Numbe	r of shares)
13.2 Weighted average number of Ordinary shares - diluted	2,596,147,624	2,492,971,222
	(Ru	ıpees)
Diluted earnings / (loss) per share 13.2	.1 0.04	(0.30)

13.2.1 Diluted loss per share for the three months period ended March 31, 2016 has been reported same as basic loss per share in these consolidated condensed interim financial statements as the impact of potential ordinary shares was anti-dilutive.

# 14. FAIR VALUE MEASUREMENT

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

All assets and liabilities for which fair value is measured or disclosed in the consolidated condensed interim financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The basis for determination of fair values of various assets and liabilities and their hierarchies as disclosed in note 14.1 below are the same as those adopted in the annual audited consolidated financial statements of the Group for the year ended December 31, 2016.

In the opinion of management, fair values of the remaining assets and liabilities are either not significantly different from their carrying values or can not be calculated with sufficient reliability. Moreover, provision for impairment of loans and advances has been calculated in accordance with Group's accounting policy.

14.1	Fair value hierarchy	March 31, 2017 (Un-audited)					
		Level 1	Level 2	Level 3	Total		
	Financial assets		(Rupees	in '000)			
	Investments						
	- Market Treasury Bills	-	47,222,675	-	47,222,675		
	- Pakistan Investment Bonds	-	21,716,100	-	21,716,100		
	- GOP Ijarah Sukuks	-	2,586,570	-	2,586,570		
	<ul> <li>Ordinary shares of listed companies</li> </ul>	3,097,047	-	-	3,097,047		
	<ul> <li>Ordinary shares of unlisted companies</li> </ul>	-	-	20,474	20,474		
	- Investments in mutual funds	87,640	-	-	87,640		
	- Preference shares	27,824	-	-	27,824		
	<ul> <li>Term Finance Certificates and Sukuk Bonds</li> </ul>	1,396,552	1,405,288		2,801,840		
		4,609,063	72,930,633	20,474	77,560,170		
	Non-financial assets						
	Operating fixed assets	-	6,682,019	-	6,682,019		
	Other assets	-	3,940,083		3,940,083		
		-	10,622,102	-	10,622,102		
		4,609,063	83,552,735	20,474	88,182,272		
	Commitments in respect of forward exchange contracts						
	Forward purchase of foreign exchange		16,569,402	<u> </u>	16,569,402		
	Forward sale of foreign exchange		15,815,060		15,815,060		



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

		December 31, 2016 (Audited)						
	Level 1	Level 2	Level 3	Total				
Financial assets		(Rupees	in '000)					
Investments								
- Market Treasury Bills	-	57,360,077	-	57,360,077				
- Pakistan Investment Bonds	-	24,691,214	-	24,691,214				
- GOP Ijarah Sukuks	-	2,613,180	-	2,613,180				
- Ordinary shares of listed companies	3,109,342	-	-	3,109,342				
- Ordinary shares of unlisted companies	-	-	23,311	23,311				
- Investments in mutual funds	86,976	-	-	86,976				
- Preference shares	-	-	-	-				
- Term Finance Certificates								
and Sukuk Bonds	948,070	1,532,780	-	2,480,850				
	4,144,388	86,197,251	23,311	90,364,950				
Non-financial assets								
Operating fixed assets	-	6,775,613	-	6,775,613				
Other assets	-	3,987,991	-	3,987,991				
	-	10,763,604	-	10,763,604				
	4,144,388	96,960,855	23,311	101,128,554				
Commitments in respect of forward exchange contracts								
Forward purchase of foreign exchange		9,046,390		9,046,390				
Forward sale of foreign exchange		8,105,242	-	8,105,242				



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

# SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

	Corporate finance	Trading and sales	Retail banking	Commercial banking		
			(Rupees in '000)			
For the three months period ended						
March 31, 2017 (Un-audited)	44.045	4 400 000		4 504 440		
Total income Total expenses	11,817 4,798	1,438,052	217,667	1,521,412	32,756	3,221,704
Net income / (loss) before tax	7,019	603,454 834,598	(842,347)	1,317,409 204,003	13,137	2,998,812
Net IIIcome / (loss) before tax	7,019	034,390	(042,347)	204,003	19,019	
For the three months period ended						
March 31, 2016 (Un-audited)						
Total income	9,131	1,619,207	268,186	1,182,687	25,767	3,104,978
Total expenses	3,887	1,229,337	1,105,079	1,655,353	13,328	4,006,984
Net income / (loss) before tax	5,244	389,870	(836,893)	(472,666)	12,439	(902,006)
As at March 31, 2017 (Un-audited)						
Segment assets - gross	98,922	94,397,394	22,293,264	104,492,454	398,629	221,680,663
Segment non-performing loans			2,094,773	14,609,785		16,704,558
Segment provision		1,694,428	1,145,050	13,560,584		16,400,062
Segment assets - net	98,922	92,702,966	21,148,214	90,931,870	398,629	205,280,601
Segment liabilities	9,004	28,372,810	70,201,710	90,456,539	3,515,622	192,555,685
As at December 31, 2016 (Audited)						
Segment assets - gross	81,174	107,987,136	23,979,477	99,196,308	406,867	231,650,962
Segment non-performing loans			1,429,330	15,289,690		16,719,020
Segment provision		1,922,043	1,092,960	13,649,900		16,664,903
Segment assets - net	81,174	106,065,093	22,886,517	85,546,408	406,867	214,986,059
Segment liabilities	6,952	32,375,318	68,966,855	95,748,955	5,242,756	202,340,836

For the purpose of segmental reporting, unallocated items of income and expenses have been allocated to the above segments in proportion to segment revenue.



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

#### **RELATED PARTY TRANSACTIONS** 16.

The Group has related party transactions with its parent company, entities having directors in common, employee benefit plans and its directors and executive officers (including their associates).

Details of transactions with the related parties, other than those which have been disclosed elsewhere in these consolidated condensed interim financial statements, are as follows:

March 31, 2017 (Un-audited)

December 31, 2016 (Audited)

	March 31, 2017 (Un-audited)			December 31, 2016 (Audited)				
	Key management personnel	Directors	Parent company	Other related parties	Key management personnel	Directors	Parent company	Other related parties
				Rupees	in '000)			
Advances								
Balance at beginning of the period / year	324,233			1,078,078	224,353	-		1,924,931
Disbursements / granted during the period / year	37,370			946,353	147,067	-	-	6,509,216
Payments received / adjustments during the period / year	(31,199)			(708,828)	(47,187)	-	-	(7,356,069
Balance at end of the period / year	330,404	•	-	1,315,603	324,233	-	-	1,078,078
Deposits								
Balance at beginning of the period / year	19.468	45,147		501,960	21,512	38.545		559.432
Deposits during the period / year	146,586	14,946		1,645,312	492.654	1.668.944		25,614,336
Withdrawals / adjustments during the period / year	(141,631)	(26,425)		(1,543,890)	(494,698)	(1,662,342)		(25,671,80)
Balance at end of the period / year	24,423	33,668	<del></del>	603,382	19,468	45,147	-	501,96
								_
Other balances Advance against subscription of shares			1,157,670				1.157.670	
Convertible preference shares	•	50,000	1,109,361			50.000	1,109,361	
Investment in shares / TFC's	•	50,000	1,109,301			30,000	1,109,301	F20.00
	•	•		449,610		-		528,00
Guarantees, letters of credit and acceptances	4.070	•		333,427		•		345,72
Other receivable	4,870	•	255	20,271	5,535		255	1,30
Other payable	· .	•		127		-		39
Mark-up receivable	74	-		14,428		-		16,33
Mark-up payable	95	55		1,837	36	129	-	2,77
Other transactions								
Purchase of investments	•			4,948	-		-	334,41
Disposal of investments				84,604			-	82,00
Capital work-in-progress	•					-		1,29
Purchase of assets	•				-	-	-	3,14
	March	31, 2017 (	Un-audited	l)	March 31, 2016 (Un-audite			ed)
				(Rupees	in '000)			
Transactions / income / expense for the period Brokerage expenses				453				
	331	•		433	38	-		
Brokerage income	665	•		2,055	1.054	-		4,85
Subscription paid		•			1,054	•		,
Rental expense	•	•		6,409 991	-	•		6,40
Repair and maintenance charges	•	•				•	-	1,25
Contribution to employees provident fund	•	•		22,445		-		16,14
Contribution to employees gratuity fund				16,124	-	-	-	14,37
Remuneration paid	69,792	•			50,171	-		
Post employment benefits	2,067	•			2,144	-		24.42
Mark-up earned	3,172			19,013	3,595	-	-	34,43
Mark-up expensed	189	242		6,357	170	443		9,26
Provision for diminution in the value of Investment				343				18,74
Capital gain				1,604		-	-	7,83
Fees paid		1,200				600		-
Education and training	-			2,066		-	-	



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

# 17. ISLAMIC BANKING OPERATIONS

**17.1** The Group commenced its Islamic Banking Operations in Pakistan on March 07, 2014 and is operating with 14 Islamic Banking Branches (IBBs) (December 31, 2016: 13 IBBs) and 35 Islamic Banking Windows (IBWs) (December 31, 2016: 34 IBWs) as at March 31, 2017.

BSD Circular letter No. 03 dated January 22, 2013 and BPRD Circular letter No. 05 dated February 29, 2016 require all Islamic Banks / other banks with Islamic Banking Branches to present all financing and advances under Islamic modes of financing and other related items pertaining to Islamic mode of financing under the caption "Islamic Financing and Related Assets" in the statement of financial position.

**17.2** The condensed interim statement of financial position of Islamic Banking Operations as at March 31, 2017 is as follows:

		Un-audited March 31, 2017	Audited December 31, 2016
ASSETS	Note	(Rupe	es in `000)
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Deferred tax assets - net Other assets	17.5	913,422 153,452 3,105,317 3,934,275 8,947,323 151,960 - 471,308	788,422 51,571 150,000 3,612,571 9,328,368 157,330 - 133,292 14,221,554
LIABILITIES			
Bills payable Due to financial institutions Deposits and other accounts		143,013 920,000	151,857
- Current accounts - Saving accounts		4,928,619 6,773,553	4,237,234 4,956,203
- Term deposits - Others - Deposits from financial institutions - remunerative		2,090,446 152,007 905,742	1,794,576 106,421 814,068
- Deposits from financial institutions - non - remunerative Due to head office		60,446	84,060
Deferred tax liabilities - net Other liabilities		30,486 219,613	29,349 657,484
NET ASSETS		16,223,925 1,453,132	12,831,252 1,390,302
REPRESENTED BY			
Islamic banking fund Reserves		1,000,000	1,000,000
Unappropriated profit		396,514 1,396,514	335,796 1,335,796
Surplus on revaluation of assets - net of tax		56,618 1,453,132	54,506 1,390,302



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

		Un-audited March 31, 2017	Un-audited March 31, 2016
		(Rupees in `000)	
17.3	Remuneration to Shariah Advisor / Board for the period	1,200	2,366
		Un-audited March 31, 2017	Audited December 31, 2016
17.4	Charitable fund	(Rupees in `000)	
	Opening balance Addition during the period / year Payment / utilization during the period / year Closing balance	: : :	
17.5	Islamic financing and related assets		
	Financings / investments / receivables  - Murabaha  - Ijarah  - Diminishing Musharaka  - Istisna  - Tijarah  - Salam  - Running Musharaka  - Term Musharaka  - Other islamic modes  Advances  - Advance against Murabaha  - Advance against Diminishing Musharaka  - Advance against Ijarah	883,208 528,122 2,011,867 35,535 3,506,219 - 15,152 520,000 35,562 22,633 141,458 138,356	824,385 487,496 2,031,556 63,057 3,965,075 17,679 15,152 520,000 37,492 110,000 52,217 81,536
	Inventories - Murabaha Inventory - Tijarah Inventory - Istisna Inventory  17.5.1 Islamic mode of financing  Financings / investments / receivables Advances Inventories  Less: Provision against Islamic financing and related assets	13,990 930,562 164,659 7,535,665 302,447 1,109,211 8,947,323	8,440 1,052,003 62,280 7,961,892 243,753 1,122,723 9,328,368
		8,947,323	9,328,368



# NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2017

# 18. GENERAL

- **18.1** The figures in the consolidated condensed interim financial statements have been rounded off to the nearest thousand.
- **18.2** Figures have been re-arranged and reclassified, wherever necessary, for the purpose of better presentation.

# 19. DATE OF AUTHORISATION FOR ISSUE

These consolidated condensed interim financial statements were authorised for issue on April 27, 2017 by the Board of Directors of the Bank.

President & Chief Executive	Director	Director	Director



#### KARACHI

#### **Abdullah Haroon Road Branch**

282/3, Abdullah Haroon Road, Area, Saddar, Karachi Tel: 021-35685269, 35685393,35685940 Fax: 021-35683991

#### Adamjee Nagar Branch

115-A/Z, Block 7/8, Tipu Sultan Road, Karachi Tel: 021- 34312984-9 Fax: 021-34312980

# **Atrium Mall Branch**

Shop No. 6 and 21 Ground Floor, Plot No. 249, Atrium Mall, Staff Lines, Zaibunnisa Street, Saddar, Karachi Tel: 021-35641001-7 Fax: 021-35641008

#### **Badar Commercial Branch**

Plot No. 41-C, Badar Commercial, Street No. 10, Phase-V Extension, DHA Karachi Tel: 021-35348501-3 Fax: 021-35348504

# **Bahadur Shah Center Branch**

Bahadur Shah Center, Urdu Bazar, Off: M.A. Jinnah Road, Karachi Tel: 021-32768547, 32768559 Fax: 021-32765083

#### **Bahadurabad Branch**

Plot # C-23, Shop # 1& 2 Block-3, BMC Commercial Area, Bahadurabad, Karachi Tel: 021-34913447 & 49 Fax: 021-34913453

# Barkat-e- Hyderi Branch

Almas Square, Block-G, North Nazimabad, Karachi Tel: 021-36628931, 36706896-7 Fax: 021-36723165

# **Burns Road Branch**

Plot No. 55-A, Survey Sheet A.M., Artillery Maidan Quarters (Burns Road), Karachi Tel: 021-32215174,75 & 76 Fax: 021-32215289

#### **Clifton Branch**

Pearl Heaven Apartments, Khayaban-e-Roomi, Block No-5, Clifton, Karachi Tel: 021-35823469, 35824171, 35823619 Fax: 021-35821463

#### **Cloth Market Branch**

41, Saleh Muhammad Street, Cloth Market, Karachi Tel: 021-32461601-03 & 32461605 Fax: 021-32461608

# Com-3, Clifton Branch, Karachi

Show Room No. 12, "Com-3", Opp: Bar B. Q. Tonight, Block 6, Clifton, Karachi. Tel: 021 - 35148311 - 13 Fax: 021 - 35148314

#### **Defence Branch**

55-C, Phase-II, D.H.A, Opp Toyota Motors, Main Korangi Road, Karachi Tel: 021-35387809-35396263 - 35312592 Fax: 021-35387810

#### **DHA Phase I Branch**

101-C, Commercial Area 'B', Phase-1, DHA, Karachi Tel: 021- 35314061, 35314063-67, 35314105 Fax: 021-35314070

# **DHA Phase IV Branch**

Plot No. 129, 9th Commercial Street, Phase IV, DHA, Karachi Tel: 021-35313068-70 Fax: 021-35313071

#### **Dhoraji Colony Branch**

Plot No. 133, Block No. 7 & 8 Dhoraji Colony, C.P & Berar Co- operative Housing Society, Karachi Tel: 021-34860773-75 Fax: 021-34860772

# **Dolmen City Branch**

Ground Floor Harbor Front, Triangular Towers, Dolmen City Marine Drive Phase IV, Clifton, Karachi Tel: 021-35297611-15 Fax: 021-35297610



#### **Electronic Market** (Abdullah Haroon Road) Branch

Shop No 1 & 2, Plot # 19, Ghafoor Chambers, Preedy Quarters, Saddar, Karachi Tel: 021-32711614-8 Fax: 021-32716113

#### **Fish Harbour Branch**

K - 3, Export Zone, Adjacent Main Auction Hall, Fish Harbour, Karachi Tel: 021-32315383 - 85 Fax: 021-32315386

#### **Garden East Branch**

Shop No. 4, 5 & 6, Jumani Centre Plot No. 177-B, Garden East, Karachi Tel: 021-32243311-13 Fax: 021-32243314

# Gulistan-e-Jauhar - Branch 1

Plot # 118/A-B, Shop # 02, 03, 04 Ground Floor Rufi Paradise Block-18 Gulistan-e-Jauhar, Karachi Tel: 021-34621281-4 Fax: 021-34621285

# Gulistan-e-Jauhar - Branch 2

Shop No. 5, 6,7 & Office No. D-2, Farhan Centre Block No. 1, Gulistan-e-Jauhar, Karachi Tel: 021-34022259, 34613674, 34016488-9 Fax: 021-34022639

# Gulshan-e-Iqbal - Branch 1

Ground Floor, Hasan Center, Block-16, Main University Road, Karachi Tel: 021-34829024-27 Fax: 021-34829023

# Gulshan-e-Iqbal - Branch 2

B-44, Block 13/A, Main University Road, Gulshan-e-Iqbal, Karachi Tel: 021-34987688, 34987739-40 Fax: 021-34987689

# **Hyderi Branch**

D-10 Block-F, North Nazimabad, Hyderi, Karachi Tel: 021-36724991-4 Fax: 021-36724972

#### I. I. Chundrigar Road Branch 1 - Unitower **Branch**

Uni Towers, I.I. Chundrigar Road, Karachi Tel: 021-32466410-13 Fax: 021-32466500

# Jami Commercial, DHA Branch

64 C, Jami Commercial Phase VII, 7th Street, DHA, Karachi Tel: 021-35316200-07 Fax: 021-35316199

#### **Jamshed Quarters Branch**

Showroom no. 3 & 4, AB Arcade Plot # 714-6-1 Block A, New M.A. Jinnah Road, Karachi Tel: 021-34860422-23, 34860425 Fax: 021-34860424

#### Jodia Bazar - Branch 1

A/25/28 Daryalal Street, Jodia Bazar, Karachi Tel: 021-32500121-5 Fax: 021-32500128

# Karachi Stock Exchange Branch

Office No. 52, 52-A, 52-B, (1st Floor) KSE Building, Karachi Tel: 021-32462850, 32462844-9 Fax: 021-32462843

# **Karimabad Branch**

Plot No BS-16, Block 1, FB Area, Karimabad, Karachi Tel: 021-36826646-48 Fax: 021-36826649

# Khayaban-e-Shahbaz Branch

Plot No. 21-C Khayaban-e-Shahbaz, Phase VI, DHA, Karachi Tel: 021-35344952, 35344957 & 35344963 Fax: 021-35344942

# Khayaban-e-Tanzeem Branch

C 4-C, Tauheed Commercial, Khayaban-e-Tanzeem, Phase-5, DHA, Karachi Tel: 021-35869147-35810977 & 35871640

Fax: 021-35869342



#### Korangi Industrial Area Branch

33/1, Sector-15, Korangi Industrial Area, Karachi Tel: 021-35114290, 35121294, 35122231-32 Fax: 021-35114282

#### **Malir Cantt Branch**

Army Shopping Complex, Adjacent Tooba Army Store Malir Cantonment, Karachi Tel: 021-34196142-44 Fax: 021-34196145

#### M. A. Jinnah Road Branch

Mezzanine & Ground Floor, Plot Survey No. 19, Street # R.B.6. Shop # 3, 4, Ram Bagh Quarters 166 M.A. Jinnah Road, Karachi Tel: 021- 32218395, 32218409, 32218428 Fax: 021-32218376

# **Muhammad Ali Society Branch**

Plot # 4-C Commercial Área, Muhammad Ali Co-Operative, Housing Society, Karachi Tel: 021-34168036-37 Fax: 021-34186045

#### Nazimabad (Gol Market) Branch

Plot # 7, Sub Block 'E', in Block # III (III-E-7), Nazimabad (Gol Market), Karachi Tel: 021-36620261-63 & 36620267 Fax: 021-36620264

#### New Challi Branch

Plot No. 27, Survey No. 27, (New Challi), Altaf Hussain Road, Karachi. Tel: 021- 32423999, 32423737

Fax: 021 - 32422051

#### North Karachi Industrial Area Branch

Plot No. R-14, Gabol Town, North Karachi Industrial Area, Karachi Tel: 021-32015919, 36995925 & 36963445 Fax: 021-36975919

# **North Napier Road Branch**

18-19, North Napier Road, Karachi Tel: 021-32766477 & 32766755 Fax: 021-32766487

#### **PAF-Base Faisal Branch**

Camp-2, Faisal Arcade, PF-I, Market PAF-Base Faisal, Karachi PABX: 021-34601360-62 Fax: 021-34601363

# **Paper Market Branch**

Al-Abbas Centre, Paper Market, Shahrah-e-Liaquat, Karachi Tel: 021-32639671-2 & 32634135 Fax: 021-32639670

#### Plaza Quarters Branch

Al-Shafi Building Noman Street, Off: M.A. Jinnah Road, Karachi Tel: 021-32771515-16-18 Fax: 021-32771517

# **Ranchore Line Branch**

R.C. 11, Old Survey # E-7/143, Ranchore Line, New Lakhpati Hotel, Karachi Tel: 021-32767234-36

Fax: 021-32767460

#### **Rizvia Society Branch**

B-12, Rizvia Cooperative Society, Nazimabad, Karachi Tel: 021-36600956-57 Fax: 021-36600958

# S.I.T.E. Branch

B/9-B/3, Near Metro Chowrangi, S.I.T.E., Area, Karachi Tel: 021-32586801-4, 32587166-8 Fax: 021-32586806

#### Saeedabad Branch

Plot # 1004/1 & 1004-A/1 (5G/102-A & 5G/012-A/2), Saeedabad, Baldia, Mahajir Camp, Karachi Tel: 021-32815092-94 Fax: 021-32815095

# Shahrah-e-Faisal - Branch

Business Avenue Block-6, P.E.C.H.S., Karachi Tel: 021-34386417-18 & 34374476 Fax: 021-34531819



# **Shershah Branch**

Plot No. D-175, Industrial Trading Estate Area, Trans Lyari Quarters, Shershah, Karachi

Tel: 021-32588191-93 Fax: 021-32588195

# Soldier Bazar Branch

Shop # 4, 5 & 6, Plot No 14, Survey # 13-B-2, Soldier Bazar Quarters, Karachi Tel: 021-32231559-60

Fax: 021-32231556

#### **Steel Market Branch**

Ground Floor, Shop # G-13, 14, 32 & 33 Steel Market, Ranchore Lines Quarters, Karachi Tel: 021-32763001-07 Fax: 021-32763009

# **Tariq Road Branch**

C-51, Central Commercial Area, Near Pizza Max Tariq Road, P.E.C.H.S., Karachi Tel: 021-34556486, 34556682 Fax: 021-34555478

#### **Timber Market Branch**

Siddique Wahab Road, Karachi Tel: 021-32732729, 32766995

Fax: 021-32733214

# **Water Pump Branch**

Lateef Square, Block-16, Federal 'B' Area, Main Water Pump Market, Karachi Tel: 021-36321387, 36314817 Fax: 021-36314848

# **LAHORE**

# Allama Iqbal Town Branch

56/12, Karim Block, Allama Iqbal Town, Lahore Tel: 042-35434160-61, 35434163 Fax: 042-35434164

# **Azam Cloth Market Branch**

285-286, Punjab Block, Azam Cloth Market,

Tel: 042-37661686, 37660341 & 37660298

Fax: 042-37661863

# Badami Bagh Branch

25 - Peco Road Badami Bagh Lahore Tel: 042-37724583, 37720382, 37705036 Fax: 042-37730867

#### **Bahria Town Branch**

Plot No. 31 - B, Sector 'C', Bahria Town, Lahore Tel: 042 - 37862380 - 82 Fax: 042-37862379

#### **Bedian Road Branch**

Plot No. 2512/1, Phase-VI, Bedian Road, Talal Medical Center,

Tel: 042-37165300-03 Fax: 042-37165304

#### **Circular Road Branch**

Babar Centre, 51, Circular Road, Lahore Tel: 042-37379371 - 75 Fax: 042-37379370

# **Darogawala Branch**

Near Shalimar Garden G.T.Road Darogawala Lahore Tel: 042-36520681-83 Fax: 042-36520684

#### **DHA Phase-VI Branch**

Property No 16-MB, Block MB, Phase VI DHA Lahore Tel: 042 -37189650 -52 Fax: 042-37189653

#### **DHA G Block Branch**

Plot # 13 G, Commercial Zone DHA, Phase-I, Lahore Cantt Tel: 042-35691173-78 Fax: 042-35691171

#### **DHA Y Block Branch**

163, Block Y, Phase III, **DHA Lahore Cantt** Tel: 042-35692531-36 Fax: 042-35692690

# **Egerton Road Branch**

27-Ajmal House, Egerton Road, Lahore Tel: 042-36364522, 36364532 Fax: 042-36364542



#### **Empress Road Branch**

Plot # 29, Empress Road, Lahore Tel: 042-36300670-3 Fax: 042-36310362

#### **Faisal Town Branch**

853/D, Akbar Chowk, Faisal Town, Lahore Tel: 042-35204101-3 Fax: 042-35204104

#### **Ferozepur Road Branch**

Siza Farmer Factory, Sufiabad, Lahore Tel: 042- 35401751-4 Fax: 042-35800094

#### **Gulberg Branch**

132-E/I Main Boulevard, Gulberg-III, Lahore Tel: 042-35870832-3, 35870975-6 Fax: 042-35870834

# Ichra More Branch

House # 146, Muhallah Ferozpur Road, Ichra More, Lahore Tel: 042-37572090-93 Fax: 042-37572089

# Johar Town Branch

Plot # 85, Block G/1, M.A Johar Town, Lahore Tel: 042-35291172-74 Fax: 042-35171047

# Kashmir Block, Allama Igbal Town Branch

Plot # 1, Kashmir Block, Allama Iqbal Town Scheme, Lahore Tel: 042-37809021-24 Fax: 042-37809026

# **Lahore- Cantt Branch**

Day building 1482/A, Abdul Rehman Road, Lahore Cantt Tel: 042- 36603061-63 Fax: 042-36603065

#### **Lahore Stock Exchange Branch**

Office No. 1, Lower Ground Floor # 1, Lahore Stock Exchange Plaza, Plot No. 19, Khasra No. 1047, 19, Khayaban e Aiwan e Iqbal, Lahore Tel: 042-36280853 - 56 Fax: 042-36280851

#### **Liberty Market Branch**

26/C, Commercial Zone, Liberty Market, Gulberg, Lahore Tel: 042-35784321, 35784328, 35717273, 35763308 Fax: 042-35763310

#### **Mall Road Branch**

56, Ground Floor, Shahrah-e-Quaid-e-Azam (The Mall), Lahore Tel: 042-36284801-3 Fax: 042-36284805

#### **Model Town Branch**

14-15, Central Commercial Market, Model Town, Lahore Tel: 042-35915540-42 & 35915548 Fax: 042-35915549

# New Garden Town Branch

19-A, Ali Block, New Garden Town, Lahore Tel: 042-35911361-4 Fax: 042-35911365

# **Shah Alam Gate Branch**

12-A, Shah Alam Gate, Lahore Tel: 042-37666854 - 57 Fax: 042-37663488

#### **Urdu Bazar Branch**

S - 38-R, Urdu Bazar Chowk - 205, Circular Road, Lahore Tel: 042-37116001-3 Fax: 042-37116004

# **Wahdat Road Branch**

Mauza Ichra, Wahdat Road, Lahore Tel: 042-37503001-3 Fax: 042-37503004



#### **Z Block DHA Branch**

323-Z, DHA, Phase-3, Lahore Tel: 042-35693112-5 Fax: 042-35693117

# **ISLAMABAD**

#### **Bahria Town Branch**

Plot # 3-4, Express Way, Sufiyan Plaza, Phase VII, Bahria Town, Islamabad Tel: 051-5707360 – 63-65 Fax: 051-5707358

#### **Barah Koh Branch**

Murree Road, Tehsil / District, Islamabad Tel: 051- 2321712- 13 Fax: 051-2321714

#### Blue Area Branch

20 - Al- Asghar Plaza, Blue Area, Islamabad Tel: 051-2823204, 2872913 Fax: 051-2274276

# F-10 Markaz Branch

Plot No. 08, Maroof Hospital, F-10 Markaz, Islamabad Tel: 051-2222860-62 Fax: 051-2222863

# F-11 Markaz Branch

Plot # 29, Select Center, F-11 Markaz, Islamabad Tel: 051-2228027-28 Fax: 051-2228365

# G-11 Markaz Branch

Shop #. 25-34, Plot # 23, Sajid Sharif Plaza, G-11 Markaz, Islamabad Tel: 051-2220973-6 Fax: 051-2220977

# I-9 Markaz Branch

Plot # 3/L, Shops Nos. 6, 7, 13, & 14, I-9, Markaz, Islamabad Tel: 051-4449832-35 Fax: 051-4449836

#### **Stock Exchange Branch**

Plot # 109, East F-7/G-7, Jinnah Avenue, Blue Area, Islamabad Tel: 051-2806281-83 Fax: 051-2806284

# **Super Market Branch**

Shop No. 9, Block - C, F-6 Markaz, Islamabad. Tel: 051-2279168-170 & 051-2824533-34 Fax: 051-2279166

#### **RAWALPINDI**

#### **Bank Road Branch**

60, Bank Road, Rawalpindi Tel: 051-5564123, 051-5120777-80 Fax: 051-5528148

#### Raja Bazar Branch

Raja Bazar, Rawalpindi Tel: 051-5553504, 5557244, 5777707, 5534173 & 5557244 Fax: 051-5559544

# **Shamsabad Muree Road Branch**

DD/29, Shamsabad Murree Road, Ojri Kalan, Rawalpindi Tel: 051-4854400, 4854401-03 Fax: 051-4854404

#### **FAISALABAD**

# **Jail Road Branch**

House No. P-62, Opposite Punjab Medical College, Jail Road, Faisalabad Tel: 041-8813541-43 Fax: 041-8813544

# **Kotwali Road Branch**

P-12, Kotwali Road, Faisalabad Tel: 041-2412151-53 Fax: 041-2412154

# **Liaquat Road Branch**

Liaquat Road, Chak # 212, Faisalabad Tel: 041-2541257-59 Fax: 041-2541255



#### **Satiana Road Branch**

Plot No. 679 - DGM, Batala Colony, Satiana Road, Faisalabad Tel: 041 - 8500569 - 73 Fax: 041 - 8500568

#### **Susan Road Branch**

Chak No. 213/RB Susan Road, Faisalabad Tel: 041-8502367-69 Fax: 041-8502371

#### **MULTAN**

#### Abdali Road Branch

Plot No. 66-A & 66-B/9, Abdali Road, Multan Tel: 061-4588171, 4588172 & 4588175-78 Fax: 061-4516762

#### **Hussain Agahi Road Branch**

2576, Hussain Agahi Road, Multan Tel: 061-4548083, 4583268, 4583168 & 4584815 Fax: 061-4543794

# **Qadafi Chowk Branch**

Plot # 43, Block T, New Multan Road, Qadafi Chowk-Multan Tel: 061-6770882-84 Fax: 061-6770889

# **Vehari Road Branch**

Plot # 2227-A, Chowk Shah Abbas, Vehari Road, Multan Tel: 061-6241015-17 Fax: 061-6241014

#### **SUKKUR**

# **Marich Bazar Branch**

B – 885, Marich Bazar, Sukkur Tel: 071-5627781-2 Fax: 071-5627755

# **Shikarpur Road Branch**

Shop # D-195, Ward D, Near A Section Police Station Shikarpur Road, Sukkur Tel: 071-5617142-44 Fax: 071-5617145

#### **Workshop Road Branch**

City Survey # 3403/2/1 and C.S # 3403/2M/6, Ward-B Tooba Tower Workshop Road, Sukkur Tel: 071-5616663, 5616664, 5616582 Fax: 071-5616584

#### **GUJRANWALA**

#### **GT Road Branch**

B/11-S7/103, G. T. Road, Gujranwala Tel: 055-3842751-3842729 Fax: 055-3842890

#### Gujranwala Branch

G.T. Rd., Opp. General Bus Stand, Gujranwala Tel: 055-3820401-3 Fax: 055-3820404

#### **Wapda Town Branch**

Plot # B - III, MM - 53, Hamza Centre, Wapda Town, Gujranwala Tel: 055-4800204-06 Fax: 055-4800203

# **GUJRAT**

# **GT Road Branch**

Small Estate, G. T. Road, Gujrat Tel: 053-3534208, 3533949 & 3534208 Fax: 053-3533934

# **Gujrat Branch**

Main GT Road Tehsil & Distt., Gujrat Tel: 053-3517051-54 Fax: 053-3516756

# Katchery Chowk Branch

Shop # 1263 & 1270 B-II, Katchery Chowk, Opp. Zahoor Elahi Stadium, Near New Narala Bakers, Gujrat Tel: 053-3601021-24 Fax: 053-3601025

#### **PESHAWAR**

# **Deans Trade Center Branch**

Deans Trade Centre, Islamia Road, Peshawar Tel: 091-5253081 -3 & 5 Fax: 091-5253080



#### **Fruit Market Branch**

Near Fruit Market, G.T. Road, Peshawar Tel: 091-2260373-4 Fax: 091-2260375

#### **Hayatabad Branch**

Shop# 1, Hayatabad Mall, Baghee-Naran Road, Phase II, Sector J-I Hayatabad Peshawar. Tel: 091-5822923-25 Fax: 091-5822926

# **Main University Road Branch**

Tehkal Payan, Main University Road-Peshawar Tel: 091-5850540-41 & 5850548-9 Fax: 091-5850546

# Milad Chowk Branch

Milad Chowk, New Gate, Peshawar City Tel: 091-2550477, 2550466, 2217131 Fax: 091-2550488

#### **OUETTA**

# Fatima Jinnah Road Branch

Plot No. Khasra No.134 & 138, Ward No. 19, Urban # 1, Fatima Jinnah Road, Quetta Tel: 081-2301094-95 Fax: 081-2301096

# **Liaquat Bazar Branch**

Ainuddin Street, Quetta Tel: 081-2837300-1 Fax: 081-2837302

# M. A. Jinnah Road Branch

Ground Floor, Malik Plaza, Near Adara-e-Saqafat, M.A. Jinnah Road, Quetta. Tel: 081-2865590-95 Fax: 081-2865587

# **Regal Chowk Branch**

Regal Chowk, Jinnah Road, Quetta Tel: 081-2837028-29 Fax: 081-2825065

# **ABBOTTABAD**

# **Abbottabad Branch**

Sitara Market, Mansehra Road, Abbottabad Tel: 0992- 385931-34 Fax: 0992-385935

#### **ATTOCK**

#### **Hassan Abdal Branch**

Survey No. 1269/1624, Khasra No. 1935, G. T. Road, Hassan Abdal, District Attock Tel: 057-2520329-31 Fax: 057-2520328

# **Fateh Jang Branch**

Main Rawalpindi Road, Fateh Jang Distt Attock Tel: 057-2210321-23 Fax: 057-2210324

#### **AZAD KASHMIR**

#### **Dadyal Branch**

Choudhary Centre, Ara Jattan, Dadyal, Azad Kashmir Tel: 05827-463475 Fax: 05827-465316

# Mirpur Azad Kashmir - Branch 1

NS Tower 119 F/1, Kotli Road Mirpur, Azad Kashmir Tel: 05827- 437193-97 Fax: 05827-437192

# Mirpur Azad Kashmir Branch 2

Ghazi Archade, 6-B/3, Part II, Allama Iqbal Road, Mirpur, Azad Kashmir Tel: 05827-446405, 446407-9 Fax: 05827-446406

# Muzzafarabad Branch

Sangam Hotel, Muzzafarabad - Azad Jammu Kashmir (AJK) Tel: 05822-924203-5 Fax: 05822-924206

# **Shaheed Chowk Branch**

Deen Plaza, Shaheed Chowk, Kotli, Azad Kashmir Tel: 05826-448453-54 Fax: 05826-448455



#### **CHAK GHANIAN**

#### **Chak Ghanian Branch**

Plot No. 547-548, Igbal Mandi, G. T. Road, Sarai Alamgir. Tel: 0544-654402-03, 655155 Fax: 0544-654401

#### **CHAKWAL**

#### **Chakwal Branch**

Al- Noor Plaza Sabzi Mandi, Talagang Road, Chakwal Tel: 0543-554796, 540650-51 Fax: 0543-554797

#### **Dalwal Branch**

Village & Post Office Dalwal, Tehsil Choha, Saidan Shah, Distt Chakwal Tel: 0543-582834 Fax: 0543-582842

#### **CHAMMAN**

# **Chamman Branch**

Khashra No. 1323 & 2324 Abdali Bazar, Dola Ram Road, Tehsil Chaman, District Qila Abdullah, Baluchistan Tel: 0826- 618137-39 Fax: 0826-618143

# DADU

# **Dadu Branch**

CS No. 1036/2, Ward 'B', Station Road, Dadu, Sindh Tel: 0254-711471-3 Fax: 0254-711474

#### **Dina Branch**

Mian G.T. Road Dina Tel: 0544-634471 -3 Fax: 0544-636675

# **GAWADAR**

# **Gawadar Branch**

Plot Askani Hotel, Mullah Faazul Chowk, Gawadar Tel: 0864-212144- 212146 Fax: 0864-212147

#### **GHOTKI**

#### **Ghotki Branch**

CS # 395 & 407, Muhallah Machhi Bazar, Opp: Sarkari Bagh, Ghotki, Sindh Tel: 0723-681571 - 73 Fax: 0723-681574

#### **GILGIT**

# **Gilgit Branch**

Khasra# 1103, 1112, 1113, Haji Ghulam Hussain Building, Raja Bazar, Gilgit Tel: 05811-457366-68 Fax: 05811-457369

#### **GUJAR KHAN**

#### **Gujar Khan Branch**

Plot # 58-D, 59-C, Sector/Block Area Development, Scheme # 1, Akbar Kayani Plaza, G. T, Road, Gujar Khan Tel: 051-3516431-4 & 3516436 Fax: 051-3516435

# **HARIPUR**

# **Haripur Branch**

Ground Floor, Akbar Arcade, Main G.T. Road, Haripur Tel: 0995- 610832 - 34 Fax: 0995-610829

#### **HAZRO**

#### **Hazro Branch**

Plot # B -386, 386-A, Dawood Centre, Bank Square, Zia ul Haq Road, Hazro Tel: 057-2313283 - 85 Fax: 057-2313286

#### **HYDERABAD**

# **Bohri Bazar Hyderabad Branch**

41/364, Saddar, Bohri Bazar, Hyderabad Tel: 022-2730911-14 Fax: 022-2730910



#### Latifabad No. 7 Branch

Latifabad # 7, 5/D Unit # 7, Hyderabad Tel: 022-3810524 & 3810525 Fax: 022-3810515

#### **Market Chowk Branch**

Shop CS # A/2772/2, Ward -A, Market Road, Hyderabad Tel: 022-2638451-54 Fax: 022-2638450

#### **Qasimabad Branch**

Shop No. 23, 24 & 25, Rani Arcade, Qasimabad, Hyderabad Tel: 022-2650742-43 & 2652204-5 Fax: 022-2650745

#### **JACOBABAD**

# **Jacobabad Branch**

C.S. No. 480, Ward # 5, Town, Jacobabad - Sindh Tel: 0722-650071 - 73 Fax: 0722-650074

# **JEHLUM**

# Jhelum Branch

Plot # 89, Mehfooz Plaza, Kazim Kamal Road, Jhelum Cantt. Tel: 0544-720216 - 18 Fax: 0544-720219

#### KAMBAR

# **Shahdad Kot Branch**

C.S. No. 1048, 1051, 1052, 1054, Ward 'B', Taluqa Shahdad Kot, District Kambar, Sindh Tel: 074-4014461-63 Fax: 074-4014464

# KAMOKE

# **Kamoke - GT Road Branch**

Madni Trade Centre, G.T Road, Kamoke Tel: 055- 6815175-76 Fax: 055-6815184

#### **KANDH KOT**

#### **Kandh Kot Branch**

Registry # 505 & 520, Mukhi Muhallah, Adjacent: Press Club, Kandh Kot, Sindh Tel: 0722-572604 - 6 Fax: 0722-572607

#### **KASUR**

#### **Kasur Branch**

Near Pul Qatal Gahri, Kutchery Road, Kasur. Tel: 049-2721993 Fax: 049-2721994

#### **KHAIRPUR**

#### **Pacca Chang Branch**

CS No. 418/1-08, Deh. Pacca Chang, Taluqa Faiz Ganj, District Khairpur, Sindh Tel: 0243-557403-5 Fax: 0243-557406

#### **KOT ADDU**

# Kot Addu Branch

Property # 43, RH, 48/A-49-50, Ward B-III, Kot Addu District, Muzaffar Garh Tel: 066-2240206-07 Fax: 066-2240208

#### **LALAMUSA**

#### Lalamusa Branch

G. T. Road, Lalamusa Tel: 0537 -515694,515699, 515697,519977 Fax: 0537-515685

# LARKANA

#### Larkana Branch

C.S. No. 1808, Pakistan Chowk, Larkana , Sindh Tel: 074-4053608-10 Fax: 074-4053611

#### **MANDI BAHAUDDIN**

# Mandi Bahauddin Branch

Khasra # 143/112, Chak #51, Bank Road, Off Railway Road, Ghalla Mandi, Mandi Bahauddin Tel: 0546-600901, 600903-5

Fax: 0546-600902



#### **MANSEHRA**

#### Mansehra Branch

Al- Hadeed Corporation Market, Shahrah Resham, Mansehra Tel: 0997-303186, 303180 Fax: 0997-303135

#### **MARDAN**

#### The Mall Branch

Plot No. 337, 337-A, The Mall, Mardan. Tel: 0937-865344-45 Fax: 0937-865342

#### **MIRPURKHAS**

# **Khipro Bus Stand Branch**

Plot No. 92-93, Samanabad, Khipro District, Ghumanabad Chowk, Khipro Bus Stand -Mirpurkhas Tel: 0233-876384 & 874518

Fax: 0233-875925

# **Umer Kot Road Branch**

Plot No: 988 to 991 Umerkot Gharibabad,

Mirpur Khas Tel: 0233- 875113-7 Fax: 0233-875118

# **MURIDKE**

# **Muridke Branch**

774, G.T. Road Muridke Tel: 042-37950456,37994711-12 Fax: 042-37994713

#### **NAROWAL**

# **Katchery Road Branch**

Katchery Road, Narowal Tel: 0542-414105-7 Fax: 0542-414089

# **NAWABSHAH**

# Nawabshah Branch

Survey No. 77, Masjid Road, Nawabshah, Sindh Tel: 0244 - 372042 - 44 Fax: 0244-372045

#### **JAMSHORO**

#### **Nooriabad Branch**

Ground Floor, SITE Office Building Nooriabad, Dist Jamshoro, Sindh Tel: 025-4670433-8 Fax: 025-4670434

#### **OKARA**

#### **Ravi Road Branch**

23/A, Ravi Road, Okara. Tel: 044-2528755, 2525355 Fax: 044-2525356

#### **RABWAH**

#### **Rabwah Branch**

Plot No-9-10, Block-14, Darul Sadar, Gol Bazar, (Chenab Nagar) Rabwah Tel: 047-6213795-97 & 6213792 Fax: 047-621 3797

#### **RAHIM YAR KHAN**

#### Rahim Yar Khan Branch

31/34 Shahi Road, Rahimyar Khan Tel: 068-5877821-5883876 Fax: 068-5876776

#### **SADIQABAD**

# Sadigabad Branch

Mozzah Khuda Bux Dehar, Macchi Goth, KLP Road, Sadiqabad Tel: 068-5951301-3 Fax: 068-5951300

# SAHIWAL

# **High Street Branch**

558/8-1, Navid Plaza, High Street Sahiwal. Tel: 040-4229247, 4221615

Fax: 040-4460960



#### **SARGODHA**

# Sargodha Branch

Prince Cinema Market Railway Road, Sargodha Tel: 048-3768113-5 Fax: 048-3768116

#### **Satellite Town Branch**

Satellite Town, Ground Floor, Afzal Towers, Plot # 302-A, Main Satellite Town, Sargodha. Tel: 048-3221025-28 Fax: 048-3221029

#### **SHIKARPUR**

# **Shikarpur Branch**

C.S. No.52/33/1, Ward 'B', Lakhi Gate, Shikarpur, Sindh Tel: 0726-522057-59 Fax: 0726-522060

# **SIALKOT**

# **Kashmir Road Branch**

Address: Block 'A', ZHC, Kashmir Road, Sialkot Tel: 052-3573304-7 Fax: 052-3573310

# Paris Road Branch

B1, 16S, 71/A/1, Paris Road, Sialkot

Tel: 052-4602712-17 Fax: 052-4598849

#### **Small Industrial Area Branch**

Plot No. 32 / A, S.I.E -1, Small Industrial Estate, Ugoke Road, Sialkot Tel: 052-3242690 - 92 Fax: 052-3242695

# **SWABI**

#### **Swabi Branch**

Property Bearing No. 3361, Main Mardan Road, Swabi Tel: 0938-222968 - 69 Fax: 0938-221572

#### **TANDO ALLAH YAR**

#### **Tando Allah Yar Branch**

C-1, Survey # 274, Main Road, Tando Allah Yar - Sindh Tel: 022-2763181-83 Fax: 022-2763184

#### **TURBAT**

# **Main Bazar Branch**

Main Bazar, Turbat Tel: 0852-413874 & 411606 Fax: 0852-414048

# **WAH CANTT**

#### **Wah Cantt Branch**

Plot No. 17/37, Civic Center, Aslam Market, Wah Cantt Tel: 051-4542157, 4542167, 4542279, 4902238-39 Fax: 051-4542140



# **ISLAMIC BANKING BRANCHES**

#### KARACHI

#### Fish Harbour Branch

Plot No. L - 2, Block L Fish Harbour, Dockyard Road, West Wharf, Karachi PABX: 021-32312166-68 Fax: 021-32312165

#### I. I. Chundrigar Road Branch 2

5-Business & Finance Centre, Opposite State Bank of Pakistan, Karachi. Tel: 021-32438212, 32472176, 32471796 Fax: 021-32438218

# IBL Building Centre, Shahrah-e-Faisal, Branch

Ground Floor IBL Building Center at Plot No. 1, Block 7 & 8, D.M.C.H.S, Shahrah-e-Faisal, Karachi Tel: 021-32368002-4 Fax: 021 - 32368005

#### **Super Highway Branch**

Shop No. 29 & 30, Plot # 1-B/3, Sub Sector 1-A, Scheme No. 33, Main Super Highway, Karachi. Tel: 021 - 36830161-3

# Zamzama Branch

Shop No. 3, 4, 5, 6 & 7, Plot No. 16-C, 2nd Zamzama Commercial Lane DHA - Karachi Tel: 021 - 35373135-7

Fax: 021 - 35373138

# **PIA Society Branch**

Plot # 40, Block-D, Main Boulevard PIA Society, Opp Wapda Town Roundabout, Lahore Tel: 042-35189957 - 59 Fax: 042-35210895

#### **ISLAMABAD**

# **DHA Phase 2 Branch**

Plot No. 7, Street SSZBS, Al Nahyaan, Sector - A, DHA Phase 2 Near Al Ghurair, Main Boulevard, Islamabad Tel: 051 - 4918314 - 16 Fax: 051 - 4918317

#### Naval Anchorage Branch

Plot # 19, Commercial No. 2. Naval Officers' Housing Scheme Anchorage, Islamabad Tel: 051 - 5159126 - 28 Fax: 051 - 5159129

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#### **RAWALPINDI**

#### **Bahria Town Branch Phase-IV**

Plot # 1, Bahria Town, Civic Centre, Phase IV, Rawalpindi Tel: 051-5733945-46 Fax: 051-5733967

#### **HUB**

# **Hub Branch**

Shop No. 12 - 14, Khasra No. 106/4, Int. Shopping Mall Hotel, Mouza Berot, Tehsil Hub, Lasbella, Baluchistan

Tel: 0852 - 363056 - 058 Fax: 0852 - 363050

#### **CHILAS**

#### **Chilas Branch**

Khasra No. 02, Bazar Area, Chillas, District Baltistan Tel: 05812-450702-3 Fax: 05812-450704

# **SKARDU**

# Skardu Branch

Khasra No. 1265/39, Yadgar Chowk, Tehsil Skardu, District Baltistan Tel: 05815-456693-94 Fax: 05815-456696

#### **CHITRAL**

#### **Chitral Branch**

Attalique Bazar, Bank Square, Opp: NBP Building, Chitral Tel: 0943 - 412536-37 Fax: 0943 - 414352

# **HYDERABAD**

# **DHA Plaza Branch**

Shop No. 1 & 2, Block "C", Defence Plaza, Thandi Sarak, Hyderabad Tel: 022- 2108474, 2108478 Fax: 022-210847

