



Registered Office 2/1, R.Y. 16, Old Queens Road, Karachi – 74000. Tel: 1111- AHRBL Fax: 2435736

Financial Statements for the period covering Aug 5th - Sep 30th

# CONTENTS

Corporate Information	3
Vision	4
Mission	6
Chairman's Review	8
Director's Report	10
Balance Sheet (un-audited) As at September 30, 2006	12
Profit and Loss Account (un-audited) For the Period Ended September 30, 2006	13
Cash Flow Statement (un-audited) For the Period Ended September 30, 2006	15
Statement of Changes in Equity (un-audited) For the Period Ended September 30, 2006	17
Notes to the Financial Statements (un-audited) For the Period Ended September 30, 2006	18

### CORPORATE INFORMATION

#### **Board of Directors**

Mr. Arif Habib Chairman

Mr. Rahim Khanani President and CEO

Mr. Asadullah Khawaja Director

Mr. Nasim Beg Director

Salim Chamdia Director

Syed Ajaz Ahmed Director & Company Secretary

Mr. Md. Abdul Hamid Miah Director

Mrs. Sultana Director

#### **Audit Committee**

Mr. Asadullah Khawaja Chairman

Salim Chamdia Member

**Syed Ajaz Ahmed** Member

#### **Executive Committee**

Mr. Arif Habib Chairman

Mr. Rahim Khanani Member

**Mr. Nasim Beg** Member

Syed Ajaz Ahmed Company Secretary

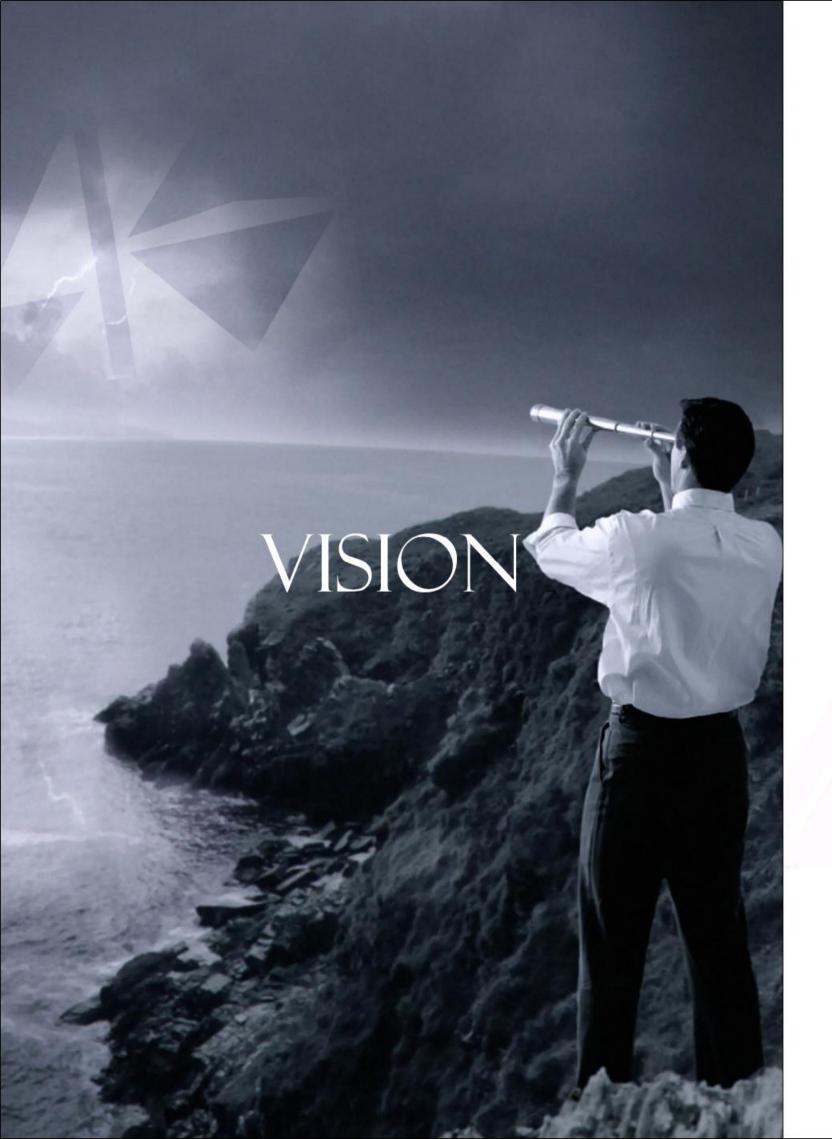
Muhammad Amin Bhoori Financial Controller

Auditors & Chartered Accountants M. Yousuf Adil Saleem & Co.

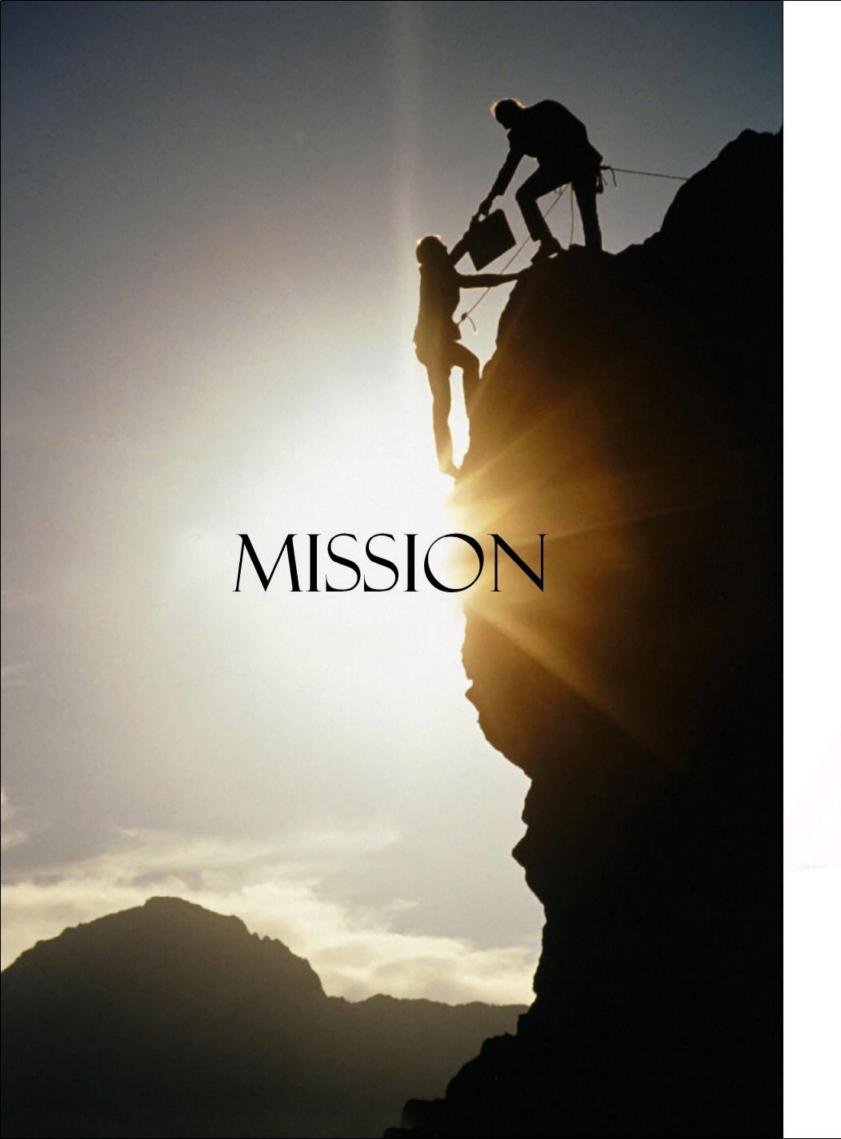
**Legal Advisor** Liaquat Merchant Associates

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Share Registrar
Technology Trade (Pvt) Ltd.
Dagia House, 241-C, Block - 2,
P.E.C.H.S. Off
Shahrah-e-Quaideen, Karachi.
Tel: 4391316-7 Fax: 4391318



We are committed to being recognized as the preferred supplier of financial services to the markets we serve.



Our mission is to differentiate ourselves as an institution built on Trust, Integrity, Good Governance, and Commitment to delivering value to all stakeholders; customers, creditors, employees, investors, and the community at large.

Reaching out to provide financial services to under-served and un-served customer segment.



## CHAIRMAN'S REVIEW

It gives me much pleasure to report the successful commencement of commercial operations of Arif Habib Rupali Bank Limited. Having acquired the Pakistan branch of Rupali Bank of Bangladesh, the Arif Habib Group now holds over 90 percent of the common equity in the Bank.

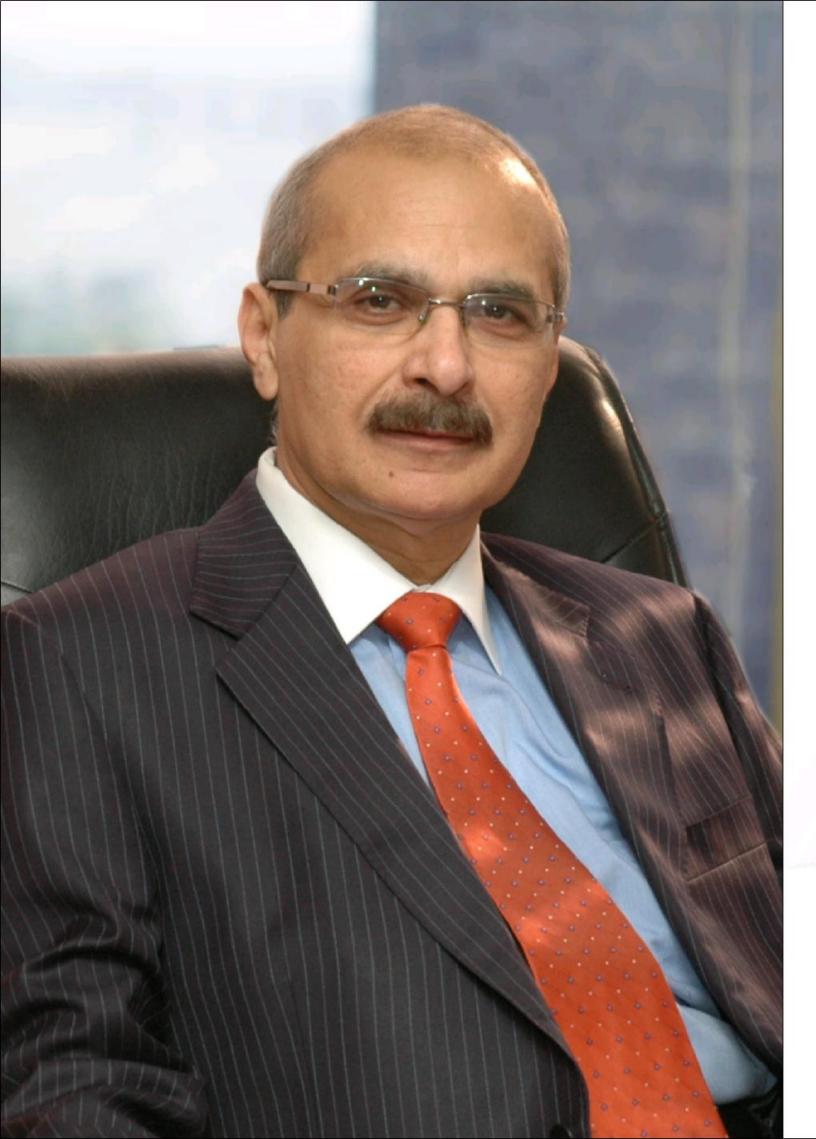
The Group's entry into the commercial banking realm was the result of a strategic decision to leverage its strong brand franchise for further expansion of the scope of its financial services to clients. Given the broad spectrum of the needs of the modern client, and given the Group's inherent strengths, encompassing every major segment of the financial services industry was considered both synergetic and value-additive for all stakeholders. The success and continued progression of Arif Habib Rupali Bank are therefore matters of high priority for the Group.

In line with a Group-wide policy, our Bank shall implement international best practices at all levels and focus on client needs to provide the most efficient financial solutions. Arif Habib Rupali Bank is making prudent investment in capacity-including the development of quality personnel, management systems and an appropriate technology base-to position itself for the demands of a competitive environment. In addition to the branch already operating at I. I. Chundrigar Road, Karachi, the Bank plans the opening of six more branches before the end of the year, including one each at Lahore, Multan and Islamabad. A further country-wide expansion in the Bank's network is planned for the New Year by virtue of which all major cities of Pakistan shall have branch presence within 2007.

The Bank aims to offer a comprehensive range of services, including corporate, commercial and retail banking, Small & Medium Enterprise financing and wealth management. Wealth management is one of the prominent areas in which Bank shall leverage the Group's strong capital markets and investment management capabilities to offer innovative products to the customer.

The Arif Habib Group's flagship holding company has an equity base of over PKR 12 billion. It has controlling interests in highly successful securities brokerage, investment advisory and investment management companies in Pakistan. It also holds the majority stake in a newly-established private equity company, and has interests in the real estate, commodities, cement and fertilizer industries. The Group has entered the Middle East market through a wholly owned subsidiary – Arif Habib DMCC- which is a member of the Dubai Multi Commodities Centre.

The commercial banking industry in Pakistan offers ample opportunities for sustained growth and success. At the same time it is becoming increasingly competitive, which, in my opinion, only serves to broaden the opportunity-set for the efficient competitor. It is now up to us to make Arif Habib Rupali Bank Limited an efficient competitor, and, going forward, a winner.



# DIRECTORS' REPORT

On behalf of the Board of Directors of Arif Habib Rupali Bank Limited (the Bank), we are pleased to present the un-audited financial statements of the Bank for the period ended September 30, 2006.

#### License to Commence Business and Building Infrastructure:

The Bank was declared a Scheduled Bank and Certificate of Commencement of Business issued by the State Bank of Pakistan became effective on August 5, 2006. Accordingly, the Bank opened its doors for business on August 5, 2006 and the un-audited financial statements are being presented for the period from August 5, 2006 to September 30, 2006.

During this period, the Bank has been focusing on building its infrastructure in terms of human capital, information technology, operating platform and systems and controls to ensure effective risk management.

During this brief period, the Bank has been able to generate positive results. The beginning has been made with fully functional branch at Karachi and we are planning to have a total of seven branches by December 31, 2006. The additional six branches would comprise of three in Karachi and one each in Islamabad, Lahore and Multan. This network will be further expanded in 2007 and beyond.

We are grateful to our prospects and customers as well as to the State Bank of Pakistan and other Regulatory Authorities for their guidance and continued support.

We also sincerely appreciate the staff members for their commitment and efforts in building a strong foundation of the Bank.

On Behalf of the Board of Directors

Rahim Khanani President & Chief Executive Officer Arif Habib Chairman

October 21, 2006



#### ARIF HABIB RUPALI BANK LIMITED BALANCE SHEET (UN-AUDITED) AS AT SEPTEMBER 30, 2006

	Notes	Sept 30, 2006 (Rupee	August 4, 2006 s in '000')
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Other assets Operating fixed assets Deferred cost Deferred tax assets	4 5	163,646 621,064 1,385,432 707,432 1,097,436 66,068 289,979 40,548	34,931 2,836,788 - 298,096 7,438 33,176 279,882 41,851 - 3,532,162
LIABILITIES			
Bills payable Borrowings from financial institutions Deposits and other accounts Other liabilities Deferred liabilities		13,555 159,482 1,039,712 92,577 26,288	8,996 170,000 100,706 207,000 45,460
NET ASSETS		3,039,991	3,000,000
REPRESENTED BY:		3,037,771	3,000,000
Share capital Advance against issue of right shares Unappropriated profit	6	1,500,000 1,500,000 40,309	1,500,000 1,500,000 -
Surplus/(Deficit) on revaluation of assets		3,040,309 (318)	3,000,000
		3,039,991	3,000,000
CONTINGENCIES & COMMITMENTS	7		

The annexed notes from 1 to 10 form an integral part of these financial statements.

PRESIDENT & CHIEF EXECUTIVE DIRECTOR DIRECTOR DIRECTOR



# ARIF HABIB RUPALI BANK LIMITED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

	(Rupees in '000')
Mark-up/Return/Interest Earned Mark-up/Return/Interest Expensed Net Mark-up/Interest Income	53,285 3,889 49,396
Provision against non-performing loans and advances Provision for impairment in the value of investments Bad debts written off directly	-
Net Mark-up/Interest Income after provisions	49,396
NON MARK-UP/INTEREST INCOME	
Fee, Commission and Brokerage Income Dividend Income Gain/(Loss) on sale of investments Income from trading in government securities Gain/(Loss) from dealing in foreign currencies Unrealized Gain/(Loss) on revaluation of investments classified as held for trading Other Income	73 - 5,893 - (36) - 142
Total non mark-up/Interest Income	6,072 55,468
NON MARK-UP/INTEREST EXPENSES	
Administrative expenses Other provisions/write offs Other charges	27,398 - -
Total non-markup/Interest Expenses	(27,398) 28,070
Extra ordinary/unusual items	
PROFIT BEFORE TAXATION	28,070
Taxation - Current	7,761
- Prior years - Deferred	(20,000)
	12,239

continue



# ARIF HABIB RUPALI BANK LIMITED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

#### PROFIT AFTER TAXATION

Unappropriated profit brought forward Unappropriated profit carried forward

# (Rupees in '000') 40,309 40,309

DIRECTOR

#### Basic & Diluted Earnings/(Loss) per share

The annexed notes from 1 to 10 form an integral part of these financial statements.

PRESIDENT & CHIEF EXECUTIVE DIRECTOR DIRECTOR

#### ARIF HABIB RUPALI BANK

#### ARIF HABIB RUPALI BANK LIMITED CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

CASH FLOW FROM OPERATING ACTIVITIES	(Rupees in '000')
Profit before taxation Less: Dividend income	28,070
Adjustment for non-cash charges	28,070
Depreciation Amortization	1,505 1,304
Provision against non-performing advances Provision for diminution in the value of investments/other assets Loss/(Gain) on sale of fixed assets	
	2,809 30,879
(Increase)/Decrease in operating assets Lendings to financial institutions Held-for-trading securities	(1,385,432)
Advances Others assets (excluding advance taxation)	1,089,998) (34,928) (2,510,358)
Increase/(Decrease) in other liabilities Bills payable Borrowings from financial institutions	4,559 (10,518)
Deposits and other accounts Other liabilities Deferred liabilities	939,006 (113,795) 828
Payments of provision against off-balance sheet obligations	820,080 (1,659,399) -
Income tax paid  Net cash from operating activities	(6,353) (6,353) (1,665,752)
CASH FLOW FROM INVESTING ACTIVITIES	
Net investments Dividend Income	(409,655)
Fixed capital expenditure Sale proceeds of property & equipment disposed-off Net cash from investing activities	(11,602) - (421,257)

continue



#### ARIF HABIB RUPALI BANK LIMITED CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

CASH FLOW FROM FINANCING ACTIVITIES	(Rupees in '000')
Receipts/(payments) of sub-ordinated loan Issue of share capital Advance against issue of shares Dividend paid Net cash from financing activities	-
Net decrease in cash and cash equivalents  Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	(2,087,009) 2,871,719 <b>784,710</b>

The annexed notes from 1 to 10 form an integral part of these financial statements.

#### ARIF HABIB RUPALI BANK LIMITED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

(Rupees in '000')

	Share Capital	Advance for Right Issue	Unappropriated profit/(loss)	Total
Issue of share capital	1,500,000	##	<u>.</u>	1,500,000
Advance against issue of 100% right shares		1,500,000	-	1,500,000
Balance as at August 04, 2006	1,500,000	1,500,000	÷	3,000,000
Net profit for the period	-	-	40,309	40,309
Balance as at September 30, 2006	1,500,000	1,500,000	40,309	3,040,309

The annexed notes from 1 to 10 form an integral part of these financial statements.

PRESIDENT & CHIEF EXECUTIVE DIRECTOR DIRECTOR DIRECTOR



PRESIDENT & CHIEF EXECUTIVE



#### ARIF HABIB RUPALI BANK LIMITED NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

#### STATUS AND NATURE OF BUSINESS

Arif Habib Rupali Bank Limited "the Bank" has been incorporated in Pakistan as a public limited company on December 09, 2005 under the Companies Ordinance, 1984 with its registered office situated at Karachi in the province of Sindh and has obtained certificate of commencement of business on April 10, 2006.

State Bank of Pakistan has sanctioned a scheme of amalgamation under section 48 of Banking Companies Ordinance, 1962 on July 07, 2006 by virtue of which Rupali Bank Limited - Pakistan Branch (RBL) has been amalgamated with and into the Bank on close of day of August 04, 2006. This scheme of amalgamation was approved by the shareholders of the Bank in an Extra Ordinary General meeting held on May 17, 2006.

#### 2. STATEMENT OF COMPLIANCE

These financial statements are un-audited and are being submitted as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the directives issued by the State Bank of Pakistan, the requirements of the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the Accounting Standards issued by the International Accounting Standards Committee (IASC) and interpretations issued by Standing Interpretations Committee of the IASC, as adopted in Pakistan and presented in accordance with the format of quarterly and half yearly financial statements prescribed by the State Bank of Pakistan.

International Accounting Standard 39, Financial Instruments: Recognition & Measurement and International Accounting Standard 40, Investment Property are not applicable for Banking Companies in Pakistan. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed in the preparation of these financial statements are the same as those used in the preparation of the preceding financial statements of Bank as at Aug 04, 2006.

#### ARIF HABIB RUPALI BANK LIMITED NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

4.	INVESTMENTS	(Rupees in '000')		000')
		Held by the Bank	Given as Collateral	Total
	As at September 30, 2006	548,432	159,000	707,432
		Tr.		
		Se	ptember 30, 20	06
4.1	Investment by type	Held by the Bank	Given as Collateral	Total
	Held for trading securities Available for sale securities Held to maturity securities	548,432	- 159,000 -	707,432 -
	Less: Provision for impairment in value of investments in unlisted shares	548,432	159,000	707,432 -
		548,432	159,000	707,432

ADVANCES	Sept 30, 06 Aug 04, 06 (Rupees in '000')		
Loans, cash credits, running finances, etc. In Pakistan	151,044	145,066	
Bills discounted and purchased (excluding treasury bills)			
Payable in Pakistan Payable outside Pakistan	- 491	2,687	
	491	2,687	
	151,535	147,753	
Financing in respect of continuous financing system	1,086,116	7 <b>.</b>	
	1,237,651	147,753	
Provision for non-performing advances	(140,215)	(140,315)	
	1,097,436	7,438	

5.





#### ARIF HABIB RUPALI BANK LIMITED NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

#### 6. UNAPPROPRIATED PROFIT

Balance at the beginning of the period Transfer from profit & loss account Balance at the close of the period

#### 7. CONTINGENCIES & COMMITMENTS

7.1 Direct credit substitutes Contingent liability in respect of guarantees favouring:

> Government Banking Companies and other financial institutions Others

7.2 Transactions-related contingent liabilities/commitments
Guarantees given in favour of:

Government, Banking Companies and other financial institutions
Others

7.3 Trade-related contingent liabilities:

Letters of credit Acceptances

7.4 Other contingencies - Claims against bank not acknowledged as debt

Sept 30, 06 (Rupees	Aug 04, 06 in '000')
-	
40,309	-
40,309	-
-	-
313	- - 313 -
<u> </u>	-
83,903	83,903

#### ARIF HABIB RUPALI BANK LIMITED NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

		Sept 30, 06 (Rupees	Aug 04, 06 in '000')
7.5	Commitments in respect of forward lending	-	*
7.6	Commitments in respect of forward exchange contracts  Purchase Sale	24,252 -	-
7.7	Commitments relating to capital expenditure	-	¥
7.8	Commitments in respect of repo transactions		
	Repurchase	159,482	170,000
7.9	Other Commitments		
	Continuous funding system Forward sale/purchase of equity securities	63,964 43,000	*

7.10 In the year 2005, DCIT completed assessment for tax year 2003 of Rupali Bank Limited-Pakistan Branch (RBL) and created an additional tax demand of Rs. 42.241 million on account of disallowance of provision made by RBL against the non performing advances amounting to Rs. 89.12 million. The order of CIT was set aside by the Commissioner of Income Tax (Appeals) vide its Order No. 65, 66 dated June 22, 2005 for reconsideration by the DCIT in the light of orders passed by higher forum in this context. RBL as well as the tax department have filed appeal with ITAT against the order of CIT appeals which is pending. No provision has been made in this respect in these financial statements as in the opinion of RBL's Tax Consultants, the case is likely to be decided in favour of RBL based on available precedence.

#### ARIF HABIB RUPALI BANK LIMITED NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

#### 8. RELATED PARTY TRANSACTIONS

Detail of transactions during the period and balances as at September 30, 2006 are as follows:

Balances outstanding at the period end

•	Advances/investments/placements at the period end	-	-
•	Deposits at the period end	107,000	2
•	Outstanding commitments and contingent liabilities		
	for irrevocable commitments and contingencies	(₩)	-
•	Investment in shares of related parties - at cost	-	-
	Brokerage payable	2,300	1.7
•	Continuous funding system	1,086,116	-
	10 M		
_	사용하다 살아보다 사용하다 사용하는 이 사용하다 가장 가장 가장 하는 사용하다 하다 가장 하는 사용하다 하다.		

#### Transactions during the period

#### 9. DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on October 21, 2006 by the Board of Directors of the Bank.

#### 10. FIGURES

Have been rounded off to the nearest thousand rupee.

PRESIDENT & CHIEF EXECUTIVE DIRECTOR DIRECTOR DIRECTOR









Commercial Banking



Small & Medium Enterprise Banking



Retail Banking



Wealth Management

