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# Corporate Information

### **BOARD OF DIRECTORS**

Mr. Arif Habib

Mr. Husain Lawai President & CEO

Mr. Md. Abdul Hamid Miah Director

Mr. Asadullah Khawaja

Director

Mr. Nasim Beg

Director

Mr. Mohammad Khan Hoti

Director

Mirza Mahmood Ahmad

Director (Subject to clearance from SBP)

### **AUDIT COMMITTEE**

Mr. Asadullah Khawaja

Chairman

Mr. Nasim Beg

Member

Mr. Arif Habib

### **RISK MANAGEMENT COMMITTEE**

Mr. Arif Habib

Mr. Husain Lawai

Mr. Asadullah Khawaja

Member

Mr. Nasim Beg

Member

### **HUMAN RESOURCE (HR) COMMITTEE**

Mr. Arif Habib

Mr. Husain Lawai

Mr. Asadullah Khawaja Member

### **CFO AND COMPANY SECRETARY**

Mr. Muhammad Amin Bhoori

### **AUDITORS**

M. Yousuf Adil Salim & Co. Chartered Accountants

### **LEGAL ADVISORS**

Liaquat Merchant Associates

### **HEAD OFFICE**

Arif Habib Center, 23, M.T. Khan Road Karachi – 74000, Pakistan UAN: (021) 111-124-725

Fax: (021) 2435736

### **REGISTERED OFFICE**

2/1, R.Y.16, Old Queens Road, Karachi – 74000

### SHARE REGISTRAR

Technology Trade (Pvt) Ltd.
Dagia House, 241-C, Block 2,
PECHS, off Shahrah-e-Quaideen,
Karachi – 74000. Pakistan

Tel: (021) 4391316-7 Fax: (021) 4391318

### **ENTITY RATINGS**

Rated by: JCR-VIS
Medium to long term "A"
Short term "A-2"

E-mail: info@arifhabibbank.com
Website: www.arifhabibbank.com

Toll free: 0800 24252



"We are committed to be recognized as the preferred supplier of financial services to the markets we serve"

# **MISSION**

"Our mission is to differentiate ourselves as an institution built on Trust, Integrity, Good Governance and Commitment to Deliver Value to all stakeholders i.e. customers, creditors, employees, investors and the community at large. Reach out and provide financial services to under-served and un-served customer segment"

# Directors' Report to the Members

On behalf of the Board of Directors of Arif Habib Bank Limited (the Bank), I present the un-audited financial statements for the half year ended June 30, 2009.

### **Financial Highlights**

Financial Highlights of the Bank for the period under review are as follows:

	June 30, 2009 Unaudited	June 30, 2008 Unaudited
	Rupees	s in '000'
Pre-tax (Loss) / Profit for the period	(693,523)	285,557
Equity	5,564,544	6,536,813
Paid-up-capital	5,000,000	4,500,000
Deposits	24,380,216	15,538,962
Advances (Net of provisions)	17,530,198	16,434,715
Investments	9,532,104	4,562,509
Basic and Diluted (Loss) / Earnings per share	(1.14)	0.473

The Bank continued its growth momentum during the 2nd quarter of 2009, with deposits increasing by Rs 7.764 billion to touch Rs 24.380 billion as at June 30, 2009 - a growth of 46.7% over December 31, 2008. Total assets of the Bank grew by 30.3% over the same period. The growth in deposits was applied mainly towards investments in ( short term ) government securities to build a liquidity cushion.

Total investments grew by Rs 4.437 billion, or 87.1%, during the first half of 2009, of which the growth in Market Treasury Bills was Rs 3.939 billion - an increase of 170.6% over December 31, 2008, which shows a very cautious and prudent approach towards utilization of funds generated from increased deposits.

In view of the foregoing, the increase in gross advances was restricted to Rs 2.274 billion, or 13.8%, during the period under review, and these stood at Rs,18.784 billion as at June 30, 2009, of which the non-performing loans and advances ( NPLs ) were Rs 3.668 billion ( 19.5% ) as against Rs 2.693 billion ( 16.3% ) at December 31, 2008. The increase in NPLs occurred mainly due to the downgrading of accounts arising from the timing criteria for the classification of advances, because of delays in the payment of mark-up.

The relatively high level of NPLs and impairment in the value of investments, resulted in a pre-tax loss of Rs 693.5 million - due to additional net provisions of Rs 502.5 million, interest suspensed ( net ) Rs 107.7 million, and net charge for diminution in the value of investments, Rs 157.1 million - arising from the accounting treatment for such losses in respect of Available for Sale investments as at December 31, 2008, as per the guidelines of the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan ( SBP ). But for these provisions, the Bank would have registered a pre-tax (Operating) profit of Rs 73.8 million.

The administrative expenses during the half-year were Rs 490.2 million as compared to Rs 273.9 million in the corresponding period of the previous year, mainly due to 21 additional branches opened since then, the full benefits from which will accrue in 2010.

# Directors' Report to the Members

### **Economic Overview**

Pakistan's economy has made some progress towards macroeconomic stability. Headline CPI inflation (YoY) fell to 13.1 percent during June 2009 as compared to 21.5 percent in the corresponding month last year and a highest of 25.3 percent in August 2008. The recently announced CPI inflation for July 2009 of 11.2 percent and the projected inflation of around 8 percent for FY10 shows a positive outlook for the future.

Despite the projected improvement in some economic indicators during FY10, the path to sustainable medium term economic recovery remains somewhat uncertain. There are still some important issues that need to be satisfactorily resolved, such as the severe power shortages and the law and order situation. The Government has made considerable progress on both counts; but a lot depends on the outcome, by, say, end December, 2009.

As an incentive for stimulating the business activity in the country, the State Bank of Pakistan lowered their discount rate by 100 bps to 14 percent effective April, 2009, and have recently announced a further 100 bps cut effective August 17, 2009.

### **Business & Branch Network**

As at June 30, 2009 the Bank was operating with 34 branches across the country. Six more branches which were planned to be opened during the quarter ended June 30, 2009, have been delayed due to various reasons, and will now be added during the quarter ending September 30, 2009.

The Bank has achieved VISA Certification for its proposed VISA DEBIT cards. This certification means that AHBL's VISA DEBIT cards ( to be launched shortly ) could be used at over 1 million plus ATM machines and 12 million VISA merchants' point of sale terminals worldwide. It also means that the name of the Bank will be projected around the world.

### **Credit Rating**

JCR-VIS Credit Rating Company Limited has re-affirmed the Bank's credit rating of 'A' for medium to long-term and 'A 2 ' for the short term.

### Outlook

While the Bank continues to increase and diversify its advances prudently, a considerable emphasis is being placed on managing the substantial portfolio of NPLs - pertaining mainly to Capital Markets financing undertaken previously. However, for the time being, these NPLs will continue to impact the Bank's Balance Sheet and the Profit and Loss Account adversely - mainly due to the downgrading of the problem accounts arising from the timing criteria for the classification of the non-performing loans and advances.

Also, with the need to maintain a significant proportion of our assets in the relatively low yielding government securities to ensure adequate liquidity at all times, the revenue stream remains under pressure, for the time being.

Directors' Report to the Members

Nevertheless, we are sanguine about the future of the Bank. The management of the Bank is working to overcome the problem of the NPLs, and as soon as the problem has been satisfactorily resolved, we see

very good prospects thereafter.

Other developments

Arif Habib Securities Limited ("AHSL"), the majority shareholder of the Bank, entered into a share sale / purchase agreement on June 30, 2009 with Suroor Investments Limited, a company incorporated in

Mauritius, for the sale of 297,034,854 ordinary shares of the Bank, beneficially owned by AHSL.

Acknowledgment

The Board would like to thank the State Bank of Pakistan and other regulatory authorities for their

continuous guidance and support, and our valued customers for their continued patronage.

The Board would also like to place on record its appreciation of the hard work, commitment,

professionalism and dedicated efforts of the senior management, officers and staff of the Bank.

On Behalf of the Board of Directors

Company Arif Habib

Chairman

Date: August 18, 2009

# Independent Auditors' Report on Review of Interim Financial Statement to the Members of Arif Habib Bank Limited

### Introduction

We have reviewed the accompanying condensed interim balance sheet of ARIF HABIB BANK LIMITED ("the Bank") as at June 30, 2009 and the related condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity together with the notes for the half year then ended June 30, 2009 (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of these condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on these condensed interim financial information based on our review. The figures of the condensed profit and loss account for the quarters ended June 30, 2009 and 2008 have not been reviewed by us as we are required to review only the cumulative figures for the half year ended June 30, 2009.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended June 30, 2009 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Chartered Accountants Karachi

Date: August 18, 2009

### Condensed Interim Balance Sheet As at June 30, 2009

	Note	Unaudited June 30, 2009 Rupees	Audited December 31, 2008 in '000'
ASSETS			
Cash and balances with treasury banks		1,448,230	1,349,649
Balances with other banks		363,024	65,580
Lendings to financial institutions		314,471	200,000
Investments	7	9,532,104	5,094,613
Advances	8	17,530,198	15,758,678
Operating fixed assets	9	1,434,844	927,882
Deferred tax assets - net		440,724	360,893
Other assets		1,255,243	1,045,522
		32,318,838	24,802,817
LIABILITIES Bills payable Borrowings from financial institutions Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities - net		100,184 1,850,090 24,380,216 ————————————————————————————————————	75,963 1,869,940 16,616,466 — —
Other liabilities		626,296	420,328
		26,956,786	18,982,697
NET ASSETS		5,362,052	5,820,120
REPRESENTED BY			
Share capital		5,000,000	5,000,000
Reserves		1,314,828	1,314,828
Accumulated loss		(750,284)	(182,097)
		5,564,544	6,132,731
Deficit on revaluation of assets - net of deferred tax	:	(202,492)	(312,611)
		5,362,052	5,820,120

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

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The detail of valuation of investments, impairment and impact on profit and loss account are given in note 7.3.

### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984.

CONTINGENCIES AND COMMITMENTS

The President/Chief Executive of the Company being presently out of the Country, the condensed interim financial statements have been signed by the Chairman and three Directors.

CHAIRMAN DIRECTOR DIRECTOR DIRECTOR

# Condensed Interim Profit and Loss Account (Unaudited) For the half year and quarter ended June 30, 2009

Note	Half year ended June 30, 2009	Half year ended June 30, 2008 Rupees	Quarter ended June 30, 2009 in '000'	Quarter ended June 30, 2008
Mark-up / return / interest earned Mark-up / return / interest expensed Net mark-up / interest income	1,705,363 (1,295,599) 409,764	955,388 (517,784) 437,604	864,018 (705,074) 158,944	588,779 (364,062) 224,717
Provision against non-performing loans and advances - net Provision for diminution in the value of investments Bad debts written off directly	(502,515) (157,132) — (659,647)	(13,529) - - (13,529)	(373,711) (85,183) — (458,894)	(13,529) - - (13,529)
Net mark-up / interest income after provisions	(249,883)	424,075	(299,950)	211,188
NON MARK UP / INTEREST INCOME Fee, commission and brokerage income Dividend income Income from trading in government securities Gain on sale of securities - net Loss from dealing in foreign currencies 11 Unrealized loss on revaluation of investments classified as held for trading Other income Total non-mark-up / interest income  NON MARK UP / INTEREST EXPENSES Administrative expenses Other provisions / write-offs Other charges Total non mark-up / interest expenses Share of gain from associate Extra ordinary / unusual items	46,476 15,722 13,129 31,042 (36,637) (16,234) 2,815 56,313 (193,570) (490,223) (9,730) (499,953)	40,608 92,754 - 6,885 (5,818) - 1,711 136,140 560,215 (273,917) - (981) (274,898) 240	32,663 6,909 1,664 39,199 (40,816) (16,312) 1,590 24,897 (275,053) (260,482) (8,509) (268,991)	22,274 23,534 - 6,304 (8,131) - 609 44,590 255,778 (149,167) - (521) (149,688) 240
(LOSS) / PROFIT BEFORE TAXATION  Taxation  - Current  - Prior years  - Deferred	(693,523) (13,787) - 139,123	285,557 (71,443) - (1,440)	(544,044) (11,872) - 126,719	(38,613) - (1,795)
(LOSS) / PROFIT AFTER TAXATION	(125,336) (568,187)	(72,883) <b>212,674</b>	(114,847) (429,197)	(40,408) <b>65,922</b>
(Accumulated loss) / unappropriated profit brought forward (Accumulated loss) / unappropraited profit	(182,097)	192,744	(321,087)	126,713
carried forward	(750,284)	405,418	(750,284)	192,635
Basic and diluted (loss) / earnings per share - Rupee	(1.14)	0.47	(0.95)	0.15

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

The detail of valuation of investments, impairment and impact on profit and loss account are given in note 7.3.

### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984.

The President/Chief Executive of the Company being presently out of the Country, the condensed interim financial statements have been signed by the Chairman and three Directors.

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CHAIRMAN

DIRECTOR

DIRECTOR

# Condensed Interim Cash Flow Statement (Unaudited) For the half year ended June 30, 2009

	June 30, 2009	June 30, 2008
	Rupees	in '000'
A. CASH FLOWS FROM OPERATING ACTIVITIES		
(Loss) / profit before taxation	(693,523)	285,557
Less: Dividend income	(15,722)	(92,754)
	(709,245)	192,803
Adjustments:		
Depreciation	37,650	24,886
Amortisation	13,755	12,967
Unrealized loss on revaluation of investments	10,100	1,
classified as held for trading	16,234	_
Provision for diminution in the value of investments	157,132	_
Provision against non-performing advances	502,515	13,529
Gain on disposal of fixed assets	(27)	
Share of gain from associate		(240)
Provision for compensated absences	7,448	
Provision for gratuity	5,357	3,623
	740,064	54,765
	30,819	247,568
(Increase) / decrease operating assets		
Lendings to financial institutions	(114,471)	2,041,457
Held for trading investments	(113,865)	61,952
Advances	(2,274,032)	(8,418,996)
Others assets	(225,023)	(259,916)
	(2,727,391)	(6,575,503)
Increase / (decrease) operating liabilities		
Bills payable	24,221	(263,768)
Borrowings from financial institutions	(19,850)	1,154,730
Deposits and other accounts	7,763,750	6,074,177
Other liabilities	193,163	45,619
	7,961,284	7,010,758
I	5,264,712	682,823
Income tax paid	<u>(2,461)</u> 5,262,251	(18,800)
Net cash flow from operating activities	5,202,251	664,023
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments in available-for-sale investments	(4,327,578)	679,824
Dividend received	15,507	96,402
Investments in operating fixed assets	(554,296)	(210,785)
Sale proceeds of property and equipment disposed-off	141_	568_
Net cash flow (used in)/ generated from investing activities	(4,866,226)	566,009
Increase in cash and cash equivalents	396,025	1,230,032
Cash and cash equivalents at beginning of the period	1,415,229	806,396
Cash and cash equivalents at end of the period	1,811,254	2,036,428

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984.

The President/Chief Executive of the Company being presently out of the Country, the condensed interim financial statements have been signed by the Chairman and three Directors.

CHAIRMAN

DIRECTOR

DIRECTOR

# Condensed Interim Statement of Changes in Equity (Unaudited) For the half year ended June 30, 2009

		Capital I	Reserves	Revenue	Reserves	_
	Share	Share	Statutory		Unappro-	Total
	Capital	Premium	Reserve	Reserve	priated	
					Profit /	
					(Accumu-	
			Dunces	in '000' –	lated Loss	)
			nupees	111 000		
Balance at January 01, 2008	4,500,000	1,500,000	64,828	66,567	192,744	6,324,139
Profit after taxation for the half year						
ended June 30, 2008	_	_	_	_	212,674	212,674
crided burie 60, 2000					212,074	212,074
Transferred to general reserve	_	_	_	183,433	(183,433)	_
Transierred to general reserve				100,400	(100,400)	
Transferred to statistans recense			40 505		(40 505)	
Transferred to statutory reserve	_	_	42,535	_	(42,535)	_
B. I	4.500.000	4 500 000	407.000	050.000	470.450	0.500.040
Balance at June 30, 2008	4,500,000	1,500,000	107,363	250,000	179,450	6,536,813
Issue of bonus shares	500,000	(500,000)	_	-	_	-
Loss after taxation for the half year						
ended December 31, 2008	-	-	_	-	(404,082)	(404,082)
Transferred from statutory reserve	-	-	(42,535)	-	42,535	-
Balance at December 31, 2008	5,000,000	1,000,000	64,828	250,000	(182,097)	6,132,731
Loss after taxation for the half year						
ended June 30, 2009	_	_	_	_	(568,187)	(568,187)
5555 54110 00, 2000					(300,107)	(000,107)
Balance at June 30, 2009	5,000,000	1,000,000	64,828	250,000	(750,284)	5,564,544
	3,000,000	.,000,000	0.,020	200,000	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,001,017

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984.

The President/Chief Executive of the Company being presently out of the Country, the condensed interim financial statements have been signed by the Chairman and three Directors.

CHAIRMAN

**DIRECTOR** 

**DIRECTOR** 

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Arif Habib bank Limited (the bank) was incorporated in Pakistan as a public limited company on December 09, 2005 under the Companies Ordinance, 1984. Its registered office is situated at 2/1 R.Y. 16, Old Queens Road, Karachi in the Province of Sindh. It is listed on all Stock Exchanges of Pakistan.
- 1.2 The bank is principally engaged in the business of banking company, through its 34 branches (December 31, 2008: 33 branches), as defined in the banking Companies Ordinance, 1962. The medium to long term rating of the bank rated by JCR-VIS, credit rating company, is 'A'. Short term rating of the bank is 'A-2'.

### 2. STATEMENT OF COMPLIANCE

- 2.1 These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved Accounting Standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified by the Securities and Exchange Commission of Pakistan, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case requirements differ, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the requirements of the said directives shall prevail.
- 2.2 The SBP, vide BSD Circular letter No.10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard 40, Investment Property (IAS 40) for banking companies till furthur instructions. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the categories prescribed by the SBP through various circulars.
- 2.3 The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the SBP vide BSD Circular letter No. 2 dated May 12, 2004 and International Accounting Standard 34 "Interim Financial Reporting". They do not include all of the information and disclosures required for full annual financial statements, and should be read in conjunction with the financial statements of the bank for the year ended December 31, 2008.

During the current period, International Accounting Standard 1 (Revised), Presentation of Financial Statements (IAS 1) became effective from January 1, 2009. The application of this standard requires certain increased disclosures only. Since the bank has followed format of half yearly financial statements prescribed by the SBP through BSD Circular letter No. 2 of 2004, therefore the changes introduced in IAS 1 (revised) have not been taken into consideration in the preparation of these condensed interim financial statements.

- 2.4 Other new standards, amendments and interpretations that were mandatory for accounting periods beginning on or after January 1, 2009 and are not considered to be relevant or have any significant effect on the bank's operations, are not detailed in these condensed interim financial statements.
- 2.5 These condensed interim financial statements are unaudited, however these are subjected to limited scope review by the auditors and are being submitted to the shareholders in accordance with Section 245 of the Companies Ordinance. 1984.

### 3. BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under the historical cost convention, except that certain financial instruments carried at revalued amount and staff retirement benefits stated at present value.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in preparation of these condensed interim financial statements are the same as those adopted in the preparation of the financial statements of the bank for the vear ended December 31. 2008.

### 5. ESTIMATES

The preparation of condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amount of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by the management to applying the accounting policies and the key sources of estimation uncertainty were the same as those applied to financial statements for the year ended December 31, 2008.

### 6. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the financial statements of the bank for the year ended December 31, 2008.

Unaudited June 30, 2009

Note Held by Given as Total

7. 7.1 Audited December 31, 2008

Held by Given as

Total

Note	bank	collateral	IOLAI	bank	collateral	IOLAI
			— Rupe	es in '000' -		
INVESTMENTS						
Investments by types:						
Held for trading						
Listed companies shares	113,865	-	113,865	-	-	-
Available for sale securities						
Market Treasury Bills Pakistan Investment	5,194,230	1,052,849	6,247,079	733,602	1,574,702	2,308,30
Bonds	355,555	_	355,555	364,608	_	364,60
Listed companies shares Unlisted companies	534,974	-	534,974	422,738	211,021	633,75
shares 7.2 Mutual funds units /	138,842	-	138,842	-	-	_
certificates- open ended Mutual funds units/	115,000	-	115,000	115,000	-	115,000
certificates- closed ended Term finance certificates-	53,244	_	53,244	41,229	-	41,22
listed Term finance certificates-	324,670	-	324,670	99,980	_	99,98
unlisted	1,495,440	-	1,495,440	1,499,900	-	1,499,90
Sukuk bonds	524,703		524,703	400,000		400,00
	8,736,658	1,052,849	9,789,507	3,677,057	1,785,723	5,462,78
Investment in Associates	112,773	-	112,773	112,773	-	112,77
Investments at cost	8,963,296	1,052,849	10,016,145	3,789,830	1,785,723	5,575,55
Less: Provision for diminution in value of						
investments 7.3	(156,281)	-	(156,281)	-	-	-
Investments - net of		1.050.015	0.050.00	0.700.000		
provisions	8,807,015	1,052,849	9,859,864	3,789,830	1,785,723	5,575,55
Deficit on revaluation of securities						
- Held for trading	(16,234)	_	(16,234)	_	_	_
- Available for sale 7.3	(310,449)	(1,077)	(311,526)	(317,427)	(163,513)	(480,94
Total investments at						
market value	8,496,566	1,051,772	9,532,104	3,472,403	1,622,210	5,094,61

- 7.2 Shares of the company have been acquired under Pre- Initial Public offering (IPO). An application for listing of the shares of the company has been filed with the Karachi Stock Exchange ( Guarantee) Limited. The shares have been valued at cost.
- 7.3 SBP BSD Circular No. 4 dated February 13, 2009 and Securities and Exchange Commission of Pakistan (SECP) SRO 150 (1)/2009 dated February 13, 2009 has allowed that impairment loss, if any, recognised as on December 31, 2008 on valuation of 'available for sale' listed equity investments to quoted market prices may be shown under the equity. The said SECP circular also directed that such amount shown under equity including any adjustment/effect of price movements shall be taken to profit and loss account on quarterly basis during the year ending December 31, 2009. The bank has adopted the said treatment and during the half year ended June 30, 2009, it has charged impairment loss of Rs. 157.132 million to profit and loss account and the remaining unrealised loss of Rs. 154.516 million has been included in the equity under 'deficit on revaluation of assets'. The impairment loss has been determined based on prices quoted on the Karachi Stock Exchange as of June 30, 2009 after adjustments of quarter March 2009 amounts as required. The recognition of impairment loss based on the market value as at June 30, 2009 would have following effect on these financial statements:

		Unaudited June 30, 2009 Rupees in '000'
Impairment loss as at June 30, 2009		311,648
Recognised in profit and loss account during the period	od	(157,132)
Balance of deficit on revaluation of assets		154,516
Tax impact on the above		54,081
Increase in loss after tax		100,435
Note	2009	Audited December 31, 2008
ADVANCES	Rupe	es in '000'

### ADVANCES

Loans, cash credits, running finance, etc.

, , ,			
In Pakistan Outside Pakistan		18,112,342 - 18,112,342	16,346,866 - 16.346,866
Financing in respect of Continuous funding system (CFS)		-	2,516
Net Investment in finance lease		145,631	116,466
In Pakistan			
Outside Pakistan		145,631	116,466
Bills discounted and purchased		505,000	-
(excluding Treasury Bills)		21,400	44,493
Payable in Pakistan		526,400	44,493
Payable outside Pakistan		18,784,373	16,510,341
Provision for non-performing advances	8.1	(1,254,175)	(751,663)
Advances - net of provision		17,530,198	15,758,678

8.1 Advances include Rs.3,668.420 million (December 31, 2008: Rs. 2,693.654 million) which have been placed under non-performing status as detailed below: -

	June 30, 2009 (Unaudited)					
Category of	Domestic	Overseas	Total	Provision	Provision	
Classification			Advances	required	held	
		—— F	Rupees in '000	יס		
Substandard	1,141,248	_	1,141,248	212,471	212,471	
Doubtful	1,968,005	_	1,968,005	562,501	562,501	
Loss	559,167	_	559,167	479,203	479,203	
	3,668,420	_	3,668,420	1,254,175	1,254,175	

	December 31, 2008 (Audited)					
Category of	Domestic	Overseas	Total	Provision	Provision	
Classification			Advances	required	held	
		Rupees in '000'				
Substandard	1,314,612	_	1,314,612	123,677	123,677	
Doubtful	745,993	_	745,993	173,633	173,633	
Loss	633,049	_	633,049	454,353	454,353	
	2,693,654	-	2,693,654	751,663	751,663	

Unaudited
June 30,
2009

Rupees in '000'

Unaudited
June 30,
2008
2008

### 9. OPERATING FIXED ASSETS - AT COST

### 9.1 Additions

Land	25,000	88,029
Building	5,000	_
Leasehold improvements	59,725	24,473
Furniture and fixtures	9,703	8,725
Electrical, office and computer equipment	70,983	33,374
Vehicles	5,139	111
Computer software	5,561	2,681
Electrical, office and computer equipment Vehicles	70,983 5,139	33,374 111

### 9.2 Deletions

Electrical, office and computer equipment	66	_
Vehicles	113	1,066

Unaudited Audited

		June 30, 2009 Rupees	December 31, 2008 in '000'
10.	CONTINGENCIES AND COMMITMENTS		
10.1	Direct Credit Substitutes		
	Contingent liability in respect of guarantees given favouring:		
	Government Banking companies and other financial institutions Others	- - -	- - -
10.2	Transaction-related contingent liabilities / commitments Guarantees given in favour of :		
	Government Banking companies and other financial institutions Others	1,682,716 806,550 1,310,142 3,799,408	475,059 6,550 1,628,147 2,109,756
10.3	Trade-related contingent liabilities		
	Letters of credit Acceptances	1,140,252 646,973 1,787,225	176,876 224,265 401,141
10.4	Other contingencies - Claims against bank not acknowledge as debt	83,903	83,903
10.5	Commitments in respect of forward lending		
	Forward call lending Forward repurchase agreement lending Commitments to extend credit	1,052,849 11,439,650 12,492,499	933,317 21,272,326 22,205,643
10.6	Commitments in respect of forward exchange / future contracts		
	Purchase Sale	621,619	993,085
	ouis	621,619	993,085

Unaudited Audited
June 30, December 31,
2009 2008
Rupees in '000'

December 31, 2008

### 10.7 Commitments for the acquisition of operating fixed assets

Civil works	35,274	64,102
Acquisition of computer software	_	_
	35,274	64,102
Underwriting Commitments	200,000	_

### 11. LOSS FROM DEALING IN FOREIGN CURRENCIES

It is net off of swap cost of Rs. 46.170 million incurred on Foreign Currency Accounts.

### 12. RELATED PARTY TRANSACTIONS

10.8

Related parties comprise associated undertakings, majority shareholders, retirement benefit plans, directors and key management personnel of the bank. The bank enters into transactions with the related parties in the normal course of business. These transactions were made on substantially the same commercial terms as those prevailing at the time for comparable transactions with unrelated parties and did not involve more than a normal amount of risk. There were no transactions with the key management personnel other than those under the terms of their employment.

June 30, 2009

Details of transactions with the related parties as at the period / year ended is as follows:

	Key management	Associates/ related	Key management	Associates/ related
	personnel	parties	personnel	parties
		Rupees	s in '000'	
Advances				
Balance at the beginning of				
the period / year	103,694	930,458	14,237	1,290,921
Sanctioned / granted during				
the period / year	1,818	1,550,604	117,141	6,253,956
Payment received during				
the period / year	(4,261)	(1,280,198)	(27,684)	(6,614,419)
Balance at the end of the				
period / year	101,251	1,200,864	103,694	930,458

June 30, 2009

December 31, 2008

	Key	Associates/	Key	Associates/
	management	related	management	related
	personnel	parties	personnel	parties
		Rupees	s in '000'	
Deposits				
Balance at the beginning of				
the period / year	3,934	1,489,978	404,049	207,098
Deposits during the	0.440.704			
period / year	3,413,724	46,376,916	37,327,191	313,227,211
Withdrawal during the	(0.410.701)	(47.000 FO1)	(27 707 206)	(011 044 001)
period / year Balance at the end of the	(3,412,791)	(47,260,501)	(37,727,306)	(311,944,331)
period / year	4,867	606,393	3,934	1,489,978
periou / year	4,007	000,393	3,334	1,409,970
Investment in shares / TFC's				
Thatta Cement Company Limited	_	112,773	_	112,773
		,		,
Others				
Guarantees, letters of credits				
and acceptances	_	271,577	_	164,775
Advance for renovation and				
refurbishment	_	178,796	_	152,479
Receivable against sale of				
securities	_	103,354	_	_
Markup receivable	_	55,891	_	38,202
Advance rent	-	29,589	-	-
Mark up payable	52	4,233	22	8,209
Other receivable	_	3,937		898
Bills payable	_	_	_	5,625
	June 30, 2009		June 30, 2008	
	Key	Associates/	Key	Associates/
	management	related	management	related
	personnel	parties	personnel	parties
		Rupees	s in '000'	
Profit / expense for the half year				
Brokerage expenses paid	_	1,157	_	7,732
Rent expense	_	10,617		3,900
Mark up earned	2,028	80,623	368	42,697
Capital gain earned	_	9,712	_	_
Dividend income	_	10,320	_	- -
Capital loss	1.050	_ GE 060	_	59,557
Mark up expensed Mark up paid	1,059 1,030	65,868 69,815	_	172,785 141,930
• •			_	3,914
Contribution to provident fund	_	5,956	_	3,914

### 13. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows: -

	Corporate	Trading &			•	
	finance	sales	banking	banking	settlement	
Can the helf were ended			— Rupee	es in '000' —		
For the half year ended June 30, 2009						
Julie 30, 2009						
Total income	10,920	564,312	763,078	415,149	8,217	1,761,676
Total expenses	6,464	324,255	2,058,672	64,854	954	2,455,199
Net income / (loss) before tax	4,456	240,057	(1,295,594)	350,295	7,263	(693,523)
Segment return on assets (ROA) (%)	0.72%	1.95%	(9.48)%	6.34%	125.97%	
Segment cost of funds (%)	1.04%	2.64%	15.07%	1.17%	16.54%	
For the half year ended						
June 30, 2008						
Total income	_	374,641	565,411	148,214	3,502	1,091,768
Total expenses	4,972	78,579	691,480	30,685	495	806,211
Net income / (loss) before tax	(4,972)	296,062	(126,069)	117,529	3,007	285,557
Segment return on assets (ROA) (%)	) <del> </del>	3.48%	(0.76)%	44.91%	178.15%	
Segment cost of funds (%)	-	0.92%	4.16%	11.73%	29.34%	
As at June 30, 2009						
Segment assets (Gross)	621,309	12,304,422	15,140,432	5,525,452	5,770	33,597,385
Segment non performing loans	451	9,094	3,679,403	4,008	4	3,692,960
Segment provision	451	9,094	1,264,990	4,008	4	1,278,547
Segment assets (Net)	620,859	12,295,328	13,875,441	5,521,444	5,766	32,318,838
Segment liabilities	5,345	1,496,571	25,147,473	203,191	104,206	26,956,786
As at December 31, 2008						
Segment assets (Gross)	910,742	7,139,971	17,055,891	471,888	360	25,578,852
Segment non performing loans	13	7,658	2,685,539	444	-	2,693,654
Segment provision	13	7,658	767,920	444	-	776,035
Segment assets (Net)	910,729	7,132,313	16,287,971	471,444	360	24,802,817
Segment liabilities	2,020	1,600,636	16,545,678	758,351	76,012	18,982,697

For the purpose of segmental reporting unallocated items of income and expenses have been allocated to the above segments in proportions to segment revenue.

### 14. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on August 18, 2009 by the Board of Directors of the bank.

### 15. GENERAL

- 15.1 Arif Habib Securities Limited ("AHSL") the holding company of the bank has entered into a share purchase agreement on June 30, 2009 with Suroor Investment Limited, a company incorporated in Mauritius, for sale of 297,034,854 ordinary shares of the bank beneficially owned by AHSL.
- 15.2 Figures have been rounded off to the nearest thousand Rupees.

### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984.

The President/Chief Executive of the Company being presently out of the Country, the condensed interim financial statements have been signed by the Chairman and three Directors.

OLIAIDMANI

DIRECTOR

DIRECTOR





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### Branch Network

### **KARACHI (17 Branches)**

### **Head Office**

Arif Habib Center 23 M.T. Khan Road, Karachi - 74000 UAN: (021) 111-124-725 021-2437892,

021-2436519 Fax: 021-2435736

### I.I. Chundrigar Road Branch

I.I. Chundrigar Road, Karachi 021-2466410-3

Fax: 021-2466500

### Boat Basin Branch

Ground Floor, FL-4, Hanging Garden, Block-5, Boat Basin, Clifton, Karachi. 021-5824171-80 Tel: Fax: 021-5824163

### Atrium Mall Branch

Shop 6 & 21, Ground Floor, Atrium Mall, Staff Lines Zaibunnisa Street. Saddar, Karachi.

021-5641000-3. 021-5641007 Fax: 021-5641008

### Gulshan-e-Iqbal Branch

Ground floor, Shop No.CA1-2-3, CA25-26-27-28, Hasan Center, Main University Road. Gulshan-e-Igbal, Karachi.

Tel: 021-4829024, 4829027 Fax: 021-4829023

### Karachi Stock Exchange Branch

Room No. 60-63, 1st Floor, Karachi Stock Exchange Building, Karachi 021-2462844-49,

021-2462829-30 Fax: 021-2462843

#### Cloth Market Branch

28th Cochinwala Market, Laxmidas Street. Karachi

021-2443651. 021-2443591, 021-2443871 Fax: 021-2443821

### Korangi Branch

33/1. Sector 15. Korangi Industrial Area Road, Karachi

021-5114282, 021-5114290

### Gulistan-e-Jauhar Sub Branch

Plot No. 118/A-B, Shop No. 02-03-04

Ground Floor, Rufi Paradise, Block-18, Gulistan-e-Jauhar, K.D.A, Scheme No. 36, Karachi

Tصا٠ 021-2621281-4 Fax: 021-2621285

### Dolmen City Sub-Branch

Ground Floor, Harbour Front, Triangular Tower, Dolmen City, Marine Drive, Block 4, Clifton, Karachi

Tel: 021-5297611-15 Fax: 021-5297610

### Jami Commercial DHA Branch

64-C. 7th Street. Phase 7. Jami Commercial, DHA,

Karachi

Tel: 021-5316200-7 Fax: 021-5316208

### Adamjee Nagar Branch

Plot No. 115 A/Z. Adamjee Nagar, Tipu Sultan Road, Karachi. Tel: 021-4312984-7 Fax: 021-4312980

### Hvderi Branch

D-10 Block-F, North Nazimabad, Hvderi, Karachi.

Tel: 021-6724972-74 Fax: 021-6724971

### Bahadurabad Sub-Branch

CCA. Bihar Muslim Commercial Area, Bahadurabad, Karachi 021-4913447 021-4913449.

021-4913451 Fax: 021-4913453

### SITE Sub-Branch

B 49. State Avenue. SITE Karachi

Tel· 021-2589662.

021-2589663 (2 Lines)

Fax: 021-2589661

# M. A. Jinnah Road Branch

Ram Bagh Quarters, M.A. Jinnah Road, Karachi

Tel: 021-2218395, 021-2218409. 021-92218428, 021-2218430. 021-2218433 Fax: 021-2218376

### Nooriabad Branch

Nooriabad Industrial Area, Nooriabad Karachi Tel: 025-4670433 Fax: 025-4670434

### **LAHORE (5 Branches)**

### DHA "Y" Block Branch

163, Y Block, Phase III, D.H.A., Lahore Cantt. 042-5749069

042-5749071 Fax: 042-5749070

### Lahore Stock

### **Exchange Branch**

Office No. 5, 6, 19th Awan-e-Iqbal Road Lahore Stock Exchange Building, Lahore Tel: 042-6280853-6 Fax: 042-6280851

### Multan Road Branch

Plot No. 9/A, Scheme more Corner, Allama Igbal Town, Multan Road, Lahore. Tel: 042-7497451-6

Fax: 042-7497450

### **Branch Network**

### Gulberg Branch

Main Boulevard, Gulberg Lahore

Tel: 042-5870832-33 Fax: 042-5870834

### Ferozepur Road Branch

Main Ferozepur Road, Lahore, Siza Farmer Factory, Sufiabad,

Tel: 042-5800096-98

Fax: 042-5800094

### **ISLAMABAD (3 Branches)**

### Islamabad Branch

6B. F-6, Super Market Islamabad

Tel: 051-2279167-70 Fax: 051-2279166

### Islamabad Stock

# Exchange Branch

Shop No. 05, Al-Khair Plaza Blue Area, Islamabad Tel: 051-2806281-3 Fax: 051-2806280

### Rawalpindi Branch

Plot No. 27, Bank Road,

Rawalpindi

Tel: 051-5120713-8 Fax: 051-5120712

### **MULTAN (2 Branches)**

### Abdali Road Branch

66-AB/9, Abdali Road, Multan

Tel: 061-4573729, 061-4572519 Fax: 061-4516762

### Hussain Agahi Road Branch

Zenith Market.

Chowk Bazar, Multan

Tel: 061-4511025, 4511029 061-4511031, 4511037

Fax: 061-4511193

### **FAISALABAD (2 Branches)**

### Yarn Market Branch

Property # 7, Yarn Market, Ghunta Ghar, Faisalabad

Tel: 041-2619885, 2619746 041-2465504

Fax: 041-2619884

### Liaquat Road Sub-Branch

Liaquat Road, Faisalabad Tel: 041-2541256-60 041-2541261-64

Fax: 041-2541255

### **GUJRANWALA (1 Branch)**

### Gujranwala Branch

Main GT Road,

Gujranwala Tel: 055-3820970-74

Tel: 055-3820970-74 Fax: 055-3820967

### **GUJRAT (1 Branch)**

### Gujrat Branch

Main GT Road, Gujrat Tel: 053-3517051-54 Fax: 053-3516493

### **PESHAWAR (1 Branch)**

Deans Trade Center, Islamia Road, Peshawar Tel: 091-5253981-5 Fax: 091-5253080

### SADIQABAD (1 Branch)

### Sadigabad Branch

KLP Road, Sadiqabad Tel: 068-5786791-93 Fax: 068-5786300

### MIRPUR AJK (1 Branch)

### Mirpur Azad Kashmir Branch

NS Tower, Kotli Road, Mirpur Azad Kashmir Tel: 058610-37193-96 Fax: 058610-37192

### SIALKOT (1 Branch)

### Sialkot Branch

Paris Road, Sialkot Tel: 052-4602894-97 Fax: 052-4601310

