# **Quarterly Report**

September 30, 2011 Commitment Means Results.





# Summit S Bank

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# Corporate Information

#### **Board of Directors**

Mr. Nasser Abdulla Hussain Lootah

Mr. Husain Lawai President and CEO Mr. Nasim Beg

Director

Mr. Asadullah Khawaja

Director

Mr. M. Farid Uddin

Dr. Ahmed Khalil Mohammad Samea Al Mutawa

Mr. Shehryar Faruque Director

#### **Audit Committee**

Mr. Asadullah Khawaja Chairman

Mr. Nasim Beg Member

Mr. Shehryar Faruque Member

#### Risk Management Committee

Mr. Nasim Beg Chairman

Mr. Husain Lawai Member

Mr. Asadullah Khawaja Member

#### Human Resource (HR) Committee

Mr. Asadullah Khawaja Chairman

Mr. Husain Lawai Member

Mr. Shehryar Faruque Member

#### **CFO and Company Secretary**

Mr. Muhammad Amin Bhoori

#### Auditors

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

#### Legal Advisors

Liaquat Merchant Associates

#### **Head Office**

Arif Habib Centre, 23, M.T. Khan Road Karachi – 74000, Pakistan UAN: (021) 111 – 124 – 725 Fax: (021) 32435736

#### **Registered Office**

Plot No.6-B, F-6, Supermarket, Islamabad, Pakistan

#### Share Registrar

Technology Trade (Pvt) Ltd Dagia House, 241 – C, Block 2, PECHS, Off Shahrah – e – Quaideen, Karachi – 74000, Pakistan Tel: (021) 34391316-7 Fax: (021) 34391318

#### **Entity Ratings**

Rated by JCR – VIS Medium to Long term "A" Short Term "A-2"

Email: info@summitbank.com.pk Website: www.summitbank.com.pk

Toll Free: 0800-24365

# VISION



To be the preferred provider of financial products & services to the markets.

# **MISSION**

- To be a financial institution based on Trust, Integrity, and Good Governance.
- · To deliver financial solutions to our customers.
- To provide equal opportunities & professional working environment to our employees.
- To provide fair return to our shareholders on their investment.
- To serve the community at large.
- · To discharge corporate social responsibility.



#### DIRECTORS' REPORT TO THE MEMBERS

On behalf of the Board of Directors of Summit Bank Limited "the Bank", I am pleased to present the unaudited financial statements of the Bank for the guarter ended September 30, 2011.

#### **Financial Highlights**

Operational highlights of the Bank for the period under review are as follows:

|   | Unaudited<br>Nine Months ended<br>September 30, 2011<br>(Rs. in million) | Unaudited<br>Third Quarter ended<br>September 30, 2011<br>(Rs. in million) |
|---|--|--|
| Operating loss before provisions and diminution in value of investments | (1,442)  | (149)  |
| Reversal / (Provision) for non performing advances                      | (278)  | 627  |
| Reversal / (Provision) for diminution in value of investments           | (58)   | (246)  |
| Bad debts written off directly  | -  | 2  |
| Profit / Loss before tax  | (1,778)  | 234  |
| Reversal of provision for taxation                                      | 364  | (171)  |
| Loss after tax  | (1,414)  | 63   |
| Loss per share – Rupees   | (1.89)   | 0.06   |

The Bank earned post tax profit of Rs. 63 million during the quarter from July to September 2011 hence has reduced the overall loss to Rs. 1,414 million for the nine months ended September 30, 2011. Substantial amount has been recovered against non-performing loans portfolio due to concerted efforts by the management which resulted in reduction of loss during the period.

Subsequent to completion of merger processes on the close of business of June 30, 2011, the bank has a deposit base of Rs. 84.98 billion as on September 30, 2011. The bank is focusing on strengthening its core deposits base by repaying the high cost deposits and building the CASA deposits. Advances were stood at Rs. 56.12 billion while total assets reported at Rs. 108 billion as on September 30, 2011. In line with the long term and prudent strategy, the Bank maintained high levels of liquidity during the nine months under review.

#### **Minimum Capital Requirement**

The paid up capital (free of losses) of the Bank as at September 30, 2011 was Rs. 5.628 billion. SBP has granted exemption to the Bank for compliance with the Minimum Capital Requirement (MCR) and Capital Adequacy Ratio (CAR) till December 31, 2011. During the period the Bank has raised capital of Rs. 1.45 billion by way of issue of right shares.

#### **Branch Network**

At the close of third quarter of financial year 2011, the branch network of the Bank has reached 165 branches with the merger of ex-Mybank Limited. The Bank has planned to open more branches in 2012.



#### Credit rating

JCR-VIS has maintained the credit ratings of the Bank, 'A' for medium to long term, and 'A-2 'for the short term.

#### **Future Outlook**

Safeguarding stakeholders' value is the primary objective of the Bank and for that the management is focusing on recovery of non-performing loans, increase in core banking income through the increase of good advances and diversifying portfolio. The Bank will also generate revenue from non-markup income through launching of various consumer based products and services. The Bank is also striving to comply with the minimum capital requirements prescribed by the State Bank of Pakistan.

#### Acknowledgements

We would like to express our gratitude and thanks to the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan for their professional support and guidance. Our gratitude is due to our customers for the confidence that they have expressed in the Bank. We would also like to thank our shareholders for their patronage and support, the management and the staff for their hard work and commitment.

On behalf of Board of Directors

#### **Husain Lawai**

President & CFO

October 26, 2011



#### **SUMMIT BANK LIMITED**

# CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011





#### **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**

AS AT SEPTEMBER 30, 2011

| ASSETS  | Note | (Un-audited) September 30, 2011 (Rupees | (Audited) December 31, 2010 in '000) |
|---|------|---|--------------------------------------|
| Cash and balances with treasury banks               |      | 5,647,420                               | 4,047,554                            |
| Balances with other banks                           |      | 1,540,119                               | 338,244                              |
| Lendings to financial institutions                  |      | 200,000                                 | -                                    |
| Investments   | 8    | 29,016,658                              | 20,501,299                           |
| Advances  | 9    | 56,118,292                              | 38,771,189                           |
| Operating fixed assets                              |      | 4,587,010                               | 2,690,447                            |
| Deferred tax assets - net                           | 10   | 5,353,155                               | 3,202,761                            |
| Other assets  |      | 5,824,898                               | 2,717,336                            |
|   |      | 108,287,552                             | 72,268,830                           |
| LIABILITIES   |      |   |                                      |
| Bills payable                                       |      | 1,154,129                               | 357,293                              |
| Borrowings from financial institutions              |      | 14,320,131                              | 5,257,243                            |
| Deposits and other accounts                         | 11   | 84,982,803                              | 61,607,550                           |
| Sub-ordinated loans                                 |      | -                                       | -                                    |
| Liabilities against assets subject to finance lease |      | -                                       | -                                    |
| Deferred tax liabilities - net                      |      | -                                       | -                                    |
| Other liabilities                                   |      | 2,602,681                               | 1,673,482                            |
|   |      | 103,059,744                             | 68,895,568                           |
| NET ASSETS  |      | 5,228,808                               | 3,373,262                            |
| REPRESENTED BY                                      |      |   |                                      |
| Share capital                                       |      | 10,779,796                              | 7,250,660                            |
| Reserves  |      | (1,551,944)                             | (1,335,050)                          |
| Accumulated loss                                    |      | (3,599,962)                             | (2,321,584)                          |
|   |      | 5,627,890                               | 3,594,026                            |
| Deficit on revaluation of assets - net of tax       |      | (400,082)                               | (220,764)                            |
|   |      | 5,228,808                               | 3,373,262                            |
| CONTINGENCIES AND COMMITMENTS                       | 12   |   |                                      |



#### **CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)**

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

| TOR THE FEMODE ENDED SELTEMBER 30, 2                      | 011   |  |   |   |
|---|---|--|---|---|
| Note  | Nine months<br>Ended<br>September 30,<br>2011 | Nine months<br>Ended<br>September 30,<br>2010<br>(Rupees i | Quarter<br>ended<br>September 30,<br>2011<br>in '000) | Quarter<br>ended<br>September 30,<br>2011 |
|   |   |  |   |   |
| Mark-up / return / interest earned                        | 6,254,880                                     | 5,418,199  | 1,858,490   | 1,822,061                                 |
| Mark-up / return / interest expensed                      | (5,770,778)                                   | (4,464,685)  | (1,809,773)   | (1,521,567)                               |
| Net mark-up / interest income                             | 484,103                                       | 953,514  | 48,718  | 300,494                                   |
| Provision against non-performing loans and advances 9.1.1 | (278,350)                                     | (1,200,828)  | 627,703   | (308,796)                                 |
| Provision for diminution in the value of investments      | (58,336)                                      | (181,247)  | (246,477)   | (12,487)                                  |
| Bad debts written off directly                            | -   | -  | 2,198   | -   |
|   | (336,685)                                     | (1,382,075)  | 383,425   | (321,283)                                 |
| Net mark-up / interest income / (loss) after provisions   | 147,417                                       | (428,561)  | 432,142   | (20,789)                                  |
| NON MARK-UP / INTEREST INCOME                             |   |  |   |   |
| Fee, commission and brokerage income                      | 269,839                                       | 240,135  | 58,194  | 63,738                                    |
| Dividend income   | 53,794  | 42,855   | 47,871  | 20,854                                    |
| Income from trading in government securities              | 4,332   | 1,955  | 4,332   | 379                                       |
| Gain / (loss) from dealing in foreign currencies          | 77,364  | (74,144)   | 3,346   | (21,198)                                  |
| Gain on sale of securities - net                          | 68,802  | 126,291  | 230,702   | 29,690                                    |
| Unrealised gain / (loss) on revaluation of investments    |   |  |   |   |
| classified as held-for-trading                            | 18,466  | (7,286)  | 21,080  | 15,090                                    |
| Other income  | 50,388  | 24,068   | 10,338  | 6,916                                     |
| Total non-mark-up / interest income                       | 542,984                                       | 353,874  | 375,862   | 115,469                                   |
|   | 690,402                                       | (74,687)   | 808,005   | 94,680                                    |
| NON MARK-UP / INTEREST EXPENSES                           |   |  |   |   |
| Administrative expenses                                   | (2,422,607)                                   | (2,080,794)  | (572,064)   | (694,580)                                 |
| Other provisions / write-offs                             | (30,241)                                      | 30,018   | 4,913   | 1,602                                     |
| Other charges   | (15,803)                                      | (4,033)  | (6,455)   | (1,291)                                   |
| Total non-mark-up / interest expenses                     | (2,468,652)                                   | (2,054,809)  | (573,607)   | (694,269)                                 |
|   | (1,778,250)                                   | (2,129,496)  | 234,398   | (599,589)                                 |
| Extra ordinary / unusual items                            |   |  |   |   |
| PROFIT / (LOSS) BEFORE TAXATION                           | (1,778,250)                                   | (2,129,496)  | 234,398   | (599,589)                                 |
|   |   |  |   |   |
| Taxation Current  | (76 007)                                      | (96 191)   | (24.052)  | (46.040)                                  |
| Prior years   | (76,887)                                      | (86,181)   | (24,052)  | (46,040)                                  |
| Deferred  | 441,176                                       | 586,542  | (147,136)   | 150,688                                   |
| Deletieu  | 364,290                                       | 500,361  | (171,189)   | 104,648                                   |
| PROFIT / (LOSS) AFTER TAXATION                            | (1,413,960)                                   | (1,629,135)  | 63,029  | (494,941)                                 |
| PROFIL / (LOSS) AFIER IAXALIUN                            | (1,413,960)                                   | (1,029,135)  | 03,029  | (494,941)                                 |
|   |   |  |   |   |

The annexed notes from 1 to 16 form an integral part of these financial statements.



Earnings/(Loss) per share (Rupees) - basic and diluted

(1.89)

(2.34)

0.06

(0.71)



#### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|   | Nine months<br>Ended<br>September<br>30, 2011 | Nine months<br>Ended<br>September<br>30, 2010 | Quarter<br>Ended<br>September<br>30, 2011 | Quarter<br>Ended<br>September<br>30, 2010 |
|---|---|---|---|---|
|   |   | (Rupees i                                     | n '000)                                   |   |
| Profit / (Loss) after taxation  | (1,413,960)                                   | (1,629,135)                                   | 63,209                                    | (494,941)                                 |
| Other comprehensive income  | -   | 15,105  | -   | -   |
| Comprehensive loss transferred to equity  | (1,413,960)                                   | (1,614,030)                                   | 63,209                                    | (494,941)                                 |
| D. C. Communication of Communication  | (610.606)                                     | (502.270)                                     | (450,405)                                 | (200 (25)                                 |
| Deficit on revaluation of investments  Deferred tax on revaluation of investments | (618,686)<br>218,605                          | (593,279)<br>148,707                          | (168,485)<br>142,185                      | (398,636)<br>209,603                      |
| Deferred tax of revaluation of life stiffents                                     | (400,082)                                     | (444,572)                                     | (26,300)                                  | (189,033)                                 |
| Total comprehensive profit / (loss) for the period                                | (1,814,042)                                   | (2,058,602)                                   | 36,909                                    | (683,974)                                 |



#### **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|  | Share      | Share     | Discount    | Statutory | arising on       | Other   | Accumulated loss | Total       |
|--|------------|-----------|-------------|-----------|------------------|---------|------------------|-------------|
|  |            |           |             | (Rupees   | (Rupees in '000) |         |                  |             |
| Balance as at January 01, 2010, as previously reported 5,000,000   | 000'000'   | 1,000,000 | •           | 64,828    | •                |         | (1,998,887)      | 4,065,941   |
| Issue of share capital and adjustments arising from amalgamation with Atlas Bank Limited 2,7   | 2,250,660  | •         | •           | ,         | (2,399,878)      | 7,550   | 2,695,676        | 2,554,008   |
| Balance as at January 01, 2010 (amalgamated)   | 7,250,660  | 1,000,000 |             | 64,828    | (2,399,878)      | 7,550   | 682'969          | 6,619,949   |
| Comprehensive loss transferred to equity during the nine months ended September 30, 2010   |            | •         | •           | ,         |                  |         | (1,629,135)      | (1,629,135) |
| Balance as at September 30, 2010   | 7,250,660  | 1,000,000 |             | 64,828    | (2,399,878)      | 7,550   | (932,346)        | 4,990,814   |
| Comprehensive loss transferred to equity during the quarter ended December 31, 2010  |            | •         |             | ,         |                  | (7,550) | (1,389,238)      | (1,396,788) |
| Balance as at December 31, 2010  | 7,250,660  | 1,000,000 |             | 64,828    | (2,399,878)      |         | (2,321,584)      | 3,594,026   |
| Issuance of right shares during the period   | 1,450,132  | •         | •           |           | •                | ٠       | •                | 1,450,132   |
| Proposed issue of share capital and adjustments arising on acquisition and amalgamation of non-controlling interest in MyBank Limited (note 7.4) |            | 1         | •           |           | 1,080,404        |         | 135,582          | 1,215,986   |
| Issue of share capital and adjustments arising from amalgamation with My Bank Limited 2,0  | 2,079,004  | •         | •           |           | ,                |         | •                | 2,079,004   |
| Comprehensive loss transferred to equity during the nine months ended September 30, 2011   |            |           | •           | ,         |                  | •       | (1,413,960)      | (1,413,960) |
| Discount on issue of sharre  |            |           | (1,297,298) |           | ,                | ٠       |                  | (1,297,298) |
| Balance as at September 30, 2011 10,7  | 10,779,796 | 1,000,000 | (1,297,298) | 64,828    | (1,319,474)      |         | (3,599,962)      | 5,627,890   |

The annexed notes from 1 to 16 form an integral part of these financial statements.



#### **CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)**

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|   | Note | September 30,<br>2011<br>(Rupee | September 30,<br>2010<br>s in '000) |
|---|------|---------------------------------|-------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  |      | • •                             |                                     |
| Loss before taxation  |      | (1,778,250)                     | (2,129,496)                         |
| Dividend income   |      | (53,794)                        | (42,855)                            |
| Sinderia meditie  |      | (1,832,044)                     | (2,172,351)                         |
| Adjustments:  |      | (1,002,011,                     | (2) . , 2,33 . ,                    |
| Depreciation  | 1    | 301,369                         | 203,562                             |
| Amortisation of intangible assets and deferred cost   |      | 47,338                          | 41,057                              |
| Provision against non-performing advances   |      | 278,350                         | 1,200,828                           |
|   |      |                                 |                                     |
| Other provisions / write offs   |      | 30,241                          | (30,018)                            |
| Provision for diminution in the value of investments  |      | 58,336                          | 181,247                             |
| Unrealised (gain) / loss on revaluation of investments                                      |      |                                 |                                     |
| in held-for-trading securities  |      | 18,466                          | 7,286                               |
| Income from trading in government securities - net  |      | 4,332                           | 1,955                               |
| Income from sale of securities - net  |      | 68,802                          | 57,354                              |
| Loss from sale of non banking asset acquired in satisfaction of claims                      |      | -                               | (78)                                |
| Provision for compensated absences  |      | 25,026                          | 668                                 |
| Provision for gratuity  |      | 37,827                          | 2,602                               |
| Loss / (gain) on disposal of operating fixed assets   |      | 17,350                          | (179)                               |
| (g,   | ,    | 887,437                         | 1,666,284                           |
|   |      | (944,608)                       | (506,067)                           |
| (Increase) / decrease in operating assets   |      | (544)000)                       | (500,007)                           |
| Lendings to financial institutions  | 1    | (200,000)                       | (532,445)                           |
| Investments in held-for-trading securities - net  |      | (292,956)                       | (48,530)                            |
| Advances  |      | (17,625,453)                    | (1,488,975)                         |
| Other assets  |      |                                 |                                     |
| Other assets  | l    | (4,684,035)                     | (843,576)                           |
| In annual (Adamson) in an anathra Habilitation  |      | (22,802,443)                    | (2,913,526)                         |
| Increase / (decrease) in operating liabilities  | 1    | 704.004                         | 200 455                             |
| Bills payable   |      | 796,836                         | 280,455                             |
| Borrowings from financial institutions  |      | 9,062,889                       | 6,471,466                           |
| Deposits and other accounts   |      | 23,375,253                      | (6,177,155)                         |
| Other liabilities   |      | 409,208                         | (220,936)                           |
|   |      | 33,644,187                      | 353,830                             |
|   |      | 9,897,136                       | (3,065,763)                         |
| Compensated absences paid   |      | -                               | -                                   |
| Income tax paid   |      | (7,983)                         | (33,035)                            |
| Net cash generated from / (used in) operating activities                                    |      | 9,889,153                       | (3,098,798)                         |
| CASH FLOWS FROM INVESTING ACTIVITIES  |      |                                 |                                     |
| Investments in available-for-sale securities - net  |      | (4 900 151)                     | 2 241 040                           |
| Investments in available-101-sale securities - net<br>Investments in held-to-maturity - net |      | (4,890,151)                     | 2,241,049                           |
|   |      | (1,403,184)                     | -                                   |
| Investments in subsidiaries   |      | (== == == =                     |                                     |
| Dividend received   |      | (53,794)                        | 38,427                              |
| Investments in operating fixed assets   |      | (2,373,436)                     | (175,431)                           |
| Sale proceed from disposal of non banking asset acquired in satisfaction of claims          |      |                                 | 23,256                              |
| Sale proceeds from disposal of property and equipment                                       |      | 110,816                         | 19,423                              |
| Net cash (used in) / generated from investing activities                                    |      | (8,609,749)                     | 2,146,724                           |
| CASH FLOWS FROM FINANCING ACTIVITIES  |      |                                 |                                     |
| Issue of right shares   |      | 1,450,132                       | _                                   |
| Share premium on issue of share capital   |      | .,,                             | _                                   |
| Net cash generated from financing activities  |      | 1,450,132                       |                                     |
| wer cash generated from illianting activities   |      | 1,430,132                       | =                                   |
| Decrease in cash and cash equivalents   |      | 2,729,536                       | (952,074)                           |
| Cash and cash equivalents at beginning of the year  |      | 4,385,798                       | 4,323,112                           |
| Cash and cash equivalents at end of the year  | 13   | 7,115,334                       | 3,371,038                           |
| · · · · · · · · · · · · · · · · · · ·   |      | .,,                             | -11                                 |



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Summit Bank Limited [formerly Arif Habib Bank Limited] (the Bank) was incorporated in Pakistan as public company limited by shares on December 09, 2005 under the Companies Ordinance, 1984. It is listed on all the stock exchanges of Pakistan. Registered office of the Bank is situated at Plot No. 6-B, F-6, Supermarket, Islamabad, Pakistan.
- 1.2 The Bank is principally engaged in the business of banking through its 165 branches (after amalgamation of Atlas Bank Limited having 40 branches and MyBank Limited having 80 branches) in Pakistan as defined in the Banking Companies Ordinance, 1962. The medium to long-term rating of the Bank rated by JCR-VIS, credit rating company, is 'A' with a positive outlook. Short-term rating of the Bank is 'A-2'.
- 1.3 On March 31, 2010, 297,034,854 shares (59.41% of issued shares of the Bank) were transferred by Arif Habib Securities Limited to Suroor Investments Limited (SIL), a company incorporated in Mauritius, under the Share Purchase Agreement dated June 30, 2009 and, consequently, SIL has become parent company of the Bank. As part of change in ownership, effective from August 18, 2010, the name of the Bank was changed to 'Summit Bank Limited'
- 1.4 Further, the SBP sanctioned a scheme of amalgamation (the scheme) under section 48 of the Banking Companies Ordinance, 1962, on December 31, 2010 by virtue of which Atlas Bank Limited (ATBL) has been merged with and into Summit Bank Limited on December 31, 2010 (at the close of business). This scheme was earlier approved by the shareholders of the Bank in their Extra Ordinary General Meeting held on November 06, 2010.

Under the above referred scheme of amalgamation, the Bank issued 225,065,982 Ordinary shares to the shareholders of ATBL at par value of Rs.10 each.

This amalgamation was accounted for in the books using "Pooling of interest" method as it was a business combination of entities under common control and not covered under the scope of IFRS-3 "Business Combinations". The difference in the net assets of ATBL, the merging entity, and the above shares issued to ATBL has been carried in the books under "Reserve arising on amalgamation".

Further, since "Pooling of interest" method assumes that both ATBL and the Bank were merged from the beginning of the earliest period presented, the issue of share capital and adjustments arising from amalgamation have been shown as at January 01, 2010.

1.5 On September 30, 2009, Suroor Investments Limited (SIL) entered into an agreement with a majority shareholder (MS) to sell upto 314,701,450 Ordinary shares constituting 59.34% of shareholding of MyBank Limited (MBL). Subsequently, SIL, Summit Bank Limited (the Bank) and the MS entered into a novation agreement dated February 17, 2011 whereby SIL has agreed to novate and the Bank has agreed to undertake the obligations of SIL to acquire the Ordinary shares from the MS on terms and conditions contained in the agreement.

As part of the agreement, the Bank purchased 270,482,625 shares of MBL at a price of Rs.8 per share resulting in a purchase consideration of Rs.2,163.861 million. Accordingly, MBL became a subsidiary of the Bank and held 51.00% (December 31, 2010: 1.27%) Ordinary shares in MBL as at April 01, 2011. The details of this business combination together with its accounting treatment are given in note 6 to these amalgamated financial statements.

Furthermore, during the period, the State Bank of Pakistan (SBP) sanctioned a scheme of amalgamation (the scheme) under section 48 of the Banking Companies Ordinance, 1962, on June 20, 2011 by virtue of which MBL had been merged with and into the Bank at the close of business on June 30, 2011 (effective date). This scheme has earlier been approved by the shareholders of the Bank in their Extra Ordinary General Meeting held on January 20, 2011.

- **1.6** These financial statements represent the separate standalone financial statements of the Bank.
- 1.7 The State Bank of Pakistan (SBP) through its BSD Circular No. 7 dated April 15, 2009 has prescribed that the minimum paid-up capital (net of losses) for Banks / Development Finance Institutions (DFIs) be raised to



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

Rs.10 billion by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs.8 billion and Rs.9 billion paid-up capital (free of losses) by the end of the financial year 2011 and 2012, respectively. The paid-up capital (free of losses) of the Bank as at September 30, 2011 is Rs.5.628 billion. Further, vide its aforesaid circular, the SBP has asked the banks to achieve minimum Capital Adequacy Ratio (CAR) of 10% with effect from December 31, 2009 irrespective of their CAMEL-S rating, till further instructions. However, the Bank's CAR is below the minimum required level as at the half year end.

However, the Bank has been granted an exemption till December 31, 2011 to meet the minimum capital requirement (MCR) and capital adequacy ratio (CAR) by the SBP through its letter No. BSD/BAI-3/608/9203/2011 dated July 16, 2011. Through the above referred letter, the SBP has also requested the Bank to submit a capital plan for meeting the expected shortfall in MCR/CAR, including specific timelines and milestones

The Bank has injected Rs.1.4 billion capital in the form of right shares during the period.

#### 2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of traderelated modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These condensed interim financial statements of the Bank have been prepared in accordance with the requirements of International Accounting Standard 34 Interim Financial Reporting, provisions of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. In case requirements differ, the provisions of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed
- 3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7' Financial Instruments: Disclosures' through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

#### 4. BASIS OF MEASUREMENT

- **4.1** These condensed interim financial statements have been prepared under the historical cost convention, except that certain investments and commitments in respect of forward exchange contracts have been carried at revalued amounts. All amounts are in Pakistan Rupees which is the functional and presentation currency of the Bank.
- 4.2 The preparation of financial statements in conformity with approved accounting standards requires certain judgements, accounting estimates and assumptions. It also requires the management to exercise its judgement in the process of applying the Bank's accounting policies. These estimates and associated assumptions are continually evaluated and are based on historical experience, statutory requirements and other factors considered reasonable in the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The estimates and assumptions that are expected to have a significant effect on the assets and liabilities, income and expenses have been disclosed in note 6 to these financial statements.



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 5.1 The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2010 except as noted in 5.3 below.
- **5.2** The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Bank for the year ended December 31, 2010.

#### 5.3 New standards, interpretations and amendments thereof, adopted by the Bank

During the period, following new / revised standards, amendments and interpretations to accounting standards became effective:

Standard or Interpretation "Effective date (annual periods beginning on or after)

IAS 24 Related Party Transactions (Amendment)January 01, 2011IAS 32 Financial Instruments: Presentation (Amendment)January 01, 2011"IFRIC 14 Prepayments of a Minimum Funding RequirementJanuary 01, 2011

Adoption of the above standards, amendments and interpretations did not have any material effect on the financial statements.

#### 5.4 Improvements to IFRSs

In addition to the above, amendments to various accounting standards have also been issued by the International Accounting Standards Board (IASB). Such improvements are generally effective for accounting periods beginning on or after January 01, 2011. The adoption of these improvements to IFRSs did not have any material impact on the Bank's financial statements in the period of initial application.

#### 6. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The basis for significant accounting estimates and judgements adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2010.

#### 7. BUSINESS COMBINATION

As stated in note 1.5, the Bank acquired the majority shareholding of 51% in MyBank Limited (MBL) for cash consideration of Rs.2,163.861 million on the acquisition date of April 01, 2011 and, hence, MBL became a subsidiary of the Bank at that date.

#### 7.1 Provisional accounting for business combination

At the time of preparing amalgamated financial statements, the Bank had not completed the accounting for the acquisition of MBL. Hence, as allowed by IFRS-3, the fair values of the assets and liabilities acquired have been provisionally determined based on management's estimates to be equal to their carrying amounts at the date of acquisition as the independent valuations have not been finalised. Accordingly, detailed valuations after taking into account reasonableness of underlying assumptions especially for assets whose values are based on future projections of earnings and related data have not been carried out.

Further, the fair values of contingent liabilities appearing in the books of MBL have not been included in liabilities acquired and, accordingly, their impact has not been taken in the computation of goodwill. The contingencies have been disclosed as part of the contingent liabilities of the Bank until the fair valuation exercise is concluded.



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

Hence, the initial accounting for the business combination is incomplete and will be adjusted based on more accurate and complete information and analysis during the measurement period. The Bank will retrospectively adjust the provisional amounts recognised at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognised as of that date. The Bank may also recognise additional assets or liabilities if new information is obtained about facts and circumstances that existed as of that date.

The management expects that the fair valuation exercise for assets and liabilities acquired will be completed before the end of the current year. However, the accounting treatment of fair valuation of MBL's assets and liabilities (including the contingent liabilities) in the books of the Bank will be finalized and accounted for in the financial statements after prior written clearance of the SBP, as per the directive received from the SBP in this regard.

Accordingly, goodwill arising on acquisition of MBL has been provisionally determined as follows:

|   | Amount *<br>(Rs. in '000) |
|---|---------------------------|
| Assets  |                           |
| Cash and balances with treasury banks   | 2,206,669                 |
| Balances with other banks   | 480,954                   |
| Lendings to financial institutions  | 945,584                   |
| Investments   | 7,510,462                 |
| Advances  | 21,512,969                |
| Operating fixed assets  | 2,167,248                 |
| Deferred tax assets   | 1,475,793                 |
| Other assets  | 2,005,186                 |
| Total assets  | 38,304,865                |
| Liabilities   |                           |
| Bills payable   | 475,537                   |
| Borrowings  | 5,282,024                 |
| Deposits and other accounts   | 28,026,796                |
| Other liabilities   | 443,586                   |
| Total liabilities   | 34,227,943                |
| Net assets  | 4,076,922                 |
| Cash consideration paid   |                           |
| [270,482,682 Ordinary shares @ Rs.8 each (see note 1.5)]                      | 2,163,861                 |
| Proportionate share of non-controlling interest (49% of Rs.4,076.922 million) | 1,997,692                 |
|   | 4,161,553                 |
| Goodwill arising on acquisition (see note 7.2 below)                          | 84,631                    |
|   | -                         |

<sup>\*</sup> Balances taken from the published financial statements of MBL for the quarter ended March 31, 2011.

#### 7.2 Goodwill

The goodwill recognised represents effect of expected synergies from combining operations of the Bank and its subsidiary, MBL, intangible assets that do not qualify for separate recognition and other factors. The management believes that the entire amount of goodwill is expected to be deductible for tax purposes.



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

7.3 MBL has contributed Rs.762.885 million of revenue and incurred loss after tax of Rs.136.127 million during the period from April 01, 2011 to June 30, 2011. Had the acquisition been made at January 01, 2011, MBL would have contributed Rs.1.574.357 million of revenue and loss after tax of Rs.917.920 million. The details of loss after tax which pertains to the operations of MBL for the period from April 01, 2011 to June 30, 2011 are as under-

| For the period   |
|------------------|
| from April 01,   |
| 2011 to          |
| June 30, 2011    |
| (Rupees in '000) |

762.885

| Mark-up / return / interest expensed                    | 558,937   |
|---|-----------|
| Net mark-up / interest income                           | 203,948   |
| Provision against non-performing loans and advances     | 157,248   |
| Reversal for diminution in the value of investments     | (246,477) |
| Bad debts written off directly                          | 2,198     |
|   | (87,031)  |
| Net mark-up / interest income / (loss) after provisions | 290,979   |
| Non mark-up / interest income                           |           |

Mark-up / return / interest earned

| Fee, commission and brokerage income  | 50,454   |
|---|----------|
| Dividend income   | 227      |
| Gain / (loss) from dealing in foreign currencies                                      | 26,407   |
| Gain / (loss) on sale of securities - net   | (99,740) |
| Unrealised gain / (loss) on revaluation of investments classified as held-for-trading | 2,166    |
| Other income  | 13,389   |
| Total non-mark-up / interest income   | (7.097)  |

#### Non mark-up / interest expenses

| Other charges  Total non-mark-up / interest expenses | 1,092<br>350,490 |
|--|------------------|
| Other provisions / write-offs                        | 1,639            |
| Administrative expenses                              | 347,759          |

#### Loss before taxation (66,608)

| Taxation            |           |
|---------------------|-----------|
| Current             | 8,826     |
| Prior years         | -         |
| Deferred            | 60,693    |
|                     | 69,519    |
| Loss after taxation | (136,127) |

#### 7.4 Acquisition of non-controlling interest

As at the date of acquisition, the purchase of Non-Controlling Interest (NCI) is measured at the proportionate share of the NCI in the fair value of net assets acquired by the Bank, as allowed under IFRS 3. The management has, at the date of amalgamation, incorporated the share of NCI's post acquisition results of MBL in the proportionate share of the NCI determined as at the acquisition date of MBL (the adjusted balance). The excess of the fair value of equity shares proposed to be issued and the adjusted balance of the NCI amounting to Rs.1,080.404 million has been recognised as part of the equity (shown separately under 'Reserve arising on amalgamation').



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

Subsequent to the above acquisition, as stated in note 1.5, the Bank has acquired the NCI by issuing 207,900,400 Ordinary shares of Rs.10 each to the shareholders of MBL. The fair value of these shares (based on the published quoted price at the close of the business on June 30, 2011) amounted to Rs.781.706 million.

|         |   |  | eptember 30, | 2011                   |   | ecember 31, 2   | 010  |
|---------|---|--|--------------|------------------------|---|---|--|
|         |   | Held by  | Given as     |                        | Held by   | Given as  |  |
|         | Note  | Bank   | collateral   | Total                  | Bank<br>es in '000)                                   | collateral  | Total  |
| INVEST  | MENTS   |  |              | (nupe                  | es III 000)   |   |  |
| 8.1 Inv | estments by types:  |  |              |                        |   |   |  |
|         | ld-for-trading securities   |  |              |                        |   |   |  |
| L       | isted ordinary shares   | 292,738  | -            | 292,738                | 35,840  | -   | 35,840   |
|         | ailable-for-sale securities   |  |              |                        |   |   |  |
|         | Market Treasury Bills   | 10,259,741   | 9,824,588    | 20,084,328             | 12,664,172  | 1,869,993   | 14,534,165   |
|         | akistan Investment Bonds<br>isted Ordinary shares   | 2,744,945<br>1,513,462                                     | 1,665        | 2,744,945<br>1,515,127 | 1,558,248<br>1,551,403                                |   | 1,558,248<br>1,551,403   |
|         | Inlisted Ordinary shares  | 41,000   | - 1,003      | 41,000                 | 31,000  | _   | 31,00  |
|         | Nutual fund units - open end  | 1,100,000  | -            | 1,100,000              | 300,000   | -   | 300,00   |
| N       | Nutual fund units - closed end  | -  | -            | -                      | 564   | -   | 56-  |
|         | erm Finance Certificates - listed   | 579,867  | -            | 579,867                | 553,411   | 44,955  | 598,36   |
|         | erm Finance Certificates - unlisted   | 1,387,145  | -            | 1,387,145              | 1,391,805   | -   | 1,391,80   |
|         | reference Shares<br>Jukuk Bonds   | 37,500<br>937,836  |              | 37,500<br>937,836      | 905,482   |   | 905,48   |
| 3       | druk Borias   | 18,601,496   | 9,826,253    | 28,427,749             | 18,956,085  | 1,914,948   | 20,871,03  |
| Но      | ld to maturity  | ,,   | -,,          | ,,                     | ,,  | .,,.  |  |
|         | akistan Investment Bonds  | 1,403,184  | -            | 1,403,184              | -   | -   | -  |
|         | sociates  |  |              |                        |   |   |  |
| U       | nlisted Ordinary shares   | -  | -            | -                      | 37,200  | -   | 37,20  |
|         | bsidiaries  |  |              |                        |   |   |  |
|         | sted ordinary shares  | 306.043  | -            | 206.042                | 206.042   | -   | 206.04   |
| U       | nlisted ordinary shares   | 396,942<br>396,942   | -            | 396,942<br>396,942     | 396,942<br>396,942                                    |   | 396,94<br>396,94   |
| Inv     | estment at cost   | 20,694,360   | 9,826,253    | 30,520,613             | 19,426,067  | 1,914,948   | 21,341,01  |
|         | ess: Provision for diminution in value  | 20,00 .,000  | 2,020,233    | 50,520,515             | 13) 120,007   | .,,,,,,,  | 21,511,61  |
|         | of investments 8.2  | (903,735)  | -            | (903,735)              | (500,060)   |   | (500,06  |
|         | estments - net of provisions  | 19,790,625   | 9,826,253    | 29,616,878<br>18,466   | 18,926,007<br>874                                     | 1,914,948   | 20,840,95  |
|         | nrealised loss on held-for-trading sec<br>eficit on revaluation of  | urities <b>18,466</b>                                      | -            | 18,466                 | 8/4   | -   | 87   |
|         | available-for-sale securities   | (638,681)  | 19,995       | (618,686)              | (339,084)   | (1,446)   | (340,53  |
| Tot     | al investments at market value  | 19,170,410   | 9,846,248    | 29,016,658             | 18,587,797  | 1,913,502   | 20,501,29  |
|         |   |  |              |                        | Septemb   | er 30. Dec  | ember 31   |
|         |   |  |              |                        | 201   | -   | 2010   |
|         |   |  |              |                        |   |   |  |
| 8.2     | Particulars of provision  |  |              | Note                   | (1  | Rupees in '0  | 00)  |
| 8.2     | Particulars of provision  |  |              | Note                   | (1  | Rupees in '0  | 00)  |
| 8.2     | Particulars of provision  Opening balance   |  |              | Note                   |   | Rupees in '0<br>0,060   |  |
| 8.2     |   | n the value of   | investments  |                        |   | •   |  |
| 8.2     | Opening balance Provision for diminution in   |  |              |                        | 500   | •   |  |
| 8.2     | Opening balance   |  |              |                        | 500   | ),060   |  |
| 8.2     | Opening balance Provision for diminution in   |  |              |                        | 597   | ),060   | 611,872  |
| 8.2     | Opening balance Provision for diminution in of subsidiary at the date   |  |              |                        | 597<br>587  | 7,647   | 611,872  |
| 8.2     | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year  |  |              |                        | 597<br>58<br>(311                                     | 7,647<br>3,336<br>1,297)  | 611,872<br>-<br>393,055<br>(504,867                              |
| 8.2     | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Reversal during the year   |  |              |                        | 597<br>58<br>(311<br>(25                              | 3,336<br>1,297)<br>2,961)   | 393,055<br>(504,867  |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Reversal during the year Closing balance   | of acquisition   |              |                        | 597<br>58<br>(311<br>(25                              | 7,647<br>3,336<br>1,297)  | 611,872<br>-<br>393,055<br>(504,867                              |
| 8.3     | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Reversal during the year Closing balance  Particulars of provision in re-  | of acquisition   |              |                        | 597<br>58<br>(311<br>(25                              | 3,336<br>1,297)<br>2,961)   | 393,055<br>(504,867<br>(111,812                                  |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Closing balance  Particulars of provision in revealable-for-sale securions   | of acquisition  espect of Type ties                        |              |                        | 597<br>58<br>(311<br>(25<br>844                       | 3,336<br>3,297)<br>2,961)   | 611,872<br>-<br>393,055<br>(504,86<br>(111,812<br>500,060        |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Reversal during the year Closing balance  Particulars of provision in reveal and the provision in reveal and | of acquisition  espect of Type ties companies              | e and Segm   |                        | 597<br>58<br>(311<br>(25<br>844                       | 3,336<br>3,297)<br>2,961)<br>1,746  | 393,05:<br>(504,86:<br>(111,81:<br>500,066)                      |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Closing balance  Particulars of provision in revealable-for-sale securions   | of acquisition  espect of Type ties companies              | e and Segm   |                        | 597<br>58<br>(311<br>(25<br>844                       | 3,336<br>3,297)<br>2,961)   | 393,055<br>(504,86)<br>(111,812<br>500,060                       |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Reversal during the year Closing balance  Particulars of provision in reveal and the provision in reveal and | of acquisition  espect of Type ties companies ed companies | e and Segm   |                        | 597<br>58<br>(311)<br>(25)<br>844<br>205<br>340       | 3,336<br>3,297)<br>2,961)<br>1,746  | 393,05:<br>(504,86:<br>(111,81:<br>500,06:                       |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Reversal during the year Closing balance  Particulars of provision in re Available-for-sale securi Ordinary shares of listed Ordinary shares of unlist   | of acquisition  espect of Type ties companies ed companies | e and Segm   |                        | 597 58 (311) (25) 844 205 340 48                      | 0,060<br>7,647<br>8,336<br>1,297)<br>2,961)<br>1,746                            | 393,055<br>(504,867<br>(111,812                                  |
|         | Opening balance  Provision for diminution in of subsidiary at the date  Charge for the year Reversal during the year Closing balance  Particulars of provision in reaction or dinary shares of listed Ordinary shares of unlist Term Finance Certificate  | of acquisition  espect of Type ties companies ed companies | e and Segm   |                        | 597<br>58<br>(311)<br>(25)<br>844<br>203<br>340<br>48 | 0,060<br>7,647<br>8,336<br>1,297)<br>2,961)<br>1,746<br>5,894<br>0,737<br>8,115 | 393,055<br>(504,86;<br>(111,812<br>500,060<br>204,333<br>103,210 |



9.

#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

| ADVANCES  | Note  | September 30,<br>2011<br>(Rupees | December 31,<br>2010<br>s in '000) |
|---|-------|----------------------------------|------------------------------------|
| Loans, cash credits, running finances, etc.               |       |                                  |                                    |
| In Pakistan   |       | 64,050,507                       | 43,164,638                         |
| Outside Pakistan  |       | -                                | 9,676                              |
| Net investment in finance lease - in Pakistan             |       | 382,214                          | 565,910                            |
| Bills discounted and purchased (excluding Treasury Bills) |       |                                  |                                    |
| Payable in Pakistan                                       |       | 2,334,432                        | 667,911                            |
| Payable outside Pakistan                                  |       | 383,799                          | 86,998                             |
|   |       | 2,718,231                        | 754,909                            |
| Advances - gross  |       | 67,150,952                       | 44,495,133                         |
| Provision against non-performing advances                 | 9.1.1 | (11,032,660)                     | (5,723,944)                        |
| Advances - net of provision                               |       | 56,118,292                       | 38,771,189                         |

**9.1** Advances include Rs.11,635.388 million (December 31, 2010: Rs.11,394.074 million) which have been placed under non-performing status as detailed below:

|             | September 30, 2011         |                    |                                | Decem                             | ber 31, 2010           |           |
|-------------|----------------------------|--------------------|--------------------------------|-----------------------------------|------------------------|-----------|
| Category of | Classified<br>advances<br> | Provision required | Provision<br>held<br>(Rupees i | Classified<br>advances<br>n '000) | Provision required Pro |           |
| Substandard | 1,505,444                  | 204,883            | 204,883                        | 2,078,978                         | 348,060                | 348,060   |
| Doubtful    | 4,277,838                  | 740,879            | 740,879                        | 1,811,271                         | 598,314                | 598,314   |
| Loss        | 16,616,652                 | 10,085,593         | 10,085,593                     | 7,503,825                         | 4,773,140              | 4,773,140 |
|             | 22,399,934                 | 11,031,355         | 11,031,355                     | 11,394,074                        | 5,719,514              | 5,719,514 |

#### 9.1.1 Particulars of provision against non-performing advances

|                             | Sep         | tember 30, 20 | 11          | De         | ecember 31, 2010 | )         |
|-----------------------------|-------------|---------------|-------------|------------|------------------|-----------|
|                             | Specific    | General       | Total       | Specific   | General          | Total     |
|                             |             |               | (Rupee      | s in '000) |                  |           |
| Opening balance             | 5,719,514   | 4,430         | 5,723,944   | 3,788,679  | 1,562            | 3,790,241 |
| Provision against non-perfo | orming      |               |             |            |                  |           |
| advances of subsidiary      |             |               |             |            |                  |           |
| at the date of acquisition  | 4,923,513   | 570           | 4,924,083   | -          | -                | =         |
| Charge for the period       | 1,766,024   | -             | 1,766,024   | 2,676,156  | 4,023            | 2,680,179 |
| Reversals                   | (1,316,404) | (3,695)       | (1,320,099) | (741,557)  | (1,155)          | (742,712) |
|                             | 449,620     | (3,695)       | 445,925     | 1,934,599  | 2,868            | 1,937,467 |
| Transferred to:             |             |               |             |            |                  |           |
| - other assets              | -           | -             | -           | (2,218)    | -                | (2,218)   |
| - capital reserve           | -           | -             | -           | 7,550      | -                | 7,550     |
|                             | -           | -             | -           | 5,332      | -                | 5,332     |
| Amount written off          | (61,292)    | -             | (61,292)    | (9,096)    |                  | (9,096)   |
| Closing balance             | 11,031,355  | 1,305         | 11,032,660  | 5,719,514  | 4,430            | 5,723,944 |

26,651,761

17,393,130

5,879,797

61,607,550



#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

September 30, December 31, 2011 2010 ----- (Rupees in '000) -----

#### 10. DEFERRED TAX ASSETS - net

#### Deferred debits arising in respect of:

Deficit on revaluation of assets
Provision against non performing loans
10.1
Provision against other assets
Provision for gratuity
Provision for compensated absences
Unused tax losses
Provision for impairment losses
Amortisation of Premium on PIBs
Net investment in lease finance
Unrealised loss on revaluation of investments - held-for-trading
Minimum tax

| 216,541   | 119,766   |
|-----------|-----------|
| 2,167,553 | 774,769   |
| 10,098    | -         |
| 51,182    | 14,350    |
| 41,912    | 8,186     |
| 2,881,352 | 2,443,792 |
| 295,661   | 90,663    |
| 35,389    | -         |
| -         | 4,738     |
| -         | -         |
| 184,166   | 102,356   |
| 5,883,854 | 3,558,620 |
|           |           |

#### Deferred credits arising due to

Difference between accounting and tax written down values Unrealised gain on revaluation of investments - held-for-trading Deferred cost

| (524,236) | (354,077) |
|-----------|-----------|
| (6,463)   | (153)     |
| -         | (1,629)   |
| (530,699) | (355,859) |
| 5,353,155 | 3,202,761 |
|           |           |

**10.1** As at September 30, 2011, the Bank has a deferred tax asset on provision against non performing loans amounting to Rs.2,933.554 (December 31, 2010: Rs.1,172.563) million. However, based on the future projections of taxable income, the management has recognised the above benefit only to the extent of Rs.2,167.553 million.

10.2

- **10.2** As at September 30, 2011, the Bank has not recognised deferred tax asset amounting to Rs.145.502 million on the unused tax losses of MyBank Limited of Rs.415.721 million due to uncertainty on account of their realisation in the future.
- **10.3** The Bank has an aggregate amount of deferred tax asset of Rs.5,353.155 million which represents management's best estimate of the probable benefits expected to be realised in future years in the form of reduced tax liability as the Bank would be able to set off the profits earned in those years against losses carried forward and other taxable temporary differences relating to prior years.

September 30, December 31, 2011 2010 ----- (Rupees in '000) -----

35,733,516

26,524,872

11,907,744

84,982,803

#### 11. DEPOSITS AND OTHER ACCOUNTS

#### Customers

Fixed deposits Savings deposits Current accounts - non-remunerative Margin accounts

| Financia | l institutions |
|----------|----------------|
| acia     |                |

Non-remunerative deposits Remunerative deposits

| 1,667,818  | 737,640    |
|------------|------------|
| 75,833,950 | 50,662,328 |
|            |            |
| 285,278    | 713,588    |
| 8,863,576  | 10,231,634 |
| 9,148,854  | 10,945,222 |
|            |            |



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|      | 2011                         | 2010             |            |  |
|------|------------------------------|------------------|------------|--|
| 11.1 | 11.1 Particulars of deposits | (Rupees in '000) |            |  |
|      | In local currency            | 81,298,301       | 58,360,687 |  |
|      | In foreign currencies        | 3,684,502        | 3,246,863  |  |

December 31.

61.607.550

September 30.

84.982.803

#### 12. CONTINGENCIES AND COMMITMENTS

#### 12.1 Tayation

12.1.1 In respect of the assessment years 1997-1998 to 2002-2003 and tax year 2003, the taxation authorities apportioned / allocated administrative and financial charges against exempt income for the said years. The Bank preferred an appeal against the said action of the authorities before the Commissioner Inland Revenue (Appeals) [CIR(A)] who decided the issue in favour of the Bank. However, the department filed an appeal against the said order before the Appellate Tribunal Inland Revenue (ATIR), Karachi which through a Larger Bench disapproved the formula of apportionment of expenses between exempt capital gain and other taxable income and set aside the assessment with the direction to the assessing officer to allow expenses against exempt income by identifying their nature and relation amongst the various sources of income. The Bank contends that the jurisdiction of Larger Bench was limited only to answer a legal question related to apportionment of administrative expenses and that it could not include the financial charges as well while deciding the matter.

The revised assessments have not been made by the tax department and, accordingly, no tax liability in respect thereof exists at the statement of financial position date nor an estimate could be made of the liability that may result from the unfavourable outcome of the matter.

Based on the opinion of the legal counsel of the Bank and considering the latest judgment of the Honourable Lahore High Court in a similar case, the management believes that the outcome of the above pending assessments would be favourable. Hence, no provision has been made in respect of the above in these financial statements.

- 12.1.2 In respect of the tax assessments of ATBL in respect of tax year 2003 to 2005 and 2008, various disallowances have been made by assessing officer including provision against non-performing advances, leasing losses, allocation of expenses against exempt income and amortisation of intangibles and deferred cost. In relation to tax year 2003, the Bank filed an appeal before ATIR in respect of disallowances of provision for non-performing advances who confirmed the order of CIR(A) against the Bank. Further, the department has filed tax references before Sindh High Court. In respect of tax years 2004, 2005 and 2008 the Bank has filed appeals before CIR(A) in respect of aforesaid issue. In respect of tax year 2004 the CIR(A) has confirmed the order of the officer and the Bank has preferred an appeal before ATIR. The above matters may result in reduction of claimed tax losses and have an aggregate tax impact of Rs.238.72 million. The management of the Bank is confident about the favourable outcome of the appeals and, hence, no adjustment with regard to the above matters has been made in the amalgamated financial statements.
- 12.1.3 For assessment of MBL in respect of tax years 2006, 2007, 2008 and 2009, the Taxation Officer has amended the deemed assessment u/s. 122 (5A) of the Income Tax Ordinance, 2001 by making various disallowances, out of which an amount of Rs.230.131 million has not been provided for in the books of account for the reason that the disallowances are based on issues which have already been decided at the higher appellate forums in Bank's favour. The Bank's appeal contesting the settled issues is awaiting disposal before the Commissioner Inland Revenue (CIR) appeals except in respect of the tax year 2006 wherein relief allowed on some issues have been remanded back and few disallowances made has been maintained against which second appeal before the Appellate Tribunal Inland Revenue has been preferred. Hence, the disallowances are likely to be decided as per higher appellate decisions favouring Bank not requiring further tax provision.
- **12.1.4** With respect to the assessment of MBL in respect of tax years 2004 and 2005, CIR (Appeals) has maintained the disallowances made by taxation officer with aggregate unprovided amount of Rs.29.657 million for the reason that this relates to settled issues decided in Bank's favour by higher appellate forums. The Bank has preferred an appeal before the Inland Revenue Tribunal, where the matter is awaiting hearing.



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

12.1.5 With respect to the assessment of MBL for tax year 2003, the Bank filed an appeal against the order of Appellate Tribunal before the Honourable High Court of Sindh at Karachi, which after hearing the case vacated the order and remanded the case back to the Taxation Officer for re-adjudication of the issues strictly as per law. The Taxation Officer passed a new order ignoring the clear direction of Honourable High Court of Sindh against which the Bank has filed an appeal which is presently awaiting hearing before the Appellate Tribunal Inland Revenue. The tax involved in appeal amounts to Rs.36.220 million which relates to a previously settled issue in Bank's favour and, hence, no provision has been made on this account.

#### 12.2 Other Contingencies

12.2.1 In respect of the assessment of MBL for the year 2004, forward sale of Pakistan Investment Bonds (PIB's) with face value of Rs.250 million was entered into with Speedway Fondmetall (Private) Limited (Speedway). The deal was not honoured by Speedway on the due date and the contract was rolled over subject to receipt of Rs.6 million and mortgage of properties. Consequent upon the failure by Speedway to honour the terms of the contract, the Bank served a final notice intimating to settle the deal within stipulated time otherwise the Bank will liquidate the deal, and claim the loss on deal by taking legal recourse. In response, Speedway filed a suit against the Bank and obtained stay from Honourable High Court of Sindh against the sale of PIB's which was vacated by the Honourable High Court of Sindh during the year 2005.

The Bank started proceedings during the financial year 2006 to recover the loss on the deal by disposing off the mortgaged properties. However, Speedway filed another suit and obtained stay from the court against the sale of the properties mortgaged with the Bank, which was also dismissed as withdrawn by Speedway. Speedway filed third suit in the Banking Court No. 2 against publication by which the mortgage properties were put to sale. The Bank also filed recovery suit against Speedway in the Honourable High Court of Sindh. Subsequently the Bank moved an application for transfer of the suit filed by Speedway in Banking Court No. 2 to the Honourable High Court of Sindh, so that the two suits are heard together in the apex Court.

During the financial year 2007, the Honourable High Court of Sindh has passed a decree in Bank's favour for Rs.25.697 million with mark-up at the rate of 20 percent per annum from the date of filing of the suit till its realization. The Bank has filed an execution application in the court. In this regard, provision of Rs.10.915 million has been retained in the amalgamated financial statements as a matter of prudence against the claim receivable.

September 30, December 31, 2011 2010 ----- (Rupees in '000) -----

#### 12.3 Direct credit substitutes

Including guarantees and standby letters of credit serving as financial guarantees for loans and securities

Government Financial institutions Others

| 304,996   |           |
|-----------|-----------|
| 400,000   | 200,000   |
| 755,999   | 755,255   |
| 1,460,995 | 1,414,481 |

# 12.4 Transaction-related contingent liabilities / commitments guarantees issued favoring

Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit favoring:

Government Banking companies and other financial institutions Others

| 11,780,899<br>5,906<br>3,236,533 | 9,584,994  |
|----------------------------------|------------|
| 5,906                            | 9,596      |
| 3,236,533                        | 1,936,848  |
| 15,023,338                       | 11,531,438 |

13.



#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|           |   | September 30,<br>2011 | December 31,<br>2010 |
|-----------|---|-----------------------|----------------------|
| 40.0      | - 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                             | (Rupees               | in '000)             |
| 12.5      | Trade-related contingent liabilities                                |                       |                      |
|           | Letter of credits   | 6,862,480             | 2,380,207            |
|           | Acceptances   | 1,235,137             | 185,534              |
|           | •   | 8,097,617             | 2,565,741            |
| 12.6      | Other contingencies - claims against bank                           |                       |                      |
|           | not acknowledged as debt  | 2,586,716             | 2,568,716            |
|           |   |                       |                      |
|           |   |                       |                      |
| 12.7      | Contingent asset  | O. NIII)              |                      |
|           | There was no contingent asset as at June 30, 2011 (December 31, 201 | U. INII)              |                      |
|           |   | Contombou 30          | December 31,         |
|           |   | September 30,<br>2011 | 2010                 |
|           |   | (Rupees               |                      |
|           |   | (                     | 555,                 |
| 12.8      | Commitments in respect of forward lending                           |                       |                      |
|           | Forward documentary bills   | 2,265,375             | 831,457              |
|           | Forward Call money lendings   | 200,000               | -                    |
|           | Commitments to extend credit  | 15,171,532            | 7,725,738            |
|           |   | 17,636,907            | 8,557,195            |
| 12.9      | Commitments in respect of forward exchange contracts                |                       |                      |
|           |   |                       |                      |
|           |   |                       |                      |
|           | Purchase  | 5,715,978             | 1,755,845            |
|           | Sale  | 4,752,926             | 591,844              |
|           |   | 10,468,904            | 2,347,689            |
|           |   |                       |                      |
| 12.10     | Commitments for the acquisition of operating fixed assets           |                       |                      |
|           | Civil works (at branches)   | 25,112                | 66,047               |
|           |   |                       |                      |
| 12.11     | Commitments in respect of purchase of rupee traveler cheques        |                       |                      |
|           |   | 1,270                 | 3,520                |
|           |   |                       |                      |
| . CASH AN | D CASH EQUIVALENTS  |                       |                      |
|           | Cash and balance with treasury banks                                | 5,647,420             | 3,531,781            |
|           | Balance with other banks  | 1,540,119             | 296,192              |
|           | Overdrawn nostro accounts   | (72,206)              | (13,688)             |
|           |   | 7,115,333             | 3,814,285            |
|           |   |                       |                      |

September 30, 2010



#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

#### 14. RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its associates, parent company, subsidiary companies, employee benefit plans and its directors and executive officers (including their associates).

Details of transactions with the related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

|   | September 30, 2011             |                     | December 31, 2010                     |                                  |  |  |   |
|---|--------------------------------|---------------------|---------------------------------------|----------------------------------|--|--|---|
|   | Key<br>management<br>personnel | Directors           | Parent<br>company                     | Subsidiaries                     | Associates /<br>other related<br>parties | Key<br>management<br>personnel /<br>directors ** | Parent company<br>/ subsidiaries /<br>associates /<br>other related<br>parties ** |
| Advances  |                                |                     |                                       | (Rupees in '0                    | 000)                                     |  |   |
|   | 75.453                         |                     |                                       |                                  |  | 106 422  | 1 554 400   |
| Balance at beginning of the period *  | 75,453                         | -                   | -                                     |                                  | -  | 186,432  | 1,554,489   |
| Sanctioned / granted during the period  | 14,718                         | -                   | -                                     | 18,000                           | -  | 32,618   | 3,243,987   |
| Payment received during the period  | (17,148)                       |                     |                                       |                                  |  | (74,689)   | (4,756,777)   |
| Balance at end of the period  | 73,023                         |                     |                                       | 18,000                           |  | 144,361  | 41,699  |
| * This balance does not include balance   | s of related parties of        | prior year.         |                                       |                                  |  |  |   |
| Deposits  |                                |                     |                                       |                                  |  |  |   |
| Balance at beginning of the period *  | 12,330                         | 71,771              | -                                     | -                                | 174,617                                  | 23,141   | 1,352,121   |
| Deposits during the period  | 209,934                        | 99,355              | -                                     | 1,821,844                        | 2,938,079                                | 1,636,297  | 43,565,641  |
| NAME OF THE PARTY | (175,194)                      | (98,223)            | _                                     | (1,805,781)                      | (2,974,643)                              | (1,570,728)                                      | (44,552,631)  |
| Withdrawal during the period  | (1/3,194)                      | (90,223)            |                                       |                                  |  |  |   |
| Balance at end of the period  | 47,070                         | 72,903              |                                       | 16,063                           | 138,053                                  | 88,710   | 365,131   |
|   | 47,070                         | 72,903              |                                       |                                  |  |  |   |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's Summit Capital (Private) Limited  | 47,070                         | 72,903              | -                                     | 16,063                           |  |  | 365,131   |
| Balance at end of the period  * This balance does not include balance:  Investment in shares / TFC's  Summit Capital (Private) Limited  Subscription of right shares  | 47,070                         | 72,903              |                                       | 16,063<br>396,942                |  |  | 365,131   |
| Balance at end of the period  * This balance does not include balance:  Investment in shares / TFC's  Summit Capital (Private) Limited  Subscription of right shares  Disposal of investment in associates  | 47,070                         | 72,903              | -                                     | 16,063                           |  |  | 365,131   |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's Summit Capital (Private) Limited Subscription of right shares Disposal of investment in associates Guarantees, letters of credits   | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                | 138,053                                  |  | 365,131<br>396,942<br>-   |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's Summit Capital (Private) Limited Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances   | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                |  |  | 365,131   |
| Balance at end of the period  * This balance does not include balance:  Investment in shares / TFC's  Summit Capital (Private) Limited  Subscription of right shares  Disposal of investment in associates  Guarantees, letters of credits  and acceptances  Commitments in respect of purchase   | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                | 138,053                                  |  | 365,131<br>396,942<br>-   |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's  Summit Capital (Private) Limited  Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances Commitments in respect of purchase of rupee traveller cheques   | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                | 138,053                                  |  | 365,131<br>396,942<br>-   |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's Summit Capital (Private) Limited  Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances Commitments in respect of purchase of rupee traveller cheques Contribution paid to the provident fund  | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                | 138,053<br>-<br>-<br>-<br>26,139         |  | 365,131<br>396,942<br>-<br>-<br>230,121   |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's Summit Capital (Private) Limited  Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances Commitments in respect of purchase of rupee traveller cheques Contribution paid to the provident fund Contribution paid to the gratuity fund   | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                | 138,053<br>-<br>-<br>-<br>26,139         |  | 396,942<br>-<br>-<br>230,121<br>-<br>47,726<br>11,564                             |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's Summit Capital (Private) Limited  Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances Commitments in respect of purchase of rupee traveller cheques Contribution paid to the provident fund  | 47,070                         | 72,903              | -                                     | 16,063<br>396,942                | 138,053<br>-<br>-<br>-<br>26,139         |  | 365,131<br>396,942<br>-<br>-<br>230,121<br>-<br>47,726<br>11,564<br>310,991       |
| Balance at end of the period  * This balance does not include balance:  Investment in shares / TFC's  Summit Capital (Private) Limited  Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances Commitments in respect of purchase of rupee traveller cheques Contribution paid to the provident fund Contribution paid to the gratuity fund Redemption of mutual fund units Other receivable  | 47,070                         | 72,903  Prior year. | -<br>856,457<br>-<br>-<br>-<br>-<br>- | 396,942<br>-<br>37,000<br>-<br>- | 138,053<br>-<br>-<br>-<br>26,139         |  | 396,942<br>-<br>-<br>230,121<br>-<br>47,726<br>11,564<br>310,991<br>43,371        |
| Balance at end of the period  * This balance does not include balance: Investment in shares / TFC's  Summit Capital (Private) Limited  Subscription of right shares Disposal of investment in associates Guarantees, letters of credits and acceptances Commitments in respect of purchase of rupee traveller cheques Contribution paid to the provident fund Contribution paid to the gratuity fund Redemption of mutual fund units  | 47,070                         | 72,903  prior year. | -<br>856,457<br>-<br>-<br>-<br>-<br>- | 396,942<br>-<br>37,000<br>-<br>- | 26,139<br>26,822                         |  | 395,131<br>396,942<br>-<br>-<br>230,121<br>-<br>47,726<br>11,564<br>310,991       |

|                                     | Key<br>management<br>personnel | Directors | Parent<br>company | Subsidiaries | Associates /<br>other related<br>parties | Key<br>management<br>personnel /<br>directors ** | Parent company<br>/ subsidiaries /<br>associates /<br>other related<br>parties ** |
|-------------------------------------|--------------------------------|-----------|-------------------|--------------|--|--|---|
|                                     |                                |           |                   | (Rupees in ' | 000)                                     |  |   |
| Profit / expense for the period     |                                |           |                   |              |  |  |   |
| Brokerage expenses paid - CFS       | -                              | -         | -                 | -            | -  | -  | 276   |
| Brokerage expenses paid -           |                                |           |                   |              |  |  |   |
| equity securities                   | -                              | -         | -                 | -            | -  | -  | 84  |
| Capital gain / (loss)               | -                              | -         | -                 | (188)        | -  | -  | 3,077   |
| Dividend income                     | -                              | -         | -                 | -            | -  | -  | 3,030   |
| Rent expense                        | -                              | -         | -                 | -            | -  | -  | 13,877  |
| Rent paid                           | -                              | -         | -                 | -            | -  | -  | -   |
| Sharing of rent received            | -                              | -         | -                 | -            | -  | -  | -   |
| Insurance claim                     | -                              | -         | -                 | -            | -  | -  | -   |
| Printing and stationary expense     | -                              | -         | -                 | -            | -  | -  | -   |
| Mark-up earned                      | 2,055                          | -         | -                 | 2,229        | -  | 6,292  | 114,392   |
| Mark-up paid                        | 1,364                          | -         | -                 | 4,045        | 10,648                                   | 3,190  | 32,229  |
| Contribution paid to provident fund | -                              | -         | -                 |              | -  | -  | 38,956  |
| Contribution paid to gratuity fund  | -                              | -         | -                 | -            | -  | -  | 11,564  |

September 30, 2011

<sup>\*\*</sup> Related party transactions / balances of prior year / period have been taken from the audited financial statements of the Bank for year ended December 31, 2010 as it is not practicable to bifurcate the combined transactions (of the Bank and ATBL) into directors, subsidiaries and parent company.



FOR THE PERIOD ENDED SEPTEMBER 30, 2011

#### 15. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on October 26, 2011 by the Board of Directors of the Bank.

#### 16. GENERAL

The figures in the financial statements have been rounded off to the nearest thousand.





### **SUMMIT BANK LIMITED**

# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011



#### **CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**

AS AT SEPTEMBER 30, 2011

|   |      | (Un-audited)<br>September 30,<br>2011 | (Audited)<br>December 31,<br>2010 |
|---|------|---------------------------------------|-----------------------------------|
|   | Note | (Rupees                               | in '000)                          |
| ASSETS  |      |                                       |                                   |
|   |      |                                       |                                   |
| Cash and balances with treasury banks               |      | 5,647,475                             | 4,047,590                         |
| Balances with other banks                           |      | 1,573,383                             | 375,207                           |
| Lendings to financial institutions                  |      | 200,000                               |                                   |
| Investments   | 8    | 28,748,094                            | 20,204,357                        |
| Advances  | 9    | 56,100,994                            | 38,771,413                        |
| Operating fixed assets                              |      | 4,757,877                             | 2,781,943                         |
| Deferred tax assets - net                           | 10   | 5,333,637                             | 3,218,243                         |
| Other assets  |      | 5,754,633                             | 2,776,151                         |
|   |      | 108,116,093                           | 72,174,904                        |
| LIABILITIES   |      |                                       |                                   |
| Bills payable                                       |      | 1,154,129                             | 357,293                           |
| Borrowings from financial institutions              |      | 14,320,131                            | 5,275,243                         |
| Deposits and other accounts                         | 11   | 84,967,944                            | 61,537,424                        |
| Sub-ordinated loans                                 |      | -                                     | -                                 |
| Liabilities against assets subject to finance lease |      | -                                     | -                                 |
| Deferred tax liabilities - net                      |      | -                                     | -                                 |
| Other liabilities                                   |      | 2,645,347                             | 1,731,676                         |
|   |      | 103,087,552                           | 68,901,636                        |
| NET ASSETS  |      | 5,028,541                             | 3,273,268                         |
| REPRESENTED BY                                      |      |                                       |                                   |
| Share capital                                       |      | 10,779,796                            | 7,250,660                         |

#### CONTINGENCIES AND COMMITMENTS

Deficit on revaluation of assets - net of tax

Reserves

Accumulated loss

12

(1,551,944)

(3,799,229)

5,428,623

5,028,541

(400,082)

(1,335,050)

(2,421,578)

(220,764)

3,273,268



#### CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|   | ,     | Nine months<br>Ended<br>September 30,<br>2011 | Nine months<br>Ended<br>September 30,<br>2010 | Quarter ended<br>September 30,<br>2011 | Quarter ended<br>September<br>30, 2010 |
|---|-------|---|---|--|--|
|   | Note  | !   | (Rupees i                                     | n '000)                                |  |
| Mark-up / return / interest earned                      |       | 6,255,632                                     | 5,418,199                                     | 1,834,904                              | 1,822,061                              |
| Mark-up / return / interest expensed                    |       | (5,766,822)                                   | (4,464,685)                                   | (1,805,817)                            | (1,521,567)                            |
| Net mark-up / interest income                           |       | 488,811                                       | 953,514                                       | 29,088                                 | 300,494                                |
| Provision against non-performing loans and advances     | 9.1.1 | (278,350)                                     | (1,200,828)                                   | 627,703                                | (308,796)                              |
| Provision for diminution in the value of investments    |       | (58,336)                                      | (181,247)                                     | (246,477)                              | (12,487)                               |
| Bad debts written off directly                          |       | -   | -   | 2,198                                  | -                                      |
|   |       | (336,685)                                     | (1,382,075)                                   | 383,425                                | (321,283)                              |
| Net mark-up / interest income / (loss) after provisions |       | 152,125                                       | (428,561)                                     | 412,512                                | (20,789)                               |
| NON MARK-UP / INTEREST INCOME                           |       |   |   |  |  |
| Fee, commission and brokerage income                    |       | 287,576                                       | 240,135                                       | 75,931                                 | 63,738                                 |
| Dividend income   |       | 53,794  | 42,855  | 47,871                                 | 20,854                                 |
| Income from trading in government securities            |       | 4,332   | 1,955   | 4,332                                  | 379                                    |
| Gain / (loss) from dealing in foreign currencies        |       | 77,364  | (74,144)                                      | 3,346                                  | (21,198)                               |
| Gain on sale of securities - net                        |       | 68,479  | 126,291                                       | 230,379                                | 29,690                                 |
| Unrealised gain / (loss) on revaluation of investments  |       |   |   |  | .,                                     |
| classified as held-for-trading                          |       | 9,644   | (7,286)                                       | 12,258                                 | 15,090                                 |
| Other income  |       | 53,587  | 24,068  | 13,537                                 | 6,916                                  |
| Total non-mark-up / interest income                     |       | 554,775                                       | 353,874                                       | 387,653                                | 115,469                                |
|   |       | 706,901                                       | (74,687)                                      | 800,166                                | 94,680                                 |
| NON MARK-UP / INTEREST EXPENSES                         |       |   |   |  |  |
| Administrative expenses                                 |       | (2,453,970)                                   | (2,080,794)                                   | (603,427)                              | (694,580)                              |
| Other provisions / write-offs                           |       | (30,241)                                      | 30,018  | 4,913                                  | 1,602                                  |
| Other charges   |       | (15,803)                                      | (4,033)                                       | (6,455)                                | (1,291)                                |
| Total non-mark-up / interest expenses                   |       | (2,500,015)                                   | (2,054,809)                                   | (604,970)                              | (694,269)                              |
|   |       | (1,793,114)                                   | (2,129,496)                                   | 195,196                                | (599,589)                              |
| Extra ordinary / unusual items                          |       | -   | -   | -                                      | -                                      |
| LOSS BEFORE TAXATION                                    |       | (1,793,114)                                   | (2,129,496)                                   | 195,196                                | (599,589)                              |
| Taxation  |       |   |   |  |  |
| Current   |       | (79,117)                                      | (86,181)                                      | (26,526)                               | (46,040)                               |
| Prior years   |       | , ,   | - 1   | ,,                                     | - 1                                    |
| Deferred  |       | 294,275                                       | 586,542                                       | (302,312)                              | 150,688                                |
|   |       | 215,158                                       | 500,361                                       | (328,838)                              | 104,648                                |
| LOSS AFTER TAXATION                                     |       | (1,577,957)                                   | (1,629,135)                                   | (133,643)                              | (494,941)                              |
|   |       |   |   |  |  |
| Earnings per share (Rupees) - basic and diluted         |       | (2.11)  | (2.34)  | (0.13)                                 | (0.71)                                 |



# **CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)**FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|  | Nine months<br>Ended<br>September<br>30, 2011 | Nine months<br>Ended<br>September<br>30, 2010 | Quarter<br>Ended<br>September<br>30, 2011 | Quarter<br>Ended<br>September<br>30, 2010 |
|--|---|---|---|---|
|  |   | (Rupees                                       | in '000)                                  |   |
| Loss after taxation                        | (1,577,957)                                   | (1,629,135)                                   | (133,643)                                 | (494,941)                                 |
| Other comprehensive income                 | -   | 15,105  | -   | -   |
| Comprehensive loss transferred to equity   | (1,577,957)                                   | (1,614,030)                                   | (133,643)                                 | (494,941)                                 |
| Deficit on revaluation of investments      | (618,686)                                     | (593,279)                                     | (168,485)                                 | (398,636)                                 |
| Deferred tax on revaluation of investments | 218,604                                       | 148,707                                       | 142,185                                   | 209,603                                   |
|  | (400,082)                                     | (444,572)                                     | (26,300)                                  | (189,033)                                 |
| Total comprehensive loss for the period    | (1,978,039)                                   | (2,058,602)                                   | (159,943)                                 | (683,974)                                 |



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|  | Share<br>capital | Share<br>premium | Discount<br>on Issue | Statutory<br>reserve<br>(Rupees | Reserve tatutory arising on reserve amalgamation (Rupees in '000) | Other<br>reserve | Accumulated<br>loss | Total       |
|--|------------------|------------------|----------------------|---------------------------------|---|------------------|---------------------|-------------|
| Balance as at January 01, 2010, as previously reported   | 2,000,000        | 1,000,000        |                      | 64,828                          |   |                  | (2,075,914)         | 3,988,914   |
| Issue of share capital and adjustments arising from amalgamation with Atlas Bank Limited   | 2,250,660        |                  |                      |                                 | (2,399,878)   | 7,550            | 2,695,676           | 2,554,008   |
| Balance as at January 01, 2010 (amalgamated)   | 7,250,660        | 1,000,000        |                      | 64,828                          | (2,399,878)   | 7,550            | 619,762             | 6,542,922   |
| Comprehensive loss transferred to equity during the nine months ended September 30, 2010   | 1                |                  |                      |                                 | •   |                  | (1,629,135)         | (1,629,135) |
| Balance as at September 30, 2010   | 7,250,660        | 1,000,000        |                      | 64,828                          | (2,399,878)   | 7,550            | (1,009,373)         | 4,913,787   |
| Comprehensive loss transferred to equity during the quarter ended December 31, 2010  | ,                |                  |                      |                                 | •   | (7,550)          | (1,347,481)         | (1,355,031) |
| Balance as at December 31, 2010  | 7,250,660        | 1,000,000        |                      | 64,828                          | (2,399,878)   |                  | (2,356,854)         | 3,558,756   |
| Issuance of right shares during the period   | 1,450,132        |                  | ٠                    |                                 | ·   |                  | •                   | 1,450,132   |
| Proposed issue of share capital and adjustments arising on acquisition and amalgamation of non-controlling interest in MyBank Limited (note 7.4) |                  |                  |                      |                                 | 1,080,404   |                  | 135,582             | 1,215,986   |
| Issue of share capital and adjustments arising from amalgamation with My Bank Limited  | 2,079,004        |                  | ,                    |                                 | •   |                  | •                   | 2,079,004   |
| Comprehensive loss transferred to equity during the nine months ended September 30, 2011   | 1                |                  |                      |                                 | •   | ,                | (1,577,957)         | (1,577,957) |
| Discoount on issue of sharre   |                  |                  | (1,297,298)          | •                               |   | •                | 1                   | (1,297,298) |
| Balance as at September 30, 2011   | 10,779,796       | 1,000,000        | (1,297,298)          | 64,828                          | (1,319,474)   |                  | (3,799,229)         | 5,428,623   |
|  |                  |                  |                      |                                 |   |                  |                     |             |



#### **CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)**

FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|  |      | September 30,<br>2011 | September 30,<br>2010 |
|--|------|-----------------------|-----------------------|
|  | Note |                       | s in '000)            |
| CASH FLOWS FROM OPERATING ACTIVITIES   |      | • •                   | •                     |
| Loss before taxation   |      | (1,793,114)           | (2,139,639)           |
| Dividend income  |      | (53,794)              | (42,855)              |
|  |      | (1,846,908)           | (2,182,494)           |
| Adjustments:   |      |                       |                       |
| Depreciation A process of the state of the s |      | 304,956               | 207,304               |
| Amortisation of intangible assets and deferred cost  |      | 47,867<br>278,350     | 41,534<br>1,200,828   |
| Provision against non-performing advances Other provisions / write offs  |      | 30,241                | (30,018)              |
| Provision for diminution in the value of investments   |      | 58,336                | 181,247               |
| Unrealised (gain) / loss on revaluation of investments   |      |                       |                       |
| in held-for-trading securities Income from trading in government securities - net  |      | 18,466<br>4,332       | 7,286<br>1,955        |
| Income from trading in government securities - net   |      | 68.802                | 57,354                |
| Loss from sale of securities - net<br>Loss from sale of non banking asset acquired in satisfaction of claims   |      | 00,002                | (78)                  |
| Provision for compensated absences   |      | 25,026                | 668                   |
| Provision for gratuity   |      | 37,827                | 2,602                 |
| Loss / (gain) on disposal of operating fixed assets  |      | 17,673                | (654)                 |
| , (g, <del></del>  | '    | 891,876               | 1,670,028             |
|  |      | (955,033)             | (512,466)             |
| (Increase) / decrease in operating assets  |      |                       |                       |
| Lendings to financial institutions   |      | (200,000)             | (502,445)             |
| Investments in held-for-trading securities - net   |      | (321,334)             | (48,530)              |
| Advances   |      | (17,625,453)          | (1,488,378)           |
| Other assets   | Į    | (4,694,386)           | (929,633)             |
| Ingress //degrees) in angusting lightilities   |      | (22,841,172)          | (2,968,986)           |
| Increase / (decrease) in operating liabilities Bills payable   | 1    | 796,836               | 280.455               |
| Borrowings from financial institutions   |      | 8,990,680             | 6,401,466             |
| Deposits and other accounts  |      | 23,375,253            | (6,176,412)           |
| Other liabilities  |      | 466,981               | (201,431)             |
|  | '    | 33,629,751            | 304,078               |
|  |      | 9,833,545             | (3,177,374)           |
| Compensated absences paid  |      | -                     | -                     |
| Income tax paid  |      | (11,809)              | 78,582                |
| Net cash generated from operating activities   |      | 9,821,736             | (3,098,792)           |
| CASH FLOWS FROM INVESTING ACTIVITIES   |      |                       |                       |
| Investments in available-for-sale securities - net   |      | (4,890,148)           | 2,227,824             |
| Investments in held-to-maturity - net  |      | (1,403,184)           | -                     |
| Investments in subsidiaries  |      | -                     | -                     |
| Dividend received  |      | (53,794)              | 38,427                |
| Investments in operating fixed assets  |      | (2,380,268)           | (176,456)             |
| Sale proced from disposal of non banking asset acquired in satisfaction of claims  |      | -                     | 23,256                |
| Sale proceeds from disposal of property and equipment  |      | 111,255               | 20,436                |
| Net cash used in investing activities  |      | (8,616,139)           | 2,133,487             |
| CASH FLOWS FROM FINANCING ACTIVITIES   |      |                       |                       |
| Issue of right shares  |      | 1,450,132             | -                     |
| Share premium on issue of share capital  |      | 1 450 455             |                       |
| Net cash generated from financing activities   |      | 1,450,132             | -                     |
| Decrease in cash and cash equivalents  |      | 2,655,729             | (965,305)             |
| Cash and cash equivalents at beginning of the year   |      | 4,492,923             | 4,388,821             |
| Cash and cash equivalents at end of the year   | 13   | 7,148,652             | 3,423,516             |
|  |      |                       |                       |



respectively. The paid-up capital (free of losses) of the Bank as at September 30, 2011 is Rs.5.429 billion. Further, vide its aforesaid circular, the SBP has asked the banks to achieve minimum Capital Adequacy Ratio (CAR) of 10% with effect from December 31, 2009 irrespective of their CAMEL-S rating, till further instructions. However, the Bank's CAR is below the minimum required level as at the half year end.

However, the Bank has been granted an exemption till December 31, 2011 to meet the minimum capital requirement (MCR) and capital adequacy ratio (CAR) by the SBP through its letter No. BSD/BAI-3/608/9203/2011 dated July 16, 2011. Through the above referred letter, the SBP has also requested the Bank to submit a capital plan for meeting the expected shortfall in MCR/CAR, including specific timelines and milestones.

The Bank has injected Rs.1.4 billion capital in the form of right shares during the year.

#### 2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of traderelated modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements of the Bank have been prepared in accordance with the requirements of International Accounting Standard 34 Interim Financial Reporting, provisions of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. In case requirements differ, the provisions of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

#### 4. BASIS OF MEASUREMENT

- 4.1 These consolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain investments and commitments in respect of forward exchange contracts have been carried at revalued amounts. All amounts are in Pakistan Rupees which is the functional and presentation currency of the Bank.
- 4.2 The preparation of financial statements in conformity with approved accounting standards requires certain judgements, accounting estimates and assumptions. It also requires the management to exercise its judgement in the process of applying the Bank's accounting policies. These estimates and associated assumptions are continually evaluated and are based on historical experience, statutory requirements and other factors considered reasonable in the circumstances. Revision to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The estimates and assumptions that are expected to have a significant effect on the assets and liabilities, income and expenses have been disclosed in note 6 to these financial statements.





#### STATUS AND NATURE OF BUSINESS 1.

- Summit Bank Limited (formerly Arif Habib Bank Limited) (the Bank) was incorporated in Pakistan as public 1.1 company limited by shares on December 09, 2005 under the Companies Ordinance, 1984. It is listed on all the stock exchanges of Pakistan, Registered office of the Bank is situated at Plot No. 6-B. F-6. Supermarket. Islamabad, Pakistan
- 1.2 The Bank is principally engaged in the business of banking through its 165 branches (after amalgamation of Atlas Bank Limited having 40 branches and My Bank Limited having 80 branches) in Pakistan as defined in the Banking Companies Ordinance, 1962. The medium to long-term rating of the Bank rated by JCR-VIS. credit rating company, is 'A' with a positive outlook. Short-term rating of the Bank is 'A-2'.
- On March 31, 2010, 297,034,854 shares (59,41% of issued shares of the Bank) were transferred by Arif Habib 1.3 Securities Limited to Suroor Investments Limited (SIL), a company incorporated in Mauritius, under the Share Purchase Agreement dated June 30, 2009 and, consequently, SIL has become parent company of the Bank. As part of change in ownership, effective from August 18, 2010, the name of the Bank has been changed to 'Summit Bank Limited.'
- 1.4 Further, the SBP sanctioned a scheme of amalgamation (the scheme) under section 48 of the Banking Companies Ordinance, 1962, on December 31, 2010 by virtue of which Atlas Bank Limited (ATBL) has been merged with and into Summit Bank Limited on December 31, 2010 (at the close of business). This scheme was earlier approved by the shareholders of the Bank in their Extra Ordinary General Meeting held on November 06, 2010.

Under the above referred scheme of amalgamation, the Bank issued 225,065,982 Ordinary shares to the shareholders of ATBL at par value of Rs.10 each.

This amalgamation was accounted for in the books using "Pooling of interest" method as it was a business combination of entities under common control and not covered under the scope of IFRS-3 "Business Combinations". The difference in the net assets of ATBL, the merging entity, and the above shares issued to ATBL has been carried in the books under "Reserve arising on amalgamation".

Further, since "Pooling of interest" method assumes that both ATBL and the Bank were merged from the beginning of the earliest period presented, the issue of share capital and adjustments arising from amalgamation have been shown as at January 01, 2010.

1.5 On September 30, 2009, Suroor Investments Limited (SIL) entered into an agreement with a majority shareholder (MS) to sell upto 314,701,450 Ordinary shares constituting 59.34% of shareholding of MyBank Limited (MBL). Subsequently, SIL, Summit Bank Limited (the Bank) and the MS entered into a novation agreement dated February 17, 2011 whereby SIL has agreed to novate and the Bank has agreed to undertake the obligations of SIL to acquire the Ordinary shares from the MS on terms and conditions contained in the agreement.

As part of the agreement, the Bank purchased 270,482,625 shares of MBL at a price of Rs.8 per share. Accordingly, now MBL is a subsidiary of the Bank and holds 50.99% (December 31, 2010: 1.27%) Ordinary shares in MBL as at the effective date.

Furthermore, during the half year, the State Bank of Pakistan (SBP) sanctioned a scheme of amalgamation (the scheme) under section 48 of the Banking Companies Ordinance, 1962, on June 20, 2011 by virtue of which MBL had been merged with and into the Bank at the close of business on June 30, 2011 (effective date). This scheme has earlier been approved by the shareholders of the Bank in their Extra Ordinary General Meeting held on January 20, 2011.

1.6 The State Bank of Pakistan (SBP) through its BSD Circular No. 7 dated April 15, 2009 has prescribed that the minimum paid-up capital (net of losses) for Banks / Development Finance Institutions (DFIs) be raised to Rs.10 billion by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs.8 billion and Rs.9 billion paid-up capital (free of losses) by the end of the financial year 2011 and 2012,





#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 5.1 The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated annual financial statements of the Bank for the year ended December 31, 2010 except as noted in 5.3 below.
- 5.2 The financial risk management objectives and policies are consistent with those disclosed in the consolidated annual financial statements of the Bank for the year ended December 31, 2010.

#### 5.3 New standards, interpretations and amendments thereof, adopted by the Bank

During the period, following new / revised standards, amendments and interpretations to accounting standards became effective:

| Standard | or Interpretation |  |
|----------|-------------------|--|
|----------|-------------------|--|

"Effective date (annual periods beginning on or after)

 IAS 24 Related Party Transactions (Amendment)
 January 01, 2011

 IAS 32 Financial Instruments: Presentation (Amendment)
 January 01, 2011

 "IFRIC 14 Prepayments of a Minimum Funding Requirement
 January 01, 2011

Adoption of the above standards, amendments and interpretations did not have any material effect on the financial statements.

#### 5.4 Improvements to IFRSs

In addition to the above, amendments to various accounting standards have also been issued by the International Accounting Standards Board (IASB). Such improvements are generally effective for accounting periods beginning on or after January 01, 2011. The adoption of these improvements to IFRSs did not have any material impact on the Bank's financial statements in the period of initial application.

#### 6. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The basis for significant accounting estimates and judgements adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2010.

#### 7. BUSINESS COMBINATION

As stated in note 1.5, the Bank acquired the majority shareholding of 51% in MyBank Limited (MBL) for cash consideration of Rs.2,163.861 million on the acquisition date of April 01, 2011 and, hence, MBL became a subsidiary of the Bank at that date.

#### 7.1 Provisional accounting for business combination

At the time of preparing amalgamated financial statements, the Bank had not completed the accounting for the acquisition of MBL. Hence, as allowed by IFRS-3, the fair values of the assets and liabilities acquired have been provisionally determined based on management's estimates to be equal to their carrying amounts at the date of acquisition as the independent valuations have not been finalised. Accordingly, detailed valuations after taking into account reasonableness of underlying assumptions especially for assets whose values are based on future projections of earnings and related data have not been carried out.

Further, the fair values of contingent liabilities appearing in the books of MBL have not been included in liabilities acquired and, accordingly, their impact has not been taken in the computation of goodwill. The contingencies have been disclosed as part of the contingent liabilities of the Bank until the fair valuation exercise is concluded.



Hence, the initial accounting for the business combination is incomplete and will be adjusted based on more accurate and complete information and analysis during the measurement period. The Bank will retrospectively adjust the provisional amounts recognised at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognised as of that date. The Bank may also recognise additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date.

The management expects that the fair valuation exercise for assets and liabilities acquired will be completed before the end of the current year. However, the accounting treatment of fair valuation of MBL's assets and liabilities (including the contingent liabilities) in the books of the Bank will be finalized and accounted for in the financial statements after prior written clearance of the SBP, as per the directive received from the SBP in this regard.

Accordingly, goodwill arising on acquisition of MBL has been provisionally determined as follows:

|   | Amount *      |
|---|---------------|
|   | (Rs. in '000) |
| Assets  |               |
| Cash and balances with treasury banks   | 2,206,669     |
| Balances with other banks   | 480,954       |
| Lendings to financial institutions  | 945,584       |
| Investments   | 7,510,462     |
| Advances  | 21,512,969    |
| Operating fixed assets  | 2,167,248     |
| Deferred tax assets   | 1,475,793     |
| Other assets  | 2,005,186     |
| Total assets  | 38,304,865    |
|   |               |
| Liabilities   |               |
| Bills payable   | 475,537       |
| Borrowings  | 5,282,024     |
| Deposits and other accounts   | 28,026,796    |
| Other liabilities   | 443,586       |
| Total liabilities   | 34,227,943    |
|   |               |
| Net assets  | 4,076,922     |
|   |               |
| Cash consideration paid   |               |
| [270,482,682 Ordinary shares @ Rs.8 each (see note 1.5)]                      | 2,163,861     |
| Proportionate share of non-controlling interest (49% of Rs.4,076.922 million) | 1,997,692     |
|   | 4,161,553     |
| Goodwill arising on acquisition (see note 7.2 below)                          | 84,631        |
|   |               |

Balances taken from the published financial statements of MBL for the guarter ended March 31, 2011.

#### 7.2 Goodwill

The goodwill recognised represents effect of expected synergies from combining operations of the Bank and its subsidiary, MBL, intangible assets that do not qualify for separate recognition and other factors. The management believes that the entire amount of goodwill is expected to be deductible for tax purposes.



7.3 MBL has contributed Rs.762.885 million of revenue and incurred loss after tax of Rs.136.127 million during the period from April 01, 2011 to June 30, 2011. Had the acquisition been made at January 01, 2011, MBL would have contributed Rs.1,574.357 million of revenue and loss after tax of Rs.917.920 million. The details of loss after tax which pertains to the operations of MBL for the period from April 01, 2011 to June 30, 2011 are as under.

| For the period   |
|------------------|
| from April 01,   |
| 2011 to          |
| June 30, 2011    |
| (Rupees in '000) |

(7,097)

| Mark-up / return / interest earned  | 762,885   |
|---|-----------|
| Mark-up / return / interest expensed  | 558,937   |
| Net mark-up / interest income   | 203,948   |
| Provision against non-performing loans and advances                                   | 157,248   |
| Reversal for diminution in the value of investments                                   | (246,477) |
| Bad debts written off directly  | 2,198     |
|   | (87,031)  |
| Net mark-up / interest income / (loss) after provisions                               | 290,979   |
| Non mark-up / interest income   |           |
| Fee, commission and brokerage income  | 50,454    |
| Dividend income   | 227       |
| Gain / (loss) from dealing in foreign currencies                                      | 26,407    |
| Gain / (loss) on sale of securities - net   | (99,740)  |
| Unrealised gain / (loss) on revaluation of investments classified as held-for-trading | 2,166     |
| Other income  | 13,389    |

#### Non mark-up / interest expenses

Total non-mark-up / interest income

| Administrative expenses               | 347,759 |
|---------------------------------------|---------|
| Other provisions / write-offs         | 1,639   |
| Other charges                         | 1,092   |
| Total non-mark-up / interest expenses | 350,490 |

#### Loss before taxation (66,608)

| Taxation            |           |
|---------------------|-----------|
| Current             | 8,826     |
| Prior years         | -         |
| Deferred            | 60,693    |
|                     | 69,519    |
| Loss after taxation | (136,127) |

#### 7.4 Acquisition of non-controlling interest

As at the date of acquisition, the purchase of Non-Controlling Interest (NCI) is measured at the proportionate share of the NCI in the fair value of net assets acquired by the Bank, as allowed under IFRS 3. The management has, at the date of amalgamation, incorporated the share of NCI's post acquisition results of MBL in the proportionate share of the NCI determined as at the acquisition date of MBL (the adjusted balance). The excess of the fair value of equity shares proposed to be issued and the adjusted balance of the NCI amounting to Rs.1,080.404 million has been recognised as part of the equity (shown separately under 'Reserve arising on amalgamation').



Subsequent to the above acquisition, as stated in note 1.5, the Bank has acquired the NCI by issuing 207,900,400 Ordinary shares of Rs.10 each to the shareholders of MBL. The fair value of these shares (based on the published quoted price at the close of the business on June 30, 2011) amounted to Rs.781.706 million

| =  |  | otember 30, 2011   |   |  | ecember 31, 2010  |                        |
|--|--|--|---|--|---|------------------------|
|  | Held by  | Given as   |   | Held by                                      | Given as  |                        |
| ENTS Note  | Bank   | collateral   | Total<br>(Rupees  | Bank   | collateral  | Total                  |
| Investments by types:                                      |  |  | (Rupees   | in 000)                                      |   |                        |
| Held-for-trading securities                                |  |  |   |  |   |                        |
| Listed ordinary shares                                     | 292,738  | -  | 292,738   | 35,840                                       | -   | 35,840                 |
| Available-for-sale securities                              |  |  |   |  |   |                        |
| Market Treasury Bills                                      | 10,259,741   | 9,824,588  | 20,084,328  | 12,664,172                                   | 1,869,993   | 14,534,165             |
|  |  | 1 665  |   |  | -   | 1,558,248<br>1,551,403 |
| Unlisted Ordinary shares                                   | 69,378   | -  | 69,378  | 31,000                                       | -   | 31,000                 |
| Mutual fund units - open end                               | 1,100,000  | -  | 1,100,000   | 300,000                                      | -   | 300,000                |
|  | -<br>579 867   | -  | -<br>579 867  |  | 44 955  | 564<br>598,366         |
| Term Finance Certificates - unlisted                       | 1,387,145  | -  | 1,387,145   | 1,391,805                                    | -   | 1,391,805              |
| Preference Shares  | 37,500   |  | 37,500  |  |   |                        |
| Sukuk Bonds  |  | - 0.026.252  |   |  | 1 014 049   | 905,482                |
|  | 10,029,074   | 9,020,233  | 20,430,127  | 10,950,065                                   | 1,914,946   | 20,671,033             |
| Pakistan Investment Bonds                                  | 1,403,184  | -  | 1,403,184   | -  | -   | -                      |
| Associates   |  |  |   |  |   |                        |
| Unlisted Ordinary shares                                   | -  | -  | -   | 37,200                                       | -   | 37,200                 |
| Subsidiaries   |  |  |   |  |   |                        |
|  |  | -  |   | -  | -   | -                      |
| Offisted Ordinary Strates                                  |  | -  |   |  |   | -                      |
| Investment at cost Less: Provision for diminution in value | 20,325,796   | 9,826,253  | 30,152,049  | 19,029,125                                   | 1,914,948   | 20,944,073             |
|  |  |  |   |  | 1014040   | (400,060)              |
| Unrealised loss on held-for-trading securities             | 18,466   | 9,620,233  | 18,466  | 874  | 1,914,946   | 20,344,013             |
| available-for-sale securities                              | (638,681)  | 19,995   | (618,686)   | (339,084)                                    | (1,446)   | (340,530)              |
| Total investments at market value                          | 18,901,846   | 9,846,248  | 28,748,094  | 18,290,855                                   | 1,913,502   | 20,204,357             |
|  |  |  |   | Septembe                                     | er 30. Dec  | ember 31,              |
|  |  |  |   | -  |   | 2010                   |
| Particulars of provision                                   |  |  | Note  |  |   |                        |
| Opening balance  |  |  |   | 400  | 0,060   | 611,872                |
| Provision for diminution in th                             | e value of in  | vestments  |   |  |   |                        |
|  |  | vestinents   |   | 597  | 7,647   | _                      |
| Chargo for the year  |  |  |   |  | 227   | 293,055                |
| ,  |  |  |   |  | - II  |                        |
| • ,  |  |  |   | <u> </u>                                     |   | (504,867               |
| • ,  |  |  |   |  |   | (211,812               |
| Closing balance  |  |  |   | 803  | 3,735   | 400,060                |
| Particulars of provision in resp                           | ect of Type  | and Segme  | nt  |  |   |                        |
| Available-for-sale securitie                               | s  |  |   |  |   |                        |
| Ordinary shares of listed co                               | mpanies  |  |   | 589  | 9,910   | 204,333                |
| Ordinary shares of unlisted                                | companies  |  |   | 3  | 3,210   | 3,210                  |
|  |  |  |   | -  | ) 61E   | 40.545                 |
| Term Finance Certificates -                                | unlisted   |  |   | 0(   | ),615   | 42,517                 |
| Term Finance Certificates - I<br>Sukuk Bonds               | unlisted   |  |   |  | 0,000   | 42,517<br>150,000      |
|  | unlisted   |  |   |  | -   |                        |
|  | Available-for-sale securities Market Treasury Bills Pakistan Investment Bonds Listed Ordinary shares Unlisted Ordinary shares Unlisted Ordinary shares Mutual fund units - open end Mutual fund units - open end Erm Finance Certificates - listed Preference Shares Sukuk Bonds  Held to maturity Pakistan Investment Bonds Associates Unlisted Ordinary shares Unlisted Ordinary shares Listed ordinary shares Unitsted ordinary shares Unitsted ordinary shares Unitsted ordinary shares Less: Provision for diminution in value of investments Unrealised loss on held-for-trading securities Deficit on revaluation of available-for-sale securities Total investments at market value  Particulars of provision  Opening balance  Provision for diminution in the of subsidiary at the date of Charge for the year Reversal during the year Reversal during the year Closing balance  Particulars of provision in resp Available-for-sale securities | Available-for-sale securities  Market Treasury Bills Pakistan Investment Bonds Listed Ordinary shares Listed Ordinary shares Unlisted Ordinary shares Houtual fund units - open end Mutual fund units - open end Mutual fund units - open end Mutual fund units - open end Term Finance Certificates - listed Term Finance Certificates - unlisted Preference Shares Sukuk Bonds Sukuk Bonds 18,629,874  Held to maturity Pakistan Investment Bonds Listed Ordinary shares Unlisted Ordinary shares Unlisted Ordinary shares Unlisted ordinary shares Unlisted ordinary shares Unitsted ord | Listed ordinary shares  Available-for-sale securities  Market Treasury Bills Pakistan Investment Bonds Listed Ordinary shares Unlisted Ordinary shares Unlisted Ordinary shares Mutual fund units - open end Mutual fund units - open end Mutual fund units - open end Mutual fund units - olesed end Term Finance Certificates - listed Trem Finance Certificates - unlisted Preference Shares Sukuk Bonds Tend Investment Bonds Listed Ordinary shares Unlisted ordinary shares Unrealised loss on held-for-trading securities Deficit on revaluation of available-for-sale securities Opening balance  Provision for diminution in the value of investments of subsidiary at the date of acquisition  Charge for the year Reversal during the year Closing balance  Particulars of provision in respect of Type and Segme Available-for-sale securities | Listed ordinary shares   292,738   - 292,738 | Listed ordinary shares   292,738   - 292,738   35,840     Available-for-sale securities   10,259,741   9,824,588   20,084,328   12,664,172     Pakistan Investment Bonds   2,744,945   1,558,248   1,558,248     Listed Ordinary shares   1,513,462   1,665   1,515,127   1,511,403     Unlisted Ordinary shares   69,778   69,778   31,000     Mutual fund units - open end   1,100,000   - 1,100,000   300,000     Mutual fund units - olosed end     564     Term Finance Certificates - listed   79,867   579,867   579,867   533,411     Term Finance Certificates - unlisted   1,387,145   - 1,387,145   1,391,005     Sukuk Bonds   937,836   937,836   937,836   937,836     Preference Shares   37,500   37,500   37,500   937,836   937,836   937,836     Sukuk Bonds   1,403,184   - 1,403,184   -     Associates   Unlisted Ordinary shares   -   -           Unlisted Ordinary shares   -   -             Unlisted Ordinary shares   -   -             Unlisted Ordinary shares   -   -               Unlisted Ordinary shares   -   -                 Unlisted Ordinary shares   -   -                 Unlisted Ordinary shares   -   -                     Unsetment at cost   20,325,796   9,826,253   30,152,049   19,029,125     Less Provision for diminution in value of investments   19,522,061   9,826,253   29,348,314   18,629,065     Unrealised loss on held-for-trading securities   18,466   -3   18,466   874     Deficit on revaluation of available-for-sale securities   (638,681)   19,995   (618,686)   (339,084)    Total investments at market value   18,901,846   9,846,248   28,748,094   18,290,855      Particulars of provision   1 the value of investments   597   (255,000,000)     Charge for the year   (255,000,000) | Listed ordinary shares |



#### 9. ADVANCES

| Loans, cash credits, running finances, etc.<br>In Pakistan<br>Outside Pakistan |       | 64,033,209<br>- | 43,164,862<br>9,676 |
|--|-------|-----------------|---------------------|
| Net investment in finance lease - in Pakistan                                  |       | 382,214         | 565,910             |
| Bills discounted and purchased (excluding Treasury Bills)                      |       |                 |                     |
| Payable in Pakistan  |       | 2,334,432       | 667,911             |
| Payable outside Pakistan   |       | 383,799         | 86,998              |
|  |       | 2,718,231       | 754,909             |
| Advances - gross   |       | 67,133,654      | 44,495,357          |
|  |       |                 |                     |
| Provision against non-performing advances                                      | 9.1.1 | (11,032,660)    | (5,723,944)         |
| Advances - net of provision  |       | 56,100,994      | 38,771,413          |
|  |       |                 |                     |

**9.1** Advances include Rs.11,635.388 million (December 31, 2010: Rs.11,394.074 million) which have been placed under non-performing status as detailed below:

| Se                                     | ptember 30, 20   | 11  | December 31, 2010                |   |  |
|--|--|---|----------------------------------|---|--|
| Classified Provision advances required |  | Provision held  | Classified advances              | Provision<br>required   | Provision held   |
|  |  | (Rupees   | in '000)                         |   |  |
| 1,505,444                              | 204,883  | 204,883   | 2,078,978                        | 348,060   | 348,060  |
| 4,277,838                              | 740,879  | 740,879   | 1,811,271                        | 598,314   | 598,314  |
| 16,616,652                             | 10,085,593   | 10,085,593  | 7,503,825                        | 4,773,140   | 4,773,140  |
| 22,399,934                             | 11,031,355   | 11,031,355  | 11,394,074                       | 5,719,514   | 5,719,514  |
|  | Classified<br>advances<br><br>1,505,444<br>4,277,838<br>16,616,652 | Classified Provision advances required  1,505,444 204,883 4,277,838 740,879 16,616,652 10,085,593 | advances required Provision held | Classified advances         Provision required         Provision held advances         Classified advances           1,505,444         204,883         204,883         2,078,978           4,277,838         740,879         740,879         1,811,271           16,616,652         10,085,593         10,085,593         7,503,825 | Classified advances         Provision required         Provision held advances         Classified required         Provision held advances         Provision required           1,505,444         204,883         204,883         2,078,978         348,060           4,277,838         740,879         740,879         1,811,271         598,314           16,616,652         10,085,593         10,085,593         7,503,825         4,773,140 |

#### 9.1.1 Particulars of provision against non-performing advances

| Specific   General   Total   Specific   General   General   (Rupees in '000)   General   (Rupees in '000)   General   Genera |           | mber 31, 2010 | De        | September 30, 2011 |         |             |                            |
|--|-----------|---------------|-----------|--------------------|---------|-------------|----------------------------|
| Opening balance 5,719,514 4,430 5,723,944 3,788,679 1,562  Provision against non-performing advances of subsidiary   | Total     | General       | Specific  | Total              | General | Specific    | _                          |
| Provision against non-performing advances of subsidiary  |           |               | in '000)  | (Rupees            |         |             |                            |
| advances of subsidiary   | 3,790,241 | 1,562         | 3,788,679 | 5,723,944          | 4,430   | 5,719,514   | Opening balance            |
| at the date of acquisition <b>4,923,513 570 4,924,083</b>  |           |               |           |                    |         | orming      | ,                          |
|  | -         | -             | -         | 4,924,083          | 570     | 4,923,513   | at the date of acquisition |
| Charge for the period 1,766,024 - 1,766,024 2,676,156 4,023  | 2,680,179 | 4,023         | 2,676,156 | 1,766,024          | -       | 1,766,024   | Charge for the period      |
| Reversals (1,316,404) (3,695) (1,320,099) (741,557) (1,155)  | (742,712) | (1,155)       | (741,557) | (1,320,099)        | (3,695) | (1,316,404) | Reversals                  |
| <b>449,620</b> ( <b>3,695</b> ) <b>445,925</b> 1,934,599 2,868   | 1,937,467 | 2,868         | 1,934,599 | 445,925            | (3,695) | 449,620     |                            |
| Transferred to:  |           |               |           |                    |         |             | Transferred to:            |
| - other assets (2,218) -   | (2,218)   | -             | (2,218)   | -                  | -       | -           | - other assets             |
| - capital reserve 7,550 -  | 7,550     | -             | 7,550     | -                  | -       | -           | - capital reserve          |
| 5,332 -  | 5,332     | =             | 5,332     | -                  | -       | -           |                            |
| Amount written off (61,292) - (61,292) (9,096) -   | (9,096)   | -             | (9,096)   | (61,292)           | -       | (61,292)    | Amount written off         |
| Closing balance <b>11,031,355 1,305 11,032,660</b> 5,719,514 4,430   | 5,723,944 | 4,430         | 5,719,514 | 11,032,660         | 1,305   | 11,031,355  | Closing balance            |



#### 10. DEFERRED TAX ASSETS - net

#### September 30, December 31, 2011 2010 ----- (Runees in '000) -----

#### Deferred debits arising in respect of:

Deficit on revaluation of assets
Provision against non performing loans 10.1
Provision against other assets
Provision for gratuity
Provision for compensated absences
Unused tax losses
Provision for impairment losses
Amortisation of Premium on PIBs
Net investment in lease finance
Unrealised loss on revaluation of investments - held-for-trading

| •         |           |
|-----------|-----------|
| 216,541   | 119,766   |
| 2,167,553 | 774,769   |
| 10,098    |           |
| 51,182    | 15,437    |
| 41,912    | 8,426     |
| 2,881,352 | 2,460,340 |
| 260,661   | 90,663    |
| 35,389    |           |
| -         | 4,738     |
| -         | -         |
| 184,166   | 102,356   |
| 5,848,854 | 3,576,495 |

#### Deferred credits arising due to

Difference between accounting and tax written down values Unrealised gain on revaluation of investments - held-for-trading Deferred cost

| (508,754) | (356,470) |
|-----------|-----------|
| (6,463)   | (153)     |
| -         | (1,629)   |
| (515,217) | (358,252) |
| 5,333,637 | 3,218,243 |

**10.1** As at September 30, 2011, the Bank has a deferred tax asset on provision against non performing loans amounting to Rs.2,933.554 (December 31, 2010: Rs.1,172.563) million. However, based on the future projections of taxable income, the management has recognised the above benefit only to the extent of Rs.2.167.553 million.

10.2

- **10.2** As at September 30, 2011, the Bank has not recognised deferred tax asset amounting to Rs.145.502 million on the unused tax losses of MyBank Limited of Rs.415.721 million due to uncertainty on account of their realisation in the future.
- **10.2** The Bank has an aggregate amount of deferred tax asset of Rs.5,333.637 million which represents management's best estimate of the probable benefits expected to be realised in future years in the form of reduced tax liability as the Bank would be able to set off the profits earned in those years against losses carried forward and other taxable temporary differences relating to prior years.

#### 11. DEPOSITS AND OTHER ACCOUNTS

#### Customers

Fixed deposits
Savings deposits
Current accounts - non-remunerative
Margin accounts

#### **Financial institutions**

Non-remunerative deposits Remunerative deposits

| 28,082,564 |
|------------|
| 26,111,317 |
| 5,890,178  |
| 737,889    |
| 60,821,948 |
|            |
| 57,568     |
| 657,908    |
| 715,476    |
|            |
| 61,537,424 |
|            |
| 58,290,561 |
| 3,246,863  |
|            |

84,967,944

----- (Rupees in '000) -----

25 722 516

December 31,

2010

20.002.564

61,537,424

September 30.

2011

#### 11.1 Particulars of deposits

In local currency
In foreign currencies



#### 12. CONTINGENCIES AND COMMITMENTS

#### 12.1 Taxation

12.1.1 In respect of the assessment years 1997-1998 to 2002-2003 and tax year 2003, the taxation authorities apportioned / allocated administrative and financial charges against exempt income for the said years. The Bank preferred an appeal against the said action of the authorities before the Commissioner Inland Revenue (Appeals) [CIR(A)] who decided the issue in favour of the Bank. However, the department filed an appeal against the said order before the Appellate Tribunal Inland Revenue (ATIR), Karachi which through a Larger Bench disapproved the formula of apportionment of expenses between exempt capital gain and other taxable income and set aside the assessment with the direction to the assessing officer to allow expenses against exempt income by identifying their nature and relation amongst the various sources of income. The Bank contends that the jurisdiction of Larger Bench was limited only to answer a legal question related to apportionment of administrative expenses and that it could not include the financial charges as well while deciding the matter.

The revised assessments have not been made by the tax department and, accordingly, no tax liability in respect thereof exists at the statement of financial position date nor an estimate could be made of the liability that may result from the unfavourable outcome of the matter.

Based on the opinion of the legal counsel of the Bank and considering the latest judgment of the Honourable Lahore High Court in a similar case, the management believes that the outcome of the above pending assessments would be favourable. Hence, no provision has been made in respect of the above in these financial statements.

- 12.1.2 In respect of the tax assessments of ATBL in respect of tax year 2003 to 2005 and 2008, various disallowances have been made by assessing officer including provision against non-performing advances, leasing losses, allocation of expenses against exempt income and amortisation of intangibles and deferred cost. In relation to tax year 2003, the Bank filed an appeal before ATIR in respect of disallowances of provision for non-performing advances who confirmed the order of CIR(A) against the Bank. Further, the department has filed tax references before Sindh High Court. In respect of tax years 2004, 2005 and 2008 the Bank has filed appeals before CIR(A) in respect of aforesaid issue. In respect of tax year 2004 the CIR(A) has confirmed the order of the officer and the Bank has preferred an appeal before ATIR. The above matters may result in reduction of claimed tax losses and have an aggregate tax impact of Rs.238.72 million. The management of the Bank is confident about the favourable outcome of the appeals and, hence, no adjustment with regard to the above matters has been made in the amalgamated financial statements.
- 12.1.3 For assessment of MBL in respect of tax years 2006, 2007, 2008 and 2009, the Taxation Officer has amended the deemed assessment u/s. 122 (5A) of the Income Tax Ordinance, 2001 by making various disallowances, out of which an amount of Rs.230.131 million has not been provided for in the books of account for the reason that the disallowances are based on issues which have already been decided at the higher appellate forums in Bank's favour. The Bank's appeal contesting the settled issues is awaiting disposal before the Commissioner Inland Revenue (CIR) appeals except in respect of the tax year 2006 wherein relief allowed on some issues have been remanded back and few disallowances made has been maintained against which second appeal before the Appellate Tribunal Inland Revenue has been preferred. Hence, the disallowances are likely to be decided as per higher appellate decisions favouring Bank not requiring further tax provision.
- **12.1.4** With respect to the assessment of MBL in respect of tax years 2004 and 2005, CIR (Appeals) has maintained the disallowances made by taxation officer with aggregate unprovided amount of Rs.29.657 million for the reason that this relates to settled issues decided in Bank's favour by higher appellate forums. The Bank has preferred an appeal before the Inland Revenue Tribunal, where the matter is awaiting hearing.
- 12.1.5 With respect to the assessment of MBL for tax year 2003, the Bank filed an appeal against the order of Appellate Tribunal before the Honourable High Court of Sindh at Karachi, which after hearing the case vacated the order and remanded the case back to the Taxation Officer for re-adjudication of the issues strictly as per law. The Taxation Officer passed a new order ignoring the clear direction of Honourable High Court of Sindh against which the Bank has filed an appeal which is presently awaiting hearing before the



Appellate Tribunal Inland Revenue. The tax involved in appeal amounts to Rs.36.220 million which relates to a previously settled issue in Bank's favour and, hence, no provision has been made on this account.

#### 12.2 Other Contingencies

12.2.1 In respect of the assessment of MBL for the year 2004, forward sale of Pakistan Investment Bonds (PIB's) with face value of Rs.250 million was entered into with Speedway Fondmetall (Private) Limited (Speedway). The deal was not honoured by Speedway on the due date and the contract was rolled over subject to receipt of Rs.6 million and mortgage of properties. Consequent upon the failure by Speedway to honour the terms of the contract, the Bank served a final notice intimating to settle the deal within stipulated time otherwise the Bank will liquidate the deal, and claim the loss on deal by taking legal recourse. In response, Speedway filed a suit against the Bank and obtained stay from Honourable High Court of Sindh against the sale of PIB's which was vacated by the Honourable High Court of Sindh during the year 2005.

The Bank started proceedings during the financial year 2006 to recover the loss on the deal by disposing off the mortgaged properties. However, Speedway filed another suit and obtained stay from the court against the sale of the properties mortgaged with the Bank, which was also dismissed as withdrawn by Speedway. Speedway filed third suit in the Banking Court No. 2 against publication by which the mortgage properties were put to sale. The Bank also filed recovery suit against Speedway in the Honourable High Court of Sindh. Subsequently the Bank moved an application for transfer of the suit filed by Speedway in Banking Court No. 2 to the Honourable High Court of Sindh, so that the two suits are heard together in the apex Court.

During the financial year 2007, the Honourable High Court of Sindh has passed a decree in Bank's favour for Rs.25.697 million with mark-up at the rate of 20 percent per annum from the date of filing of the suit till its realization. The Bank has filed an execution application in the court. In this regard, provision of Rs.10.915 million has been retained in the amalgamated financial statements as a matter of prudence against the claim receivable.

| September 30, | December 31, |
|---------------|--------------|
| 2011          | 2010         |
| (Rupees i     | n '000)      |

#### 12.3 Direct credit substitutes

Including guarantees and standby letters of credit serving as financial guarantees for loans and securities

| Government             | 304,996   | 459,226   |
|------------------------|-----------|-----------|
| Financial institutions | 400,000   | 200,000   |
| Others                 | 755,999   | 755,255   |
|                        | 1,460,995 | 1,414,481 |

## 12.4 Transaction-related contingent liabilities / commitments guarantees issued favoring

Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit favoring:

| Government   |
|--|
| Banking companies and other financial institutions |
| Others   |

| 12.5 | Trade-related | contingent liabilities |  |
|------|---------------|------------------------|--|
|------|---------------|------------------------|--|

| Letter | of  | credits |
|--------|-----|---------|
| Accep  | taı | nces    |

| 11,780,899 | 9,584,994  |  |  |  |
|------------|------------|--|--|--|
| 5,906      | 9,596      |  |  |  |
| 3,236,533  | 1,936,848  |  |  |  |
| 15,023,338 | 11,531,438 |  |  |  |

207 ,534

| 6,862,480 | 2,380, |
|-----------|--------|
| 1,235,137 | 185    |
| 9 007 617 | 2.565  |



12.

# **CONSOLIDATED CONDENSED INTERIM NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** FOR THE PERIOD ENDED SEPTEMBER 30, 2011

|        |   | September 30,<br>2011<br>(Rupees i               | December 31,<br>2010<br>n '000)               |
|--------|---|--|---|
| 12.6   | Other contingencies - claims against bank<br>not acknowledged as debt                 | 2,586,716  | 2,568,716                                     |
| 12.7   | Contingent asset There was no contingent asset as at June 30, 2011 (December 31, 201) | 0: Nil)  |   |
| 12.8   | Commitments in respect of forward lending   |  |   |
|        | Forward documentary bills Forward Call money lendings Commitments to extend credit    | 2,265,375<br>200,000<br>15,171,532<br>17,636,907 | 831,457<br>-<br>7,725,738<br>8,557,195        |
| 12.9   | Commitments in respect of forward exchange contracts                                  |  |   |
|        | Purchase<br>Sale  | 5,715,978<br>4,752,926<br>10,468,904             | 1,755,845<br>591,844<br>2,347,689             |
| 12.10  | Commitments for the acquisition of operating fixed assets                             |  |   |
|        | Civil works (at branches)   | 25,112   | 66,047  |
| 12.11  | Commitments in respect of purchase of rupee traveler cheques                          | 1,270  | 3,520   |
| CASH A | AND CASH EQUIVALENTS  |  |   |
| Bala   | and balance with treasury banks<br>nce with other banks<br>drawn nostro accounts      | 5,647,475<br>1,573,383<br>(72,206)<br>7,148,652  | 3,531,781<br>296,192<br>(13,688)<br>3,814,285 |



#### 14. RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its associates, parent company, subsidiary companies, employee benefit plans and its directors and executive officers (including their associates).

Details of transactions with the related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

|   | September 30, 2011             |                 |                   |              | December 31, 2010                        |  |  |
|---|--------------------------------|-----------------|-------------------|--------------|--|--|--|
|   | Key<br>management<br>personnel | Directors       | Parent<br>company | Subsidiaries | Associates /<br>other related<br>parties | Key<br>management<br>personnel /<br>directors ** | Parent<br>company /<br>subsidiaries /<br>associates /<br>other related<br>parties ** |
|   |                                |                 |                   | (Rupees in   | '000)                                    |  |  |
| Advances                                |                                |                 |                   |              |  |  |  |
| Balance at beginning of the period *    | 75,453                         | -               | -                 | -            | -  | 186,432  | 1,554,489  |
| Sanctioned / granted during the period  | 14,718                         | -               | -                 | -            | -  | 32,618   | 3,243,987  |
| Payment received during the period      | (17,148)                       |                 |                   |              |  | (74,689)   | (4,756,777   |
| Balance at end of the period            | 73,023                         |                 |                   |              |  | 144,361  | 41,699   |
| * This balance does not include balance | es of related parties          | s of prior year | :                 |              |  |  |  |
| Deposits                                |                                |                 |                   |              |  |  |  |
| Balance at beginning of the period *    | 12,330                         | 71,771          | -                 | -            | 174,617                                  | 23,141   | 1,352,121  |
| Deposits during the period              | 209,934                        | 99,355          | -                 | -            | 2,938,079                                | 1,636,297  | 43,565,641   |
| Withdrawal during the period            | (175,194)                      | (98,223)        | -                 | -            | (2,974,643)                              | (1,570,728)                                      | (44,552,631  |
| Balance at end of the period            | 47,070                         | 72,903          |                   |              | 138,053                                  | 88,710   | 365,131  |
| * This balance does not include balance | es of related parties          | s of prior year | :                 |              |  |  |  |
| Subscription of right shares            | -                              |                 | 856,457           |              | -  | -  | _  |
| Disposal of investment in associates    | -                              | -               |                   | -            | 37,000                                   | -  | -  |
| Guarantees, letters of credits          |                                |                 |                   |              |  |  |  |
| and acceptances                         | -                              | -               | -                 | -            | 26,139                                   | -  | 230,121  |
| Commitments in respect of purchase      |                                |                 |                   |              | , , , ,                                  |  |  |
| of rupee traveller cheques              | -                              | -               | -                 | -            |  | -  | _  |
| Contribution paid to the provident fund |                                |                 | -                 |              | 26.822                                   | _  | 47,726   |
| Contribution paid to the gratuity fund  | -                              | _               | -                 |              | ,  | _  | 11,564   |
| Redemption of mutual fund units         |                                | -               | -                 |              |  | _  | 310.991  |
| Other receivable                        |                                | -               | 27.000            |              |  | _  | 43,371   |
| Other payable                           |                                | -               | ,,,,,             |              | 1.192                                    | _  | 4,551  |
| Mark-up payable                         |                                |                 |                   |              | .,                                       | 107  | 3,510  |
| Mark-up receivable                      | -                              |                 | _                 |              |  | -  | 138  |
|   |                                |                 |                   |              |  |  | 100  |
|   |                                | Se              | ptember 30,       | 2011         |  | Sentembe   | er 30. 2010  |

|  | September 30, 2011             |           |                   |              |  | September 30, 2010                               |  |
|--|--------------------------------|-----------|-------------------|--------------|--|--|--|
|  | Key<br>management<br>personnel | Directors | Parent<br>company | Subsidiaries | Associates /<br>other related<br>parties | Key<br>management<br>personnel /<br>directors ** | Parent<br>company /<br>subsidiaries /<br>associates /<br>other related<br>parties ** |
| Des fit I was a section that a section |                                |           |                   | (Rupees in   | '000)                                    |  |  |
| Profit / expense for the period        |                                |           |                   |              |  |  | 070  |
| Brokerage expenses paid - CFS          | -                              | -         | -                 | -            | -  | -  | 276  |
| Brokerage expenses paid -              |                                |           |                   |              |  |  |  |
| equity securities                      | -                              | -         | -                 | -            | -  | -  | -  |
| Capital gain / (loss)                  | -                              | -         | -                 | -            | (188)                                    | -  | 10,188   |
| Dividend income                        | -                              | -         | -                 | -            | -  | -  | 3,030  |
| Rent expense                           |                                | -         | -                 | -            | -  | -  | 13,877   |
| Rent paid                              |                                | -         | -                 | -            | -  | -  | -  |
| Sharing of rent received               |                                | -         | -                 | -            | -  | -  | -  |
| Insurance claim                        | -                              | -         | -                 | -            | -  | -  | -  |
| Printing and stationary expense        | -                              | -         | -                 | -            | -  | -  | -  |
| Mark-up earned                         | 2,055                          | -         | -                 | -            | -  | 6,292  | 114,392  |
| Mark-up paid                           | 1,364                          | -         | -                 | -            | 10,648                                   | 3,190  | 32,229   |
| Contribution paid to provident fund    | -                              | -         | -                 | -            | -  | -  | 38,356   |
| Contribution paid to gratuity fund     | -                              | -         | -                 | -            | -  | -  | 11,564   |

<sup>\*\*</sup> Related party transactions / balances of prior year / period have been taken from the audited financial statements of the Bank for year ended December 31, 2010 as it is not practicable to bifurcate the combined transactions (of the Bank and ATBL) into directors, subsidiaries and parent company.



#### 15. DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorised for issue on October 26, 2011 by the Board of Directors of the Bank

#### GENERAL 16.

The figures in the financial statements have been rounded off to the nearest thousand.