BUILDING TODAY SHAPING TONORROW

ANNUAL REPORT 2018





CONTENTS

| Corporate Information | 02 |
|--|-----|
| Vision Statement | 04 |
| Mission Statement | 05 |
| Key Operating and Financial Data | 06 |
| Six years Vertical Analysis | 09 |
| Six years Horizontal Analysis | 10 |
| Chairman's Review | 11 |
| Directors' Report to the Shareholders | 12 |
| Report of the Shari'ah Board | 33 |
| Statement of Compliance with Listed Companies (The Code of Corporate Governance) Regulations, 2017 | 37 |
| Review Report on Statement of Compliance contained in the Listed Companies (Code of Corporate Governance) Regulations, 2017 | 40 |
| Service Quality and Customer Complaints Handling | 41 |
| Independent Auditors' Report to the Members of Summit Bank Limited - Unconsolidated Financial Statement | 43 |
| Unconsolidated Financial Statements | 51 |
| Independent Auditors' Report to the Members of Summit Bank Limited - Consolidated Financial Statement | 144 |
| Consolidated Financial Statements | 151 |
| Categories of Shareholders | 245 |
| Pattern of Shareholding | 246 |
| Notice of Annual General Meeting | 250 |
| Branch Network | 254 |
| Form of Proxy | |

CORPORATE INFORMATION

Board of Directors

Mr. Waseem Mehdi Syed Chairman

Mr. Ahsan Raza Durrani President & CEO (Acting)

Mr. Wajahat Ahmed Baqai Director

Mr. Zafar Iqbal Siddiqi Director

Ms. Fauzia Hasnain Director

Mr. Aziz Morris Director

Board Audit Committee

Ms. Fauzia Hasnair Chairperson

Mr. Wajahat Ahmed Baqa Member

Mr. Zafar Iqbal Siddiqi Member

Board Risk Management Committee

Mr. Wajahat Ahmed Baqai Chairman

Ms. Fauzia Hasnain Member

Mr. Aziz Morris Member

Mr. Zafar Iqbal Siddiqi Member

Board Human Resource & Remuneration Committee

Mr. Waseem Mehdi Syed Chairman

Ms. Fauzia Hasnain Member

Mr. Zafar Iqbal Siddiqi Member

Mr. Wajahat Ahmed Baqai Member

Mr. Ahsan Raza Durrani Member

Board Information Technology Committee

Mr. Zafar Iqbal Siddiqi Chairman

Mr. Aziz Morris Member

Mr. Waseem Mehdi Syed Member

Board Compliance Committee

Mr. Wajahat Ahmed Baqai Chairman

Mr. Waseem Mehdi Syed Member

Mr. Aziz Morris Member

Mr. Zafar Iqbal Siddiqi Member

Chief Financial Officer

Mr. Muhammad Amin Bhoori

Company Secretary

Syed Muhammad Talib Raza

Auditors

Baker Tilly Mehmood Idrees Qamar Chartered Accountants

Legal Advisors

Hyat & Meerjees

Share Registrar

THK Associates (Private) Limited 1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi Tel : 021-111-000-322 Ext : 107-111-115 Fax : 021-34168271 Email : secretariat@thk.com.pk Website : www.thk.com.pk

Head Office

Summit Tower Plot No. G-2, Block-2, Clifton, Karachi UAN : (021) 1111-24365 Fax : (021) 32463553

Registered Office

Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan

Email : info@summitbank.com.pk companysecretary@summitbank.com.pk Website : www.summitbank.com.pk



To be the preferred provider of financial products & services to the markets

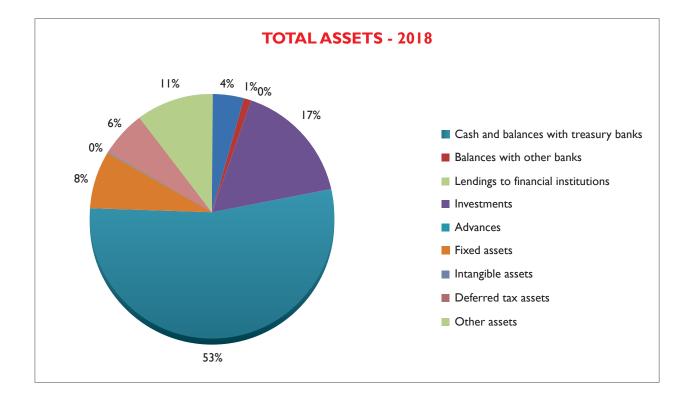
MISSION

- To be a financial institution based on trust, integrity and good governance
- To deliver financial solutions to our customers
- To provide equal opportunities & professional working environment to our employees
- To provide fair returns to our shareholders on their investment
- To serve the community at large
 - To discharge corporate social responsibility



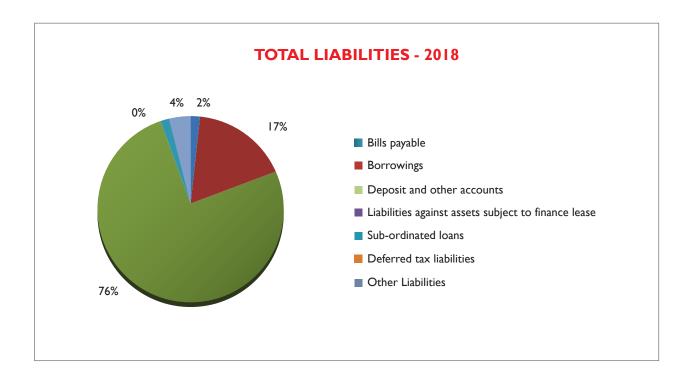
KEY OPERATING AND FINANCIAL DATA

| | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
|---------------------------------------|---------|---------|------------|------------|---------|---------|
| | | | | (Restated) | | |
| | | | (Rupees in | Million) | | |
| ASSETS | | | | | | |
| Cash and balances with treasury banks | 5,043 | 13,557 | 12,787 | 10,540 | 9,384 | 9,204 |
| Balances with other banks | 997 | 2,440 | 2,583 | 2,919 | 4,377 | 2,302 |
| Lendings to financial institutions | - | 10,671 | 1,632 | 1,000 | 650 | 1,555 |
| Investments | 19,256 | 94,940 | 90,575 | 78,192 | 45,497 | 39,688 |
| Advances | 61,246 | 84,592 | 79,844 | 70,554 | 66,455 | 54,208 |
| Fixed assets | 8,709 | 12,416 | 12,028 | 9,322 | 7,284 | 5,884 |
| Intangible assets | 205 | 249 | 245 | 212 | 251 | 298 |
| Deferred tax assets | 7,215 | 5,804 | 5,201 | 5,609 | 5,645 | 5,800 |
| Other assets * | 11,957 | 8,864 | 11,552 | 11,186 | 10,048 | 7,316 |
| Total assets | 114,628 | 233,533 | 216,447 | 189,534 | 149,591 | 126,255 |





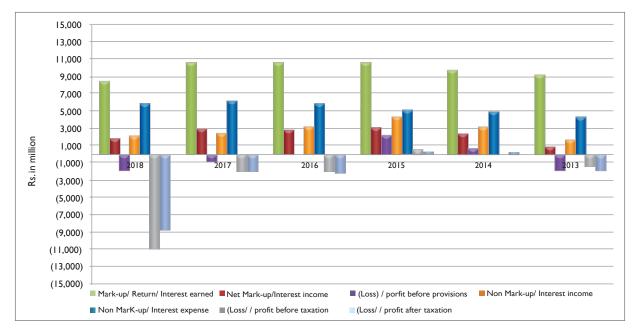
| | | (| Restated) | | |
|----------|---|---|--|--|--|
| | | (Rupees in | Million) | | |
| | | | - | | |
| 1,881 | 3,065 | 5,061 | 2,729 | 1,532 | 2,205 |
| 19,492 | 67,308 | 49,820 | 49,756 | 25,312 | 9,961 |
| 84,676 | 145,730 | 142,871 | 119,854 | 105,309 | 106,351 |
| - | - | - | - | - | - |
| 1,496 | 1,496 | 1,497 | 1,497 | 1,498 | 1,499 |
| - | - | - | - | - | - |
| 4,330 | 5,693 | 4,526 | 3,740 | 3,578 | 2,850 |
| 111,875 | 223,292 | 203,775 | 177,576 | 137,229 | 122,866 |
| 2,753 | 10,241 | 12,672 | 11,958 | 12,362 | 3,389 |
| | | | | | |
| 20,500 | 20,500 | 16,489 | 9,483 | 9,483 | 9,483 |
| - | - | 2,156 | 2,156 | 2,156 | 2,156 |
| - | - | 1,855 | 7,007 | 7,507 | - |
| (425) | (425) | (425) | (425) | (468) | (514) |
| 2,577 | 1,495 | 2,112 | 1,158 | 1,344 | 141 |
| (19,899) | (11,329) | (9,515) | (7,421) | (7,660) | (7,877) |
| 2,753 | 10,241 | 12,672 | 11,958 | 12,362 | 3,389 |
| | 1,881 19,492 84,676 - 1,496 - 4,330 111,875 2,753 20,500 - - (425) 2,577 (19,899) | 1,881 3,065 19,492 67,308 84,676 145,730 - - 1,496 1,496 - - 4,330 5,693 111,875 223,292 2,753 10,241 20,500 20,500 - - (425) (425) 2,577 1,495 (19,899) (11,329) | I.881 3,065 5,061 19,492 67,308 49,820 84,676 145,730 142,871 - - - 1,496 1,496 1,497 - - - 4,330 5,693 4,526 111,875 223,292 203,775 2,753 10,241 12,672 20,500 20,500 16,489 - - 1,855 (425) (425) (425) 2,577 1,495 2,112 (19,899) (11,329) (9,515) | I.881 3,065 5,061 2,729 19,492 67,308 49,820 49,756 84,676 145,730 142,871 119,854 - - - - 1,496 1,497 1,497 1,497 - - - - 4,330 5,693 4,526 3,740 111,875 223,292 203,775 177,576 2,753 10,241 12,672 11,958 20,500 20,500 16,489 9,483 - - 2,156 2,156 - - 1,855 7,007 (425) (425) (425) (425) 2,577 1,495 2,112 1,158 (19,899) (11,329) (9,515) (7,421) | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ |



ANNUAL REPORT 2018



| | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
|------------------------------------|----------|------------|--------------|----------|-------|---------|
| | | (Restated) | | | | |
| | | | . (Rupees in | Million) | | |
| RESULTS OF OPERATIONS | | | | | | |
| Mark-up/ Return/ Interest earned | 8,452 | 10,645 | 10,627 | 10,705 | 9,827 | 9,178 |
| Mark-up/ Return/ Interest expensed | 6,643 | 7,745 | 7,854 | 7,657 | 7,401 | 8,329 |
| Net Mark-up/ Interest income | 1,809 | 2,900 | 2,773 | 3,048 | 2,426 | 849 |
| Non Mark-up/ Interest income | 2,123 | 2,418 | 3,125 | 4,316 | 3,118 | 1,678 |
| Total Income | 3,933 | 5,318 | 5,898 | 7,364 | 5,544 | 2,527 |
| Non Mark-up/ Interest expense | 5,817 | 6,135 | 5,862 | 5,144 | 4,928 | 4,397 |
| (Loss) / profit before provisions | (1,885) | (818) | 36 | 2,220 | 616 | (1,870) |
| Provisions and write offs - net | 8,996 | 1,166 | 1,954 | 1,564 | 604 | (463) |
| (Loss) / profit before taxation | (10,881) | (1,983) | (1,918) | 656 | 12 | (1,407) |
| Taxation | (2,130) | (44) | 256 | 439 | (217) | 421 |
| (Loss) / profit after taxation | (8,751) | (1,940) | (2,174) | 217 | 229 | (1,828) |



| | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
|---|----------|---------|---------|-----------|--------|---------|
| | | | (F | Restated) | | |
| FINANCIAL RATIOS | | | | | | |
| Return on equity (ROE) | -317.87% | -18.94% | -17.16% | 1.81% | 1.85% | -53.94% |
| Return on assets (ROA) | -7.63% | -0.83% | -1.00% | 0.11% | 0.15% | -1.45% |
| (Loss) / profit before tax to Interest earned | -128.74% | -18.63% | -18.05% | 6.13% | 0.12% | -15.33% |
| Gross spread ratio | 21.40% | 27.24% | 26.09% | 28.47% | 24.69% | 9.25% |
| Advances to deposits - Gross | 97.78% | 68.30% | 65.97% | 69.33% | 73.88% | 61.65% |
| Advances to deposits - Net | 72.33% | 58.05% | 55.89% | 58.87% | 63.10% | 50.97% |
| Cost to revenue | 117.83% | 106.25% | 99.74% | 85.22% | 95.24% | 117.23% |
| Total assets to Total equity (times) | 41.64 | 22.80 | 17.08 | 15.85 | 12.10 | 37.25 |
| NPL to Gross Advances | 43.57% | 17.15% | 17.74% | 20.68% | 19.07% | 27.16% |
| Capital adequacy ratio (CAR) | -8.02% | 4.15% | 10.10% | 10.02% | 12.05% | 4.25% |
| SHARE INFORMATION | | | | | | |
| (Loss) / Earning per share - Basic (Rs.) | (3.32) | (0.86) | (1.00) | 0.15 | 0.16 | (1.52) |
| Markét capitalization (Rs. in mln) | 2,163 | 7,308 | 7,826 | 4,236 | 4,797 | 2,318 |
| OTHER INFORMATION | | | | | | |
| Non performing loans (NPL) (Rs. in mln) | 36,072 | 17,066 | 16,719 | 17,183 | 14,838 | 17,809 |
| Staff Strength | 1,885 | 2,398 | 3,022 | 2,852 | 2,702 | 2,507 |
| Number of branches (including Islamic) | 193 | 193 | 192 | 192 | 188 | 187 |

Note:

* Prior year comparative information has been classified and re-arranged, wherever necessary to facilitate comparison.

** Share Capital now includes the discount on issue of shares which was previously shown separately.



SIX YEARS VERTICAL ANALYSIS

| | 2018 Rs in 'millions % | 2017 Rs in 'millio | ons % | 2016 Rs in 'millio | ons % | 2015 Rs in 'millio | | 2014 Rs in 'millions | % | 2013 Rs in 'millions | % |
|---|---------------------------|-----------------------|-------|-----------------------|-------|-----------------------|-------|-------------------------|------|-------------------------|------|
| STATEMENT OF FINANCIAL POSITION ASSETS | | | | | | (Kest | ated) | | | | |
| Cash and balances with treasury banks | 5,043 4% | 13,557 | 6% | 12,787 | 6% | 10,540 | 6% | 9,384 | 6% | 9,204 | 7% |
| Balances with other banks | 997 1% | 2,440 | 1% | 2,583 | 1% | 2,919 | 2% | 4,377 | 3% | 2,302 | 2% |
| Lendings to financial institutions | - 0% | 10,671 | 5% | 1,632 | 1% | 1,000 | 1% | 650 | 0% | 1,555 | 1% |
| Investments | 19,256 17% | 94,940 | 41% | 90,575 | 42% | 78,192 | 41% | 45,497 | 30% | 39,688 | 31% |
| Advances | 61,246 53% | 84,592 | 36% | 79,844 | 37% | 70,554 | 37% | 66,455 | 44% | 54,208 | 43% |
| Fixed assets | 8,709 8% | 12,416 | 5% | 12,028 | 6% | 9,322 | 5% | 7,284 | 5% | 5,884 | 5% |
| Intangible assets | 205 0% | 249 | 0% | 245 | 0% | 212 | 0% | 251 | 0% | 298 | 0% |
| Deferred tax assets | 7,215 6% | 5,804 | 2% | 5,201 | 2% | 5,609 | 3% | 5,645 | 4% | 5,800 | 5% |
| Other assets | 11,957 10% | 8,864 | 4% | 11,552 | 5% | 11,186 | 6% | 10,048 | 7% | 7,316 | 6% |
| | 114,628 100% | 233,533 | 100% | 216,447 | 100% | 189,534 | 100% | 149,591 | 100% | 126,255 | 100% |
| LIABILITIES | | | | | | | | | | | |
| Bills payable | 1,881 2% | 3,065 | 1% | 5,061 | 2% | 2,729 | 1% | 1,532 | 1% | 2,205 | 2% |
| Borrowings | 19,492 17% | 67,308 | 29% | 49,820 | 23% | 49,756 | 26% | 25,312 | 17% | 9,961 | 8% |
| Deposits and other accounts | 84,676 74% | 145,730 | 62% | 142,871 | 66% | 119,854 | 63% | 105,309 | 70% | 106,351 | 84% |
| Liabilities against assets subject to finance lease | - 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Subordinated debt | 1,496 1% | 1,496 | 1% | 1,497 | 1% | 1,497 | 1% | 1,498 | 1% | 1,499 | 1% |
| Deferred tax liabilities | - 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Other liabilities | 4,330 4% | 5,693 | 2% | 4,526 | 2% | 3,740 | 2% | 3,578 | 2% | 2,850 | 2% |
| | 111,875 98% | 223,292 | 96% | 203,775 | 94% | 177,576 | 94% | 137,229 | 92% | 122,866 | 97% |
| NETASSETS | 2,753 2% | 10,241 | 4% | 12,672 | 6% | 11,958 | 6% | 12,362 | 8% | 3,389 | 3% |
| REPRESENTED BY | | | | | | | | | | | |
| Share capital - net | 20,500 18% | 20,500 | 9% | 16,489 | 8% | 9,483 | 5% | 9,483 | 6% | 9,483 | 8% |
| Convertible preference shares | - 0% | - | 0% | 2,156 | 1% | 2,156 | 1% | 2,156 | 1% | 2,156 | 2% |
| Advance against subscription of shares | - 0% | - | 0% | 1,855 | 1% | 7,007 | 4% | 7,507 | 5% | - | 0% |
| Reserves | (425) 0% | (425) | 0% | (425) | | (425) | 0% | (468) | 0% | (514) | 0% |
| Surplus / (Deficit) on revaluation of assets | 2,577 2% | 1,495 | 1% | 2,112 | 1% | 1,158 | 1% | 1,344 | 1% | 4 | 0% |
| Accumulated losses | (19,899) -17% | (11,329) | -5% | (9,515) | | (7,421) | -4% | (7,660) | -5% | (7,877) | -6% |
| | 2,753 2% | 10,241 | 4% | 12,672 | 6% | 11,958 | 6% | 12,362 | 8% | 3,389 | 3% |
| | 2018 | 2017 | | 2016 | | 2015 | | 2014 | | 2013 | |
| PROFIT & LOSS ACCOUNT | Rs in 'millions % | | ons % | Rs in 'millio | ons % | | ons % | | % | Rs in 'millions | % |
| | | (Restate | ed) | | | | | | | | |
| Mark-up / return / interest earned | 8,452 68% | 10,645 | 67% | 10,627 | 64% | 10,705 | 59% | 9,827 | 64% | 9,178 | 78% |
| Mark-up / return / interest expensed | 6,643 54% | 7,745 | 49% | 7,854 | 48% | 7,657 | 42% | 7,401 | 48% | 8,329 | 71% |
| Net Mark-up / interest Income | 1,809 15% | 2,900 | 18% | 2,773 | 17% | 3,048 | 17% | 2,426 | 16% | 849 | 7% |
| Non Mark-Up/Interest Income | 2,123 17% | 2,418 | 15% | 3,125 | 19% | 4,316 | 24% | 3,118 | 20% | 1,678 | 14% |
| Total Income | 3,932 32% | 5,318 | 33% | 5,898 | | 7,364 | | 5,544 | 36% | 2,527 | 22% |
| Non-markup/interest expenses | 5,817 47% | 6,135 | 38% | 5,862 | | 5,144 | | 4,928 | 32% | 4,397 | 38% |
| Loss Before Provisions | (1,885) -15% | | -5% | 36 | 0% | 2,220 | 12% | 616 | 4% | (1,870) | -16% |
| Provisions / (reversals) and write offs - net | 8,996 73% | 1,166 | 7% | 1,954 | | 1,564 | 9% | 604 | 4% | (463) | -4% |
| Extra ordinary / unusual items (to be specified) | - 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| (LOSS) / PROFIT BEFORE TAXATION | (10,881) -88% | (1,983) | | (1,918) | | 656 | 4% | 12 | 0% | | -12% |
| Taxation | 2,130 17% | 44 | 0% | (256) | | (439) | | 217 | 1% | (421) | -4% |
| (LOSS) / PROFIT AFTER TAXATION | (8,751) -71% | | | (2,174) | | 217 | 1% | 229 | 1% | . , | -16% |
| | | | | | | | | | | | |

Summit S Bank Committed to you

SIX YEARS HORIZONTAL ANALYSIS

| | 2018 Rs in 'millions % | 2017 Rs in 'milli | ions % | 2016 Rs in 'millio | ons % | 2015 Rs in 'millio | ons % | 2014 Rs in 'million | s % | 2013 Rs in 'millions | s % |
|---|---------------------------|----------------------------------|--------|-----------------------|--------|-----------------------|------------|------------------------|-------|-------------------------|-------|
| STATEMENT OF FINANCIAL POSITION ASSETS | | | | | | (Rest | ateu) | | | | |
| Cash and balances with treasury banks | 5,043 -63% | 13,557 | 6% | 12,787 | 21% | 10,540 | 12% | 9,384 | 2% | 9,204 | 13% |
| Balances with other banks | 997 -59% | 2,440 | -6% | , | -12% | 2,919 | -33% | 4,377 | 90% | 2,302 | -36% |
| Lendings to financial institutions | 100% | 10,671 | 554% | 1,632 | 63% | 1,000 | 54% | 650 | -58% | 1,555 | -24% |
| Investments | 19,256 -80% | 94,940 | 5% | 90,575 | 16% | 78,192 | 72% | 45,497 | 15% | 39,688 | -21% |
| Advances | 61,246 -28% | 84,592 | 6% | 79,844 | 13% | 70,554 | 6% | 66,455 | 23% | 54,208 | 3% |
| Fixed assets | 8,709 -30% | 12,416 | 3% | 12,028 | 29% | 9,322 | 28% | 7,284 | 24% | 5,884 | 18% |
| Intangible assets | 205 -18% | 249 | 2% | 245 | 16% | 212 | -16% | 251 | -16% | 298 | -22% |
| Deferred tax assets | 7,215 24% | 5,804 | 12% | 5,201 | -7% | 5,609 | -1% | 5,645 | -3% | 5,800 | -4% |
| Other assets * | 11,957 35% | 8,864 | -23% | 11,552 | 3% | 11,186 | 11% | 10,048 | 37% | 7,316 | -7% |
| | 114,628 -51% | 233,533 | 8% | 216,447 | 14% | 189,534 | 27% | 149,591 | 18% | 126,255 | -7% |
| LIABILITIES | | | | | | | | | | | |
| Bills payable | 1,881 -39% | 3,065 | -39% | 5,061 | 85% | 2,729 | 78% | 1,532 | -31% | 2,205 | 33% |
| Borrowings | 19,492 -71% | 67,308 | 35% | 49,820 | 0% | 49,756 | 97% | 25,312 | 154% | 9,961 | -66% |
| Deposits and other accounts | 84,676 -42% | 145,730 | 2% | 142,871 | 19% | 119,854 | 14% | 105,309 | -1% | 106,351 | 10% |
| Liabilities against assets subject to finance lease | - 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Subordinated debt | 1,496 0% | 1,496 | 0% | 1,497 | 0% | 1,497 | 0% | 1,498 | 0% | 1,499 | 0% |
| Deferred tax liabilities | - 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Other liabilities * | 4,330 -24% | 5,693 | 26% | 4,526 | 21% | 3,740 | 5% | 3,578 | 26% | 2,850 | -19% |
| | 111,875 -50% | 223,292 | 10% | 203,775 | 15% | 177,576 | 29% | 137,229 | 12% | 122,866 | 7% |
| NETASSETS | 2,753 -73% | 10,241 | -19% | 12,672 | 6% | 11,958 | -3% | 12,362 | 265% | 3,389 | 11% |
| REPRESENTED BY | | | | | | | | | | | |
| Share capital - net ** | 20,500 0% | 20,500 | 24% | 16,489 | 74% | 9,483 | 0% | 9,483 | 0% | 9,483 | 0% |
| Convertible preference shares | - 0% | | -100% | 2,156 | 0% | 2,156 | 0% | 2,156 | 0% | 2,156 | 0% |
| Advance against subscription of shares | - 0% | - | -100% | 1,855 | | 7,007 | -7% | 7,507 | 0% | - | 0% |
| Reserves | (425) 0% | (425) | 0% | (425) | 0% | (425) | -9% | (468) | -9% | (514) | 0% |
| Surplus / (Deficit) on revaluation of assets | 2,577 72% | 1,495 | -29% | 2,112 | 82% | 1,158 | -14% | 1,344 | 853% | 141 | -15% |
| Accumulated losses | (19,899) 76% | (11,329) | 19% | (9,515) | 28% | (7,421) | -3% | (7,660) | -3% | (7,877) | 30% |
| | 2,753 -73% | 10,241 | -19% | 12,672 | 6% | 11,958 | -3% | 12,362 | 265% | 3,389 | 11% |
| PROFIT & LOSS ACCOUNT | 2018 Rs in 'millions % | 2017 Rs in 'milli (Restate | ions % | 2016 Rs in 'millio | ons % | 2015 Rs in 'millio | ons % | 2014 Rs in 'million | s % | 2013 Rs in 'millions | s % |
| Mark-up / return / interest earned | 8,452 -21% | 10,645 | 0% | 10,627 | -1% | 10,705 | 9 % | 9,827 | 7% | 9,178 | -11% |
| Mark-up / return / interest expensed | 6,643 -14% | 7,745 | -1% | 7,854 | 3% | 7,657 | 3% | 7,401 | -11% | 8,329 | -18% |
| Net Mark-up / interest Income | I,809 -38% | 2,900 | 5% | 2,773 | -9% | 3,048 | 26% | 2,426 | 186% | 849 | 569% |
| Non Mark-Up/Interest Income | 2,123 -12% | 2,418 | -23% | 3,125 | -28% | 4,316 | 38% | 3,118 | 86% | 1,678 | 22% |
| Total Income | 3,932 -26% | 5,318 | -10% | 5,898 | -20% | 7,364 | 33% | 5,544 | 119% | 2,527 | 69% |
| Non-markup/interest expenses | 5,817 -5% | 6,135 | 5% | 5,862 | 14% | 5,144 | 4% | 4,928 | 12% | 4,397 | 11% |
| Loss Before Provisions | (1,885) 131% | (817) | -2369% | 36 | -98% | 2,220 | 260% | 616 | -133% | (1,870) | -24% |
| Provisions / (reversals) and write offs - net | 8,996 672% | 1,166 | -40% | 1,954 | 25% | 1,564 | 159% | 604 | -230% | (463) | -942% |
| Extra ordinary / unusual items (to be specified) | - 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| (LOSS) / PROFIT BEFORE TAXATION | (10,881) 449% | (1,983) | 3% | (1,918) | -392% | 656 | 5367% | 12 | -101% | (1,407) | -44% |
| Taxation | 2,130 4741% | 44 | -117% | (256) | -42% | (439) | -302% | 217 | -152% | (421) | 101% |
| (LOSS) / PROFIT AFTER TAXATION | (8,751) 351% | (1,939) | -11% | (2,174) | -11029 | % 217 | -5% | 229 | -113% | (1,828) | -33% |
| | | | | | | | | | | | |



CHAIRMAN'S REVIEW

Summit Bank initiated it journey in the year 2005 and is on course of completing its 15 years in 2020. This journey has been filled with both challenges and successes which aimed to provide seamless financial products and innovative technology based banking solutions for its growing customer base. With change at the helm of the organization, the Bank underwent an internal reorganization to optimize its management structure and operational platform.

The year 2018 proved to be a tough year for Summit Bank with challenges at the economic front coupled with the bank's operating environment. The bank recorded a loss after tax of Rs. 8.649 billion. Despite the current year loss, I am confident that management has the capacity to turnaround the results of the Bank. The management is exploring all possible avenues to revert to profitability going forward.

The Bank is fully prepared to capitalize on the business opportunities available in the market and will continue to focus on its strategy for long-term sustainable growth.

It brings me immense pleasure to announce that the Bank has received a letter of intention dated March 27, 2020 from Mr. Naseer Abdulla Hussain Lootah for acquisition of controlling stake in the Bank via a fresh equity injection that will also enable the Bank to be compliant in respect of Minimum Capital Requirement and Capital Adequacy Ratio requirements of the State Bank of Pakistan.

For the purpose of Board evaluation, a comprehensive criterion has been developed as per regulator's guidelines and international best practices. The Board has carried out self-evaluation and overall performance of the Board measured on the basis of approved criteria was excellent. Sub-Committees have been duly constituted with a defined scope of work to ensure that they perform their prescribed functions precisely and efficiently as per their mandate and respective terms of reference.

I extend my sincere gratitude to our loyal customers for their trust, our valued shareholders for their support, the regulators for their mentorship and guidance, and our employees for their continued hard work, honesty and sincerity.

I would like to take this opportunity to convey our deep appreciation to the State Bank of Pakistan, Ministry of Finance and the Securities & Exchange Commission of Pakistan for their continuous commitment and support.

Waseem Mehdi Syed Chairman

ANNUAL REPORT 2018



DIRECTORS' REPORT TO THE SHAREHOLDERS

Dear shareholders,

On behalf of the Board of Directors, we are pleased to present the Directors' Report of the Bank along with the audited financial statements and Auditors' report for the year ended December 31, 2018.

ECONOMIC REVIEW

Despite significant economic challenges faced in the year 2018, Pakistan's economic outlook remained stable. During the year the country witnessed a successful democratic transition but macroeconomic imbalances continued to hamper over economic stability. GDP growth for FY18 was recorded at 5.8%, highest in a decade, but the economic activity slowed down in FY19 as the macroeconomic policy focus shifted towards stabilization.

The balance of payment remained under stress due to a higher current account deficit. The deficit for FY 18 was recorded at US\$ 18.9 billion. The country's foreign exchange reserves had at one point in time exhausted to dangerously low levels as the deficit had to be financed via country's own resources as the external inflows were scarce. However, the new government successfully managed critical bilateral inflows and assistance from friendly countries. In FY 19, the deficit lowered to US\$ 13.5 billion due to curtailment of non-essential imports.

The State Bank of Pakitan's policy rate hikes by a cumulative 425 basis points to 10% as at December 2018 end were driven by rising inflation expectations mainly on account of a 24% devaluation of the Pakistani Rupee since December 2017. This trend was followed in FY 19 and the policy rate was hiked to 13.25% while the Pakistani Rupee saw a further of 12.6%.

Rising domestic demand as well as soaring commodity prices further dented the external position in FY18, stretching country's trade deficit to US\$37.5 billion. Capital inflows and worker remittances were insufficient to bridge the trade deficit, which resulted in depletion of Pakistan foreign exchange reserves, from US\$20.2 billion at start of 2018 to US\$13.8 billion by December 2018.

BANKING SECTOR REVIEW

In 2018, despite economic challenges and political noise of an election year, Pakistan's banking sector continued exhibiting positive momentum on multiple fronts. Barring external factors impacting profitability, the banking sector received positive traction with gradual increase in spreads following several rounds of monetary tightening and stable capital adequacy.

Domestic deposits growth remained on lower side, clocking in at 8% YoY, the slowest deposit growth seen in the last decade partially due to a conscious effort by banks to focus on mix of deposits, as banks solicited lower cost transactional deposits and did not aggressively pursue higher-cost fixed deposits. Further banking industry as a whole also faced multiple challenges in deposits post change of government due to accountability drive, slowdown in government payments and devaluation, all these resulted in liquidity erosion and depositors staying away from the banking system.

Gross advances of the sector witnessed another year of growth in 2018, increasing by 21% YoY, prompted by higher credit to private sector. This led to net Advance to Deposit Ratio (ADR) of the sector increasing to 56% in 2018, highest in last 6 years and marked a shift from investments to advances, capitalizing the rising capital demand in the economy. Correspondingly, Investment to Deposits Ratio (IDR) receded to 56.7% as of end 2018 vs. 69.0% at the same time last year.



Asset quality of the banking sector witnessed signs of strain, owing to economic challenges domestically, while devaluation of the currency inflated the stock of overseas NPL in Rupee terms. Combination of the two saw the stock of outstanding NPLs increase by Rs. 44 billion in first nine months of 2018. The vibrant loan growth, however meant that the gross NPL ratio at 8.0% in September 2018 was materially better than the reading of 9.2% at the same time last year. More importantly, banks ensured that the coverage of increased NPL stock inched up further to 86%.

On the investments front, government securities continued to remain the dominant component of the investment pie, with a visible shortening of maturities seen during the year. Expectation of monetary tightening accompanied by gradual maturity of PIBs shortened the duration of investments of the sector and skewed the concentration towards Treasury Bills.

On the profitability front, rising interest rates saw the sector record gradual increase in spreads. This helped offset the impact of maturity of higher yielding PIBs on net interest income. On the non-interest income front, the increased volatility in the forex market provided the banks an avenue of recording higher income from dealing in foreign currencies. While these emerged as positive contributors, the impact of the same on bottom line was countered by higher credit cost, as banks maintained the coverage ratios on the higher NPL stock mentioned above.

On the regulatory front, few notable developments were introduction of 1) Deposit Protection Fund (DPF) and 2) Domestic Systematically Important Banks (DSIBs). While under the first initiative, all banks were mandated to deposit a certain percentage of their deposits into an Insurance / Protection Fund created by the SBP, the second revolved around increased minimum Capital Adequacy Requirements for banks designated as DSIB.

THE BANK'S PERFORMANCE

The highlights of the financial results for 2018 are as follows: 2018 2017 (Restated) (Rupees in millions) **Financial Position** 2.753 10.241 Shareholders' Equity 84.676 145.730 Total Deposits Total Assets 114.628 233.533 Advances – net 61,246 84,592 19.256 94.940 Investments – net **Financial Performance** Net Interest Income and Non Markup Income 3.933 5.318 Non Markup Expenses 5,817 6,135 Provisions and write offs - net 8.996 1,166 Loss before tax 10,880 1,983 8,751 1,940 Loss after tax Basic loss per share - Rupees 3.32 0.86 3.32 0.86 Diluted loss per share - Rupees

The Bank recorded a loss after tax amidst a challenging operating environment. The Bank's loss before taxation for the year stands at Rs. 10.880 billion as against Rs. 1.983 billion last year. The total loss after tax of the Bank stands at Rs. 8.751 billion as against Rs. 1.940 billion last year. This translates into an loss per share of Rs. 3.32 (2017 loss per share: Re. 0.86).

13



On the revenue front, net mark-up income and non mark-up income show combined decline of 26.05%. The pressure on net interest income (NII) was mainly due a reduction in investment book resulting in lower investment yields. Non-funded income stood at Rs. 2.123 billion, a decrease of 12.19% over the corresponding period last year, mainly due to loss on securities sold and a decline in fee and commission income earned.

Total non mark-up expenses were reported at Rs. 5.817 billion as against Rs. 6.135 billion last year, declining by 5.18%. This is after taking an impact of deposit protection premium along with inflationary adjustments and PKR devaluation at the latter part of the year.

Total Deposits were reported at Rs. 84.676 billion as against Rs. 145.730 billion reported last year. At the year end, our gross advances to deposits ratio stands at 97.78%.

The Bank's NPL ratio stood at 43.57% as against 17.15% last year while the coverage ratio declined to 59.61% as against 87.36% last year. The Bank is currently formulating a strategy to hold negotiations with the defaulted borrowers to ensure reduction of NPLs and related provisions.

As at December 31, 2018, the Bank has recognized deferred tax assets (net) of Rs. 7.215 billion, this represents the management's best estimate of tax benefits expected to be realized in future years. We are hopeful that Bank will be able to realize these benefits. Based on the updated tax positions, deferred tax income for the current year amounted to Rs. 2.258 billion as against an income of Rs. 0.201 billion last year.

As at December 31, 2018, the Bank is non-compliant with the minimum capital requirement of Rs. 10 billion prescribed by the SBP while the Capital Adequacy Ratio stands at -8.02% as against the minimum requirement of 11.90%.

Despite the current year loss, the Board is confident that management has the capacity to turnaround the results of the Bank. The management is exploring all possible avenues to revert to profitability going forward.

HOLDING AND SUBSIDIARY COMPANY

Suroor Investments Limited (SIL), a company incorporated in Mauritius, is the holding company of the Bank. As of December 31, 2018, SIL held 66.77% of the issued, subscribed and paid-up share capital of the Bank.

The Bank has 100% shareholding in Summit Capital (Private) Limited. The Consolidated Financial Statements of the Bank and its subsidiary along with the Auditors' report on these consolidated financial statements make part of the annual report.

CONSOLIDATED RESULTS

Summit Bank Limited posted consolidated loss after tax of Rs. 8.791 billion for the year ended December 31, 2018 (2017: Rs. 1.921 billion). Loss per share was measured at Rs. 3.33 in comparison to Re. 0.85 for the corresponding period last year.

Performance of Subsidiary:

Summit Capital earned operating revenue of Rs. 79.706 million as compared to Rs. 179.144 million for the corresponding period. The company posted before and after tax loss of Rs. 18.197 million and Rs. 22.372 million respectively as compared to before and after tax profit of Rs. 47.238 million and Rs. 29.236 million respectively for the corresponding period. The loss per share for the year stood at Re. 0.75 as compared to earnings per share of Re. 0.97 for the corresponding period. The main reason for decline in revenue and earnings were persistent low market volumes at local bourses and negative sentiment among the investors throughout the year. The focus of the Company will be on earnings growth through capturing the market share as the stock market rebounds in 2019.



CREDIT RATING

In November 2018,VIS Credit Rating Company Limited assigned the Bank medium to long-term rating of 'BBB -' (Triple B minus) and short term rating of 'A-3' (A-three) while the Bank's TFC was assigned a rating of 'BBB - (SO)' (Triple B minus (Structured Obligation)). These ratings were placed on 'Rating Watch – Negative' status. Subsequently, in February 2019,VIS Credit Rating Company Limited suspended the entity ratings of the Bank due to non-availability of updated information. Moreover, the Bank's TFC rating was assigned 'D' (Default) due to non-payment of its latest markup payment on account of lock-in-clause invoked by the Bank under the applicable Regulations of the State Bank of Pakistan (SBP). However, subsequently the TFC holders have approved extension in the maturity date of the TFC issue along with payment of all the installments (mark-up and principal) till October 27, 2020, subject to applicable regulatory approvals and compliances.VIS Credit Rating Company Limited would reassess the ratings once required information along with latest financials is made available.

MODIFICATIONS IN THE AUDITORS REPORT

The Bank's paid-up capital (net of losses), Capital Adequacy Ratio (CAR) and Leverage Ratio (LR) do not meet the requirements provided by State Bank of Pakistan (SBP) as at December 31, 2018. Further, the Bank's Liquidity Coverage and Net Stable Funding Ratios are below the prescribed limits. These conditions indicate the existence of material uncertainty which may cast significant doubt about the Bank's ability to continue as a going concern. However, the Bank is making continued efforts for necessary injection of capital and implementation of the Bank's plan to comply with applicable capital and liquidity requirements.

During the year, Law Enforcement Agencies (LEAs) initiated its investigation on certain bank accounts alleged for money laundering activities in various banks including Summit Bank Limited. The matter is currently under NAB investigations and only partial references have been filed in the NAB Courts. The Bank has been and is committed to extending its full cooperation to the Law Enforcement Agencies in their investigations to the best extent possible.

The Bank is currently partially non-compliant with the provisions of the Banking Companies Ordinance, 1962 with respect to an investment in immovable property. The management has planned steps to achieve compliance with the same with selling off the part of the property that is in non-compliance with the applicable laws.

The audit report is modified in respect of these matters but the opinion is not qualified.

CORPORATE GOVERNANCE

The Bank is in compliance with the significant requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2017. A prescribed statement by the management together with the Auditors' Review Report thereon is annexed as part of the Annual Report.

As a matter of best practice, the Directors are pleased to give the following Statements:

- a) The financial statements, prepared by the management, present fairly the state of affairs of the Bank, the result of its operations, cash flows and changes in equity;
- b) Proper books of accounts of the Bank have been maintained;
- c) Appropriate accounting policies, as stated in the notes to the financial statements have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;



- d) International Financial Reporting Standards, as applicable to banks in Pakistan, have been followed in preparation of financial statements;
- e) The system of internal control is sound in design and has been effectively implemented and monitored;
- f) There are no significant doubts about the Bank's ability to continue as a going concern;
- g) There has been no material departure from the best practices of corporate governance;
- h) Summarized key operating and financial data of last six years has been presented as part of the Annual Report;
- i) The number of Board and Board Committee meetings held during the year 2018 and the attendance by each director was as follows:

| Sr. No. | Name of Directors | Board of Directors | Board Audit Committee | Risk Management Committee | Board Human Resources & Compensation Committee | Board Compliance Committee | |
|------------|---|--------------------------|-----------------------------|---------------------------------|---|----------------------------------|-----|
| | No. of Meetings held during the year | 7 | 6 | 3 | 3 | I | I |
| Ι. | H.E. Naseer Abdulla Hussain Lootah – Chairman | 5 | N/A | N/A | N/A | N/A | N/A |
| 2. | Mr. Husain Lawai – Vice Chairman | 4 | 5 | 2 | 2 | - | N/A |
| 3. | Mr. Shehryar Faruque | 7 | 6 | 3 | 3 | I | I |
| 4. | Mr.Asadullah Khawaja | 7 | 6 | 3 | 3 | N/A | N/A |
| 5. | Mr. Md. Ataur Rahman Prodhan | I | N/A | N/A | N/A | N/A | N/A |
| 6. | Mr. Mohammad Faisal Shaikha | 7 | N/A | N/A | N/A | N/A | N/A |
| 7. | Mr. Muhammad Zahir Esmail (Ex-President & CEO) retired on August 7, 2018 | 5 | N/A | N/A | 2 | N/A | N/A |
| 8. | Mr.Ahsan Raza Durrani (Acting President & CEO) appointed on August 8, 2018 | 2 | N/A | N/A | Ι | I | I |

j) As at December 31, 2018, the Bank is compliant in respect of the Director's training requirement provided in the Code of Corporate Governance;

k) The pattern of shareholding is attached as part of this annual report;



RISK MANAGEMENT

Risk management is an integral part of the Bank's strategic decision-making process, which ensures that the Bank's corporate objectives are consistent with the appropriate risk-return trade-off. The Bank's risk management philosophy is that all risks taken must be identified, measured, monitored and managed within a robust risk management framework.

The Board of Directors has oversight on all the risks assumed by the Bank. It sets the risk appetite of the Bank and approves the risk management strategy and policies and determines the type and level of business risks that the Bank undertakes in achieving its corporate objectives. The Board has delegated to various Committees the authority to facilitate focused oversight of various risks, formulate, and review policies on monitoring and managing risk exposures.

The major policy decisions and proposals on risk exposures approved by these Committees are subject to review by the Board Risk Management Committee (BRMC). The Board has appointed the BRMC to oversee senior management's activities in managing credit, market, liquidity, operational, IT, legal, fraud & forgery, compliance and other risks to ensure existence of a strong risk management framework in the Bank. In order to further strengthen the risk management process, the Bank continuously updates its risk management policies and risk limits.

Various divisions like Compliance, Legal, Credit, Risk Management, Internal Audit, Treasury Middle Office, IT Security, and Centralized Operations Units have been functioning independent of the business units to ensure proper management of risks relating to these areas. The Bank has also constituted various Committees comprising of senior executives of the Bank who meet regularly to deliberate on matters relating to risk exposures in the areas under their respective supervision.

Segregation of duties and various other controls have been instituted by the Bank to mitigate the operational risk. Moreover, the Bank has further strengthened its Credit, Operational and Information Security Risk Management functions by employing various risk management tools and techniques. Regular Business Continuity and Disaster Recovery tests are conducted to ensure business continuity in contingency situations.

TECHNOLOGY PLATFORM, PAYMENT SYSTEMS AND DIGITAL BANKING

During 2018, the bank focused on some major expansion of IT department by building a brand new state of the art datacenter on the 10th floor of its head office at Clifton, Karachi. This resulted in enhancement of infrastructure and networks such as new LAN devices were procured and deployed. Existing servers and storage devices were upgraded with additional memory and processors including M-5000 SUN SPARC, the Core-Banking Machine. RTGS infrastructure and equipment were upgraded to meet SBP requirements. Avanza (ADC) DB got upgraded from MS SQL Server 2008 to MS SQL Server 2014, similarly RTGS-STP DB got upgraded to MySQL Ent 5.7. Core Storage SAN (Hitachi) got upgraded with FMD (Flash Module Drive) to boost the application performance. A new Sun Server M7-8 was procured and deployed for the new core banking application (iMAL). Solaris based virtualization over the M7-8 Sun Server was implemented to meet the iMAL application environment requirements.

Several initiatives were taken on the digital side such as partnering with UnionPay International and MasterCard to initiate EMV debit card, also part partnered with Avanza Premier Payment Services for the local e-commerce payment services for Summit Bank Customers. The Bank's ATMs became compliant for Summit and Other Bank's EMV card acquiring. SBP EFT compliance was also completed in 2018. Digital Channels were enabled for Collection of FBR and Tax payments. For the internal applications, the bank developed and implemented an IT Requisition System to support its help desk solutions.

iMAL core banking application implementation, a major initiative of the Bank, was on hold during 2018 due to a possible merger of the Bank. However, in November 2018, the Board decided to resume the implementation. Therefore, after the logistics arrangement and vendor in lining, the project was resumed in March 2019. As of today, the iMAL is in build phase and the Bank is preparing to start the super users' training who will in turn be the trainers for the rest of their team members.



FORWARD LOOKING STATEMENT

The Bank is fully prepared to capitalize on the business opportunities available in the market and will continue to focus on its strategy for long-term sustainable growth. The Bank is making best efforts to comply with applicable capital requirements through increase in capital/capital injection at the earliest. For this, the management has prepared a business plan, which has been approved by the Board. Salient features of the plans are listed in note 1.3 of the unconsolidated financial statements.

UNCERTAINTIES THAT COULD AFFECT THE BANK'S RESOURCE, REVENUES AND OPERATIONS

All forward looking statements are, by nature, subject to risks and uncertainties, some beyond control. Factors that may potentially affect the Bank's resource, revenues and operations are:

- Capital injection;
- Decisions on Discount Rate / Monetary policy;
- Revisions to rate of returns on deposits;
- Geo-Political risks and uncertainties across the geography that we operate in;
- Law and Order situation;
- Local Government rules and regulations;
- Inflation, fuel and general commodity prices; and
- Corporate taxation measures.

STATEMENT ON INTERNAL CONTROLS

The Bank's internal controls system is designed to achieve operational efficiency, legal and statutory compliances and reliable and accurate financial reporting.

It is the responsibility of the Bank's management to establish and maintain an adequate and effective Internal Control System. In order to have an effective system of internal controls, the Bank has implemented the following strategy:

· An independent Internal Audit Division reporting directly to the Audit Committee of the Board of Directors is effectively functioning.

 Compliance Division is working to ensure adherence to Laws, Regulations and Code of ethics with a strong emphasis on Know Your Customer and Anti-Money Laundering.

 An Internal Control Department is established to oversee financial, compliance and operational controls, accounting system and reporting structures to ensure their adequacy and effectiveness.

• The Statement of Ethics and Business Practices has been signed and adopted by the Directors and the employees of the Bank.

• A portfolio of policies approved by the Board, are continuously updated based on the needs and requirements.

 Management responds promptly to the observations and recommendations made by the Bank's Auditors for improvements in the internal control system.

• A number of Board and Management Committees are functioning to ensure adequate communication and control.

The Bank has adopted internationally accepted COSO (Committee of Sponsoring Organizations of Treadway Commission) Internal Control-Integrated Framework and had initially hired a reputable advisory firm for providing services to the Bank on effective implementation of SBP guidelines on Internal Controls over Financial Reporting (ICFR).



In order to further strengthen the controls, enhance governance and monitoring, and continuous updation of internal control documentation as per SBP guidelines, the Bank established a separate Internal Control Department. To ensure consistency in the process of compliance with the SBP guidelines on Internal Controls, the Bank has followed a structured roadmap and guidelines on ICFR as issued by SBP.Accordingly, the Bank has completed a detailed documentation of bank-wide processes and controls, together with a comprehensive gap analysis of the control design and subsequent development of remediation plans for the identified gaps. Furthermore, the Bank has developed a comprehensive management testing and reporting framework for ensuring operating effectiveness of key controls and has significantly addressed the design improvement opportunities identified to complete the project related initiatives.

In accordance with SBP directives, the Bank has completed all the stages of ICFR and upon satisfactory completion of ICFR roadmap, SBP granted exemption to the Bank in February 2015 from the submission of Long Form Report (LFR) by external auditors. Accordingly, annual assessment report on ICFR for FY-2017 was duly approved by the Board Audit Committee (BAC) and submitted to SBP within the timeline as per SBP OSED Circular No. 01 of 2014 during the year.

The management is of the view that the internal control framework of the Bank is adequate to ensure compliance with laws and regulations and for timely and accurate financial reporting. The Board of Directors also hereby endorses this assessment.

CORPORATE SOCIAL RESPONSIBILITY

The Bank continued with its resolve to contribute towards society through all possible means. On the national front, for alleviation of poverty, the Bank continued to be a major partner bank with the Government of Pakistan in its Benazir Income Support Program (BISP). In the year 2018, the Bank enhanced partnership in collaboration with Easypaisa, NADRA e-sahulat, Jazzcash branchless banking agents for BISP payments through Biometric Verification System. We are also in process of introducing Digital Mobile Wallets for our G2P (Government to Person) payments including BISP. In this respect, during CY-2018, the Bank has disbursed an amount of Rs. 3.76 billion to more than 241,000 beneficiaries.

The Bank has fully supported the Government's initiative of youth loans (Prime Minister's Youth Loan Programme) and agricultural financing aimed for betterment of the society. These efforts have been appreciated by all the stakeholders.

The Bank had taken energy conservation initiative of using solar panels at various selected branches that is not only beneficial to the Bank but shall also contribute towards the national cause of energy conservation.

The management duly recognizes the need for investment in continuing training and development of the Bank employees at all levels and is committed to improve the work environment by rewarding good performance of the employees. This also helps in retaining high quality human resource and their personal grooming. Moreover, specific budget allocation is done for training and development to achieve this target.

EXTERNAL AUDIT

During the year, a casual vacancy occurred with the resignation of M/s. Deloitte Yousuf Adil, Chartered Accountants, which was filled by the appointment of M/s. Baker Tilly Mehmood Idrees Qamar & Co, Chartered Accountants. The retiring auditors, being eligible, offer themselves for re-appointment for the year 2019. The Audit Committee of the Board has recommended that M/s. Baker Tilly Mehmood Idrees Qamar & Co, Chartered Accountants, the retiring auditors, be re-appointed as the external auditors of the Bank for the year 2019.

The firm of auditors have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan, and that the firm and all their partners are compliant with the International Federation of Accountants' (IFAC) Guidelines on Code of Ethics, as adopted by the Institute of Chartered Accountants of Pakistan, and meet the requirements for appointment under all applicable laws.



EVENTS AFTER THE BALANCE SHEET DATE

The Bank has received a letter dated March 27, 2020 from H.E. Nasser Abdulla Hussain Lootah (Potential Investor) pursuant to which the Potential Investor has communicated his intention to acquire at least controlling stake in the Bank by subscribing to fresh equity in the Bank and investing such amounts as may be necessary (subject to satisfactory due-diligence) to ensure that the Bank meets its Minimum Capital Requirements (MCR) and Capital Adequacy Ratio (CAR) requirement as prescribed by State Bank of Pakistan (SBP). Moreover, in compliance with the requirements of Securities Act, 2015 and Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017 applicable to such transactions, this was followed by a public announcement by the Potential Investor of the intention to acquire at least 51% of the issued and paid up capital of the Bank together with the management control. The execution of the proposed transaction is subject to due-diligence and all Regulatory and corporate approvals. Furthermore, the Bank has entered into an Exclusivity Agreement with the Potential Investor for the proposed transaction.

ACKNOWLEDGEMENT

On behalf of the Board, we would once again like to thank the State Bank of Pakistan, the Securities and Exchange Commission of Pakistan, the Ministry of Finance and other regulatory authorities for their continuous guidance and support. At the same time, we would like to express our gratitude to our shareholders, our customers and the Bank's staff for their continued support.

Ahsan Raza Durrani Acting President and Chief Executive Officer **Fauzia Hasnain** Director

Summit Bank September 18, 2020 Karachi



اظہارتشکر بورڈ کی جانب سے،ہم ایک بار پھراسٹیٹ بینک آف پاکستان،سیکورٹیزاینڈ ایم چینج کمیشن آف پاکستان ، منسٹری آف فنانس اوردیگرریگولیٹری اتھارٹیز کاان کی رہنمائی اورتعاون کے لیےشکر بیاداکرتے ہیں۔اس کے ساتھ،ہم اپنے شیئر ہولڈرز،صارفین اور بینک کے ملاز مین کی ان کے سلسل تعادن اوراعتا دکوسرا ہتے ہیں۔

> **فوزید** سنین ڈائریکٹر

احسن رضا درانی ا يكڻنگ پريزيڈنٹ اور چيف الگيزيکڻوا فيسر سمٹ بینک ستمبر 18، 2020 كراچى



ا قطامیدا بن طلاز مین کی برسط پر سلس تربیت اورتر تی سے لیے سرمایدکاری کی ضرورت کوسلیم کرنے سے ساتھوان کی بہتر کارکردگی پران کواعز ازت سے نواز کر کام کے ماحول کو مزید بہتر بنانے کے لیے کوشاں ہے۔ ان اقدامات سے ہیومن ریسورسز کے اعلیٰ معیار قائم ہوتے ہیں اوران کی ذاتی ترتی میں مدد کمتی ہے۔ مزید براں، اس ہدف سے صول اور تربیت دترتی کویقین بنانے کے لیے مخصوص بجٹ محقق کمیا گیا ہے۔

ا يكشرن آذف

دوران سال میسرز ڈیلائٹ میسف عادل، چارٹرڈا کا دنٹنٹ کے منتعنی ہونے سے خالی ہونے والی اسامی کو پڑ کرنے کے لیے میسرز بیکر ٹی محمودادر ایں قدراینڈ کمینی، چارٹر ڈ اکا دنٹنٹ کو نتخب کیا گیا۔ ریٹائر ہونے والے آڈیٹرز نے اہلیت کی بنیاد پر ،خودکوسال 2019 کے لیے دوبارہ انتخاب کے لیے پیش کیا ہے۔ بورڈ کی آڈٹ کمیٹی نے میسرز بیکر ٹی محمودادر ایس قمراینڈ کمینی، چارٹرڈا کا دنٹنٹ کوسال 2019 کے لیے ہینک کے ایکسٹرل آڈیٹرز کے طور پر دوبارہ فتخب کرنے کی تجویز دی ہے۔

آ ڈیٹرز کی فرم نے تصدیق کی ہے کہ انہیں السلیٹوٹ آف چارٹر ڈاکا ونٹنٹس آف پاکستان کے کوالٹی کنٹرول ریویو پر وگرام کے تحت تسلی بخش دیڈنگ سے نواز اگیا ہے، اور بیک فرم اور اس کے تمام شراکت دارا نٹر بیشن آف اکا ونٹنٹس (IFAC) کی ضابط اخلاق کی ہدایات پرعمل پیرا ہیں جس کی انسٹیٹوٹ آف چارٹر ڈاکا ونٹنٹس آف پاکستان بھی تعمیل کرتا ہے، ای طرح تمام نافذ قوانین کے تحت انتخاب کی تمام ضروریات پوری ہوتی ہیں۔

بیلنس شیٹ کی تاریخ کے بعد کے دا قعات

بینک کو 27 مارچ 2020 کو محترم جناب ناصر عبداللذ حسین لوقعا (تمکن سرماییکار) کی جانب سے ایک خط موصول ہوا ہے جس میں ممکنہ سرماییکار نے بینک میں کنٹر دلنگ اسٹیک (بااختیار حصد داری) لینے کے ارادے کا ظہار کیا ہے جس کے لیے بینک میں ایکوکن کی تازہ ترین سیسکر اعبنگ عمل میں لاتی جائے گی اور اسٹیٹ بینک کی جانب سے تجویز کر دو کم از کم کیپٹل خروریات (MCR) اور کیپٹل ایڈ کیوکیسی ریٹو (CAR) کی ضروریات کو پورا کرنے کے لیے سرماییکاری کی خرورت ہو کتی ہے۔ مزید براں ، سیکور شیز ایک 2015 کی تعمیل اور لسط کر سیل ایڈ کیوکیسی ریٹو (CAR) کی ضروریات کو پورا کرنے کے لیے سرماییکاری کی خرورت ہو کتی ہے۔ مزید براں ، سیکور شیز ایک 2015 کی تعمیل اور لسط کی بیز (سیسط سل یکور پیش آف ووننگ شیئر زاینڈ ٹیک اوورز) ریگولیشنز 2017 میں ایک ٹراز کی خروں گے، اس کے بعد اہم انو پیٹر کی جانب سے اطلاع عام کے ذریعے بینک کے جاری کر دو اور پیڈ اپ کیپٹل کا کم از کم 51 فیصد حاصل کرنے اور انتظام سنجا لیے کی اطلاع دی جائے گی۔ اس میکور ڈر ٹی شن پر کل ورآ مدلاز دی تو نیک کے جاری کر دو اور پیڈ اپ کیپٹل کا کم از کم 51 فیصد حاصل کرنے اور انتظام سنجا لیے کی اطلاع دی جائے گی۔ اس میں میں پر کل درآ مدلازی تو انین کی تحمیل اور تی اور پیٹ کو دی ہوں سے مشروط ہوگی۔ علادہ اور انتظام سنجا لیے کی اطلاع دی جائے گ



بینک نے کنٹرولزکومز پدمضبوط بنانے، گورنس اور مانیٹر تک بہتر کرنے اور اسٹیٹ بینک آف پاکستان کی ہدایات کی روشی میں انٹرل کنٹرول کی دستاویز ات کوشلس کے ساتھ اپ ڈیٹ کرتے رہنے کے لیے ایک علیحدہ انٹرل کنٹرول ڈپارٹمنٹ تفکیل ویا ہے۔ اسٹیٹ بینک آف پاکستان کی ہدایات کے مطابق انٹرل کنٹرولز پر تعمیل کے شلسل کو یقینی بنانے کے لیے بینک نے ایک مر یوط روڈ میپ اور SBP کی ICFR سے متعلق ہدایات کی پر دی کر رکھی ہے۔ بینک نے پر وسیس اور کنٹرولز سے معلق تعلی کو یقینی بنانے کے اور اس کے ساتھ کنٹرول ڈیز اتن میں گیپ کا جامع تجز بید کیا ہے اور ان کی در تھی کے لیے ایک بنا یا ہے۔ علاوہ از میں بینک کے کنٹرولز کو موٹر بنانے کے لیے ایک مالا کر لیا ہے نظام اور پورٹنگ فریم ورک تیار کیا گیا ہے اور خاص طور پر اس منصوب سے متعلق اقدامات کو کمل کرنے کے لیے ڈیز اتن میں بہتری کے مواقعوں پڑل در آھ کیا ہے۔

اسٹیٹ بینک آف پاکستان کی ہدایات کے تحت، بینک نے ICFR کے تمام مراحل کو کمل کیااور ICFR اردؤ میپ کی تسلی بخش پختل پر، اسٹیٹ بینک نے فرور کی 2015 میں بینک کوا یک شرش آ ڈیٹرز کی لانگ فارم رپورٹ (LFR) بینع کرانے سے منتقیٰ قرارد یا تھا۔ ای طرح بورڈ آ ڈٹ کمیٹی کی جانب سے ICFR کی سالاندر پورٹ برائے 2017 اور 2018 کی سالانہ جائزہ رپورٹ منظور کی گنی اور اسٹیٹ بینک کے 2014 کے OSED سر کلر فہر 1 کے تحت بردونت جمع کرائی گئی۔

انظامیاس سوچ کی حال ہے کہ بینک کا نفر کنٹرول کا نظام توانین اور ضوابط سے میں مطابق بروقت اور درست مالیاتی رپور ننگ کی تعمیل کو تیمنی بنانے کے لیے کافی ہے۔ اس جائز سے کی بورڈ کے ڈائر یکٹرز نے بھی توثیق کردی ہے۔

كار پوريث ساجي ذمه داري

بینک نے معاشرے کی فلاح وہ ہود کے لیے ہر ممکن کوشش کوجاری رکھا ہے۔ یکی سطح پر، غربت کے خاتمے کے لیے بینک نے حکومت کے بینظیرا تکم سپورٹ پر دگرام (BISP) میں ایک اہم پارٹنر کی حیثیت سے تعاون جاری رکھا ہے۔ سال 2018 میں بینک نے با ئیومیٹرک و یری فکیش سسٹم کے ذریعے بینظیرا تکم سپورٹ پر دگرام کی ادائیگیوں کے لیے ایز ی پیسہ، نادرا ای سہولت، جاز کیش برایٹج لیس بینک تک ایجنٹس کے ساتھ شراکت داری ہے اپنے تعاون کود سیچ کیا۔ بینک BISP سے TOP (حکومت سے تعاون کے ایز ی ادائیگیوں کے لیے ذیکیٹ سرایٹج لیس بینک تک ایجنٹس کے ساتھ شراکت داری ہے اپنے تعاون کود سیچ کیا۔ بینک BISP سمیت G2P (حکومت نے فرد) کی تمام ادائیگیوں کے لیے ذیکیٹ سرو باکل داہش متعارف کرانے کے لیے کوشاں ہے۔ اسٹیمن میں، مالی سال 2018 کے دوران پینک نے بنظیرا تکم سپورٹ پر دگرام کے تحت 241,000 سے زائد میں 3.76 بلین روٹے تھیم کے ہیں۔

ہینک نے حکومت کی جانب سے نوجوانوں کو قرضہ جات کی فراہمی (وزیر اعظم یو تھالون پر وگرام) کے اقدام اور معاشرے کی بہبود کے پیش نظرز رقی قرضہ جات فراہم کرنے کی بھی تعمل حمایت کی ہے۔ان کوششوں کو تمام اسٹیک ہولڈرز کی جانب سے سراہا گیا ہے۔

بینک نے بیل کی بچت کے پیش نظر مخصوص برا نچوں میں سوار پینل استعمال کتے ہیں، اس سے ندصرف بینک کوفائدہ ہوگا بلکہ بجل کی بچت کے تو می مقصد میں معادنت بھی ہوگی۔



- ڈ سکاؤنٹ ریٹ/ مانیٹر کی پالیسی سے متعلق فیصلے؛
- جیو پولیک خطرات اوران علاقوں میں غیریقین کی صورتحال جہاں ہم کاروبار کرتے ہیں ؛
 - امن وامان كى صورتحال؛
 - ۔ مقامی حکومتوں کے قوانین اور ضا<u>بطے</u>
 - مېنگانى، پيژولىم مصنوعات اور عام اشياء كى قيمتىں ؛ اور
 - كاربورين فيكسيش كاقدامات

انثر كنثر ولزيربيان

بینک کے انٹرا کنٹرولز کے نظام کوا تظامی کارکردگی، قانونی اور دستوری تعیل اور بااعتاد اور درست مالیاتی رپورٹنگ حاصل کرنے کے لیے مرتب کیا گیا ہے۔

ایک موزون اور موثر انٹرن کنٹرولز کا نظام قائم کرنا اور برقر اررکھنا بینک انتظامیہ کی ذمہ داری ہے۔ انٹرن کنٹرولز کے موثر نظام کے لیے بینک نے درج ذیل تکمت عملی پڑمل درآ مد کررکھی ہے:

- ۔ بورڈ آف ڈائریکٹرز کی آڈٹ کیٹی کوبراہ راست رپورٹ کرنے والا ایک خود مختا را ننزل آ ڈٹ ڈویژن موڑ طریقہ سے کام کرر باہے۔
- ۔ کمپلائنس ڈویژن قوانین، ضابطوں اور ضابط اخلاق پرعمل درآ مدکویتین بنانے کے لیے مصروف عمل ہے جبکہ اپنے کسٹمر کی پیچان اور منی لانڈ رنگ کی روک تھام پر بھر پورتو جہ مرکوز کی جاتی ہے۔
- ۔ مالی، کمپلائنس اور آپریشنل کنٹرولز، اکاؤنڈنگ سسٹم اورر پورٹنگ اسٹر کچرکی تکرانی کے لیے انٹرنل کنٹرول ڈپار شنٹ قائم ہےتا کہ موز دنیت اور اثر انگیز ی کو برقرار رکھاجائے۔
 - اخلاقیات اورکاروباری طریقہ کار کے اسٹیننٹ کو بینک کے ڈائر یکٹرز اور ملاز مین نے تسلیم کیا ہے اور اس پرد ستخط کتے ہیں -
 - ۔ بورڈ کی جانب سے منظور شدہ پالیسیوں کے پورٹ فولیوکوشلسل کے ساتھ ضرورت کی بنیاد پراپ ڈیٹ کیا جاتا ہے۔
 - ۔ انٹرٹل کنٹرول کے نظام میں بہتری کے لیے بینک کے آڈیٹرز کی نشاند ہی اور تجاویز پرانتظامیہ کی جانب سے فوری طور پڑھیل کی جاتی ہے۔
 - رابط میں بہتری اور کنٹرول کویقین بنانے کے لیے بورڈ اور پنجنت کمیٹیوں کی بڑی تعداد مصروف عمل ہے۔

بینک نے عالی سطح پر مقبول کمیٹی آف اسپانسرنگ آرگنا نزیشن آف ٹریڈ د کے کمیشن (COSO) انٹرٹل کنٹر دل کے مربوط فریم درک کواپنایا ہے۔ آغاز میں بینک نے اسٹیٹ بینک آف پا کستان کے انٹرٹل کنٹرولز اودر فنانشل رپورٹنگ (ICFR) سے متعلق رہنما اصولوں کو موڑ طور پر اپنانے کے لیے ایک معروف ایڈ دائز ری فرم کی خدمات حاصل کی تقییں۔



فيكنالوجى پليث فارم، ادائيكى كانظام اور ديجيش بينكارى

2018 کے دوران، بینک نے اپنے آئی ٹی ڈپار شنٹ میں بڑے پیانے پرتو جہ مرکوزر کھی جس کے تحت کلفٹن، کراپتی میں واقع بینک کے بیڈ آف کے دسویں فلور پرایک جدید قسم کا ڈیٹا سینٹر قائم کیا گیا ہے۔ اس اقدام سے انفر اسٹر کچر اور نیٹ ورکس کی صلاحیت میں واضح بہتری آئی، ای یے تحت LAN ڈیو اکس بڑی گئے، موجودہ مردرز اور اسٹور تی ڈیو اکسر کواپ گریڈ کرتے ہوئے ان کی میموری بڑھائی گئی اور پروسیر زبشول 5000 M سن اسپارک، کور بینک تک مشین وغیرہ بھی اپ گریڈ کے گئے مردرز اور اسٹور تی ڈیو اکسر کواپ گریڈ کرتے ہوئے ان کی میموری بڑھائی گئی اور پروسیر زبشول 5000 M سن اسپارک، کور بینک تک مشین وغیرہ بھی اپ گریڈ کے گئے بی ۔ اسٹیٹ بینک آف پاکستان کی ضروریات کو پورا کرنے کے لیے RTGS انفر اسٹر کچر اور ایکو کی جن کو بھی اپ گریڈ کیا گ SQL مرور 2008 سے SQL میں کی ضروریات کو پورا کرنے کے لیے RTGS-STP انفر اسٹر کچر اور ایکو کھی اپ گریڈ کیا گیا ہے۔ اوانز (SAN) ڈی پی کی کو کھی SQL مرور 2008 سے SQL میڈر کرتے ہوئی ان کی میں دی پڑی گئی اور پر وسیر زیشول SAN کو بھی تک کی ہوں ہوں کی کی کو کی کو کھی ہوں کر کے گئے مرور کر میں میں دور 2008 ہے SQL میڈر کے ہوئی کی ڈی گی گئی اور پر وسیر زیشول SAN کو بھی اپ گریڈ کیا گیا ہے۔ اوانز (SAN) ڈی پی کو پی کے لیے SAN کر کو کھی کو کو کو کی کو کھی اپ گریڈ کیا گیا ہے۔ اور کو کی کو کو کی کو کو کی کو کو پر کو کو کو کی کو کو کو کی کو کھی اپ گریڈ کی گئی تی کو کو کو کو کو کو پر کو کو پر کو کر کے ہو کے کا کا ہوں کی کو کو پر کو پر پر کو پر مواجا تکے۔ ایک نیا SAN کو دو کو پر کو پر پر کو پر پر کو پر پر کو کو پر کو پر

ڈیمیٹل کے میدان میں کٹی اقدامات اٹھائے گئے ہیں جس میں یونین پے انٹریشٹل اور ماسڑ کارڈ کے ساتھ EMV ڈیبٹ کارڈ شروع کرنے کے لیے شراکت داری کی گئی جبکہ سٹ بینک سٹرز کو مقامی ای کا مرک پے منٹ سر دسز فراہم کرنے کے لیے اوانز اپر پیر پے منٹ سر دسز کے ساتھ بھی شراکت داری ٹمل میں لائی گئی ہے۔ دینک کے اے ٹی ایم سٹ اور دیگر بینکوں کے EMV کارڈ دصول کرنے کے مجاز ہو چکے ہیں۔ اسٹیٹ بینک آف پاکستان کی EFT کم پلائنس بھی 2018 میں کمل کی جا بھی جی سے شرا این بی آر اور ٹیکس کی رقوم جمع کرنے کے اہل بنائے جا چکے ہیں۔ داخلی ایپلی کیشنز کے لیے، بینک نے اپنے ہیلپ ڈیسک سلوشن کی معاونت کے لیے آئی ٹی ریک در تھی تھا رہ اور اس عمل درآ مدکی جارتی ہے۔

بینک کے ایک بہت بڑے اقدام، iMAL کوربینکنگ ایپلیشن پرعمل درآ مدکوبینک کے تمکندانعنام کی بدولت 2018 میں روکا گیا تھا۔ تا ہم نومبر 2018 میں بورڈ نے اس پر دوبار محک درآ مدکر نے کا فیصلہ کیا۔ اس لئے لاجنک انتظامات اور وینڈر کے حصول کے بعد مارچ 2019 میں اس پردوبار مکام شروع ہوا۔ اس وقت iMAL تعمیر کی مرحلے میں ہے اور بینک پر یوزرز کی ٹریننگ شروع کرنے کی تیاری کر رہاہے جو بعد از اس دیگر کیم ممبر ان کے لیے ٹریز کے طور پرخد مات انجام دیں گے۔

متنعتل يرنظر كابيان

بینک مارکیٹ میں موجود کاروباری مواقع سے فائد ہ اٹھانے کے لیے کمل طور پر تیار ہے اور طویل مدتی متحکم ترقی کی اپنی منصوبہ بندی پرتوجہ جاری رکھے ہوئے ہے۔ بینک جلد سے جلد کیپٹل/کیپٹل انجیکھن میں اضافے کے ذریعے سرمایہ کی لا گوخر دریات کی تحکیل کے لیے بھر پورکوششیں انجام دے رہاہے۔ اس کٹمن میں انتظامیہ نے ایک بزنس پلان تھکیل دیاہے جو بورڈ کی جانب سے بھی منظور کیا جاچکا ہے۔ مذکورہ پلان کی اہم خصوصیات انفرادی مالیاتی گوشواروں کے نوٹ 1 میں درج کی ٹی بھی انجام

بینک کے دسائل، آمدنی اور آپریشنز کومتا ترکرنے والے مکنہ عوال

مستعتب ہے متعلق اشیئنٹ حالات کے مطابق یا قدرتی طور پر خطرات یا غیریقینی کا شکار ہو کتے ہیں کچھ تو آپ کے کنٹرول سے ہی باہر ہوتے ہیں۔ایے محامل جو دینک کے دسائل،آید ٹی اور آپریشنز کو داقعی متاثر کر کیلتے ہیں وہ یہ ہیں: ۔ کیپٹل انجیکھن ؛



جناب محمد فیصل شیخا جناب محمد ظهیر اسما عیل (سابقه پریزیڈ نٹ اوری ای او)7 اگست 2018 کوریٹا تر ہوئے۔ جناب احسن رضا در انی (ایکنٹک پریزیڈ نٹ اوری ای او)8 اگست 2018 کو فتخب ہوئے۔

ص) 31 دمبر 2018 کے مطابق، بینک کوڈ آف کارپوریٹ گورنس میں ڈائر کیٹرز کی تربیت کے حوالے سے فراہم کردہ ضروریات پرعمل پیرا ب

ض) شیئر بولڈنگ کی ترتیب کاراس سالاندر پورٹ کے ساتھ منسلک ب؛

رسك مينجمنت

رسک پنجسنٹ بینک کی کاروباری فیصلہ سازی کے عمل کا اہم اورلازمی جز دہے، جواس بات کو یقینی بنا تا ہے کہ بینک کے کاروباری مقاصدا در مختل طرات میں ایک تناسب قائم ہے۔ بینک کی رسک پنجنٹ کا فلسفہ سر ہے کہ تمام خطرات لازمی طور پر داضح اور معین ہوں اوران کی ایک مضبوط دسک پنجسنٹ فریم درک کے ذریعے تکرانی اور بند وبست کیا جائے۔

کمپلائنس، لیگل، کریڈ، ،رسک پنجنٹ، انٹرنل آڈٹ، ٹریڈری ڈل آفس، آئی ٹی سیکورٹی اور سینٹرلائز ڈ آ پریشن یونٹس پرمشمتل ڈویژن خود مخارانداز میں اپنے شعبوں کے خطرات پر نظرر کھنے اور قابو پانے کے امورانیجام دے رہے ہیں۔ بینک نے تجربہ کا را گیزیکٹیوز پرمشمتل کی کمیٹیاں تفکیل دے رکھی ہیں، جس میں سیر حضرات اپنے ماتحت شعبوں میں پیش آنے والے خطرات کے مسائل پرغور کرنے کے لیے با قاعد گی سے ملتے رہتے ہیں۔

بینک نے انظامی خطرات پر قابو پانے کے لیے ذمہ داریوں کی تعتیم اور دیگر کنٹر دلز کے نظام کوقائم کر رکھاہے۔علاوہ ازیں بینک نے کریڈٹ، آپریشنل اور انفارمیشن سیکورٹی میں رسک مینجسٹ کے امور کے لیے مختلف رسک مینجسٹ ٹولز اور تکنیکس کومزید معنبوط کیا ہے۔ نامناسب حالات میں کا روبار کے تسلسل اور آفت کے دوران کا روبار کی جلد بحالی کے لیے با قاعدگی کے ساتھ مشتیس انجام دی جاتی ہیں۔

بینک اس دقت بینکنگ کمپنیز آرڈیننس 1962 کے بیشن 10 کے مطابق غیر متحرک پرا پرٹی میں سرما بیکاری کے قانون پرعد مقمیل کا شکار ہے۔ انتظامیہ نے اس کے لیے اقدامات اللہ نے کی منصوبہ بندی کی ہے تا کہ پرا پرٹی کے کچھ حصہ کوفر دفت کیا جائے جو کہ لاگوتوانین کے تحت عدم تعمیل کے دمرے میں آتی ہے۔

كار پوريٹ گورننس

بینک مدر مینیز (کوذ آف کار پوریٹ گورنس) ریکولیشنز 2017 کی اہم ضروریات پر ممل بیراب - انتظامید کی وضاحت پر بنی بیان کے ساتھ آڈیٹرز کی جائزہ رپورٹ کو سالاند رپورٹ کا حصہ بنایا گیاہے۔



بيترين تجربات پر بخى على درآ مد كر حوالے ب، ۋائر يكثر زورج ذيل بيان بيش كرتے ہو مرسة محسوس كرر ب بي :

- ت) مالیاتی گوشواروں کی تیاری میں درست اکاؤ منتگ پالیسیوں پر با قاعدہ طور پرعمل درآ مدکیا گیاہے جیسا کہ مالیاتی گوشواروں کے نوٹس میں درج ہے اورا کاؤ منتگ کے تخمینے مناسب اور مختلط انداز بے پر منی ہیں ؟
 - ج) الاياتى كوشوارون كى تيارى من باكتان من يينكس برلاكوا مزيشنل فنافش ر بورننگ استيندرد ز برعمل درآ مدكما كياب؛

- ز) کار پوریٹ گور من سے بہترین ضوابط کی تعلیل میں سی تشم کی کوتا ہی دیکھنے میں نہیں آئی ؛
- س) گزشتہ توسال پر بنی اہم کاروباری اور مالیاتی کوائف کوسالا ندر پورٹ کے ایک جصے کے طور پیش کیا جارہا ہے؛
- ش) سال 2018 کے دوران منعقد ہونے والی پورڈاور پورڈ کمیٹیوں کی میڈنگر کی تعداداور ہرڈائر کیٹر کی حاضری کی تفصیل درج ذیل ہے:

| انغار میشن نیکنالو یک سیشی | بورۇ كمپلا ئىس كىيىنى | بورڈ ہوس ریسودی اینڈ کچینسیص کیوٹی | رمك بنجنت كينى | برزازت کیش | يورو آف والتريكترو | دانر تكثر وكانام | نبرثار |
|-------------------------------|-----------------------|--|----------------|------------|-----------------------|---|--------|
| Ĩ | J. | 3 | 3 | 6 | 7 | دوران سال منعقدہونے والی میڈنگز کی تعداد | |
| N/A | N/A | N/A | N/A | N/A | 5 | عزت مأب جناب ناصرعبدالله حسين لوقعا، چيتر مين | 1. |
| N/A | 123 | 2 | 2 | 5 | 4 | جناب حسين لوائى ، وائس چيئر مين | 2. |
| Ĩ | 1 | 3 | 3 | 6 | 7 | جناب شهريار فاروق | 3. |
| N/A | N/A | 3 | 3 | 6 | 7 | جناب اسداللدخواجه | 4. |
| N/A | N/A | N/A | N/A | N/A | T | جناب ايم ذي عطاءالرحن پرودهان | 5. |
| N/A | N/A | N/A | N/A | N/A | 7 | جناب <i>محرفيص</i> شيخا | 6. |
| N/A | N/A | 2 | N/A | N/A | 5 | جناب محدظہیرا ساعیل (سابقہ پریزیڈنٹ اوری ای او) 7اگست 2018 کوریٹائر ہوئے۔ | 7. |
| Ĩ | 1 | 1 | N/A | N/A | 2 | جناب احسن رضادرانی (ایکنٹک پریزیڈنٹ ادری ای او) 8اگست 2018 کونتخب ہوئے۔ | 8. |

ANNUAL REPORT 2018 5 27



مجموعى نتائج

سٹ بینک کمیٹڑ نے31د مبر 2018 کوئتم ہونے والے سال کے لیے بعداز تیک 8.791 بلین روپے کا مجموعی نقصان کیا (2017: 1.921 بلین روپے)۔ اس طرح ہر ایک شیئر پر نقصان گزشتہ سال کی ای مدت کے 0.85 روپے کے مقابلے میں 3.33 روپے بتا ہے۔

ذیلی کمپنی کی کارکردگی

سٹ کیپٹل نے گزشتہ سال کی متعلقہ مدت کے 179.144 ملین روپے کے مقابلے میں 79.706 ملین روپے کاروباری آمدن حاصل کی کمپنی نے متعلقہ مدت کے لیے بالتر تیب 47.238 ملین روپے اور 29.236 ملین روپے کے قبل از اور بعدازتیک منافع کے مقابلے میں بالتر تیب 18.197 ملین روپے اور 22.372 ملین روپے کا قبل از اور بعدازتیک نقصان کیا۔ سال کے لیے ہرایک شیئر پر نقصان 0.75 روپ جنا ہے جبکہ گزشتہ مدت کے لیے ہرایک شیئر منافع 20.97 روپے قار آمدن افع میں کو کی اہم وجہ سال بھر مقامی صحف کے کاروباری حجم میں مسلسل گراوٹ کا احول اور سرمایہ کا روں میں منفی ریچان کا پا جاتا ہے۔ کمپنی کی ترقیح ہوگی کہ 2019 میں اسٹاک مارکیٹ کے کاروبار میں بہتری آتے ہی مارکیٹ شیئر کے صول سے منافع میں اضافہ کی جائے۔

كريثر ثدريثنك

نومبر 2018 میں، VIS کریڈ ن میڈ کی میڈ نے بینک کودر میاند سے طویل مدتی ریڈ ٹک کے لیے " - BBB " (ٹریل پی مائنس) اور قلیل مدتی ریڈنگ کے لیے 3- A (اے ۔ تحری) سے نواز اج جکہ بینک کے ٹی ایف می کو (SO) - BBB" (ٹریل پی مائنس (اسٹر کچرڈا ولیکیٹ) دیا ہے ۔ بیریڈ ٹو ' ریڈنگ واچ ۔ منفی' درجہ میں ہیں ۔ بعد از ان ، فرور 2019 میں، VIS کریڈ ن دیڈنگ کمپنی لیڈٹر نے تازہ ترین معلومات کی عدم موجودگی کے سبب بینک کی ایکٹٹ کی واچ ۔ منفی' درجہ میں ہیں ۔ بعد از ان ، فرور 2019 میں، VIS کریڈ ن دیڈنگ کمپنی لیڈٹر نے تازہ ترین معلومات کی عدم موجودگی کے سبب بینک کی ایکٹٹ کی دیڈنگ کو معطل کردیا۔ علاوہ ازیں، بینک کی ثل ایف می دیڈنگ کو "D" (ڈیفالٹ) قرار دیا گیا کیونکد اسٹیٹ بینک آف پاکتان کے لاگوریکولیٹن کے تحت ہینک کی جانب سے لاک ان کلاز مدوطل کرنے سے متعلق تازہ ترین مارک اپ کی ادا یکی میں تاکا می رہی۔ تاہم ، اس حوالے ہے TFC ہولڈرز نے ٹی ایف می کے اجراب کی میں تو سیچ کو منظور کرنے کر ماتھ مارک اپ کی ادا یکی میں تاکا می رہی۔ تاہم ، اس حوالے ہے TFC ہولڈرز نے ٹی ایف می کے اجراب کی میں تو سیچ کو منظور کرنے کر ماتھ مارک اپ کی ادا یکی میں تاکا می رہی۔ تاہم ، اس حوالے ہے TFC ہولڈرز نے ٹی ایف می کے اجراء کی میچورٹی کی تاریخ میں تو سیچ کو منظور کرنے کے منتعلق تازہ ترین

آ ڈیٹرزر پورٹ میں ردوبدل

بینک کااداشدہ مرماید (خالص خسارے)،شرح کفایت سرماید (سی اے آر) لیوراجی شرح (ایل آر) 31 دمبر2018ءکواسٹیٹ بینک کی جانب نے فراہم کردہ نقاضوں پر پورے نہیں اتر تے میں۔ مزید برآں، بینک کی سیالیت کی کورت گاور خام متحکم فنڈنگ کی شرحیں بھی مجوزہ معدود ہے کم میں۔ اس صورت حال سے پید چلنا ہے کہ موجودہ مادی عدم بیتی بینک کی ایک جاری رہنے والے کاروبار کے طور پراہلیت پر نمایاں شک ڈال علق میں۔ تاہم، بینک سرمات اور سیالیت کے قابل اطلاق تقاضوں سے ہم آجگ رہنے کے سرمات کی مرحدود کی میں میں کا در ایل آر) کی میں میں میں میں ایک جاری رہنے والے کاروبار کے طور پراہلیت پر نمایاں شک ڈال علق میں۔ تاہم، بینک سرمات اور سیالیت کے قابل اطلاق تقاضوں سے ہم آجگ رہنے کے لئے سرماتے کی مروری اور کی میں میں ایل میں میں میں میں میں میں م مروری ادخال اور بینک کے منصوب کے نفاذ کے لئے مسلسل کوششیں کر رہا ہے ۔

ووران سال، قانون نافذ کرنے والے اداروں نے منی لانڈ رنگ کی مید دسرگر میوں میں طوٹ سٹ بینک کمینڈ سمیت کٹی بینکوں کے مصوص بینک اکاؤنٹس کی جائی پڑتال کا آغاز کیا۔ اس وقت مدمعاملہ نیب کے زیرتفیش ہے اور نیب کورٹس میں صرف جزوی ریفرنسز واضل کتے گئے ہیں۔ تاہم بینک قانون نافذ کرنے والے اداروں کے ساتھ ان کی تفتیش اور جائی پڑتال میں مکنہ حد تک کمل تعاون کرتا رہا ہے اور اب بھی اس کے لیے پرعزم ہے۔



آمدنی کے اعتبارے، نیٹ مارک اپ اعم اور نان مارک اپ اعم میں 26.05 فیصد مجموعی گراوٹ رہی۔ انویسٹوٹ بک میں کی کے سبب سرمایہ کاری سے کم آمدن حاصل ہوئی اور نیٹ انٹریسٹ آمدن پر دباؤر ہا۔ نان فنڈ ڈ آمدن 2.123 میلین روپے رہی، جو کہ گزشتہ سال کے مقابلے میں 12.19 فیصد کم ہے کیونکہ فروخت شدہ سیکور شیز میں نقصان اور فیس اور کمیشن کی آمدنی میں بھی کمی ہوئی۔

ٹوٹل نان مارک اخراجات گزشتہ سال کے 6.135 بلین روپے کے مقابلے میں 5.817 بلین روپے رہے اور 5.18 فیصد کی کی گئی۔ بیڈ پازٹ پر وقیکشن پر میم کے ساتھ مہنگائی پر قابو پانے کے اقدامات اور سال کے آخری حصہ میں روپے کی ناقدر کی کا اثر ہے۔

نوٹل ڈپازٹ گزشتہ سال میں رپورٹ شدہ 145.730 بلین روپے کے مقابلے میں 84.676 بلین روپے رپورٹ کئے گئے۔سال کے اختتام پر، ہمارے ڈپازٹ پر مجموعی ایڈ وانسز کا تناسب 97.78 فیصد بتاہے۔

بینک NPL تناسب گزشتہ سال کے 17.15 نیصد کے مقابلے میں 43.57 نیصد بڑا ہے جبکہ کوری کا تناسب گزشتہ سال کے 87.36 نیصد کے مقابلے میں کم ہوکر 59.61 نیصدرہ گیا۔ بینک اب قرض نادہندگان کے ساتھ گفت دشنیہ کے لیے منصوبہ بندی کررہا ہے تا کہ NPLs اور متعلقہ پردویژنز میں کی کو چینی بنایا جائے۔

31 دسمبر 2018 کے مطابق ، بینک نے ڈیفر ڈیکس اثاثہ جات (نیٹ) 7.215 بلین روپے ظاہر کتے ہیں، اس یے تیک فوائد مے متعلق انتظامیہ کے بہترین تخمید کی نشاند ہی ہوتی ہے جوآنے والے سالوں میں حاصل ہوں گے۔ ہم پرامید ہیں کہ بینک ان فوائد کو حاصل کرنے میں کا میاب ہوگا۔ تازہ ترین تیک صورتحال کی بنیاد پر، ڈیفر ڈیکس آ مدن گزشتہ سال کی 0.201 بلین روپے آمدن کے مقابلے میں 2.258 بلین روپے پنتی ہے۔

31 دسمبر 2018 کے مطابق، بینک اسٹیٹ بینک آف پاکستان کی جانب سے مجوزہ 10 بلین روپے کے کم از کم سرمایے کی ضروریات کو پورانہیں کر سکا جبکہ کیپٹل ایڈ یکو کیسی کا تناسب 8.02 فیصد ہےجس کی کم از کم حد 11.90 فیصد ہے۔

موجودہ سال میں نقصان کے باوجود، بورڈ پراعتاد ہے کدا قطامیہ بینک کے نتائج میں بہتری لانے کی کمل صلاحیت رکھتی ہے۔ اقطامیہ آنے والے دنوں میں نقصان کومنافع میں بد لنے کے لیے تمام تر مکندا قدامات پرغور کررہی ہے۔

ہولڈنگ اور ذیلی کمپنی موریش میں قائم سرورانویسٹنٹ لمیٹڈ (SIL) بینک کی ہولڈنگ کمپنی ہے۔31 دسمبر 2018 کو بینک کے جاری کردہ سیسکر ائب شدہ اورادا شدہ صص سرمایہ 266.76 فیصد سرورانویسٹنٹ لمیٹڈ کے پاس تھا۔ سٹ کیپٹل (پرائیویٹ) لمیٹڈ میں بینک کی 100 فیصد شیئر ہولڈنگ ہے۔ بینک اوراس کی ذیلی کمپنی کے مجموعی مالیاتی گوشوارے اوران مالی گوشواروں پرآ ڈیٹرز کی رپورٹ اس سالا ندر پورٹ کا حصہ ہیں۔



بېنك كې كاركردگى مالياتى نتائج برائ 2018 كى ابم تفسيلات درج ذيل بين:

| 2017 | 2018 | THE REPORT OF THE PROPERTY AND A DESCRIPTION OF THE PROPERTY O |
|-------------|---------|--|
| (رى اسغىند) | | |
| بن ين | (رويها | |
| 10754 - 551 | | مالياتي صورتحال |
| 10,241 | 2,753 | شيتر بولدرد كي ايكوي |
| 145,730 | 84,676 | تۇش ۋ پا دىش |
| 233,533 | 114,628 | ثوثل اثا شعبات |
| 84,592 | 61,246 | ايد وانسز: نيت |
| 94,940 | 19,256 | الويسلمندس : نيٹ |
| | | مالياتي صورتحال |
| 5,318 | 3,933 | ید . نیٹ انٹریسٹ انکم اور نان مارک اپ انکم نان مارک اپ اخراجات |
| 6,135 | 5,817 | نان مارك اب اخراجات |
| 1,166 | 8,996 | پردويژنزادررائن آفس (نيك) |
| 1,983 | 10,880 | قبل اذعيس تقصان |
| 1,940 | 8,751 | بعدا ذليكس نقصان |
| 0.86 | 3.32 | فى شيئر آيدن بىيك _روپ |
| 0.86 | 3.32 | فى شيئر آيدن ڈائليونڈ _روپ |
| | | • |

بینک کوشکل آپریڈنگ حالات کے پیش نظر بعدا دلیکس نقصان کا سامنار ہا۔ بینک کوسال کے لیے قبل اذلیکس نقصان گزشتہ سال کے 1.983 بلین روپے کے مقاطب میں 10.880 بلين روب نقصان رہا۔ جبکہ بعدار تحكن نوش نقصان كرشتہ سال سے 1.940 بلين روپ سے مقابل ميں 8.751 بلين روپ بذا ہے۔ نيتجناً ہرا يك شيئر پرآ مان 3.32 روپ فى شيتر بتاب (2017: فى شيتر 0.86 روب)-



مقامی ڈپازش میں اضافہ ست روی کا شکارر بااور ماقبل سے اس سال کے مقابلے میں 8 فیصد کم ریکار ڈکی گئی ،جس کی وجیسیکس کی جانب سے کمس آف ڈپازش کوتر نیچ دیتے ہوئے، کم قیت ٹرانزیکشنل ڈپازٹس کے لیے کوششیں کرنا اور زائد قیت کے فکسڈ ڈپازش پرعدم توجد دینا ہے، نیتجتا گز شد وہائی میں ڈپازش میں اضافے کی ست ترین شرح حاصل ہوئی۔ اس کے علاوہ بینکاری کے شیسے کو مجموعی طور پر ڈپازٹس کے حوالے سے مختلف مسائل کا سامنار ہاجس میں حکومت کے فکسڈ ڈپازش پرعدم توجد دینا ہے، نیتجتا گز شد وہائی میں ڈپازش میں اضافے کی ست ترین شرح حاصل ہوئی۔ اس کے علاوہ بینکاری کے شیسے کو مجموعی طور پر ڈپازٹس کے حوالے سے مختلف مسائل کا سامنار ہاجس میں حکومتی تھی میں میں مود کا محکومتی تحکم تو دین میں میں موجود میں دین میں اضاف کی ست ترین اور انٹیکیوں میں ست روی اور روپ کی نا قدری نمایاں رہے، ان سب کے منتیج میں کیکوئڈ پٹی کی شد ید مندی ساسنے آئی اور رقم تحکم کرنے والے بینکاری نظام سے دور رہے۔

شیع ے مجموعی ایڈ وانسز نے 2018 میں بھی ترقی کی اور تجی شیعے کوزائدایڈ وانسز اقر ضدجات سے سب سال بدسال 21 فیصداضافد دیکھنے میں آیا۔ نیتیج میں شیعے کا خالص ایڈ وانس ٹوڈ پازٹ ریشو (ADR) برائے سال 2018 بڑھ کر 56 فیصد ہو گیا جو گزشتہ 6 سال میں سب سے زیادہ ہے اور اس سے سرمایہ کاری سے ایڈ وانسز کی طرف منطل ہونے ، معیشت میں سرمایہ کی بڑھتی ہوئی طلب کو بروئے کارلانے کار بھان بھی دیکھا گیا۔ دوسری جانب انویسمنٹ ٹوڈ پازٹ ریشو (IDR) گزشتہ سال کی اس سے میں سے زیادہ ہے اور اس سے سرمایہ کاری سے ایڈ وانسز کی طرف منظل ہونے ، معیشت میں سرمایہ کی بڑھتی ہوئی طلب کو بروئے کارلانے کار بھان بھی دیکھا گیا۔ دوسری جانب انویسمنٹ ٹوڈ پازٹ ریشو (IDR) گزشتہ سال کی ای مدت کے 69.0 فیصد سے مقال بھی 2018 کے اختتا م پر کم ہوکر 56.7 فیصدرہ گیا۔

مکی معیشت کودر پیش مسائل کے سبب شعبہ بینکاری میں معیادا ثاثہ جات دباؤ کا شکارر بجبکہ کرنی کی ناقدری نے پاکستانی روپے میں اودر سیز NPL کے اسٹاک کوم بنگا کردیا۔ ان دونوں کر نسیوں کے مجموعے میں NPL کا اسٹاک 2018 کے پہلے 8ماہ میں 44 ملین روپے بڑھ گیا۔ نیتے میں قر ضرجات میں ہوشر بااضافہ ہو گیا، تاہم سمجھنا چاہے کہ سمبر 2018 میں NPL کی 8 فیصد مجموعی شرح گزشتہ سال کی ای مدت کے 9.2 فیصد کے مقال طبی بہتر تھی۔ اس سے زیادہ اہم سی کہ بینکوں نے اس بات کو تین بالا کر اضافی NPL اسٹاک کی کورنے کو مزید 86 فیصد تک بڑھادیا۔

سرماییکاری بے محاذ پر بحکومتی سیکور شرز کوسر ماییکاری سے میدان میں دوران سال میچور شیز کی واضح کمی سے ساتھ اکثریتی حصه (بالا دست کمپوننٹ) کا درجہ حاصل رہا۔ معیشت پر گہری نظرے جڑی تو قعات سے ساتھ پاکستان انویسٹنٹ بانڈ زکی بتدرتنج میچور ٹی نے شعبے میں سرما میکاری سے دوران یکو کم کردیا اور پوری توجذریز ری بلز کی طرف موڑ دی۔

منافع کے اعتبارے، بڑھتی ہوئی شرح سودنے پورے شعبے کے منافع میں بتدرت اضافہ کردیا۔اس اضافے سے خالص سودی آمدنی پر میتھ PIBs کی تحکیل کے اثرات کو کم کرنے میں مددملی فیرسودی منافع کے لحاظ ہے، فاریکس مارکیٹ میں تیزی کے سب بینکس کو بہترین منافع حاصل کرنے کا موقع حاصل ہوا۔اس طرح بیکو ال مثبت شریک کا ر بن گئے، جبکہای صورتحال سے پلچل طح پر قرضہ جات کے منافع پر مثبت اثر پڑا، کیونکہ بینکوں نے زائد NPL اسٹاک پر بہتر شرح حاصل کی۔

ر یگولیٹری سے حوالے سے، یکھوقابل ذکرا قدامات کو متعارف کرایا گیا1) ڈپازٹ پر وٹیکشن فنڈ (DPF) اور 2) ڈومید ملک مستمینطللی امپار شن بینکس (DSIBs)۔ای طرح پہلے اقدام سے تحت تمام بینکوں کے لیے لازم کیا گیا کہ اسٹیٹ بینک آف پاکستان کی جانب سے قائم کردہ انشورنس/ پر وٹیکشن فنڈ میں اپنے ڈپازٹس کی تخصوص شرح ڈپازٹ کریں، اور دوسراا قدام DSIB قرار دیتے گئے بینکوں کے لیے کم از کم کیپٹل ایڈ یکوئیسی کی ضرور کی حدکو بڑھانے سے متعلق تھا۔



ڈائر يکٹرر يورٹ برائے شيئر ہولڈرز محرم شيئر مولدرد،

بورڈ آف ڈائز یکٹرز کی جانب سے،ہم 31 دسمبر 2018 کوشم شدہ سال کے لیے بینک کی ڈائز یکٹرزر پورٹ بشمول آ ڈٹ شدہ مالیاتی گوشوارے اور آ ڈیٹرز کی رپورٹ پیش کرتے ہوئے خوشی محسوں کررہے ہیں۔

معاشى جائزه

سال 2018 میں اہم معاشی مسائل کے بادجود، پاکستان کا معاشی جائزہ متحکم رہا۔ دوران سال ملک میں جمہوریت کی منتقل کاعمل کا میابی سے تحمیل کو پنچالیکن میکر داکنا کم عدم توازن سے معیشت کو خطرات لاحق رہے۔ مالیاتی سال 18 کے لیے بتی ڈی پی میں نمو کی شرح 5.8 فیصدریکارڈ کی گئی جود ہائی کی سب سے بڑی شرح تھی کیکن معیشت کے استخام کی طرف تو جہ مرکوز کرنے کی میکر داکنا کک پالیسی سے سب مالیاتی سال 19 میں معاشی سے روی دیکھنے میں آئی۔

کرنٹ اکاؤنٹ خسارے کی بدولت ادائیگیوں کا توازن دباؤ کا شکارر ہا۔ مالیاتی سال 18 کے لیے بیخسارہ 18.9 بلین امریکی ڈالرزریکارڈ کیا گیا۔ یکلی زرمبادلد کے ذخائرا یک موقع پر خطرناک حدتک کم ہو گئے کہ خسارے کو پورا کرنے کے لیے ملک کے اپنے دسائل لگانے پڑے کیونکہ ہیرونی ادائیگیاں تکسل ہوگئی تھیں۔ تاہم آنے والی نئی حکومت نے دوطرفہ تعلقات کے قیام اوردوست مما لک سے امداد کے ذریعے اس مسئلے کوکا میابی کے ساتھ طل کیا۔ مالیاتی سال 19 میں غیر ضروری درآمدات کی کو تی کی خائرا یک میں 13.5 بلین امریکی ڈالرز تک کی ہوئی۔

اسٹیٹ بینک آف پاکتان کی طرف سے دمبر 2018 تک مجموع طور پر 425 میسس پوائٹس کے ساتھ 10 فیصد تک پالیسی ریٹ بڑھنے سے مہنگائی میں اضافہ ہوا جو کہ دمبر 2017 سے روپے کی 24 فیصد نا قدری کے سبب متوقع مہنگائی کے اثر ات کا نتیجہ تھا۔ میسلسلہ مالیاتی سال 19 میں بھی جاری رہااور پالیسی ریٹ 13.25 فیصد تک بڑھاتے گئے جبکہ پاکتانی روپے کومزید 12.6 فیصد نا قدری کا سامنا رہا۔

مقامی طلب میں اضافے کے ساتھ گھریلواشیاء کی قیتوں میں ہوشر بااضافے نے مالیاتی سال 18 میں بھی ملک کی بیرونی ادائیگیوں کی صورتحال کومزید بگا ڈ کررکھ دیا ،جس سے ملک کاتجارتی خسارہ 37.5 بلین امر کی ڈالرز تک بڑھ گیا۔ بیرونی ترسیلات تجارتی خسارے کو پورا کرنے کے لیے ناکا فی تحسن نیتو تا پاکستان کے زمبادلہ کے ذخائر 2018 کے آغاز میں 20.2 بلین امر کی ڈالرز سے کم ہوکر دسمبر 2018 میں ڈالرزرہ گئے۔

بينكنك سيكثر كاجائزه

2018 میں ،معیث کودر پیش سائل اورائیکٹن سال کے سبب سیا ی گہما کہی کے باوجود، پاکستان کا شعبہ بینکاری کٹی محاذوں پر شبت کارکردگی پیش کر تار پا۔ بیرد نی عوال ہے۔ منافع پر شفی اثرات کے ماحول میں بینکاری کا شعبہ قکرانی میں تختی کے ٹی پہلوؤں اور ستحکم کیپٹل ایڈ یکو کیسی کے بیتے میں بتدریخ اضافے سے شبت نتائج حاصل کرنے میں کا میاب رہا۔



REPORT OF THE SHARI'AH BOARD

For the year ended December 31, 2018

بسم الله الرحمن الرحيم الحمد لله رب العالمين ، والصلاة والسلام على رسوله الكريم،وعلى آله وصحبه اجمعين، وبعد

Alhamdulillah, by the grace of Allah SWT, this was the 5th year of Islamic banking operations Summit Bank Limited (Islamic Banking Division of Summit Bank Limited shall be referred as 'the Bank'). During the year, four SB's meetings were held in which SB discussed different matters regarding Islamic Banking products, Shari'ah Audit & Compliance Reports and issued rulings on miscellaneous relevant concepts on banking, transactional Process Flows and matters for conversion of portfolios. To maintain Shari'ah Compliance at all level in letter and spirit, SB also issued different guidelines and instructions in these meetings where deemed appropriate. To monitor overall Shar'iah Compliance environment of the bank, there are different controls enforced by the bank as per SBP and SB directives. To accomplish this important objective of the bank, besides the Shariah Compliance Department,Internal Shariah Audit, External Audit and SBP Audit were carried out for the functions and departments working in different domains within the bank which ultimately provided the Shariah Board a comfort regarding conformity of Bank's operations with Shariah rules and overall environment therein as desired. It is important to notice that there is no such Shariah related issue pending in the Bank which shows the commitment of the staff, management and the BOD towards Shariah Compliance.

The scope of this report is to cover the affairs of the bank from Shari'ah perspective as described under Shari'ah Governance Framework of SBP.

- 1. To form our opinion as expressed in this report, we are of the view that:
 - 1.1 The cases referred to Shari'ah Board by SCD and reservations & queries raised in Shari'ah Audit are discussed in detail in Shari'ah Board meetings. After the comprehensive deliberations, we came across information which attracted reversal of some income. Bank also imposed charity on customers due to late submission of dues.
 - 1.2 The Bank has a system in place which is sound enough to ensure that any earnings if realized from sources or by means prohibited by Shari'ah have been credited to charity account and are being properly utilized. During the year under review, an amount Rs 1.031 million credited to charity account.
 - 1.3 The Bank has satisfactorily complied with Shari'ah rules and principles and also with the specific fatawa, rulings, guidelines issued by SB and SBP from time to time.
 - 1.4 The Bank has a comprehensive mechanism in place to ensure Shari'ah compliance in its overall operations.
 - 1.5 Although the Personal Finance Product "Mu'awin" had been approved by the SB and SBP to convert the existing conventional Loan of Islamic staff into Islamic, however management had not proceeded for its execution any further.
 - 1.6 The Bank took necessary actions on instructions/guidelines given by Shari'ah Board to ensure smooth running of the Bank's operations in Shari'ah compliant manner.
 - 1.7 In our opinion, the progress made by the management this year to enhance the profit and loss distribution and pool management system was reasonable, and further improvement of the system will certainly improve the quality of overall Shariah compliance function of Islamic banking business of the bank.



- 1.8 The level of awareness and sensitization of the staff, management and the BOD for Shari'ah compliance remained satisfactory.
- 1.9 The Shari'ah Board had been provided adequate resources enabling it to discharge its duties.

May Allah bless us Taufeeq to accomplish his cherished tasks, make us successful in this world and in the Hereafter, and forgive our mistakes. Aameen

Mufti Irshad Ahmad Aijaz Chairman Shari'ah Board Summit Bank- Islamic Banking

Mufti Bilal Ahmad Qazi Shari'ah Board Member Summit Bank- Islamic Banking

Syed Zubair Hussain Resident Shari'ah Board Member Summit Bank- Islamic Banking

Date: March 08, 2019 Place: Karachi Dr. Noor Ahmad Shahtaz Shari'ah Board Member Summit Bank- Islamic Banking

Mufti Muhammad Najeeb Khan Shari'ah Board Member Summit Bank- Islamic Banking



- 1.6. بینک نے اپنی سر گرمیوں کو ہموار اور شریعہ کے مطابق چلانے کو یقینی بنانے کے لیے شریعہ بورڈ کی جانب سے دی گئی ہدایات اور رہنمائی پر ضروری اقد امات کتے ہیں۔
- 1.7 بینک کی طرف سے نفع و نقصان کی تقتیم اور پول منجنٹ مسلم کو بہتر بنانے کے لیے قابل قدر پیشر فت ہوئی اور ہمارے خیال میں اس بین کی طرف سے نفع و نقصان کی تقتیم اور پول منجنٹ مسلم کو بہتر بنانے کے طرف سے نفع و نقصان کی تقتیم اور پول منجنٹ مسلم کو بہتر بنانے کے طرف سے نفع و نقصان کی تقتیم اور پول منجنٹ مسلم کو بہتر بنانے کے طرف سے نفع و نقصان کی تقتیم اور پول منجنٹ مسلم کو بہتر بنانے کے طرف سے نفع و نقصان کی تقتیم اور پول منجنٹ مسلم کو بہتر بنانے کے لیے قابل قدر پیشر فت ہوئی اور ہمارے خیال میں
 - 1.8 شریعہ کی تعمیل کے لیے عملے، منتظمین اور بورڈ کے ڈائر یکٹر زمیں شعور، صلاحیت ادر حساسیت کی سطح تسلی بخش رہی۔
 - 1.9 شريعه بورڈ كوابخ فرائض سرانجام دينے كے ليے خاطر خواہ دسائل فراہم كيے گئے ہيں۔

اللہ تعالی ہمیں اپنے پندیدہ اعمال کی توقیق عطا فرمائے ، ہمیں اس دنیا اور آخرت میں کامیاب فرمائے اور ہماری غلطیوں کو معاف فرمائے۔۔۔آمین!

> **مفتی ارشاد احمد اعجاز** چیتر مین شریعه بورڈ سٹ بینک۔ اسلامی بینکاری

مفق بلال احمر قاضی چیئر مین شریعه بورڈ سٹ بینک - اسلامی بینکاری

سیرز بیر حسین ریزید نشار کن شریعه بوردٔ سن بینک-اسلامی بینکاری

تاریخ: 08 مارچ, 2019 مقام: کراچی

س بینک - اسلامی بینکاری

ڈاکٹر نور احمد شاہتاز

ر کن شریعہ بورڈ

مفتی محمد نجیب خان رکن شریعه بورڈ ست بینک-اسلامی بینکاری

ANNUAL REPORT 2018 S 35



شريعه بوردى سالاندر يورث (گزايشات مجل شرع)

بسم الله الرحمن الرحيم الحمد لله رب العالمين ، والصلاة والسلام على رسوله الكريم،وعلى آله وصحبه اجمعين، وبعد

بفند تعالی، زیر جائزہ سال سن بینک لمیٹڈ کی (اسلامی بینکنگ ڈویژن جس کا حوالہ بطور بینک دیا جائے گا) اسلامی بینکاری کے آپر یشنز کاپانچوال سال تعار دوران سال شریعہ بورڈ کی 4 میٹنگز (مجالس) منعقد ہو یمی جن میں شریعہ بورڈ نے مختلف معاملات کو ڈسکس کیا جو کہ اسلامی بینکاری مصنوعات، شریعہ آڈٹ رپور ٹس، شریعہ کمپلا تنس رپور ٹس، مختلف معاملات کے بارے میں شرعی ہدایات، تجارتی لین دین سے متعلق وضع کر دہ طریقہ کارادر روایق فٹانسنگ کے جم کو اسلامی فٹانسنگ کے جم میں تبدیل کرنا سے متعلق تھے۔ بینک کے عمل شریعہ کمپلا تنس ماحول کی گرانی کے لیے اسٹیٹ بینک آف پاکستان اور بینک کے شریعہ بورڈ کے احکامات کے مطابق متعلق تھے۔ بینک کے عمل شریعہ کمپلا تنس ماحول کی گرانی کے لیے اسٹیٹ کملا تنس ڈپار شمنٹ کے علادہ بینک میں انجام دیے جانے والی مختلف سرگر میوں کے لئے اندردونی، میر ونی اور اس اہم مقصد کو حاصل کرنے کے لیے شریعہ لائے گئے جس نے شریعہ بورڈ کو مزید اعلمات کے مطابق مختلف کنٹر ولز بنائے گئے ہیں اور اس اہم مقصد کو حاصل کرنے کے لیے شریعہ کملا تنس ڈپار شمنٹ کے علادہ بینک میں انجام دیے جانے والی مختلف سرگر میوں کے لئے اندردونی، میر ونی اور اسٹیٹ میز کی شریعہ کورڈ کو میں اور کا کا اسٹر بید اے کہ بینگ ڈپار شنٹ کے علادہ بینگ میں انجام دیے جانے والی مختلف سرگر میوں کے لئے اندردونی، میر ونی اور اسٹیٹ بینک کے شریعہ آڈ ٹس بروے کار کو گو خون ڈپار شنٹ کے علادہ بینگ میں انجام دیے جو معاملات شریعت کے مطابق انجام پزیر رہے۔ بیو بات بھی قائل ذکر ہے کہ بینگ میں کوئی قابل ذکر مسلہ زیر التواء خیص ہے جو کہ بینگ کے اسٹان، انتظامیہ اور پورڈ آف ڈائر کیٹرز کے شریعہ کی کی تن کے لئے ایک

- 1.1. شعبہ شریعہ کمپلائمن کی جانب سے شریعہ بورڈ کو بیسج گئے مقدمات اور شریعہ آڈٹ رپورٹس میں اٹھائے گئے تحفظات ادر استضارات، شریعہ بورڈ کے اجلاس میں تفصیل سے بحث کئے گئے اور جامع غور وفکر کے بعد ہم پر بعض ایسی معلومات ظاہر ہوئی جس کے سبب بعض آ مدنی لوٹائی جائے۔ بینک نے مختلف گاہکوں پر دیر سے واجبات اداکرنے کے سبب چیرٹی بھی عائمہ کی۔
- 1.2. بینک کے پاس ایک بہترین دضع کر دہ نظام موجود ہے جو اس بات کو یقینی بنانے کے لیے کارآ مد ہے کہ اگر کوئی آمدنی شریعہ کی روح سے منافی ذرائع سے حاصل کی گئی تو دہ صد قد اکاؤنٹ میں جع کر ادمی جائے اور مناسب طریقہ سے صدقہ کر دمی جائے۔ زیرِ جائزہ سال میں صدقہ اکاؤنٹ میں 1.031 ملین روپے کی رقم جع ہوئی۔
- 1.3. بینک نے شریعت کے قوانین اور اصولوں کے ساتھ ان مخصوص فقادیٰ، احکام اور رہنما اصولوں کی بھی جو وقنا فوقنا اسٹیٹ بینک آف پاکستان اور شریعہ بورڈ کی جانب ہے جاری کئے گئے، تسلی بخش تعییل کی ہے۔
- 1.4. بینک کے پاس ایک جامع طریقہ کار موجود ہے جو اس کی تمام سر گرمیوں میں شریعہ کی تعمیل کے اصولوں کو حتی الا مکان يقينی بناتا ہے۔

| Summi | t S Bank |
|-------|------------------|
| | Committed to you |

STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (THE CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017

The Bank has complied with the requirements of the Regulations in the following manner:

I. The total number of Directors are seven (07) as per the following:

- Male 07
- Female None
- 2. The composition of Board is as follows:

| Category | Names |
|---|---|
| Independent Directors | Mr. Shehryar Faruque Mr. Asadullah Khawaja |
| Executive Directors Mr. Ahsan Raza Durrani, Acting President & CEO * Mr. Mohammad Faisal Shaikha | |
| Other Non-Executive Directors | Mr. Nasser Abdullah Hussain Lootah Mr. Husain Lawai Mr. Md.Ataur Rahman Prodhan |

*Mr:Ahsan Raza Durrani was appointed as Acting President & CEO / Executive Director with effect from August 08, 2018 in place of Mr. Muhammad Zahir Esmail who retired as President & CEO / Executive Director on August 07, 2018 on reaching the superannuation age of 70 years.

- 3. The directors, except for two (02) non-executive directors, have confirmed that none of them is serving as a director on more than five (05) listed companies, including the Bank. (Excluding the subsidiaries of listed holding companies, where applicable)
- 4. The bank has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the Bank. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board as empowered by the relevant provisions of the Act and these Regulations.
- 7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose, the board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating the minutes of meeting of board.
- 8. The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- 9. The Bank is compliant with the requirements of the Directors' Training Program under the Code of Corporate Governance Regulations as on 31st December, 2018.

ANNUAL REPORT 2018 5 37



- 10. The Board has approved the appointment of President and Chief Executive Officer (Acting) during the year including the remuneration and terms and conditions of his employment which complied with the requirement of the Regulations. However, there have been no new appointments during the year for the positions of Chief Financial Officer, Company Secretary and the Head of Internal Audit.
- 11. The CFO and CEO (acting) duly endorsed the financial statements before approval of the board.
- 12. The board has formed committees comprising of members given below

| S. No | Board Audit Committee | Position |
|----------|-----------------------|----------|
| I | Mr. Shehryar Faruque | Chairman |
| 2 | Mr.Asadullah Khawaja | Member |
| 3 | Mr. Husain Lawai | Member |

| S. No | Board Human Resources & Compensation Committee | Position |
|----------|--|----------|
| Ι | Mr.Asadullah Khawaja | Chairman |
| 2 | Mr. Shehryar Faruque | Member |
| 3 | Mr. Husain Lawai | Member |

| S. No | Risk Management Committee | Position |
|----------|---------------------------|----------|
| I | Mr. Husain Lawai | Chairman |
| 2 | Mr. Shehryar Faruque | Member |
| 3 | Mr.Asadullah Khawaja | Member |

| S. No | Information Technology Committee | Position |
|----------|---|----------|
| I | Mr. Shehryar Faruque | Chairman |
| 2 | Mr.Ahsan Raza Durrani (until August 7, 2018 was held by | Member |
| | Mr. Muhammad Zahir Esmail, ex-President & CEO) | |
| 3 | Mr. Mohammad Faisal Shaikha | Member |

| S. No | Board Compliance Committee | Position |
|----------|----------------------------|----------|
| I | Mr. Husain Lawai | Chairman |
| 2 | Mr. Shehryar Faruque | Member |
| 3 | Mr. Ahsan Raza Durrani | Member |

13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance.

14. The frequency of meetings of the Board committees were as per following:

| • | Board Audit Committee | Six | (except for third quarter) |
|---|--|-------|----------------------------|
| • | Board Human Resources & Compensation Committee | Three | |
| • | Risk Management Committee | Three | |
| • | Information Technology Committee | One | |
| • | Board Compliance Committee | One | |
| | | | |



- 15. The board has set up an effective internal audit function that is manned by suitably qualified and experienced personnel who are conversant with the policies and procedures of the Bank.
- 16. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP) and registered with Audit Oversight Board of Pakistan, that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all other requirements of the Regulations have been complied with except for the Non compliances mentioned in Para (3), and (14) of the Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2017.

Ahsan Raza Durrani Acting President and Chief Executive Officer Summit Bank Limited

Place: Karachi Date: September 18, 2020

39



REVIEW REPORT ON STATEMENT OF COMPLIANCE CONTAINED IN THE LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017

To the Board Members of Summit Bank Limited

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of Summit Bank Limited (the Bank) for the year ended December 31, 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Bank. Our responsibility is to review, whether the statement of compliance reflects the status of the Bank's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Regulations.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Regulations requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions and also ensure compliance with the requirements of Section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to assess and determine the Bank's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Regulations as applicable to the Bank for the year ended December 31, 2018.

Further, we have highlighted instances of non-compliance in note no. 18 to the annexed Statement of compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017.

ENGAGEMENT PARTNER: MEHMOOD A. RAZZAK

Karachi Date: September 18, 2020



SERVICE QUALITY AND CUSTOMER COMPLAINTS HANDLING

At Summit Bank, 2018 has been an intensive customer experience journey, across the board.

To upturn the visibility of complaint registration process, several initiatives have been taken by Service Quality Department, such as: declaring channels for complaint lodgment on corporate website and placement of complaint leaflets in all our branches and in ATM booths.

We introduced complaints escalation matrix to ensure that customer complaints are being catered, timely and effectively.

Against each complaint, the Bank gives acknowledgement to the customer within 48 workings hours.

The customers lodge their complaints through various channels such as call centre, e-mails, letters, website, President Office/management or to Banking Mohtasib Pakistan.

Complaint Resolution & Management Unit also responds to customer once the query has been resolved. In case, the complaint cannot be resolved with 15 working days (where there is need for detailed scrutiny), an interim reply is sent within 10 working days. In case of unsatisfactory reply by the Bank or in case the complaint remains unattended beyond 30 working days, customer has an option to complain with Banking Mohtasib Pakistan.

Below are the key complaint statistics of Summit Bank for the year 2018:

Total Complaints Received: 17,258

Total Complaints Resolved: 17,059

Average Complaints' Resolution TAT: 7 Working Days

41

UNCONSOLIDATED FINANCIAL STATEMENTS



INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SUMMIT BANK LIMITED

REPORT ON THE AUDIT OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

Opinion

We have audited the annexed unconsolidated financial statements of **Summit Bank Limited** (the Bank), which comprise the unconsolidated statement of financial position as at **December 31,2018**, and the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement for the year then ended, along with unaudited certified returns received from the branches except for 16 branches which have been audited by us and notes to the unconsolidated financial statements, including a summary of significant accounting policies and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and, give the information required by the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 2018 and of the loss and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Unconsolidated Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Material Uncertainty Related to Going Concern

We draw attention to note 1.3 to the unconsolidated financial statements. As more fully described in that note, the Bank has incurred net loss of Rs. 8,751.073 million during the year ended December 31, 2018, resulting in accumulated losses of Rs. 19,899.372 million and net equity of Rs. 2,752.603 million as at December 31, 2018. The Bank's paid-up capital (net of losses), Capital Adequacy Ratio (CAR) and Leverage Ratio (LR) do not meet the requirements provided by State Bank of Pakistan (SBP) as at December 31, 2018. Furthermore, the Bank's liquidity coverage and net stable funding ratios are below the prescribed limits. These conditions indicate the existence of material uncertainty which may cast significant doubt about the Bank's ability to continue as a going concern. However, the Bank is making continued efforts for necessary injection of capital and implementation of the Bank's Plan to comply with applicable capital and liquidity requirements. Our report is not qualified in respect of this matter.



Emphasis of Matter

We draw attention to the following matters:

- As described in note 22.4 to the unconsolidated financial statements, the National Accountability Bureau (NAB) is currently conducting an investigation against certain bank accounts alleged of involvement in illegal activities in various banks. The Bank management is of the view that such investigations will not affect the ongoing operations and functions of the Bank.
- As described in note 13.4 to the unconsolidated financial statements, the Bank holds immovable property which is partially in contravention with the provisions of Banking Companies Ordinance, 1962. The same has been held in "Other Assets" for sale at the earliest possible timeline.

Our opinion is not qualified in respect of the matters stated above.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matters described in the Material Uncertainty Related to Going Concern section, we have determined the following to be the key audit matters to be communicated in our report:

| I. Provision against advances | |
|---|---|
| The Bank's credit portfolios include loans and advances, and non-funded credit facilities. The credit portfolio is spread across various domestic branches operations. As per the Bank's accounting policy (refer note 4.5 to the unconsolidated financial statements), the Bank periodically assesses the adequacy of its provisions against non-performing credit exposures in accordance with the requirements of Prudential Regulations of State Bank of Pakistan. Such regulations require specific provisioning against loan losses on the basis of an age-based criteria which should be supplemented by a subjective evaluation of Ioan loss provision against certain vulnerable corporate loans, therefore, involve use of management judgment, on | of audit procedures on selected he following: Bank's process for identification of non- performing loans including lerlying data and systems. As part we performed an analysis of the different categories of classified accounts from last year to the g date. This analysis was used to lence regarding downgrading of and declassification of accounts ming to regular, as the case may independent checks for the of provisions in line with the of the applicable Prudential |

44



S.No. **Key Audit Matters** How the matter was addressed in our audit In view of the significance of this area in terms of its In addition, we selected a representative sample of impact on the unconsolidated financial statements borrowers from the credit portfolios across various and the level of involvement of management's branches including individually significant corporate loans and performed tests and procedures such as judgment, we identified adequacy and completeness of loan loss provision as a significant area of audit review of credit documentation, repayment history and past due status, financial condition as depicted judgment and a key audit matter. by the borrowers' financial statements, nature of collateral held by the bank and status of litigation, if any, with the borrower; Based on the said credit reviews, we identified and discussed with the management the loan accounts where the credit risk appear to have increased.We reviewed the adequacy of provisions against such accounts on the basis of our independent objective evaluation of the risk mitigating factors that exist in such cases: · Review of minutes of credit control committee meetings; and • We also assessed adequacy of disclosures in the unconsolidated financial statements regarding the non-performing loans and provisions made for the same in accordance with the requirements of the applicable financial reporting framework. Deferred tax assets 2. The recognition of a deferred tax asset in respect of We obtained an understanding and evaluated the tax losses is permitted only to the extent that it is design and tested the effectiveness of controls in this area relevant to our audit.We performed substantive probable that future taxable profits will be available to utilize the tax losses carried forward. audit procedures on the recognition of deferred tax balances based on local tax regulations, and on the analysis of the recoverability of the deferred tax assets When considering the availability of future taxable in the light of relevant accounting standard. profits, judgement is required when assessing projections of future taxable income which are based We have evaluated the bank's assumptions and on approved business plans/forecasts. estimates in relation to the likelihood of generating sufficient future taxable income based on plans, prepared by the management. We have also assessed previous forecast and compared with the actual outcome for evidence of bias. Finally, we reviewed the adequacy of the disclosures made by the bank in this area and recognition / non-recognition of deferred tax asset / liability.



| S.No. | Key Audit Matters | How the matter was addressed in our audit |
|-------|--|---|
| 3. | Valuation of investments | |
| | Significant decrease in the value of investment as compared to last years' audited unconsolidated financial statements makes it significant to the unconsolidated financial statements. Therefore, we have considered this as a key audit matter. As at December 31, 2018, the Bank has investments classified as "Available-for-sale", "Held for trading" and "Held to maturity", amounting to Rs. 19,256.375 million (2017: Rs. 94,940.245 million). Investments are carried at cost or fair value in accordance with the Bank's accounting policy relating to their recognition. Provision against investments is based on impairment policy of the Bank which includes both objective and subjective factors. We identified the valuation of investments including determination of impairment allowance on investments classified as "Available-for-sale" and "Held to maturity" as a key audit matter because of their significance in relation to the total assets of the Bank and judgment/estimates involved in assessing impairment allowance. | Our procedures in respect of valuation of investments included the following: Assessing the design and testing the operating effectiveness of the relevant controls in place relating to valuation of investments; Examining the reasons of significant decline in the carrying value of investments. Checking, on a sample basis, the valuation of investments to supporting documents, observable market and break-up values; and Evaluating the management's assessment of available for sale and held to maturity investments for any additional impairment in accordance with the Bank's accounting policies and performed an independent assessment of the assumptions. |
| 4. | Capitalization and asset lives | |
| | There are a number of areas where management judgement impacts the carrying value of property and equipment, intangible assets and their respective depreciation/amortization profiles. These include: the decision to capitalize or expense costs; the annual asset life review; | We tested controls in place over the fixed asset cycle, evaluated the appropriateness of capitalization policies, performed tests of details on costs capitalized and assessed the timeliness of the transfer of assets in the course of construction. Our detailed testing on the application of the asset life review identified no issues. In performing these procedures, we challenged the judgements made by |
| | the timeliness of the transfer from assets in the course of construction; and making capital expenditures in accordance with applicable banking regulations and IFRS. | management including: the nature of underlying costs capitalized; the appropriateness of asset lives applied in the |
| | | calculation of depreciation; and compliance with relevant banking regulations and IFRS. |



S.No. **Key Audit Matters** How the matter was addressed in our audit 5. Litigations and regulatory requirements There are a number of threatened and actual legal, Our procedures included the following: regulatory and tax cases against the Bank. There is a high level of judgement involved in estimating the • testing key controls surrounding litigation, regulatory level of provisioning required. and tax procedures; · where relevant, reviewing external legal opinions obtained by management; · discussing open matters with the Bank's general counsel, litigation, regulatory and tax teams; assessing and challenging management's conclusions through understanding precedents set in similar cases; and · circularizing confirmations where appropriate, to relevant third-party legal representatives. Preparation of Financial Statements under BPRD Circular No.02 OF 2018 6. As referred to in note 4.1.1 to the unconsolidated We assessed the procedures applied by the financial statements, State bank of Pakistan (SBP) vide management for identification of changes required in its BPRD circular no. 02 of 2018, (the circular) revised the financial statements due to application of revised the statutory forms of the annual financial statements forms for the preparation of such financial statements. of banks effective from the year ended 31 December 2018. We also evaluated the sources of information used by the management for preparation of the financial The revised statutory financial reporting framework statements disclosures and internal consistency of the as applicable to the Bank, prescribes the presentation disclosures with other elements thereof. format, nature and content of disclosures in relation to various elements of the financial statements. We considered the adequacy and appropriateness of the additional disclosures and changes in the presentation of the financial statements based on the The above changes and enhancements in the financial statements are considered important and a key audit requirements of the statutory forms. matter because of the volume and significance of the changes in the financial statements resulting from the transition to the new reporting requirements.

Information Other than the Unconsolidated and Consolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the unconsolidated and consolidated financial statements and our auditors' reports thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and the Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
 resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
 omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Bank as required by the Companies Act, 2017 (XIX of 2017) and the returns referred above from the branches have been found adequate for the purpose of our audit;
- b) the unconsolidated statement of financial position, the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were in accordance with the objects and powers of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

We confirm that for the purpose of our audit we have covered more than sixty per cent of the total loans and advances of the Bank.



Other Matter

- The annual unconsolidated financial statements of the Bank for the year ended December 31, 2017 were audited by Deloitte Yousuf Adil, Chartered Accountants whose audit report dated March 09, 2018 expressed an unmodified opinion with an emphasis of matter paragraph.
- We were appointed as auditors of Summit Bank Limited after the year end. Therefore, we were unable to perform physical verification of cash and other assets as at December 31, 2018. However, we performed alternate audit procedures to satisfy ourselves regarding the balances as at December 31, 2018.

The engagement partner on the audit resulting in this independent auditor's report is Mehmood A. Razzak.

BAKER TILLY MEHMOOD IDREES QAMAR CHARTERED ACCOUNTANTS

Karachi Date: September 18, 2020

Summit S Bank

UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

| ASAI DECEIVIDER 31,2010 | | 2018 | 2017 (Restated) | 2016 (Restated) |
|---|------|------------------|--------------------|--------------------|
| | Note | (Rupees in '000) | | |
| ASSETS | | | | |
| Cash and balances with treasury banks | 5 | 5,043,089 | 13,556,723 | 12,786,616 |
| Balances with other banks | 6 | 996,982 | 2,440,333 | 2,582,531 |
| Lendings to financial institutions | 7 | - | 10,671,003 | 1,631,583 |
| Investments | 8 | 19,256,375 | 94,940,245 | 90,575,032 |
| Advances | 9 | 61,245,877 | 84,592,056 | 79,843,732 |
| Fixed assets | 10 | 8,708,878 | 12,415,601 | 12,028,159 |
| Intangible assets | 11 | 204,912 | 248,983 | 244,725 |
| Deferred tax assets | 12 | 7,214,989 | 5,804,191 | 5,200,972 |
| Other assets | 13 | 11,956,890 | 8,864,311 | 11,552,276 |
| | | 114,627,992 | 233,533,446 | 216,445,626 |
| LIABILITIES | | | | |
| Bills payable | 15 | 1,881,107 | 3,065,379 | 5,061,470 |
| Borrowings | 16 | 19,491,854 | 67,307,766 | 49,819,840 |
| Deposits and other accounts | 17 | 84,676,090 | 145,729,707 | 142,871,229 |
| Liabilities against assets subject to finance lease | | - | - | - |
| Subordinated debt | 18 | 1,495,515 | 1,495,860 | 1,496,550 |
| Deferred tax liabilities | | - | - | - |
| Other liabilities | 19 | 4,330,823 | 5,693,620 | 4,524,585 |
| | | 111,875,389 | 223,292,332 | 203,773,674 |
| NET ASSETS | | 2,752,603 | 10,241,114 | 12,671,952 |
| REPRESENTED BY | | | | |
| Share capital - net | 20 | 20,500,194 | 20,500,194 | 16,489,365 |
| Convertible preference shares | | - | - | 2,155,959 |
| Advance against subscription of shares | | - | - | 1,854,870 |
| Reserves | | (425,043) | (425,043) | (425,043) |
| Surplus / (deficit) on revaluation of assets | 21 | 2,576,824 | 1,494,942 | 2,112,002 |
| Accumulated losses | | (19,899,372) | (11,328,979) | (9,515,201) |
| | | 2,752,603 | 10,241,114 | 12,671,952 |
| CONTINGENCIES AND COMMITMENTS | 22 | | | |

The annexed notes 1 to 46 and annexures I and II form an integral part of these unconsolidated financial statements.

| Acting President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|----------------------------------|-------------------------|----------|---------------|-----------|
| | | | ANNUAL REPORT | 2018 5 51 |



UNCONSOLIDATED PROFIT AND LOSS ACCOUNT

| FOR THE YEAR ENDED DECEMBER 31, 2018 | | 2018 | 2017 (Restated) | |
|--------------------------------------|------|---------------|--------------------|--|
| | Note | ····· (Rupees | in '000) | |
| Mark-up / return / interest earned | 23 | 8,452,448 | 10,644,945 | |
| Mark-up / return / interest expensed | 24 | 6,643,025 | 7,745,052 | |
| Net Mark-up / interest Income | | 1,809,423 | 2,899,893 | |
| NON MARK-UP / INTEREST INCOME | | | | |
| Fee and commission income | 25 | 948,860 | 1,255,811 | |
| Dividend income | | 58,112 | 100,460 | |
| Foreign exchange income | | 801,340 | 620,640 | |
| Income / (loss) from derivatives | | - | - | |
| (Loss) / gain on securities | 26 | (39,370) | 292,194 | |
| Other income | 27 | 354,200 | 148,649 | |
| Total non-markup / interest income | | 2,123,142 | 2,417,754 | |
| Total Income | | 3,932,565 | 5,317,647 | |
| NON MARK-UP / INTEREST EXPENSES | | | | |
| Operating expenses | 28 | 5,657,069 | 6,069,011 | |
| Workers welfare fund | | - | - | |
| Other charges | 29 | 160,316 | 66,328 | |
| Total non-markup / interest expenses | | 5,817,385 | 6,135,339 | |
| Loss before provisions | | (1,884,920) | (817,692) | |
| Provisions and write offs - net | 30 | 8,996,035 | 1,165,709 | |
| Extra ordinary / unusual items | | - | - | |
| LOSS BEFORE TAXATION | | (10,880,855) | (1,983,401) | |
| Taxation | 31 | (2,129,782) | (43,551) | |
| LOSS AFTER TAXATION | | (8,751,073) | (1,939,850) | |
| | | (Rupees) | | |
| Basic loss per share | 32 | (3.32) | (0.86) | |
| Diluted loss per share | 32 | (3.32) | (0.86) | |
| | | | | |

The annexed notes I to 46 and annexures I and II form an integral part of these unconsolidated financial statements.

| Acti | ng President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|------|------------------------------|-------------------------|----------|----------|----------|
| 52 | S ANNUAL REPORT 2018 | | | | |

Summit S Bank

UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| FOR THE YEAR ENDED DECEMBER 31, 2018 | 2018 | 2017 (Restated) |
|--|-------------|--------------------|
| | (Restated) | |
| Loss after taxation for the year | (8,751,073) | (1,939,850) |
| Other comprehensive income / (loss) | | |
| Items that may be reclassified to profit and loss account in subsequent periods: | | |
| Movement in deficit on revaluation of investments - net of tax | (296,353) | (687,494) |
| Items that will not be reclassified to profit and loss account in subsequent periods | : | |
| Remeasurement gain on defined benefit obligations | 29,470 | 12,683 |
| Movement in surplus on revaluation of fixed assets - net of tax | 756,980 | 176,560 |
| Movement in surplus on revaluation of non-banking assets - net of tax | 17,955 | 7,263 |
| Movement in surplus on revaluation of held for sale property - net of tax | 754,510 | - |
| | 1,558,915 | 196,506 |
| Total comprehensive loss | (7,488,511) | (2,430,838) |

The annexed notes I to 46 and annexures I and II form an integral part of these unconsolidated financial statements.

| Acting President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|----------------------------------|-------------------------|----------|---------------|----------|
| | | | ANNUAL REPORT | 2018 53 |

UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2018

(1,939,850) (11,328,979) 10,241,114 (8,751,073) (490,988) (19,899,372) 2,752,603 (9,515,201) 10,559,950 2,112,002 I, 262, 562 12,671,952 Total (8,751,073) 29,470 (9,515,201) (1,939,850) Accumulated 12,683 113,389 113,532 37,678 Revenue reserve losses Surplus / (deficit) on revaluation of 754,510 754,510 Property Held for sale 774,935 2,911,842 (37,678) 2,288,117 (113,389) (113,532) (105,681) 2,217,683 183,823 Fixed / Non (105,681) 2,217,683 Banking Assets (296,353) Investments (793,175) (1,089,528) (687,494) (1,579,205) Reserve arising on amalgamation (1,579,205) (1,579,205) (1,579,205) ---(Rupees in '000)-Statutory 154,162 154,162 154,162 reserve 154,162 **Capital reserves** (1,297,298) Discount on issue of 1,297,298 shares 1,000,000 1,000,000 premium 1,000,000 1,000,000 Share 1,854,870 subscription 1,854,870 (1,854,870) of shares Advance against Convertible Preference 2,155,959 (2,155,959) 2,155,959 shares 2,155,959 (1,297,298) 16,489,365 20,500,194 17,786,663 1,854,870 20,500,194 capital Share Effect of changes in accounting policy and restatement Transfer in respect of incremental depreciation from surplus **Fransaction with owners recorded directly in equity** Fransfer in respect of incremental depreciation from surplus Reclassfication of discount on issue of shares (Note 20.2.1) Loss after taxation for the year ended December 31, 2018 on revaluation of fixed assets to accumulated losses on revaluation of fixed assets to accumulated losses Surplus realized on disposal of non-banking assets Other comprehensive income / (loss) - net of tax Other comprehensive income / (loss) - net of tax Balance as at January 01, 2017 - (Restated) Balance as at January 01, 2018 - (Restated) Reclassification of surplus to equity (Note 4.1) ssue of shares upon conversion of preference shares - net of discount on issue of shares Balance as at December 31, 2016 Balance as at December 31, 2018 oss after taxation for the year ended December 31, 2017 - Restated Shares issued during the year Transfer to statutory reserve **Fransfer** to statutory reserve

The annexed notes 1 to 46 and annexures I and II form an integral part of these unconsolidated financial statements

Acting President/Chief Executive

Chief Financial Officer

Director

Director

Director

Summit S Bank

S ANNUAL REPORT 2018

54

Summit S Bank Committed to you

UNCONSOLIDATED CASH FLOW STATEMENT

| FOR THE YEAR ENDED DECEMBER 31, 2018 | | 2018 | 2017 (Restated) |
|--|----------------|---------------------|---------------------|
| CASH FLOW FROM OPERATING ACTIVITIES | Note | ······ (Rupees | |
| Loss before taxation | | (10,880,855) | (1,983,401) |
| Less: Dividend income | | (58,112) | (100,460) |
| | | (10,938,967) | (2,083,861) |
| Adjustments: | | (07.107 | 702.112 |
| Depreciation on operating fixed assets | 10.2 | 687,197 | 703,113 |
| Depreciation on non-banking assets Amortisation | 13.1.1 11.2 | 44,559 | 29,210 |
| | 11.2 | 61,188 8,997,096 | 61,678 1,167,952 |
| Provision and write-offs excluding recoveries Loss / (gain) on sale of fixed assets | 27 | 12,651 | (35,127) |
| Gain on disposal of non-banking assets - net | 27 | (271,464) | (350) |
| Unrealised loss on revaluation of investments classified | 27 | (271,404) | (550) |
| as held-for-trading securities - net | 8.1 | | 15,885 |
| | | 9,531,227 | 1,942,361 |
| Decreases ((increases) in concreting accests | | (1,407,740) | (141,500) |
| Decrease / (increase) in operating assets Lendings to financial institutions | | 10,671,003 | (9,039,420) |
| Held-for-trading securities | | 59,486 | 310,421 |
| Advances | | 16,700,657 | (5,517,414) |
| Others assets (excluding advance taxation) | | 433,434 | 2,317,536 |
| | | 27,864,580 | (11,928,877) |
| (Decrease) / increase in operating liabilities | | , , | |
| Bills Payable | | (1,184,272) | (1,996,091) |
| Borrowings from financial institutions | | (47,788,951) | 17,458,471 |
| Deposits | | (61,053,617) | 2,858,478 |
| Other liabilities (excluding current taxation) | | (1,333,327) | 1,328,075 |
| | | (111,360,167) | 19,648,933 |
| Income tax paid | | (151,289) | (161,773) |
| Net cash (used in) / flow from operating activities | | (85,054,616) | 7,416,783 |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Net investments in available-for-sale securities | | 74,074,782 | (6,054,675) |
| Dividends received | | 63,180 | 97,939 |
| Investments in operating fixed assets | | (603,090) | (922,598) |
| Investments in intangible assets | | (17,117) | |
| Proceeds from sale of fixed assets | | 17,994 | 57,145 |
| Proceeds from sale of non-banking assets | | 1,589,188 | 4,550 |
| Net cash flow from / (used in) investing activities | | 75,124,937 | (6,817,639) |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Payments of Subordinated debt | | (345) | (690) |
| Net cash used in financing activities | | (345) | (690) |
| Effect of exchange rate changes on cash and cash equivalent | | 1,148,842 | 254,162 |
| (Decrease) / increase in cash and cash equivalents | | (8,781,182) | 852,616 |
| Cash and cash equivalents at beginning of the year | | 14,814,903 | 15,111,129 |
| Cash and cash equivalents at end of the year | 33 | 6,033,721 | 15,963,745 |
| | | | |

The annexed notes I to 46 and annexures I and II form an integral part of these unconsolidated financial statements.

| Acting President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|----------------------------------|-------------------------|----------|-----------------|-----------|
| | | | ANNUAL REPORT 2 | 2018 5 55 |



NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2018

Ι. STATUS AND NATURE OF BUSINESS

1.1 Summit Bank Limited (the Bank) is a banking company incorporated in Pakistan on December 09, 2005 as public company limited by shares under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Bank's registered office is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan. The Bank is a subsidiary of Suroor Investments Limited, a company incorporated in Mauritius, holding 66.77% of the issued, subscribed and paid up capital of the Bank as at December 31, 2018.

The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through its 179 Conventional Banking Branches and 14 Islamic Banking Branches (2017: 179 Conventional Banking Branches and 14 Islamic Banking Branches) in Pakistan as defined in the Banking Companies Ordinance, 1962.

1.2 In November 2018, VIS Credit Rating Company Limited assigned the Bank medium to long-term rating of 'BBB (Triple B minus) and short term rating of 'A-3' (A-three) while the Bank's TFC was assigned a rating of 'BBB -(SO)' (Triple B minus (Structured Obligation)).

These ratings were placed on 'Rating Watch – Negative' status. Subsequently, In February 2019, VIS Credit Rating Company Limited suspended the entity ratings of the Bank due to non-availability of updated information. Moreover, the Bank's TFC rating was assigned 'D' (Default) due to non-payment of its latest markup payment on account of lock-in-clause invoked by the Bank under the applicable Regulations of the State Bank of Pakistan (SBP). However, subsequently the TFC holders have approved extension in the maturity date of the TFC issue along with payment of all the installments (mark-up and principal) till October 27, 2020, subject to applicable regulatory approvals and compliances.VIS Credit Rating Company Limited would reassess the ratings once required information along with latest financials is made available.

1.3 During the year, the Bank has incurred net loss of Rs. 8,751.073 million resulting in accumulated losses of Rs. 19,899.372 million and net equity of Rs. 2,752.603 million. As per the applicable laws and regulations, the Bank is required to maintain Minimum Paid-up Capital (net of losses) (MCR) of Rs. 10 billion, Capital Adequacy Ratio (CAR) at 11.90% (inclusive of Capital Conservation Buffer of 1.90%), Leverage Ratio (LR) at 3.00%, Liquidity Coverage Ratio (LCR) at 100% and Net Stable Funding Ratio (NSFR) at 100% as of December 31, 2018. However, the paid up capital of the Bank (net of losses), is below Rs. 10 billion, CAR and LR are negative, while LCR and NSFR are below prescribed levels as at December 31, 2018. Subsequently, the Bank achieved compliance with the applicable NSFR and LCR requirements on December 31, 2019 and June 30, 2020 respectively.

The Bank has been taking various steps to comply with the applicable capital requirements. In this respect, earlier in November 2016, the Board of Directors of the Bank had decided to evaluate the potential merger/amalgamation option with Sindh Bank Limited. After completion of the due diligence exercise and decision of the Board of Directors of the Bank on this matter, the requisite majority of the shareholders of the Bank in their Extraordinary General Meeting (EOGM) held on November 07, 2017 had given approval for proposed amalgamation of the Bank with and into Sindh Bank Limited, subject to regulatory approvals and compliances. However, the proposed merger transaction could not be completed within the anticipated timeline and therefore both the banks decided to carry out a fresh due diligence exercise based on their audited financial statements of December 31, 2017. After completion of the fresh due diligence exercise based on the audited financial statement of December 31, 2017 and a fresh decision of the Board of Directors on this matter, the shareholders of the Bank in their Extraordinary General Meeting (EOGM) held on August 31, 2018 accorded their fresh approval for the proposed merger of the Bank with and into Sindh Bank Limited, subject to necessary regulatory approval and compliances, including but not limited to the permission of the Honourable Supreme Court of Pakistan. However, the proposed merger transaction could not proceed further and finally has been called off during IHY 2019.



In light of the above, the Bank is making best efforts to comply with applicable capital requirements through increase in capital/capital injection at the earliest. For this, the management has prepared a business plan, which has been approved by the Board.

This plan aims to improve the Bank's capital base and risk absorption capacity and provide impetus to its future growth initiatives. The key assumptions considered in the business plan are as follows:

- Injection of capital;
- Reaping benefits from the expected growth of Islamic finance in Pakistan since the Bank will speed-up the implementation process of its earlier decision of conversion to a full-fledged Islamic bank;
- Recoveries from non-performing advances through strenuous and focused recovery efforts;
- Reduction in overall level of non-earning assets held by the Bank;
- Identifying opportunities for rationalization of the cost structure;
- Improvement in the risk management and technological infrastructure of the Bank to support the business plan;
- Investments/exposures in safe avenues for achieving solid growth in the core business income; and
- Income generation through avenues for mark up income and non-mark up income.

In this respect, the Bank has received a letter dated March 27, 2020 from H.E. Nasser Abdulla Hussain Lootah (Potential Investor) pursuant to which the Potential Investor has communicated his intention to acquire at least controlling stake in the Bank by subscribing to fresh equity in the Bank and investing such amounts as may be necessary (subject to satisfactory due-diligence) to ensure that the Bank meets its Minimum Capital Requirements (MCR) and Capital Adequacy Ratio (CAR) requirement as prescribed by State Bank of Pakistan (SBP). Moreover, in compliance with the requirements of Securities Act, 2015 and Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017 applicable to such transactions, this was followed by a public announcement by the Potential Investor of the intention to acquire at least 51% of the issued and paid up capital of the Bank together with the management control. The execution of the proposed transaction is subject to due-diligence and all Regulatory and corporate approvals. Furthermore, the Bank has entered into an Exclusivity Agreement with the Potential Investor for this proposed transaction.

The management and the Board of Directors are of the view that once this capital injection transaction is successfully completed and other key assumptions stipulated in the business plan materialize, the Bank will be able to achieve the projected improvement in business results and compliance with all the applicable regulatory requirements.

2. BASIS OF PRESENTATION

2.1 STATEMENT OF COMPLIANCE

These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;



Committed to you

- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and Companies Act, 2017; and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP, vide its BSD Circular Letter no. 10 dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies till further instructions. Moreover, the SBP vide BPRD Circular No. 4 of 2015, dated February 25, 2015 has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' for banks through its notification S.R.O. 411 (I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

These unconsolidated financial statements represent separate financial statements of Summit Bank Limited in which investment in subsidiary are accounted for on the basis of direct equity interest rather on the basis of reported results. Accordingly, the consolidated financial statements have been presented separately.

Key financial figures of the Islamic banking branches are disclosed in Annexure II to these unconsolidated financial statements.

2.2 Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards, interpretation and amendments that are mandatory for the Bank's accounting periods beginning on or after January 01, 2018 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in these unconsolidated financial statements.

2.3 Standards, interpretations of and amendments to existing accounting standards that are not yet effective

The following new standards and interpretations of and amendments to existing accounting standards will be effective from the dates mentioned below against the respective standard, interpretation or amendment:

| Standard, Interpretation and Amendment | Effective date (annual periods beginning on or after) |
|---|---|
| IFRS 15 - Revenue from contracts with customers | July 01, 2018 |
| IFRS 11 - Joint Venture- (Amendments) | January 01, 2019 |
| IFRS 16 - Leases | January 01, 2019 |
| IAS 19 - Employee Benefits - (Amendments) | January 01, 2019 |
| AS 28 - Investments in Associates and Joint Ventures - (Amendments) | January 01, 2019 |
| IFRIC 23 - Uncertainty over Income Tax Treatments | January 01, 2019 |
| IFRS 3 - Business Combinations - (Amendments) | January 01, 2020 |
| Standard, Interpretation and Amendment | Effective date (annual periods ending on or after) |
| IFRS 9 - Financial Instruments: Classification and Measurement | June 30, 2019 |

ANNUAL REPORT 2018



IFRS 16 replaces existing guidance on accounting for leases, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentive and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligations to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessors' accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases.

On adoption of IFRS 16, the Bank shall recognise a right-of-use asset with a corresponding liability for lease payments. The Bank is in the process of assessing the full impact of this standard.

IFRS 9: 'Financial Instruments' addresses recognition, classification, measurement and derecognition of financial assets and financial liabilities. The standard has also introduced a new impairment model for financial assets which requires recognition of impairment charge based on an 'expected credit losses' (ECL) approach rather than the 'incurred credit losses' approach as currently followed. The ECL has impact on all assets of the Bank which are exposed to credit risk.

The Bank is in the process of assessing the full impact of this standard.

The Bank expects that adoption of the remaining interpretations and amendments will not affect its financial statements in the period of initial application.

2.4 Critical accounting estimates and judgments

The preparation of these unconsolidated financial statements in conformity with approved accounting standards as applicable in Pakistan requires the management to make judgements, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses as well as in the disclosure of contingent liabilities. It also requires the managements to exercise judgement in application of its accounting policies. The estimates and associated assumptions are based on historical experiences and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and in future periods if the revision affects both current and future periods.

Significant accounting estimates and areas where judgements were made by the management in the application of accounting policies are as follows:

| | | Note |
|---|---|---------------------|
| - | Classification and provisioning against investments | 4.4, 4.18, 8 and 30 |
| - | Classification and provisioning against non-performing loans and advances | 4.5, 9 and 30 |
| - | Useful lives of fixed and intangible assets, depreciation, amortization and revaluation | 4.6, 4.7, 10 and 11 |
| - | Impairment of assets | 4.18 |
| - | Accounting for staff retirement and other benefits | 4.11, 35 and 36 |
| - | Taxation | 4.17 and 31 |
| - | Other provisions | 4.19 |
| - | Fair value of financial instruments | 38 |
| - | Valuation of non-banking assets | 4.8 and 13.1.1 |
| | | |

ANNUAL REPORT 2018 59



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3. BASIS OF MEASUREMENT

3.1 Accounting convention

These unconsolidated financial statements have been prepared under the historical cost convention except that certain fixed assets and non banking assets in satisfaction of claims are stated at revalued amounts and certain investments have been stated at fair value and defined benefit obligations which are carried at present value.

3.2 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistani rupees, which is the Bank's functional and presentation currency.

The amount are rounded off to the nearest thousand rupees except as stated otherwise.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these unconsolidated financial statements are consistent with those of the previous financial year except as disclosed below in note 4.1.

4.1 Changes in accounting policies

4.1.1 Change in reporting format

The SBP vide BPRD Circular No.2 dated January 25, 2018 specified the new reporting format for the financial statements of banking companies. The new format has revised the disclosure requirements of the Bank for the year ended December 31, 2018 which has resulted in certain additional disclosures and reclassification of the items in these unconsolidated financial statements.

4.1.2 Surplus / Deficit on Revaluation of Fixed Assets

The Companies Ordinance, 1984 (the repealed Ordinance) was repealed through the enactment of the Companies Act, 2017 on May 30, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular No.23 dated October 04, 2017, the financial reporting requirements of the Companies Act, 2017 were only made applicable for reporting periods starting from January 01, 2018.

The repealed Ordinance specified the accounting treatment for the surplus on revaluation of fixed assets, where in, a deficit arising on revaluation of a particular property was to be adjusted against the total balance in the surplus account or, if no surplus existed, was to be charged to the unconsolidated profit and loss accounts as an impairment of the asset. However, the Companies Act, 2017 removed the specific provision allowing the above treatment and hence, a deficit arising on revaluation of a particular property is now to be accounted for in accordance with relevent IFRS, which requires that such deficit is to be taken to the unconsolidated profit and loss account as an impairment.

Consequently, the Bank has changed its policy for accounting for a deficit arising on revaluation of fixed assets and accordingly, any surplus/deficit arising on revaluation of owned property and non-banking assets acquired in satisfaction of claims is accounted for at individual level.

The effect of this change in accounting policy has no impact on these unconsolidated financial statements.



4.2 Cash and cash equivalents

For the purpose of cash flow statements, cash and cash equivalents include cash in hand, national prize bond, balances with treasury banks and balances with other banks (net of overdrawn nostro balances) in current and deposit accounts.

4.3 Lendings to / borrowings from financial institutions

The Bank enters into transactions of borrowings (re-purchase) from and lending (reverse re-purchase) to financial and other institutions, at contracted rates for a specified period of time. These are recorded as under:

a) Sale under repurchase agreements (Repo)

Securities sold subject to an agreement to repurchase at a specified future date (repos) continue to be recognized in the unconsolidated statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark up expense and is accrued over the period of the repo agreement.

b) Other borrowings

Other borrowings include borrowings from the SBP and unsecured call borrowings which are recorded at the proceeds received. Mark up paid on such borrowings is charged to the unconsolidated profit and loss account over the period of borrowings on time proportionate basis.

c) Purchase under resale agreements (Reverse Repo)

Securities purchased under agreement to resell at a specified future date (reverse repos) are not recognized in the unconsolidated statement of financial position. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark up earned and is accrued over the period of the reverse repo agreement. Securities purchased are not recognized in the unconsolidated financial statements, unless these are sold to third parties, in which case the obligation to return them is recorded at fair value as a trading liability under borrowings from financial institutions.

d) Other lendings

Other lendings include term lendings and unsecured lendings to financial institutions. These are stated net of provision. Mark up on such lendings is charged to unconsolidated profit and loss account on a time proportionate basis using effective interest rate method except mark up on impaired / delinquent lendings, which are recognized on receipt basis in accordance with the requirements of the Prudential Regulations of the SBP.

e) Musharakah

Musharakah is a profit and loss sharing transaction in which the Bank and counterparty place their funds in a pool of specific asset (managed with us in case of acceptance transaction and managed by the counter party in case of placement transaction) yielding a specified return on a predetermined profit sharing ratio. The profit of the pool is shared according to this pre-agreed ratio.

f) Bai Muajjal

Bai Muajjal is a transaction in which a party, in need of funds, purchases an easily sellable Shariah compliant security (such as Sukuk) from a counter party (the party with excess funds) on deferred payment basis and sells it on spot payment basis to a third party thereby raises liquidity. Receivable against such sale is recognized at the agreed sale price. The difference between the sale price and the carrying value on the date of disposal is recognized in the income over the period of credit sale.



4.4 Investments

4.4.1 Classification

Investments of the Bank, other than investments in subsidiary, are classified as held-for-trading, held-to-maturity and available-for-sale. The management determines the appropriate classification of its investments at the time of purchase.

Held-for-trading

These are securities which are either acquired for generating a profit from short-term fluctuations in market prices, interest rate movements, dealer's margin or are securities included in portfolio in which a pattern of short-term profit taking exists.

Held-to-maturity

These are securities with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold till maturity.

Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories.

Subsidiary

Subsidiary is an entity over which Bank has control. Investment in subsidiary is carried at cost less accumulated impairment losses, if any.

4.4.2 Regular way contracts

All purchases and sales of investments that require delivery within time frame established by regulations or market conventions are recognized at the trade date. Trade date is the date on which the Bank commits to purchase or sell the investment.

4.4.3 Initial recognition and measurement

Investments are initially recognized at cost, being the fair value of the consideration given including, in the case of investments other than held-for-trading, the acquisition cost associated with the investments.

4.4.4 Subsequent measurement

Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on re-measurement are included in the unconsolidated profit and loss account.

Held-to-maturity

These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

Available-for-sale

Quoted securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account shown in the unconsolidated statement of financial position within the equity and is taken to the unconsolidated profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.



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Unquoted equity securities are valued at the lower of cost and break-up value. The break-up value of these securities is calculated with reference to the net assets of the investee company as per the latest available audited unconsolidated financial statements. A decline in the carrying value is charged to the unconsolidated profit and loss account. Investments in other unquoted securities are valued at cost less impairment, if any.

Provision for diminution in the value of securities (except term finance certificates and sukuks) is made for impairment, if any. Provision for diminution in the value of term finance certificates and sukuks is made as per the ageing criteria prescribed by the Prudential Regulations issued by the SBP.

Available-for-sale listed equity investments are impaired when there has been a significant or prolonged decline in their fair value below their cost. The determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates, among other factors, the normal level of volatility in a share price.

Moreover, strategic investments are carried at cost less provisions for impairment.

Investment in subsidiary

Investment in subsidiary is valued at cost less impairment, if any. A reversal of an impairment loss on subsidiary is recognized as it arises provided the increased carrying value does not exceed cost.

4.5 **Advances**

Advances are stated net of general and specific provisions. The specific and general provisions for advances are made in accordance with the requirements of Prudential Regulations and other directives issued by the State Bank of Pakistan and are charged to the unconsolidated profit and loss account. Non-performing loans and advances in respect of which the Bank does not expect any recoveries in future years are written off.

Leases, where the Bank transfers substantially all the risks and rewards incidental to the ownership of an asset are classified as finance leases. A receivable is recognized at an amount equal to the present value of the minimum lease payments, including guaranteed residual value, if any. Unearned finance income is recognized over the term of the lease, so as to produce a constant periodic return on the outstanding net investment in lease.

Murabaha is a mode of financing in which the Bank sells an asset to the customer with profit disclosure usually on deferred payment basis. Profit on the transaction is recognized over the credit period. Accounting for the transaction is done under IFAS -1.

Diminishing Musharakah (DM) is a Shirkat ul Milk based product where the Bank and customer share the ownership of an asset and the Bank rents its share in the asset to the co-owner. The co-owner also purchases the Bank's share in the asset gradually. The Bank records DM asset up to its share at cost value and does not depreciate it as the customer has to purchase the asset at cost value.

In Ijarah, the Bank rents out an asset to the customer against periodic rentals. Rentals are recognized as income on accrual basis while the asset is recorded in the books at cost less accumulated depreciation. Depreciation on the leased asset is provided on a straight line basis. Ijarah asset, related cost and revenue are accounted for as per IFAS-2.

In Istisna financing, the Bank places an order to purchase some specific goods / commodities from its customers to be delivered to the Bank within an agreed time. These goods are then sold in the market on profit. Istisna goods are recorded in the books at lower of cost or market value.

In Tijarah financing, the Bank purchases specific goods / commodities on spot payment basis from its customers for onward sale. These goods are then sold in the market on profit. Goods purchased are recorded in the books at lower of cost or market value.



'Running Musharakah financing' is a participatory mode of financing whereby the Bank participates in the outcomes of a particular business / portfolio / business segment of the customer by virtue of its average investment in the customer's business. Bank's investment is determined on the basis of its average outstanding during a period as withdrawn by the customer from time to time.

The investment is recognized as 'Running Musharakah Financing' at the outstanding value and is adjusted for loss if any. Profit on the financing is separately recorded as 'Profit Receivable'.

Term Musharakah is a participatory mode of financing whereby the Bank participates in the outcomes of particular business / portfolio / business segment of the customer by virtue of its investment in the customer's business for a particular period (term). The investment is initially recognized as 'Term Musharakah Financing' at the disbursed amount and is subsequently remeasured at fair value after adjustment for losses or redemption but not profit. Profit on the financing is separately recorded as 'Profit Receivable'.

Salam is a sale transaction where the seller undertakes to supply some specific goods to buyer at a future date against an advance price fully paid on spot. Until the goods are delivered by the customer, the Bank records it as 'Advance against Salam'. After the goods are received 'Salam Inventories' are recognized at cost. Subsequently when inventories are sold, revenue is recognized and the carrying amount of those inventories is recognized as an expense.

In Musawammah financing, the Bank purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories. The Bank values its inventories at the lower of cost and net realizable value. The net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale. Cost of inventories represents actual purchases made by the Bank / customers as an agent of the Bank for subsequent sale.

4.6 Fixed assets

4.6.1 Owned

Property and equipment, other than leasehold land (which is not depreciated) and capital work-in-progress, are stated at cost or revalued amount less accumulated depreciation and accumulated impairment losses, if any. Land is carried at revalued amount less impairment losses while capital work-in-progress is stated at cost less impairment losses, if any.

Depreciation is calculated by the Bank using the straight line method which writes down the cost of assets to their residual values over the estimated useful lives. The rates at which the assets are depreciated are disclosed in note 10.2 to these unconsolidated financial statements. The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at each statement of financial position date.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed off.

Subsequent costs are included in an asset's carrying amount or recognized as a separate asset as appropriate, only when it is probable that future benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the unconsolidated profit and loss account as and when incurred.

Land and buildings are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation is credited to the surplus on revaluation of fixed assets account. Any deficit arising on subsequent revaluation of fixed assets is adjusted against the surplus of that asset or, if no surplus exists, is charged to unconsolidated profit and loss account as an impairment of the asset. The surplus on revaluation of fixed assets, to the extent of incremental depreciation, is transferred to retained earnings.



An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the assets is recognized in the unconsolidated profit and loss account in the year when asset is derecognized.

4.6.2 Capital work-in-progress

Capital work-in-progress are stated at cost less accumulated impairment losses, if any.

4.7 Intangible assets

4.7.1 Intangile assets in use

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses, if any.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Intangible assets with finite lives are amortized using the straight line method at rates specified in the relevant note. Intangible assets' residual values, if significant and their useful lives are reviewed at each date of unconsolidated statement of financial position and adjusted prospectively, if appropriate, at each balance sheet date.

Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which that asset is disposed off.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supported. If not, the change in useful life from indefinite to finite is made on a prospective basis.

4.7.2 Capital work-in-progress

Capital work-in-progress are stated at cost less accumulated impairment losses, if any.

4.7.3 Goodwill

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred over the net identifiable assets acquired and liabilities assumed as an intangible asset.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is tested for impairment annually or whenever there is an indication of impairment as per the requirement of International Accounting Standard (IAS) 36, 'Impairment of Assets'. Impairment charge in respect of goodwill is recognized in the unconsolidated profit and loss account.

4.8 Non-banking assets acquired in satisfaction of claim

Non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation and impairment losses, if any. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation of property is credited to the 'surplus on revaluation of non-banking assets' account and any deficit arising on revaluation is taken to unconsolidated profit and loss account directly. Legal fees, transfer costs and direct cost of acquiring title to property are charged to the unconsolidated profit and loss account and not capitalized.



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4.9 Deposits

Deposits are initially recorded at the amount of proceeds received. Mark up accrued on deposits is recognized separately as part of other liabilities and is charged to the unconsolidated profit and loss account on a time proportion basis.

Deposits under Islamic Banking operations are accepted on the basis of two modes i.e. Qard and Mudaraba.

Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Mudaraba basis are classified as 'Savings deposits' and 'Islamic Savings Certificate'. No profit or loss is passed on to current account depositors.

While the product features of each product differ, there is usually no restriction on withdrawals or number of transactions in current and saving accounts. In case of Islamic Savings Certificates, pre-mature withdrawals can be made as per approved terms only.

Profits realized in investment pools are distributed in pre-agreed profit sharing ratio. Rab-ul-Maal (usually Customer) share is distributed among depositors according to weightages assigned at the inception of profit calculation period. The Mudarib (Bank) can distribute its share of profit to Rab-ul-Maal as Hiba up to a specified percentage of its share in profit.

Profits are distributed from the pool and the depositors (remunerative) bear the risk of assets in the pool during the profit calculation period. In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of investments.

Asset pools are created at the Bank's discretion and the Bank can add, amend and transfer an asset to any other pool in the interests of the deposit holders.

4.10 Subordinated debt

Subordinated loans are initially recorded at the amount of proceeds received. Mark up accrued on subordinated loans is recognized separately as part of other liabilities and is charged to the unconsolidated profit and loss account over the period on an accrual basis.

4.11 Staff retirement benefits

4.11.1 Defined contribution plan

The Bank operates defined contribution provident fund for all its permanent employees. Equal monthly contributions are made both by the Bank and the employees to the fund at the rate of 10% of basic salary.

4.11.2 Defined benefit plan

The Bank operates a funded gratuity plan for all its permanent employees who have completed the minimum qualifying period of five years. Provision is made to meet the cost of such gratuity benefits on the basis of actuarial recommendations. The actuarial valuations are periodically carried out using the 'Projected Unit Credit Method'.

Annual contributions towards the defined benefit schemes are made on the basis of actuarial valuation carried out using the Projected Unit Credit Method.



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The Bank follows International Accounting Standard (IAS) 19, 'Employee Benefits'. Actuarial gains and losses are recognized in unconsolidated other comprehensive income (OCI) in the periods in which they occur. Amounts recorded in the unconsolidated profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income / expense. All other changes in the net defined benefit obligation are recognized directly in other comprehensive income with no subsequent recycling through the unconsolidated profit and loss account.

4.11.3 Employees' compensated absences

The Bank provides its liability towards compensated absences accumulated by its employees on the basis of actuarial valuation carried out using the Projected Unit Credit Method as per the requirements given in International Accounting Standard (IAS) 19, 'Employee Benefits'. Acturial gains and losses are credited or charged to the unconsolidated profit and loss account in the year in which they occur.

4.12 Foreign currencies

Foreign currency transactions

Transactions in foreign currencies are translated into rupees at the exchange rates prevailing on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in rupees terms at the rates of exchange ruling on the unconsolidated statement of financial position date. Forward foreign exchange contracts are valued at forward rates determined with reference to their respective maturities.

Translation gains and losses

Translation gains and losses are included in the unconsolidated profit and loss account.

4.13 Revenue recognition

Revenue is recognized to the extent that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following recognition criteria from 4.14 to 4.16 are used for revenue recognition:

4.14 Advances and investments

Mark up / return / interest on regular loans / advances and investments is recognized on time proportion basis. Where debt securities are purchased at premium or discount, the same is amortized through the unconsolidated profit and loss account over the remaining period using effective interest method.

Mark up / return / interest recoverable on classified loans and advances and investments is recognized on receipt basis. Mark up / return / interest on rescheduled / restructured loans and advances and investments is recognized as permitted by the regulations of the SBP.

Dividend income is recognized when the Bank's right to receive the dividend is established.

Gain and loss on sale of investments are recognized in the unconsolidated profit and loss account.

4.15 Lease financing

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Unrealized income on classified leases if any, is recognized on receipt basis.

Gains / losses on termination of lease contracts, documentation charges, front-end fees and other lease income are recognized as income on receipt basis.



4.16 Fees and commission income

Fees, brokerage and commission on letters of credit / guarantees and others are generally recognized on an accrual basis.

4.17 Taxation

Current

The charge for current taxation is based on taxable income at the current rate of taxation after taking into account applicable tax credit, rebates and exemptions available, if any, or minimum tax on turnover, whichever is higher.

Prior years

The taxation charge for prior years represents adjustments to the tax charge relating to prior years, arising from assessments / changes in laws and changes in estimates made during the current year.

Deferred

Deferred tax is recognized on all major temporary differences, tax credits and unused tax losses at the unconsolidated statement of financial position date between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. Deferred tax is calculated at the rates that are expected to apply to the periods when the differences will reverse, based on tax rates that have been enacted or substantially enacted at the unconsolidated statement of financial position date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The Bank also recognizes deferred tax asset / liability on deficit / surplus on revaluation of assets which is adjusted against related deficit / surplus in accordance with the requirements of the International Accounting Standard (IAS) 12 'Income Taxes'.

4.18 Impairment

The carrying amounts of assets are reviewed at each unconsolidated statement of financial position date for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The resulting impairment loss is taken to the unconsolidated profit and loss account.

4.19 Other provisions

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each unconsolidated statement of financial position date and are adjusted to reflect the current best estimate.



4.20 Off setting

Financial assets and financial liabilities are off set and the net amount is reported in the unconsolidated financial statements when there is a legally enforceable right to set off the recognized amounts and the Bank intends either to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

4.21 Acceptances

Acceptances comprise undertaking by the Bank to pay bill of exchange drawn on customers. The Bank expects most acceptances to be simultaneously settled with the reimbursement from the customers. Acceptances are accounted for as on the balance sheet transactions.

4.22 Financial instruments

Financial Assets and Liabilities

Financial instruments carried on the unconsolidated statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances, certain other receivables, borrowings from financial institutions, deposits, subordinated debts and certain other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them. Financial assets are de-recognized when the contractual right to future cash flows from the asset expire or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liabilities is recognized in the unconsolidated profit and loss account of the current period.

Derivative financial instruments

Derivative financial instruments are initially recognized at their fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the unconsolidated profit and loss account.

4.23 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

4.24 Segment reporting

A segment is a distinguishable component of the Bank that is subject to risks and rewards that are different from those of other segment. A business segment is one that is engaged either in providing certain products or services, whereas a geographical segment is one engaged in providing certain products or services within a particular economic environment. Segment information is presented as per the Bank's functional structure. The Bank comprises of the following main business segments:



4.24.1 Business segments

Corporate finance

This includes underwriting, securitization, investment banking, syndications, IPO related activities (excluding investments) and secondary private placements.

Trading and sales

This segment undertakes the Bank's treasury, money market and capital market activities.

Branch banking

This includes loans, deposits and other banking services to retail, individual customers, agriculture, SME and commercial customers of the Bank.

Islamic banking

This segment pertains to full scale Islamic Banking operations of the Bank.

Others

This includes the head office related activities, and all other activities not tagged to the segments above.

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4.24.2 Geographical segments

The Bank conducts all its operations in Pakistan.

| | | | 2018 | 2017 |
|----|--|------|--------------|------------|
| 5. | CASH AND BALANCES WITH TREASURY BANKS | Note | ····· (Rupee | s in '000) |
| | In hand | | | |
| | Local currency | | 2,699,662 | 3,770,371 |
| | Foreign currency | | 190,719 | 736,170 |
| | | | 2,890,381 | 4,506,541 |
| | With State Bank of Pakistan in | | | |
| | Local currency current account | 5.1 | 1,011,453 | 6,442,157 |
| | Foreign currency current account | 5.2 | 302,719 | 431,731 |
| | Foreign currency deposit account | 5.3 | 125,904 | 1,095,616 |
| | | | 1,440,076 | 7,969,504 |
| | With National Bank of Pakistan in Local currency current account | | 703,743 | 1,061,502 |
| | Prize bonds | | 8,889 | 19,176 |
| | | | 5,043,089 | 13,556,723 |
| | | | | |

- 5.1 These represent current accounts maintained under the Cash Reserve Requirement of the SBP.
- **5.2** These represent foreign currency current accounts maintained under the Cash Reserve Requirement and Special Cash Reserve Requirement of the SBP.
- 5.3 These represent deposit accounts maintained under Special Cash Reserve requirement of the SBP and a US Dollar settlement account maintained with the SBP. The return on this account is declared by the SBP on a monthly basis, it carries mark up rate ranging from 0.00% to 1.35% (2017: 0.00% to 0.37%) per annum.



| | | 2018 | 2017 |
|------------------------|--|---|---|
| ANCES WITH OTHER BANKS | Note | (Rupee | s in '000) |
| lkistan | | | |
| rrent account | | 20,475 | 10,450 |
| posit account | 6.1 | 92,365 | 128,073 |
| | | 112,840 | 138,523 |
| ide Pakistan | | | |
| rrent account | | 368,270 | 1,781,193 |
| posit account | 6.2 | 515,872 | 520,617 |
| | | 884,142 | 2,301,810 |
| | | 996,982 | 2,440,333 |
| | ANCES WITH OTHER BANKS Akistan rrent account posit account side Pakistan rrent account posit account | akistan rrrent account posit account 6.1 side Pakistan rrrent account | ANCES WITH OTHER BANKS Note (Rupee) Akistan rrent account posit account 6.1 20,475 92,365 112,840 Side Pakistan rrent account posit account 6.2 368,270 515,872 884,142 |

6.1 These represent placements with correspondent banks, carrying interest rate determined with respect to underlying currency benchmark rates ranging from 4.20% to 8.10% per annum (2017: 3.40% to 3.77% per annum).

6.2 These represent placements with correspondent banks, carrying interest rate determined with respect to underlying currency benchmark rates ranging from 0.00 % to 3.75 % per annum (2017: 0.00% to 3.00% per annum).

| | | | 2018 | 2017 |
|-----|--|------|--------|------------|
| 7. | LENDINGS TO FINANCIAL INSTITUTIONS | Note | (Rupee | s in '000) |
| | Call money lending | 7.3 | - | 1,000,000 |
| | Repurchase agreement lendings (Reverse Repo) | 7.4 | - | 3,734,980 |
| | Bai Muajjal receivable - with other financial institution | 7.5 | - | 3,936,023 |
| | Musharakah | 7.6 | - | 2,000,000 |
| | | | - | 10,671,003 |
| | Less: provision held against Lending to Financial Institutions | | - | - |
| | Lending to Financial Institutions - net of provision | | - | 10,671,003 |
| 7.1 | Particulars of lending | | | |
| | In local currency | | - | 10,671,003 |
| | In foreign currencies | | | |
| | | | - | 10,671,003 |
| | | | | |

7.2 Securities held as collateral against lendings to financial institutions

| | | 2018 | | | 2017 | |
|-----------------------|--|-----------------------------|------------------|-----------------|--------------------------------|-----------|
| | Held by ^{Fu} Bank ^a | urther give is collatera | en Total I | Held by Bank | Further given as collateral | Total |
| | | | ······ (Rupe | es in '000) ┈ | | |
| Market Treasury Bills | | - | - | 3,734,980 | - | 3,734,980 |
| | | | | | | |



- 7.2.1 The market value of securities held as collateral against repurchase agreement lendings amounted to Rs. 3,736.18 million as at December 31, 2017.
- 7.3 This represented call money lending to a financial institution that carried mark up rate of 6.50% per annum which matured in January 2018.
- 7.4 This represented lending against securities to financial institutions that carried mark up rates of 5.85% to 6.00% per annum and have matured in January 2018.
- 7.5 This represented Bai Muajjal Agreements entered into with a financial institution that carried markup rate of 5.75% per annum and have matured in January 2018.
- 7.6 This represented Musharakah placement with financial institutions that carried markup rate of 5.65% and 5.85% per annum and matured in January 2018.

| | INVESTMENTS | | 20 | 18 | | 2017 (Restated) | | | |
|---|--|-----------------------------|--------------------------------|------------------------|-------------------|-----------------------------|--------------------------------|------------------------|-------------------|
| I | Investments by type: | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value |
| | | | | | (Rupee | s in '000) | | | |
| | Held-for-trading securities | | | | | | | | |
| | Shares | - | - | - | - | 75,371 | - | (15,885) | 59,486 |
| | Available-for-sale securities | | | | | | | | |
| | Federal Government Securities | | | | | | | | |
| | - Market Treasury Bills | 1,377,071 | - | 29 | 1,377,100 | 71,838,584 | - | I,780 | 71,840,364 |
| | - Pakistan Investment Bonds | 13,969,584 | - | (1,233,323) | 12,736,261 | 13,361,634 | - | (143,388) | 13,218,246 |
| | - GoP Ijarah Sukuks | 2,250,000 | - | (40,275) | 2,209,725 | 4,793,854 | - | 16,958 | 4,810,812 |
| | Shares | | | | | | | | |
| | - Fully paid up ordinary shares-Listed | 4,147,681 | (1,947,196) | (402,628) | 1,797,857 | 4,242,291 | (1,025,818) | (1,104,867) | 2,111,606 |
| | - Fully paid up ordinary shares-Unlisted | 2,830 | (1,000) | • | 1,830 | 2,830 | (1,000) | - | I,830 |
| | - Preference shares - Unlisted | 46,035 | - | - | 46,035 | 37,056 | - | - | 37,056 |
| | Non Government Debt Securities | | | | | | | | |
| | - Term Finance Certificates | 1,611,998 | (1,008,500) | - | 603,498 | 1,611,998 | (809,212) | - | 802,786 |
| | - Sukuk Bonds | 402,070 | (200,000) | - | 202,070 | 1,905,943 | (200,000) | 28,302 | 1,734,245 |
| | Units of mutual funds | - | - | - | - | 87,861 | - | (19,054) | 68,807 |
| | | 23,807,269 | (3,156,696) | (1,676,197) | 18,974,376 | 97,882,051 | (2,036,030) | (1,220,269) | 94,625,752 |
| | Subsidiary (note no. 8.1.1) | 396,942 | (114,943) | - | 281,999 | 396,942 | (141,935) | - | 255,007 |
| | Total Investments | 24,204,211 | (3,271,639) | (1,676,197 |) 19,256,375 | 98,354,364 | (2,177,965) | (1,236,154) | 94,940,245 |

8.1.1 Particulars of assets and liabilities of subsidiary

| | 2018 | 2017 |
|--|----------|----------|
| Percentage of holding: 100% (2017: 100%) | (Rupees | in '000) |
| Country of incorporation: Pakistan | | |
| Assets | 394,726 | 407,990 |
| Liabilities | 103,611 | 80,929 |
| Revenue | 79,706 | 179,144 |
| (Loss) / profit after tax | (22,372) | 29,236 |
| Total comprehensive (loss) / income | (4,706) | 59,262 |

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| | | 2018 | | | | 2017 (Restated) | | | | |
|-----|----------------------------------|-----------------------------|--------------------------------|------------------------|-------------------|-----------------------------|--------------------------------|------------------------|-------------------|--|
| 8.2 | Investments by segments: | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | |
| | | | | | (Rupee | s in '000) | | | | |
| | Federal Government Securities | | | | | | | | | |
| | Market Treasury Bills | 1,377,071 | - | 29 | 1,377,100 | 71,838,584 | - | I,780 | 71,840,364 | |
| | Pakistan Investment Bonds | 13,969,584 | - | (1,233,323) | 12,736,261 | 13,361,634 | | (143,388) | 13,218,246 | |
| | GoP Ijarah Sukuks | 2,250,000 | - | (40,275) | 2,209,725 | 4,793,854 | | 16,958 | 4,810,812 | |
| | | 17,596,655 | - | (1,273,569) | 16,323,086 | 89,994,072 | - | (124,650) | 89,869,422 | |
| | Shares | | | | | | | | | |
| | Listed Companies | 4,147,681 | (1,947,196) | (402,628) | 1,797,857 | 4,317,662 | (1,025,818) | (1,120,752) | 2,171,092 | |
| | Unlisted Companies | 48,865 | (1,000) | - | 47,865 | 39,886 | (1,000) | - | 38,886 | |
| | | 4,196,546 | (1,948,196) | (402,628) | 1,845,722 | 4,357,548 | (1,026,818) | (1,120,752) | 2,209,978 | |
| | Non Government Debt Securities | | | | | | | | | |
| | Listed | 17,266 | (17,266) | - | - | 1,080,721 | (17,266) | 26,178 | 1,089,633 | |
| | Unlisted | 1,996,802 | (1,191,234) | - | 805,568 | 2,437,220 | (991,946) | 2,124 | 1,447,398 | |
| | | 2,014,068 | (1,208,500) | - | 805,568 | 3,517,941 | (1,009,212) | 28,302 | 2,537,031 | |
| | Units of mutual funds | - | - | - | - | 87,86 I | - | (19,054) | 68,807 | |
| | Subsidiary | | | | | | | | | |
| | Summit Capital (Private) Limited | 396,942 | (114,943) | - | 281,999 | 396,942 | (141,935) | - | 255,007 | |
| | Total Investments | 24,204,211 | (3,271,639) | (1,676,197) | 19,256,375 | 98,354,364 | (2,177,965) | (1,236,154) | 94,940,245 | |

| 8.2.1 Investments given as collateral - Market Value (Rupees in '000) Market Treasury Bills - 49,610,112 Pakistan Investment Bonds 8,190,815 10,451,041 GoP Ijarah Sukuks 1,718,824 24,720 Ordinary shares - Listed 1,718,824 24,720 12,119,364 60,085,873 2018 2017 (Restated) 8.3 Provision for diminution in value of investments (Rupees in '000) 8.3.1 Opening balance 2,177,965 1,922,043 Charge / reversals Charge for the year Reversal for the year Reversal on disposals 1,120,666 (26,992) (209,526) - (43,753) 558,752 (209,526) (43,753) Amounts written off - (49,551) | | 2018 | 2017 |
|---|---|------------|------------|
| Pakistan Investment Bonds 8,190,815 10,451,041 GoP Ijarah Sukuks 1,718,824 24,720 Ordinary shares - Listed 1,718,824 24,720 12,119,364 60,085,873 8.3 Provision for diminution in value of investments 2018 2017 8.3.1 Opening balance 2,177,965 1,922,043 Charge / reversals 1,120,666 558,752 Charge for the year 2(20,922) 2(20,526) Reversal for the year 1,093,674 305,473 Amounts written off - (49,551) | 8.2.1 Investments given as collateral - Market Value | (Rupee | s in '000) |
| GoP Ijarah Sukuks 2,209,725 - Ordinary shares - Listed 1,718,824 24,720 12,119,364 60,085,873 2018 2017 (Restated) | Market Treasury Bills | - | 49,610,112 |
| Ordinary shares - Listed 1,718,824 24,720 12,119,364 60,085,873 2018 2017 (Restated) | Pakistan Investment Bonds | 8,190,815 | 10,451,041 |
| I2,119,364 60,085,873 2018 2017 (Restated) 8.3 Provision for diminution in value of investments (Rupees in '000) 8.3.1 Opening balance 2,177,965 1,922,043 Charge / reversals Charge for the year 2(26,992) (209,526) Reversal for the year - (43,753) I,093,674 305,473 Amounts written off - (49,551) | GoP Ijarah Sukuks | 2,209,725 | - |
| 8.3 Provision for diminution in value of investments 2018 2017 (Restated) 8.3.1 Opening balance 2,177,965 1,922,043 Charge / reversals 1,120,666 558,752 Charge for the year 2(26,992) (209,526) Reversal on disposals - (43,753) Amounts written off - (49,551) | Ordinary shares - Listed | 1,718,824 | 24,720 |
| 8.3 Provision for diminution in value of investments (Restated) 8.3.1 Opening balance 2,177,965 1,922,043 Charge / reversals Charge for the year Reversal for the year Reversal on disposals 1,120,666 (26,992) - 558,752 (209,526) (43,753) Amounts written off | | 12,119,364 | 60,085,873 |
| 8.3.1 Opening balance 2,177,965 1,922,043 Charge / reversals 1,120,666 558,752 Charge for the year (26,992) (209,526) Reversal on disposals - (43,753) Amounts written off - (49,551) | | 2018 | |
| Charge / reversals I,120,666 558,752 Charge for the year (26,992) (209,526) Reversal on disposals - (43,753) Amounts written off - (49,551) | 8.3 Provision for diminution in value of investments | (Rupees | in '000) |
| Charge for the year I,120,666 558,752 Reversal for the year (26,992) (209,526) Reversal on disposals - (43,753) I,093,674 305,473 Amounts written off - (49,551) | 8.3.1 Opening balance | 2,177,965 | 1,922,043 |
| Reversal for the year (26,992) (209,526) Reversal on disposals - (43,753) I,093,674 305,473 Amounts written off - (49,551) | Charge / reversals | | |
| Reversal on disposals - (43,753) I,093,674 305,473 Amounts written off - (49,551) | Charge for the year | 1,120,666 | 558,752 |
| I,093,674 305,473 Amounts written off - (49,551) - | Reversal for the year | (26,992) | (209,526) |
| Amounts written off - (49,551) | Reversal on disposals | - | (43,753) |
| | | 1,093,674 | 305,473 |
| Closing Balance 3,271,639 2,177,965 | Amounts written off | - | (49,551) |
| | Closing Balance | 3,271,639 | 2,177,965 |



8.3.2 Particulars of provision against debt securities

| | 2 | 018 | 2017 (Restated) | | |
|----------------------------|-----------|-----------|-----------------|-----------|--|
| | NPI | Provision | NPI | Provision | |
| Category of classification | | (Rupee | es in '000) | | |
| Domestic | | | | | |
| Loss | 1,522,034 | 1,208,500 | 1,522,034 | 1,009,212 | |
| | 1,522,034 | 1,208,500 | 1,522,034 | 1,009,212 | |

8.3.3 Pursuant to the applicable Prudential Regulations, the Bank has availed the Forced Sale Value (FSV) benefit of securities / collaterals held against a non-performing investment. Had this FSV benefit not been availed by the Bank, the specific provision against investments would have been higher by Rs. 313.534 million (2017: Rs. 512.822 million). This has a net of tax positive impact of Rs. 203.797 million (2017: Rs. 333.334 million) on the profit and loss account. As per the applicable Prudential Regulations, the positive impact of FSV benefit is not available for distribution either as cash or stock dividend to shareholders and bonus to employees.

Cost

8.4 Quality of Available for Sale Securities

Details regarding quality of Available for Sale (AFS) securities are as follows:

| | C0 | st |
|--|------------|------------|
| | 2018 | 2017 |
| 8.4.1 Federal Government Securities - Government guaranteed | (Rupees | in '000) |
| Market Treasury Bills | 1,377,071 | 71,838,584 |
| Pakistan Investment Bonds | 13,969,584 | 13,361,634 |
| GoP Ijarah Sukuks | 2,250,000 | 4,793,854 |
| | 17,596,655 | 89,994,072 |
| 8.4.2 Shares | | |
| Listed Companies | | |
| - Cement | 1,444,470 | 1,461,426 |
| - Commercial Banks | 440,566 | 440,566 |
| - Cable and Electrical Goods | 7,170 | 7,170 |
| - Chemical | 1,192,904 | 1,192,890 |
| - Engineering | 260,555 | 260,555 |
| - Fertilizer | - | 72,359 |
| - Glass & Ceramics | 487,038 | 487,038 |
| - Investment Banks / Investment Companies / Securities Companies | 90,067 | 90,067 |
| - Oil and Gas Marketing Companies | - | 5,309 |
| - Power Generation and Distribution | 124,179 | 124,179 |
| - Technology and Communication | 61,304 | 61,304 |
| - Transport | 39,428 | 39,428 |
| | 4,147,681 | 4,242,291 |
| Preference Shares | | |
| - Sugar and allied industries | 46,035 | 37,056 |
| | | |

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| | Unlisted Companies | | | | 2018 | | | 2017 |
|-------|---|-----------|-----------------|---------------|--------|---------|-----------|------------------|
| | | В | reakup Valu | Cost | Brea | | Cost | Breakup value |
| | | | as at | | | | s in '000 | |
| | Arabian Sea Country Club Limited | | June 30, 2017 | 1,00 | 0 (! | 59I) | ٥٥0, ١ | (591) |
| | Pakistan Mortgage Refinance Company L | -imited D | ecember 31, 201 | 8 I,83 | 0 I, | 857 | 1,830 | 1,834 |
| | | | | 2,83 | 0 I | ,266 | 2,830 | 1,243 |
| | | | | | | | Cos | t |
| 0.4 | | _ | | | _ | 20 | 018 | 2017 |
| 8.4. | 3 Non Government Debt Securities | S | | | | ····· (| Rupees i | in '000) |
| | Listed | | | | | | | |
| | - AA+,AA,AA- | | | | | | - | 1,063,455 |
| | - Unrated | | | | | | 17,266 | 17,266 |
| | | | | | | | 17,266 | 1,080,721 |
| | Unlisted | | | | | | | |
| | - A+, A, A- | | | | | | 02,070 | 642,488 |
| | - Unrated | | | | | 1,7 | 94,732 | 1,794,732 |
| | | | | | | 1,9 | 996,802 | 2,437,220 |
| 8.4.4 | 4 Units of mutual funds | | | | | | | |
| •••• | | | | | | | | |
| | AKD Opportunity Fund | | | | | | - | 25,000 |
| | NBP Stock Fund (formerly: NAFA Stoc | ck Fund) | | | | | - | 10,861 |
| | NIT Islamic Equity Fund | | | | | | - | 52,000 |
| | | | | | | | - | 87,861 |
| 9. | ADVANCES | Perfe | orming | Non Perfo | orming | | т | otal |
| | | 2010 | 2017 | 2010 | 2017 | | 2010 | 2017 |

| Note | | | (D | | | |
|------|--------------|--|--|---|--|--|
| | | | (Rupees | in '000) | | |
| 9.1 | 39,212,961 | 68,835,228 | 35,141,957 | 17,018,495 | 74,354,918 | 85,853,723 |
| 9.2 | 5,875,686 | 10,786,098 | 882,663 | - | 6,758,349 | 10,786,098 |
| | 1,635,173 | 2,844,410 | 47,089 | 47,089 | 1,682,262 | 2,891,499 |
| | 46,723,820 | 82,465,736 | 36,071,709 | 17,065,584 | 82,795,529 | 99,531,320 |
| | | | | | | |
| | - | - | (21,502,664) | (14,909,014) | (21,502,664) | (14,909,014) |
| | (46,988) | (30,250) | - | - | (46,988) | (30,250) |
| | (46,988) | (30,250) | (21,502,664) | (14,909,014) | (21,549,652) | (14,939,264) |
| | 46,676,832 | 82,435,486 | 14,569,045 | 2,156,570 | 61,245,877 | 84,592,056 |
| | . 9.1 9.2 | 9.2 5,875,686 1,635,173 46,723,820 (46,988) (46,988) | 9.2 5,875,686 10,786,098 1,635,173 2,844,410 46,723,820 82,465,736 (46,988) (30,250) (46,988) (30,250) | 9.2 5,875,686 10,786,098 882,663 1,635,173 2,844,410 47,089 46,723,820 82,465,736 36,071,709 (46,988) (30,250) - (46,988) (30,250) (21,502,664) | 9.2 5,875,686 10,786,098 882,663 - 1,635,173 2,844,410 47,089 47,089 46,723,820 82,465,736 36,071,709 17,065,584 (46,988) (30,250) - - (46,988) (30,250) (21,502,664) (14,909,014) | 9.2 5,875,686 10,786,098 882,663 - 6,758,349 1,635,173 2,844,410 47,089 47,089 1,682,262 46,723,820 82,465,736 36,071,709 17,065,584 82,795,529 - - (21,502,664) (14,909,014) (21,502,664) (46,988) (30,250) - - (46,988) (46,988) (30,250) (21,502,664) (14,909,014) (21,549,652) |

ANNUAL REPORT 2018 5 75



9.1 Includes Net Investment in Finance Lease as disclosed below:

| | | 2018 | | _ | 2017 | | | |
|--------------------------------------|-------------------------------|--|--------------------|-----------|-------------------------------|--|--------------------|-----------|
| | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total |
| | | | | (Rupees | in '000) | | | |
| | | | | | | | | |
| Lease rentals receivable | 442,465 | 596,316 | - | 1,038,781 | 80,600 | 1,272,087 | - | 1,352,687 |
| Residual value | 234,280 | 196,809 | - | 431,089 | 52,459 | 389,263 | - | 441,722 |
| Minimum lease payments | 676,745 | 793,125 | - | 1,469,870 | 133,059 | 1,661,350 | - | 1,794,409 |
| Financial charges for future periods | (52,704) | (99,624) | - | (152,328) | (11,533) | (157,377) | - | (168,910) |
| Present value of minimum | | | | | | | | |
| lease payments | 624,041 | 693,501 | - | 1,317,542 | 121,526 | 1,503,973 | - | 1,625,499 |

9.2 These represents Islamic financing and related assets placed under Shariah permissible modes and are presented in Annexure - II to these unconsolidated financial statements.

| | | 2018 | 2017 | | |
|-----|---------------------------------|------------------|------------|--|--|
| 9.3 | Particulars of advances (Gross) | (Rupees in '000) | | | |
| | In local currency | 81,171,315 | 96,799,624 | | |
| | In foreign currencies | 1,624,214 | 2,731,696 | | |
| | | | | | |

82,795,529 99,531,320

9.4 Advances include Rs. 36,071.709 million (2017: Rs.17,065.584 million) which have been placed under non-performing status as detailed below:

| 20 | 18 | 2017 | |
|----------------------------|---|--|---|
| Non Performing Loans | Provision | Non Performing Loans | Provision (Restated) |
| | (Rupe | es in '000) | |
| | | | |
| 505,380 | 721 | ١,499 | 150 |
| 5,479,696 | 460,682 | 38,112 | 2,519 |
| 7,709,088 | 1,609,889 | 960,566 | 265,840 |
| 22,377,545 | 19,431,372 | 16,065,407 | 14,640,505 |
| 36,071,709 | 21,502,664 | 17,065,584 | 14,909,014 |
| | Non Performing Loans 505,380 5,479,696 7,709,088 22,377,545 | Performing Loans Provision (Ruper 505,380 721 5,479,696 460,682 7,709,088 1,609,889 22,377,545 19,431,372 | Non Provision Non Performing Provision Performing Loans Loans Loans (Rupees in '000) 505,380 721 1,499 5,479,696 460,682 38,112 7,709,088 1,609,889 960,566 22,377,545 19,431,372 16,065,407 |

9.5 Particulars of provision against advances

| | | 2018 | | 2018 | | 2017 (Restated |) |
|---------------------|------|------------|---------|------------|-------------|----------------|-------------|
| | | Specific | General | Total | Specific | General | Total |
| | Note | | | (Rupee | es in '000) | | |
| Opening balance | | 14,909,014 | 30,250 | 14,939,264 | 14,362,626 | 49,075 | 14,411,701 |
| Charge for the year | | 7,247,738 | 16,738 | 7,264,476 | 1,840,713 | - | 1,840,713 |
| Reversals | | (622,642) | - | (622,642) | (1,069,659) | (18,825) | (1,088,484) |
| | | 6,625,096 | 16,738 | 6,641,834 | 771,054 | (18,825) | 752,229 |
| Amounts written off | 9.6 | (31,446) | - | (31,446) | (224,666) | - | (224,666) |
| Closing balance | | 21,502,664 | 46,988 | 21,549,652 | 14,909,014 | 30,250 | 14,939,264 |

9.5.1 Particulars of provision against advances

| | | 2018 | | | 2017 (Restated |) |
|-----------------------|------------|---------|------------|-------------|----------------|------------|
| | Specific | General | Total | Specific | General | Total |
| | | | (Rupe | es in '000) | | |
| In local currency | 21,488,946 | 46,988 | 21,535,934 | 14,895,584 | 30,250 | 14,925,834 |
| In foreign currencies | 13,718 | - | 13,718 | 13,430 | - | 13,430 |
| | 21,502,664 | 46,988 | 21,549,652 | 14,909,014 | 30,250 | 14,939,264 |

9.5.2 The general provision against consumer financing is required to be maintained at varying percentages based on the non-performing loan ratio present in the portfolio. These percentages ranges from 1% to 2.5% for secured and 4% to 7% for unsecured portfolio.

The State Bank of Pakistan vide its circular No. 9 of 2017 dated December 22, 2017 reduced the requirement of maintaining general reserves against unsecured SE portfolio from 2% to 1%.

The Bank has availed the Forced Sale Value (FSV) benefit of pledged stocks, mortgaged properties, plant and machinery, shares and Cash Margin/TDRs held as collateral against non-performing advances as allowed under the applicable Prudential Regulations issued by the State Bank of Pakistan. Had the benefit not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs. 5,944.384 million (2017: Rs. 1,440.852 million). The positive impact on the profit and loss account arising from availing this benefit - net of tax amounts to Rs. 3,863.850 million (2017: Rs. 936.553 million). As per the applicable Prudential Regulations, the positive impact of FSV benefit is not available for distribution either as cash or stock dividend to shareholders and bonus to employees.

9.5.3 The SBP has granted relaxation in provisioning requirements in respect of exposure in Dewan Group. Had this relaxation not been available, provision against loans and advances would have been higher by Rs. 205.502 million (2017: Rs. 205.502 million).

77

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| | | 2018 | 2017 |
|---|------|-----------|----------|
| 9.6 PARTICULARS OF WRITE OFFs: | Note | (Rupees i | in '000) |
| 9.6.1 Against Provisions | 9.5 | 31,446 | 224,666 |
| Directly charged to profit and loss account | 30 | 3,688 | 16,861 |
| | | 35,134 | 241,527 |
| 9.6.2 Write Offs of Rs. 500,000 and above | | | |
| Domestic | 9.7 | 30,980 | 227,453 |
| Write Offs of Below Rs. 500,000 | | 4,154 | 14,074 |
| | | 35,134 | 241,527 |

9.7 DETAILS OF LOAN WRITE OFF OF Rs. 500,000/- AND ABOVE

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962 the Statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2018 is given in Annexure - I.

| | | | 2018 | 2017 |
|------|---|--------------------------|-------------|------------|
| 10 | FIXED ASSETS | Note | (Rupees | in '000) |
| | Capital work-in-progress 10.1 | & 10.1.1 | 393,222 | 4,881,938 |
| | Property and Equipment 10.2 | 2 & 10.1.1 | 8,315,656 | 7,533,663 |
| | | | 8,708,878 | 12,415,601 |
| 10.1 | Capital work-in-progress | | | |
| | Civil works and related payments / progress billings | | 388,198 | 4,877,907 |
| | Advances and other payments to suppliers and contractors | | 5,024 | 4,031 |
| | Advances and other payments against capital work in progress considered | ed doub t ful | 1,158,340 | - |
| | Less: Provision held there against | | (1,158,340) | - |
| | | | - | - |
| | | | 393,222 | 4,881,938 |
| | Less: Provision held there against | | (1,158,340) | 4,881,93 |

10.1.1 During the year, the Bank completed the construction of its multipurpose building. A portion of this building has been allocated to the Bank's head office and branch premises, while the rest has been earmarked for onward disposal in due course. On December 31, 2018, a portion of the cost allocated to head office and branch premises amounting to Rs. 884.367 million has been transferred to the building and equipment categories as per the applicable accounting standards, while the rest of the construction costs allocated to saleable portion amounting to Rs. 2,961.508 million has been transferred to 'Other Assets' category. Apart from this, carrying value of land amounting to Rs. 2,037.996 million has also been transferred from 'Property and Equipment' to 'Other Assets' category on December 31, 2018.



10.2 Property and Equipment

| | 2018 | | | | | | |
|---------------------------------------|-------------------|----------------------------------|--------------------------|--------------------------|--|-----------|-------------|
| | Leasehold land | Building on Leasehold Iand | Building Improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
| | | | | (Rupees '00 | 0) | | |
| As at January 01, 2018 | | | | | | | |
| Cost / Revalued amount | 3,041,716 | 5,691,705 | 1,659,105 | 496,683 | 1,893,295 | 172,205 | 12,954,709 |
| Accumulated depreciation / impairment | (5,670) | (2,621,464) | (1,020,740) | (336,145) | (1,341,399) | (95,628) | (5,421,046) |
| Net book value | 3,036,046 | 3,070,241 | 638,365 | 160,538 | 551,896 | 76,577 | 7,533,663 |
| Year ended December 31, 2018 | | | | | | | |
| Opening net book value | 3,036,046 | 3,070,241 | 638,365 | 160,538 | 551,896 | 76,577 | 7,533,663 |
| Additions | 176 | 791,906 | 9,416 | 22,843 | 187,545 | - | 1,011,886 |
| Movement in surplus on assets | | , | , - | , | | | |
| revalued during the year | 669,069 | 1,859,936 | - | - | - | - | 2,529,005 |
| Transferred out to other assets | (2,037,996) | - | - | - | - | - | (2,037,996) |
| Impairment loss recognised in the | | | | | | | |
| profit and loss account - net | - | - | - | - | - | - | - |
| Disposal | | | | | | | |
| Cost | - | - | (111,493) | (15,860) | (77,293) | (2,200) | (206,846) |
| Accumulated depreciation Write off | - | - | 89,917 | 12,654 | 71,431 | 2,200 | 176,202 |
| Cost | - | - | (5,953) | (821) | - | - | (6,774) |
| Accumulated depreciation | - | - | 3,243 | 470 | - | - | 3,713 |
| Depreciation charge | - | (267,629) | (153,626) | (40,206) | (202,240) | (23,496) | (687,197) |
| Closing net book value | 1,667,295 | 5,454,454 | 469,869 | 139,618 | 531,339 | 53,081 | 8,315,656 |
| As at December 31, 2018 | | | | | | | |
| Cost / Revalued amount | 1,672,965 | 8,343,547 | 1,551,075 | 502,845 | 2,003,547 | 170,005 | 14,243,984 |
| Accumulated depreciation / impairment | | (2,889,093) | | , | (1,472,208) | (116,924) | (5,928,328) |
| Net book value | 1,667,295 | 5,454,454 | 469,869 | 139,618 | 531,339 | 53,081 | 8,315,656 |
| Rate of depreciation (percentage) | | 5 | 10 | 10 - 15 | 20 - 30 | 20 | |
| | | 5 | 1.0 | 10-13 | 20-30 | 20 | |



| | 2017 | | | | | | |
|---------------------------------------|-------------------|----------------------------------|--------------------------|--------------------------|--|-----------|-------------|
| | Leasehold land | Building on Leasehold Iand | Building Improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
| | | | | (Rupees '00 | 0) | | |
| As at January 01, 2017 | | | | | | | |
| Cost / Revalued amount | 2,842,627 | 5,568,710 | 1,579,082 | 469,525 | 1,758,865 | 166,827 | 12,385,636 |
| Accumulated depreciation | - | (2,358,653) | (880,829) | (296,944) | (1,203,339) | (111,933) | (4,851,698) |
| Net book value | 2,842,627 | 3,210,057 | 698,253 | 172,581 | 555,526 | 54,894 | 7,533,938 |
| Year ended December 31, 2017 | | | | | | | |
| Opening net book value | 2,842,627 | 3,210,057 | 698,253 | 172,581 | 555,526 | 54,894 | 7,533,938 |
| Additions / Transfers | 69,166 | 112,304 | 108,111 | 32,669 | 205,474 | 70,999 | 598,723 |
| Movement in surplus on assets | , | , | , | ,: | , | , | |
| revalued during the year | 129,923 | 10,691 | - | - | - | - | 140,614 |
| Impairment loss recognised in the | | -, | | | | | |
| profit and loss account - net | (5,670) | - | - | - | - | - | (5,670) |
| Disposal | (-,, | | | | | | |
| Cost | | - | (1,306) | (1,099) | (69,564) | (65,621) | (137,590) |
| Accumulated depreciation | - | - | 1,103 | 891 | 64,397 | 49,182 | 115,573 |
| Write off | | | , | | - ,- · · · | · , - | |
| Cost | - | - | (26,782) | (4,412) | (1,480) | - | (32,674) |
| Accumulated depreciation | - | - | 18,710 | 3,743 | 1,409 | - | 23,862 |
| Depreciation charge | - | (262,811) | (159,724) | (43,835) | (203,866) | (32,877) | (703,113) |
| Closing net book value | 3,036,046 | 3,070,241 | 638,365 | 160,538 | 551,896 | 76,577 | 7,533,663 |
| As at December 31, 2017 | | | | | | | |
| Cost / Revalued amount | 3,041,716 | 5,691,705 | 1,659,105 | 496,683 | 1,893,295 | 172,205 | 12,954,709 |
| Accumulated depreciation / impairment | (5,670) | (2,621,464) | | (336,145) | (1,341,399) | (95,628) | (5,421,046) |
| Net book value | 3,036,046 | 3,070,241 | 638,365 | 160,538 | 551,896 | 76,577 | 7,533,663 |
| Rate of depreciation (percentage) | | 5 | 10 | 10 - 15 | 20 - 30 | 20 | |

- **10.2.1** The cost of fully depreciated property and equipment still in use amounts to Rs. 1,464.526 million (2017: Rs. 1,086.930 million).
- 10.2.2 The carrying amount of idle properties amounts to Rs. 436.171 million (2017: Rs. 298.445 million).
- 10.2.3 The Bank's leasehold land, building on leasehold land and building improvements were revalued by M/s. Sadruddin Associates as at December 31, 2018 on the basis of their professional assessment of the present market value. As a result of revaluation, the market value of leasehold land was determined at Rs. 1,093.382 million, building on leasehold land was determined at Rs. 3,349.624 million. There was no additional surplus booked on building improvements during the current revaluation exercise.

Had there been no revaluation, the carrying value of revalued assets would have been as follows:

| | 20 | 2018 | | 17 |
|-----------------------------|------------------|------------|-------------|------------|
| | Original Cost | Book Value | | Book Value |
| | | (Rupee | es in '000) | |
| Leasehold land | 998,942 | 993,272 | 1,875,977 | 1,870,307 |
| Buildings on leasehold land | 4,010,239 | 2,428,761 | 3,218,332 | 1,801,071 |
| Buildings improvements | 1,445,747 | 456,63 l | 1,553,777 | 615,009 |



10.2.4 Useful life of assets

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As at December 31, 2018, the management has revised its accounting estimate in respect of useful life of buildings on leasehold land. The useful life has been reassessed based on the assessment carried out by the independent valuer, M/s Saddruddin Associates. Accordingly, depreciation rates have been revised from 5% per annum to 2.5% to 5% per annum in case of building on leasehold land. The revision has been made after taking into account the expected pattern of recovery of economic benefits associated with the use of these assets. The revision will be accounted for prospectively i.e. from January 01, 2019 in accordance with the requirements of International Accounting Standard 8, 'Accounting Policies, Changes in Accounting Estimate and Errors'.

10.2.5 Sale of fixed assets to related parties are disclosed below:

| | Particulars of assets | Cost | Net book value (Rupees in '(| Sale price 000) | disnosal | Particulars of purchaser |
|-----|---|--------------|------------------------------------|--------------------|---------------------------|---------------------------------------|
| | Electrical, office and computer equipment | | | | | |
| | Laptop | 55 | - | 5 A | s Per Policy | Mr. Gulrays Khan (ex- employee) |
| | Laptop | 58 | 6 | 9 A | s Per Policy | Mr. Shahid Sumar (ex- employee) |
| | | | | | 2018 | 2017 |
| Ι. | INTANGIBLE ASSETS | | | Note | (Rupee | s in '000) |
| | Capital work-in-progress Intangible assets in use | | | 11.1 11.2 | 53,488 5 ,424 | 51,343 197,640 |
| | | | | | 204,912 | 248,983 |
| 1.1 | Capital work-in-progress | | | | | |
| | Advance to suppliers and contractors | | | | 53,488 | 51,343 |
| | Advance against capital work in progress co Less: Provision held there against | onsidered do | bubtful | | 141,224 (141,224) - | 41,224 (141,224) - |
| | | | | | 53,488 | 51,343 |



11.2 Intangible assets in use

| 2 In | tangible assets in use | 2018 | | | | | |
|--|---|--|--|---|---|--|--|
| | | Computer softwares | Core deposits | Brand name | Total | | |
| | | | (Rupees | in '000) | | | |
| As | at January 01, 2018 | | | | | | |
| Co | ost | 460,396 | 209,874 | 143,838 | 814,108 | | |
| | cumulated amortisation and impairment | (376,036) | (143,353) | (97,079) | (616,468) | | |
| Ne | et book value | 84,360 | 66,521 | 46,759 | 197,640 | | |
| Ye | ar ended December 31, 2018 | | | | | | |
| OF | bening net book value Iditions: | 84,360 | 66,521 | 46,759 | 197,640 | | |
| - (| directly purchased | 14,972 | - | - | 14,972 | | |
| | nortisation charge | (25,815) | (20,987) | (14,386) | (61,188) | | |
| Cl | osing net book value | 73,517 | 45,534 | 32,373 | 151,424 | | |
| As | at December 31, 2018 | | | | | | |
| Co | ost | 475,368 | 209,874 | 143,838 | 829,080 | | |
| | cumulated amortisation and impairment | (401,851) | (164,340) | (111,465) | (677,656) | | |
| Ne | et book value | 73,517 | 45,534 | 32,373 | 151,424 | | |
| Ra | te of amortisation (percentage) | 20 | 10 | 10 | | | |
| Us | eful life (years) | 5 | 10 | 10 | | | |
| | | | 2 | 017 | | | |
| | | Computer | Core deposits | Brand name | Total | | |
| | | softwares | ueposits | | | | |
| | | softwares | • | in '000) | | | |
| | at January 01, 2017 | | (Rupees | |] | | |
| Co | ost | 445,803 | (Rupees 209,874 | 143,838 | 799,515 | | |
| Co Ac | ost cumulated amortisation and impairment | 445,803 (349,730) | (Rupees 209,874 (122,365) | l 43,838 (82,695) | 799,515 (554,790) | | |
| Co Ac | ost | 445,803 | (Rupees 209,874 | 143,838 | 799,515 | | |
| Co Ac Ne Ye | ost ecumulated amortisation and impairment et book value ear ended December 31, 2017 | 445,803 (349,730) 96,073 | (Rupees 209,874 (122,365) 87,509 | 43,838 (82,695) 6 , 43 | 799,515 (554,790) 244,725 | | |
| Co Ac Ne Ye Of | ost cumulated amortisation and impairment et book value | 445,803 (349,730) | (Rupees 209,874 (122,365) | l 43,838 (82,695) | 799,515 (554,790) | | |
| Co Ac Ne Of Ad | ost ccumulated amortisation and impairment et book value ear ended December 31, 2017 bening net book value Iditions: directly purchased | 445,803 (349,730) 96,073 96,073 14,593 | (Rupees 209,874 (122,365) 87,509 87,509 | 143,838 (82,695) 61,143 61,143 | 799,515 (554,790) 244,725 244,725 14,593 | | |
| Co Ac Ne Op Ad | ost ccumulated amortisation and impairment et book value ear ended December 31, 2017 bening net book value Iditions: directly purchased nortisation charge | 445,803 (349,730) 96,073 96,073 14,593 (26,306) | (Rupees 209,874 (122,365) 87,509 87,509 - (20,988) | 143,838 (82,695) 61,143 61,143 - (14,384) | 799,515 (554,790) 244,725 244,725 14,593 (61,678) | | |
| Co Ac Ne Op Ac An | ost ccumulated amortisation and impairment et book value ear ended December 31, 2017 bening net book value Iditions: directly purchased | 445,803 (349,730) 96,073 96,073 14,593 | (Rupees 209,874 (122,365) 87,509 87,509 | 143,838 (82,695) 61,143 61,143 | 799,515 (554,790) 244,725 244,725 14,593 | | |
| Co Ac Ne Op Ad Ch An Ch | ost ecumulated amortisation and impairment et book value ear ended December 31, 2017 bening net book value Iditions: directly purchased nortisation charge osing net book value s at December 31, 2017 | 445,803 (349,730) 96,073 96,073 14,593 (26,306) 84,360 | (Rupees 209,874 (122,365) 87,509 87,509 - (20,988) 66,521 | 43,838 (82,695) 61,143 61,143 - (14,384) 46,759 | 799,515 (554,790) 244,725 244,725 14,593 (61,678) 197,640 | | |
| Co Ac Ne Op Ad Ch Ch | ost coumulated amortisation and impairment et book value ear ended December 31, 2017 bening net book value Iditions: directly purchased nortisation charge osing net book value s at December 31, 2017 ost | 445,803 (349,730) 96,073 96,073 14,593 (26,306) 84,360 460,396 | (Rupees 209,874 (122,365) 87,509 87,509 | 43,838 (82,695) 61,143 61,143 - (14,384) 46,759 43,838 | 799,515 (554,790) 244,725 244,725 14,593 (61,678) 197,640 814,108 | | |
| Co Ac Ne Of Ad Co Ac Ac | ext accumulated amortisation and impairment ext book value exar ended December 31, 2017 bening net book value Iditions: directly purchased nortisation charge osing net book value at December 31, 2017 ost ecumulated amortisation and impairment | 445,803 (349,730) 96,073 96,073 14,593 (26,306) 84,360 460,396 (376,036) | (Rupees 209,874 (122,365) 87,509 87,509 (20,988) 66,521 209,874 (143,353) | 143,838 (82,695) 61,143 61,143 (14,384) 46,759 143,838 (97,079) | 799,515 (554,790) 244,725 244,725 14,593 (61,678) 197,640 814,108 (616,468) | | |
| Co Ac Ne Of Ad Co Ac Co Ac | ost coumulated amortisation and impairment et book value ear ended December 31, 2017 bening net book value Iditions: directly purchased nortisation charge osing net book value s at December 31, 2017 ost | 445,803 (349,730) 96,073 96,073 14,593 (26,306) 84,360 460,396 | (Rupees 209,874 (122,365) 87,509 87,509 | 43,838 (82,695) 61,143 61,143 - (14,384) 46,759 43,838 | 799,515 (554,790) 244,725 244,725 14,593 (61,678) 197,640 814,108 | | |
| Co Ac Ne Op Ad Co An Clo As Co Ac | ext accumulated amortisation and impairment ext book value exar ended December 31, 2017 bening net book value Iditions: directly purchased nortisation charge osing net book value at December 31, 2017 ost ecumulated amortisation and impairment | 445,803 (349,730) 96,073 96,073 14,593 (26,306) 84,360 460,396 (376,036) | (Rupees 209,874 (122,365) 87,509 87,509 (20,988) 66,521 209,874 (143,353) | 143,838 (82,695) 61,143 61,143 (14,384) 46,759 143,838 (97,079) | 799,515 (554,790) 244,725 244,725 14,593 (61,678) 197,640 814,108 (616,468) | | |
| Co Ac Ne Op Ad Co Ac Ac Ac Ac Ac Ac Ac Ac Ac Ac Ac Ac Ac | ext ext book value ext ended December 31, 2017 being net book value ditions: directly purchased nortisation charge osing net book value s at December 31, 2017 bet ext mulated amortisation and impairment ext book value | 445,803 (349,730) 96,073 96,073 14,593 (26,306) 84,360 460,396 (376,036) 84,360 | (Rupees 209,874 (122,365) 87,509 87,509 - (20,988) 66,521 209,874 (143,353) 66,521 | 43,838 (82,695) 61,143 61,143 (14,384) 46,759 43,838 (97,079) 46,759 | 799,515 (554,790) 244,725 244,725 14,593 (61,678) 197,640 814,108 (616,468) | | |



11.2.1 The cost of fully amortised intangible assets still in use amounts to Rs. 337.933 million (2017: Rs. 333.385 million).

12. DEFERRED TAX ASSETS

Deductible Temporary Differences on

- Tax losses carried forward
- Deficit on revaluation of investments
- Provision against advances, off balance sheet etc.
- Provision for impairment loss Investment
- Provision against intangible assets
- Staff compensated absences
- Unrealised loss on HFT portfolio
- Provision against other assets

Taxable Temporary Differences on

- Surplus on revaluation of fixed assets
- Surplus on revaluation of Property Held for sale
- Surplus on revaluation of non-banking assets
- Fixed assets
- Unrealized (gain) on forward exchange contracts

| | 20 | 810 | | | | | | | |
|------------------------------|--|-----|--|-------------------------------|--|--|--|--|--|
| As at January 01, 2018 | Recognised in profit and loss account | | Recognised in Other omprehensive Income | As at December 31, 2018 | | | | | |
| | (Rupees in '000) | | | | | | | | |
| | | | | | | | | | |
| 4,103,554 | (291,63 | 0) | - | 3,811,924 | | | | | |
| 427,094 | | - | 159,575 | 586,669 | | | | | |
| 1,309,930 | 2,123,95 | 2 | - | 3,433,882 | | | | | |
| 762,288 | 382,78 | 6 | | 1,145,074 | | | | | |
| 43,107 | | - | | 43,107 | | | | | |
| 36,558 | (1,17 | 8) | | 35,380 | | | | | |
| 5,560 | (5,56 | 0) | | · - | | | | | |
| 149,656 | | - | - | 149,656 | | | | | |
| 6,837,747 | 2,208,37 | 0 | 159,575 | 9,205,692 | | | | | |
| (452,385) | | - | (611,239 |) (1,063,624) | | | | | |
| - | | - | (406,274 | | | | | | |
| (151,972) | | - | 10,619 | | | | | | |
| (398,770) | | 0 | | (382,530) | | | | | |
| (30,429) | | | | 3,078 | | | | | |
| (1,033,556) | | 7 | (1,006,894 |) (1,990,703) | | | | | |

5,804,191 2,258,117 (847,319) 7,214,989

2017 (Restated) Recognised Recognised As at As at in profit in Other January 01, December 31, Comprehensive and loss 2017 2017 account Income (Rupees in '000) -----3,899,918 203,636 4,103,554 56,905 370.189 427,094 1,430,583 (120,653) 1,309,930 672,715 89,573 762,288 43.107 43.107 34.406 2.152 36,558 5,473 5,560 87 149,656 149,656 6,292,763 174.795 370,189 6,837,747 (488, 329)35,944 (452, 385)(148,062) (3,910)(151,972)(398,770) (455, 400)56,630 (30, 429)(30, 429)(1,091,791)26,201 32.034 (1,033,556)5,200,972 200,996 402,223 5,804,191

Deductible Temporary Differences on

- Tax losses carried forward
- Deficit on revaluation of investments
- Provision against advances, off balance sheet etc.
- Provision for impairment loss Investment
- Provision against intangible assets
- Staff compensated absences
- Unrealised loss on HFT portfolio
- Provision against other assets

Taxable Temporary Differences on

- Surplus on revaluation of fixed assets
- Surplus on revaluation of Property Held for sale
- Surplus on revaluation of non-banking assets
- Fixed assets
- Unrealized gain on forward exchange contracts



12.1 The net deferred tax asset has been recognized in accordance with the Bank's accounting policy. The management, based on financial projections, estimates that sufficient taxable profits would be available in future against which the recognized deferred tax asset could be realized. The projections include certain key assumptions underlying managements' estimation of profits. Any significant change in such assumptions may have effect on the recoverability of deferred tax asset. Management believes that it is probable that the bank would be able to achieve the profits and consequently, the recognized deferred tax asset will be fully realized in future.

| | in future. | | 2018 | 2017 (Restated) |
|------|---|------|------------|--------------------|
| 13. | OTHER ASSETS | Note | (Rupees | in '000) |
| | Income/ Mark-up accrued in local currency - net of provision | | 1,631,155 | 1,840,648 |
| | Income/ Mark-up accrued in foreign currencies - net of provision | | 2,805 | 2,088 |
| | Advances, deposits, advance rent and other prepayments | | 428,590 | 515,483 |
| | Advance taxation (payments less provisions) | | 570,805 | 547,851 |
| | Non-banking assets acquired in satisfaction of claims | 13.1 | 2,802,674 | 4,087,280 |
| | Branch adjustment account | | 20 | 54 |
| | Mark to market gain on forward foreign exchange contracts | | - | 86,939 |
| | Acceptances | | 1,118,180 | 1,276,921 |
| | Receivable from brokers | | 5,038 | 25,617 |
| | Stationery and stamps on hand | | 8,999 | 10,071 |
| | Dividend receivable | | - | 5,068 |
| | Commission receivable on home remittance | 13.3 | 134,985 | 67,483 |
| | Property - Held for sale | 13.4 | 3,838,719 | - |
| | Others | | 435,111 | 453,036 |
| | | | 10,977,081 | 8,918,539 |
| | Less: Provision held against other assets | 13.2 | (584,840) | (488,435) |
| | Other Assets (Net of Provision) | | 10,392,241 | 8,430,104 |
| | Surplus on revaluation of non-banking assets acquired in satisfaction of claims | | 403,865 | 434,207 |
| | Surplus on revaluation of Property - Held for sale | | 1,160,784 | - |
| | Other Assets - total | | 11,956,890 | 8,864,311 |
| | | | 2018 | 2017 |
| | | | (Rupees | |
| | | | (nupees | III 000j |
| 13.1 | Market value of Non-banking assets acquired in satisfaction of claims | | 3,343,789 | 5,570,934 |

The non banking assets of the Bank were revalued on December 31, 2018 by independent valuer 'M/s. Sadruddin Associates', PBA approved valuer based on market values of the properties ascertained by sale / purchase price and inspection of the properties which resulted in an increase in surplus of Rs. 7.335 million.

| | 2018 | 2017 | |
|--|------------------|-----------|--|
| 13.1.1 Non-banking assets acquired in satisfaction of claims | (Rupees in '000) | | |
| Opening Balance | 4,267,296 | 3,713,735 | |
| Additions | 40,000 | 716,391 | |
| Revaluation | 7,335 | , 74 | |
| Disposals | (1,317,724) | (4,200) | |
| Transfer to fixed assets | - | (140,594) | |
| Depreciation | (44,559) | (29,210) | |
| Provision | (36,356) | - | |
| Closing Balance | 2,915,992 | 4,267,296 | |
| | | | |

84 S ANNUAL REPORT 2018

Summit S Bank

| 13.1.2 Gain on Disposal of Non-banking assets acquired in satisfaction of claims | 2018 2017 (Rupees in '000) | |
|--|-------------------------------|---------|
| Disposal Proceeds | 1,589,188 | 4,550 |
| less | | |
| - Cost | (1,327,307) | (4,200) |
| - Depreciation | 9,583 | - |
| | (1,317,724) | (4,200) |
| Gain | 271,464 | 350 |
| 13.2 Provision held against other assets | | |
| Income / Mark-up accrued in local currency - net of provision | 1,389 | 1,389 |
| Advances, deposits, advance rent & other prepayments | 79,664 | 23,664 |
| Non banking assets acquired in satisfaction of claims | 290,547 | 254,191 |
| Commission receivable on guarantees | 9,880 | 9,880 |
| Receivable from Dewan Group | 34,436 | 34,436 |
| Account Receivable - Sundry Claims | 33,73 | 129,616 |
| Receivable from Speedway Fondmetal (Pakistan) Limited | 25,694 | 25,694 |
| Others | 9,499 | 9,565 |
| | 584,840 | 488,435 |
| 13.2.1 Movement in provision held against other assets | | |
| Opening balance | 488,435 | 427,589 |
| Charge for the year | 96,499 | 60,974 |
| Reversals | - | (128) |
| Amount Written off | (94) | - |
| Closing balance | 584,840 | 488,435 |

13.3 This represents commission receivable from the SBP in respect of home remittances channelized through the Bank as per agreement entered into with the SBP.

13.4 This represents a portion of the Bank's self constructed property which has been earmarked for selling in the near future. This property has been transferred from Property and Equipment (land and capital work in progress) to other assets at the year end. Accordingly, the surplus held on this property represents surplus recognized till December 31, 2018 i.e. till the date of transfer of this asset to the 'Other Assets' category in accordance with the accounting policy for fixed assets. Moreover, this property will be carried at lower of market value / fair value less cost to sell and carrying amount at the time of transfer from owned assets category.

| 14. | CONTINGENT ASSETS There were no contingent assets at the balance sheet date. | 2018 2017 (Rupees in '000) | |
|-----|--|-------------------------------|----------------|
| 15. | BILLS PAYABLE | | |
| | In Pakistan Outside Pakistan | 1,881,107 - | 3,065,379 - |
| | | 1,881,107 | 3,065,379 |
| | | ANNUAL REPORT | <u>2018</u> 85 |



16.

| BORROWINGS | Note | 2018 (Rupee | 2017 in '000) | |
|---|------|----------------|------------------|--|
| Secured | | | | |
| Borrowings from State Bank of Pakistan | | | | |
| - Under export refinance scheme | 16.1 | 6,792,628 | 6,707,142 | |
| - Under Islamic Export Refinance Scheme (IERF) | 16.2 | 250,000 | 250,000 | |
| - Under Long-term financing facility | 16.3 | 756,323 | 108,600 | |
| - Under Locally Manufactured Machinery (LMM) scheme | 16.4 | 3,363 | - | |
| - Repurchase agreement borrowings | 16.5 | 8,163,360 | 40,198,208 | |
| | | 15,965,674 | 47,263,950 | |
| Repurchase agreement borrowings | 16.6 | 1,000,000 | - | |
| Foreign bills - rediscounted | | 608,830 | 640,870 | |
| Total secured | | 17,574,504 | 47,904,820 | |
| Unsecured | | | | |
| Call borrowings | 16.7 | 1,911,000 | 19,369,635 | |
| Overdrawn nostro accounts | | 6,350 | 33,311 | |
| Total unsecured | | 1,917,350 | 19,402,946 | |
| | | 19,491,854 | 67,307,766 | |

- 16.1 The Bank has entered into an agreement with SBP for extending export finance to its customers. Borrowing under the export refinance scheme of SBP carry mark-up rates ranging from 1.00% to 2.00% per annum (2017: 1.00% to 2.00% per annum). These are secured against demand promissory notes and are due to mature latest by June 2019 (2017: latest by June 2018).
- 16.2 The Bank has entered into an agreement with SBP for extending export finance to its islamic customers. Borrowing under the export refinance scheme of SBP carry mark-up rate of 2.00% per annum (2017: 2.00% per annum). These are secured against demand promissory notes and are due to mature latest by February 2019 (2017: latest by May 2018).
- 16.3 These represent borrowings from SBP under scheme for long term financing facility at mark-up rates ranging from 2.00% to 3.00% per annum (2017: 2.50% per annum) and have varying long term maturities latest due by November 2022 (2017: latest due by November 2022). Under the agreement, SBP has a right to recover the outstanding amount from the Bank at the respective maturity dates of each finance by directly debiting current account of the Bank maintained by the SBP.
- 16.4 These represent long term borrowings from State Bank of Pakistan at a mark-up rate of 2.00% per annum, which will mature latest by July 2023.
- 16.5 These represent borrowings from State Bank of Pakistan at a mark-up rate of 10.20% (2017: ranging from 5.83% and 5.85%) per annum, which will mature on January 04, 2019 (2017: January 05, 2018).
- **16.6** These represent borrowings from a financial institution at a mark-up rate of 12.50% (2017: Nil) per annum, which will mature on January 14, 2019 (2017: Nil).
- 16.7 This represent call borrowing from a financial institution carrying a mark-up rate of 10.50% per annum (2017 : 5.80% and 5.81%), which will mature on January 04, 2019. The Bank has placed GoP Ijarah Sukuks with market value of Rs. 2,209.725 million (Treasury bills: 2017: Rs. 19,752.45 million) as collateral against these borrowings.



674,181

2018 2017 (Rupees in '000)

18,876,674 66,633,585

19,491,854 67,307,766

615,180

16.8 Particulars of borrowings with respect to currencies

In local currency In foreign currencies

17. DEPOSITS AND OTHER ACCOUNTS

| | | 2018 | | 2017 | | |
|------------------------|----------------------|--------------------------|------------|----------------------|--------------------------|-------------|
| | In Local Currency | In Foreign currencies | Total | In Local Currency | In Foreign currencies | Total |
| Customer | | | (Rupees | in '000) | | |
| Customers | 27 (04 4) 5 | | 20.222.444 | 41 501 075 | 2 205 510 | 42 077 405 |
| Current deposits | 27,684,415 | 1,539,251 | 29,223,666 | 41,581,975 | 2,395,510 | 43,977,485 |
| Savings deposits | 34,873,064 | 1,605,157 | 36,478,221 | 49,491,992 | 2,037,769 | 51,529,761 |
| Term deposits | 8,624,571 | 1,579,424 | 10,203,995 | 29,083,607 | 3,040,824 | 32,124,431 |
| Others | 4,579,025 | 21,838 | 4,600,863 | 5,501,388 | 17,364 | 5,518,752 |
| | 75,761,075 | 4,745,670 | 80,506,745 | 125,658,962 | 7,491,467 | 133,150,429 |
| Financial Institutions | | | | | | |
| Current deposits | 988,132 | 126,472 | 1,114,604 | 1,320,784 | 220,994 | 1,541,778 |
| Savings deposits | 2,254,400 | 4 | 2,254,404 | 8,285,139 | 3 | 8,285,142 |
| Term deposits | 800,337 | - | 800,337 | 2,752,358 | - | 2,752,358 |
| Others | - | - | - | - | - | - |
| | 4,042,869 | 126,476 | 4,169,345 | 12,358,281 | 220,997 | 12,579,278 |
| | 79,803,944 | 4,872,146 | 84,676,090 | 138,017,243 | 7,712,464 | 145,729,707 |

| 17.1 Composition of deposits | 2018 (Rupees | 2017 s in '000) |
|---|--|--|
| Individuals Government (Federal and Provincial) Public Sector Entities Banking Companies Non-Banking Financial Institutions Private Sector | 51,892,210 5,265,529 585,047 822,670 3,351,728 22,758,906 | 83,845,212 6,809,679 530,639 2,136,670 8,941,194 43,466,313 |
| | 84,676,090 | 145,729,707 |

17.2 Deposits include Eligible Deposits of Rs. 55,944.727 million (2017: Rs. 64,599.446 million) protected under Depositors Protection Mechanism introduced by the State Bank of Pakistan.

18. SUBORDINATED DEBT

| Issue amount | Rs. 1,500,000,000 |
|--------------|-------------------|
| | |

Issue date October 27, 2011



Maturity date

October 27, 2019 (2017: October 26, 2018)

The TFC holders vide their extraordinary resolution dated November 19, 2018 and April 10, 2019 have approved the extension in the tenor of TFC by one year i.e. October 27, 2019 along with revision in repayment schedule until the revised maturity date i.e. October 27, 2019. Subsequent to obtaining the approval of the TFC Holders, the Bank after complying with all the requisite regulatory approvals and compliances undertook the execution of the amendment in the Declaration of Trust incorporating the revision in maturity date and rescheduling of coupon payment until October 27, 2019, whose final approval was granted by the State Bank of Pakistan on October 21, 2019.

Subsequently, in order to protect the interest of the TFC Holders, the Bank convened an extraordinary meeting of the TFC Holders held on October 25, 2019 to seek their approval for extension of further one (1) year in the tenure of the TFC Issue along with the extension in the payments of all the redemption amount (principal and the related mark up) as per the revised maturity date of October 27, 2020.

The TFC Holders in their adjourned extraordinary general meeting held on November 20, 2019 have approved the extension of further one (1) year in the tenure of the TFC Issue along with the extension in the payments of all the redemption amount (principal and the related mark-up) as per the revised maturity date of October 27, 2020. Subject to obtaining all the requisite approvals and ensuring regulatory compliances, the Bank shall proceed with the necessary amendment in the Declaration of Trust.

Rating BBB- (SO) (Triple B minus (Structured Obligation)) issued on November 23, 2018. Subsequently downgraded to 'D' (Default) on February 01, 2019.

Security Unsecured.

Redemption / Profit The redemption / profit payment details are mentioned in the above maturity date clause. payment frequency

Mark up Base rate (6 months KIBOR - ask side) plus 325 bps.

Call option The Bank may call the TFC's subject to SBP's prior written approval, on any profit payment date after the 60th month from the last day of public subscription, with not less than 30 days prior notice to be given to the Trustee. The Call option once announced will not be revocable. Further, no premium will be paid to the TFC Holders in case the call option is exercised by the Bank.

Lock-in-clause Neither interest nor principal can be paid (even at maturity) if such payments will result in a shortfall in the Bank's Minimum Capital Requirements (MCR) or Capital Adequacy Ratio (CAR) or increase in the existing shortfall in MCR and CAR.

Summit S Bank

Committed to you

| 19. | OTHER LIABILITIES | Note | 2018 (Rupees | 2017 (Restated) in '000) |
|-----|---|------|-----------------|--------------------------------|
| | Mark-up/return/interest payable in local currency | | 827,718 | 1,848,839 |
| | Mark-up/return/interest payable in foreign currencies | | 7,780 | 4,621 |
| | Unearned income | | 15,223 | 14,251 |
| | Accrued expenses | | 196,893 | 74,755 |
| | Advance payments | 19.1 | 438,852 | 602,308 |
| | Acceptances | | 1,118,180 | 1,276,921 |
| | Unclaimed dividends | | 2,213 | 2,213 |
| | Mark to market loss on forward foreign exchange contracts | | 8,793 | - |
| | Payable to defined benefit plan | 35.7 | 33,358 | 50,53 I |
| | Charity fund balance | | 844 | 63 |
| | Security deposits against lease | | 789,230 | 750,561 |
| | Payable to Bangladesh Bank | 19.2 | 41,389 | 41,389 |
| | Payable to Rupali Bank Limited - Bangladesh | 19.3 | 16,293 | 16,293 |
| | Payable to vendors / creditors | | 126,321 | 115,404 |
| | Provision for compensated absences | 35.7 | 101,082 | 104,448 |
| | Payable to Bank of Ceylon, Colombo | | 20,163 | 20,163 |
| | Retention money | | 6,671 | 5,452 |
| | Workers' Welfare Fund | 19.4 | 13,360 | 13,360 |
| | Withholding taxes and government levies payable | | 13,481 | 43,478 |
| | Federal excise duty and sales tax payable | | 10,254 | 13,619 |
| | Payable to other banks against clearing and settlement | | 137 | 395,419 |
| | Commission payable on home remittances | 19.5 | 125,375 | 58,790 |
| | Others | | 417,213 | 240,742 |
| | | | 4,330,823 | 5,693,620 |

- 19.1 This includes advance received amounting to Rs. 346.115 million (2017: Rs. 142.683 million) against sale of property included in other assets as property held for sale.
- 19.2 This represents mark up payable to Bangladesh Bank up to June 2006 on Fixed Deposit Receipts (FDR) maintained with the Bank.
- **19.3** This represents amount payable in respect of share of Head office expenses of Ex-Rupali Bank Limited-Karachi Branch.
- 19.4 This represents provision made for Workers' Welfare Fund (WWF) @ 2% of accounting profit before tax.
- **19.5** This represents commission payable to the foreign currency dealers in respect of home remittances channelized through the Bank as per agreement entered into by the Bank with them.



20. SHARE CAPITAL - NET

20.1 Authorized Capital

| 2018 2017 | | 2018 2017 |
|------------------------------------|-------------------------------|------------------------------|
| Number of shares | | (Rupees in '000) |
| 2,800,000,000 2,800,000,000 | Ordinary shares of Rs.10 each | 28,000,000 28,000,000 |

20.2 Issued, subscribed and paid up capital

| 2018 | 2017 | | 2018 | 2017 |
|---------------|---------------|--|-----------------|-------------|
| Number | of shares | | (Rupees in '000 | |
| | | Ordinary shares | | |
| 1,459,686,957 | 1,459,686,957 | Fully paid in cash | 14,596,869 | 14,596,869 |
| 673,997,721 | 673,997,721 | Issue of shares upon conversion of preference shares | 6,739,977 | 6,739,977 |
| 50,000,000 | 50,000,000 | Issued as bonus shares | 500,000 | 500,000 |
| 454,466,382 | 454,466,382 | Issued for consideration other than cash | 4,544,664 | 4,544,664 |
| 2,638,151,060 | 2,638,151,060 | - | 26,381,510 | 26,381,510 |
| | | Less: Discount on issue of shares | (5,881,316) | (5,881,316) |
| 2,638,151,060 | 2,638,151,060 | = | 20,500,194 | 20,500,194 |

20.2.1 Due to the change in format as explained in note 4.1.1, discount on issue of shares which was previously shown as part of capital reserves has now been netted of with the issued, subscribed and paid up capital.

20.3 As at December 31, related party shareholding is as follows:

| 2018 Mumber o | 2017 f shares | | 2018 %age he | 2017 olding |
|-------------------------|------------------|---|-----------------|----------------|
| 1,761,412,119 , | 761,412,119 | Suroor Investments Limited (SIL) - parent company | 66.77% | 66.77% |
| 32,777,450 | 32,777,450 | Rupali Bank Limited, Bangladesh - related party | 1.24% | 1.24% |
| 14,754,219 | 14,754,219 | Directors (including President / Chief Executive Officer) |) 0.56 % | 0.56% |

Summit S Bank Committed to you

| | | | | Committed to you |
|------|---|------|-----------------------|----------------------------|
| | | | 2018 | 2017 |
| 21. | SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS | Note | (Rupee | s in '000) |
| | Surplus / (deficit) on revaluation of: | | | |
| | - Available for sale securities | 8.1 | (1,676,197) | (1,220,269) |
| | - Fixed Assets | 21.1 | 3,712,954 | 2,458,265 |
| | - Non-banking assets acquired in satisfaction of claims | 21.2 | 403,865 | 434,208 |
| | - Property - Held for sale | 21.3 | 1,160,784 | - |
| | . , | | 3,601,406 | 1,672,204 |
| | Deferred tax on surplus / (deficit) on revaluation of: | | | |
| | - Available for sale securities | | 586,669 | 427,094 |
| | - Fixed Assets | 21.1 | (1,063,624) | (452,383) |
| | - Non-banking assets acquired in satisfaction of claims | 21.2 | (141,353) | (151,973) |
| | - Property - Held for sale | 21.3 | (406,274) | - |
| | | | (1,024,582) | (177,262) |
| | | | 2,576,824 | 1,494,942 |
| 21.1 | Surplus on revaluation of fixed assets | | | |
| 21.1 | Surplus on revaluation of fixed assets | | | |
| | Surplus on revaluation of fixed assets as at January 01 | | 2,458,265 | 2,431,040 |
| | Recognised during the year | | 2,529,005 | 140,614 |
| | Transferred to surplus on revaluation of property - held for sale | | (1,160,784) | - |
| | Transferred to accumulated losses in respect of incremental | | | |
| | depreciation charged during the year - net of deferred tax | | (73,796) | (73,703) |
| | Related deferred tax liability on incremental | | (20.75()) | (22,424) |
| | depreciation charged during the year | | (39,736) | (39,686) |
| | Related deferred tax liability on surplus realised on disposal | | | - |
| | Surplus on revaluation of fixed assets as at December 31 | | 3,712,954 | 2,458,265 |
| | Less: related deferred tax liability on: | | (452 202) | (400 220) |
| | - revaluation as at January 01 | | (452,383) | (488,329) |
| | - revaluation recognised during the year | | (650,977) | (3,740) |
| | - incremental depreciation charged during the year | | 39,736 (1,063,624) | <u>39,686</u> (452,383) |
| | | | (1,003,024) | (452,565) |
| | | | 2,649,330 | 2,005,882 |
| 21.2 | Surplus on revaluation of non-banking assets acquired in satisfaction of clai | ms | | |
| | Surplus on revaluation as at January 01 | | 434,208 | 423,034 |
| | Recognised during the year | | 7,335 | 11,174 |
| | Realised on disposal during the year - net of deferred tax | | (24,491) | - |
| | Related deferred tax liability on surplus realised on disposal | | (13,187) | - |
| | Surplus on revaluation as at December 31 | | 403,865 | 434,208 |
| | Less: related deferred tax liability on: | | | |
| | - revaluation as at January 01 | | (151,973) | (148,062) |
| | - revaluation recognised during the year | | (2,567) | (3,911) |
| | - surplus realised on disposal during the year | | 13,187 | - |
| | | | (141,353) | (151,973) |
| | | | 262,512 | 282,235 |
| | | | | |
| | | | ANNUAL REPORT | 2018 📉 🗖 |



21.3 Surplus on revaluation of Property - Held for sale

| 1.3 | Surplus on revaluation of Property - Held for sale | | 2018 | 2017 |
|-----|---|--------|-----------|---------|
| | | Note | (Rupees i | n '000) |
| | Surplus on revaluation as at January 01 | | - | - |
| | Transferred from surplus on revaluation of fixed assets | 21.3.1 | 1,160,784 | - |
| | Surplus on revaluation as at December 31 | | 1,160,784 | - |
| | Less: related deferred tax liability on: | | | |
| | - revaluation as at January 01 | | - | - |
| | - surplus transferred during the year | | (406,274) | - |
| | | | (406,274) | - |
| | | | 754,510 | - |

21.3.1 This represents the surplus held on a portion of property at the time of transfer of the same from 'Fixed Assets' to 'Other Assets' category as explained in note no. 13.4.

| | | | 2018 | 2017 (Restated) |
|------|--|--------|----------------|--------------------|
| 22. | CONTINGENCIES AND COMMITMENTS | Note | ······ (Rupees | • • |
| | Guarantees | 22.1 | 19,970,337 | |
| | Commitments | 22.2 | 31,599,152 | |
| | Other contingent liabilities | 22.3 | 11,661,255 | 7,464,043 |
| | | | 63,230,744 | 124,140,685 |
| 22.1 | Guarantees: | | | |
| | Financial guarantees | | 23,677 | 36,926 |
| | Performance guarantees | | 14,891,050 | 16,116,749 |
| | Other guarantees | | 5,055,610 | 6,203,265 |
| | | | 19,970,337 | 22,356,940 |
| 22.2 | Commitments: | | | |
| | Documentary credits and short-term trade-related transactions - letters of credit | | 6,604,310 | 14,839,940 |
| | Commitments in respect of: | | | |
| | - forward foreign exchange contracts | 22.2.1 | -,, | |
| | - forward lending | 22.2.2 | -,,- | |
| | - operating leases | 22.2.3 | 3,164,673 | 3,871,671 |
| | Commitments for capital expenditure | | | |
| | - Civil works and others | | 284,229 | 455,583 |
| | Other commitments | 22.2.4 | 9,163,360 | 43,933,188 |
| | | | 31,599,152 | 94,319,702 |



| 22.2.1 Commitments in respect of forward foreign exchange contracts | | 2017 |
|--|----------------------|------------------------|
| Note | (Rupee | es in '000) |
| Purchase | 3,404,992 | 5,484,447 |
| Sale | 910,357 | 4,303,310 |
| | 4,315,349 | 9,787,757 |
| 22.2.2 Commitments in respect of forward lending | | |
| Forward documentary bills | 3,458,501 | 3,639,137 |
| Undrawn formal standby facilities, credit lines and other commitments to lend22.2.2.1 | 4,608,730 | 17,792,426 |
| | 8,067,231 | 21,431,563 |
| 22.2.2.1 These represent commitments that are irrevocable because they cannot be wit Bank without the risk of incurring significant penalty or expense. | 2018 | 2017 |
| 22.2.3 Commitments in respect of operating leases | (кирее | es in '000) |
| Not later than one year | 652,360 | 660,88I |
| Later than one year and not later than five years | 1,636,820 875,493 | 2,078,021 1,132,769 |
| Later than five years | | |
| | 3,164,673 | 3,871,671 |
| 22.2.4 Other commitments | | |
| Purchase (Repo) | 9,163,360 | 40,198,208 |
| Sale (Reverse Repo) | - | 3,734,980 |
| | 9,163,360 | 43,933,188 |
| 22.3 Other contingent liabilities - claims against the Bank not acknowledged as debts | 11,661,255 | 7,464,043 |

22.4 During the year, Law Enforcement Agencies (LEAs) initiated its investigation on certain bank accounts alleged for money laundering activities in various banks including Summit Bank Limited. The Honourable Supreme Court of Pakistan under Suo Moto Case HRC-39216-G, appointed a Joint Investigation Team (JIT) which was constituted to investigate the matter. On recommendation of JIT, the matter was referred by the Honourable Supreme Court to the National Accountability Bureau (NAB) for further investigation and filing of references in the National Accountability Courts. The matter is currently under NAB investigations and only partial references have been filed in the NAB Courts. The bank has been and is committed to extending its full cooperation to the Law Enforcement Agencies in their investigations to the best extent possible and the matter is currently subjudice. These proceedings in the opinion of the management will not have any effect on the operations and functioning of the Bank.

22.5 Contingency for tax payable

Contingency related to tax payable is disclosed in note 31.2.



| | | | 2018 | 2017 |
|-----|--|------|-----------|------------|
| 23. | MARK-UP / RETURN / INTEREST EARNED | Note | (Rupee | s in '000) |
| | | | | |
| | On: | | | F 77/ 0F7 |
| | Loans and advances | | 5,294,762 | 5,776,857 |
| | Investments | | 2,850,230 | 4,520,054 |
| | Lendings to financial institutions | | 286,614 | 335,125 |
| | Balances with banks | | 20,842 | 12,909 |
| | | | 8,452,448 | 10,644,945 |
| 24. | MARK-UP / RETURN/INTEREST EXPENSED | | | |
| | Deposits | | 4,190,075 | 4,585,514 |
| | Borrowings | | 2,026,256 | 2,793,367 |
| | Subordinated debt | | 152,685 | 140,872 |
| | Cost of foreign currency swaps against foreign currency deposits / borrowing | 5 | 274,009 | 225,299 |
| | | | , | , |
| | | | 6,643,025 | 7,745,052 |
| 25. | FEE AND COMMISSION INCOME | | | |
| | Branch banking customer fees | | 27,518 | 130,131 |
| | Consumer finance related fees | | 6,660 | 25,909 |
| | Card related fees (debit cards) | | 78,275 | 107,237 |
| | Credit Related Fees | | 14,375 | 35,655 |
| | Investment banking fees | | 11,386 | 42,853 |
| | Commission on trade | | 409,630 | 437,858 |
| | Commission on guarantees | | 190,543 | 215,671 |
| | Commission on cash management | | 5,386 | 21,410 |
| | Commission on remittances including home remittances | | 83,050 | 86,688 |
| | Commission on bancassurance | | 5,504 | 13,417 |
| | Commission on Benazir Income Support Programme | | 80,856 | 97,183 |
| | Alternate Delivery Channels | | 33,769 | 36,706 |
| | Others | | 1,908 | 5,093 |
| | | | 948,860 | 1,255,811 |
| 26. | (LOSS) / GAIN ON SECURITIES | | | |
| | Realised | 26.1 | (39,370) | 308,079 |
| | Unrealised - held for trading | 8.1 | - | (15,885) |
| | | | (20.270) | |
| | | | (39,370) | 292,194 |



| 26.1 | Realised (loss) / gain on: | Note | 2018 (Rupees | 2017 in '000) |
|------|--|------|-----------------|------------------|
| | Federal Government Securities | | (15,483) | , 37 |
| | Shares | | (8,717) | 196,942 |
| | Non Government Debt Securities | | 1,752 | - |
| | Units of Mutual Funds | | (16,922) | - |
| | | | (39,370) | 308,079 |
| 27. | OTHER INCOME | | | |
| | Rent on property | 27.1 | 32,667 | 28,092 |
| | (Loss) / gain on sale of fixed assets - net | | (12,651) | 35,127 |
| | Gain on sale of non banking assets - net | 27.2 | 271,464 | 350 |
| | Gain on sale of ijarah assets | | 2,783 | 914 |
| | Account maintenance and other relevant charges | | 28,584 | 45,023 |
| | Recovery of expenses from customers | | 31,209 | 38,992 |
| | Others | | 144 | 151 |
| | | | 354,200 | 148,649 |

27.1 This includes income from Summit Capital Private Limited (related party) amounting to Rs. 2.899 million (2017: Rs.2.833 million).

27.2 The Bank recognised a net gain of Rs. 271.464 million (2017: Rs. 0.350 million) against the sale of following non-banking assets:

| non-Darking assets. | 2018 | 2017 |
|----------------------------|------------------|------|
| | (Rupees in '000) | |
| Land located in Karachi | 145,189 | - |
| Land located in Nooriabad | 42,000 | - |
| Bungalow located in Lahore | 85,381 | - |
| Club Memberships | 200 | 350 |
| Office | (1,306) | - |
| | 271,464 | 350 |



| 28. | OPERATING EXPENSES | Note | 2018 (Rupees i | 2017 in '000) |
|-----|--|------|-------------------|------------------|
| | Total compensation expense | 28.1 | 、 . 1,950,708 | 2,211,677 |
| | Property expense | | | |
| | Rent and taxes | | 808,261 | 857,765 |
| | Insurance - Property | | 7,730 | 5,082 |
| | Insurance - Non Banking Assets | | 667 | 1,422 |
| | Utilities cost | | 252,948 | 235,131 |
| | Security (including guards) | | 166,311 | 184,531 |
| | Repair and maintenance (including janitorial charges) | | 94,000 | 88,804 |
| | Depreciation - Property | 10.2 | 421,255 | 422,535 |
| | Depreciation - Non Banking Assets | | 44,559 | 29,210 |
| | | | 1,795,731 | 1,824,480 |
| | Information technology expenses | | [] | |
| | Software maintenance | | 49,293 | 35,618 |
| | Hardware maintenance | | 50,830 | 36,049 |
| | Depreciation | 10.2 | 128,451 | 123,694 |
| | Amortisation | 11.2 | 25,815 | 26,306 |
| | Network charges | | 92,381 | 92,250 |
| | Insurance | | 505 | 501 |
| | | | 347,275 | 314,418 |
| | Other operating expenses Directors' fees and allowances | | 2,650 | 3,900 |
| | Fees and allowances to shariah board | | 12,085 | 11,177 |
| | Legal and professional charges | | 12,005 | 129,375 |
| | Outsourced services costs | | 157,977 | 140,560 |
| | Travelling and conveyance | | 158,970 | 175,094 |
| | NIFT clearing charges | | 32,106 | 34,227 |
| | Depreciation | 10.2 | 137,491 | 156,884 |
| | Amortisation of Core deposits and Brand name | 11.2 | 35,373 | 35,372 |
| | Training and development | | 5,758 | 12,974 |
| | Postage and courier charges | | 46,417 | 47,720 |
| | Communication | | 55,902 | 66,676 |
| | Stationery and printing | | 98,082 | 112,057 |
| | Marketing, advertisement and publicity | | 138,551 | 229,014 |
| | Brokerage and commission | | 14,528 | 41,766 |
| | Fee and subscription | | 87,203 | 106,446 |
| | Cash transportation and sorting charges | | 104,590 | 99,707 |
| | Entertainment | | 33,978 | 41,867 |
| | Insurance | | 211,986 | 165,132 |
| | Repair and maintenance | | 61,069 | 69,785 |
| | Auditors' remuneration | 28.2 | 15,638 | 11,153 |
| | Others | | 24,420 | 27,550 |
| | | | 1,563,355 | 1,718,436 |
| | | | E (E7 0/0 | 6060011 |
| | | | 5,657,069 | 6,069,011 |

The total cost for the year included in other operating expenses relating to outsourced activities is Rs. 77.957 million (2017: Rs. 72.689 million). This cost pertains to companies incorporated in Pakistan. This includes payments other than outsourced services cost, which are disclosed above.

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| 28.1 | Total compensation expense | | 2018 | 2017 |
|------|--|--------|--------------------|-----------------------|
| | | Note | (Rupees | s in '000) |
| | Fees and Allowances etc. | | 36,215 | 37,190 |
| | Managerial Remuneration | | | |
| | i) Fixed ii) Variable | | 1,183,782 | 1,320,169 |
| | of which; | | | |
| | a) Cash Bonus / Awards etc. | | 8,378 | 44,222 |
| | b) Incentives and commission | | 7,585 | 13,940 |
| | Charge for defined benefit plan | 35.8.1 | 62,828 | 63,214 |
| | Contribution to defined contribution plan | 36 | 67,773 | 76,593 |
| | Charge for employees compensated absences | 35.8.1 | 16,697 | 11,627 |
| | Rent and house maintenance Utilities | | 390,198 86,704 | 435,077 96,675 |
| | Medical | | 90,548 | 98,022 |
| | Employee old age benefit institution | | - | 14,948 |
| | | | | , |
| | Total | | 1,950,708 | 2,211,677 |
| 28.2 | Auditors' remuneration | | | |
| | Audit fee | | 3,494 | 3,080 |
| | Fee for other statutory certifications | | 3,899 | 5,728 |
| | Fee for audit of employee funds | | 178 | 387 |
| | Special certifications and sundry advisory services | | 6,469 | - |
| | Tax services | | - | 643 |
| | Out-of-pocket expenses | | 1,598 | 1,315 |
| | | | 15,638 | 11,153 |
| 29. | OTHER CHARGES | | | |
| | Penalties imposed by State Bank of Pakistan | | 136,671 | 42,814 |
| | Penalties imposed by SECP | | | 755 |
| | Bank charges | | 23,645 | 22,759 |
| | | | 160,316 | 66,328 |
| | | | | |
| 30. | PROVISIONS AND WRITE OFFS - NET | | 2018 | 2017 (Restated) |
| | | Note | (Rupees | s in '000) |
| | Provisions for diminution in value of investments | 8.3.1 | 1,093,674 | 305,473 |
| | Provisions against loans and advances | 9.5 | 6,641,834 | 752,229 |
| | Provision against other assets | 13.2.1 | 96,499 | 60,846 |
| | Provision for advances against computer software | | - | 18,061 |
| | Provision for advances and other payments against capital work in progress Fixed assets written off | | 1,158,340 3,061 | 5,670 8,812 |
| | Bad debts written off directly | 9.6.1 | 3,688 | 16,861 |
| | Recovery of written off / charged off bad debts | , | (1,061) | (2,243) |
| | | | 8,996,035 | 1,165,709 |
| | | | | |
| | | | ANNUAL REPORT | <u>2018</u> 97 |



| 31. | ΤΑΧΑΤΙΟΝ | Note | 2018 | 2017 (Restated) in '000) |
|-----|------------------------------------|-------------|-----------------------------|--------------------------------|
| | Current Prior years Deferred | 31.1 & 31.2 | 128,335 - (2,258,117) | 157,445 - (200,996) |
| | | | (2,129,782) | (43,551) |

- **31.1** This represents the provision for minimum taxation made in accordance with the requirements of section 113 of the Income Tax Ordinance, 2001. Therefore, reconciliation of tax expense and accounting profit / loss has not been disclosed.
- **31.2** The Income Tax Returns of the Bank have been submitted up to and including the Bank's financial year ended December 31, 2017 i.e. tax year 2018.

In respect of assessments of Summit Bank Limited from tax year 2008 to tax year 2013, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand (net of rectification) of Rs. 230.52 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-My Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2011, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs. 456.62 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-Atlas Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2010, the tax authorities disputed Bank's treatment on certain issues and created additional tax demand of Rs. 89.74 million through amended assessment orders and the same have been paid/adjusted against available refunds.

Such issues mainly include disallowances of mark up payable, taxation of mutual fund distribution at corporate tax rate, disallowance of provision against non-performing loans, disallowance of reversal of provisions, allocation of expenses against dividend income and capital gain, disallowances against non-banking assets etc. The Bank has filed appeals before the various appellate forums against these amended assessment orders which are either pending for hearing or order.

The management of the Bank is confident about the favourable outcome of the appeals hence, no provision / adjustment with respect to the above matters has been made in these unconsolidated financial statements.

| | | 2018 | 2017 (Restated) |
|-----|--|----------------|----------------------------|
| 32. | BASIC AND DILUTED LOSS PER SHARE | (Rupee | s in '000) |
| | Loss for the year | (8,751,073) | (1,939,850) |
| | | 2018 Number | 2017 of shares |
| | Weighted average number of ordinary shares - Basic | 2,638,151,060 | 2,256,765,412 |
| | | 2018 Ru | 2017 (Restated) pees |
| I | Basic loss per share | (3.32) | (0.86) |



| | | 2018 | 2017 |
|--|------|---------------|---------------------------|
| | Note | Number | of shares |
| Weighted average number of ordinary shares - Diluted | 32.1 | 2,638,151,060 | 2,638,151,060 |
| | | 2018 Rup | 2017 (Restated) ees |
| Diluted loss per share | 32.1 | (3.32) | (0.86) |

32.1 There are no potential ordinary shares outstanding as of December 31, 2018. Due to the anti dilutive effect of the potential ordinary shares during last year, the diluted loss per share was reported same as basic loss per share.

| | | | 2018 | 2017 |
|-----|--|------|--------------|--------------|
| 33. | CASH AND CASH EQUIVALENTS | Note | ····· (Rupee | es in '000) |
| | Cash and balances with treasury banks | 5 | 5,043,089 | 13,556,723 |
| | Balances with other banks | 6 | 996,982 | 2,440,333 |
| | Overdrawn nostro accounts | 16 | (6,350) | (33,311) |
| | | | 6,033,721 | 15,963,745 |
| | | | 2018 | 2017 |
| 34. | STAFF STRENGTH | | Number o | of employees |
| | Permanent | | 1,800 | 2,196 |
| | On bank contract | | 85 | 202 |
| | Bank's own staff strength at the end of the year | | I,885 | 2,398 |

34.1 In addition to the above, 411 (2017: 449) employees of outsourcing services companies were assigned to the Bank as at the end of the year to perform services other than guarding and janitorial services.

35. DEFINED BENEFIT PLAN

35.1 General description

The Bank maintains two schemes under defined benefit plan:

- A **funded gratuity plan** under which benefits are payable to eligible employees on retirement or on cessation of services in lump sum. The benefit is equal to one month's last drawn basic salary for each year of confirmed service, subject to a minimum of five years of service.
- An **unfunded employee compensated absences scheme** under which benefits are payable to permanent and contractual employees on retirement or at the time of their final settlement. The benefit is equal to a maximum of 45 days gross salary subject to availability of privilege leaves balance.

The actuarial valuation of the funded and unfunded scheme is carried out periodically. Latest actuarial valuation was carried out as at December 31, 2018 using 'Projected Unit Credit Method'.



35.2 Number of Employees under the scheme

The number of employees covered under the following defined benefit schemes / funds are:

| | 2018 | 2017 |
|----------------------------------|-------|-------|
| | Num | ber |
| - Gratuity fund | 1,800 | 2,196 |
| - Employees compensated absences | 1,885 | 2,398 |

35.3 Principal actuarial assumptions

Latest actuarial valuation was carried out as at December 31, 2018 using 'Projected Unit Credit Method'.

| | 2018 | 2017 | 2018 | 2017 | |
|--|-------------------------------------|----------------|----------------|----------------|--|
| | Employees Compensated Gratuity fund | | | | |
| | Absences (Unfunded) (Funded) | | | | |
| | | Per | annum | | |
| Discount rate | 13.25% | 8.25% | 13.25% | 8.25% | |
| Expected rate of salary increase | 12.25% | 7.25% | 12.25% | 7.25% | |
| Expected rate of return on plan assets | - | - | 13.25% | 8.25% | |
| Leave accumulation factor - per annum | 10 days | 10 days | - | - | |
| Withdrawal rates | High | High | High | High | |
| Mortality rates | SLIC 2001-2005 | SLIC 2001-2005 | SLIC 2001-2005 | SLIC 2001-2005 | |

35.4 Reconciliation of payable to defined benefit plans

| | | 2018 Employees | 2018 2017 Employees Compensated | | 2017 ity fund |
|------|--|-------------------|------------------------------------|------------|------------------|
| | | | (Unfunded) | (Funded) | |
| | | | (Rupee | s in '000) | |
| | Present value of obligations | 101,082 | 104,448 | 343,131 | 344,077 |
| | Fair value of plan assets | - | - | (309,773) | (293,546) |
| | Payable | 101,082 | 104,448 | 33,358 | 50,531 |
| 35.5 | Movement in defined benefit obligations | | | | |
| | Obligations at the beginning of the year | 104,448 | 98,304 | 344,077 | 296,204 |
| | Current service cost | 40,685 | 11,627 | 61,317 | 61,304 |
| | Interest cost | 7,789 | - | 25,223 | 22,742 |
| | Benefits paid by the Bank | (20,063) | (5,483) | (62,789) | (22,246) |
| | Re-measurement gain | (31,777) | - | (24,697) | (13,927) |
| | Obligations at the end of the year | 101,082 | 104,448 | 343,131 | 344,077 |

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| | | | | 2017 | 2018 | 2017 |
|--------|---|--------|---------------------|-------------|-----------------|-----------------|
| | | | 2018 Employees C | Compensated | Gratuit | y fund |
| | | | | (Unfunded) | (Fund | |
| 75 4 | Movement in fair value of plan assets | Note | | (Rupees | in '000) | |
| 33.0 | Movement in fair value of plan assets | | | | | |
| | Fair value at the beginning of the year | | - | - | 293,546 | 246,836 |
| | Interest income on plan assets | | - | - | 23,712 | 20,832 |
| | Contribution by the Bank - net | | - | - | (12,258) | 27,122 |
| | Re-measurements: Net return on plan assets | | | | | |
| | over interest income gain / (loss) | 35.8.2 | - | - | 4,773 | (1,244 |
| | Fair value at the end of the year | | - | - | 309,773 | 293,546 |
| 35.7 | Movement in payable under defined benefit schemes | | | | | |
| | Opening balance | | 104,448 | 98,304 | 50,53 I | 49,36 |
| | Charge for the year | | 16,697 | 11,627 | 62,828 | 63,21 |
| | Contribution by the Bank - net | | - í | - | 12,258 | (27,12) |
| | Re-measurement gain recognised | | | | , | |
| | in OCI during the year | 35.8.2 | - | - | (29,470) | (12,68 |
| | Benefits paid by the Bank | | (20,063) | (5,483) | (62,789) | (22,24 |
| | Closing balance | | 101,082 | 104,448 | 33,358 | 50,53 |
| 35.8 | Charge for defined benefit plans | | | | | |
| 35.8.1 | Cost recognised in profit and loss | | | | | |
| | Current service cost Net interest on defined benefit asset / liability | | 8,908 7,789 | 11,627 | 61,317 1,511 | 61,304 1,910 |
| | The interest on defined benefit asset / habiiity | | | - | - | |
| | | | 16,697 | 11,627 | 62,828 | 63,214 |
| 5.8.2 | Re-measurements recognised in OCI during the year | | | | | |
| | Loss / (gain) on obligation | | | | | |
| | - Financial assumptions | | - | - | (14,028) | (15,50 |
| | Experience adjustment | | - | - | (10,669) | 1,58 |
| | Return on plan assets over interest income | | - | - | (4,773) | 1,24 |
| | Total re-measurements recognised in OCI | | - | - | (29,470) | (12,68 |
| 35.9 | Components of plan assets | | | | | |
| | Cash and cash equivalents - net | | - | - | 307,023 | 36,20 |
| | Government Securities | | - | - | - | 254,18 |
| | Markup / Profit Receivable | | - | - | 2,750 | 3,15 |
| 25 10 | Constitution on a basis | | | | | |

35.10 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations under the various employee benefit schemes. The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarized below:



| | | Employees Compensated Absences (Unfunded) | | | iity fund nded) | |
|---------------------------|-------------------------|--|---------------------------|---------------------------|---------------------------|--|
| | Change in assumption | Increase in assumption | Decrease in assumption | Increase in assumption | Decrease in assumption | |
| | | | (Rupees | in '000) | | |
| Discount rate | +- 1% | (6,305) | 7,138 | (27,818) | 20,483 | |
| Salary increase rate | +- 1% | 7,671 | (6,878) | 22,322 | (29,802) | |
| Withdrawal rate | +- 10% | 177 | (207) | - | - | |
| Leave accumulation factor | +- I day | 186 | (216) | - | - | |

35.11 Expected contributions to be paid to the funds in the next financial year

The Bank contributes to the employees compensated absences and gratuity funds according to the actuary's advice.

| | Employees Compensated Absences | Gratuity fund |
|--|--------------------------------------|------------------|
| | (Rupees in | '000) |
| Expected charge for the next financial year | 13,998 | 56,306 |
| 2 Maturity profile | | |
| The weighted average duration of the obligation (in years) | 6.84 | 7.15 |

35.13 Funding Policy

35.12

The Bank endeavours to ensure that liabilities under the various employee benefit schemes are covered by the Fund on any valuation date having regards to the various actuarial assumptions such as projected future salary increase, expected future contributions to the fund, projected increase in liability associated with future service and the projected investment income of the Fund.

35.14 The significant risks associated with Defined Benefits Plans are as under:

Investment Risks:

The risk arises when the actual performance of the investment is lower than expectation and thus creating a shortfall in the funding objectives.

Longevity Risks:

The risk arises when the actual lifetime of retirees is longer than expectation. Thus risk is measured at plan level over the entire retiree population.

Salary Increase Risk:

The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impact the liability accordingly.

Withdrawal Risk:

The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of liability can go either way.

Asset Volatility:

The risk arises due to inclusion of the risky assets in the fund portfolio, inflation and relevant rate volatility.

Changes in bond yields:

The risk arises when bond yield is lower than the expected return on the plan assets (duration based PIB discount rate).

Inflation risk:

The risk arises if fund benefits are linked to inflation and inflation rate is higher or higher than expected, which results in higher liabilities.

ANNUAL REPORT 2018



36. DEFINED CONTRIBUTION PLAN

An amount of Rs. 67.773 million (2017: Rs. 76.593 million) has been charged during the year in respect of contributory provident fund maintained by the Bank.

37. COMPENSATION OF DIRECTORS AND EXECUTIVES

| | President / Chief Executive | | Directors | | Exec | cutives |
|--------------------------------------|--------------------------------|--------|-----------|-------------|---------|--------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 (Restated) |
| | | | (Rupe | es in '000) |) | |
| Fees | - | - | 2,650 | 3,900 | - | - |
| Managerial remuneration | 14,241 | 15,192 | 5,111 | 2,982 | 151,037 | 192,267 |
| Charge for defined contribution plan | 538 | - | 511 | 298 | 14,025 | 18,095 |
| Rent and house maintenance | 6,408 | 6,837 | 2,300 | 1,342 | 67,966 | 86,520 |
| Utilities | 1,424 | 1,519 | 564 | 298 | 15,103 | 19,226 |
| Dearness allowance | 2,374 | 2,533 | 852 | 497 | 25,177 | 32,050 |
| Medical | 1,424 | 1,519 | 548 | 298 | 15,103 | 19,226 |
| Conveyance allowance | 140 | - | 544 | 256 | 24,070 | 24,435 |
| Car allowance | 405 | - | 1,620 | 945 | 51,828 | 64,003 |
| General / special allowance | 30 | 2,422 | 352 | 205 | 16,445 | 34,768 |
| | 26,984 | 30,022 | 15,052 | 11,021 | 380,754 | 490,590 |
| Number of person(s) | 2* | I | 5 | 4 | 79 | 99 |

- **37.1** Executive means an employee, other than the chief executive and directors, whose basic salary exceeds twelve hundred thousand rupees in a financial year. The Chief Executive and certain executives are provided with free use of Bank maintained cars in accordance with their entitlements.
- **37.2** *Number of persons include outgoing executive.

38. FAIR VALUE MEASUREMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in subsidiary, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

38.1 Fair value of financial assets

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level I: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level I that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

38.2 The table below analysis financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorized:

ANNUAL REPORT 2018



| | 2018 | | | | | | |
|---|-----------------------------|----------------------|-----------------------|--|--|--|--|
| On balance sheet financial instruments | Level I | Level 2 | Level 3 | Total | | | |
| | | (Rupees | in '000) | | | | |
| Financial assets - measured at fair value Investments | | | | | | | |
| - Federal Government Securities - Shares - Listed | - 1,797,857 | 16,323,086 | - | 16,323,086 1,797,857 | | | |
| - Non-Government Debt Securities | - | I 2,489 | - | 12,489 | | | |
| Financial assets - disclosed but not measured at fair value Investments | | | | | | | |
| - Shares - Unlisted | - | - | 1,857 | 1,857 | | | |
| Non-Financial assets - measured at fair value Operating fixed assets | _ | - | 7,591,618 | 7,591,618 | | | |
| Non banking assets acquired in satisfaction of claims | - | - | 3,343,789 | | | | |
| Off-balance sheet financial instruments - measured at fair value Forward purchase of foreign exchange Forward sale of foreign exchange | : | 3,416,803 930,961 | - | 3,416,803 930,961 | | | |
| | | | | | | | |
| | | 2017 (R | estated) | | | | |
| On balance sheet financial instruments | Level I | Level 2 | Level 3 | Total | | | |
| | | • | Level 3 | | | | |
| Financial assets - measured at fair value | | Level 2 | Level 3 | | | | |
| | 2,171,092 | Level 2 | Level 3 | | | | |
| Financial assets - measured at fair value Investments - Federal Government Securities | | Level 2 (Rupees | Level 3 | 89,869,422 | | | |
| Financial assets - measured at fair value Investments - Federal Government Securities - Shares - Listed - Units of mutual funds - Non-Government Debt Securities Financial assets - disclosed but not measured at fair value | 2,171,092 | Level 2 | Level 3 | 89,869,422 2,171,092 68,807 | | | |
| Financial assets - measured at fair value Investments - Federal Government Securities - Shares - Listed - Units of mutual funds - Non-Government Debt Securities | 2,171,092 | Level 2 | Level 3 | 89,869,422 2,171,092 68,807 | | | |
| Financial assets - measured at fair value Investments - Federal Government Securities - Shares - Listed - Units of mutual funds - Non-Government Debt Securities Financial assets - disclosed but not measured at fair value Investments - Shares - Unlisted Non-Financial assets - measured at fair value | 2,171,092 | Level 2 | Level 3 5 in '000) | 89,869,422 2,171,092 68,807 1,470,595 | | | |
| Financial assets - measured at fair value Investments - Federal Government Securities - Shares - Listed - Units of mutual funds - Non-Government Debt Securities Financial assets - disclosed but not measured at fair value Investments - Shares - Unlisted | 2,171,092 68,807 - | Level 2 | Level 3 5 in '000) | 89,869,422 2,171,092 68,807 1,470,595 | | | |
| Financial assets - measured at fair value Investments - Federal Government Securities - Shares - Listed - Units of mutual funds - Non-Government Debt Securities Financial assets - disclosed but not measured at fair value Investments - Shares - Unlisted Non-Financial assets - measured at fair value Operating fixed assets | 2,171,092 68,807 | Level 2 | Level 3 in '000) | 89,869,422 2,171,092 68,807 1,470,595 1,834 6,744,652 | | | |

Valuation techniques used in determination of fair value

| Item | Valuation approach and input used |
|-------------------------------|---|
| Federal Government Securities | The fair values of Federal Government securities are determined using the PKRV rates. |
| Units of mutual funds | The fair values of investments in units of mutual funds are determined based on their net asset values as published at the close of each business day. |
| Ordinary shares - Listed | The fair value of investment in listed equity securities are valued on the basis of closing quoted market price available at the Pakistan Stock Exchange. |
| Ordinary shares - Unlisted | This represents breakup value of investments. |
| ANNUAL REPORT 2018 | |



Non-Government Debt Securities Investments in debt securities (comprising term finance certificates, bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan. Forward foreign exchange contracts The valuation has been incorporated by interpolating the foreign exchange revaluation rates announced by the SBP. Operating fixed assets (land and The valuation experts used a market based approach to arrive at the fair value of the building) and Non-Banking Assets Bank's properties. The market approach used prices and other relevant information acquired in satisfaction of claims

generated by market transactions involving identical or comparable or similar properties.

39. **SEGMENT INFORMATION**

39.1 Segment Details with respect to Business Activities

| | 2018 | | | | | | |
|--|----------------------|-------------------|-------------------|------------|------------|--------------|--|
| | Corporate finance | Trading and sales | Branch Banking | Islamic | Other | Total | |
| | | | ······ (Rupees | in '000) | | | |
| Profit and Loss | | | | | | | |
| Net mark-up / return / profit | (69) | 510,637 | 785,413 | 513,442 | - | 1,809,423 | |
| Inter segment revenue - net | - | (355,152) | - | 355,152 | - | - | |
| Non mark-up / return / interest income | 4,103 | 781,330 | 1,052,872 | 13,371 | 271,466 | 2,123,142 | |
| Total Income | 4,034 | 936,815 | 1,838,285 | 881,965 | 271,466 | 3,932,565 | |
| Segment direct expenses | 359 | 364,871 | 5,096,667 | 310,260 | 45,228 | 5,817,385 | |
| Inter segment expense allocation | - | - | (399,369) | 399,369 | - | - | |
| Total expenses | 359 | 364,871 | 4,697,298 | 709,629 | 45,228 | 5,817,385 | |
| Provisions / (reversals) | Т | 1,121,853 | 7,812,260 | 88,913 | (26,992) | 8,996,035 | |
| Loss before tax | 3,674 | (549,909) | (10,671,273) | 83,423 | 253,230 | (10,880,855) | |
| Balance Sheet | | | | | | | |
| Cash and Bank balances | - | 2,090,681 | 3,601,854 | 347,536 | - | 6,040,071 | |
| Investments | - | 16,774,074 | 2,200,302 | - | 281,999 | 19,256,375 | |
| Net inter segment lending | - | 700,000 | - | 10,722,364 | - | 11,422,364 | |
| Lendings to financial institutions | - | - | - | - | - | - | |
| Advances - performing | - | - | 40,814,032 | 5,862,800 | - | 46,676,832 | |
| - non-performing | - | - | 13,768,955 | 800,090 | - | 14,569,045 | |
| Others | 4,010 | 4,059,629 | , 99,049 | 592,337 | 12,230,644 | 28,085,669 | |
| Total Assets | 4,010 | 23,624,384 | 71,584,192 | 18,325,127 | 12,512,643 | 126,050,356 | |
| Borrowings | 3 | 11,076,822 | 8,165,029 | 250,000 | - | 19,491,854 | |
| Subordinated debt | 678 | 579,924 | 914,913 | - | - | 1,495,515 | |
| Deposits and other accounts | - | - | 69,463,371 | 15,212,719 | - | 84,676,090 | |
| Net inter segment borrowing | - | 10,722,364 | - | 700,000 | - | 11,422,364 | |
| Others | 497 | 514,859 | 4,743,509 | 537,213 | 415,852 | 6,211,930 | |
| Total liabilities | 1,178 | 22,893,969 | 83,286,822 | 16,699,932 | 415,852 | 123,297,753 | |
| Equity | 2,832 | 730,415 | (11,702,630) | 1,625,195 | 12,096,791 | 2,752,603 | |
| Total Equity and liabilities | 4,010 | 23,624,384 | 71,584,192 | 18,325,127 | 12,512,643 | 126,050,356 | |
| | | | | | | | |

ANNUAL REPORT 2018



| | | | 2017 (R | estated) | | |
|--|----------------------|-------------------|-------------------|------------|-----------|-------------|
| | Corporate finance | Trading and sales | Branch Banking | Islamic | Other | Total |
| | | | ······ (Rupee | s in '000) | | |
| Profit and Loss | | | | | | |
| Net mark-up/return/profit | (64) | 1,409,229 | 876,266 | 614,462 | - | 2,899,893 |
| Inter segment revenue - net | - | 31,641 | - | (31,641) | - | - |
| Non mark-up / return / interest income | 41,406 | 929,614 | 1,366,983 | 79,401 | 350 | 2,417,754 |
| Total Income | 41,342 | 2,370,484 | 2,243,249 | 662,222 | 350 | 5,317,647 |
| Segment direct expenses | 603 | 596,287 | 5,228,381 | 279,437 | 30,631 | 6,135,339 |
| Inter segment expense allocation | - | - | (170,262) | 170,262 | - | - |
| Total expenses | 603 | 596,287 | 5,058,119 | 449,699 | 30,631 | 6,135,339 |
| Provisions / (reversals) | 4 | 324,505 | 850,273 | 6,547 | (15,620) | 1,165,709 |
| Loss before tax | 40,735 | 1,449,692 | (3,665,143) | 205,976 | (14,661) | (1,983,401) |
| Balance Sheet | | | | | | |
| Cash and Bank balances | - | 8,611,091 | 5,657,282 | 1,728,683 | - | 15,997,056 |
| Investments | - | 86,300,903 | 2,523,646 | 5,860,690 | 255,006 | 94,940,245 |
| Net inter segment lending | - | - | - | - | - | - |
| Lendings to financial institutions | - | 4,734,980 | - | 5,936,023 | - | 10,671,003 |
| Advances - performing | - | - | 71,655,935 | 10,779,551 | - | 82,435,486 |
| - non-performing | - | - | 2,156,570 | - | - | 2,156,570 |
| Others | 5,902 | 6,049,615 | 12,654,735 | 671,715 | 7,951,119 | 27,333,086 |
| Total Assets | 5,902 | 105,696,589 | 94,648,168 | 24,976,662 | 8,206,125 | 233,533,446 |
| Borrowings | 15 | 59,580,759 | 7,476,992 | 250,000 | - | 67,307,766 |
| Subordinated debt | 678 | 580,057 | 915,125 | - | - | 1,495,860 |
| Deposits and other accounts | - | - | 123,180,462 | 22,549,245 | - | 145,729,707 |
| Net inter segment borrowing | - | - | - | - | - | - |
| Others | 677 | 945,949 | 7,012,075 | 612,875 | 187,423 | 8,758,999 |
| Total liabilities | 1,370 | 61,106,765 | 138,584,654 | 23,412,120 | 187,423 | 223,292,332 |
| Equity | 4,532 | 44,589,824 | (43,936,486) | 1,564,542 | 8,018,702 | 10,241,114 |
| Total Equity and liabilities | 5,902 | 105,696,589 | 94,648,168 | 24,976,662 | 8,206,125 | 233,533,446 |
| Contingencies and Commitments | | 53,720,945 | | | | |

39.1.1 The Bank does not have any operations outside Pakistan.

40. TRUST ACTIVITIES

The Bank is not engaged in any significant trust activities. However, the Bank commonly act as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. Provided the trustees or similar relationship is legally supported, these assets are not assets of the bank and, therefore, are not included in its balance sheet.

41. RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its parent, subsidiary, employee benefit plans and its directors and Key Management Personnel.

6 ANNUAL REPORT 2018

The Banks enters into transacitons with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transacitons with related parties during the year, other than those which have been disclosed elsewhere in these financial statements are as follows:

| | | | 2018 | | | | | 2017 | | |
|--|-------------------|-------------------------|----------------------------------|--------------------------|---------------------------------|-------------------|-------------------------|-----------------------------------|-------------------------------|-------------------------------|
| | | | Kov | | Othor | | | Kov | | Othor |
| | Parent company | Directors | ney management personnel | t Subsidiary | | Parent company | Directors | ney management personnel | Subsidiary | Otner related parties |
| | | | | | (Rupees | (Rupees in '000) | | | | |
| Balances with other banks In current accounts | | | | | 26,457 | | | | | 45,125 |
| Investments Opening balance Investment made during the year | | | | 396,942 - | 1,803,185 54,983 | | | | 396,942 - | 1,785,476 42,383 |
| Investment redeemed / disposed off during the year Transfer in / (out) - net | | | | | (133,317) (10,861) | | | | | (124,522) 99,848 |
| Closing balance | • | • | • | 396,942 | 1,713,990 | | | | 396,942 | 1,803,185 |
| Provision for diminution in value of investments | | | | 114,943 | 1,539,327 | | | | 141,935 | 1,525,404 |
| Advances Opening balance Addition during the year | | | 409,534 32,134 | 52,168 | 1,213,053 3,635,109 | | | 324,233 293,128 | 3,352,408 | 1,078,078 3,889,335 |
| Kepald during the year Transfer in / (out) - net | | | (180,248) (2,117) | (801,2c) - | (008,619,8) - | | | (178,426) (29,401) | (3,32,408) - | (),/34,360) - |
| Closing balance | | | 259,303 | | 932,302 | | | 409,534 | | 1,213,053 |
| Provision held against advances | • | • | • | • | • | | | | | |
| Other Assets Interest / mark-up accrued Brokerage Receivable | | | 758 - | | 22,292 - | | | 825 - | 2,939 6,271 | - - |
| Other receivable | 578 | • | 2,002 | • | 758 | 488 | • | 4,821 | • | 757 |
| Deposits and other accounts Opening balance | | 32,259 | 67,291 | 128,456 | 860,510 | | 45, 147 | 20,770 | 144,472 | 501,960 |
| Received during the year Withdrawn during the year Transfer in / (out) - net | | 23,465 (37,261) - | 566,173 (606,161) (13,882) | 7,046,626 (7,072,624) | 16,458,586 (15,549,380) - | | 82,026 (94,914) - | 5 18,7 18 (548,55 1) 76,354 | 9,367,739 (9,383,755) - | 7,583,680 (7,225,130) - |
| Closing balance | • | 18,463 | 13,421 | 102,458 | 1,769,716 | | 32,259 | 67,291 | 128,456 | 860,510 |
| | | | | | | | | | | |

107

ANNUAL REPORT 2018

| Parent company personnel Parent sectors Regr personnel Cuber sectors Parent personnel Amagement company personnel Directors Key Cuber Parent Amagement personnel Directors Key Cuber Parent More company personnel Parent Rupest in 000) Parent Proble to stand Proble to stand terrement find 119 325 201 11,855 Proble to stand terrement find 1 1 1 23,336 1 Proble to stand terrement find 1 1 1 2 1 1,6,233 Share coptal - net 1 1 1 1 1 1 1 Share coptal - net 1 | Key | | | | | | |
|--|-------------------------|----------|-------------------|-----------|--------------------------------|------------|-----------------------------|
| (Rupees in ' - 119 325 207 11,855 - - - 33,358 - - - - 184 - - - - - - 16,293 - - - - - - - 16,293 - - - | management personnel | | Parent company | Directors | Key management personnel | Subsidiary | Other related parties |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | | Rupees | in '000) | | | | |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | | | | 85 | 168 | 876 | |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | • | | • | • | • | | |
| Incluined Image: second s | | | • | • | | 1,956 | |
| the year - face value - | | | | | | | |
| Commitments - - 400,000 end credit - - 400,000 end credit - - 400,000 terest earned - - - 400,000 income - - - 400,000 income - - 19,286 50 income - - 19,286 50 income - - - 31 income - - - 31 dialowances - - - - - ad allowances - - - - - - on and charges - <t< td=""><td>•</td><td>•</td><td>5,060,450</td><td>137,541</td><td>·</td><td></td><td></td></t<> | • | • | 5,060,450 | 137,541 | · | | |
| created and acceptances - - 400,000 terest earned - - 400,000 terest earned - - - 400,000 terest earned - - - 400,000 terest earned - - - 400,000 terest paid - - - - - terest paid - - - - - - terest paid - - 1,005 1,029 2,118 - - of allowances - - 2,650 - <td></td> <td>010 075</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | 010 075 | | | | | |
| terest earned - - 19,286 50 income - - - 31 income - - - 31 terest earned - - - 31 terest paid - - - - - terest paid - - - 8 2,899 terest paid - - - 8 2,899 terest paid - - - 8 2,899 allowances - - 1,005 1,029 2,118 onal charges - - - - - - sement and publicity - | | | | | - 548 | 400,000 | 007,000 547,957 |
| terest earned - - 19,286 50 income - - - 31 income - - - 31 erest paid - - - 31 terest paid - - - - - terest paid - - - 8 2,899 terest paid - - - 8 2,899 terest paid - - - 8 2,899 ad allowances - - 1,005 1,029 2,118 onal charges - - - - - - onal charges - - 2,650 - - - onal charges - - 2,650 - - - - onal charges - - 2,650 - - - - - - - - - - | | | | | | | |
| income | - 19,286 | | • | • | 28,293 | 16,096 | |
| terest paid - <td< td=""><td>•</td><td></td><td>ı</td><td>ı</td><td>·</td><td>13,323</td><td></td></td<> | • | | ı | ı | · | 13,323 | |
| terest paid - - 8 2,899 terest paid - - 1,005 1,029 2,118 terest paid - 1,005 1,029 2,118 al allowances - 2,650 - - onal charges - - 2,729 - on - - - 2,729 on - - - 2,725 on - - - - on - - - - on - - - - of diminution in value - - - | • | - 612 | • | • | | • | |
| terest paid - - 8 2,899 terest paid - 1,005 1,029 2,118 d allowances - - - - onal charges - 2,650 - - onal charges - 2,650 - - onal charges - - - - ament and publicity - - - - mission - - - - - on - - - - - of diminution - - - - - | • • | | • | ' | ' (| ' | |
| terest paid - 1,005 1,029 2,118 d allowances - - - - - onal charges - 2,650 - - - sement and publicity - - 2,529 - on - - 2,125 - on - - 186,957 - on - - 6,310 - or - - - 2,692) | - | 2,899 - | • | | 6 | 2,833 | |
| terest paid - 1,005 1,029 2,118 d allowances - | | | | | | | |
| d allowances - - - - onal charges - 2,650 - - onal charges - - - - opment - - - - opment and publicity - - - - nmission - - - - on - - 2,125 - on - - - 6,310 of benefit plan - - - (26,992) | | | • | 952 | 764 | 1,038 | |
| 2,650 | • | - 35 878 | | | | | |
| | 2,650 | | | 3 900 | | | |
| | - - - | - 265 | • | | • | • | |
| | • | - 2,550 | ' | ' | | | |
| 2,125 - 2,529 2,125 186,957 - 6,310 - (26,992) - | | - 205 | ' | • | | • | |
| - 2,125 - - 186,957 - - 6,310 - - (26,992) 1 | | 2,529 - | • | • | | 10,147 | |
| | - 2,125 | - 750 | ' | • | 3,095 | • | |
| - 6,310 - (26,992) | - 186,957 | • | ' | • | 211,001 | | |
| (26,992) - | | | ' | • | 6,373 | • | |
| _ | • | - | • | • | | (15,620) | 267,933 |
| | | CTF F. | | | | | |
| | | - 01,113 | • | • | • | • | |

Summit S Bank Committed to you



| 42. | CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS | 2018 (Rupee | 2017 (Restated) s in '000) |
|-----|---|----------------|----------------------------------|
| | Minimum Capital Requirement (MCR): | | |
| | Paid-up capital (net of losses) | 21,617 | 8,592,010 |
| | Capital Adequacy Ratio (CAR): | | |
| | Eligible Common Equity Tier I (CET I) Capital | (7,962,104) | 3,954,874 |
| | Eligible Additional Tier I (ADT I) Capital | - | - |
| | Total Eligible Tier I Capital | (7,962,104) | 3,954,874 |
| | Eligible Tier 2 Capital | - | 1,084,060 |
| | Total Eligible Capital (Tier I + Tier 2) | (7,962,104) | 5,038,934 |
| | Risk Weighted Assets (RWAs): | | |
| | Credit Risk | 82,548,281 | 101,889,864 |
| | Market Risk | 8,129,085 | 10,695,571 |
| | Operational Risk | 8,564,851 | 8,941,421 |
| | Total | 99,242,217 | 121,526,856 |
| | Common Equity Tier 1 Capital Adequacy ratio | -8.02% | 3.25% |
| | Tier I Capital Adequacy Ratio | -8.02% | 3.25% |
| | Total Capital Adequacy Ratio | -8.02% | 4.15% |
| | | | |

Under the applicable Laws and Regulations, the Bank is required to maintain a minimum paid-up capital (free of losses) of Rs. 10 billion. Moreover, the Bank is subject to the Basel II capital adequacy guideline stipulated by the State Bank of Pakistan under BSD Circular No. 8 of 2006 and Basel III guideline vide its BPRD Circular No. 6 of 2013. These guidelines provide a transition schedule for Basel III implementation till December 31, 2019. Upon full implementation, Basel III guidelines target minimum capital to risk weighted assets ratio would be 12.50%, minimum equity Tier I (CET I) ratio would be 6% and minimum Tier I capital ratio would be 7.5%. As per the transition table, at December 31, 2018, the Bank is required to maintain minimum CET I ratio of 6%, minimum Tier I capital ratio of 7.5% and minimum total capital adequacy ratio of 11.90% (inclusive of Capital Conservation Buffer of 1.90%).



Under Basel III framework, Bank's regulatory capital has been analyzed into two tiers as follows:

- a) Tier I capital (going concern capital), which comprises Common Equity Tier I (CET I) and Additional Tier I (AT I capital), which includes fully paid up capital, balance in share premium account net of discount on issue of shares, reserves arising on amalgamation and un-appropriated/accumulated losses. Moreover, regulatory deductions pertaining to book value of intangibles, deferred tax assets, reciprocal crossholdings and investment in subsidiary are made from Tier I capital as per the applicable Basel III guidelines.
- b) Tier 2 Capital (gone concern capital), which includes general provisions for loan losses (upto a maximum of 1.25% of credit risk weighted assets), reserves on revaluation of fixed assets and available for sale investments after deduction of deficit on available for sale investments (as per Basel III requirement). The outstanding sub-ordinated debt / TFC of the Bank has not been included in Tier 2 capital as of December 31, 2018 because the said TFC has less than one year remaining maturity (revised maturity date is October 26, 2019) and therefore not eligible as Tier 2 capital as per the applicable Basel III guidelines.

Due to capping on Tier 2 capital as a percentage of Tier I capital (which is negative), the Bank could not take benefit of Tier 2 capital which includes surplus / (deficit) on revaluation of assets and general provision / reserve for loan losses. Had the Bank taken this benefit total eligible capital would have been increased by Rs. 2,361.300 million.

As on December 31, 2018, the Bank's MCR and CAR is lower than the minimum ratios required by the SBP as explained above. In this regard management of the Bank is taking various steps to comply with applicable minimum capital requirements. In this respect a business plan has been put in place which has been approved by the Board of Directors and aims to improve the Bank's Capital base and risk absorption capacity and to provide impetus to its future growth initiatives. This plan indicates future profitable operations based on various assumptions including capital injection as explained in note 1.3 to these unconsolidated financial statements. Moreover, the management is committed to taking all the necessary steps for successful execution of the business plan to comply with the capital requirements as explained above.

Capital Management

The Bank manages its capital to meet the regulatory requirements and current and future business needs considering the risks associated with its businesses, expectation of shareholders and investors, and the available options for raising capital. The Bank is committed to comply with the capital requirements as per the SBP's BASEL III guidelines.

The capital management framework of the Bank is administered by the Finance Division and Risk Management Group under the supervision of the Board of Directors and Board Risk Management Committee.

As per the guidelines issued by the SBP, the Bank is applying standardised approach for the measurement of credit risk, standardised approach for market risk and Basic Indicator Approach for the Operational Risk.

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Committed to you

| Loverna Patia (LP) | 2018 (Rupee | 2017 (Restated) s in '000) |
|--|----------------------------|----------------------------------|
| Leverage Ratio (LR): Eligible Tier-I Capital Total exposures | (7,962,104) 183,954,593 | |
| Leverage Ratio | -4.33% | 1.33% |
| Liquidity Coverage Ratio (LCR): Total High Quality Liquid Assets Total Net Cash Outflow | 27,495,433 31,044,717 | |
| Liquidity Coverage Ratio | 88.57% | 113.16% |
| Net Stable Funding Ratio (NSFR): Total Available Stable Funding Total Required Stable Funding | 72,435,261 82,307,865 | 108,281,876 87,257,481 |
| Net Stable Funding Ratio | 88.01% | 124.09% |

Under the applicable Laws and Regulations, the Bank is required to maintain the Leverage Ratio (LR) at 3%, Liquidity Coverage Ratio (LCR) at 100% and Net Stable Funding Ratio (NSFR) at 100% as at December 31, 2018. The Bank's LR, LCR and NSFR are below the applicable regulatory requirement as of December 31, 2018. Subsequently, on December 31, 2019 and June 30, 2020, the Bank achieved compliance with the applicable NSFR and LCR requirements, while efforts are under way to comply with LR requirement at the earliest timeline. As more fully explained in note 1.3 of these unconsolidated financial statements, the Bank has made a business plan which envisages the compliance with capital and liquidity requirements.

42.1 The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity requirements as per SBP instructions has been placed on the website. The link to the full disclosure is http://summitbank.com.pk /index.php/ investor-relations/financial-statements.

43. RISK MANAGEMENT

The acceptance and management of financial risk is inherent to banking business activities. The Bank is exposed to numerous risks in pursuit of its business objectives. The core risks are Credit, Market and Liquidity risks. These risks arise directly through the Bank's commercial activities whilst Operational and Compliance / Legal / Regulatory risks are normal consequences of any business undertaking. A sound Risk Management Framework provides principles for identifying, assessing and monitoring risk. The Framework specifies the key elements of the risk management process in order to maximise opportunities, to minimise adversity and to achieve improved outcomes and outputs based on informed decision making.

Clearly defined risk management policies and procedures covering all activities of the Bank including general banking, trade finance, credit evaluation, credit management, treasury operations, administration and human resources management, compliance functions, risk management, central finance, audit and control are in place. The basic principles employed in formulation of the above policies and procedures involves identification, measurement, monitoring and controlling risks to ensure that:

- The Bank's risk exposure is within the limits established by Board of Directors.
- Risk taking decisions are in line with the business strategy and objectives of the Bank.
- The expected payoffs compensate the risks taken by the Bank.
- The decisions are explicit and clear.
- Sufficient capital as buffer is available to mitigate risk.

ANNUAL REPORT 2018



Risk responsibilities

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The Board of Directors is responsible for overall supervision of the risk management process. This is discharged by distributing responsibilities at the senior management level and determining the manner in which risk authorities are set. The Board is also responsible for approval of all risk policies and ensuring that these are properly implemented. Further, the Board appoints senior management personnel capable of managing the risk activities conducted by the Bank.

The Board of Directors approves the policies proposed by the risk management committee of the Bank which discharge various responsibilities assigned to it by the Board. The Risk Management is headed by a Group Head - Enterprise Risk Management and strategic planning with responsibility to lookafter this function as per the approved policies and procedures of the Bank.

Risk management group organisation

A clear management structure has been put in place by the Bank, which clusters around three distinct groups namely, the Business Group, the Support Group and the Risk Management Group. The Business Group is responsible for generation and management of the business and acts as the front office of the Bank. The Support Group provides various services necessary for maintaining operations of the Bank on a sustainable basis. The Risk Management Group is responsible for management of the risk inherent in the Bank's operations. The Risk Management Group comprises of Credit Division and Risk Management Division. Whilst the activities of the Credit Division are focused on independent risk management of the Bank's credit activities and the Risk Management Division is responsible for managing all other risks emanating from various activities of the Bank. In addition to above, Compliance Division ensures compliance of all internal and external policies, laws and regulations. The management has established various committees for periodic risk review.

The Bank has hPLUSTM a core banking software. hPLUSTM is a fully functional, well proven, single integrated banking application and is also capable of generating numerous standard and customised MIS reports. In line with the Bank's strategic direction, a work is under way for implementation of a new core banking system which will support the Bank in execution of its plan to convert to a full fledge islamic bank. The new core banking system is expected to improve the risk assessment of the bank by facilitating the management with detailed analytical review reports.

43.1 Credit risk

Credit risk is the risk that one party to financial instrument fails to discharge an obligation and cause other party to incur a financial loss. The Bank is exposed to credit risk through its lending and investment activities as well as in cases where it acts as an intermediary on behalf of customers or other third parties or issues guarantees. The following objectives govern the credit policy of the Bank:

- The Bank complies with the requirements of Prudential Regulations prescribed by SBP.
- Facilities provided by the Bank are well diversified into different sectors as well as financing in different consumer products to achieve a strong market position and adequate return on capital.
- Return commensurate with the risk.
- Lending decision is based on a full appreciation for the risks inherent in the transaction and within the approved limits by the Board of Directors.
- Risk changes are identified promptly and remedial actions are taken.



The Bank creates loan loss provisions against non-performing advances in accordance with the Prudential Regulations issued by SBP. Please refer to note 9.5 for reconciliation in loan loss provision.

Concentrations of credit risk (including funded and non-funded portfolio) arises when the counterparties have similar economic characteristics that would cause their ability to meet contractual obligations to be affected in a similar way by changes in economic or other conditions. As part of managing concentration risk, sector risk is managed on a portfolio basis. Please refer to note 43.1.2, 43.1.3, 43.1.4 & 43.1.5.

Credit approval authorities are based on the nature and size of exposure. Disbursement authorisation, collateral and security management, documentation and monitoring are managed by the Credit Administration Department. Proactive monitoring is ensured for assets under stress. This enable the Bank to put in place viable solutions to prevent further deterioration in credit quality. SAM function is in place to handle stressed assets and to ensure a focused remedial strategy.

As a matter of paramount importance the affairs of the customers enjoying credit facilities are carefully reviewed and reconsidered periodically. The facility review provides a timely signal of unfavourable developments in clients' affairs and identifies the risk before the Bank is faced with undesirable positions. For this reason, all facilities of a continuing character are periodically reviewed and approved unless otherwise agreed.

Credit administration tasks include the following:

- Maintain credit, custody and security documentation files;
- Register security and collateral documents;
- Tracking of covenants;
- Administer facility fees / receipts / payments;
- Load limits into credit system; and
- Satisfy internal and external risk reporting requirements.

It is the Bank's policy to reduce or mitigate credit risk on credit facilities or exposure, as much as possible, in a given commercial environment by securing credit facilities or exposure with collateral. To correctly assess the extent to which the collateral mitigates the credit risk, the collateral must be valued according to a specified valuation method and documented and monitored. The legal mechanism by which collateral is pledged and the Bank's procedures ensure that the Bank has clear rights over the collateral and may liquidate, retain or take legal possession of it in a timely manner in the event of the default, insolvency or bankruptcy or otherwise defined credit event set out in the transaction documentation, of the counterparty and, where applicable, of the custodian holding the collateral.

Credit risk: Standardised Approach

The Bank has adopted the standardised approach of Basel II for risk weighing its credit risk exposures.

Under standardised approach, the capital requirement is based on the credit rating assigned to the counterparties by the External Credit Assessment Institutions (ECAIs) duly recognised by SBP for capital adequacy purposes. In this connection, the Bank utilises the credit ratings assigned by ECAIs and has recognised agencies such as Pakistan Credit Rating Agency (PACRA), Japan Credit Rating Company – Vital Information Systems (JCR-VIS), Fitch, Moody's and Standard and Poors (S&P) which are also recognised by the SBP. The Bank also utilises rating scores of Export Credit Agencies (ECA) participating in the 'Arrangement on Officially Supported Export Credits'.



The Standardised Approach to credit risk sets out fixed risk weights corresponding, where appropriate, to external credit assessment levels or for unrated claims.

Selection of ECAIs

The Bank selects particular ECAI(s) for each type of claim. Amongst the ECAIs that have been recognised as eligible by SBP, the following are being used against each respective claim type.

Sovereign Exposures: For foreign currency claims on sovereigns, the Bank uses country risk scores of Export Credit Agencies (ECA) participating in the 'Arrangement on Officially Supported Export Credits' available on Organisation for Economic Co-operation and Development (OECD) website.

Exposures to Multilateral Development Banks (MDBs): For exposures on MDBs not eligible for a 0% risk weight, ratings of Moody's, S&P and Fitch are being used to calculate risk-weighted assets.

Exposures to Public Sector Entities (PSEs): For PSE exposures, ratings of PACRA and JCR-VIS are used to arrive at risk weights.

Bank Exposures: For foreign banks (i.e., incorporated outside Pakistan), ratings of Moody's, S&P and Fitch are being used to arrive at risk weights. However, for local banks (i.e. incorporated in Pakistan) ratings of PACRA and JCR-VIS are used.

Corporate Exposures: Ratings assigned by PACRA and JCR-VIS are used for claims on Corporate (excluding equity exposures).

Use of ECAI ratings

The Bank prefers solicited ratings over unsolicited ratings at all times, owing to the greater degree of accuracy (in general) associated with solicited ratings as compared to unsolicited ratings. Unsolicited ratings may only be used in cases where a solicited rating is not available.

Mapping to SBP rating grades

The selected final ratings (after application of the principles stated above) for all exposures need to be translated to the standard rating grades given by the SBP. In this regard, the mapping tables to be used for converting ECAI ratings to SBP rating grades are given below:



| SBP rating g | rade Fitch | Moody's | S&P | PACRA | JCR-VIS | ECA scores |
|--------------|----------------|----------------|----------------|-------|---------|------------|
| | | | | | | |
| I | AAA | Aaa | AAA | AAA | AAA | 0 |
| | AA+ | Aal | AA+ | AA+ | AA+ | I |
| | AA | Aa2 | AA | AA | AA | |
| | AA- | Aa3 | AA- | AA- | AA- | |
| 2 | A+ | AI | A+ | A+ | A+ | 2 |
| | А | A2 | А | А | Α | |
| | A- | A3 | A- | A- | A- | |
| 3 | BBB+ | Baal | BBB+ | BBB+ | BBB+ | 3 |
| | BBB | Baa2 | BBB | BBB | BBB | |
| | BBB- | Baa3 | BBB- | BBB- | BBB- | |
| 4 | BB+ | Bal | BB+ | BB+ | BB+ | 4 |
| | BB | Ba2 | BB | BB | BB | |
| | BB- | Ba3 | BB- | BB- | BB- | |
| 5 | B+ | BI | B+ | B+ | B+ | 5 |
| | В | B2 | В | В | В | 6 |
| | B- | B3 | В- | B- | В- | |
| 6 | CCC+ and below | Caal and below | CCC+ and below | CCC | CCC | 7 |
| | | CC | | CC | CC | |
| | | | | С | С | |
| | | | | D | D | |

Long-Term Rating Grades Mapping

Short-Term Rating Grades Mapping

| SBP Rating grade | Fitch | Moody's | S&P | PACRA | JCR-VIS |
|------------------|--------|---------|--------|--------|---------|
| SI | FI | P-I | A-1+ | A-I+ | A-1+ |
| | | | A-I | A-I | A-I |
| S2 | F2 | P-2 | A-2 | A-2 | A-2 |
| S3 | F3 | P-3 | A-3 | A-3 | A-3 |
| S4 | Others | Others | Others | Others | Others |

The bank has issued specific rating / risk weighing exposures and entity rating for rating / risk weighing claims against specific counter parties. Both short and long term ratings have been used for corresponding short and long term exposures.

Types of exposures and ECAI's used

The following table illustrates the approved External Credit Assessment Institution (ECAI) whose rating are being utilised by the bank with respect to material categories of exposure :

| | | 201 | 8 | | |
|-----------------|-------|---------|-----|-------|---------|
| Exposures | Fitch | Moody's | S&P | PACRA | JCR-VIS |
| Corporate | - | - | - | Yes | Yes |
| Banks | Yes | Yes | Yes | Yes | Yes |
| Sovereigns | - | - | - | - | - |
| SME's | - | - | - | - | - |
| Securitisations | - | - | - | - | - |
| Others | - | - | - | Yes | Yes |



| | | | 2018 | | 20 |) 7 (Restate | d) |
|----------------|---------|------------|------------------|---------------|-------------|------------------|---------------|
| Exposure | Rating | Amount | Deduction CRM | Net Amount | Amount | Deduction CRM | Net Amount |
| | | | | ····· (Rupe | es in '000) | | |
| Corporate | 20% | 1,102,812 | 147,919 | 954,893 | 4,029,476 | 7,675 | 4,021,801 |
| | 50% | 2,952,404 | - | 2,952,404 | 4,542,608 | 867,434 | 3,675,174 |
| | 100% | 770,919 | 172,300 | 598,619 | 775,872 | 581,249 | 194,623 |
| | unrated | 22,457,869 | 3,970,919 | 18,486,950 | 36,441,726 | 7,801,149 | 28,640,577 |
| | 125% | 9,387,662 | 672,840 | 8,714,822 | 20,213,597 | 1,621,114 | 18,592,483 |
| Retail | 75% | 6,757,012 | 676,683 | 6,080,329 | 12,717,681 | 1,153,522 | ,564, 59 |
| Past due loan | 150% | 9,161,526 | 561,590 | 8,599,936 | 857,052 | - | 857,052 |
| | 100% | 2,754,417 | 208,867 | 2,545,550 | 671,903 | - | 671,903 |
| | 50% | 2,653,102 | 215,559 | 2,437,543 | 627,614 | - | 627,614 |
| Bank | 20% | 1,829,760 | - | 1,829,760 | 15,535,393 | 3,734,981 | 11,800,412 |
| | 50% | 531,093 | - | 531,093 | 483,748 | - | 483,748 |
| | 100% | - | - | - | 243,392 | - | 243,392 |
| | 150% | 46,314 | - | 46,314 | 553,201 | - | 553,201 |
| | unrated | 1,209,724 | - | 1,209,724 | 1,002,410 | - | 1,002,410 |
| Sovereign etc. | 0% | 5,530,669 | - | 5,530,669 | 13,643,084 | - | 13,643,084 |
| Others | 0% | - | - | - | - | - | - |
| | 35% | 3,264,727 | - | 3,264,727 | 2,903,572 | 9,900 | 2,893,672 |
| | 50% | - | - | - | - | - | - |
| | 100% | 16,716,181 | - | 16,716,181 | 17,803,400 | - | 17,803,400 |
| | 150% | - | - | - | 1,830 | - | 1,830 |
| | 250% | | | | 522,145 | | 522,145 |
| | | 87,126,191 | 6,626,677 | 80,499,514 | 133,569,704 | 15,777,024 | 117,792,680 |

43.1.1 Credit Risk: Disclosures with respect to Credit Risk Mitigation for standardised approach

The Bank has adopted the comprehensive approach of Credit Risk Mitigation for the Banking Book. Since the trading book of the Bank only comprises equity investments; therefore no Credit Risk Mitigation benefit is taken in the trading book. In instances where the Bank's exposure on an obligor is secured by collateral that conforms with the eligibility criteria under the comprehensive Approach of CRM, then the Bank reduces its exposure under that particular transaction by taking into account the risk mitigating effect of the collateral for the calculation of capital requirement.

The Bank accepts cash, lien on deposits, government securities and eligible financial instruments etc. under the comprehensive approach of Credit Risk Mitigation. The Bank has in place detailed guidelines with respect to valuation and management of various collateral types. In order to obtain the credit risk mitigation benefit, the Bank uses realizable value of eligible collaterals to the extent of outstanding exposure.

43.1.2 Lendings to financial institutions Gross

| utions | Gross le | ndings | Non-perf lendi | | Provisio | on held |
|-----------|----------|-----------|-------------------|-------|----------|---------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | | (Rupees in | '000) | | |
| te sector | | | | | | |
| | - | 4,727,965 | - | - | - | - |

Credit risk by public / private sector

| Public / Government Private | - 4,727,965 - 5,943,038 | - | - | - | - |
|--------------------------------|----------------------------|---|---|---|---|
| | - 10,671,003 | - | - | - | - |

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| 43.1.3 Investment in debt securities | Gross In | vestments | | rforming ments | Provisi | on held |
|---|-----------|-----------|------------|--------------------|-----------|--------------------|
| | 2018 | 2017 | 2018 | 2017 (Restated) | 2018 | 2017 (Restated) |
| Credit risk by industry sector | | | (Rupees ir | · '000) | | |
| Textile | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| Chemical and pharmaceuticals | 499,586 | 815,936 | 499,586 | 499,586 | 499,586 | 499,586 |
| Sugar | 289,965 | 289,965 | - | - | - | - |
| Electronics and electrical appliances | 12,500 | 62,500 | - | - | - | - |
| Power (electricity), gas, water, sanitary | 189,569 | 876,777 | - | - | - | - |
| Financial | 18,807 | 18,807 | 18,807 | 18,807 | 18,807 | 18,807 |
| Services | 803,641 | 803,641 | 803,641 | 803,641 | 490,107 | 290,819 |
| Others | - | 450,315 | - | - | - | - |
| | 2,014,068 | 3,517,941 | 1,522,034 | 1,522,034 | 1,208,500 | 1,009,212 |
| Credit risk by public / private sector | | | | | | |
| Public/ Government | - | - | - | - | - | - |
| Private | 2,014,068 | 3,517,941 | 1,522,034 | 1,522,034 | 1,208,500 | 1,009,212 |
| | 2,014,068 | 3,517,941 | 1,522,034 | 1,522,034 | 1,208,500 | 1,009,212 |

43.1.4 Advance

| 4 Advances | Gross a | dvances | | erforming ances | Provisi | on held |
|--|------------|------------|------------|--------------------|------------|--------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 (Restated) |
| | | | (Rupees i | n '000) | | |
| Credit risk by industry sector | | | | | | |
| Agriculture, forestry, hunting and fishing | 609,228 | 900,256 | 488,298 | 2,581 | 351 | 2,581 |
| Automobile and transportation equipment | 1,259,964 | 1,853,738 | 912,656 | 923,268 | 728,609 | 715,987 |
| Banaspati and allied industries | 345,107 | 609,446 | 141,431 | 159,944 | 126,023 | 138,288 |
| Carpet | 42,648 | 47,595 | 38,458 | 39,645 | 38,458 | 38,458 |
| Cement | 756,709 | 841,114 | 329,169 | 329,169 | 329,169 | 329,169 |
| Chemical and pharmaceuticals | 2,085,661 | 1,916,049 | 336,897 | 162,322 | 106,774 | 106,099 |
| Construction | 3,173,425 | 3,852,515 | 1,246,241 | 717,065 | 531,309 | 575,625 |
| Dairy and poultry | 119,114 | 103,419 | 999 | 1,418 | 999 | 1,418 |
| Education | 298,439 | 579,620 | 34,394 | 37,726 | 29,793 | 32,726 |
| Electronics and electrical appliances | 2,468,288 | 2,503,232 | 352,550 | 86,964 | 97,092 | 86,964 |
| Exports/Imports | 6,461,972 | 7,645,122 | 1,736,111 | 483,347 | 1,120,067 | 480,175 |
| Financial | 3,885,688 | 4,632,717 | 2,793,412 | 658,323 | 1,232,275 | 658,323 |
| Food, tobacco and beverages | 3,207,167 | 5,229,510 | 740,435 | 601,396 | 578,069 | 570,349 |
| Footwear and Leather garments | 526,740 | 535,524 | 48,308 | 47,303 | 46,923 | 45,234 |
| Furniture and allied products | 419,151 | 482,156 | 150,803 | 162,155 | 125,051 | 123,527 |
| Glass and ceramics | 57,660 | 132,660 | 57,660 | 54,460 | 54,460 | 54,460 |
| Health care | 323,704 | 359,795 | 115,153 | 113,244 | 115,153 | 105,118 |
| Hotels | 329,545 | 727,982 | 162,058 | 154,704 | 160,709 | 154,704 |
| Individuals | 5,811,621 | 6,506,445 | 266,940 | 402,754 | 167,434 | 122,186 |
| Mining and quarrying | 1,997,882 | 2,428,011 | 1,922,670 | 4,670 | 405,872 | 4,670 |
| Miscellaneous manufacturing | 1,385,469 | 1,410,220 | 188,197 | 118,686 | 117,479 | 104,936 |
| Printing, publishing and allied industries | 108,462 | 120,093 | 30,152 | 28,018 | 27,277 | 27,643 |
| Paper and allied products | 42,544 | 180,506 | 6,803 | 22,774 | 6,803 | 22,774 |
| Power (electricity), gas, water, sanitary | 2,073,624 | 5,250,541 | 1,664,372 | 1,077,592 | 1,003,612 | 1,041,245 |
| Services | 4,426,765 | 4,503,780 | 1,242,178 | 597,686 | 528,147 | 473,407 |
| Steel and engineering | 3,666,727 | 4,101,660 | 1,225,542 | 264,591 | 373,616 | 230,180 |
| Sugar | 9,796,573 | 10,916,070 | 8,875,325 | 1,634,623 | 5,276,199 | 1,214,673 |
| Textile | 13,412,899 | 14,684,686 | 4,359,460 | 4,442,514 | 4,263,873 | 4,414,157 |
| Transport, storage and communication | 2,009,556 | 2,614,431 | 638,593 | 215,184 | 332,356 | 183,955 |
| Wholesale and retail trade | 6,101,976 | 7,817,713 | 2,209,458 | 1,952,809 | 1,654,807 | 2,546,600 |
| Others | 5,591,221 | 6,044,714 | 3,756,986 | 1,568,649 | 1,923,905 | 303,383 |
| | 82,795,529 | 99,531,320 | 36,071,709 | 17,065,584 | 21,502,664 | 14,909,014 |

ANNUAL REPORT 2018



| | Gross a | dvances | | rforming ances | Provis | ion held |
|---|-----------------|-----------------------|-----------------|-------------------|------------------|-------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 (Restate |
| Credit risk by public / private sector | | | (Rupees | in '000) | | |
| | | | | | | |
| Public / Government Private | - 82,795,529 | 986,018 98,545,302 | - 36,071,709 | ۔ 17,065,584 | - 21,502,664 | 14,909,01 |
| - | 82,795,529 | 99,531,320 | 36,071,709 | 17,065,584 | 21,502,664 | 14,909,01 |
| Contingencies and Commitments | | | | 20 | | 2017 |
| Credit risk by industry sector | | | | (R | (Re Rupees in | estated) '000) |
| Agriculture, forestry, hunting and fishing | | | | 22 | 8,051 | 425,31 |
| | | | | | , | |
| Automobile and transportation equipmer | ٦C | | | | 5,487 | 1,052,05 |
| Banaspati and allied industries | | | | 6 | 2,000 | 222,65 |
| Carpet | | | | | 454 | 132,84 |
| Cement | | | | | 8,668 | 455,08 |
| Chemical and pharmaceuticals | | | | 94 | 6,952 | 1,501,14 |
| Construction | | | | | | 5,006,81 |
| Consumer | | | | 2,67 | 7,508 | 2,039,89 |
| Dairy and poultry | | | | | 6,239 | 55,31 |
| Education | | | | 6 | 7,148 | 139,14 |
| Electronics and electrical appliances | | | | | 9,924 | 1,619,50 |
| Exports/Imports | | | | | | 7,378,94 |
| Financial | | | | | | 5,526,01 |
| Food, tobacco and beverages | | | | | | 4,196,80 |
| Footwear and leather garments | | | | | 6,349 | 175,27 |
| • | | | | | 9,223 | 101,66 |
| Furniture and allied products Glass and ceramics | | | | | | |
| | | | | | 2,975 | 17,22 |
| Health care | | | | | 8,475 | 341,46 |
| Hotels | | | | | 2,498 | 97,18 |
| Individuals | | | | 3,50 | 7,303 | 3,871,67 |
| Mining and quarrying | | | | | - | 635,00 |
| Miscellaneous manufacturing | | | | 1,51 | 4,099 | 961,32 |
| Others | | | | 1,53 | 9,967 | 123,71 |
| Printing, publishing and allied industries | | | | 1 | 1,610 | 133,74 |
| Paper and allied products | | | | 4 | 8,458 | 1,031,82 |
| Power (electricity), gas, water, sanitary | | | | 74 | 8,019 | 9,826,25 |
| Services | | | | 10,79 | 3,899 | 3,448,39 |
| Steel and engineering | | | | 94 | 6,558 | 81,66 |
| Sugar | | | | | | 8,820,07 |
| Textile | | | | | | 2,456,25 |
| Transport, storage and communication | | | | | | 7,655,79 |
| Wholesale and retail trade | | | | , | | 4,610,60 |
| | | | | 63,23 | 0,744 12 | 4,140,68 |
| Credit risk by public / private sector | • | | | | | |
| Public / Government | | | | 4.43 | 3,173 | 4,608,76 |
| Private | | | | , | | 9,531,92 |
| _ | | | | 63,23 | 0,744 12 | 4,140,68 |
| S ANNUAL REPORT 2018 | | | | | | |



43.1.6 Concentration of Advances

The bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 17,280.520 million (2017: Rs. 21,338.836 million) are as follows:

| , | Υ. | , | / | | 2018 | 2017 |
|----------------------|----|---|---|---|-------------------------|-------------------------|
| | | | | | (Rupees | in '000) |
| Funded Non Funded | | | | | 3,387,69 3,892,829 | 15,449,883 5,888,953 |
| Total Exposure | | | | - | 17,280,520 | 21,338,836 |

The sanctioned limits against these top 10 exposures aggregated to Rs. 19,333.306 million (2017: Rs. 25,599.957 million).

| | 2 | 2018 | 2 | 017 |
|---------------------------------|-----------|-------------------|-------------|-------------------|
| | Amount | Provision held | Amount | Provision held |
| Total funded classified therein | | (Rupe | es in '000) | |
| OAEM | - | - | - | - |
| Substandard | 3,242,481 | 401,202 | - | - |
| Doubtful | 2,100,000 | 376,516 | - | - |
| Loss | - | - | - | - |
| Total | 5,342,481 | 777,718 | - | |

43.1.7 Advances - Province/Region-wise Disbursement and Utilization

| | | | | 2018 | | | |
|--------------------------------|---------------|---------------------|------------|-----------------------|-------------|-----------|-----------------------------------|
| | | | | Utiliz | ation | | |
| | Disbursements | ⁵ Punjab | Sindh | KPK including FATA | Balochistan | Islamabad | AJK including Gilgit-Baltistan |
| Province / Region | | | ····· (I | Rupees in '000 |) | | |
| Punjab | 85,449,446 | 85,319,253 | 26,366 | 7,206 | - | 96,62 | ı - |
| Sindh | 200,355,690 | - | 200,355,69 | 0 - | - | - | - |
| KPK including FATA | 154,085 | - | - | I 54,085 | - | - | - |
| Balochistan | 517,487 | - | - | - | 517,487 | - | - |
| Islamabad | 3,413,518 | - | - | - | - | 3,413,518 | в - |
| AJK including Gilgit-Baltistan | 418,508 | - | - | - | - | - | 418,508 |
| Total | 290,308,734 | 85,319,253 | 200,382,05 | 6 161,291 | 517,487 | 3,510,13 | 9 418,508 |

2017 Utilization Disbursements KPK including Balochistan Islamabad AJK including Punjab Sindh Gilgit-Baltistan Province / Region 99,204,216 98,951,290 Punjab 52.194 8,397 192,335 -Sindh 295,576,633 295,576,633 ---KPK including FATA 243,901 243,901 -----Balochistan 193,296 193,296 _ ---5,339,777 Islamabad 5,339,777 --_ --AJK including Gilgit-Baltistan 384,539 _ _ _ 384,539 -Total 400,942,362 98,951,290 295,628,826 252,297 193,296 5,532,112 384,539



43.2 Market Risk

Market risk is the risk that the value of on-balance sheet and off-balance sheet exposures of the Bank will be adversely affected by movements in market rates or prices such as interest rates, foreign exchange rates, equity prices and / or commodity prices resulting in a loss to earnings and capital. Market risks arise generally from trading activities, open foreign currency positions, holding common equity and other products. All such instruments and transactions are exposed to general and specific market movements.

The Bank seeks to mitigate market risk by employing strategies that correlate price, rate and spread movements of its earning assets, liabilities and trading activities. Treasury front office and market risk management / treasury middle office perform market risk management activities within the Bank.

43.2.1 Balance sheet split by trading and banking books

| | | 2018 | | 2 | 017 (Resta | ted) |
|---------------------------------------|-----------------|-----------------|-------------|-----------------|-----------------|-------------|
| | Banking Book | Trading Book | Total | Banking Book | Trading Book | Total |
| | | | (Rupees | in '000) | | |
| Cash and balances with treasury banks | 5,043,089 | - | 5,043,089 | 13,556,723 | - | 13,556,723 |
| Balances with other banks | 996,982 | - | 996,982 | 2,440,333 | - | 2,440,333 |
| Lendings to financial institutions | - | - | - | 10,671,003 | - | 10,671,003 |
| Investments | 1,122,931 | 18,133,444 | 19,256,375 | 1,360,318 | 93,579,927 | 94,940,245 |
| Advances | 61,245,877 | - | 61,245,877 | 84,592,056 | - | 84,592,056 |
| Fixed assets | 8,708,878 | - | 8,708,878 | 12,466,944 | - | 12,415,601 |
| Intangible assets | 204,912 | - | 204,912 | 197,640 | - | 248,983 |
| Deferred tax assets | 7,214,989 | - | 7,214,989 | 5,804,191 | - | 5,804,191 |
| Other assets | 11,956,890 | - | 11,956,890 | 8,864,311 | - | 8,864,311 |
| | 96,494,548 | 18,133,444 | 114,627,992 | 139,953,519 | 93,579,927 | 233,533,446 |

43.2.2 Foreign Exchange Risk

The Bank has set the following objectives for managing the inherent risk on foreign currency exposures:

- Maximise profitability with minimum risk by keeping the exposure at desirable levels in view of strict compliance of regulatory / international standards and the Bank's internal guidelines.
- Manage appropriate maturity mismatch gaps.
- Identify warning and stress zones for mismatch gaps.
- Usage of different tools to manage the inherent risk of product and market, such as compliance of credit limit, monitoring of foreign exchange exposure limit, review of mark to market portfolio and safe settlement, etc.

Foreign exchange risk represents exposures to changes in the values of current holdings and future cash flows denominated in foreign currencies. The potential for loss arises from the process of revaluing foreign currency positions in rupee terms. The Bank's foreign exchange risk is presently limited to future cash flows in foreign currencies arising from foreign exchange transactions and translation of net open position in foreign currencies. The Bank is carefully monitoring the net foreign currency exposure as well as utilizing the currency swap and forward contract to hedge the related exposure.

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| | | 20 | 18 | | | 2017 (R | estated) | |
|------------------------------|-------------------------------|------------------------------------|----------------------------|-------------------------------------|-------------------------------|------------------------------------|----------------------------|-------------------------------------|
| | Foreign Currency Assets | Foreign Currency Liabilities | Off-balance sheet items | Net Foreign Currency exposure | Foreign Currency Assets | Foreign Currency Liabilities | Off-balance sheet items | Net Foreigr Currency exposure |
| | | | | ····· (Rupee | s in '000)… | | | |
| United States Dollar | 3,936,026 | 5,565,469 | 1,678,239 | 48,795 | 7,711,903 | 8,078,95 | 3 274,530 | (92,520) |
| Great Britain Pound Sterling | 28,721 | 522,489 | 508,617 | 14,850 | 211,544 | 875,07 | I 647,347 | (16,180) |
| Euro | 145,381 | 509,823 | 322,981 | (41,461) | 205,751 | 482,71 | 5 259,260 | (17,704) |
| Japanese Yen | 2,975 | - | - | 2,975 | 18,599 | 11,29 | 3 - | 7,306 |
| Other currencies | 169,694 | 15,740 | (15,202 |) 138,752 | 259,596 | 37,40 | 7 - | 222,189 |
| | 4,282,797 | 6,613,521 | 2,494,635 | 163,911 | 8,407,393 | 9,485,43 | 9 , 8 , 37 | 103,091 |
| | | | | 2018 | | | 2017 (Rest | ated) |
| | | | | nking ook | Trading Book | Ban Bo | | ading Book |
| | | | | | (Rup | ees in '000) · | | |
| Impact of 1% change in for | eign exchan | ge rates oi | <u></u> ו | | ``• | , | | |
| Profit and loss account | | | (22.2 | 07) | 11 229 | (15 | 546) | 13 994 |

| - Profit and loss account | (23,307) | 44,338 | (15,546) | 13,996 |
|------------------------------|----------|--------|----------|--------|
| - Other comprehensive income | - | - | - | - |

43.2.3 Equity position Risk

Equity position risk is the risk that the fair value of financial instruments will fluctuate due to changes in the prices of individual stocks or the level of equity indices. The Bank's equity book comprises of held for trading (HFT) and available for sale (AFS) portfolios. The objective of the HFT portfolio is to make short-term capital gains, whilst the AFS portfolio is maintained with a medium term view of earning both capital gains and dividend income. Policies and procedures have been developed to provide guidelines on the risk and their mitigants, limits and related controls for the equity portfolio of the Bank.

| | 20 | 18 | 201 | 7 |
|---|-----------------|-----------------|-----------------|-----------------|
| | Banking Book | Trading Book | Banking Book | Trading Book |
| | | ····· (Rupees | in '000) | |
| Impact of 5% change in equity prices on | | | | |
| - Profit and loss account | - | 33,496 | - | 11,328 |
| - Other comprehensive income | - | 56,397 | - | 97,227 |

43.2.4 Interest Rate Risk

Interest rate risk is the risk that fair value of a financial instrument will fluctuate as a result of changes in interest rates, including changes in the shape of yield curves. Interest rate risk is inherent in many of the Bank's businesses and arises from mismatches between the contractual maturities or the re-pricing of on and off-balance sheet assets and liabilities. The interest rate sensitivity profile is prepared on a quarterly basis based on the re-pricing or contractual maturities of assets and liabilities.

Interest rate risk is monitored and managed by performing periodic gap analysis, sensitivity analysis and stress testing and taking appropriate actions where required.

| | 2 | 018 | 201 | 7 |
|---|-----------------|-----------------|-----------------|-----------------|
| | Banking Book | Trading Book | Banking Book | Trading Book |
| | | ····· (Rupees | in '000) | |
| Impact of 1% change in interest rates on - Profit and loss account | 69,725 | - | 332,488 | - |
| - Other comprehensive income | - | 334,155 | - | 544,233 |

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| | | | | | | 2018 | | | | | | |
|---|--|---------------------------|-----------------|---------------------------|-------------------------|----------------------------------|-----------------------|----------------------|----------------------|-----------------------|---|-------------------------------------|
| | | | | | Ext | Exposed to Yield / Interest risk | eld / Interes | t risk | | | | Non-internet |
| | Effective Yield / Interest Rate | Total | Upto I Month | Over I to 0 3 Months 6 | Over 3 to 0 6 Months | Over 6 to Months to I Year | Over I to O 2Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10 Years | Above 10 Years | bearing financial instruments |
| On-balance sheet financial instruments | | | | (Rupees in '000) | | (Ru | pees in '00 | (0 | | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks Balances with other banks | 0% to 1.35% | 5,043,089 | 125,904 | - 430 570 | | | | | | | | 4,917,185 |
| Lending to financial institutions | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | | - | | | | | · · | | | r, (oor |
| Investments | 5.24% to 13.05% | 19,256,375 | ' | 1,892,703 | 161,291 | 1 2,251,203 | 7,775,992 | 1,950,533 | 999,560 | 1,094,716 | 1,002,655 | 2,127,722 |
| Advances Other assets | 0% to 28% | 61,245,877 3,033,001 | 1,368,263 - | 38,899,405 | 2,372,467 | 7 2,363,101 | 125,959 - | 115,616 | 229,017 | | 541,031 14,934,674 - | 3,033,001 |
| Liabilities | | 89,575,324 | 1,494,167 | 41,231,628 | 3 2,646,930 | 0 4,669,849 | 7,901,951 | 2,066,149 | - | 1,635,747 | 1,228,577 1,635,747 15,937,329 10,762,997 | 10,762,99 |
| Bills payable | | 1,881,107 | | | | | Ľ | | | | | 1,881,107 |
| Borrowings | 1.00 % to 12.50% | 19,491,854 | 12,038,590 | 5,390,128 | 1,303,450 | - - | • | 1,318 | 580,083 | 178,285 | • | |
| Deposits and other accounts Liabilities against assets subject to finance lease | 0% to 14.3% - | 84,676,090 | 37,141 | 40,184,520 | | 3 1,168,669 | 5,523,391 - | 126,527 | | | | 34,939,132 - |
| Subordinated debt | 12.84% | 1,495,515 | | | | - 1,495,515 | • | | | • | | |
| Other liabilities | | 2,755,799 | • | | | | • | | | • | | 2,755,799 |
| | | 110,300,365 | 12,075,731 | 45,574,654 | 1 3,634,533 | 3 2,664,184 | 5,523,391 | 127,845 | 681,226 | 442,763 | • | 39,576,038 |
| On-balance sheet gap | | (20,725,041) (10,581,564) | (10,581,564 |) (4,343,026) |) (987,603) | 3) 2,005,665 | 2,378,560 | 1,938,304 | 547,351 | | 1,192,984 15,937,329 (28,813,041) | (28,813,04 |
| Off-balance sheet financial instruments Documentary credits and short-term trade-related transaction Commitments in respect of: - forward foreign exchange contracts | nents rade-related transactio - | ons 4,315,350 | 1.357.729 | 2,453,109 |) 504,512 | | | | | · | · | |
| Off-balance sheet gap | | 4,315,350 | 1,357,729 | 2,453,109 | | | | | | | | |
| Total Yield/Interest Risk Sensitivity Gap | r Gap | | (9,223,835) | (1,889,917) |) (483,091) | l) 2,005,665 | 2,378,560 | I,938,304 | I 547,351 | | 1,192,984 15,937,329 (28,813,041) | (28,813,04 |
| | | | | | | | | | | | | |

43.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

Summit S Bank Committed to you

| | | | | | | | (nonnon) | | | | - | |
|--|------------------------------------|--------------|-----------------|-----------------------|-----------------------|----------------------------------|------------------------|------------------------|------------------------|-----------------------|------------------|-------------------------------------|
| | | | | | Exp | Exposed to Yield / Interest risk | ld / Interes | : risk | | | - | Non-internet |
| | Effective Yield / Interest Rate | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 to Months to I Year | Over I to C 2 Years | Over 2 to 3 3 Years | Over 3 to 6 5 Years | Over 5 to 10 Years | Above 10Years | bearing financial instruments |
| On-balance sheet financial instruments | | | | | | | ipees in '00 | (0 | (Rupees in '000) | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | 0% to 0.37% | 13,556,723 | 1.095.616 | | | | • | | | | | 12.461.107 |
| Balances with other banks | _ | 2,440,333 | 128,073 | 386,460 | 89,990 | 44,167 | 1 | | 1 | I | 1 | 1,791,643 |
| Lending to financial institutions | 5.65% to 6.50% | 10,671,003 | 10,671,003 | | | | | | | ' | | ' |
| Investments | 5.24% to 12.00% | 94,940,245 | 38,210,978 | 27,630,527 | 5,887,646 | 4,426,482 | 3,108,594 | 8,224,491 | 3,071,860 | 1,333,053 | 512,822 | 2,533,792 |
| Advances | 0.00 % to 28.00% | 84,592,056 | 2,519,929 | 72,247,908 | 2,440,447 | 2,741,507 | 122,546 | 122,546 | 245,093 | 612,732 | 3,125,293 | 414,055 |
| | | 209,723,970 | 52,625,599 | 100,264,895 | 8,418,083 | 7,212,156 | 3,231,140 | 8,347,037 | 3,316,953 | -1.945,785 | 3,638,115 | 20,724,207 |
| Liabilities | | | | | F | | | | | | | |
| Bills payable | ı | 3,065,379 | | | | ' | ' | | | ' | | 3,065,379 |
| Borrowings | 1.00 % to 5.85% | 67,307,766 | 40,936,272 | 24,895,916 | 1,316,978 | 50,000 | ' | ' | 108,600 | ' | ' | |
| Deposits and other accounts | 0.00% to 18.50% | 145,729,707 | 614,784 | 61,592,645 | - | 5,872,732 | 19,078,279 | 190,050 | 111,625 | 887,420 | 6,960 | 51,038,015 |
| Liabilities against assets subject | | | | | | | | | | | | |
| to finance lease | | | | • | | • | • | | • | ' | | • |
| Subordinated debt | 9.46% | 1,495,860 | • | • | 1,495,860 | • | | • | • | • | • | • |
| Other liabilities | | 4,076,840 | | | ' | | | | | | | 4,076,840 |
| | | 221,675,552 | 41,551,056 | 86,488,561 | 9,150,035 | 5,922,732 | 19,078,279 | 1 90,050 | 220,225 | 887,420 | 6,960 | 58,180,234 |
| On-balance sheet gap | | (11,951,582) | 11,074,543 | 13,776,334 | (731,952) | 1,289,424 | (15,847,139) | 8,156,987 | 3,096,728 | 1,058,365 | 3,631,155 | (37,456,027) |
| Off-balance sheet financial instruments | ients | | | | | | | | | | | |
| Documentary credits and short-term trade-related transacti | ade-related transacti | ions | | | | | | | | | | |
| - forward foreign exchange contracts | | 1,181,136 | (439,402) | 1,522,175 | 38,223 | 60,140 | | ' | | | | |
| - Off-balance sheet gap | | 1,181,136 | (439,402) | 1,522,175 | 38,223 | 60,140 | • | | • | | | |
| Total Yield/Interest Risk Sensitivity Gap | r Gap | | 10,635,141 | 15,298,509 | (693,729) | | 1,349,564 (15,847,139) | 8,156,987 | 3,096,728 | 1,058,365 | 3,631,155 | |
| Cumulative Yield/Interest Risk Sensitivity Gap | isitivity Gap | | 10,635,141 | 25,933,650 | 52 | | 10,742,346 | 1- | 21,996,061 23,054,426 | 23,054,426 | 26,685,581 | |
| | | | | | | | | | | | | |

2017 (Restated)



Reconciliation of assets and liabilities exposed to yield / interest rate risk with total assets and liabilities

| | 2018 | 2017 (Restated) |
|--|--|--------------------|
| | (Rupee | s in '000) |
| Total financial assets Add: Non financial assets | 89,575,324 | 209,723,970 |
| Fixed assets Intangible assets Deferred tax assets Other assets | 8,708,878 204,912 7,214,989 8,923,889 | |
| Total assets as per statement of financial position | 114,627,992 | 233,533,446 |
| Total financial liabilities Add: Non financial liabilities | 110,300,365 | 221,675,552 |
| Other liabilities | l,575,024 | 1,616,780 |
| Total liabilities as per statement of financial position | 111,878,789 | 223,292,332 |

43.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

Board Risk Management Committee oversees the implementation of operational risk management which is governed by the Operational Risk Management Policy and Procedures of the Bank. In compliance with the regulatory guidelines, a separate unit is established within the Risk Management Division which is responsible for the implementation of the risk management framework across the Bank.

In accordance with the Operational Risk policy and framework, various tools and techniques are being implemented to identify, assess, measure and control operational risk embedded in the exposures, products, systems and processes. These tools include collection of operational loss data, development and monitoring of Key Risk Indicators and Risk Control Self Assessment exercise.

The Bank seeks to manage the operational risk from two perspectives, firstly by way of ensuring compliance of standard operating procedures including defined processes for prevention and detection of any fraud and forgery, and work place safety and security, secondly through contingency planning to ensure continuity of business. Policies and procedures covering all activities in Bank are in place. Besides these, to ensure business continuity, the Bank has implemented Business Continuity Plan (BCP) across the Bank for which BCP and Disaster Recovery Tests are performed on a regular basis.

The Bank maintains a system of internal controls designed to keep operational risk at appropriate levels, in view of the Bank's financial strength and the characteristics of the activities and market in which it operates. These internal controls are periodically updated to conform to the industry best practices.

The Bank implemented the Internal Control Guidelines issued by the State Bank of Pakistan and had sucessfully completed the road map issued with respect to internal controls over financial reporting. Moreover, a separate Internal Control Unit has been setup to continuously monitor the implementation of sound internal controls within the Bank.



The Bank has set up IT Security Division to manage IT security risk faced by the Bank. The Bank will continue to strengthen its cyber defense mechanism by utilising effective preventive and detective information security measure to counter evolving cyber challenges.

43.4 Liquidity Risk

Liquidity Risk is the risk that the Bank may be unable to meet its payment obligations as they become due, or to fund assets, at a reasonable cost, because of an inablity to liquidate assets, or to obtain adequate funding.

The liquidity risk policy of the Bank is formulated keeping in view State Bank guidelines on risk management and best market practice. The Bank's Asset and Liability Committee (ALCO) reviewes the liquidity position on a periodic basis. Liquidity Management policy of the Bank aims to maintain adequate liquidity at all times and in all currencies under both normal and stress conditions, to meet our contractual and potential payment obligations without incurring additional and unacceptable cost to the business. Treasury is responsible for managing liquidity under the guidance of Asset and Liability Committee of the Bank.

The Bank maintains a portfolio of highly marketable assets i.e. Market Treasury Bills, Pakistan Investment Bonds and GoP Ijarah Sukuk, that can either be sold in the open market or funds can be arranged there against under repo arrangements. This is further supported by investments in short term securities. In line with its liquidity risk management policy, the Bank aims to maintain a cushion over and above the minimum statutory liquidity requirement prescribed by SBP for maintaining liquidity reserves to ensure continuity of cash flows.

The Bank uses liquidity gap ladder to assess the liquidity gaps and liquidity needs in different time buckets, under normal and stressed scenarios. Sources of liquidity are regularly reviewed / monitored by the Asset and Liability Committee (ALCO). The ALCO reviews the current economic situation, projected cash flows and asset / liability mix and approves strategy for managing appropriate liquidity. The liquidity risk management policy of the Bank encompasses liquidity contingency plan for actions to be taken in case of liquidity crises.

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| | | | | | | | 20 | 2018 | | | | | | |
|--|----------------------|---------------|---------------------|----------------------|-------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|-----------------|
| | Total | Upto I Day | Over I to 7 Days | Over 7 to 14 Days | Over 14 Days to I Month | Over I to 2 Months | Over 2 to 3 Months | Over 3 to 6 Months | Over 6 to 9 Months | Over 9 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5Years | Over 5 Years |
| | | | | | | | ···· (Rupee: | (Rupees in '000). | | | | | | |
| Accate | | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 5,043,089 | 4,387,698 | • | 2,198 | 14 | 84,380 | 2,092 | 138,833 | 67,921 | 1,682 | 328,959 | 7,536 | 6,024 | 15,752 |
| Balances with other banks | 996,982 | 481,110 | • | • | | 347,155 | • | 113,172 | • | 55,545 | | • | • | |
| Lending to financial institutions | • | • | • | • | • | • | • | • | • | • | | • | • | |
| Investments | 19,256,375 | 10,082 | 97,115 | 76,829 | 153,658 | 307,315 | 1,684,416 | 1,117,707 | 1,778,155 | 535,441 | 7,914,591 | 1,987,441 | 1,073,378 | 2,520,247 |
| Advances | 61,245,877 | 2,746,402 | 116,748 | 333,163 | 5,134,817 | 4,450,902 | 3,585,311 | 7,928,017 | 7,175,062 | 3,475,324 | 3,237,243 | 2,571,701 | 3,057,142 | 17,434,045 |
| Fixed assets | 8,708,878 | 1,241 | 7,443 | 8,684 | 19,849 | 37,217 | 37,217 | 111,652 | 504,872 | 117,855 | 452,809 | 452,809 | 772,540 | 6,184,690 |
| Intangible assets | 204,912 | 244 | 333 | 575 | 1,315 | 2,465 | 2,465 | 7,395 | 7,395 | 61,294 | 29,992 | 29,992 | 59,984 | I,463 |
| Deferred tax assets | 7,214,989 | (2) | 4,974 | 4,972 | 9,613 | 19,556 | 451,219 | 55,590 | (14,871) | (15,696) | 402,102 | 1,913,527 | 3,703,775 | 680,230 |
| Other assets | 11,956,890 | 239,279 | 1,591,878 | 71,156 | 261,310 | 553,188 | 186,305 | 294,933 | 215,927 | 350,912 | 3,563,920 | 3,563,920 | 1,064,162 | |
| | 114,627,992 | 7,866,054 | 1,818,491 | 497,577 | 5,580,576 | 5,802,178 | 5,949,025 | 9,767,299 | 9,734,461 | 4,582,357 | 4,582,357 15,929,616 | 10,526,926 | 9,737,005 26,836,427 | 26,836,42 |
| Liabilities | | | | | | | | | | | | | | |
| Bills payable | 1,881,107 | 1,881,107 | • | • | • | • | • | • | • | • | • | • | • | |
| Borrowings | 19,491,854 | 6,350 | 6,350 10,683,190 | 2,000 | 1,353,400 | 4,936,728 | 453,400 | 1,297,100 | • | • | | 1,318 | 580,083 | 178,285 |
| Deposits and other accounts | 84,676,090 73,671,7 | 73,671,758 | • | 36,900 | 241 | 1,416,781 | 35,119 | 2,331,083 | 1,140,421 | 28,248 | 5,523,391 | 126,527 | 101,143 | 264,478 |
| Liabilities against assets subject to | | • | • | • | • | • | • | • | • | • | | • | • | |
| finance lease | • | • | • | • | • | • | • | | • | • | | • | • | |
| Subordinated debt | 1,495,515 | • | • | • | • | • | • | | • | 1,495,515 | | • | • | |
| Deferred tax liabilities | • | • | • | • | | • | • | | • | | | • | • | |
| Other liabilities | 4,330,823 | 233,314 | 504,298 | 82,587 | 256,247 | 589,693 | 214,436 | 211,636 | 28,233 | 251,050 | 848,972 | 655,534 | 448,406 | 6,417 |
| | 111,875,389 75,792,5 | 75,792,529 | 29 11,187,488 | 121,487 | 1,609,888 | 6,943,202 | 702,955 | 3,839,819 | 1,168,654 | 1,774,813 | 6,372,363 | 783,379 | 1,129,632 | 449,180 |
| Net assets | 2,752,603 (67,926, | (67,926,475) | 475) (9,368,997) | 376,090 | 3,970,688 | 3,970,688 (1,141,024) | 5,246,070 | 5,927,480 | 8,565,807 | 2,807,544 | 9,557,253 | 9,743,547 | 8,607,373 | 26,387,247 |
| Share capital - net | 20,500,194 | | | | • | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | | | | | |
| Accumulated losses | (19,899,372) | | | | | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets | 2,576,824 | | | | | | | | | | | | | |
| 1 | 2,752,603 | I | | | | | | | | | | | | |

| Summi | tSBanl | k |
|-------|-------------|---|
| | · · · · · · | |

| | | | | | | | 2017 | 2017 (Restated) | | | | | | |
|--|-----------------------|---------------------------|---------------------|----------------------|-------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|-----------------|
| | Total | Upto I Day | Over I to 7 Days | Over 7 to 14 Days | Over 14 Days to I Month | Over I to 2 Months | Over 2 to 3 Months | Over 3 to 6 Months | Over 6 to 9 Months | Over 9 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 Years |
| | | | | | | | ···· (Rupee | (Rupees in '000) | | | | | | |
| Assets | | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 13,556,723 | 10,312,258 | • | 30,885 | 26,307 | 1 65,377 | | 589,527 | 526,942 | 19,377 | 1,774,785 | 17,680 | 10,384 | 83,201 |
| Balances with other banks | 2,440,333 | 1,919,717 | • | • | | • | 386,460 | 89,989 | | 44,167 | | | • | |
| Lending to financial institutions | 10,671,003 | 1 | 6,734,980 | | 3,936,023 | ' | | ' | ı | ' | | | | ı |
| Investments | 94,940,245 | 2,079 | 10,957,635 | 94,873 | 27,557,854 | 15,117,908 | 11,312,427 | 7,158,450 | 2,507,142 | 2,151,182 | 3,574,104 | 8,675,029 | 3,576,466 | 2,255,096 |
| Advances | 84,592,056 | 4,002,688 | 394,496 | 427,381 | 9,699,308 | 7,806,519 | 5,748,442 | 13,457,633 | 9,732,539 | 5,028,615 | 6,186,573 | 4,879,702 | 8,153,770 | 9,074,390 |
| Fixed assets | 12,415,601 | 1,403 | 8,417 | 9,819 | 22,444 | 42,083 | 42,083 | 126,248 | 126,248 | 5,015,200 | 512,006 | 512,006 | 890,934 | 5,106,710 |
| Intangible assets | 248,983 | 321 | 402 | 721 | 1,648 | 3,090 | 3,090 | 9,271 | 9,271 | 61,129 | 37,600 | 37,600 | 75,200 | 9,640 |
| Deferred tax assets | 5,804,191 | (95) | 13,075 | 13,075 | 25,557 | 51,816 | 52,640 | 179,870 | (16,300) | (20,129) | 165,544 | 1,583,482 | 2,809,487 | 946,169 |
| Other assets | 8,864,311 | 75,241 | 1,928,714 | 253,630 | 387,556 | 387,169 | 407,839 | 263,841 | 256,872 | 322,547 | 1,526,967 | 1,526,967 | 1,526,968 | |
| | 233,533,446 | 16,313,612 | 20,037,719 | 830,384 | 41,656,697 | 23,573,962 | 17,952,981 | 21,874,829 | 13,142,714 | 12,622,088 | 13,777,579 | 17,232,466 | 17,043,209 | 17,475,206 |
| Liabilities | | | | | | | | | | | | | | |
| Bills payable | 3,065,379 | 3,065,379 | • | • | | | • | | | | | | • | • |
| Borrowings | 67,307,766 | 674,181 | 40,198,207 | 11,744 | 52,140 | 12,520,020 | 12,375,896 | 1,316,978 | 50,000 | ' | ' | | 108,600 | |
| Deposits and other accounts | 145,729,707 | 110,852,918 | | 332,000 | 282,786 | 1,777,741 | | 6,337,196 | 5,664,432 | 208,300 | 19,078,279 | 190,050 | 111,625 | 894,380 |
| Liabilities against assets subject to | | | | | | | | | | | | | | |
| finance lease | | | • | | | • | | | | | | | | |
| Subordinated debt | 1,495,860 | | • | | • | • | | | | 1,495,860 | | | | |
| Deferred tax liabilities | | | • | | | • | | | | | | | | |
| Other liabilities | 5,693,620 | 75,615 | 1,076,943 | 253,961 | 344,577 | 445,478 | 489,574 | 260,020 | 199,654 | 1 20,75 | 1,294,791 | 612,986 | 490,667 | 28,603 |
| | 223,292,332 114,668,0 | 114,668,093 | 41,275,150 | 597,705 | 679,503 | 14,743,239 | 12,865,470 | 7,914,194 | 5,914,086 | 1,824,911 | 20,373,070 | 803,036 | 710,892 | 922,983 |
| Net assets | 10,241,114 | (98,354,481) (21,237,431) | (21,237,431) | 232,679 | 40,977,194 | 8,830,723 | 5,087,511 | 13,960,635 | 7,228,628 | 10,797,177 | (6,595,491) | 16,429,430 | 16,332,317 | 16,552,223 |
| Share capital - net | 20,500,194 | | | | | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | | | | | |
| Accumulated losses | (11,328,979) | | | | | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets | 1,494,942 | | | | | | | | | | | | | |
| | FT IFCUT | 1 | | | | | | | | | | | | |
| | 10,271,11 | | | | | | | | | | | | | |

43.4.2 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Bank

128

Maturity gaps of all assets and liabilities are based on contractual maturities. The maturity profile of certain non-contractual assets and liabilities is based on the behavioural study. The Bank has used VAR methodology which excludes 5% extreme volatilities thus leaving 95% confidence results.

Summit S Bank

Committed to you

| | | | | | 2018 | 8 | | | | |
|---|--------------|-----------------|-----------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|--------------------------|--------------------|
| | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10Years | above I 0 Years |
| | | | | | (Rupees | in '000) | | | (Rupees in '000) | |
| | F 012 000 | 133 766 | 175 2.17 | | 215 013 | 000 000 | 100 17 | 151 000 | 1 100 002 | 1 104 2 |
| Cash and dalances with treasury danks | 2,042,067 | CC/,CCI | 110,011 | 213,032 | 210,012 | 370,038 | 04,074 | 000,000 | 1,000,322 | U20,40C, I |
| Balances with other banks | 996,982 | 481,110 | 347,155 | 113,172 | 55,545 | • | • | • | | • |
| Lending to financial institutions | • | • | • | • | • | • | • | • | • | • |
| Investments | 19,256,375 | 337,683 | 1,991,731 | 1,117,707 | 2,313,597 | 7,914,591 | 1,987,441 | 1,073,378 | 2,520,247 | |
| Advances | 61,245,877 | 8,331,130 | 8,036,213 | 7,928,017 | 10,650,386 | 3,237,243 | 2,571,701 | 3,057,142 | 2,865,000 | 14,569,045 |
| Fixed assets | 8,708,878 | 37,218 | 74,434 | 111,652 | 622,726 | 452,809 | 452,809 | 772,540 | 881,092 | 5,303,598 |
| Intangible assets | 204,912 | 2,467 | 4,930 | 7,395 | 68,689 | 29,992 | 29,992 | 59,984 | I,463 | • |
| Deferred tax assets | 7,214,989 | 19,557 | 470,775 | 55,590 | (30,567) | 402,102 | 1,913,527 | 3,703,775 | 1,627,212 | (946,982) |
| Other assets | 11,956,890 | 2,163,623 | 739,493 | 294,933 | 566,839 | 3,563,920 | 3,563,920 | 1,064,162 | ' | |
| | 114,627,992 | 11,506,543 | 11,840,348 | 9,841,498 | 14,463,038 | 15,990,695 | 10,584,284 | 10,387,969 | 9,503,336 | 20,510,281 |
| Liabilities | | | - | - | _ | - | | | | |
| Bills payable | 1,881,107 | 1,881,107 | • | | | • | • | • | • | |
| Borrowings | 19,491,854 | 12,044,940 | 5,390,128 | 1,297,100 | | | 1,318 | 580,083 | 178,285 | |
| Deposits and other accounts | 84,676,090 | 2,245,791 | 2,948,709 | 3,576,924 | 3,623,780 | 6,548,945 | 1,089,610 | 11,031,169 | 27,004,569 | 26,606,593 |
| Liabilities against assets subject to finance lease | ' | • | • | | | • | • | • | • | |
| Subordinated debt | 1,495,515 | • | • | | 1,495,515 | • | • | • | ' | |
| Deferred tax liabilities | | • | | | | • | • | • | ' | |
| Other liabilities | 4,330,823 | 1,076,446 | 804,129 | 211,636 | 279,283 | 848,972 | 655,534 | 448,406 | 6,417 | |
| | 111,875,389 | 17,248,284 | 9,142,966 | 5,085,660 | 5,398,578 | 7,397,917 | I ,746,462 | 12,059,658 | 27,189,271 | 26,606,593 |
| Net assets | 2,752,603 | (5,741,741) | 2,697,382 | 4,755,838 | 9,064,460 | 8,592,778 | 8,837,822 | (1,671,689) | (1,671,689) (17,685,935) | (6,096,312) |
| Share capital - net | 20,500,194 | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | |
| Accumulated losses | (19,899,372) | | | | | | | | | |
| C | 7 576 874 | | | | | | | | | |

2,752,603

| | | | | | 2017 (R | 2017 (Restated) | | | | |
|---|--------------|-----------------|-----------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|-----------------------|------------------|
| | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10 Years | above I0Years |
| | | | | (Rupees in '000) | (Rupees | | | | | |
| Assets | | | | | | | | | | |
| Cash and balances with treasury banks | 13,556,723 | 255,193 | 301,876 | 753,895 | 848,206 | 1,970,463 | 205,182 | 1,567,434 | 3,881,614 | 3,772,860 |
| Balances with other banks | 2,440,333 | 1,919,717 | 386,460 | 89,989 | 44, 167 | | • | | | • |
| Lending to financial institutions | 10,671,003 | 10,671,003 | • | • | | | | • | • | • |
| Investments | 94,940,245 | 38,612,441 | 26,430,335 | 7,158,450 | 4,658,324 | 3,574,104 | 8,675,029 | 3,576,466 | 1,487,267 | 767,829 |
| Advances | 84,592,056 | 14,523,873 | 13,554,961 | 13,457,633 | 14,761,154 | 6,186,573 | 4,879,702 | 8,153,770 | 5,425,946 | 3,648,444 |
| Fixed assets | 12,415,601 | 42,083 | 84,166 | 126,248 | 5, 141, 448 | 512,006 | 512,006 | 890,934 | 1,260,039 | 3,846,671 |
| Intangible assets | 248,983 | 3,092 | 6,180 | 9,271 | 70,400 | 37,600 | 37,600 | 75,200 | 9,640 | ı |
| Deferred tax assets | 5,804,191 | 51,612 | 104,456 | 179,870 | (36,429) | 165,544 | I,583,482 | 2,809,487 | 1,276,792 | (330,623) |
| Other assets | 8,864,311 | 2,645,141 | 795,008 | 263,841 | 579,419 | 1,526,967 | 1,526,967 | 1,526,968 | ' | |
| | 233,533,446 | 68,724,155 | 41,663,442 | 22,039,197 | 26,066,689 | 13,973,257 | 17,419,968 | 18,600,259 | 13,341,299 | 11,705,180 |
| Liabilities | | | | | | | | - | - | |
| Bills payable | 3,065,379 | 3,065,379 | | | | | • | • | | • |
| Borrowings | 67,307,766 | 40,936,272 | 24,895,916 | 1,316,978 | 50,000 | | • | 108,600 | • | • |
| Deposits and other accounts | 145,729,707 | 2,743,233 | 3,245,051 | 8,104,090 | 9,117,894 | 21,181,736 | 2,205,635 | 16,849,333 | 41,725,905 | 40,556,830 |
| Liabilities against assets subject to finance lease | ' | • | • | ' | | | • | ı | • | |
| Subordinated debt | 1,495,860 | | • | ' | 1,495,860 | • | • | ı | • | |
| Deferred tax liabilities | I | | • | • | | | | • | • | ı |
| Other liabilities | 5,693,620 | 1,751,096 | 935,052 | 260,020 | 320,405 | 1,294,791 | 612,986 | 490,667 | 28,603 | • |
| | 223,292,332 | 48,495,980 | 29,076,019 | 9,681,088 | 10,984,159 | 22,476,527 | 2,818,621 | 17,448,600 | 41,754,508 | 40,556,830 |
| Net assets | 10,241,114 | 20,228,175 | 12,587,423 | 12,358,109 | 15,082,530 | (8,503,270) | 14,601,347 | 1,151,659 | (28,413,209) | (28,851,650) |
| Share capital - net | 20,500,194 | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | |
| Accumulated losses | (11,328,979) | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets | I,494,942 | | | | | | | | | |
| | 10.241.114 | | | | | | | | | Cu |
| | | | | | | | | | | nmitt |
| | | | | | | | | | | cu |

ANNUAL REPORT 2018 S 129



43.5 Derivative Risk

The policy guidelines for taking derivative exposures are approved by the Board of Directors (BOD). Bank's Asset and Liability Committee (ALCO) is responsible for reviewing and managing associated risks of the transactions.

The overall responsibility for managing derivatives and sustaining profitability lies with the treasury front office/ Head of Treasury. Treasury middle office / market risk management function of the Bank is responsible for monitoring the risk exposure and for analysis of present and potential risk factors arising from the same. The TMO also monitors associated risks in line with the Board of Directors' approved limits / policies and coordinates with the business for necessary approvals of the derivatives risk limits and also produces necessary reports/ analysis as may be required.

44. **RESTATEMENT**

During the year, the Bank has identified an additional provision charge against a non-performing loan and an investment amounting to Rs. 929.814 million (net of tax Rs. 604.379 million) and Rs. 290.819 million (net of tax Rs. 189.032 million) respectively that needs to be incorporated in the annual results for the financial year ended December 31, 2017 for better presentation. Accordingly, in compliance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors', this amount has been accounted for by restating the comparative unconsolidated financial statements as at December 31, 2017. Had this provision not been accounted for by the Bank, investments and advances as at December 31, 2017 would have been higher by Rs. 290.819 million and Rs. 929.814 million respectively while accumulated losses and deferred tax assets as at December 31, 2017 would have been lower by Rs. 793.411 million and Rs. 427.222 million respectively. Loss per share for the year ended December 31, 2017 is Re. 0.35 per share higher as a result of this restatement.

45. CORRESPONDING FIGURES

Corresponding figures' have been re-classified, wherever necessary for the purposes of comparison.

46. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorised for issue on September 18, 2020 by the Board of Directors of the Bank.

Acting President/Chief Executive

Chief Financial Officer

Director

Director

Director

ANNUAL REPORT 2018

| | STATI OF RUPEES FIVE H | STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF RUPEES FIVE HUNDRED THOUSAND OR ABOVE PROVIDED DURING THE YEAR ENDED DECEMEBR | HOWING WRITTEN-OFF LO THOUSAND OR ABOVE PRO | LOANS OR ANY OTHER FINANCIAL RELIEF PROVIDED DURING THE YEAR ENDED DECE | | ТНЕК FI 5 ТНЕ УЕ | | | CEMEBR | 31,20 | I 8 |
|--------|--|--|--|--|-----------------------|--|------------------|-------------|-------------------------------------|--------------------------------|---------------------|
| | | Name of | | Outstandi | ng Liabilities | Outstanding Liabilities as at January 01, 2018 | y 01, 2018 | Principal | Interest/ | Other | T _{ett} el |
| S. No. | Name and address of the borrower | individuals/partners/ directors (with CNIC No.) | Father's/Husband's name | Principal | Interest / Mark-up | Other than Interest / Mark-up | Total (5+6+7) | written-off | Mark-up written- off / waived | nnancial relief provided | 10tal (9+10+11) |
| - | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 6 | 10 | = | 12 |
| | | | | | | | (Rupees in '000) | s in '000) | | | |
| _ | Anmol Textile, 2nd Floor 15 Shahjamal, Lahore | I- Sheikh Niaz Anjum (35202-2556282-9) 2-Muhammad Ali (35202-1786443-9) 3- Sheikh Qaiser Ali (35202-8016877-5) | l. Sh Mubarik Ali Shah 2. Sh Akhtar Ali Shah 3. Muhammad Aslam | 50,000 | 20,554 | | 70,554 | 17,700 | 20,554 | | 38,254 |
| 2 | Hashmat Oil Mills Chowk Nagh Shah Opp Shell Petrol Pump Multan | Muhammad Asghar; (36303-0960319-9) | Dildar Muhammad | 18,888 | 5,377 | | 24,265 | 3,877 | 5,377 | | 9,254 |
| m | Tahir Fazil 45 Mehboob Building, Commercial Zone, Liberty Merket, Lhr | Tahir Fazil; (35202-8918855-3) | Chaudhary Muhammad Fazil | 966'6 | 4,052 | | 14,048 | 1,867 | 4,052 | | 5,919 |
| 4 | Ansar Bhatti Agri Mall Zari Markaz 46 Ada Sargodha | Ansar Bhatti (38403-4590456-5) | Akbar Ali | 11,059 | | | 11,059 | 3,341 | | | 3,341 |
| 5 | Liaquat Alī ; Imam Bargah Road, H. No. 2B-6836, Mohallah Pirwadahi, Bangash Colony, Rawalpindi. | Liaquat Ali (37405-6337098-5) | Ali Muhammad | 3,643 | 734 | | 4,377 | I,194 | 704 | | I,898 |
| 9 | Alhafeez Interservices ; House No. 564, Sector 33-E, Korangi No. 2-1/2, Karachi | Mrs. Fehmeeda Bano; (42201-1060767-2) | Muhammad Haroon | 1,150 | 453 | | 1,603 | 1,000 | 453 | | I,453 |
| 7 | Wáqar Ali Khan ; H.No.1855, PT, Bilal Town, Malikpura, P.O. Nishtrabad, Peshawar. | Waqar Ali Khan (135-63-014551) | Abdul Qayum Khan | 1,697 | | | 1,697 | 1,11 | | | 1,111 |
| œ | Rasheed Sons; Block G, Flat No. 5, F-6 Markaz, Islamabad | Muhammad Afzal Goreja (61101-1999594-5) | Haji Abdul Rasheed | 2,500 | 294 | | 2,794 | 500 | 694 | | 894 |
| 6 | SYED HABIB UR REHMAN AUTO CLUB 315 FEROZPUR ROAD LHR | SYED HABIB UR REHMAN (35202-0317712-9) | SYED AZIZ UR REHMAN | 1,000 | 455 | | I,455 | 313 | 455 | | 768 |
| 01 | KASHIF PERVEZ 3RDFLOOR62- COMMAREA MAIN BOULEVARD CAVALRY GROUND | KASHIF PERVEZ (35201-5113920-9) | PERVAIZ AKHTAR CHAUDHRY | 497 | 556 | | 1,053 | 137 | 556 | | 693 |
| Ξ | SUHAIL YAQOOB HOUSE NO 429 BLOCK 04 SECTOR B-1 TOWN SHIP LAHORE | SUHAIL YAQOOB (35202-1874671-1) | MUHAMMAD YAQOOB KHAN | 599 | 533 | | 1,132 | 129 | 533 | | 662 |
| 12 | MUHAMMAD RIAZ ST # I RAIZ AHMAD RD AKHRI MINT STOP G.T RD LAHORE | MUHAMMAD RIAZ (35201-3525267-3) | МИНАММАD МИЅНТАQ | 481 | 466 | | 947 | ≡ | 466 | | 577 |
| | | | Total | 101,510 | 33,474 | • | 134,984 | 30,980 | 33,844 | | 64,824 |

ANNUAL REPORT 2018

Summit S Bank Committed to you



ISLAMIC BANKING BUSINESS

The Bank commenced its Islamic Banking Operations in Pakistan on March 07, 2014 and is operating with 14 (December 31, 2017: 14) Islamic banking branches and 35 (December 31, 2017: 35) Islamic banking windows at the end of the year.

STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2018

| ASAT DECEMBER 31, 2018 | | 2018 | 2017 |
|--|------|------------|------------|
| | Note | | in '000) |
| ASSETS | | (| |
| Cash and balances with treasury banks | | 269,475 | 1,293,159 |
| Balances with other banks | | 78,061 | 435,524 |
| Due from financial institutions | I | 10,722,364 | 5,936,023 |
| Investments | 2 | - | 5,860,690 |
| Islamic financing and related assets - net | 3 | 6,662,890 | 10,779,551 |
| Fixed assets | | 121,507 | 150,740 |
| Intangible assets | | 6,861 | - |
| Due from Head Office | | - | - |
| Other assets | | 463,969 | 520,975 |
| Total Assets | | 18,325,127 | 24,976,662 |
| LIABILITIES | | | |
| Bills payable | | 125,319 | 212,856 |
| Due to financial institutions | | 950,000 | 250,000 |
| Deposits and other accounts | 4 | 15,212,719 | 22,549,245 |
| Due to Head Office | | - | - |
| Subordinated debt | | - | - |
| Deferred tax liabilities - net | | - | 12,261 |
| Other liabilities | | 411,894 | 387,758 |
| | | 16,699,932 | 23,412,120 |
| NET ASSETS | | 1,625,195 | 1,564,542 |
| REPRESENTED BY: | | | |
| Islamic Banking Fund | | 1,000,000 | 1,000,000 |
| Reserves | | | - |
| Surplus on revaluation of assets | | - | 22,770 |
| Unappropriated/ Unremitted profit | 6 | 625,195 | 541,772 |
| · · · · · · · · · · · · · · · · · · · | - | 1,625,195 | 1,564,542 |
| CONTINGENCIES AND COMMITMENTS | 7 | | |

Annexure - II



PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2018

| | Note | 2018 (Rupees | 2017 in '000) |
|----------------------------------|------|-----------------|------------------|
| | | [][| |
| Profit / return earned | 8 | 1,548,534 | 1,168,846 |
| Profit / return expensed | 9 | 679,940 | 586,025 |
| Net Profit / return | | 868,594 | 582,821 |
| Other income | | | |
| Fee and Commission Income | | 90,200 | 82,345 |
| Dividend Income | | | - |
| Foreign Exchange loss | | (73,178) | (11,447) |
| Income / (loss) from derivatives | | - | - |
| Loss on sale of securities | | (14,638) | (328) |
| Other Income | | 10,987 | 8,83 I |
| Total other income | | 13,371 | 79,401 |
| Total Income | | 881,965 | 662,222 |
| Other expenses | | · · · | |
| Operating expenses | | 708,394 | 448,892 |
| Workers Welfare Fund | | - | - |
| Other charges | | 1,235 | 807 |
| Total other expenses | | 709,629 | 449,699 |
| Profit before provisions | | 172,336 | 212,523 |
| Provisions and write offs - net | | 88,913 | 6,547 |
| Profit before taxation | | 83,423 | 205,976 |
| Taxation | | - | - |
| Profit after taxation | | 83,423 | 205,976 |

ANNUAL REPORT 2018 5 133



ISLAMIC BANKING BUSINESS NOTES TO THE ANNEXURE II FOR THE YEAR ENDED DECEMBER 31, 2018

| | | | 2018 | | | 2017 | |
|----|---|----------------------|-----------------------|---------------|----------------------|--------------------------|-----------|
| | | In Local Currency | In Foreig currenci | ' Total | In Local Currency | In Foreign currencies | Total |
| | | | | ····· (Rupees | in '000) ····· | | |
| ١. | Due from Financial Institutions Bai Muajjal Receivable from other | | | | | | |
| | Financial Institutions | 10,722,364 | - | 10,722,364 | 3,936,023 | - 3 | 8,936,023 |
| | Musharakah | - | - | - | 2,000,000 | - 2 | 2,000,000 |
| | | 10,722,364 | - | 10,722,364 | 5,936,023 | - 5 | 5,936,023 |

1.1 During the year 2018, Islamic operations of Summit Bank Limited entered into Bai Muajjal agreements with conventional operations of Summit Bank Limited amounting to Rs. 10,722.364 million.

| | - | | 20 | 018 | - | | 2 | 017 | |
|----|--|----------------------------|--------------------------------|-----------|-------------------|----------------------------|---|---|--|
| | | Cost/ Amortised cost | Provision for diminution | Surplus / | Carrying Value | Cost/ Amortised cost | Provision for diminutio | Surplu | is / Carrying it) Value |
| | | | | | ······ (Rupe | es in '000) | | | |
| 2. | Investments by segments Federal Government Securities -ljarah Sukuks | - | - | - | - | 4,393,855 | - | 17,158 | 4,411,013 |
| | Units of mutual funds-Listed | - | - | - | - | 52,000 | - (| 10,362) | 41,638 |
| | Non Government Debt Securities | | | | | | | | |
| | -Listed | - | - | - | - 1 | ,063,455 | - | 26,178 | 1,089,633 |
| | -Unlisted | - | - | - | - | 316,350 | - | 2,056 | |
| | | - | - | - | - 1 | ,379,805 | - | 28,234 | 1,408,039 |
| | Total Investments | - | - | - | - 5 | 5,825,660 | - | 35,030 | 5,860,690 |
| 3. | Islamic financing and re | lated asse | ts | | | | 20 | 8 | 2017 |
| | | | | | | Note | e (R | upees | in '000) |
| | Ijarah Murabaha Running Musharakah Term Musharakah Diminishing Musharakah Istisna Tijarah Advance against Murabaha Advance against Diminishin, Advance against Ijarah Tijarah Inventory Istisna Inventory Gross Islamic financing and Less: provision against Islam - Specific | related ass | ets | | | 3.1 3.2 | 16 1,007 3,721 31 1,056 4 6,758 | - ,717 ,403 ,823 ,042 500 - - - 3349 | 856,163 697,323 338,304 520,000 4,467,802 2,703 2,613,090 322,580 84,671 74,074 110,836 698,552 10,786,098 |
| | - General | | | | | | | , <u>886</u> ,459 | <u>6,547</u> 6,547 |
| | Islamic financing and related | d assets - ne | et of provis | ion | | | 6,662 | ,890 | 10,779,551 |
| | | | | | | | | | |

134 S ANNUAL REPORT 2018

Summit S Bank

| I. Bawala | | | | 2018 | | | |
|--|------------------------------|----------------------------|-------------------------------|------------------------------|------------------------|-------------------------------|-------------------------------|
| .I Ijarah | | Cost | | | Depreciati | on | Book Value |
| | As at January 01, 2018 | Additions / (deletions) | As at December 31, 2018 | As at January 01, 2018 | Charge for the year | As at December 31, 2018 | as at December 31, 2018 |
| | | | (| (Rupees in ' | 000) | | |
| Plant & Machinery | - | - | - | - | - | - | - |
| Vehicles consumer | 537,613 | 233,982 | , | | 98,091 | 138,321 | |
| Vehicles corporate | 576,495 | 13,742 | 590,237 | 217,715 | 86,357 | 304,072 | 286,165 |
| Equipment | - | - | - | - | - | - | - |
| Total | 1,114,108 | 247,724 | 1,361,832 | 2 257,94 | 5 184,448 | 8 442,393 | 919,439 |
| | | | | 2017 | | | |
| | | Cost | | Accum | nulated Dep | reciation | Book Value |
| | lanuary | Additions / (deletions) | As at December 31, 2017 | As at January 01, 2017 | Charge for the year | As at December 31, 2017 | as at December 31, 2017 |
| | , , | | - , | | | | |
| | | | , | Rupees in '0 | 00) | | |
| Plant & Machinery | - | - | , | Rupees in '0 | - | | - |
| Plant & Machinery Vehicles consumer | 35,140 | - 502,473 | | Rupees in '0 - 1,479 | - | 40,230 | - 497,383 |
| | 35,140 580,553 | - 502,473 (4,058) | - 537,613 | - | 38,751 | 40,230 217,715 | - 497,383 358,780 |
| Vehicles consumer | | - | - 537,613 | - I,479 | 38,751 | -, | |

Future Ijarah payments receivable

| | | | 20 | 8 | | | 20 | 17 | |
|-------|---|--------------------------|---|-----------------------|----------------|--------------------------|---|-----------------------|--------------------|
| | | Not later than I year | Later than I year & less than 5 years | Over Five years | Total | Not later than I year | Later than I year & less than 5 years | Over Five years | Total |
| | | | | | ······ (Rupees | s in '000) | | | |
| | ljarah rental receivables | 98,824 | 818,665 | 1,950 | 919,439 | 14,040 | 842,123 | - | 856,163 |
| | - | | | | | | 20 | 18 | 2017 |
| | | | | | | r | Note(I | Rupees | in '000) |
| 3.2 | Murabaha | | | | | | | | |
| | Murabaha financing Advances for Murabaha | | | | | 3 | 8.2.1 | l 6,444 4,042 | 697,323 322,580 |
| | | | | | | | | 20,486 | 1,019,903 |
| 3.2.I | Murabaha receivable | - gross | | | | 3 | 3.2.2 | 52,168 | 720,848 |
| | Less: Deferred murabaha | income | | | | 3 | 3.2.4 (3 | 85,724) | (23,525) |
| | Murabaha financings | | | | | | | 16,444 | 697,323 |



| | 2018 | 2017 |
|--|------------------|-----------|
| | (Rupees in '000) | |
| 3.2.2 The movement in Murabaha financing during the year is as follows: | | |
| Opening balance | 720,848 | 944,944 |
| Sales during the year | 2,300,048 | 2,131,849 |
| Adjusted during the year | (2,968,728) | |
| | () , , | () |
| Closing balance | 52,168 | 720,848 |
| | | |
| 3.2.3 Murabaha sale price | 2,300,048 | 2,131,849 |
| Murabaha purchase price | 2,239,451 | 2,080,845 |
| riurabana purchase price | 2,237,431 | 2,000,043 |
| | 60,597 | 51,004 |
| | | |
| 3.2.4 Deferred murabaha income | | |
| | ~~ ~~ ~ | |
| Opening balance | 23,525 | 120,559 |
| Arising during the year | 60,597 | 51,004 |
| Less: Recognised during the year | (48,398) | (148,038) |
| Closing balance | 35,724 | 23,525 |
| | | |

4. Deposits

| | | 2018 | | | 2017 | |
|------------------------|----------------------|--------------------------|--------------|----------------------|--------------------------|------------|
| | In Local Currency | In Foreign currencies | Total | In Local Currency | In Foreign currencies | Total |
| | | | ······(Rupee | s in '000) | | |
| Customers | | | | | | |
| Current deposits | 4,865,906 | 541,588 | 5,407,494 | 7,369,494 | 422,647 | 7,792,141 |
| Savings deposits | 7,700,010 | 127,458 | 7,827,468 | 10,216,497 | 150,112 | 10,366,609 |
| Term deposits | 1,038,665 | 95,320 | 1,133,985 | 2,084,141 | 48,250 | 2,132,391 |
| Margin accounts | 581,337 | - | 581,337 | 633,563 | - | 633,563 |
| | 14,185,918 | 764,366 | 14,950,284 | 20,303,695 | 621,009 | 20,924,704 |
| Financial Institutions | | | 1 | | | |
| Current deposits | 96,313 | 107 | 96,420 | 105,558 | 5,600 | 111,158 |
| Savings deposits | 156,015 | - | 156,015 | 1,463,383 | - | 1,463,383 |
| Term deposits | 10,000 | - | 10,000 | 50,000 | - | 50,000 |
| | 262,328 | 107 | 262,435 | 1,618,941 | 5,600 | 1,624,541 |
| | 14,448,246 | 764,473 | 15,212,719 | 21,922,636 | 626,609 | 22,549,245 |



| 4.1 | Composition of deposits | 2018 (Rupees | 2017 s in '000) |
|-----|-------------------------------------|-----------------|--------------------|
| | Individuals | 9,250,813 | 46,267 |
| | Government (Federal and Provincial) | 1,153,904 | 769,125 |
| | Public Sector Entities | 10,098 | 529,395 |
| | Banking Companies | 4 | 4 |
| | Non-Banking Financial Institutions | 262,486 | 1,381,047 |
| | Private Sector | 4,535,414 | 19,823,407 |
| | | 15,212,719 | 22,549,245 |

4.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 8,885.304 million (2017: Rs. 18,412.784 million).

| 5. | Charity Fund | 2018 (Rupees | 2017 in '000) |
|----|---|-----------------|------------------|
| | Opening Balance | 63 | - |
| | Additions during the period | | |
| | Received from customers on account of delayed payment | 969 | 45 |
| | Profit on charity saving account | - | 76 |
| | Payments / utilization during the period | 969 | 121 |
| | Health | - | 58 |
| | Closing Balance | 1,032 | 63 |
| 6. | Islamic Banking Business Unappropriated Profit | | |
| | Opening Balance | 541,772 | 335,796 |
| | Add: Islamic Banking profit for the period | 83,423 | 205,976 |
| | Closing Balance | 625,195 | 541,772 |
| 7. | CONTINGENCIES AND COMMITMENTS | | |
| | Guarantees | 4,478,490 | 4,009,978 |
| | Commitments | 1,646,920 | 1,813,872 |
| | Other contingent liabilities | - | - |
| | | 6,125,410 | 5,823,850 |
| | | | |



| 8. | Profit/Return Earned of Financing, Investments and Placement | 2018 | 2017 | |
|-----|--|-----------|------------|--|
| | | (Rupees | in '000) | |
| | Profit earned on: | | | |
| | Financing | 779,243 | 682,864 | |
| | Investments | 639,159 | 304,717 | |
| | Placements | 130,132 | 180,814 | |
| | Balances with banks | - | 451 | |
| | | | | |
| | | 1,548,534 | 1,168,846 | |
| | | | | |
| 9. | Profit on Deposits and other Dues Expensed | | | |
| | Descrites and other seconds | ((5.02) | F 40 0 1 7 | |
| | Deposits and other accounts | 665,026 | 548,917 | |
| | Due to Financial Institutions | 14,914 | 37,108 | |
| | | 679,940 | 586,025 | |
| | | 077,740 | 500,025 | |
| 10. | Remuneration to Shariah Advisor (RSBM) / Board | 12,085 | , 77 | |

II. Pool Management

Summit Bank Limited - Islamic Banking Division (SMBL-IBD) operates General and Specific Pools for deposits and interbank funds accepted under Modaraba and Musharkah modes.

Features, risks and rewards of the pools are given below:

(i) Specific pool

Specific pools are operated for funds acquired / accepted from customers in foreign currencies (FCY) in addition to Pakistani Rupees (PKR) for customers willing to invest in specific sectors / Industry / exposures for want of higher returns. These pools operate in accordance with the rules as specified under general pool disclosure, however, varies in degree of risks associated with the investments / assets. Similarly, for interbank acceptances specific pool(s) based on Musharkah are also maintained by the Bank to meet liquidity requirement of the Bank. SMBL-IBD maintains 7 (seven) Local Currency (LCY) and 01 (one) Foreign Currency (FCY) specific pools.

(ii) General pool

General pool is the basket in which all the deposits from depositors are placed along with the Bank's own equity as well as funds from other financial institutions. The general pool is based on the principle of unrestricted Modaraba. An unrestricted Modaraba contract is a contract in which the depositor permits the Bank to administer the funds without any restrictions. In this case, the Bank has a wide range of trade or business freedom on the basis of trust and the business expertise the Bank has acquired.



However, such unrestricted business freedom in an unrestricted Modaraba must be exercised only in accordance with the interests of the parties and the objectives of the Modaraba contract, which is making profit. Therefore, the actions of the Bank must be in accordance with the business customs relating to the Banking operations. SMBL-IBD maintains 01 LCY and 01 FCY General pool.

(a) Priority of utilization of funds in the general pool shall be :

- Depositor Funds.
- Equity Funds.
- Placement / Investments of Other IBI.
- Modaraba Placement of Summit Bank Limited (Counterparty).

(b) Weightages for distribution of profit in general pool

The weightages are calculated and declared monthly as the pool is constructively liquidated at end of each month and created simultaneously. The Bank declares such weightages at least 3 days before the beginning of the month, after the approval of the Shariah Advisor / RSBM of the Bank. The maximum weightage to the Modaraba based deposit of any nature, tenor and amount does not exceed 3 times of the weightages assigned to normal saving deposits (minimum balance category).

The weightages assigned to all categories of pool deposits are assigned uniformly on a consistent basis, based on the following parameters / criteria (but not limited to):

- contracted period of deposits;
- frequency of profit distribution, monthly, quarterly or on maturity;
- volume of the deposit;
- product structure; and
- management discretion.

(c) Identification and allocation of pool related income and expenditure

The allocation of income and expenses to different pools is based on pre-defined basis and accounting principles / standards. According to Shariah rules and principles, all direct expenses are expensed out of the total profit i.e. always charged to the pool.

The direct expenses to be charged to the pool shall include all the direct cost of transaction including the following:

- depreciation of ljarah assets;
- cost of sales of inventories;
- Takaful expenses of pool assets;
- taxes (sales tax and service tax levied by the provincial government);
- stamp fee or documentation charges;
- other costs / foreign exchange losses (if ascertainable);
- brokerage fee for purchase of securities/commodities etc.; and
- impairment / losses due to physical damages to specific assets in pools etc.



Indirect expenses can be categorized as those which are agreed with the saving and deposit account holders to be borne by the Mudarib.

All income pertaining to specific assets for specific periods should be allocated to the pool to which the assets are tagged during the period. Due care should be taken while recognizing revenue from assets. Revenue recognition for each type / class of assets should be in-line with the respective Shariah principles. Further, the financing will be diversified across different sectors and in compliance with the prudential regulation for exposure of individual and corporate clients. Income generated from non-financing activities (fee / commission / service charges) that were not relevant to the general pool were not credited to the pool and relevant expenses were also not charged to the pool.

(d) Parameters associated with risk and rewards

(i) The risks related to any pool depend upon the nature of the pool and the purpose for which the pool has been created. Considering the low risk tolerance of the investors of the profit and loss distribution pool, the key objective remained to earn competitive returns while containing the risk (volatility) of the returns to a minimum.

(ii) Risks to which the financing assets of the Bank may be exposed to are:

- Credit risk which is generally defined as the potential that a counter party fails to meet its obligations in accordance with agreed terms. Therefore, the Bank has sound credit risk management policies to protect the depositors' / Investment Account Holders (IAH) from loss due to credit risk;
- Market risk is generally defined as defined as the risk of losses in on- and off-balance sheet positions arising from movements in market prices i.e. fluctuations in values in tradable or marketable assets (including Sukuks) and in off-balance sheet individual portfolios (for example restricted investment accounts). The risks relate to the current and future volatility of market values of specific assets and of foreign exchange rates; and
- Equity Investment Risk is generally defined as risk associated with holding equity investments during unfavourable situations, where decline in investment caused by market conditions in turn gives volatility of earnings of Musharakah and Modaraba investments.

(iii) Risks to which the profit and loss distribution pool may be exposed to are:

- Liquidity risk which is the potential loss to the Bank arising from their inability either to meet their obligations or to fund increases in assets as they fall due without incurring unacceptable costs or losses. In order to mitigate the liquidity risk the Bank should invest in a combination of liquid and illiquid assets to be able to meet their obligations towards the depositors' / investment account holder; and
- Rate of return risk to which the Bank may be exposed to in the context of its overall balance sheet exposures. An increase in benchmark rates may result in savings account holders having expectations of a higher rate of return. A consequence of rate of return risk may be displaced commercial risk. Therefore, the Bank employ a gapping method for allocating positions into time bands with remaining maturities or re-pricing dates, whichever is earlier.

Summit S Bank

Committed to you

| | | Committed to you |
|---|-----------|------------------|
| | 2018 | 2017 |
| | (Rupee: | s in '000) |
| Avenues / sectors of economy / business where deposits have been deployed | • /* | 2 |
| Agribusiness | - | 46,561 |
| Automobile and transportation equipment | - | 314,732 |
| Cement | 378,330 | - |
| Chemical and pharmaceuticals | 61,167 | 1,405,382 |
| Construction | 205,970 | - |
| Education | 23,996 | - |
| Electronics and electrical appliances | 1,403,041 | 1,711,941 |
| Exports/Imports | 106,608 | - |
| Financial | - | 41,638 |
| Food, tobacco and beverages | 282,802 | - |
| Glass and ceramics | - | 75,000 |
| GOP Ijarah Sukuk | - | 4,409,158 |
| Health care | 14,867 | - |
| Individuals | 859,033 | - |
| Miscellaneous manufacturing | 360,970 | - |
| Oil and Gas | - | 2,580,608 |
| Paper and allied products | 2,126 | - |
| Power (electricity), Gas, Water, Sanitary | 67,840 | - |
| Production and transmission of energy | - | 1,041,397 |
| Services | 672,078 | 571,358 |
| Sugar | 699,998 | - |
| Textile | 25,581 | 320,122 |
| Transport, Storage and Communication | 286,084 | - |
| Wholesale and Retail Trade | 698,614 | - |
| Others | 415,472 | 3,892,652 |
| | 6,564,577 | 16,410,549 |
| | | |

* Staff financing amounting Rs. 193.772 million (2017: Rs 236.239 million) is not included as it is financed through Islamic Banking Fund.

Basis of profit allocation

Profit of the general pool has been distributed between Modarib and Rabbul Maal by using pre-agreed profit sharing ratio. The profit was distributed between Mudarib and Rabbul Maal on the under mentioned profit sharing ratios based upon Gross Income Level less Direct Expenses.

| | | LCY | Deposits | FCY Deposits |
|--|---------------|--------|----------|--------------|
| | | | | 18 6 |
| Rabbul Maal | | | 50% | 50% |
| Mudarib | | | 50% | 50% |
| Mudarib share (in amount and percentage of distrib | utable income | e) | | |
| | 2018 2 | 017 | 2018 | 2017 |
| | (Rupees in '0 | 00) | % | % |
| Rabbul Maal 6 | 08,884 I | 47,039 | 66% | 54% |
| Mudarib 3 | 10,854 | 26,862 | 34% | 46% |
| 9 | 219,738 2 | 73,901 | | |



Amount and percentage of Mudarib share transferred to depositors through Hiba

| | 2018 | 2017 |
|----------------------------------|---------|----------|
| | (Rupees | in '000) |
| Mudarib share | 268,316 | 126,862 |
| Hiba | 42,537 | 20,177 |
| | 2018 | 2017 |
| Hiba percentage of Mudarib share | 14 | 16 |

Profit rate earned vs profit rate distributed to the depositors during the year ended December 31, 2018

| | 2018 | 2017 |
|---------------------------------------|-------|-------|
| Profit rate earned | 7.58% | 7.21% |
| Profit rate distributed to depositors | 5.00% | 3.65% |

CONSOLIDATED FINANCIAL STATEMENTS



INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SUMMIT BANK LIMITED

REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Opinion

We have audited the annexed consolidated financial statements of Summit Bank Limited and its subsidiary (the Group), which comprise the consolidated statement of financial position as at December 31, 2018, and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Material Uncertainty Related to Going Concern

We draw attention to note 1.2 to the consolidated financial statements. As more fully described in that note, the Group has incurred net loss of Rs. 8,790.990 million during the year ended December 31, 2018, resulting in accumulated losses of Rs. 19,947.568 million and net equity of Rs. 2,721.493 million as at December 31, 2018. The Group's paid-up capital (net of losses), Capital Adequacy Ratio (CAR) and Leverage Ratio (LR) do not meet the requirements provided by State Bank of Pakistan (SBP) as at December 31, 2018. Furthermore, the Group's liquidity coverage and net stable funding ratios are below the prescribed limits. These conditions indicate the existence of material uncertainty which may cast significant doubt about the Group's ability to continue as a going concern. However, the Group is making continued efforts for necessary injection of capital and implementation of the Group's Plan to comply with applicable capital and liquidity requirements. Our report is not qualified in respect of this matter.

Emphasis of Matter

We draw attention to the following matters:

- As described in note 22.4 to the consolidated financial statements, the National Accountability Bureau (NAB) is currently conducting an investigation against certain bank accounts alleged of involvement in illegal activities in various banks. The Group's management is of the view that such investigations will not affect the ongoing operations and functions of the Group.
- As described in note 13.4 to the consolidated financial statements, the Group holds immovable property which is
 partially in contravention with the provisions of Banking Companies Ordinance, 1962. The same has been held in
 "Other Assets" for sale at the earliest possible timeline.

Our opinion is not qualified in respect of the matters stated above.



Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matters described in the Material Uncertainty Related to Going Concern section, we have determined the following to be the key audit matters to be communicated in our report:

| S.No. | Key Audit Matters | How the matter was addressed in our audit |
|-------|---|--|
| Ι. | Provision against advances | |
| | The Group's credit portfolios include loans and advances, and non-funded credit facilities. The credit portfolio is spread across various domestic branches operations. As per the Group's accounting policy (refer note 4.5 to the consolidated financial statements), the Group periodically assesses the adequacy of its provisions against non-performing credit exposures in accordance with the requirements of Prudential Regulations of State Bank of Pakistan. Such regulations require specific provisioning against loan losses on the basis of an age-based criteria which should be supplemented by a subjective evaluation of Group's credit portfolio. The determination of loan loss provision against certain vulnerable corporate loans, therefore, involve use of management judgment, on a case to case basis, taking into account factors such as the economic and business conditions, borrowers repayment behaviors and realizability of collateral held by the Group. In view of the significance of this area in terms of its impact on the consolidated financial statements and the level of involvement of management's judgment, we identified adequacy and completeness of loan loss provision as a significant area of audit judgment and a key audit matter. | We applied a range of audit procedures on selected samples including the following: We reviewed the Group's process for identification and classification of non- performing loans including the quality of underlying data and systems. As part of such review we performed an analysis of the changes within different categories of classified non-performing accounts from last year to the current reporting date. This analysis was used to gather audit evidence regarding downgrading of impaired loans and declassification of accounts from non-performing to regular, as the case may be; We performed independent checks for the computations of provisions in line with the requirements of the applicable Prudential Regulations; In addition, we selected a representative sample of borrowers from the credit portfolios across various branches including individually significant corporate loans and performed tests and procedures such as review of credit documentation, repayment history and past due status, financial condition as depicted by the borrowers' financial statements, nature of collateral held by the group and status of litigation, if any, with the borrower; |



| S.No. | Key Audit Matters | How the matter was addressed in our audit |
|-------|---|---|
| | | |
| | | accounts on the basis of our independent objective evaluation of the risk mitigating factors that exist in such cases; |
| | | Review of minutes of credit control committee meetings; and |
| | | • We also assessed adequacy of disclosures in the consolidated financial statements regarding the non-performing loans and provisions made for the same in accordance with the requirements of the applicable financial reporting framework. |
| 2. | Deferred tax assets | |
| | The recognition of a deferred tax asset in respect of tax losses is permitted only to the extent that it is probable that future taxable profits will be available to utilize the tax losses carried forward. When considering the availability of future taxable profits, judgement is required when assessing projections of future taxable income which are based on approved business plans/forecasts. | We obtained an understanding and evaluated the design and tested the effectiveness of controls in this area relevant to our audit.We performed substantive audit procedures on the recognition of deferred tax balances based on local tax regulations, and on the analysis of the recoverability of the deferred tax assets in the light of relevant accounting standard. We have evaluated the group's assumptions and estimates in relation to the likelihood of generating sufficient future taxable income based on plans, prepared by the management.We have also assessed previous forecast and compared with the actual outcome for evidence of bias. Finally, we reviewed the adequacy of the disclosures made by the group in this area and recognition / non-recognition of deferred tax asset / liability. |
| 2 | Valuation of investments | |
| 3. | | |
| | Significant decrease in the value of investment as compared to last years' audited consolidated financial statements makes it significant to the consolidated financial statements. Therefore, we have considered this as a key audit matter. As at December 31, 2018, the Group has investments classified as "Available-for-sale", "Held for trading" and "Held to maturity", amounting to Rs. 19,007.773 million (2017: Rs. 94,732.789 million). | Our procedures in respect of valuation of investments included the following: Assessing the design and testing the operating effectiveness of the relevant controls in place relating to valuation of investments; Examining the reasons of significant decline in the carrying value of investments. |



| S.No. | Key Audit Matters | How the matter was addressed in our audit |
|-------|--|--|
| | | |
| | Investments are carried at cost or fair value in accordance with the Group's accounting policy relating to their recognition. Provision against investments is based on impairment policy of the Group which includes both objective and subjective factors. We identified the valuation of investments including determination of impairment allowance on investments classified as "Available-for-sale" and "Held to maturity" as a key audit matter because of their significance in relation to the total assets of the Group and judgment/estimates involved in assessing impairment allowance. | Checking on a sample basis, the valuation of investments to supporting documents, observable market and break-up values; and Evaluating the management's assessment of available for sale and held to maturity investments for any additional impairment in accordance with the Group's accounting policies and performed an independent assessment of the assumptions. |
| 4. | Capitalization and asset lives | |
| | There are a number of areas where management judgement impacts the carrying value of property and equipment, intangible assets and their respective depreciation/amortization profiles. These include: the decision to capitalize or expense costs; the annual asset life review; the timeliness of the transfer from assets in the course of construction; and making capital expenditures in accordance with applicable regulations and IFRS. | We tested controls in place over the fixed asset cycle, evaluated the appropriateness of capitalization policies, performed tests of details on costs capitalized and assessed the timeliness of the transfer of assets in the course of construction. Our detailed testing on the application of the asset life review identified no issues. In performing these procedures, we challenged the judgements made by management including: the nature of underlying costs capitalized; the appropriateness of asset lives applied in the calculation of depreciation; and compliance with relevant regulations and IFRS. |
| 5. | Litigations and regulatory requirements | |
| | There are a number of threatened and actual legal, regulatory and tax cases against the Group. There is a high level of judgement involved in estimating the level of provisioning required. | Our procedures included the following: testing key controls surrounding litigation, regulatory and tax procedures; where relevant, reviewing external legal opinions obtained by management; |



| S.No. | Key Audit Matters | How the matter was addressed in our audit |
|-------|--|--|
| | | discussing open matters with the Group's general counsel, litigation, regulatory and tax teams; assessing and challenging management's conclusions through understanding precedents set in similar cases; and circularizing confirmations where appropriate, to relevant third-party legal representatives. |
| 6. | Preparation of Consolidated Financial Statements un As referred to in note 4.1.1 to the consolidated financial statements, State Bank of Pakistan (SBP) vide its BPRD circular no.02 of 2018, (the circular) revised the statutory forms of the annual consolidated financial statements of group effective from the year ended 31 December 2018. The revised statutory financial reporting framework as applicable to the Group, prescribes the presentation format, nature and content of disclosures in relation to various elements of the consolidated financial statements. The above changes and enhancements in the consolidated financial statements are considered important and a key audit matter because of the volume and significance of the changes in the consolidated financial statements resulting from the transition to the new reporting requirements. | Inder BPRD Circular No.02 OF 2018 We assessed the procedures applied by the management for identification of changes required in the consolidated financial statements due to application of revised forms for the preparation of such consolidated financial statements. We also evaluated the sources of information used by the management for preparation of the consolidated financial statements disclosures and internal consistency of the disclosures with other elements thereof. We considered the adequacy and appropriateness of the additional disclosures and changes in the presentation of the consolidated financial statements based on the requirements of the statutory forms. |

Information Other than the Consolidated and Unconsolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated and unconsolidated financial statements and our auditors' reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
 resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
 omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- · Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty



exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Other Matter

- The annual consolidated financial statements of the Group for the year ended December 31, 2017 were audited by Deloitte Yousuf Adil, Chartered Accountants whose audit report dated March 09, 2018 expressed an unmodified opinion with an emphasis of matter paragraph.
- We were appointed as auditors of the Group after the year end. Therefore, we were unable to perform physical verification of cash and other assets as at December 31, 2018. However, we performed alternate audit procedures to satisfy ourselves regarding the balances as at December 31, 2018.

The engagement partner on the audit resulting in this independent auditor's report is Mehmood A. Razzak.

BAKER TILLY MEHMOOD IDREES QAMAR CHARTERED ACCOUNTANTS

Karachi Date: September 18, 2020

Summit S Bank

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

| ASAI DECEMBER 31, 2018 | | 2018 | 2017 (Restated) | 2016 (Restated) |
|--|------|------------------------|--------------------|------------------------|
| | Note | | Rupees in '00 | 0) |
| ASSETS | | | | |
| Cash and balances with treasury banks | 5 | 5,043,105 | 13,556,734 | 12,786,629 |
| Balances with other banks | 6 | 1,008,279 | 2,440,437 | 2,582,694 |
| Lendings to financial institutions | 7 | - | 10,671,003 | 1,631,583 |
| Investments | 8 | 19,007,773 | 94,732,789 | 90,364,950 |
| Advances | 9 | 61,246,803 | 84,592,830 | 79,844,271 |
| Fixed assets | 10 | 8,751,339 | 12,460,941 | 12,073,592 |
| Intangible assets | 11 | 209,418 | 253,540 | 252,711 |
| Deferred tax assets | 12 | 7,180,595 | 5,759,878 | 5,151,050 |
| Other assets | 13 | 12,150,539 | 9,042,149 | 11,721,857 |
| | | 114,597,851 | 233,510,301 | 216,409,337 |
| LIABILITIES | | | | |
| Bills payable | 15 | 1,881,107 | 3,065,379 | 5,061,470 |
| Borrowings | 16 | 19,491,854 | 67,307,766 | 49,819,840 |
| Deposits and other accounts | 17 | 84,573,632 | 145,606,731 | 142,735,727 |
| Liabilities against assets subject to finance lease | | - | _ | - |
| Subordinated debt | 18 | 1,495,515 | 1,495,860 | 1,496,550 |
| Deferred tax liabilities | | - | _ | _ |
| Other liabilities | 19 | 4,434,250 | 5,771,072 | 4,650,527 |
| | | 111,876,358 | 223,246,808 | 203,764,114 |
| NETASSETS | | 2,721,493 | 10,263,493 | 12,645,223 |
| | | | | |
| | 20 | 20,500,194 | 20,500,194 | |
| Share capital - net Convertible preference shares | 20 | 20,300,194 | 20,300,194 | 16,489,365 |
| · | | - | - | 2,155,959 1,854,870 |
| Advance against subscription of shares Reserves | | - (425,043) | - (425,043) | |
| Surplus / (deficit) on revaluation of assets | 21 | (425,045) 2,593,910 | (425,043) | . , |
| Accumulated losses | 21 | (19,947,568) | | |
| Accumulated 105565 | | (17,777,300) | (11,337,030) | (7,571,750) |
| | | 2,721,493 | 10,263,493 | 12,645,223 |
| CONTINGENCIES AND COMMITMENTS | 22 | | | |

The annexed notes I to 46 and annexures I and II form an integral part of these consolidated financial statements.

| Acting President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|----------------------------------|-------------------------|----------|-----------------|------------|
| | | | ANNUAL REPORT 2 | 2018 5 151 |



CONSOLIDATED PROFIT AND LOSS ACCOUNT

| FOR THE YEAR ENDED DECEMBER 31, 2018 | | 2018 | 2017 (Restated) |
|--------------------------------------|------|--------------|--------------------|
| | Note | (Rupees | in '000) |
| Mark-up / return / interest earned | 23 | 8,456,392 | 10,632,454 |
| Mark-up / return / interest expensed | 24 | 6,641,292 | 7,745,051 |
| Net Mark-up / interest Income | | 1,815,100 | 2,887,403 |
| NON MARK-UP/INTEREST INCOME | | | |
| Fee and commission income | 25 | 1,014,000 | 1,346,941 |
| Dividend income | | 59,224 | 105,918 |
| Foreign exchange income | | 801,340 | 620,640 |
| Income / (loss) from derivatives | | - | - |
| (Loss) / gain on securities | 26 | (35,654) | 351,072 |
| Other Income | 27 | 352,752 | 155,569 |
| Total non-markup / interest income | | 2,191,662 | 2,580,140 |
| Total Income | | 4,006,762 | 5,467,543 |
| NON MARK-UP/INTEREST EXPENSES | | | |
| Operating expenses | 28 | 5,749,991 | 6,165,326 |
| Workers welfare fund | | - | - |
| Other charges | 29 | 160,352 | 66,328 |
| Total non-markup/interest expenses | | 5,910,343 | 6,231,654 |
| Loss Before Provisions | | (1,903,581) | (764,111) |
| Provisions and write offs - net | 30 | 9,022,463 | 1,187,671 |
| Extra ordinary / unusual items | | - | - |
| LOSS BEFORE TAXATION | | (10,926,044) | (1,951,782) |
| Taxation | 31 | (2,135,054) | (31,016) |
| LOSS AFTER TAXATION | | (8,790,990) | (1,920,766) |
| | | | ees) |
| Basic loss per share | 32 | (3.33) | (0.85) |
| Diluted loss per share | 32 | (3.33) | (0.85) |
| - | | | |

The annexed notes I to 46 and annexures I and II form an integral part of these consolidated financial statements.

Acting President/Chief Executive

Chief Financial Officer

Director

Director

Director

Summit S Bank

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2018

| | 2018 | 2017 (Restated) |
|---|-------------|--------------------|
| | (Rupees | in '000) |
| Loss after taxation for the year | (8,790,990) | (1,920,766) |
| Other comprehensive income / (loss) | | |
| Items that may be reclassified to profit and loss account in subsequent periods: | | |
| Movement in deficit on revaluation of investments - net of tax | (310,505) | (656,256) |
| Items that will not be reclassified to profit and loss account in subsequent periods: | | |
| Remeasurement gain on defined benefit obligations | 30,050 | 11,469 |
| Movement in surplus on revaluation of fixed assets - net of tax | 756,980 | 176,560 |
| Movement in surplus on revaluation of non-banking assets - net of tax | 17,955 | 7,263 |
| Movement in surplus on revaluation of held for sale property - net of tax | 754,510 | - |
| | 1,559,495 | 195,292 |
| Total comprehensive loss | (7,542,000) | (2,381,730) |

The annexed notes I to 46 and annexures I and II form an integral part of these consolidated financial statements.

| Acting President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|----------------------------------|-------------------------|----------|---------------|------------|
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| | DATED STATEMENT OF CHANCES IN | | |
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| | | | FOR THE YEAR ENDED DECEMBER 21 2018 |
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| FOR THE YEAR ENDED DECEMBER 31, 2018 | R 31, 2018 | | | | | | | | | | | |
|--|------------------|-------------------------------------|--------------------------------------|------------------|-----------------------------------|------------------------|---|-------------|---------------------------------------|------------------------------|-------------------------|-------------|
| | | ; | Advance | | Capital reserves | serves | | Surplus / (| Surplus / (deficit) on revaluation of | uation of | Revenue reserve | |
| | Share capital | Convertible Preference shares | against subscription of shares | Share premium | Discount on issue of shares | Statutory reserve a | Reserve arising on I amalgamation | Investments | Fixed / Non Banking Assets | Property Held for sale | Accumulated losses | Total |
| T | | | | | | (Rupees | (Rupees in '000) | | | | | |
| Balance as at December 31,2016 | 17,786,663 | 2, 155, 959 | 1,854,870 | 1,000,000 | (1,297,298) | 154,162 | 154,162 (1,579,205) | | · | | (9,541,930) | 10,533,221 |
| Effect of changes in accounting policy and restatement Reclassification of surplus to equity (Note 4.1) | | | | | | | | (105,681) | 2,217,683 | | | 2,112,002 |
| Reclassification of discount on issue of shares (Note 20.2.1) | (1,297,298) | | | | 1,297,298 | | | • | | | ſ | |
| Balance as at January 01, 2017 - (Restated) | 16,489,365 | 2, 155, 959 | I,854,870 | 000'000'1 | • | 154,162 | (1,579,205) | (105,681) | 2,217,683 | • | (9,541,930) | 12,645,223 |
| Loss after taxation for the year ended December 31, 2017 - Restated | | | | | | | | | | | (1,920,766) | (1,920,766) |
| Other comprehensive income / (loss) - net of tax | • | • | • | • | • | • | • | (656,256) | 183,823 | • | 11,469 | (460,964) |
| Transfer to statutory reserve | • | ' | • | • | ' | • | • | • | • | ' | ı | • |
| Transfer in respect of incremental depreciation from surplus | | | | | | | | | | | | |
| on revaluation of fixed assets to accumulated losses | • | | | | • | | | • | (113,389) | | 113,389 | |
| Transaction with owners recorded directly in equity | | | | | | | | | | | | |
| Shares issued during the year | 1,854,870 | • | (1,854,870) | | • | • | | • | • | • | • | • |
| Issue of shares upon conversion of preference shares - | | | | | | | | | | | | |
| net of discount on issue of shares | 2,155,959 | (2,155,959) | • | • | • | • | • | • | • | • | • | • |
| Balance January 01, 2018 - Restated | 20,500,194 | • | • | 1,000,000 | • | 154,162 | (1,579,205) (761,937) | (761,937) | 2,288,117 | • | (11,337,838) | 10,263,493 |
| Loss after taxation for the year ended December 31, 2018 | • | • | • | | • | • | | • | • | • | (8,790,990) (8,790,990) | (8,790,990) |
| Other comprehensive income / (loss) - net of tax | • | • | • | • | • | • | • | (310,505) | 774,935 | 754,510 | 30,050 | 1,248,990 |
| Transfer to statutory reserve | • | • | • | • | • | • | • | • | • | • | • | • |
| Transfer in respect of incremental depreciation from surplus | | | | | | | | | | | | |
| on revaluation of fixed assets to accumulated losses | • | • | • | • | • | • | • | • | (113,532) | • | 113,532 | • |
| Surplus realized on disposal of non-banking assets | • | • | • | • | • | • | • | • | (37,678) | • | 37,678 | • |
| I | | | | | | | | | | | | |

The annexed notes 1 to 46 and annexures I and II form an integral part of these consolidated financial statements.

Acting President/Chief Executive

Chief Financial Officer

Director

Director

Director

2,721,493

754,510 (19,947,568)

2,911,842

154,162 (1,579,205) (1,072,442)

.

1,000,000

.

•

20,500,194

Balance as at December 31, 2018

Summit S Bank

Summit S Bank

Committed to you

CONSOLIDATED CASH FLOW STATEMENT

| FOR THE YEAR ENDED DECEMBER 31, 2018 | | 2018 | 2017 (Restated) |
|---|--------|---------------|--------------------|
| | Note | (Rupees | |
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Loss before taxation | | (10,926,044) | (1,951,782) |
| Less: Dividend income | | (59,224) | (105,918) |
| | | (10,985,268) | (2,057,700) |
| Adjustments: | 10.2 | (00 (25 | 704 000 |
| Depreciation on operating fixed assets | 10.2 | 690,625 | 706,823 |
| Depreciation on non-banking assets | 13.1.1 | 44,952 | 29,611 |
| Amortization | 11.2 | 61,239 | 61,752 |
| Provision and write-offs excluding recoveries | 27 | 9,023,524 | 1,189,914 |
| Loss / (gain) on sale of fixed assets | 27 | 12,651 | (35,733) |
| Gain on disposal of non-banking assets - net | 27 | (271,464) | (350) |
| Unrealised loss on revaluation of investments classified | • • | | 15 005 |
| as held-for-trading securities - net | 8.1 | - | 15,885 |
| | | 9,561,527 | 1,967,902 |
| | | (1,423,741) | (89,798) |
| Decrease / (increase) in operating assets | | | (0.000.(00)) |
| Lendings to financial institutions | | 10,671,003 | (9,039,420) |
| Held-for-trading securities | | 59,486 | 316,416 |
| Advances | | 16,700,505 | (5,517,649) |
| Others assets (excluding advance taxation) | | 424,623 | 2,308,154 |
| · · · · · · · · · · · · · · · · · · · | | 27,855,617 | (11,932,499) |
| (Decrease) / increase in operating liabilities | | | (1.00(.001)) |
| Bills Payable | | (1,184,272) | (1,996,091) |
| Borrowings from financial institutions | | (47,788,951) | 17,458,471 |
| Deposits | | (61,033,099) | 2,871,004 |
| Other liabilities (excluding current taxation) | | (1,306,772) | 1,278,371 |
| | | (111,313,094) | 19,611,755 |
| Income tax paid | | (162,765) | (182,179) |
| Net cash (used in) / flow from operating activities | | (85,043,983) | 7,407,279 |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Net investments in available-for-sale securities | | 74,074,784 | (6,047,678) |
| Dividends received | | 64,292 | 103,397 |
| Investments in operating fixed assets | | (603,639) | (928,029) |
| Investments in intangible assets | | (17,117) | (720,027) |
| Proceeds from sale of fixed assets | | 17,994 | 59,564 |
| Proceeds from sale of non-banking assets | | 1,589,188 | 4,550 |
| Net cash flow from / (used in) investing activities | | 75,125,502 | (6,808,196) |
| Net cash now nonry (used in) investing activities | | 75,125,502 | (0,000,170) |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Payments of Subordinated debt | | (345) | (690) |
| Net cash used in financing activities | | (345) | (690) |
| 5 | | () | () |
| Effect of exchange rate changes on cash and cash equivalent | | 1,148,842 | 254,162 |
| (Decrease) / increase in cash and cash equivalents | | (8,769,984) | 852,555 |
| Cash and cash equivalents at beginning of the year | | 14,815,018 | 15,111,305 |
| | | | |
| Cash and cash equivalents at end of the year | 33 | 6,045,034 | 15,963,860 |
| | | | |

The annexed notes 1 to 46 and annexures I and II form an integral part of these consolidated financial statements.

| Acting President/Chief Executive | Chief Financial Officer | Director | Director | Director |
|----------------------------------|-------------------------|----------|-----------------|------------|
| | | | ANNUAL REPORT 2 | 2018 5 155 |



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2018

Ι. STATUS AND NATURE OF BUSINESS

1.1 The Group comprises of:

1.1.1 Holding Company: Summit Bank Limited

Summit Bank Limited (the Bank) is a banking company incorporated in Pakistan on December 09, 2005 as public company limited by shares under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Bank's registered office is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan. The Bank is a subsidiary of Suroor Investments Limited, a company incorporated in Mauritius, holding 66.77% of the issued, subscribed and paid up capital of the Bank as at December 31, 2018.

The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through its 179 Conventional Banking Branches and 14 Islamic Banking Branches (2017: 179 Conventional Banking Branches and 14 Islamic Banking Branches) in Pakistan as defined in the Banking Companies Ordinance, 1962.

In November 2018, VIS Credit Rating Company Limited assigned the Bank medium to long-term rating of 'BBB -' (Triple B minus) and short term rating of 'A-3' (A-three) while the Bank's TFC was assigned a rating of 'BBB - (SO)' (Triple B minus (Structured Obligation)).

These ratings were placed on 'Rating Watch – Negative' status. Subsequently, In February 2019, VIS Credit Rating Company Limited suspended the entity ratings of the Bank due to non-availability of updated information. Moreover, the Bank's TFC rating was assigned 'D' (Default) due to non-payment of its latest markup payment on account of lock-in-clause invoked by the Bank under the applicable Regulations of the State Bank of Pakistan (SBP). However, subsequently the TFC holders have approved extension in the maturity date of the TFC issue along with payment of all the installments (mark-up and principal) till October 27, 2020, subject to applicable regulatory approvals and compliances.VIS Credit Rating Company Limited would reassess the ratings once required information along with latest financials is made available.

1.1.2 Subsidiary

Summit Capital Private Limited - 100 % Shareholding

SCPL, the subsidiary company was incorporated in Pakistan on March 08, 2006 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The subsidiary company is a corporate member / TREC holder of Pakistan Stock Exchange Limited and Pakistan Mercantile Exchange Limited. The principal activities of the subsidiary company are equity and money market brokerage, interbank foreign exchange brokerage, commodity brokerage and research. The registered office of the Subsidiary is situated at 701-702, 7th Floor, Business and Finance Centre, opposite State Bank of Pakistan, I.I. Chundrigar Road, Karachi. The Group acquired interest in SCPL by virtue of amalgamation of Atlas Bank Limited.

1.2 During the year, the Group has incurred net loss of Rs. 8,790.990 million resulting in accumulated losses of Rs. 19,947.568 million and net equity of Rs. 2,721.493 million. As per the applicable laws and regulations, the Group is required to maintain Minimum Paid-up Capital (net of losses) (MCR) of Rs. 10 billion, Capital Adequacy Ratio (CAR) at 11.90% (inclusive of Capital Conservation Buffer of 1.90%), Leverage Ratio (LR) at 3.00%, Liquidity Coverage Ratio (LCR) at 100% and Net Stable Funding Ratio (NSFR) at 100% as of December 31, 2018. However, the paid up capital of the Bank (net of losses), is below Rs. 10 billion, CAR and LR are negative, while LCR and NSFR are below prescribed levels as at December 31, 2018. Subsequently, the Bank achieved compliance with the applicable NSFR and LCR requirements on December 31, 2019 and June 30, 2020 respectively.



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The Group has been taking various steps to comply with the applicable capital requirements. In this respect, earlier in November 2016, the Board of Directors of the Group had decided to evaluate the potential merger/amalgamation option with Sindh Bank Limited. After completion of the due diligence exercise and decision of the Board of Directors of the Group on this matter, the requisite majority of the shareholders of the Group in their Extraordinary General Meeting (EOGM) held on November 07, 2017 had given approval for proposed amalgamation of the Group with and into Sindh Bank Limited, subject to regulatory approvals and compliances. However, the proposed merger transaction could not be completed within the anticipated timeline and therefore both the banks decided to carry out a fresh due diligence exercise based on their audited financial statements of December 31, 2017. After completion of the Board of Directors on this matter, the shareholders of the Group in their Extraordinary General Meeting (EOGM) held on August 31, 2018 accorded their fresh approval for the proposed merger of the Group with and into Sindh Bank Limited, subject to necessary regulatory approval and compliances, including but not limited to the permission of the Honourable Supreme Court of Pakistan. However, the proposed merger transaction could not proceed further and finally has been called off during IHY 2019.

In light of the above, the Group is making best efforts to comply with applicable capital requirements through increase in capital/capital injection at the earliest. For this, the management has prepared a business plan, which has been approved by the Board.

This plan aims to improve the Group's capital base and risk absorption capacity and provide impetus to its future growth initiatives. The key assumptions considered in the business plan are as follows:

- Injection of capital;
- Reaping benefits from the expected growth of Islamic finance in Pakistan since the Group will speed-up the implementation process of its earlier decision of conversion to a full-fledged Islamic bank;
- Recoveries from non-performing advances through strenuous and focused recovery efforts;
- Reduction in overall level of non-earning assets held by the Group;
- Identifying opportunities for rationalization of the cost structure;
- Improvement in the risk management and technological infrastructure of the Group to support the business plan;
- Investments/exposures in safe avenues for achieving solid growth in the core business income; and
- Income generation through avenues for mark-up income and non-mark-up income.

In this respect, the Group has received a letter dated March 27, 2020 from H.E. Nasser Abdulla Hussain Lootah (Potential Investor) pursuant to which the Potential Investor has communicated his intention to acquire at least controlling stake in the Group by subscribing to fresh equity in the Group and investing such amounts as may be necessary (subject to satisfactory due-diligence) to ensure that the Group meets its Minimum Capital Requirements (MCR) and Capital Adequacy Ratio (CAR) requirement as prescribed by State Bank of Pakistan (SBP). Moreover, in compliance with the requirements of Securities Act, 2015 and Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017 applicable to such transactions, this was followed by a public announcement by the Potential Investor of the intention to acquire at least 51% of the issued and paid up capital of the Group together with the management control. The execution of the proposed transaction is subject to due-diligence and all Regulatory and corporate approvals. Furthermore, the Group has entered into an Exclusivity Agreement with the Potential Investor for this proposed transaction.



The management and the Board of Directors are of the view that once this capital injection transaction is successfully completed and other key assumptions stipulated in the business plan materialize, the Group will be able to achieve the projected improvement in business results and compliance with all the applicable regulatory requirements.

2. BASIS OF PRESENTATION

2.1 STATEMENT OF COMPLIANCE

These consolidated financial statements represent financial statements of the Holding Company - Summit Bank Limited and its subsidiary. The assets and liabilities of subsidiary have been consolidated on a line-by-line basis and the investment held by the Holding Company is eliminated against the corresponding share capital of the subsidiary in these consolidated financial statements.

- **2.2** These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:
 - International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
 - Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
 - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and Companies Act, 2017; and
 - Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP, vide its BSD Circular Letter No. 10 dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies till further instructions. Moreover, the SBP vide BPRD Circular No. 4 of 2015, dated February 25, 2015 has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 'Financial Instruments: Disclosures' for banks through its notification S.R.O. 411 (I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

2.3 Basis of consolidation

Subsidiaries are entities controlled by the Group. Control exists when the Group is exposed, or has rights, to variable returns from its investment with investee and has the ability to effect these return through its power over the investee.

These consolidated financial statements incorporate the financial statements of subsidiary from the date that control commences until the date that control ceases.

Non-controlling interests are that part of the net results of operations and of net assets of subsidiary attributable to the interest which are not owned by the Group. Material intra-group balances and transactions are eliminated.



2.4 Key financial figures of the Islamic banking branches are disclosed in Annexure II to these consolidated financial statements.

2.5 Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards, interpretation and amendments that are mandatory for the Group's accounting periods beginning on or after January 01, 2018 but are considered not to be relevant or do not have any significant effect on the Group's operations and therefore not detailed in these consolidated financial statements.

2.6 Standards, interpretations of and amendments to existing accounting standards that are not yet effective

The following new standards and interpretations of and amendments to existing accounting standards will be effective from the dates mentioned below against the respective standard, interpretation or amendment:

| Standard, Interpretation and Amendment | Effective date (annual periods beginning on or after) |
|--|---|
| IFRS 15 - Revenue from contracts with customers | July 01, 2018 |
| IFRS 11 - Joint Venture- (Amendments) | January 01, 2019 |
| IFRS 16 - Leases | January 01, 2019 |
| IAS 19 - Employee Benefits - (Amendments) | January 01, 2019 |
| IAS 28 - Investments in Associates and Joint Ventures - (Amendments) | January 01, 2019 |
| IFRIC 23 - Uncertainty over Income Tax Treatments | January 01, 2019 |
| IFRS 3 - Business Combinations - (Amendments) | January 01, 2020 |
| Standard, Interpretation and Amendment | Effective date (annual periods beginning on or after) |

IFRS 9 - Financial Instruments: Classification and Measurement

June 30, 2019

IFRS 16 replaces existing guidance on accounting for leases, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentive and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligations to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessors' accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases.

On adoption of IFRS 16, the Group shall recognise a right-of-use asset with a corresponding liability for lease payments. The Group is in the process of assessing the full impact of this standard.

IFRS 9: 'Financial Instruments' addresses recognition, classification, measurement and derecognition of financial assets and financial liabilities. The standard has also introduced a new impairment model for financial assets which requires recognition of impairment charge based on an 'expected credit losses' (ECL) approach rather than the 'incurred credit losses' approach as currently followed. The ECL has impact on all assets of the Group which are exposed to credit risk.

The Group is in the process of assessing the full impact of this standard.

The Group expects that adoption of the remaining interpretations and amendments will not affect its financial statements in the period of initial application.



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2.7 Critical accounting estimates and judgments

The preparation of these consolidated financial statements in conformity with approved accounting standards as applicable in Pakistan requires the management to make judgements, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses as well as in the disclosure of contingent liabilities. It also requires the managements to exercise judgement in application of its accounting policies. The estimates and associated assumptions are based on historical experiences and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and in future periods if the revision affects both current and future periods.

Significant accounting estimates and areas where judgements were made by the management in the application of accounting policies are as follows:

| | Note |
|---|----------------------|
| - Classification and provisioning against investments | 4.4, 4.18, 8, and 30 |
| - Classification and provisioning against non-performing loans and advances | 4.5, 9 and 30 |
| - Useful lives of fixed and intangible assets, depreciation, amortization and revaluation | 4.6, 4.7, 10 and 11 |
| - Impairment of assets | 4.18 |
| - Accounting for staff retirement and other benefits | 4.11, 35 and 36 |
| - Taxation | 4.17 and 31 |
| - Other provisions | 4.19 |
| - Fair value of financial instruments | 38 |
| - Valuation of non-banking assets | 4.8 and 13.1.1 |

BASIS OF MEASUREMENT 3.

3.1 Accounting convention

These consolidated financial statements have been prepared under the historical cost convention except that certain fixed assets and non-banking assets in satisfaction of claims are stated at revalued amounts and certain investments have been stated at fair value and defined benefit obligations which are carried at present value.

3.2 Functional and presentation currency

These consolidated financial statements are presented in Pakistani rupees, which is the Group's functional and presentation currency.

The amount are rounded off to the nearest thousand rupees except as stated otherwise.



4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are consistent with those of the previous financial year except as disclosed below in note 4.1

4.1 Change in accounting policies

4.1.1 Change in reporting format

The SBP vide BPRD Circular No.2 dated January 25, 2018 specified the new reporting format for the financial statements of banking companies. The new format has revised the disclosure requirements of the Group for the year ended December 31, 2018 which has resulted in certain additional disclosures and reclassification of the items in these consolidated financial statements.

4.1.2 Surplus / Deficit on Revaluation of Fixed Assets

The Companies Ordinance, 1984 (the repealed Ordinance) was repealed through the enactment of the Companies Act, 2017 on May 30, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular No.23 dated October 04, 2017, the financial reporting requirements of the Companies Act, 2017 were only made applicable for reporting periods starting from January 01, 2018.

The repealed Ordinance specified the accounting treatment for the surplus on revaluation of fixed assets, where in, a deficit arising on revaluation of a particular property was to be adjusted against the total balance in the surplus account or, if no surplus existed, was to be charged to the consolidated profit and loss accounts as an impairment of the asset. However, the Companies Act, 2017 removed the specific provision allowing the above treatment and hence, a deficit arising on revaluation of a particular property is now to be accounted for in accordance with relevant IFRS, which requires that such deficit is to be taken to the consolidated profit and loss account as an impairment.

Consequently, the Group has changed its policy for accounting for a deficit arising on revaluation of fixed assets and accordingly, any surplus/deficit arising on revaluation of owned property and non-banking assets acquired in satisfaction of claims is accounted for at individual level.

The effect of this change in accounting policy has no impact on these consolidated financial statements.

4.2 Cash and cash equivalents

For the purpose of cash flow statements, cash and cash equivalents include cash in hand, national prize bond, balances with treasury banks and balances with other banks (net of overdrawn nostro balances) in current and deposit accounts.

4.3 Lendings to / borrowings from financial institutions

The Group enters into transactions of borrowings (re-purchase) from and lending (reverse re-purchase) to financial and other institutions, at contracted rates for a specified period of time. These are recorded as under:

a Sale under repurchase agreements (Repo)

Securities sold subject to an agreement to repurchase at a specified future date (repos) continue to be recognized in the consolidated statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark up expense and is accrued over the period of the repo agreement.



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b Other borrowings

Other borrowings include borrowings from the SBP and unsecured call borrowings which are recorded at the proceeds received. Mark up paid on such borrowings is charged to the consolidated profit and loss account over the period of borrowings on time proportionate basis.

Purchase under resale agreements (Reverse Repo) С

Securities purchased under agreement to resell at a specified future date (reverse repos) are not recognized in the consolidated statement of financial position. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark up earned and is accrued over the period of the reverse repo agreement. Securities purchased are not recognized in the consolidated financial statements, unless these are sold to third parties, in which case the obligation to return them is recorded at fair value as a trading liability under borrowings from financial institutions.

d **Other lendings**

Other lendings include term lendings and unsecured lendings to financial institutions. These are stated net of provision. Mark up on such lendings is charged to consolidated profit and loss account on a time proportionate basis using effective interest rate method except mark up on impaired / delinquent lendings, which are recognized on receipt basis in accordance with the requirements of the Prudential Regulations of the SBP.

e Musharakah

Musharakah is a profit and loss sharing transaction in which the Group and counterparty place their funds in a pool of specific asset (managed with us in case of acceptance transaction and managed by the counter party in case of placement transaction) yielding a specified return on a predetermined profit sharing ratio. The profit of the pool is shared according to this pre-agreed ratio.

f Bai Muajjal

Bai Muajjal is a transaction in which a party in need of funds purchases an easily sellable Shariah compliant security (such as Sukuk) from a counter party (the party with excess funds) on deferred payment basis and sells it on spot payment basis to a third party thereby raises liquidity. Receivable against such sale is recognized at the agreed sale price. The difference between the sale price and the carrying value on the date of disposal is recognized in the income over the period of credit sale.

4.4 Investments

4.4.1 Classification

Investments of the Group, are classified as held-for-trading, held-to-maturity and available-for-sale. The management determines the appropriate classification of its investments at the time of purchase.

Held-for-trading

These are securities which are either acquired for generating a profit from short-term fluctuations in market prices, interest rate movements, dealer's margin or are securities included in portfolio in which a pattern of short-term profit taking exists.



Held-to-maturity

These are securities with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold till maturity.

Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories.

4.4.2 Regular way contracts

All purchases and sales of investments that require delivery within time frame established by regulations or market conventions are recognized at the trade date. Trade date is the date on which the Group commits to purchase or sell the investment.

4.4.3 Initial recognition and measurement

These are initially recognized at cost, being the fair value of the consideration given including, in the case of investments other than held-for-trading, the acquisition cost associated with the investments.

4.4.4 Subsequent measurement

Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on re-measurement are included in the profit and loss account.

Held-to-maturity

These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

Available-for-sale

Quoted securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account shown in the consolidated statement of financial position within the equity and is taken to the consolidated profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost and break-up value. The break-up value of these securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. A decline in the carrying value is charged to the consolidated profit and loss account. Investments in other unquoted securities are valued at cost less impairment, if any.

Provision for diminution in the value of securities (except term finance certificates and sukuks) is made for impairment, if any. Provision for diminution in the value of term finance certificates and sukuks is made as per the ageing criteria prescribed by the Prudential Regulations issued by the SBP.

Available-for-sale listed equity investments are impaired when there has been a significant or prolonged decline in their fair value below their cost. The determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates, among other factors, the normal level of volatility in a share price.

Moreover, strategic investments are carried at cost less provisions for impairment.



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4.5 Advances

Advances are stated net of general and specific provisions. The specific and general provisions for advances are made in accordance with the requirements of Prudential Regulations and other directives issued by the State Bank of Pakistan and are charged to the consolidated profit and loss account. Non-performing loans and advances in respect of which the Group does not expect any recoveries in future years are written off.

Leases, where the Group transfers substantially all the risks and rewards incidental to the ownership of an asset are classified as finance leases. A receivable is recognized at an amount equal to the present value of the minimum lease payments, including guaranteed residual value, if any. Unearned finance income is recognized over the term of the lease, so as to produce a constant periodic return on the outstanding net investment in lease.

Murabaha is a mode of financing in which the Group sells an asset to the customer with profit disclosure usually on deferred payment basis. Profit on the transaction is recognized over the credit period. Accounting for the transaction is done under IFAS -1.

Diminishing Musharakah (DM) is a Shirkat ul Milk based product where the Group and customer share the ownership of an asset and the Group rents its share in the asset to the co-owner. The co-owner also purchases the Group's share in the asset gradually. The Group records DM asset up to its share at cost value and does not depreciate it as the customer has to purchase the asset at cost value.

In Ijarah the Group rents out an asset to the customer against periodic rentals. Rentals are recognized as income on accrual basis while the asset is recorded in the books at cost less accumulated depreciation. Depreciation on the leased asset is provided on a straight line basis. Ijarah asset, related cost and revenue are accounted for as per IFAS-2.

In Istisna financing, the Group places an order to purchase some specific goods / commodities from its customers to be delivered to the Group within an agreed time. These goods are then sold in the market on profit. Istisna goods are recorded on the books at lower of cost or market value.

In Tijarah financing, the Group purchases specific goods / commodities on spot payment basis from its customers for onward sale. These goods are then sold in the market on profit. Goods purchased are recorded on the books at lower of cost or market value.

Running Musharakah financing is a participatory mode of financing whereby the Group participates in the outcomes of a particular business / portfolio / business segment of the customer by virtue of its average investment in the customer's business. Group's investment is determined on the basis of its average outstanding during a period as withdrawn by the customer from time to time.

The investment is recognized as 'Running Musharakah Financing' at the outstanding value and is adjusted for loss if any. Profit on the financing is separately recorded as 'Profit Receivable'.

Term Musharakah is a participatory mode of financing whereby the Group participates in the outcomes of particular business / portfolio / business segment of the customer by virtue of its investment in the customer's business for a particular period (term). The investment is initially recognized as 'Term Musharakah Financing' at the disbursed amount and is subsequently remeasured at fair value after adjustment for losses or redemption but not profit. Profit on the financing is separately recorded as 'Profit Receivable'.

Salam is a sale transaction where the seller undertakes to supply some specific goods to buyer at a future date against an advance price fully paid on spot. Until the goods are delivered by the customer, the Group records it as 'Advance against Salam'. After the goods are received 'Salam Inventories' are recognized at cost. Subsequently when inventories are sold, revenue is recognized and the carrying amount of those inventories is recognized as an expense.



Committed to you

In Musawammah financing, the Group purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories. the Group values its inventories at the lower of cost and net realizable value. The net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale. Cost of inventories represents actual purchases made by the Group/ customers as an agent of the Group for subsequent sale.

4.6 Fixed assets

4.6.1 Owned

Property and equipment, other than leasehold land (which is not depreciated) and capital work-in-progress, are stated at cost or revalued amount less accumulated depreciation and accumulated impairment losses, if any. Land is carried at revalued amount less impairment losses while capital work-in-progress is stated at cost less impairment losses, if any.

Depreciation is calculated by the Group using the straight line method which writes down the cost of assets to their residual values over the estimated useful lives. The rates at which the assets are depreciated are disclosed in note 10.2 to these consolidated financial statements. The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at each statement of financial position date.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed off.

Subsequent costs are included in an asset's carrying amount or recognized as a separate asset as appropriate, only when it is probable that future benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are consolidated charged to the consolidated profit and loss account as and when incurred.

Land and buildings are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation is credited to the surplus on revaluation of fixed assets account. Any deficit arising on subsequent revaluation of fixed assets is adjusted against the surplus of that asset or, if no surplus exists, is charged to consolidated profit and loss account as an impairment of the asset. The surplus on revaluation of fixed assets, to the extent of incremental depreciation, is transferred to retained earnings.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the assets is recognized in the consolidated profit and loss account in the year when asset is derecognized.

4.6.2 Capital work-in-progress

Capital work-in-progress are stated at cost less accumulated impairment losses, if any.

4.7 Intangible assets

4.7.1 Intangible assets in use

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses, if any.

The useful lives of intangible assets are assessed as either finite or indefinite.



Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Intangible assets with finite lives are amortized using the straight line method at rates specified in the relevant note. Intangible assets' residual values, if significant and their useful lives are reviewed at each date of consolidated statement of financial position and adjusted prospectively, if appropriate, at each balance sheet date.

Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which that asset is disposed off.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supported. If not, the change in useful life from indefinite to finite is made on a prospective basis.

4.7.2 Capital work-in-progress

Capital work-in-progress are stated at cost less accumulated impairment losses, if any.

4.7.3 Goodwill

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred over the net identifiable assets acquired and liabilities assumed as an intangible asset.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is tested for impairment annually or whenever there is an indication of impairment as per the requirement of International Accounting Standard (IAS) 36, 'Impairment of Assets'. Impairment charge in respect of goodwill is recognized in the consolidated profit and loss account.

4.8 Non-banking assets acquired in satisfaction of claim

Non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation of property is credited to the 'surplus on revaluation of non-banking assets' account and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct cost of acquiring title to property are charged to the consolidated profit and loss account and not capitalized.

4.9 Deposits

Deposits are initially recorded at the amount of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the profit and loss account on a time proportion basis.

Deposits under Islamic Banking operations are accepted on the basis of two modes i.e. Qard and Mudaraba.

Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Mudaraba basis are classified as 'Savings deposits' and 'Islamic Savings Certificate'. No profit or loss is passed on to current account depositors.

While the product features of each product differ, there is usually no restriction on withdrawals or number of transactions in current and saving accounts. In case of Islamic Savings Certificates, pre-mature withdrawals can be made as per approved terms only.



Profits realized in investment pools are distributed in pre-agreed profit sharing ratio. Rab-ul-Maal (usually Customer) share is distributed among depositors according to weightages assigned at the inception of profit calculation period. The Mudarib (Bank) can distribute its share of profit to Rab-ul-Maal as Hiba upto a specified percentage of its share in profit.

Profits are distributed from the pool and the depositors (remunerative) bear the risk of assets in the pool during the profit calculation period. In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of investments.

Asset pools are created at the Holding's discretion and the Holding can add, amend and transfer an asset to any other pool in the interests of the deposit holders.

4.10 Subordinated debt

Subordinated loans are initially recorded at the amount of proceeds received. Mark-up accrued on subordinated loans is recognized separately as part of other liabilities and is charged to the consolidated profit and loss account over the period on an accrual basis.

4.11 Staff retirement benefits

4.11.1 Defined contribution plan

The Bank and Summit Capital (Private) Limited (SCPL) operate their separate defined contribution provident funds for all their permanent employees. Equal monthly contributions are made both by the Group and its employees to the respective funds at the rate of 10% of basic salary respectively.

4.11.2 Defined benefit plan

The Bank and Summit Capital (Private) Limited (SCPL) operate their separate funded gratuity plans for all their permanent employees who have completed the minimum qualifying period as per their respective fund rules. Provision is made by respective funds to meet the cost of such gratuity benefits on the basis of actuarial recommendations. The actuarial valuations are periodically carried out using the 'Projected Unit Credit Method'.

Annual contributions towards the defined benefit schemes are made on the basis of actuarial valuation carried out using the Projected Unit Credit Method.

The Group follows International Accounting Standard (IAS) 19, 'Employee Benefits'. Actuarial gains and losses are recognized in consolidated other comprehensive income (OCI) in the periods in which they occur. Amounts recorded in these consolidated profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income / expense. All other changes in the net defined benefit obligation are recognized directly in other comprehensive income with no subsequent recycling through the consolidated profit and loss account.

4.11.3 Employees' compensated absences

The Group provides its liability towards compensated absences accumulated by its employees on the basis of actuarial valuation carried out using the Projected Unit Credit Method as per the requirements given in International Accounting Standard (IAS) 19, 'Employee Benefits'. Actuarial gains and losses are credited or charged to the profit and loss account in the year in which they occur.



4.12 Foreign currencies

Foreign currency transactions

Transactions in foreign currencies are translated into rupees at the exchange rates prevailing on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in rupees terms at the rates of exchange ruling on the consolidated statement of financial position date. Forward foreign exchange contracts are valued at forward rates determined with reference to their respective maturities.

Translation gains and losses

Translation gains and losses are included in the consolidated profit and loss account.

4.13 Revenue recognition

Revenue is recognized to the extent that the economic benefits will flow to the Group and the revenue can be reliably measured. The following recognition criteria from 4.14 to 4.16 are used for revenue recognition:

4.14 Advances and investments

Mark-up / return / interest on regular loans / advances and investments is recognized on time proportion basis. Where debt securities are purchased at premium or discount, the same is amortized through the consolidated profit and loss account over the remaining period using effective interest method.

Mark-up / return / interest recoverable on classified loans and advances and investments is recognized on receipt basis. Mark-up / return / interest on rescheduled / restructured loans and advances and investments is recognized as permitted by the regulations of the SBP.

Dividend income is recognized when the Group's right to receive the dividend is established.

Gain and loss on sale of investments are recognized in the profit and loss account.

4.15 Lease financing

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Unrealized income on classified leases if any, is recognized on receipt basis.

Gains / losses on termination of lease contracts, documentation charges, front-end fees and other lease income are recognized as income on receipt basis.

4.16 Fees and commission income

Fees, brokerage and commission on letters of credit / guarantees and others are generally recognized on an accrual basis.

4.17 Taxation

Current

The charge for current taxation is based on taxable income at the current rate of taxation after taking into account applicable tax credit, rebates and exemptions available, if any, or minimum tax on turnover, whichever is higher.

68 C ANNUAL REPORT 2018



Prior years

The taxation charge for prior years represents adjustments to the tax charge relating to prior years, arising from assessments / changes in laws and changes in estimates made during the current year.

Deferred

Deferred tax is recognized on all major temporary differences, tax credits and unused tax losses at the statement of financial position date between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. Deferred tax is calculated at the rates that are expected to apply to the periods when the differences will reverse, based on tax rates that have been enacted or substantially enacted at the consolidated statement of financial position date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The Group also recognizes deferred tax asset / liability on deficit / surplus on revaluation of assets which is adjusted against related deficit / surplus in accordance with the requirements of the International Accounting Standard (IAS) 12 'Income Taxes'.

4.18 Impairment

The carrying amounts of assets are reviewed at each statement of financial position date for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The resulting impairment loss is taken to the consolidated profit and loss account.

4.19 Other provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimate.

4.20 Off setting

Financial assets and financial liabilities are off set and the net amount is reported in the consolidated financial statements when there is a legally enforceable right to set off the recognized amounts and the Group intends either to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

4.21 Acceptances

Acceptances comprise undertaking by the Group to pay bill of exchange drawn on customers. The Group expects most acceptances to be simultaneously settled with the reimbursement from the customers. Acceptances are accounted for as on the balance sheet transactions.

4.22 Financial instruments

Financial Assets and Liabilities

Financial instruments carried on the consolidated statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances, certain other receivables, borrowings from financial institutions, deposits and certain other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them. Financial assets are de-recognized when the contractual right to future cash flows from the asset expire or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liabilities is recognized in the profit and loss account of the current period.



Derivative financial instruments

Derivative financial instruments are initially recognized at their fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the consolidated profit and loss account.

4.23 Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

4.24 Segment reporting

A segment is a distinguishable component of the Group that is subject to risks and rewards that are different from those of other segment. A business segment is one that is engaged either in providing certain products or services, whereas a geographical segment is one engaged in providing certain products or services within a particular economic environment. Segment information is presented as per the Group's functional structure. The Group comprises of the following main business segments:

4.24.1 Business segments

Corporate finance

This includes underwriting, securitization, investment banking, syndications, IPO related activities (excluding investments) and secondary private placements.

Trading and sales

This segment undertakes the Group's treasury, money market and capital market activities.

Branch banking

This includes loans, deposits and other banking transactions to retail, individual customers, agriculture, SME and commercial customers of the Group.

Islamic banking

This segment pertains to full scale Islamic Banking operations of the Group.

Brokerage business

It includes brokerage activities handled through the Subsidiary - Summit Capital (Private) Limited.

Others

This includes the head office related activities, and all other activities not tagged to the segments above.

4.24.2 Geographical segments

The Group conducts all its operations in Pakistan.



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| 5. | CASH AND BALANCES WITH TREASURY BANKS | Note | 2018 (Rupee | 2017 s in '000) |
|----|--|------|----------------|--------------------|
| | In hand | | | |
| | Local currency | | 2,699,678 | 3,770,382 |
| | Foreign currency | | 190,719 | 736,170 |
| | | | 2,890,397 | 4,506,552 |
| | With State Bank of Pakistan in | | | |
| | Local currency current account | 5.1 | 1,011,453 | 6,442,157 |
| | Foreign currency current account | 5.2 | 302,719 | 431,731 |
| | Foreign currency deposit account | 5.3 | 125,904 | 1,095,616 |
| | | | I,440,076 | 7,969,504 |
| | With National Bank of Pakistan in Local currency current account | | 703,743 | 1,061,502 |
| | Prize bonds | | 8,889 | 19,176 |
| | | | 5,043,105 | 13,556,734 |
| | | | | |

5.1 These represent current accounts maintained under the Cash Reserve Requirement of the SBP.

- **5.2** These represent foreign currency current accounts maintained under the Cash Reserve Requirement and Special Cash Reserve Requirement of the SBP.
- **5.3** These represent deposit accounts maintained under Special Cash Reserve requirement of the SBP and a US Dollar settlement account maintained with the SBP. The return on this account is declared by the SBP on a monthly basis, it carries mark up rate ranging from 0.00% to 1.35% (2017: 0.00% to 0.37%) per annum.

| | | | 2018 | 2017 |
|----|---------------------------|------|-----------|------------|
| 6. | BALANCES WITH OTHER BANKS | Note | (Rupee | s in '000) |
| | In Pakistan | | | |
| | In current account | | 31,759 | 10,540 |
| | In deposit account | 6.1 | 92,378 | 128,087 |
| | | | 124,137 | 138,627 |
| | Outside Pakistan | | | |
| | In current account | | 368,270 | 1,781,193 |
| | In deposit account | 6.2 | 515,872 | 520,617 |
| | | | 884,142 | 2,301,810 |
| | | | 1,008,279 | 2,440,437 |

- **6.1** This mainly includes placements with correspondent banks, carrying interest rate determined with respect to underlying currency benchmark rates ranging from 4.20% to 8.10% per annum (2017: 3.40% to 3.77% per annum).
- **6.2** These represent placements with correspondent banks, carrying interest rate determined with respect to underlying currency benchmark rates ranging from 0.00 % to 3.75 % per annum (2017: 0.00% to 3.00% per annum).



| | | | 2018 | 2017 |
|-----|--|------|--------|-------------|
| 7. | LENDINGS TO FINANCIAL INSTITUTIONS | Note | (Rupee | es in '000) |
| | Call money lending | 7.3 | - | 1,000,000 |
| | Repurchase agreement lendings(Reverse Repo) | 7.4 | - | 3,734,980 |
| | Bai Muajjal receivable - with other financial institution | 7.5 | - | 3,936,023 |
| | Musharakah | 7.6 | - | 2,000,000 |
| | | | - | 10,671,003 |
| | Less: provision held against Lending to Financial Institutions | | - | - |
| | Lending to Financial Institutions - net of provision | | | 10,671,003 |
| 7.1 | Particulars of lending | | | |
| | In local currency | | - | 10,671,003 |
| | In foreign currencies | | - | - |
| | | | - | 10,671,003 |
| | | | | |

7.2 Securities held as collateral against lendings to financial institutions

| | | 2018 | | | 2017 | |
|-----------------------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|-----------|
| | Held by Group | Further given as collateral | Total | Held by Group | Further given as collateral | Total |
| | | | ······ (Rupe | es in '000) | | |
| Market Treasury Bills | | - | - | 3,734,980 | - | 3,734,980 |

- **7.2.1** The market value of securities held as collateral against repurchase agreement lendings amounted to Rs. 3,736.18 million as at December 31, 2017.
- **7.3** This represented call money lending to a financial institution that carried mark up rate of 6.50% per annum which matured in January 2018.
- **7.4** This represented lending against securities to financial institutions that carried mark up rates of 5.85% to 6.00% per annum and have matured in January 2018.
- **7.5** This represented Bai Muajjal Agreements entered into with a financial institution that carried markup rate of 5.75% per annum and have matured in January 2018.
- **7.6** This represented Musharakah placement with financial institutions that carried markup rate of 5.65% and 5.85% per annum and matured in January 2018.

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| | INVESTMENTS | | 20 | 8 | | | 2017 (R | estated) | |
|-----|---|--|--|---|---|--|---|--|--|
| I | Investments by type: | Cost / Amortised | Provision for | Surplus / | Carrying | Cost / Amortised | Provision for | Surplus / | Carrying |
| ' | investments by type. | cost | diminution | (Deficit) | Value | cost | diminution | (Deficit) | Value |
| | | | | | (Rupee | s in '000) | | | |
| | Held-for-trading securities | | | | | | | | |
| | Shares | - | - | - | - | 75,371 | - | (15,885) | 59,48 |
| | Available-for-sale securities | | | | | | | | |
| | Federal Government Securities | | | | | | | | |
| | - Treasury Bills | 1,377,071 | - | | 1,377,100 | 71,838,584 | - | 1,780 | 71,840,36 |
| | - Pakistan Investment Bonds | 13,969,584 | - | | 12,736,261 | 13,361,634 | - | (143,388) | 13,218,24 |
| | - GoP Ijarah Sukuks | 2,250,000 | - | (40,275) | 2,209,725 | 4,793,854 | - | 16,958 | 4,810,81 |
| | Shares | | | | | | | | |
| | - Fully paid up ordinary shares-Listed | | (1,947,196) | (385,542) | 1,819,609 | | (1,025,818) | (1,073,629) | 2,147,51 |
| | - Fully paid up ordinary shares-Unlisted | 14,475 | (1,000) | - | 13,475 | 14,475 | (1,000) | - | 13,47 |
| | - Preference shares - Unlisted | 46,035 | - | - | 46,035 | 37,056 | - | - | 37,05 |
| | Non Government Debt Securities | | | | | | | | |
| | - Term Finance Certificates | | (1,008,500) | - | 603,498 | 1,611,998 | (809,212) | | 802,78 |
| | - Sukuk Bonds | 402,070 | (200,000) | - | 202,070 | 1,905,943 | (200,000) | 28,302 | 1,734,24 |
| | Units of mutual funds | - | - | - | - | 87,861 | - | (19,054) | 68,80 |
| | | 23,823,580 | (3,156,696) | (1,659,111) | 19,007,773 | 97,898,364 | (2,036,030) | (1,189,031) | 94,673,30 |
| | Total Investments | 23,823,580 | (3,156,696) | (1,659,111) | 19,007,773 | 97,973,735 | (2,036,030) | (1,204,916) | 94,732,78 |
| | | | 20 | 18 | | | 2017 (R | estated) | |
| | | Cost / | Provision | Surplus / | Carrying | Cost / | Provision | Surplus / | Carrying |
| | | Amortised cost | for diminution | (Deficit) | Value | Amortised cost | for diminution | (Deficit) | Value |
| 2 | Investments by segments: | | | | (Rupee | s in '000) | | | |
| | investments by segments. | | | | | , | | | |
| . 2 | | | | | | | | | |
| . 2 | Federal Government Securities | | | | r | | | 1 | |
| . 2 | Federal Government Securities Market Treasury Bills | 1,377,071 | - | 29 | 1,377,100 | 71,838,584 | - | 1,780 | 71,840,36 |
| . 2 | | 1,377,071 13,969,584 | - | 29 (1,233,323) | | 71,838,584 13,361,634 | - | 1,780 (143,388) | |
| . 2 | Market Treasury Bills | | - | (1,233,323) | | | - | l í | 13,218,24 |
| . 2 | Market Treasury Bills Pakistan Investment Bonds | 13,969,584 | - - - | (1,233,323) (40,275) | 12,736,261 | 13,361,634 4,793,854 | | (143,388) | 13,218,24 4,810,81 |
| .2 | Market Treasury Bills Pakistan Investment Bonds | 13,969,584 2,250,000 | - - - - | (1,233,323) (40,275) | 12,736,261 2,209,725 | 13,361,634 4,793,854 | - | (143,388) 16,958 | 13,218,24 4,810,81 |
| .2 | Market Treasury Bills Pakistan Investment Bonds | 13,969,584 2,250,000 | | (1,233,323) (40,275) | 12,736,261 2,209,725 | 13,361,634 4,793,854 | - | (143,388) 16,958 | 13,218,24 4,810,81 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks | 13,969,584 2,250,000 17,596,655 | - - - (1,947,196) | (1,233,323) (40,275) (1,273,569) | 12,736,261 2,209,725 | 13,361,634 4,793,854 89,994,072 | - | (143,388) 16,958 (124,650) | 13,218,24 4,810,81 89,869,42 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares | 13,969,584 2,250,000 17,596,655 | | (1,233,323) (40,275) (1,273,569) | 12,736,261 2,209,725 16,323,086 | 13,361,634 4,793,854 89,994,072 | | (143,388) 16,958 (124,650) | 13,218,24 4,810,81 89,869,42 2,206,99 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 | (1,947,196) | (1,233,323) (40,275) (1,273,569) (385,542) | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 | - - (1,025,818) | (143,388) 16,958 (124,650) (1,089,514) | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 | (1,947,196) (1,000) | (1,233,323) (40,275) (1,273,569) (385,542) | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 | - - (1,025,818) (1,000) | (143,388) 16,958 (124,650) (1,089,514) | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies Unlisted Companies Non Government Debt Securities | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 4,212,857 | (1,947,196) (1,000) (1,948,196) | (1,233,323) (40,275) (1,273,569) (385,542) | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 4,373,861 | - - (1,025,818) (1,000) (1,026,818) | (143,388) 16,958 (124,650) (1,089,514) - (1,089,514) | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 2,257,52 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies Unlisted Companies Non Government Debt Securities Listed | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 4,212,857 17,266 | (1,947,196) (1,000) (1,948,196) (17,266) | (1,233,323) (40,275) (1,273,569) (385,542) | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 1,879,119 | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 4,373,861 1,080,721 | - - (1,025,818) (1,000) (1,026,818) (17,266) | (143,388) 16,958 (124,650) (1,089,514) - (1,089,514) 26,178 | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 2,257,52 1,089,63 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies Unlisted Companies Non Government Debt Securities | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 4,212,857 17,266 1,996,802 | (1,947,196) (1,000) (1,948,196) | (1,233,323) (40,275) (1,273,569) (385,542) | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 4,373,861 1,080,721 2,437,220 | - - (1,025,818) (1,000) (1,026,818) | (143,388) 16,958 (124,650) (1,089,514) - (1,089,514) 26,178 2,124 | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 2,257,52 1,089,63 1,447,39 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies Unlisted Companies Non Government Debt Securities Listed | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 4,212,857 17,266 1,996,802 | (1,947,196) (1,000) (1,948,196) (17,266) (1,191,234) | (1,233,323) (40,275) (1,273,569) (385,542) | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 1,879,119 - 805,568 | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 4,373,861 1,080,721 2,437,220 | - - (1,025,818) (1,000) (1,026,818) (17,266) (991,946) | (143,388) 16,958 (124,650) (1,089,514) - (1,089,514) 26,178 2,124 | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 2,257,52 1,089,63 1,447,39 2,537,03 |
| .2 | Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks Shares Listed Companies Unlisted Companies Non Government Debt Securities Listed Unlisted | 13,969,584 2,250,000 17,596,655 4,152,347 60,510 4,212,857 17,266 1,996,802 2,014,068 - | (1,947,196) (1,000) (1,948,196) (17,266) (1,191,234) (1,208,500) - | (1,233,323) (40,275) (1,273,569) (385,542) - (385,542) - - - - - - | 12,736,261 2,209,725 16,323,086 1,819,609 59,510 1,879,119 - 805,568 805,568 - | 13,361,634 4,793,854 89,994,072 4,322,330 51,531 4,373,861 1,080,721 2,437,220 3,517,941 | - - (1,025,818) (1,000) (1,026,818) (1,026,818) (1,026,818) (1,029,12) (1,009,212) - | (143,388) 16,958 (124,650) (1,089,514) - (1,089,514) 26,178 2,124 28,302 (19,054) | 13,218,24 4,810,81 89,869,42 2,206,99 50,53 2,257,52 1,089,63 1,447,39 2,537,03 68,80 |

ANNUAL REPORT 2018



| 8.2.1 Investments given as collateral-Market Value | 2018 | 2017 |
|---|------------|--------------------|
| | (Rupee | es in '000) |
| Market Treasury Bills | - | 49,610,112 |
| Pakistan Investment Bonds | 8,190,815 | 10,451,041 |
| GoP Ijarah Sukuks | 2,209,725 | - |
| Ordinary shares - Listed | 1,718,824 | 24,720 |
| | 12,119,364 | 60,085,873 |
| | 2018 | 2017 (Restated) |
| 8.3 Provision for diminution in value of investments | (Rupee | es in '000) |
| 8.3.1 Opening balance | 2,036,030 | 1,764,488 |
| Charge / reversals | | |
| Charge for the year | 1,120,666 | 558,752 |
| Reversals for the year | - | (193,906) |
| Reversal on disposals | - | (43,753) |
| | 1,120,666 | 321,093 |
| Amounts written off | - | (49,551) |
| Closing Balance | 3,156,696 | 2,036,030 |

8.3.2 Particulars of provision against debt securities

| Category of classification | 2 | 018 | 2017 (Restated) | | | |
|----------------------------|-----------|-----------|-----------------|-----------|--|--|
| ö , | NPI | Provision | NPI | Provision | | |
| | | | | | | |
| Domestic Loss | 1,522,034 | 1,208,500 | 1,522,034 | 1,009,212 | | |
| | I,522,034 | 1,208,500 | 1,522,034 | 1,009,212 | | |

8.3.3 Pursuant to the applicable Prudential Regulations, the Group has availed the Forced Sale Value (FSV) benefit of securities / collaterals held against a non-performing investment. Had this FSV benefit not been availed by the Group, the specific provision against investments would have been higher by Rs. 313.534 million (2017: Rs. 512.822 million). This has a net of tax positive impact of Rs. 203.797 million (2017: Rs. 333.334 million) on the profit and loss account. As per the applicable Prudential Regulations, the positive impact of FSV benefit is not available for distribution either as cash or stock dividend to shareholders and bonus to employees.



8.4 Quality of Available for Sale Securities

Details regarding quality of Available for Sale (AFS) securities are as follows:

| Details regarding quality of Available for Sale | (AFS) securities are a | s follows: | | Cost | |
|---|--|----------------------------------|------------------------------------|----------------------------------|---|
| | | _ | 201 | 8 | 2017 |
| 8.4.1 Federal Government Securities - Gover | nment guaranteed | 1 | (R | upees in | '000) |
| Market Treasury Bills Pakistan Investment Bonds GoP Ijarah Sukuks | | | 1,377 13,969 2,250 | , 071 7 , 584 | 1,838,584 3,361,634 4,793,854 |
| 8.4.2 Shares | | | 17,596 | | 9,994,072 |
| U.H.Z Gharcs | | | | | |
| Listed Companies - Cement - Commercial Banks - Cable and Electrical Goods - Chemical - Engineering - Fertilizer | | | 7 1,192 | ,566 ,170 | 1,461,426 440,566 7,170 1,192,890 260,555 72,359 |
| Glass & Ceramics Investment Banks / Investment Companies / Oil and Gas Marketing Companies Power Generation and Distribution Technology and Communication | Securities Companie | 25 | 94 24 6 | ,179 ,304 ,428 | 487,038 94,735 5,309 124,179 61,304 39,428 |
| - Transport | | | 57 | ,428 | 39,428 |
| | | | 4,152 | .,347 | 4,246,959 |
| Preference Shares - Sugar and allied industries | | | 46 | ,035 | 37,056 |
| | | | 2018 | | 2017 |
| Unlisted Companies | Breakup Value | Cost | Breakup value | Cost | Breakup value |
| emisted echipanes | as at | | (Rupee | es in '000) | |
| Arabian Sea Country Club Ltd. Pakistan Mortgage Refinance Company Ltd. ISE Towers REIT Management Company Limited LSE Financial Services Limited | June 30, 2017 December 31, 2018 June 30, 2018 June 30, 2018 | 1,000 1,830 5,301 6,344 | (591) 1,857 42,765 18,318 | 1,000 1,830 5,301 6,344 | (591) 1,834 36,813 16,505 |
| | - | 14,475 | 62,349 | 14,475 | 54,56 l |
| | - | | | Cost | |
| 8.4.3 Non Government Debt Securities | | | 201 | | 2017 |
| Listed - AA+, AA, AA- - Unrated | | | 17 | - ,266 | '000) 1,063,455 17,266 |
| Unlisted | | | | ,266 | 1,080,721 |
| - A+,A,A- - Unrated | | | 202 1,794 1,996 | | 642,488 1,794,732 2,437,220 |
| | | | ANNUAL | REPORT 20 | 018 5 175 |



8.4.4 Units of m

| | Co | ost |
|--|----------|------------|
| 4 Units of mutual funds | 2018 | 2017 |
| | (Rupees | s in '000) |
| AKD Opportunity Fund | - | 25,000 |
| NBP Stock Fund (formerly: NAFA Stock Fund) | - | 10,861 |
| NIT Islamic Equity Fund | - | 52,000 |
| | <u> </u> | 87,861 |

| 9. | ADVANCES | | Performing | | Non Performing | | Total | |
|----|---|------|------------|------------|----------------|--------------------|--------------|--------------------|
| 7. | | | 2018 | 2017 | 2018 | 2017 (Restated) | 2018 | 2017 (Restated) |
| | | Note | | | (Rupees | s in '000) | | |
| | Loans, cash credits, running finances, etc. | 9.1 | 39,213,887 | 68,836,002 | 35,141,957 | 17,018,495 | 74,355,844 | 85,854,497 |
| | Islamic financing and related assets | 9.2 | 5,875,686 | 10,786,098 | 882,663 | - | 6,758,349 | 10,786,098 |
| | Bills discounted and purchased | | 1,635,173 | 2,844,410 | 47,089 | 47,089 | 1,682,262 | 2,891,499 |
| | Advances - gross | | 46,724,746 | 82,466,510 | 36,071,709 | 17,065,584 | 82,796,455 | 99,532,094 |
| | Provision against advances | | | | | | | |
| | - Specific | | - | - | (21,502,664) | (14,909,014) | (21,502,664) | (14,909,014) |
| | - General | | (46,988) | (30,250) | - | - | (46,988) | (30,250) |
| | | | (46,988) | (30,250) | (21,502,664) | (14,909,014) | (21,549,652) | (14,939,264) |
| | Advances - net of provision | | 46,677,758 | 82,436,260 | 14,569,045 | 2,156,570 | 61,246,803 | 84,592,830 |

9.1 Includes Net Investment in Finance Lease as disclosed below:

| | | 20 | 18 | | 2017 | | | | |
|--|-------------------------------|--|--------------------|-----------|-------------------------------|--|--------------------|-----------|--|
| | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total | |
| | (Rupees in '000) | | | | | | | | |
| Lease rentals receivable | 442,465 | 596,316 | - | 1,038,781 | 80,600 | 1,272,087 | - | 1,352,687 | |
| Residual value | 234,280 | 196,809 | - | 431,089 | 52,459 | 389,263 | - | 441,722 | |
| Minimum lease payments | 676,745 | 793,125 | - | 1,469,870 | 133,059 | 1,661,350 | - | 1,794,409 | |
| Financial charges for future periods Present value of minimum | (52,704) | (99,624) | - | (152,328) | (11,533) | (157,377) | - | (168,910) | |
| lease payments | 624,041 | 693,501 | - | 1,317,542 | 121,526 | 1,503,973 | - | 1,625,499 | |

9.2 These represents Islamic financing and related assets placed under Shariah permissible modes and are presented in Annexure II to these consolidated financial statements.

| 9.3 Particulars of advances (Gross) | 2018 | 2017 s in '000) | |
|--|-------------------------|-------------------------|--|
| In local currency In foreign currencies | 81,172,241 1,624,214 | 96,800,398 2,731,696 | |
| | 82,796,455 | 99,532,094 | |

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9.4 Advances include Rs. 36,071.709 million (2017: Rs. 17,065.584 million) which have been placed under non-performing status as detailed below:

| - | 20 | 18 | 2017 | | | |
|-----------------------------------|-------------------|------------|-------------------|-------------------------|--|--|
| Category of Classification | Non Performing | Provision | Non Performing | Provision (Restated) | | |
| | (Rupees in '000) | | | | | |
| Domestic | | | | | | |
| Other assets especially mentioned | 505,380 | 721 | 1,499 | 150 | | |
| Substandard | 5,479,696 | 460,682 | 38,112 | 2,519 | | |
| Doubtful | 7,709,088 | I,609,889 | 960,566 | 265,840 | | |
| Loss | 22,377,545 | 19,431,372 | 16,065,407 | 14,640,505 | | |
| | 36,071,709 | 21,502,664 | 17,065,584 | 14,909,014 | | |

9.5 Particulars of provision against advances

| | | 2018 | | | 2017 | | | | |
|---------------------|------|------------|------------|------------|-------------|----------|-------------|--|--|
| | | Specific | General | Total | Specific | General | Total | | |
| | Note | | (Rupees in | | | '000) | | | |
| Opening balance | | 14,909,014 | 30,250 | 14,939,264 | 14,362,626 | 49,075 | 14,411,701 | | |
| Charge for the year | | 7,247,738 | 16,738 | 7,264,476 | 1,840,713 | - | 1,840,713 | | |
| Reversals | | (622,642) | - | (622,642) | (1,069,659) | (18,825) | (1,088,484) | | |
| | | 6,625,096 | 16,738 | 6,641,834 | 771,054 | (18,825) | 752,229 | | |
| Amounts written off | 9.6 | (31,446) | - | (31,446) | (224,666) | - | (224,666) | | |
| Closing balance | | 21,502,664 | 46,988 | 21,549,652 | 14,909,014 | 30,250 | 14,939,264 | | |

9.5.1 Particulars of provision against advances

| | | 2018 | | | 2017 | | | |
|-----------------------|------------|------------|------------|------------|---------|------------|--|--|
| | Specific | General | Total | Specific | General | Total | | |
| | | (Rupees in | | | | '000) | | |
| In local currency | 21,488,946 | 46,988 | 21,535,934 | 14,895,584 | 30,250 | 14,925,834 | | |
| In foreign currencies | 13,718 | - | 13,718 | 13,430 | - | 13,430 | | |
| | 21,502,664 | 46,988 | 21,549,652 | 14,909,014 | 30,250 | 14,939,264 | | |

9.5.2 The general provision against consumer financing is required to be maintained at varying percentages based on the non-performing loan ratio present in the portfolio. These percentages ranges from 1.00% to 2.50% for secured and 4.00% to 7.00% for unsecured portfolio.

The State Bank of Pakistan vide its circular No. 9 of 2017 dated December 22, 2017 reduced the requirement of maintaining general reserves against unsecured SE portfolio from 2.00% to 1.00%.

The Group has availed the Forced Sale Value (FSV) benefit of pledged stocks, mortgaged properties, plant and machinery, shares and Cash Margin/TDRs held as collateral against non-performing advances as allowed under the applicable Prudential Regulations issued by the State Bank of Pakistan. Had the benefit not been taken by the Group, the specific provision against non-performing advances would have been higher by Rs. 5,944.384 million (2017: Rs. 1,440.852 million). The positive impact on the profit and loss account arising from availing this benefit - net of tax amounts to Rs. 3,863.850 million (2017: Rs. 936.553 million). As per the applicable Prudential Regulations, the positive impact of FSV benefit is not available for distribution either as cash or stock dividend to shareholders and bonus to employees.



9.5.3 The SBP has granted relaxation in provisioning requirements in respect of exposure in Dewan Group. Had this relaxation not been available, provision against loans and advances would have been higher by Rs. 205.502 million (2017: Rs. 205.502 million).

| | | 2018 | 2017 | |
|--|-----------|------------------|-------------------|--|
| 9.6 PARTICULARS OF WRITE OFFs | Note | (Rupees in '000) | | |
| 9.6.1 Against Provisions Directly charged to profit and loss account | 9.5 30 | 31,446 3,688 | 224,666 16,861 | |
| 9.6.2 Write Offs of Rs. 500,000 and above | | 35,134 | 241,527 | |
| Domestic Write Offs of Below Rs. 500,000 | 9.7 | 30,980 4,154 | 227,453 14,074 | |
| | | 35,134 | 241,527 | |

9.7 DETAILS OF LOAN WRITE OFF OF Rs. 500,000/- AND ABOVE

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962 the Statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2018 is given in Annexure I.

| | | | 2010 | 2017 | |
|------|--|------------------|------------------|------------|--|
| 10 | FIXED ASSETS | Note | (Rupees in '000) | | |
| | Capital work-in-progress | 10.1 & 10.1.1 | 395,722 | 4,886,191 | |
| | Property and equipment | 10.2 & 10.1.2 | 8,355,617 | 7,574,750 | |
| | | | 8,751,339 | 12,460,941 | |
| 10.1 | Capital work-in-progress | | | | |
| | Civil works and related payments / progress billings | | 390,698 | 4,880,407 | |
| | Advances and other payments to suppliers and contractors | | 5,024 | 5,784 | |
| | Advances and other payments against capital work in progress con | sidered doubtful | 1,158,340 | - | |
| | Less: Provision held there against | | (1,158,340) | - | |
| | | | - | - | |
| | | | 395,722 | 4,886,191 | |
| | | | | | |

10.1.1 During the year, the Group completed the construction of its multipurpose building. A portion of this building has been allocated to the Group's head office and branch premises, while the rest has been earmarked for onward disposal in due course. On December 31, 2018, a portion of the cost allocated to head office and branch premises amounting to Rs. 884.367 million has been transferred to the building and equipment categories as per the applicable accounting standards, while the rest of the construction costs allocated to saleable portion amounting to Rs. 2,961.508 million has been transferred to 'Other Assets' category. Apart from this, carrying value of land amounting to Rs. 2,037.996 million has also been transferred from 'Property and Equipment' to 'Other Assets' category on December 31, 2018.



| Property and Equipment | 2018 | | | | | | |
|--|-------------------|----------------------------------|--------------------------|--------------------------|--|-----------|-------------|
| | Leasehold land | Building on Leasehold land | Building Improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
| | | | | (Rupees '00 | 0) | | |
| At January 01, 2018 | L | | | | | | |
| Cost / Revalued amount | 3,041,716 | 5,715,905 | 1,660,345 | 498,219 | 1,920,304 | 192,637 | 13,029,126 |
| Accumulated depreciation / impairment | (5,670) | (2,621,463) | (1,021,552) | (337,179) | (1,363,001) | (105,511) | (5,454,376) |
| Net book value | 3,036,046 | 3,094,442 | 638,793 | 161,040 | 557,303 | 87,126 | 7,574,750 |
| Year ended December 31, 2018 | | | | | | | |
| Opening net book value | 3,036,046 | 3,094,442 | 638,793 | 161,040 | 557,303 | 87,126 | 7,574,750 |
| Additions | 176 | 791,906 | 9,416 | 22,943 | 187,954 | 1,793 | 1,014,188 |
| Movement in surplus on assets revalued | | , | , | , | , | , | , , |
| during the year | 669,069 | 1,859,936 | - | - | - | - | 2,503,448 |
| Transferred out to other assets | (2,037,996) | - | - | - | - | - | (2,037,996) |
| Impairment loss recognized in the | | | | | | | |
| profit and loss account - net | - | - | - | - | - | - | - |
| Disposals | | | | | | | |
| Cost | - | - | (111,493) | (15,860) | (77,293) | (2,200) | (206,846) |
| Accumulated depreciation | - | - | 89,917 | 12,654 | 71,431 | 2,200 | 176,202 |
| Write off | | | | | | | |
| Cost | - | - | (5,953) | (821) | - | - | (6,774) |
| Accumulated depreciation | - | - | 3,243 | 470 | - | - | 3,713 |
| Depreciation charge | - | (267,629) | (153,669) | (40,265) | (203,215) | (25,847) | (690,625) |
| Closing net book value | 1,667,295 | 5,478,655 | 470,254 | 140,161 | 536,180 | 63,072 | 8,355,617 |
| At December 31, 2018 | | | | | | | |
| Cost / Revalued amount | 1,672,965 | 8,367,855 | 1,552,316 | 504,483 | 2,030,965 | 192,228 | 14,320,812 |
| Accumulated depreciation / impairment | (5,670) | , , | (1,082,062) | (364,322) | (1,494,785) | , | (5,965,195) |
| Net book value | 1,667,295 | 5,478,655 | 470,254 | 140,161 | 536,180 | 63,072 | 8,355,617 |
| Rate of depreciation (percentage) | | 5 | 10 | 10 - 15 | 10-30 | 20 | |

ANNUAL REPORT 2018



| | | | | 2017 | | | |
|--|-------------------|----------------------------------|--------------------------|--------------------------|--|-----------|-------------|
| | Leasehold land | Building on Leasehold land | Building Improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
| | | | | (Rupees '00 | 0) | | |
| At January 01, 2017 | | | | | | | |
| Cost / Revalued amount | 2,842,627 | 5,592,910 | 1,580,322 | 471,066 | 1,787,712 | 186,231 | 12,460,868 |
| Accumulated depreciation | - | (2,358,652) | (881,594) | (297,927) | (1,226,167) | (121,365) | (4,885,705) |
| Net book value | 2,842,627 | 3,234,258 | 698,728 | 173,139 | 561,545 | 64,866 | 7,575,163 |
| Year ended December 31, 2017 | | | | | | | |
| Opening net book value | 2,842,627 | 3,234,258 | 698,728 | 173,139 | 561,545 | 64,866 | 7,575,163 |
| Additions / Transfers | 69,166 | 112,304 | 108,111 | 32,669 | 206,020 | 75,839 | 604,109 |
| Transferred in from other assets | - | - | - | - | - | - | - |
| Movement in surplus on assets revalued | | | | | | | |
| during the year | 129,923 | 10,691 | - | - | - | - | 140,614 |
| Impairment loss recognized in the | | | | | | | |
| profit and loss account - net | (5,670) | - | - | - | - | - | (5,670) |
| Disposal | | | | | | | |
| Cost | - | - | (1,306) | (1,104) | (71,947) | (69,434) | (143,791) |
| Accumulated depreciation | - | - | 1,103 | 895 | 66,681 | 51,281 | 119,960 |
| Write off | | | | | | | - |
| Cost | - | - | (26,782) | (4,412) | (1,480) | - | (32,674) |
| Accumulated depreciation | - | - | 18,710 | 3,743 | 1,409 | - | 23,862 |
| Depreciation charge | - | (262,811) | (159,771) | (43,890) | (204,925) | (35,426) | (706,823) |
| Closing net book value | 3,036,046 | 3,094,442 | 638,793 | 161,040 | 557,303 | 87,126 | 7,574,750 |
| At December 31, 2017 | | | | | | | |
| Cost / Revalued amount | 3,041,716 | 5,715,905 | 1,660,345 | 498,219 | 1,920,304 | 192,637 | 13,029,126 |
| Accumulated depreciation / impairment | (5,670) | (2,621,463) | | (337,179) | (1,363,001) | (105,511) | (5,454,376) |
| Net book value | 3,036,046 | 3,094,442 | 638,793 | 161,040 | 557,303 | 87,126 | 7,574,750 |
| Rate of depreciation (percentage) | - | 5 | 10 | 10 - 15 | 10-30 | 20 | |

10.2.1 The cost of fully depreciated property and equipment still in use amounts to Rs. 1,464.526 million (2017: Rs. 1,086.930 million).

10.2.2 The carrying amount of idle properties amounts to Rs. 436.171 million (2017: Rs. 298.445 million).

10.2.3 The Group's leasehold land, building on leasehold land and building improvements were revalued by M/s. Sadruddin Associates as at December 31, 2018 on the basis of their professional assessment of the present market value. As a result of revaluation, the market value of leasehold land was determined at Rs.1,093.382 million, building on leasehold land was determined at Rs. 3,349.624 million. There was no additional surplus booked on building improvements during the current revaluation exercise.



Had there been no revaluation, the carrying value of revalued assets would have been as follows:

| | 20 | 18 | 2017 | | | |
|-----------------------------|------------------|------------|---------------|------------|--|--|
| | Original Cost | Book Value | Original Cost | Book Value | | |
| | (Rupees in '000) | | | | | |
| Leasehold land | 998,942 | 993,272 | 1,875,977 | 1,870,307 | | |
| Buildings on leasehold land | 4,034,439 | 2,452,961 | 3,242,532 | 1,825,271 | | |
| Buildings improvements | I,446,987 | 457,017 | 1,555,017 | 615,438 | | |

10.2.4 Useful life of assets

As at December 31, 2018, the management has revised its accounting estimate in respect of useful life of buildings on leasehold land. The useful life has been reassessed based on the assessment carried out by the independent valuer, M/s Saddruddin Associates. Accordingly, depreciation rates have been revised from 5% per annum to 2.5% to 5% per annum in case of building on leasehold land. The revision has been made after taking into account the expected pattern of recovery of economic benefits associated with the use of these assets. The revision will be accounted for prospectively i.e. from January 01, 2019 in accordance with the requirements of International Accounting Standard 8, 'Accounting Policies, Changes in Accounting Estimate and Errors'.

10.2.5 Sale of fixed assets to related parties are disclosed below:

| Particulars of assets | Cost | Net book value | Sale price | Mode of disposal | Particulars of purchaser | | | |
|--------------------------------|-----------|-------------------|------------|------------------|-----------------------------------|--|--|--|
| | | | | | | | | |
| Electrical, office and compute | er equipm | nent | | | | | | |
| Laptop | 55 | - | 5 | As Per Policy | Mr. Gulrays Khan (ex-employee) | | | |
| Laptop | 58 | 6 | 9 | As Per Policy | Mr. Shahid Sumar (ex-employee) | | | |



| | Committed to you | | | | | | |
|------|---|--------------|-----------|--------------|----------------------------|-----------|--|
| | | | | | 2018 | 2017 | |
| 11. | INTANGIBLE ASSETS | | | Note | (Rupees | in '000) | |
| | | | | | | - | |
| | Capital work-in-progress | | | 11.1 | 53,488 | 51,343 | |
| | Intangible assets in use | | | 11.2 | 155,930 | 202,197 | |
| | | | | | | | |
| | | | | | 209,418 | 253,540 | |
| 11.1 | Capital work-in-progress | | | | | | |
| | Advances to suppliers and contractors | | | | 53,488 | 51,343 | |
| | | | | | , | · | |
| | Advances against capital work in progress con | sidered doub | tful | | 141,224 | 141,224 | |
| | Less: Provision held there against | | | | (141,224) | (141,224) | |
| | | | | | - | - | |
| | | | | - | F2 400 | EL 242 | |
| | | | | = | 53,488 | 51,343 | |
| 11.2 | Intangible assets in use | | | 2018 | | | |
| | | Computer | Core | Brand | Trading Right | | |
| | | softwares | deposits | name | Entitlement Certificate | Total | |
| | | | (R | upees in '00 |)0) | | |
| | At January 01, 2018 | L | | | | | |
| | Cost | 465,754 | 209,874 | 143,838 | , | 823,852 | |
| | Accumulated amortisation and impairment | (381,223) | (143,353) | (97,079 |) - | (621,655) | |
| | Net book value | 84,53 I | 66,521 | 46,759 | 4,386 | 202,197 | |
| | | , | , | | , | | |
| | Year ended December 31, 2018 | | | | | | |
| | Opening net book value | 84,53 I | 66,521 | 46,759 | 4,386 | 202,197 | |
| | Additions: | | | | | | |
| | - directly purchased | 14,972 | - | - | - | 14,972 | |
| | | | | | | | |

(25,866)

73,637

480,726

(407,089)

73,637

20 - 30

3.33 - 5

(20,987)

45,534

209,874

(164,340)

45,534

10

10

(14,386)

32,373

143,838

(111,465)

32,373

10

10

(61,239)

155,930

838,824

(682,894)

155,930

-

4,386

4,386

4,386

-

Amortisation charge

Cost

Net book value

Useful life (years)

Closing net book value

At December 31, 2018

Accumulated amortisation and impairment

Rate of amortization (percentage)



| | | | 2017 | | |
|---|-----------------------|------------------|---------------|--|-----------|
| | Computer softwares | Core deposits | Brand name | Trading Rights Entitlement Certificate | Total |
| | | (Rı | upees in '000 |) | |
| At January 01, 2017 | | | | | |
| Cost | 451,161 | 209,874 | 143,838 | 7,741 | 812,614 |
| Accumulated amortisation and impairment | (354,843) | (122,365) | (82,695) | - | (559,903) |
| Net book value | 96,318 | 87,509 | 61,143 | 7,741 | 252,711 |
| Year ended December 31, 2017 | | | | | |
| Opening net book value Additions: | 96,318 | 87,509 | 61,143 | 7,741 | 252,711 |
| - directly purchased | 14,593 | - | - | - | 14,593 |
| Amortisation charge Disposals | (26,380) | (20,988) | (14,384) | - | (61,752) |
| Cost | - | - | - | (3,355) | (3,355) |
| Accumulated amortisation | - | - | - | - | - |
| Closing net book value | 84,531 | 66,521 | 46,759 | 4,386 | 202,197 |
| At December 31, 2017 | | | | | |
| Cost | 465,754 | 209,874 | 143,838 | 4,386 | 823,852 |
| Accumulated amortisation and impairment | (381,223) | (143,353) | (97,079) | - | (621,655) |
| Net book value | 84,531 | 66,521 | 46,759 | 4,386 | 202,197 |
| Rate of amortisation (percentage) | 20 - 30 | 10 | 10 | = | |
| Useful life (years) | 3.33 - 5 | 10 | 10 | _ | |

11.3 The cost of fully amortized intangible assets still in use amounts to Rs. 337.933 million (2017: Rs. 333.385 million).



12. DEFERRED TAX ASSETS

| | 20 | 18 | |
|------------------------------|--|---|-------------------------------|
| As at January 01, 2018 | Recognised in profit and loss account | Recognised in Other Comprehensive Income | As at December 31, 2018 |
| | (Rupees | in '000) | |
| 4,103,555 | (291,630) | - | 3,811,925 |
| 427,093 | - | 159,575 | 586,668 |
| 1,309,930 | 2,123,952 | - | 3,433,882 |
| 712,611 | 392,233 | - | 1,104,844 |
| 43,107 | - | - | 43,107 |
| 36,592 | (565) | - | 36,027 |
| 5,560 | (5.560) | | _ |

Deductible Temporary Differences on

- Tax losses carried forward
- Deficit on revaluation of investments
- Provision against advances, off balance sheet etc.
- Provision for impairment loss Investment
- Provision against intangible assets
- Staff Compensated absences
- Unrealized loss on HFT Portfolio
- Provision against other assets
- Minimum tax
- Alternative Corporate tax

Taxable Temporary Differences on

- Surplus on revaluation of fixed assets
- Surplus on revaluation of Property Held for sale
- Surplus on revaluation of non-banking assets
- Fixed assets
- Unrealized (gain) on forward exchange contracts

| | (54) | | 773 |
|--------------|------------|----------|-------------|
| 4,512 | - | - | 4,512 |
| 6,793,443 2, | 218,376 | 159,575 | 9,171,394 |
| (452,385) | - (0 | 611,239) | (1,063,624) |
| - | - (4 | 406,274) | (406,274) |
| (151,972) | - | 10,620 | (141,352) |
| (398,779) | 16,152 | - | (382,627) |
| (30,429) | 33,507 | - | 3,078 |
| (1,033,565) | 49,659 (1, | 006,893) | (1,990,799) |

149,656

149,656

5,759,878 2,268,035 (847,318) 7,180,595

| | 2017 (Restated) | | | | | | |
|------------------------------|--|---|-------------------------------|--|--|--|--|
| As at January 01, 2017 | Recognised in profit and loss account | Recognised in Other Comprehensive Income | As at December 31, 2017 | | | | |
| (Rupees in '000) | | | | | | | |
| 3,899,918 | 203,637 | - | 4,103,555 | | | | |
| 56,905 | - | 370,188 | 427,093 | | | | |
| 1,430,583 | (120,653) | - | 1,309,930 | | | | |
| 617,571 | 95,040 | - | 712,611 | | | | |
| 43,107 | - | - | 43,107 | | | | |
| 35,091 | 1,501 | - | 36,592 | | | | |
| 5,473 | 87 | - | 5,560 | | | | |
| 149,656 | - | - | 149,656 | | | | |
| 682 | 145 | - | 827 | | | | |
| 4,287 | 225 | - | 4,512 | | | | |
| 6,243,273 | 179,982 | 370,188 | 6,793,443 | | | | |
| (488,329) | - | 35,944 | (452,385) | | | | |
| - | - | - | - | | | | |
| (148,062) | - | (3,910) | (151,972) | | | | |
| (455,832) | 57,053 | - | (398,779) | | | | |
| - | (30,429) | - | (30,429) | | | | |
| (1,092,223) | 26,624 | 32,034 | (1,033,565) | | | | |
| 5,151,050 | 206,606 | 402,222 | 5,759,878 | | | | |

Deductible Temporary Differences on

- Tax losses carried forward
- Deficit on revaluation of investments
- Provision against advances, off balance sheet etc.
- Provision for impairment loss Investment
- Provision against intangible assets
- Staff Compensated absences
- Unrealized loss on HFT portfolio
- Provision against other assets
- Minimum tax
- Alternative Corporate tax

Taxable Temporary Differences on

- Surplus on revaluation of fixed assets
- Surplus on revaluation of Property Held for sale
- Surplus on revaluation of non-banking assets
- Fixed assets
- Unrealized (gain) on forward exchange contracts



12.1 The net deferred tax asset has been recognized in accordance with the Group's accounting policy. The management, based on financial projections, estimates that sufficient taxable profits would be available in future against which the recognized deferred tax asset could be realized. The projections include certain key assumptions underlying managements' estimation of profits. Any significant change in such assumptions may have effect on the recoverability of deferred tax asset. Management believes that it is probable that the Group would be able to achieve the profits and consequently, the recognized deferred tax asset will be fully realized in future.

| | | | 2018 | (Restated) |
|------|--|--------|------------|------------|
| 13. | OTHER ASSETS | Note | (Rupees | s in '000) |
| | Income/ Mark-up accrued in local currency - net of provision | | 1,631,155 | 1,837,709 |
| | Income/ Mark-up accrued in foreign currency - net of provision | | 2,805 | 2,088 |
| | Advances, deposits, advance rent and other prepayments | | 502,044 | 607,356 |
| | Advance taxation (payments less provisions) | | 601,525 | 571,741 |
| | Non-banking assets acquired in satisfaction of claims | 13.1 | 2,821,941 | 4,106,940 |
| | Branch adjustment account | | 20 | 54 |
| | Mark to market gain on forward foreign exchange contracts | | - | 86,937 |
| | Acceptances | | 1,118,180 | 1,276,921 |
| | Receivable from brokers | | 5,038 | 25,617 |
| | Stationery and stamps on hand | | 8,999 | 10,071 |
| | Dividend receivable | | - | 5,068 |
| | Commission receivable on home remittance | 13.3 | 134,985 | 67,483 |
| | Commission receivable on brokerage | | 6,477 | 11,798 |
| | Property - Held for sale | 13.4 | 3,838,719 | - |
| | Account Receivable | | 127,275 | 97,669 |
| | Others | | 435,115 | 453,037 |
| | | | 11,234,278 | 9,160,489 |
| | Less: Provision held against other assets | 13.2 | (648,388) | (552,547) |
| | Other Assets (Net of Provision) | | 10,585,890 | 8,607,942 |
| | Surplus on revaluation of non-banking assets acquired in satisfaction of | claims | 403,865 | 434,207 |
| | Surplus on revaluation of Property - Held for sale | | 1,160,784 | - |
| | Other Assets - total | | 12,150,539 | 9,042,149 |
| 13.1 | Market value of Non-banking assets acquired in satisfaction of claims | | 3,371,419 | 5,598,564 |
| | 5 1 | | | |

The non banking assets of the Holding Company were revalued on December 31, 2018 by independent valuer 'M/s. Sadruddin Associates', PBA approved valuer based on market values of the properties ascertained by sale / purchase price and inspection of the properties which resulted in an increase in surplus of Rs. 7.335 million.

| I.I Non-banking assets acquired in satisfaction of claims | 2018 (Rupees | 2017 in '000) |
|---|-----------------|------------------|
| Opening Balance | 4,286,956 | 3,733,796 |
| Additions | 40,000 | 716,391 |
| Revaluation | 7,335 | 11,174 |
| Disposals | (1,317,724) | (4,200) |
| Transfer to fixed assets | - | (140,594) |
| Depreciation | (44,952) | (29,611) |
| Provision | (36,356) | - |
| Closing Balance | 2,935,259 | 4,286,956 |



| 13.1.2 Gain on Disposal of Non-banking assets acquired in satisfaction of claims | 2018 (Rupees | 2017 in '000) |
|--|-----------------|------------------|
| | | iii 000) |
| Disposal Proceeds | 1,589,188 | 4,550 |
| less | | |
| - Cost | (1,327,307) | (4,200) |
| - Impairment / Depreciation | 9,583 | - |
| | (1,317,724) | (4,200) |
| Gain | 271,464 | 350 |
| 13.2 Provision held against other assets | | |
| Income / Mark-up accrued in local currency - net of provision | 1,389 | 1,389 |
| Advances, deposits, advance rent and other prepayments | 79,664 | 23,664 |
| Non-banking assets acquired in satisfaction of claims | 290,547 | 254,191 |
| Commission receivable on guarantee | 9,880 | 9,880 |
| Receivable from Dewan Group | 34,436 | 34,436 |
| Account Receivable - Sundry Claims | 197,279 | 193,728 |
| Receivable from Speedway Fondmetal (Pakistan) Limited | 25,694 | 25,694 |
| Others | 9,499 | 9,565 |
| | 648,388 | 552,547 |
| 13.2.1 Movement in provision held against other assets | | |
| Opening balance | 552,547 | 488,714 |
| Charge for the year | 96,499 | 63,961 |
| Reversals | (564) | (128) |
| Amount written off | (94) | - |
| Closing balance | 648,388 | 552,547 |

- **13.3** This represents commission receivable from the SBP in respect of home remittances channelized through the Group as per agreement entered into with the SBP.
- **13.4** This represents a portion of the Group's self constructed property which has been earmarked for selling in the near future. This property has been transferred from Property and Equipment (land and capital work in progress) to other assets at the year end. Accordingly, the surplus held on this property represents surplus recognized till December 31, 2018 i.e. till the date of transfer of this asset to the 'Other Assets' category in accordance with the accounting policy for fixed assets. Moreover, this property will be carried at lower of market value / fair value less cost to sell and carrying amount at the time of transfer from owned asset category.

| 14. | CONTINGENT ASSETS | 2018 (Rupees | 2017 s in '000) |
|-----|--|-----------------|--------------------|
| | There were no contingent assets at the balance sheet date. | | |
| 15. | BILLS PAYABLE | | |
| | In Pakistan Outside Pakistan | 1,881,107 - | 3,065,379 - |
| | | 1,881,107 | 3,065,379 |
| | | | |

186 S ANNUAL REPORT 2018

Summit S Bank

| . BORROWINGS | Note | 2018 (Rupees | Committed to you 2017 5 in '000) |
|---|--------------------------------------|---|--|
| Secured Borrowings from State Bank of Pakistan - Under export refinance scheme - Under Islamic Export Refinance Scheme (IERF) - Under Long-term financing facility - Under Locally Manufactured Machinery (LMM) scheme - Repurchase agreement borrowings | 16.1 16.2 16.3 16.4 16.5 | 6,792,628 250,000 756,323 3,363 8,163,360 15,965,674 | 6,707,142 250,000 108,600 - 40,198,208 47,263,950 |
| Repurchase agreement borrowings | 16.6 | 1,000,000 | - |
| Foreign bills - rediscounted | | 608,830 | 640,870 |
| Total secured | | 17,574,504 | 47,904,820 |
| Unsecured Call borrowings Overdrawn nostro accounts Total unsecured | 16.7 | 1,911,000 6,350 1,917,350 19,491,854 | 19,369,635 33,311 19,402,946 67,307,766 |

16.

- 16.1 The Group has entered into an agreement with SBP for extending export finance to its customer. Borrowing under the export refinance scheme of SBP carry mark-up rates ranging from 1.00% to 2.00% per annum (2017: 1.00% to 2.00% per annum). These are secured against demand promissory notes and are due to mature latest by June 2019 (2017: latest by June 2018).
- 16.2 The Group has entered into an agreement with SBP for extending export finance to its islamic customer. Borrowing under the export refinance scheme of SBP carry mark-up rates ranging from 2.00% per annum (2017: 2.00% per annum). These are secured against demand promissory notes and are due to mature latest by February 2019 (2017: latest by May 2018).
- 16.3 These represent borrowings from SBP under scheme for long term financing facility at mark-up rates ranging from 2.00% to 3.00% per annum (2017: 2.50% per annum) and have varying long term maturities latest due by November 2022 (2017: latest due by November 2022). Under the agreement, SBP has a right to recover the outstanding amount from the Group at the respective maturity dates of each finance by directly debiting current account of the Group maintained by the SBP.
- 16.4 These represent long term borrowings from State Bank of Pakistan at a mark-up rate of 2.00% per annum, which will mature latest by July 2023.
- 16.5 These represent borrowings from State Bank of Pakistan at a mark-up rate of 10.20% (2017: ranging from 5.83% and 5.85%) per annum, which will mature on January 04, 2019 (2017: January 05, 2018).
- **16.6** These represent borrowings from a financial institution at a mark-up rate of 12.50% (2017: Nil) per annum, which will mature on January 14, 2019 (2017: Nil).
- 16.7 This represents call borrowing from a financial institution carrying a mark-up rate of 10.50% per annum (2017 : 5.80% and 5.81%), which will mature on January 04, 2019. The Group has placed GoP Ijarah Sukuks with market value of Rs. 2,209.725 million (Treasury bills: 2017: Rs. 19,752.450 million) as collateral against these borrowings.

| 16.8 | Particulars of borrowings with respect to currencies | (Rupees | s in '000) |
|------|--|---------------|-----------------|
| | In local currency | 18,876,674 | 66,633,585 |
| | In foreign currencies | 615,180 | 674,181 |
| | | 19,491,854 | 67,307,766 |
| | | ANNUAL REPORT | <u>2018</u> 187 |



17. DEPOSITS AND OTHER ACCOUNTS

| | | 2018 | | | 2017 | |
|-------------------------------------|----------------------|-----------------------|------------|----------------------|--------------------------|-------------|
| | In Local Currency | In Foreign currencies | Total | In Local Currency | In Foreign currencies | Total |
| | | | (Rupees | in '000) | | |
| Customers | | | | | | |
| Current deposits | 27,684,415 | 1,539,251 | 29,223,666 | 41,581,975 | 2,395,510 | 43,977,485 |
| Savings deposits | 34,873,064 | 1,605,157 | 36,478,221 | 49,491,992 | 2,037,769 | 51,529,761 |
| Term deposits | 8,624,571 | 1,579,424 | 10,203,995 | 29,083,607 | 3,040,824 | 32,124,431 |
| Others | 4,579,025 | 21,838 | 4,600,863 | 5,501,388 | 17,364 | 5,518,752 |
| | 75,761,075 | 4,745,670 | 80,506,745 | 125,658,962 | 7,491,467 | 133,150,429 |
| Financial Institutions | | | | | | |
| Current deposits | 932,005 | 126,472 | 1,058,477 | 1,255,099 | 220,994 | I,476,093 |
| Savings deposits | 2,208,069 | 4 | 2,208,073 | 8,227,848 | 3 | 8,227,851 |
| Term deposits | 800,337 | - | 800,337 | 2,752,358 | - | 2,752,358 |
| Others | - | - | - | - | - | - |
| | 3,940,411 | 126,476 | 4,066,887 | 12,235,305 | 220,997 | 12,456,302 |
| - | 79,701,486 | 4,872,146 | 84,573,632 | 137,894,267 | 7,712,464 | 145,606,731 |
| | | | | | 2018 | 2017 |
| 17.1 Composition of deposits | | | | | (Rupees | in '000) |
| - Individuals | | | | | 51,892,210 | 83,845,212 |
| - Government (Federal and Pr | ovincial) | | | | 5,265,529 | 6,809,679 |
| - Public Sector Entities | | | | | 585,047 | 530,639 |
| - Banking Companies | | | | | 822,670 | |
| - Non-Banking Financial Institu | utions | | | | 3,249,270 | 8,818,218 |
| - Private Sector | | | | | 22,758,906 | 43,466,313 |
| | | | | _ | 84,573,632 | 145,606,731 |

17.2 Deposits include Eligible Deposits of Rs. 55,944.727 million (2017: Rs. 64,599.446 million) protected under Depositors Protection Mechanism introduced by the State Bank of Pakistan.

18. SUBORDINATED DEBT

| lssue amount | Rs. 1,500,000,000 |
|---------------|---|
| lssue date | October 27, 2011 |
| Maturity date | October 27, 2019 (2017: October 26, 2018) |

The TFC holders vide their extraordinary resolution dated November 19, 2018 and April 10, 2019 have approved the extension in the tenor of TFC by one year i.e. October 27, 2019 along with revision in repayment schedule until the revised maturity date i.e. October 27, 2019. Subsequent to obtaining the approval of the TFC Holders, the Group after complying with all the requisite regulatory approvals and compliances undertook the execution of the amendment in the Declaration of Trust incorporating the revision in maturity date and rescheduling of coupon payment until October 27, 2019, whose final approval was granted by the State Bank of Pakistan on October 21, 2019.



Subsequently, in order to protect the interest of the TFC Holders, the Group convened an extraordinary meeting of the TFC Holders held on October 25, 2019 to seek their approval for extension of further one (1) year in the tenure of the TFC Issue along with the extension in the payments of all the redemption amount (principal and the related mark up) as per the revised maturity date of October 27, 2020.

The TFC Holders in their adjourned extraordinary general meeting held on November 20, 2019 have approved the extension of further one (1) year in the tenure of the TFC Issue along with the extension in the payments of all the redemption amount (principal and the related mark-up) as per the revised maturity date of October 27, 2020. Subject to obtaining all the requisite approvals and ensuring regulatory compliances, the Group shall proceed with the necessary amendment in the Declaration of Trust.

Rating BBB- (SO) (Triple B minus (Structured Obligation)) issued on November 23, 2018. Subsequently downgraded to 'D' (Default) on February 01, 2019.

Security Unsecured

Redemption / Profit The redemption / profit payment details are mentioned in the above maturity date payment frequency clause.

- Mark-up Base rate (6 months KIBOR ask side) plus 325 bps
- Call option The Group may call the TFC's subject to SBP's prior written approval, on any profit payment date after the 60th month from the last day of public subscription, with not less than 30 days prior notice to be given to the Trustee. The Call option once announced will not be revocable. Further no premium will be paid to the TFC Holders in case the call option is exercised by the Group.
- Lock-in-clause Neither interest nor principal can be paid (even at maturity) if such payments will result in a shortfall in the Group's Minimum Capital Requirements (MCR) or Capital Adequacy Ratio (CAR) or increase in the existing shortfall in MCR and CAR.



| | | | 2018 | 2017 (Restated) |
|-----|---|----------------|-----------|--------------------|
| 19. | OTHER LIABILITIES | Note | (Rupees | in '000) |
| | Mark-up/return/interest payable in local currency | | 827,767 | 1,848,839 |
| | Mark-up/return/interest payable in foreign currency | | 7,780 | 4.621 |
| | Unearned income | | 15,223 | 14,251 |
| | Accrued expenses | | 201,796 | 81,372 |
| | Advance payments | 19.1 | 438,852 | 602,308 |
| | Acceptances | | 1,118,180 | 1,276,921 |
| | Unclaimed dividends | | 2,213 | 2,213 |
| | Mark to market loss on forward foreign exchange contracts | | 8,793 | - |
| | Payable to defined benefit plan | 35.1.7 | 33,358 | 50,53 I |
| | Charity fund balance | | 844 | 63 |
| | Security deposits against lease | | 790,621 | 751,539 |
| | Payable to Bangladesh Bank | 19.2 | 41,389 | 41,389 |
| | Payable to Rupali Bank Limited - Bangladesh | 19.3 | 16,293 | 16,293 |
| | Payable to vendors / creditors | | 126,321 | 115,404 |
| | Provision for compensated absences | 35.1.7 & 35.2. | 7 105,739 | 108,929 |
| | Payable to Bank of Ceylon, Colombo | | 20,163 | 20,163 |
| | Retention money | | 6,671 | 5,452 |
| | Workers' welfare fund | 19.4 | 13,360 | 13,360 |
| | Withholding taxes and government levies payable | | 13,481 | 43,478 |
| | Federal excise duty and sales tax payable | | 10,254 | 13,619 |
| | Payable to other banks against clearing and settlement | | 137 | 395,419 |
| | Commission payable on home remittances | 19.5 | 125,375 | 58,790 |
| | Account payable | | 92,312 | 131,150 |
| | Others | | 417,328 | 174,968 |
| | | _ | | |
| | | = | 4,434,250 | 5,771,072 |

- 19.1 This includes advance received amounting to Rs. 346.115 million (2017: Rs. 142.683 million) against sale of property included in other assets as property held for sale.
- **19.2** This represents mark up payable to Bangladesh Bank up to June 2006 on Fixed Deposit Receipts (FDR) maintained with the Group.
- **19.3** This represents amount payable in respect of share of Head office expenses of Ex-Rupali Bank Limited Karachi Branch.
- 19.4 This represents provision made for Workers' Welfare Fund (WWF) @ 2% of accounting profit before tax.
- **19.5** This represents commission payable to the foreign currency dealers in respect of home remittances channelized through the Group as per agreement entered into by the Group with them.



20. SHARE CAPITAL - NET

| 20.1 Authorized Capital | | | |
|------------------------------------|-------------------------------|------------|------------|
| 2018 2017 | | 2018 | 2017 |
| Number of shares | | (Rupee | s in '000) |
| 2,800,000,000 2,800,000,000 | Ordinary shares of Rs.10 each | 28,000,000 | 28,000,000 |

20.2 Issued, subscribed and paid up capital

| 2018 2017 Mumber of shares | Ordinary shares | 2018 (Rupee | 2017 s in '000) |
|------------------------------------|--|----------------|--------------------|
| 1,459,686,957 1,459,686,957 | Fully paid in cash | 14,596,869 | 14,596,869 |
| 673,997,721 673,997,721 | Issue of shares upon conversion of preference shares | 6,739,977 | 6,739,977 |
| 50,000,000 50,000,000 | Issued as bonus shares | 500,000 | 500,000 |
| 454,466,382 454,466,382 | Issued for consideration other than cash | 4,544,664 | 4,544,664 |
| 2,638,151,060 2,638,151,060 | - | 26,381,510 | 26,381,510 |
| | Less: Discount on issue of shares | (5,881,316) | (5,881,316) |
| 2,638,151,060 2,638,151,060 | - | 20,500,194 | 20,500,194 |

20.2.1 Due to the change in format as explained in note 4.1.1, discount on issue of shares which was previously shown as part of capital reserves has now been netted of with the issued, subscribed and paid up capital.

20.3 As at December 31, related party shareholding is as follows:

| 2018 Number o | 2017 f shares | | 2018 %age ho | 2017 Iding |
|------------------|------------------|--|-----------------------------|---------------|
| 1,761,412,119 | 1,761,412,119 | Suroor Investments Limited (SIL) - parent company | 66.77% | 66.77% |
| 32,777,450 | 32,777,450 | Rupali Bank Limited, Bangladesh - related party | 1.24% | 1.24% |
| 14,754,219 | 14,754,219 | Directors (including President / Chief Executive Officer | ⁻) 0.56% | 0.56% |



| | | | 2018 | 2017 |
|------|--|------|---------------------------------------|-------------|
| 21. | SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS | Note | (Rupee | s in '000) |
| | Surplus / (deficit) on revaluation of: | | · · · · · · · · · · · · · · · · · · · | |
| | - Available for sale securities | 8.1 | (1,659,111) | (1,189,031) |
| | - Fixed Assets | 21.1 | 3,712,954 | 2,458,265 |
| | - Non-banking assets acquired in satisfaction of claims | 21.2 | 403,865 | 434,208 |
| | - Property - Held for sale | 21.3 | 1,160,784 | - 1,703,442 |
| | Deferred tax on surplus / (deficit) on revaluation of: | | 3,618,492 | 1,703,442 |
| | - Available for sale securities | | 586,669 | 427,094 |
| | - Fixed Assets | 21.1 | (1,063,624) | (452,383) |
| | - Non-banking assets acquired in satisfaction of claims | 21.2 | (141,353) | (151,973) |
| | - Property - Held for sale | 21.3 | (406,274) | - |
| | | | (1,024,582) | (177,262) |
| | | | 2,593,910 | 1,526,180 |
| 21.1 | Surplus on revaluation of fixed assets | | | |
| | Surplus on revaluation of fixed assets as at January 01 | | 2,458,265 | 2,431,040 |
| | Recognised during the year | | 2,529,005 | 140,614 |
| | Transferred to surplus on revaluation of property - held for sale Transferred to accumulated losses in respect of incremental | | (1,160,784) | - |
| | depreciation charged during the year - net of deferred tax | | (73,796) | (73,703) |
| | Related deferred tax liability on incremental depreciation charged during the year Related deferred tax liability on surplus realised on disposal | | (39,736) | (39,686) |
| | Surplus on revaluation of fixed assets as at December 31 | | 3,712,954 | 2,458,265 |
| | Less: related deferred tax liability on: | | | |
| | - revaluation as at January 01 | | (452,383) | (488,329) |
| | - revaluation recognised during the year | | (650,977) | (3,740) |
| | - incremental depreciation charged during the year | | 39,736 | 39,686 |
| | | | (1,063,624) | (452,383) |
| | | | 2,649,330 | 2,005,882 |
| 21.2 | Surplus on revaluation of non-banking assets acquired in satisfaction of claim | s | | |
| | | | | (00.00.4 |
| | Surplus on revaluation as at January 01 | | 434,208 | 423,034 |
| | Recognized during the year | | 7,335 | , 74 |
| | Realized on disposal during the year - net of deferred tax | | (24,491) | - |
| | Related deferred tax liability on surplus realized on disposal | | (13,187) | - |
| | Surplus on revaluation as at December 31 | | 403,865 | 434,208 |
| | Less: related deferred tax liability on: | | r | , |
| | - revaluation as at January 01 | | (151,973) | (148,062) |
| | - revaluation recognised during the year | | (2,567) | (3,911) |
| | - surplus realised on disposal during the year | | 13,187 | - |
| | | | (141,353) | (151,973) |
| | | | 262,512 | 282,235 |
| | | | | |



| 21.3 Surplus on revaluation of Property - Held for sale | | 2018 | 2017 |
|---|--------|-----------|---------|
| | Note | (Rupees i | n '000) |
| Surplus on revaluation as at January 01 | | - | - |
| Transferred from surplus on revaluation of fixed assets | 21.3.1 | 1,160,784 | - |
| Surplus on revaluation as at December 31 | | 1,160,784 | - |
| Less: related deferred tax liability on: | | | |
| - revaluation as at January 01 | | - | - |
| - surplus transferred during the year | | (406,274) | - |
| | | (406,274) | - |
| | | 754,510 | - |

21.3.1 This represents the surplus held on a portion of property at the time of transfer of the same from 'Fixed Assets' to 'Other Assets' category as explained in note no. 13.4.

| 22. CONTINGENCIES AND COMMITMENTS Note | | | | 2018 | 2017 (Restated) |
|---|------|--------------------------------------|--------|------------|--------------------|
| -Commitments 22.2 31,199,152 93,919,702 -Other contingent liabilities 22.3 11,661,255 7,464,043 62,830,744 123,740,685 22.1 Guarantees 23,677 36,926 Financial guarantees 23,677 36,926 Performance guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | 22. | CONTINGENCIES AND COMMITMENTS | Note | (Rupees | . , |
| -Commitments 22.2 31,199,152 93,919,702 -Other contingent liabilities 22.3 11,661,255 7,464,043 62,830,744 123,740,685 22.1 Guarantees 23,677 36,926 Financial guarantees 23,677 36,926 Performance guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | | Guarantoos | 22.1 | 10 070 337 | 22 356 940 |
| -Other contingent liabilities 22.3 11,661,255 7,464,043 62,830,744 123,740,685 22.1 Guarantees Financial guarantees Performance guarantees Other guarantees Other guarantees Other guarantees | | | | | |
| 22.1 Guarantees 23,677 36,926 Financial guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | | | | , , | |
| 22.1 Guarantees 23,677 36,926 Financial guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | | | | 62 830 744 | 123 740 685 |
| Financial guarantees 23,677 36,926 Performance guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | | | | 02,030,744 | 123,7 10,003 |
| Performance guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | 22.I | Guarantees | | | |
| Performance guarantees 14,891,050 16,116,749 Other guarantees 5,055,610 6,203,265 | | Financial guarantees | | 23,677 | 36,926 |
| Other guarantees 5,055,610 6,203,265 | | | | 14,891,050 | 16,116,749 |
| 19,970,337 22,356,940 | | | | 5,055,610 | 6,203,265 |
| | | | | 19,970,337 | 22,356,940 |
| 22.2 Commitments | 22.2 | Commitments | | | |
| Documentary credits and short-term trade-related transactions - letters of credit 6,604,310 14,839,940 | | • | | 6,604,310 | 14,839,940 |
| Commitments in respect of: | | Commitments in respect of: | | | |
| - forward foreign exchange contracts 22.2.1 4,315,349 9,787,757 | | - forward foreign exchange contracts | | | |
| - forward lending 22.2.2 7,667,231 21,031,563 | | 5 | | , , | |
| - operating leases 22.2.3 3,164,673 3,871,671 | | - operating leases | 22.2.3 | 3,164,673 | 3,871,671 |
| Commitments for capital expenditure | | | | | |
| - Civil works and others 284,229 455,583 | | - Civil works and others | | 284,229 | 455,583 |
| Other commitments 22.2.4 9,163,360 43,933,188 | | Other commitments | 22.2.4 | 9,163,360 | 43,933,188 |
| 31,199,152 93,919,702 | | | | 31,199,152 | 93,919,702 |



| | | | 2018 | 2017 |
|--------|---|------|-----------|------------|
| | N | ote | (Rupee | s in '000) |
| 22.2.1 | Commitments in respect of forward foreign exchange contracts | | | |
| | | | | |
| | Purchase | | 3,404,992 | 5,484,447 |
| | Sale | | 910,357 | 4,303,310 |
| | | | 4,315,349 | 9,787,757 |
| | | | .,, | |
| 22.2.2 | Commitments in respect of forward lending | | | |
| | Forward documentary bills | | 3,458,501 | 3,639,137 |
| | Undrawn formal standby facilities, credit lines and other commitments to lend 22.2 | .2.1 | 4,208,730 | 17,392,426 |
| | | - | 7,667,231 | 21,031,563 |
| | | = | | |

22.2.2.1 These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the Group without the risk of incurring significant penalty or expense.

| | | 2018 | 2017 |
|--------|---|---------------------------------|-----------------------------------|
| 22.2.3 | Commitments in respect of operating leases | (Rupee | s in '000) |
| | Not later than one year Later than one year and not later than five years Later than five years | 652,360 1,636,820 875,493 | 660,881 2,078,021 1,132,769 |
| | | 3,164,673 | 3,871,671 |
| 22.2.4 | Other commitments | | |
| | Purchase (Repo) Sale (Reverse Repo) | 9,163,360 | 40,198,208 3,734,980 |
| | | 9,163,360 | 43,933,188 |
| 22.3 | Other contingent liabilities - claims against the Group not acknowledged as debts | 11,661,255 | 7,464,043 |

22.4 During the year, Law Enforcement Agencies (LEAs) initiated its investigation on certain bank accounts alleged for money laundering activities in various banks including Summit Bank Limited. The Honourable Supreme Court of Pakistan under Suo Moto Case HRC-39216-G, appoint a Joint Investigation Team (JIT) which was constituted to investigate the matter. On recommendation of JIT, the matter was referred by the Honourable Supreme Court to the National Accountability Bureau (NAB) for further investigations and filing of references in the National Accountability Courts. The matter is currently under NAB investigations and only partial references have been filed in the NAB Courts. The Group has been and is committed to extending its full cooperation to the Law Enforcement Agencies in their investigations to the best extent possible and the matter is currently subjudice. These proceedings in the opinion of the management will not have any effect on the operations and functioning of the Group.

22.5 Contingency for tax payable

Contingency related to tax payable is disclosed in note 31.2.

| Summit <mark>S</mark> Bank |
|----------------------------|
|----------------------------|

| | | | | Committed to yo |
|------|---|------|-----------|-----------------|
| | | | 2018 | 2017 |
| 23. | MARK-UP / RETURN / INTEREST EARNED | Note | | es in '000) |
| | On: | | | |
| | Loans and advances | | 5,294,850 | 5,760,817 |
| | Investments | | 2,850,230 | 4,520,054 |
| | Lendings to financial institutions | | 286,614 | 335,125 |
| | Balances with banks | | 24,698 | 16,458 |
| | | | 8,456,392 | 10,632,454 |
| 24. | MARK-UP / RETURN / INTEREST EXPENSED | | | |
| | Deposits | | 4,188,292 | 4,585,514 |
| | Borrowings | | 2,026,306 | 2,793,367 |
| | Subordinated debt | | 152,685 | 140,871 |
| | Cost of foreign currency swaps against foreign currency | | - , | -, |
| | deposits / borrowings | | 274,009 | 225,299 |
| | | | 6,641,292 | 7,745,051 |
| 25. | FEE AND COMMISSION INCOME | | | |
| | Branch banking customer fees | | 27,487 | 130,131 |
| | Consumer finance related fees | | 6,660 | 25,909 |
| | Card related fees (debit cards) | | 78,275 | 107,237 |
| | Caedit related fees | | 14,375 | 35,655 |
| | Investment banking fees | | 11,386 | 42,853 |
| | Commission on trade | | 409,630 | 437,858 |
| | Commission on guarantees | | 190,543 | 215,671 |
| | Commission on cash management | | 5,386 | 21,410 |
| | Commission on remittances including home remittances | | 83,050 | 86,688 |
| | Commission on bancassurance | | 5,504 | 13,417 |
| | Commission on Benazir Income Support Programme | | 80,856 | 97,183 |
| | Commission on brokerage | | 62,530 | 90,614 |
| | Alternate Delivery Channels | | 33,769 | 36,706 |
| | Others | | 4,549 | 5,609 |
| | | | 1,014,000 | 1,346,941 |
| 26. | (LOSS) / GAIN ON SECURITIES | | | |
| | Realized | 26.1 | (35,654) | 366,957 |
| | Unrealized - held for trading | 8.1 | - | (15,885) |
| | | | (35,654) | 351,072 |
| 26.1 | Realized (loss) / gain on: | | | |
| | Federal Government Securities | | (15,483) | , 37 |
| | Shares | | (5,001) | 255,820 |
| | Non Government Debt Securities | | 1,752 | - |
| | Units of Mutual Funds | | (16,922) | - |
| | | | (35,654) | 366,957 |
| | | | | |

ANNUAL REPORT 2018 5 195



| | | | 2018 | 2017 | |
|-----|---|------|---|---|--|
| 27. | OTHER INCOME | Note | Note (Rupees in '000) | | |
| | Rent on property (Loss) / gain on sale of fixed assets - net Gain on sale of non banking assets - net Gain on sale of ijarah assets Account maintenance and other relevant charges Recovery of expenses from customers Others | 27.1 | 31,219 (12,651) 271,464 2,783 28,584 31,209 144 | 26,578 35,733 350 914 52,851 38,992 151 | |
| | | | 352,752 | 155,569 | |

27.1 The Group recognised a net gain of Rs. 271.464 million (2017: Rs. 0.350 million) against the sale of following non-banking assets : 2018 2017

| | Note | 2018 2017 (Rupees in '000) | |
|--|------|-------------------------------|----------------------------|
| Land located in Karachi Land located in Nooriabad | | 145,189 42,000 | - |
| Bungalow located in Lahore Club Memberships | | 85,381 200 | - 350 |
| Office | | (1,306) | - |
| 28. OPERATING EXPENSES | | 271,464 | 350 |
| Total compensation expense | 28.1 | 2,013,437 | 2,281,646 |
| Property expense | | | 050 245 |
| Rent and taxes | | 808,861 | 858,365 |
| Insurance - Property Insurance - Non Banking Assets | | 7,730 | 5,082 1,422 |
| Utilities cost | | 256,136 | 238,124 |
| Security (including guards) | | 166,311 | 184,531 |
| Repair and maintenance (including janitorial charges) | | 95,302 | 90,142 |
| Depreciation - Property | 10.2 | 421,257 44,952 | 422,533 |
| Depreciation - Non Banking Assets | | 1,801,216 | <u>29,611</u> 1,829,810 |
| | | 1,001,210 | 1,027,010 |
| Information technology expenses Software maintenance | | 49,831 | 36,156 |
| Hardware maintenance | | 51,197 | 36,269 |
| Depreciation | 10.2 | 128,451 | 123,694 |
| Amortisation | 11.2 | 25,866 | 26,380 |
| Network charges | | 95,329 | 94,840 |
| Insurance | | <u>505</u> 351,179 | <u>501</u> 317,840 |
| Other operating expenses | | [][| |
| Directors' fees and allowances | | 2,650 | 3,900 |
| Fees and allowances to Shariah Board | | 12,085 | 11,177 |
| Legal and professional charges | | 128,925 | 130,564 |
| Outsourced services costs Travelling and conveyance | | 158,301 162,070 | 140,830 177,784 |
| NIFT clearing charges | | 32,106 | 34,227 |
| Depreciation | 10.2 | 140,917 | 160,596 |
| Amortisation of Core deposits and Brand name | 11.2 | 35,373 | 35,372 |
| Training and development | | 5,758 | 12,974 |
| Postage and courier charges Communication | | 46,694 57,736 | 48,647 68,501 |
| Stationery and printing | | 98,581 | 113,258 |
| Marketing, advertisement & publicity | | 138,551 | 229,014 |
| Brokerage and Commission | | 11,999 | 31,619 |
| Fee and Subscription | | 94,067 | 107,404 99,707 |
| Cash transportation and sorting charges Entertainment | | 104,590 35,715 | 44,094 |
| Insurance | | 214,968 | 167,634 |
| Repair and maintenance | | 61,069 | 69,785 |
| Auditors' remuneration | 28.2 | 17,024 | 12,357 |
| Others | | 24,980 1,584,159 | 36,586 1,736,030 |
| | | | |
| | | 5,749,991 | 6,165,326 |

196 S ANNUAL REPORT 2018

Summit S Bank

Committed to you

The total cost for the year included in other operating expenses relating to outsourced activities is Rs. 77.957 million (2017: Rs. 72.689 million). This cost pertains to companies incorporated in Pakistan. This includes payments other than outsourced services cost, which are disclosed above.

| | payments other than outsourced services cost, which are disclosed a | bove. | 2018 | 2017 |
|-------|--|--------------------|---------------------|---------------------|
| 28. I | Total compensation expense | Note | | in '000) |
| | Fees and Allowances etc. | | 36,215 | 37,190 |
| | Managerial Remuneration | | , | , |
| | i) Fixed | | 1,235,417 | 1,373,225 |
| | ii) Variable | | | |
| | of which; | | | |
| | a) Cash Bonus / Awards etc. | | 12,228 | 44,222 |
| | b) Incentives and commission | | 7,875 | 23,597 |
| | 0 1 | 8.1 & 35.2.5 | , | 64,058 |
| | Contribution to defined contribution Plan | 36 8.1 & 35.2.7 | 70,712 | 79,516 12,552 |
| | Charge for employees compensated absences 35.1. Rent and house maintenance | 0.1 @ 55.2.7 | / 17,106 390,198 | 435,077 |
| | Utilities | | 86,704 | 96,675 |
| | Medical | | 92,452 | 100,036 |
| | Employee old age benefit institution | | 519 | 15,498 |
| | | | • • • | |
| | Total | = | 2,013,437 | 2,281,646 |
| 28.2 | Auditors' remuneration | | | |
| | Audit fee | | 3,949 | 3,396 |
| | Fee for other statutory certifications | | 4,800 | 6,575 |
| | Fee for audit of employee funds | | 178 | 387 |
| | Special certifications and sundry advisory services | | 6,469 | - |
| | Tax services | | - | 643 |
| | Out-of-pocket expenses | | 1,628 | 1,356 |
| | | - | 17,024 | 12,357 |
| 29. | OTHER CHARGES | | | |
| | Penalties imposed by State Bank of Pakistan | | 136,671 | 42,814 |
| | Penalties imposed by SECP | | - | 755 |
| | Bank charges | | 23,681 | 22,759 |
| | | - | 160,352 | 66,328 |
| | | | 2018 | 2017 (Restated) |
| 30. | PROVISIONS AND WRITE OFFS - NET | Note | (Rupees | in '000) |
| | Provisions for diminution in value of investments | 8.3.1 | 1,120,666 | 321,093 |
| | Provisions against loans and advances | 9.5 | 6,641,834 | 752,229 |
| | Provision against other assets | 13.2.1 | 95,935 | 63,833 |
| | Provision for advances against computer software | | | 18,061 |
| | Provision for advances and other payments against capital work in progr | ess | 1,158,340 | 5,670 |
| | Fixed assets written off | 9.6.1 | 3,061 | 12,167 |
| | Bad debts written off directly Recovery of written off / charged off bad debts | 7.0.1 | 3,688 (1,061) | l 6,86 l (2,243) |
| | | - | | |
| | | = | 9,022,463 | 1,187,671 |
| | | A | NNUAL REPORT | 2018 🤇 197 |
| | | | | |



| 31. | TAXATION | Note | 2018 (Rupees | 2017 (Restated) in '000) |
|-----|------------------------------------|-------------|----------------------------|--------------------------------|
| | Current Prior years Deferred | 31.1 & 31.2 | 32,98 - (2,268,035) | 175,590 - (206,606) |
| | | | (2,135,054) | (31,016) |

- **31.1** This represents the provision for minimum taxation made in accordance with the requirements of section 113 of the Income Tax Ordinance, 2001. Therefore, reconciliation of tax expense and accounting profit / loss has not been disclosed.
- **31.2** The Income Tax Returns of the Group have been submitted up to and including the Group's and subsidiary's financial year ended December 31, 2017 i.e. tax year 2018.

In respect of assessments of Summit Bank Limited from tax year 2008 to tax year 2013, the tax authorities disputed Group's treatment on certain issues and created additional tax demand (net of rectification) of Rs. 230.52 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-My Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2011, the tax authorities disputed Group's treatment on certain issues and created additional tax demand of Rs. 456.62 million through amended assessment orders and the same have been paid / adjusted against available refunds.

In respect of assessments of ex-Atlas Bank Limited (now Summit Bank Limited) from tax year 2003 to tax year 2010, the tax authorities disputed Group's treatment on certain issues and created additional tax demand of Rs. 89.74 million through amended assessment orders and the same have been paid/adjusted against available refunds.

Such issues mainly include disallowances of mark-up payable, taxation of mutual fund distribution at corporate tax rate, disallowance of provision against non-performing loans, disallowance of reversal of provisions, allocation of expenses against dividend income and capital gain, disallowances against non-banking assets etc. The Group has filed appeals before the various appellate forums against these amended assessment orders which are either pending for hearing or order.

The management of the Group is confident about the favourable outcome of the appeals hence, no provision / adjustment with respect to the above matters has been made in these consolidated financial statements.

| 32. | BASIC AND DILUTED LOSS PER SHARE | 2018 | 2017 (Restated) s in '000) |
|-----|--|----------------|----------------------------------|
| | Loss for the year | (8,790,990) | (1,920,766) |
| | | 2018 Number | 2017 of shares |
| | Weighted average number of ordinary shares - Basic | 2,638,151,060 | 2,256,765,412 |
| | | 2018 Ru | 2017 (Restated) pees |
| | Basic loss per share | (3.33) | (0.85) |

98 C ANNUAL REPORT 2018



| | | 2018 | 2017 |
|--|------|---------------|--------------------|
| | Note | Number | of shares |
| Weighted average number of ordinary shares - Diluted | 32.1 | 2,638,151,060 | 2,638,151,060 |
| | | 2018 Rup | 2017 (Restated) |
| Diluted loss per share | 32.1 | (3.33) | (0.85) |

32.1 There are no potential ordinary shares outstanding as of December 31, 2018. Due to the anti dilutive effect of the potential ordinary shares during last year, the diluted loss per share was reported same as basic loss per share.

| | | | 2018 | 2017 |
|-----|---|------|-----------|--------------|
| 33. | CASH AND CASH EQUIVALENTS | Note | (Rupe | es in '000) |
| | Cash and balances with treasury banks | 5 | 5,043,105 | 13,556,734 |
| | Balance with other banks | 6 | 1,008,279 | 2,440,437 |
| | Overdrawn nostro accounts | 16 | (6,350) | (33,311) |
| | | | 6,045,034 | 15,963,860 |
| 34. | STAFF STRENGTH | | 2018 | 2017 |
| | | | Number o | of Employees |
| | Permanent | | 1,858 | 2,262 |
| | On Bank contract | | 85 | 202 |
| | Group's own staff strength at the end of the year | | 1,943 | 2,464 |

34.1 In addition to the above, 411 (2017: 449) employees of outsourcing services companies were assigned to the Group as at the end of the year to perform services other than guarding and janitorial services.

35. DEFINED BENEFIT PLAN

35.1 Holding Company - Summit Bank Limited

35.1.1 General description

The Holding Company maintains two schemes under defined benefit plan:

- A **funded gratuity plan** under which benefits are payable to eligible employees on retirement or on cessation of services in lump sum. The benefit is equal to one month's last drawn basic salary for each year of confirmed service, subject to a minimum of five years of service.
- An **unfunded employee compensated absences scheme** under which benefits are payable to permanent and contractual employees on retirement or at the time of their final settlement. The benefit is equal to a maximum of 45 days gross salary subject to availability of privilege leaves balance.

The actuarial valuation of the funded and unfunded scheme is carried out periodically. Latest actuarial valuation was carried out as at December 31, 2018 using "Projected Unit Credit Method".



35.1.2 Number of Employees under the scheme

| The number of employees covered under the following defined benefit schemes / funds are: |
|--|
| 2010 |

| | | 2018 | 2017 bers |
|---|--------------------------------|-------|--------------|
| - | Gratuity fund | 1,800 | 2,196 |
| - | Employees Compensated Absences | 1,885 | 2,398 |

35.1.3 Principal actuarial assumptions

Latest actuarial valuation was carried out as at December 31, 2018 using 'Projected Unit Credit Method'.

| | 2018 | 2017 | 2018 | 2017 |
|--|----------------|----------------|----------------|----------------|
| | Employees Co | | Gratuity fund | |
| | Absences (l | Jnfunded) | (Funde | ed) |
| | | Per an | num | |
| Discount rate | 13.25% | 8.25% | 13.25% | 8.25% |
| Expected rate of salary increase | 12.25% | 7.25% | 12.25% | 7.25% |
| Expected rate of return on plan assets | - | - | 13.25% | 8.25% |
| Leave accumulation factor - per annum | 10 days | 10 days | - | - |
| Withdrawal rates | High | High | High | High |
| Mortality rates | SLIC 2001-2005 | SLIC 2001-2005 | SLIC 2001-2005 | SLIC 2001-2005 |

35.1.4 Reconciliation of payable to defined benefit plans

| | | 2018 | 2017 | 2018 | 2017 | |
|--|----------|------------------------------|---------|-----------|-----------|--|
| | | Employees Compensated | | Gratui | | |
| | | Absences (| , | · · · · | inded) | |
| | Note | | (Rupees | in '000) | | |
| Present value of obligations | | 101,082 | 104,448 | 343,131 | 344,077 | |
| C C | | 101,002 | 101,110 | , | - | |
| Fair value of plan assets | | | - | (309,773) | (293,546) | |
| Payable | | 101,082 | 104,448 | 33,358 | 50,53 I | |
| 35.1.5 Movement in defined benefit obligations | | | | | | |
| Obligations at the beginning of the year | | 104,448 | 98,304 | 344,077 | 296,204 | |
| Current service cost | | 40,685 | 11,627 | 61,317 | 61,304 | |
| Interest cost | | 7,789 | - | 25,223 | 22,742 | |
| Benefits paid by the holding company | | (20,063) | (5,483) | (62,789) | (22,246) | |
| Re-measurement gain | | (31,777) | - | (24,697) | (13,927) | |
| Obligations at the end of the year | | 101,082 | 104,448 | 343,131 | 344,077 | |
| 35.1.6 Movement in fair value of plan assets | | | | | | |
| Fair value at the beginning of the year | | - | - | 293,546 | 246,836 | |
| Interest income on plan assets | | - | - | 23,712 | 20,832 | |
| Contribution by the holding company - net | | - | - | (12,258) | 27,122 | |
| Re-measurements: Net return on plan assets | | | | | | |
| over interest income gain / (loss) | 35.1.8.2 | - | - | 4,773 | (1,244) | |
| Fair value at the end of the year | | - | - | 309,773 | 293,546 | |
| | | | | | | |

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| 35.1.7 Movement in payable | | 2018 | 2017 | 2018 | 2017 |
|---|------------|----------|-----------------------------|---|------------------|
| under defined benefit schemes | | | Compensated | | ty fund |
| | Note | | s (Unfunded) | | ided) |
| | Note | | (Rupee | s in '000) | |
| Opening balance | | 104,448 | 98,304 | 50,53 I | 49,368 |
| Charge for the year | | 16,697 | 11,627 | 62,828 | 63,214 |
| Contribution by the holding company - net | | - | - | 12,258 | (27,122) |
| Re-measurement (gain) recognised in OCI | | | | | · · · |
| during the year | 35.1.8.2 | - | - | (29,470) | (12,683) |
| Benefits paid by the holding company | | (20,063) | (5,483) | (62,789) | (22,246) |
| | | | | | |
| Closing balance | | 101,082 | 104,448 | 33,358 | 50,531 |
| 35.1.8 Charge for defined benefit plans | | | | | |
| 35.1.8.1 Cost recognized in profit and loss | | | | | |
| Current service cost | | 8,908 | 11,627 | 61,317 | 61,304 |
| Net interest on defined benefit asset / liability | | 7,789 | - | 1,511 | 1,910 |
| · · · · · · · · · · · · · · · · · · · | | ., | | - , | ., |
| | | 16,697 | 11,627 | 62,828 | 63,214 |
| 35.1.8.2 Re-measurements recognized in OCI du | ring the y | ear | | | |
| Loss / (gain) on obligation | | | | | |
| - Financial assumptions | | - | - | (14,028) | (15,509) |
| - Experience adjustment | | - | - | (10,669) | Ì,582 |
| Return on plan assets over interest income | | - | - | (4,773) | 1,244 |
| Total re-measurements recognised in OCI | | | - | (29,470) | (12,683) |
| ů. | | | | | |
| | | 2018 | 2017 | 2018 | 2017 |
| | | | Compensated s (Unfunded) | | ty fund ided) |
| 25 L 0. Commence of alon courts | | | (Rupees | | |
| 35.1.9 Components of plan assets | | L | •• | | |
| Cash and cash equivalents - net | | - | _ | 307,023 | 36,203 |
| Government securities | | - | - | | 254,187 |
| Mark-up / Profit Receivable | | - | - | 2,750 | 3,156 |
| | | _ | _ | _,, , , , , , , , , , , , , , , , , , , | 5,150 |
| | | | | | |

35.1.10 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations under the various employee benefit schemes. The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarized below:

| | | Employees Compensated Absences (Unfunded) | | | Gratuity fund (Funded) | |
|---------------------------|-------------------------|--|---------------------------|---------------------------|---------------------------|--|
| | Change in assumption | Increase in assumption | Decrease in assumption | Increase in assumption | Decrease in assumption | |
| | | | (Rupees | in '000) | | |
| Discount rate | ± 1% | (6,305) | 7,138 | (27,818) | 20,483 | |
| Salary increase rate | ± 1% | 7,671 | (6,878) | 22,322 | (29,802) | |
| Withdrawal rate | ± 10% | 177 | (207) | - | - | |
| Leave accumulation factor | ± I day | 186 | (216) | - | - | |



35.1.11 Expected contributions to be paid to the funds in the next financial year

The Holding Company contributes to the employee Compensated absences and gratuity funds according to the actuary's advice.

| | Employees Compensated Absences (Rupees in | Gratuity fund 1 '000) |
|--|--|-----------------------------|
| Expected charge for the next financial year | 13,998 | 56,306 |
| 35.1.12 Maturity profile | | |
| The weighted average duration of the obligation (in years) | 6.84 | 7.15 |

35.1.13 Funding Policy

The Holding Company endeavours to ensure that liabilities under the various employee benefit schemes are covered by the Fund on any valuation date having regards to the various actuarial assumptions such as projected future salary increase, expected future contributions to the fund, projected increase in liability associated with future service and the projected investment income of the Fund.

35.1.14 The significant risks associated with Defined Benefits Plans are as under:

Investment Risks:

The risk arises when the actual performance of the investment is lower than expectation and thus creating a shortfall in the funding objectives.

Longevity Risks:

The risks arises when the actual lifetime of retirees is longer than expectation. Thus risk is measured at plan level over the entire retiree population.

Salary Increase Risk:

The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impact the liability accordingly.

Withdrawal Risk

The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of liability can go either way.

Asset Volatility:

The risk arises due to inclusion of the risky assets in the fund portfolio, inflation and relevant rate volatility.

Changes in bond yields:

The risk arises when bond yield is lower than the expected return on the plan assets (duration based PIB discount rate).

Inflation risk:

The risk arises if fund benefits are linked to inflation and inflation rate is higher or higher than expected, which results in higher liabilities.

35.2 Subsidiary - Summit Capital (Private) Limited

35.2.1 General description

The subsidiary has a gratuity fund that has been recognized by the Income Tax Authorities under Part III of Sixth Schedule to the Income Tax Ordinance, 2001 on November 03, 2007. The trust deed for the fund has been duly executed on July 12, 2007.

The cost of providing benefits under gratuity fund is determined using the Projected Unit Credit method, with actuarial valuation being carried out as at balance sheet date. The latest valuation was carried out as on December 31, 2018.



| 35.2.2 Principal actuarial assumptions | 2018 | 2017 |
|--|------------------------|------------------------------|
| The following principal assumptions were used for the valuation: | % per a | nnum |
| Estimated rate of increase in salary of employees | 10.75 | 9.25 |
| Expected rate of return on plan assets | 10.75 | 9.25 |
| Discount rate | 10.75 | 9.25 |
| 35.2.3 Reconciliation of payable to / (receivable from) defined benefit plan | 2018 (Rupees i | 2017 n '000) |
| Present value of defined benefit obligation Fair value of plan assets | ,372 (,372) | 10,178 (10,178) |
| Asset / liability recognized in balance sheet | | - |
| 35.2.4 Movement in net liability recognized | | |
| Opening net (asset) / liability Expense recognized Other comprehensive income (OCI) Contribution paid to the fund during the year | ,183 (580) (603) | - 844 1,214 (2,058) |
| Closing net (asset) / liability | - | - |
| 35.2.5 Expense recognized in the profit and loss account Current service cost Net interest | 1,211 (28) | 919 (75) |
| | 1,183 | 844 |
| 35.2.6 Sensitivity analysis on significant actuarial assumptions | Impact on pres | ent value of |

| | | Increase in assumption | | |
|---|--------------|------------------------|------------|--|
| | | (Rupees | | |
| Discount Rate | ± % | 10,116 | 12,850 | |
| Salary Increase Rate | ± % | 12,893 | 10,059 | |
| Withdrawal Rate | ± % | 11,353 | 11,392 | |
| l year mortality age set | Back/Forward | 11,375 | 11,369 | |
| | | 2018 | 2017 | |
| .2.7 Provision for staff compensated absences | | (Rupee | s in '000) | |
| Opening balance | | 4,481 | 3,670 | |
| Charge for the year | | 409 | 925 | |
| Encashment during the year | | (233) | (114 | |
| Closing balance | | 4,657 | 4,481 | |



36. DEFINED CONTRIBUTION PLAN

36.1 Holding Company - Summit Bank Limited

An amount of Rs. 67.773 million (2017: Rs. 76.593 million) has been charged during the year in respect of contributory provident fund maintained by the Holding Company.

36.2 Subsidiary Company - Summit Capital (Private) Limited

An amount of Rs. 2.939 million (2017: Rs. 2.923 million) has been charged during the year in respect of contributory provident fund maintained by the Subsidiary.

37. COMPENSATION OF DIRECTORS AND EXECUTIVES

| | | sident / Executive | Dir | ectors | Exe | cutives |
|--------------------------------------|--------|-----------------------|--------|-------------|---------|--------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 (Restated) |
| | | | (Rupe | es in '000) |) | |
| Fees | - | - | 2,650 | 3,900 | - | - |
| Managerial remuneration | 14,241 | 15,192 | 5,111 | 2,982 | 163,102 | 204,332 |
| Charge for defined contribution plan | 538 | - | 511 | 298 | 15,232 | 19,302 |
| Rent and house maintenance | 6,408 | 6,837 | 2,300 | 1,342 | 74,602 | 93,156 |
| Utilities | 1,424 | 1,519 | 564 | 298 | 15,103 | 19,226 |
| Dearness allowance | 2,374 | 2,533 | 852 | 497 | 25,177 | 32,050 |
| Medical | 1,424 | 1,519 | 548 | 298 | 15,333 | 19,456 |
| Conveyance allowance | 140 | - | 544 | 256 | 24,070 | 24,435 |
| Car allowance | 405 | - | 1,620 | 945 | 51,828 | 64,003 |
| Commission | - | - | - | - | 2,003 | 3,456 |
| General / special allowance | 30 | 2,422 | 352 | 205 | 19,727 | 37,731 |
| | 26,984 | 30,022 | 15,052 | 11,021 | 406,177 | 517,147 |
| Number of person(s) | 2* | I | 5 | 4 | 86 | 106 |

- **37.1** Executive means an employee, other than the chief executive and directors, whose basic salary exceeds twelve hundred thousand rupees in a financial year. The Chief Executive and certain executives are provided with free use of Group maintained cars in accordance with their entitlements.
- **37.2** *Number of persons include outgoing executive of Group.

38. FAIR VALUE MEASUREMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost. The fair value of unquoted equity securities is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.



38.1 Fair value of financial assets

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level I: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level I that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

38.2 The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorized:

| | 2018 | | | |
|--|----------------|----------------------|------------------------|-------------------------|
| | Level I | Level 2 | Level 3 | Total |
| On balance sheet financial instruments | | (Rupees | s in '000) | |
| Financial assets - measured at fair value Investments - Federal Government Securities - Shares - Listed | - 1,819,609 | 16,323,086 - | : | 16,323,086 1,819,609 |
| Units of open end mutual funds Non-Government Debt Securities | | - 12,489 | - | - 12,489 |
| Financial assets - disclosed but not measured at fair value Investments - Shares - Unlisted | ue - | - | 62,940 | 62,940 |
| Non-Financial assets - measured at fair value Operating fixed assets Non banking assets acquired in satisfaction of clair | - ns - | : | 7,616,204 3,371,419 | |
| Off-balance sheet financial instruments - measured at fair value Forward purchase of foreign exchange Forward sale of foreign exchange | - - | 3,416,803 930,961 | : | 3,416,803 930,961 |

| d) | |
|--------|-----------------|
| evel 3 | Total |
| 0) | |
| | |
| | |
| - : | 89,869,42 |
| - | 2,206,99 |
| - | 68,80 |
| - | 1,470,59 |
| | |
| 55,152 | 55,15 |
| | |
| 59,281 | 6,769,28 |
| 98,564 | 5,598,56 |
| | |
| - | 5,672,54 |
| - | 4,404,46 |
| | |
| 4 | - L REPORT 2 |



| Item | Valuation approach and input used |
|---|---|
| Federal Government Securities | The fair values of Federal Government securities are determined using the PKRV rates. |
| Units of mutual funds | The fair values of investments in units of mutual funds are determined based on their net asset values as published at the close of each business day. |
| Ordinary shares - Listed | The fair value of investment in listed equity securities are valued on the basis of closing quoted market price available at the Pakistan Stock Exchange. |
| Ordinary shares - Unlisted | This represents breakup value of investments. |
| Non-Government Debt Securities | Investments in debt securities (comprising term finance certificates, bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan. |
| Forward foreign exchange contracts | The valuation has been incorporated by interpolating the foreign exchange revaluation rates announced by the SBP. |
| Operating fixed assets (land and building) and Non Banking assets acquired in satisfaction of claims | The valuation experts used a market based approach to arrive at the fair value of the Group's properties. The market approach used prices and other relevant information generated by market transactions involving identical or comparable or similar properties. |

Valuation techniques used in determination of fair value



39. SEGMENT INFORMATION

39.1 Segment Details with respect to Business Activities

| | | | | 2018 | | | |
|--|----------------------|-------------------|-------------------|-----------------|-----------------------|------------|------------|
| | Corporate finance | Trading and sales | Branch Banking | Islamic | Brokerage Business | Other | Total |
| | | | | Rupees in '000) |) | | |
| Profit and Loss | | | | | | | |
| Net mark-up/return/profit | (69) | 510,637 | 785,413 | 513,442 | 5,677 | - | 1,815,10 |
| Inter segment revenue - net | - | (355,152) | - | 355,152 | - | - | |
| Non mark-up / return / interest income | 4,103 | 781,330 | 1,047,413 | 13,371 | 73,979 | 271,466 | 2,191,66 |
| Total Income | 4,034 | 936,815 | 1,832,826 | 881,965 | 79,656 | 271,466 | 4,006,76 |
| Segment direct expenses | 359 | 364,871 | 5,091,208 | 310,260 | 98,417 | 45,228 | 5,910,34 |
| Inter segment expense allocation | - | - | (399,369) | 399,369 | - | - | |
| Total expenses | 359 | 364,871 | 4,691,839 | 709,629 | 98,417 | 45,228 | 5,910,34 |
| Provisions / (reversals) | I | 1,121,853 | 7,812,260 | 88,913 | (564) | - | 9,022,46 |
| Loss before tax | 3,674 | (549,909) | (10,671,273) | 83,423 | (18,197) | 226,238 | (10,926,04 |
| Balance Sheet | | | | | | | |
| Cash and bank balances | - | 2,090,681 | 3,499,928 | 347,536 | 113,239 | - | 6,051,38 |
| Investments | - | 16,774,074 | 2,200,302 | - | 33,397 | - | 19,007,77 |
| Net inter segment lending | - | 700,000 | - | 10,722,364 | - | - | 11,422,36 |
| Lendings to financial institutions | - | - | - | - | - | - | |
| Advances - performing | - | - | 40,814,032 | 5,862,800 | 926 | - | 46,677,75 |
| Advances - non-performing | - | - | 13,768,955 | 800,090 | - | - | 14,569,04 |
| Others | 4,010 | 4,059,629 | 11,199,049 | 592,337 | 247,164 | 12,189,702 | 28,291,89 |
| Total Assets | 4,010 | 23,624,384 | 71,482,266 | 18,325,127 | 394,726 | 12,189,702 | 126,020,2 |
| Borrowings | 3 | 11,076,822 | 8,165,029 | 250,000 | - | - | 19,491,85 |
| Subordinated debt | 678 | 579,924 | 914,913 | - | - | - | 1,495,51 |
| Deposits and other accounts | - | - | 69,360,913 | 15,212,719 | - | - | 84,573,63 |
| Net inter segment borrowing | - | 10,722,364 | - | 700,000 | - | - | 11,422,36 |
| Others | 497 | 514,859 | 4,743,509 | 537,213 | 103,611 | 415,668 | 6,315,35 |
| Total liabilities | 1,178 | 22,893,969 | 83,184,364 | 16,699,932 | 103,611 | 415,668 | 123,298,72 |
| Equity | 2,832 | 730,415 | (11,702,098) | 1,625,195 | 291,115 | 11,774,034 | 2,721,49 |
| Total equity and liabilities | 4,010 | 23,624,384 | 71,482,266 | 18,325,127 | 394,726 | 12,189,702 | 126,020,2 |
| Contingencies and Commitments | - | 13,475,014 | 31,289,074 | 6,125,410 | - | 11,941,246 | 62,830,74 |
| 0 | | -, -, | · , · ,-· · | ., ., | | , ., | ,,- |



| | | | 2 | 2017 (Restated | l) | | |
|--|----------------------|-------------------|-------------------|-----------------|-----------------------|-----------|-------------|
| | Corporate finance | Trading and sales | Branch Banking | Islamic | Brokerage Business | Other | Total |
| | | | ····· (F | Rupees in '000) |) | | |
| Profit and Loss | | | | | | | |
| Net mark-up/return/profit | (64) | 1,409,229 | 876,266 | 614,462 | (12,490) | - | 2,887,403 |
| Inter segment revenue - net | - | 31,641 | - | (31,641) | - | - | - |
| Non mark-up / return / interest income | 41,406 | 919,467 | 1,363,977 | 79,401 | 175,539 | 350 | 2,580,140 |
| Total Income | 41,342 | 2,360,337 | 2,240,243 | 662,222 | 163,049 | 350 | 5,467,543 |
| Segment direct expenses | 603 | 596,287 | 5,215,227 | 279,437 | 109,469 | 30,631 | 6,231,654 |
| Inter segment expense allocation | - | - | (170,262) | 170,262 | - | - | - |
| Total expenses | 603 | 596,287 | 5,044,965 | 449,699 | 109,469 | 30,631 | 6,231,654 |
| Provisions | 4 | 324,505 | 850,273 | 6,547 | 6,342 | - | 1,187,671 |
| Loss before tax | 40,735 | I,439,545 | (3,654,995) | 205,976 | 47,238 | (30,281) | (1,951,782) |
| Balance Sheet | | | | | | | |
| Cash and Bank balances | - | 8,611,091 | 5,534,306 | 1,728,683 | 123,091 | - | 15,997,171 |
| Investments | - | 86,300,903 | 2,523,646 | 5,860,690 | 47,550 | - | 94,732,789 |
| Net inter segment lending | - | - | - | - | - | - | - |
| Lendings to financial institutions | - | 4,734,980 | - | 5,936,023 | - | - | 10,671,003 |
| Advances - performing | - | - | 71,655,935 | 10,779,551 | 774 | - | 82,436,260 |
| Advances - non-performing | - | - | 2,156,570 | - | - | - | 2,156,570 |
| Others | 5,903 | 6,049,615 | 12,654,735 | 671,715 | 236,574 | 7,897,966 | 27,516,508 |
| Total Assets | 5,903 | 105,696,589 | 94,525,192 | 24,976,662 | 407,989 | 7,897,966 | 233,510,301 |
| Borrowings | 15 | 59,580,759 | 7,476,992 | 250,000 | - | - | 67,307,766 |
| Subordinated debt | 678 | 580,057 | 915,125 | - | - | - | 1,495,860 |
| Deposits and other accounts | - | - | 123,057,486 | 22,549,245 | - | - | 145,606,731 |
| Net inter segment borrowing | - | - | - | - | - | - | - |
| Others | 677 | 945,949 | 7,012,075 | 612,875 | 80,929 | 183,946 | 8,836,451 |
| Total liabilities | 1,370 | 61,106,765 | 138,461,678 | 23,412,120 | 80,929 | 183,946 | 223,246,808 |
| Equity | 4,533 | 44,589,824 | (43,936,486) | 1,564,542 | 327,060 | 7,714,020 | 10,263,493 |
| Total equity and liabilities | 5,903 | 105,696,589 | 94,525,192 | 24,976,662 | 407,989 | 7,897,966 | 233,510,301 |
| Contingencies and Commitments | - | 53,320,946 | 56,681,802 | 5,823,850 | - | 7,914,087 | 123,740,685 |

39.1.1 The Group does not have any operations outside Pakistan.

40. **TRUST ACTIVITIES**

The Group is not engaged in any significant trust activities. However, the Group commonly act as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. Provided the trustees or similar relationship is legally supported, these assets are not assets of the Group and, therefore, are not included in its balance sheet.

41. RELATED PARTY TRANSACTIONS

The Group has related party transactions with its parent, employee benefit plans and its directors and Key Management Personnel.

The Group enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements are as follows:

| Parent company Directors personnel Marce personnel Parent personnel Parent personnel Directors management personnel Other personnel Bannes with other banks nerrent accours - - 2.4,457 - | | | 2018 | 81 | | | | 2017 | | |
|--|---|--|-----------|--------------------------------|-----------------------|-------------------|-----------|--------------------------------|-----------------------------|-----------|
| (Rupees in '000) (Rupees in '000) other banks - 23,457 - - - of right by yarm - - - 1,803,185 - - - of right by yarm - - - 1,803,185 - - - - of right by yarm - - - 1,13,393 - < | | Parent company | Directors | Key management personnel | | Parent company | Directors | Key management personnel | Other related parties | |
| ther banks 26,457 2,6,437 2,6,437 2,6,437 2,6,437 2,6,437 2,1,1,399 2,1,1,1,399 2,2,133 | | | | | | in '000) in | | | | |
| | Balances with other banks In current accounts | | | | 26,457 | | | | 45,125 | |
| $ \begin{array}{cccccc} \mbox{times the part} & times the p$ | Investments | | | | | | | | | |
| during the year : 54,983 : 54,983 : </td <td>Opening balance</td> <td></td> <td></td> <td>•</td> <td>1,803,185</td> <td></td> <td></td> <td></td> <td>1,785,476</td> | Opening balance | | | • | 1,803,185 | | | | 1,785,476 | |
| $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ | Investment made during the year | • | | • | 54,983 | | | | 42,383 | |
| (1,13,990 (1,13,990 (1,13,053 (1 | Investment redeemed / disposed off during the year Transfer in / (out) - net | | | | (133,317) (10.861) | | | | (124,522) 99,848 | |
| indion in value of investments · <t< td=""><td></td><td></td><td></td><td></td><td>(</td><td></td><td></td><td></td><td></td></t<> | | | | | (| | | | | |
| Invition in value of investments - - 1,539,327 -< | Closing balance | | | | 1,713,990 | | | | 1,803,185 | |
| he year . . <th .<<="" td=""><td>Provision for diminution in value of investments =</td><td></td><td></td><td></td><td>1,539,327</td><td></td><td></td><td></td><td>1,525,404</td></th> | <td>Provision for diminution in value of investments =</td> <td></td> <td></td> <td></td> <td>1,539,327</td> <td></td> <td></td> <td></td> <td>1,525,404</td> | Provision for diminution in value of investments = | | | | 1,539,327 | | | | 1,525,404 |
| he year -< | Advances | | | | | | | | | |
| $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | Opening balance | | | 409,534 | 1,213,053 | | | 324,233 | 1,078,078 | |
| $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | Addition during the year | • | • | 32,134 | 3,635,109 | • | | 293,128 | 3,889,335 | |
| · · · · · · · · · · · (2,117) · · · · · · · · · · · · · · · · · · · | Repaid during the year | | • | (180,248) | (3,915,860) | | | (178,426) | (3,754,360) | |
| 259,303 932,302 409,534 409,534 409,534 409,534 409,534 . | Iranster in / (out) - net | | | (7) (2,117) | | | | (104,421) | ı | |
| ces - | Closing balance | | | 259,303 | 932,302 | | | 409,534 | 1,213,053 | |
| . . . 758 22,292 . . 825 578 . . 2,002 757 488 . . 4,821 unts . . 2,002 7,291 860,510 . 45,147 20,770 45,167 | Provision held against advances = | | | | | | | | | |
| - - 758 22,292 - - 825 578 - 2,002 757 488 - - 4,821 unts - 32,259 67,291 860,510 - 45,147 20,770 - 23,465 566,173 16,458,586 - 82,026 518,718 - 23,465 566,161) (15,549,380) - 94,914) (548,551) - - - (13,882) - - 76,354) - - 13,421 1,769,716 - - 76,354) | Other Assets | | | | | | | | | |
| unts - 32,259 67,291 860,510 - 45,147 20,770 - 23,465 566,173 16,458,586 - 82,026 518,718 - (37,261) (15,549,380) - (94,914) (548,551) - (13,882) - (13,882) - 76,354 - 18,463 13,421 1,769,716 - 32,259 67,291 | Interest / mark-up accrued Other receivables | - 578 | | 758 2.002 | 22,292 757 | - 488 | | 825 4.821 | 19,981 757 | |
| - 32,259 67,291 860,510 - 45,147 20,770 - 23,465 566,173 16,458,586 - 82,026 518,718 - (37,261) (606,161) (15,549,380) - (94,914) (548,551) - - (13,882) - - 76,354 - - 13,421 1,769,716 - 32,259 67,291 | Deposits and other accounts | | | | | | | | | |
| - 23,465 566,173 16,458,586 - 82,026 518,718 - (37,261) (606,161) (15,549,380) - (94,914) (548,551) - - (13,882) - (13,882) - 76,354 - - (13,882) - - 76,354 - - 13,421 1,769,716 - 32,259 67,291 | Opening balance | | 32,259 | 67,291 | 860,510 | | 45,147 | 20,770 | 501,960 | |
| - (37,261) (606,161) (15,549,380) - (94,914) (548,551) (13,882) 76,354 - 18,463 13,421 1,769,716 - 32,259 67,291 | Received during the year | | 23,465 | 566,173 | 16,458,586 | | 82,026 | 518,718 | 7,583,680 | |
| t) - net | Withdrawn during the year | | (37,261) | (606,161) | (15,549,380) | • | (94,914) | (548,551) | (7,225,130) | |
| - 18,463 13,421 1,769,716 - 32,259 67,291 | Transfer in / (out) - net | | | (13,882) | | | | 76,354 | | |
| | Closing balance | | 18,463 | 13,421 | 1,769,716 | . | 32,259 | 67,291 | 860,510 | |

Summit S Bank

Committed to you

| | | 2010 | | | | 7 | 7117 | |
|--|-------------------|-----------|--------------------------------|-----------------------------|-------------------|-----------|--------------------------------|-----------------------------|
| | Parent company | Directors | Key management personnel | Other related parties | Parent company | Directors | Key management personnel | Other related parties |
| | | | | | in '000) | | (Rupees in '000) | |
| Other Liabilities | | | | | | | | |
| Interest / mark-up payable | • | 119 | 325 | 11,855 | • | 85 | 168 | |
| Payable to staff retirement fund | • | • | • | 33,358 | | | | 50,53 |
| Payable to Rupali Bank Limited | | | | 16,293 | | | | 16,29 |
| Others | | | | | | ı | ı | 1,369 |
| Share capital - net | | | | | | | | |
| Shares issued during the year - face value | | | | | 5,060,450 | 137,541 | | |
| Contingencies and Commitments | | | | | | | | |
| Guarantees, letters of credit and acceptances | • | | | 918,975 | | | | 869,683 |
| Commitments to extend credit | | | | 230,337 | | | 548 | 547,957 |
| Income | | | | | | | | |
| Mark-up / return / interest earned | • | | 19,286 | 99,684 | • | | 28,293 | 61,015 |
| Fee and commission income | | | 189 | • | • | | 690 | |
| Dividend income | | | | 612 | | | | 1,350 |
| Loss on securities | • | | • | (15,505) | ' | | | (9,244) |
| Other Income | | | 8 | • | ı | | (2) | |
| Expense | | | | | | | | |
| Mark-up / return / interest paid | | 1,005 | 1,029 | 64,071 | ' | 952 | 764 | 26,968 |
| Operating expenses: | | | | | | | | |
| Rent and taxes | | | | 35,878 | • | | | 29,790 |
| Directors' fees and allowances | | 2,650 | | • | • | 3,900 | | |
| Legal and professional charges | | | | 265 | | | | |
| Training and development | | | | 2,550 | | | | 5,119 |
| Marketing, advertisement and publicity | • | | | 205 | ' | | | 95 |
| - Fee and subscription | | | 2,125 | 750 | • | | 3,095 | 21,471 |
| - Managerial Remuneration | | | 192,098 | | • | | 216,086 | |
| Charge for defined benefit plan | | | 6,594 | • | • | | 6,657 | |
| Provision for diminution in value of Investments | | | | 13,923 | • | | | 267,93 |
| Contribution to defined contribution Plan | • | | | 70,712 | ' | | | 79,516 |
| Charge for defined henefit also | I | | i | 110 79 | | 1 | | 44 058 |

Summit S Bank Committed to you

210 S ANNUAL REPORT 2018



| | 2018 2017 (Restated) |
|---|-------------------------------|
| | (Rupees in '000) |
| Minimum Capital Requirement (MCR): Paid-up capital (net of losses) | (26,579) 8,583,151 |
| Capital Adequacy Ratio (CAR): | |
| Eligible Common Equity Tier I (CET I) Capital Eligible Additional Tier I (ADT I) Capital | (7,731,810) 4,205,342 |
| Total Eligible Tier I Capital | (7,731,810) 4,205,342 |
| Eligible Tier 2 Capital | - 1,137,364 |
| Total Eligible Capital (Tier I + Tier 2) | (7,731,810) 5,342,706 |
| Risk Weighted Assets (RWAs): | |
| Credit Risk | 82,555,930 102,104,325 |
| Market Risk | 8,129,083 10,767,383 |
| Operational Risk | 8,723,054 9,108,761 |
| Total | 99,408,067 121,980,469 |
| Common Equity Tier I Capital Adequacy ratio | -7.78% 3.45% |
| Tier I Capital Ádequacy Ratio | -7.78% 3.45% |
| Total Capital Adequacy Ratio | -7.78% 4.38% |

42. CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS

Under the applicable Laws and Regulations, the Group is required to maintain a minimum paid-up capital (free of losses) of Rs. 10 billion. Moreover, the Group is subject to the Basel II capital adequacy guideline stipulated by the State Bank of Pakistan under BSD Circular No. 8 of 2006 and Basel III guideline vide its BPRD Circular No. 6 of 2013. These guidelines provide a transition schedule for Basel III implementation till December 31, 2019. Upon full implementation, Basel III guidelines target minimum capital to risk weighted assets ratio would be 12.50%, minimum Common Equity Tier I (CET I) ratio would be 6% and minimum Tier I capital ratio would be 7.5%. As per the transition table, at December 31, 2018, the Group is required to maintain minimum CET I ratio of 6%, minimum Tier I capital ratio of 7.5% and minimum total capital adequacy ratio of 11.90% (inclusive of Capital Conservation Buffer of 1.90%).



Under Basel III framework, Group's regulatory capital has been analysed into two tiers as follows:

- a) Tier I capital (going concern capital) which comprises Common Equity Tier I (CETI) and Additional Tier I (ATI capital), which includes fully paid up capital, balance in share premium account net of discount on issue of shares, reserves arising on amalgamation and un-appropriated / accumulated losses. Moreover, regulatory deductions pertaining to book value of intangibles, deferred tax assets, reciprocal crossholdings and investment in subsidiary are made from Tier I capital as per the applicable Basel III guidelines.
- b) Tier 2 Capital (gone concern capital), which includes general provisions for loan losses (upto a maximum of 1.25% of credit risk weighted assets), reserves on revaluation of fixed assets and available for sale investments after deduction of deficit on available for sale investments (as per Basel III requirement). The outstanding sub-ordinated debt / TFC of the Group has not been included in Tier-2 capital as of December 31, 2017 because the said TFC has less than one year remaining maturity (revised maturity date is October 26, 2019) and therefore not eligible as Tier 2 capital as per the applicable Basel III guidelines.

Due to capping on Tier 2 capital as a percentage of Tier I capital (which is negative), the Bank could not take benefit of Tier 2 capital which includes surplus / (deficit) on revaluation of assets and general provision/reserve for loan losses. Had the Bank taken this benefit total eligible capital would have been increased by Rs. 2,378.386 million.

As on December 31, 2018, the Group's MCR and CAR is lower than the minimum ratios required by the SBP as explained above. In this regard management of the Group is taking various steps to comply with applicable minimum capital requirements. In this respect a business plan has been put in place which has been approved by the Board of Directors and aims to improve the Group's Capital base and risk absorption capacity and to provide impetus to its future growth initiatives. This plan indicates future profitable operations based on various assumptions including capital injection as explained in note 1.2 to these consolidated financial statements. Moreover, the management is committed to taking all the necessary steps for successful execution of the business plan to comply with the capital requirements as explained above.

Capital Management

The Group manages its capital to meet the regulatory requirements and current and future business needs considering the risks associated with its businesses, expectation of shareholders and investors, and the available options for raising capital. The Group is committed to comply with the capital requirements as per the SBP's BASEL III guidelines.

The capital management framework of the Group is administered by the Finance Division and Risk Management Group under the supervision of the Board of Directors and Board Risk Management Committee.

As per the guidelines issued by the SBP, the Group is applying standardised approach for the measurement of credit risk, standardised approach for market risk and Basic Indicator Approach for the Operational Risk.

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| Louise Botic (LB): | 2018 (Rupees | 2017 (Restated) s in '000) |
|---|-----------------|----------------------------------|
| Leverage Ratio (LR): Eligible Tier-I Capital | (7,731,810) | 4,205,342 |
| Total Exposures | 184,103,481 | |
| Leverage Ratio | -4.20% | 1.42% |
| Liquidity Coverage Ratio (LCR): | | |
| Total High Quality Liquid Assets | 27,495,433 | 45,312,100 |
| Total Net Cash Outflow | 31,044,717 | 40,041,207 |
| Liquidity Coverage Ratio | 88.57% | 113.16% |
| Net Stable Funding Ratio (NSFR): | | |
| Total Available Stable Funding | 72,435,261 | 108,281,876 |
| Total Required Stable Funding | 82,307,865 | 87,257,481 |
| Net Stable Funding Ratio | 88.01% | 124.09% |

Under the applicable Laws and Regulations, the Group is required to maintain the Leverage Ratio (LR) at 3%, Liquidity Coverage Ratio (LCR) at 100% and Net Stable Funding Ratio (NSFR) at 100% as at December 31, 2018. The Group's LR, LCR and NSFR are below the applicable regulatory requirement as of December 31, 2018. Subsequently, on December 31, 2019 and June 30, 2020, the Group achieved compliance with the applicable NSFR and LCR requirements, while efforts are under way to comply with LR requirement at the earliest timeline. As more fully explained in note 1.2 of these consolidated financial statements, the Group has made a business plan which envisages the compliance with capital and liquidity requirements.

42.1 The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity requirements as per SBP instructions has been placed on the website. The link to the full disclosure is http://summitbank.com.pk/index.php/ investor-relations/financial-statements.

43. RISK MANAGEMENT

The acceptance and management of financial risk is inherent to banking business activities. The Group is exposed to numerous risks in pursuit of its business objectives. The core risks are Credit, Market and Liquidity risks. These risks arise directly through the Group's commercial activities whilst Operational and Compliance / Legal / Regulatory risks are normal consequences of any business undertaking. A sound Risk Management Framework provides principles for identifying, assessing and monitoring risk. The Framework specifies the key elements of the risk management process in order to maximise opportunities, to minimise adversity and to achieve improved outcomes and outputs based on informed decision making.

Clearly defined risk management policies and procedures covering all activities of the Group including general banking, trade finance, credit evaluation, credit management, treasury operations, administration and human resources management, compliance functions, risk management, central finance, audit and control are in place. The basic principles employed in formulation of the above policies and procedures involves identification, measurement, monitoring and controlling risks to ensure that:

- The Group's risk exposure is within the limits established by Board of Directors.
- Risk taking decisions are in line with the business strategy and objectives of the Group.
- The expected payoffs compensate the risks taken by the Group.
- The decisions are explicit and clear.
- Sufficient capital as buffer is available to mitigate risk.



Risk responsibilities

The Board of Directors is responsible for overall supervision of the risk management process. This is discharged by distributing responsibilities at the senior management level and determining the manner in which risk authorities are set. The Board is also responsible for approval of all risk policies and ensuring that these are properly implemented. Further, the Board appoints senior management personnel capable of managing the risk activities conducted by the Group.

The Board of Directors approves the policies proposed by the risk management committee of the Bank which discharge various responsibilities assigned to it by the Board. The Risk Management is headed by a Group Head - Enterprise Risk Management and strategic planning with responsibility to lookafter this function as per the approved policies and procedures of the Group.

Risk management group organization

A clear management structure has been put in place by the Bank, which clusters around three distinct groups namely, the Business Group, the Support Group and the Risk Management Group. The Business Group is responsible for generation and management of the business and acts as the front office of the Group. The Support Group provides various services necessary for maintaining operations of the Group on a sustainable basis. The Risk Management Group is responsible for management of the risk inherent in the Group's operations. The Risk Management Group comprises of Credit Division and Risk Management Division. Whilst the activities of the Credit Division are focused on independent risk management of the Group's credit activities and the Risk Management Division is responsible for managing all other risks emanating from various activities of the Group. In addition to above, Compliance Division ensures compliance of all internal and external policies, laws and regulations. The management has established various committees for periodic risk review.

The Bank has hPLUS^M a core banking software. hPLUS^M is a fully functional, well proven, single integrated banking application and is also capable of generating numerous standard and customised MIS reports. In line with the Group's strategic direction, a work is under way for implementation of a new core banking system which will support the Group in execution of its plan to convert to a full fledge islamic bank. The new core banking system is expected to improve the risk assessment of the Group by facilitating the management with detailed analytical review reports.

43.1 Credit Risk

Credit risk is the risk that one party to financial instrument fails to discharge an obligation and cause other party to incur a financial loss. The Group is exposed to credit risk through its lending and investment activities as well as in cases where it acts as an intermediary on behalf of customers or other third parties or issues guarantees. The following objectives govern the credit policy of the Group:

- The Group complies with the requirements of Prudential Regulations prescribed by SBP.
- Facilities provided by the Group are well diversified into different sectors as well as financing in different consumer products to achieve a strong market position and adequate return on capital.
- Return commensurate with the risk.
- Lending decision is based on a full appreciation for the risks inherent in the transaction and within the approved limits by the Board of Directors.
- Risk changes are identified promptly and remedial actions are taken.



The Group creates loan loss provisions against non-performing advances in accordance with the Prudential Regulations issued by SBP. Please refer to note 9.5 for reconciliation in loan loss provision.

Concentrations of credit risk (including funded and non-funded portfolio) arises when the counterparties have similar economic characteristics that would cause their ability to meet contractual obligations to be affected in a similar way by changes in economic or other conditions. As part of managing concentration risk, sector risk is managed on a portfolio basis. Please refer to note 43.1.2, 43.1.3, 43.1.4 & 43.1.5.

Credit approval authorities are based on the nature and size of exposure. Disbursement authorisation, collateral and security management, documentation and monitoring are managed by the Credit Administration Department. Proactive monitoring is ensured for assets under stress. This enable the Bank to put in place viable solutions to prevent further deterioration in credit quality. SAM function is in place to handle stressed assets and to ensure a focused remedial strategy.

As a matter of paramount importance the affairs of the customers enjoying credit facilities are carefully reviewed and reconsidered periodically. The facility review provides a timely signal of unfavourable developments in clients' affairs and identifies the risk before the Group is faced with undesirable positions. For this reason, all facilities of a continuing character are periodically reviewed and approved unless otherwise agreed.

Credit administration tasks include the following:

- Maintain credit, custody and security documentation files;
- Register security and collateral documents;
- Tracking of covenants;
- Administer facility fees / receipts / payments;
- Load limits into credit system; and
- Satisfy internal and external risk reporting requirements.

It is the Group's policy to reduce or mitigate credit risk on credit facilities or exposure, as much as possible, in a given commercial environment by securing credit facilities or exposure with collateral. To correctly assess the extent to which the collateral mitigates the credit risk, the collateral must be valued according to a specified valuation method and documented and monitored. The legal mechanism by which collateral is pledged and the Group's procedures ensure that the Group has clear rights over the collateral and may liquidate, retain or take legal possession of it in a timely manner in the event of the default, insolvency or bankruptcy or otherwise defined credit event set out in the transaction documentation, of the counterparty and, where applicable, of the custodian holding the collateral.

Credit risk: Standardised Approach

The Group has adopted the standardized approach of Basel II for risk weighing its credit risk exposures.

Under standardised approach, the capital requirement is based on the credit rating assigned to the counterparties by the External Credit Assessment Institutions (ECAIs) duly recognised by SBP for capital adequacy purposes. In this connection, the Group utilises the credit ratings assigned by ECAIs and has recognised agencies such as Pakistan Credit Rating Agency (PACRA), Japan Credit Rating Company – Vital Information Systems (JCR-VIS), Fitch, Moody's and Standard and Poors (S&P) which are also recognised by the SBP. The Group also utilises rating scores of Export Credit Agencies (ECA) participating in the 'Arrangement on Officially Supported Export Credits'.

ANNUAL REPORT 2018 5 215



The Standardised Approach to credit risk sets out fixed risk weights corresponding, where appropriate, to external credit assessment levels or for unrated claims.

Selection of ECAIs

The Group selects particular ECAI(s) for each type of claim. Amongst the ECAIs that have been recognised as eligible by SBP, the following are being used against each respective claim type.

Sovereign Exposures: For foreign currency claims on sovereigns, the Group uses country risk scores of Export Credit Agencies (ECA) participating in the 'Arrangement on Officially Supported Export Credits' available on Organisation for Economic Co-operation and Development (OECD) website.

Exposures to Multilateral Development Banks (MDBs): For exposures on MDBs not eligible for a 0% risk weight, ratings of Moody's, S&P and Fitch are being used to calculate risk-weighted assets.

Exposures to Public Sector Entities (PSEs): For PSE exposures, ratings of PACRA and JCR-VIS are used to arrive at risk weights.

Bank Exposures: For foreign banks (i.e., incorporated outside Pakistan), ratings of Moody's, S&P and Fitch are being used to arrive at risk weights. However, for local banks (i.e. incorporated in Pakistan) ratings of PACRA and JCR-VIS are used.

Corporate Exposures: Ratings assigned by PACRA and JCR-VIS are used for claims on Corporate (excluding equity exposures).

Use of ECAI ratings

The Group prefers solicited ratings over unsolicited ratings at all times, owing to the greater degree of accuracy (in general) associated with solicited ratings as compared to unsolicited ratings. Unsolicited ratings may only be used in cases where a solicited rating is not available.

Mapping to SBP rating grades

The selected final ratings (after application of the principles stated above) for all exposures need to be translated to the standard rating grades given by the SBP. In this regard, the mapping tables to be used for converting ECAI ratings to SBP rating grades are given below:



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| SBP rating gr | ade Fitch | Moody's | S&P | PACRA | JCR-VIS | ECA scores |
|---------------|-----------|----------|----------|-------|---------|------------|
| I | AAA | Aaa | AAA | AAA | AAA | 0 |
| | AA+ | Aal | AA+ | AA+ | AA+ | I |
| | AA | Aa2 | AA | AA | AA | |
| | AA- | Aa3 | AA- | AA- | AA- | |
| 2 | A+ | AI | A+ | A+ | A+ | 2 |
| | А | A2 | Α | А | А | |
| | A- | A3 | A- | A- | A- | |
| 3 | BBB+ | Baa I | BBB+ | BBB+ | BBB+ | 3 |
| | BBB | Baa2 | BBB | BBB | BBB | |
| | BBB- | Baa3 | BBB- | BBB- | BBB- | |
| 4 | BB+ | Bal | BB+ | BB+ | BB+ | 4 |
| | BB | Ba2 | BB | BB | BB | |
| | BB- | Ba3 | BB- | BB- | BB- | |
| 5 | B+ | BI | B+ | B+ | B+ | 5 |
| | В | B2 | В | В | В | 6 |
| | В- | B3 | В- | В- | В- | |
| 6 | CCC+ and | Caal and | CCC+ and | CCC | CCC | 7 |
| | below | below | below | CC | CC | |
| | | CC | | С | С | |
| | | | | D | D | |

Long-Term Rating Grades Mapping

Short-Term Rating Grades Mapping

| SBP Rating grade | Fitch | Moody's | S&P | PACRA | JCR-VIS |
|------------------|--------|---------|--------|--------|---------|
| SI | FI | P-I | A-1+ | A-I+ | A-1+ |
| | | | A-I | A-I | A-I |
| S2 | F2 | P-2 | A-2 | A-2 | A-2 |
| S3 | F3 | P-3 | A-3 | A-3 | A-3 |
| S4 | Others | Others | Others | Others | Others |

The Group has issued specific rating / risk weighing exposures and entity rating for rating / risk weighing claims against specific counter parties. Both short and long term ratings have been used for corresponding short and long term exposures.

Types of exposures and ECAI's used

The following table illustrates the approved External Credit Assessment Institution (ECAI) whose rating are being utilised by the Group with respect to material categories of exposure:

Types of exposures and ECAI's used

| | | 201 | 8 | | |
|-----------------|-------|---------|-----|-------|--------------------|
| Exposures | Fitch | Moody's | S&P | PACRA | JCR-VIS |
| Corporate | - | - | - | Yes | Yes |
| Banks | Yes | Yes | Yes | Yes | Yes |
| Sovereigns | - | - | - | - | - |
| SME's | - | - | - | - | - |
| Securitizations | - | - | - | - | - |
| Others | - | - | - | Yes | Yes |
| | | | | | ANNUAL REPORT 2018 |





Committed to you

| | | | 2018 | | | 2017 | |
|----------------|---------|------------|------------------|---------------|-------------|------------------|---------------|
| Exposure | Rating | Amount | Deduction CRM | Net Amount | Amount | Deduction CRM | Net Amount |
| | | | | (Rupe | es in '000) | | |
| Corporate | 20% | 1,102,812 | 147,919 | 954,893 | 4,029,476 | 7,675 | 4,021,801 |
| | 50% | 2,952,404 | - | 2,952,404 | 4,542,608 | 867,434 | 3,675,174 |
| | 100% | 770,919 | 172,300 | 598,619 | 775,872 | 581,249 | 194,623 |
| | unrated | 22,457,869 | 3,970,919 | 18,486,950 | 36,442,500 | 7,801,149 | 28,641,351 |
| | 125% | 9,387,662 | 672,840 | 8,714,822 | 20,213,597 | 1,621,114 | 18,592,483 |
| Retail | 75% | 6,757,938 | 677,609 | 6,080,329 | 12,717,681 | 1,153,522 | ,564, 59 |
| Past due Ioan | 150% | 9,161,526 | 561,590 | 8,599,936 | 857,052 | - | 857,052 |
| | 100% | 2,754,417 | 208,867 | 2,545,550 | 671,903 | - | 671,903 |
| | 50% | 2,653,102 | 215,559 | 2,437,543 | 627,614 | - | 627,614 |
| Bank | 20% | 2,090,995 | - | 2,090,995 | 15,535,497 | 3,734,980 | 11,800,517 |
| | 50% | 281,155 | - | 281,155 | 483,748 | - | 483,748 |
| | 100% | - | - | - | 243,392 | - | 243,392 |
| | 150% | 46,314 | - | 46,314 | 553,201 | - | 553,201 |
| | unrated | 1,209,724 | - | 1,209,724 | 1,002,410 | - | 1,002,410 |
| Sovereign etc. | 0% | 5,561,405 | - | 5,561,405 | 13,666,985 | - | 13,666,985 |
| Others | 0% | - | - | - | - | - | - |
| | 35% | 3,264,727 | - | 3,264,727 | 2,903,572 | 9,900 | 2,893,672 |
| | 50% | - | - | - | - | - | - |
| | 100% | 16,921,571 | - | 16,921,571 | 18,002,955 | - | 18,002,955 |
| | 150% | - | - | - | 13,475 | - | 13,475 |
| | 250% | - | - | - | 520,804 | - | 520,804 |
| | | 87,374,540 | 6,627,603 | 80,746,937 | 133,804,342 | 15,777,023 | 118,027,319 |

43.1.1 Credit Risk: Disclosures with respect to Credit Risk Mitigation for standardized approach

The Group has adopted the comprehensive approach of Credit Risk Mitigation for the Banking Book. Since the trading book of the Group only comprises equity investments; therefore no Credit Risk Mitigation benefit is taken in the trading book. In instances where the Group's exposure on an obligor is secured by collateral that confirms with the eligibility criteria under the comprehensive Approach of CRM, then the Group reduces its exposure under that particular transaction by taking into account the risk mitigating effect of the collateral for the calculation of capital requirement.

The Group accepts cash, lien on deposits, government securities and eligible financial instruments etc. under the comprehensive approach of Credit Risk Mitigation. The Group has in place detailed guidelines with respect to valuation and management of various collateral types. In order to obtain the credit risk mitigation benefit, the Group uses realizable value of eligible collaterals to the extent of outstanding exposure.

| 43.1.2 Lendings to financial institutions | Gross lendings | | Non-performing lendings | | Provision held | |
|---|----------------|------------|----------------------------|-------|----------------|------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | | (Rupees in | '000) | | |
| Credit risk by public / private sector | | | | | | |
| Public / Government | - | 4,727,965 | - | - | - | - |
| Private | - | 5,943,038 | - | - | - | - |
| | - | 10,671,003 | - | - | - | - |
| 218 S ANNUAL REPORT 2018 | | | | | | |

Summit S Bank

Committed to you

43.1.3 Investment in debt securities

| 3 Investment in debt securities | Gross In | Gross Investments | | rforming tments | Provision held | |
|---|-----------|-------------------|-----------|--------------------|----------------|--------------------|
| | 2018 | 2017 | 2018 | 2017 (Restated) | 2018 | 2017 (Restated) |
| | | | (Rupees | in '000) | | |
| Credit risk by industry sector | | | | | | |
| Textile | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| Chemical and Pharmaceuticals | 499,586 | 815,936 | 499,586 | 499,586 | 499,586 | 499,586 |
| Sugar | 289,965 | 289,965 | - | - | - | - |
| Electronics and electrical appliances | 12,500 | 62,500 | - | - | - | - |
| Power (electricity), Gas, Water, Sanitary | 189,569 | 876,777 | - | - | - | - |
| Financial | 18,807 | 18,807 | 18,807 | 18,807 | 18,807 | 18,807 |
| Services | 803,641 | 803,641 | 803,641 | 803,641 | 490,107 | 290,819 |
| Others | - | 450,315 | - | - | - | - |
| | 2,014,068 | 3,517,941 | 1,522,034 | 1,522,034 | 1,208,500 | 1,009,212 |
| Credit risk by public / private sector | | | | | | |
| Public / Government | - | - | - | - | - | - |
| Private | 2,014,068 | 3,517,941 | 1,522,034 | 1,522,034 | 1,208,500 | 1,009,212 |
| | 2,014,068 | 3,517,941 | 1,522,034 | 1,522,034 | 1,208,500 | 1,009,212 |

43.1.4 Advances

| 4 Advances | Gross a | dvances | | erforming ances | Provision held | |
|--|------------|------------|------------|--------------------|----------------|--------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 (Restated) |
| | | | (Rupees | in '000) | | |
| Credit risk by industry sector | | | | | | |
| Agriculture, Forestry, Hunting and Fishing | 609,228 | 900,256 | 488,298 | 2,581 | 351 | 2,581 |
| Automobile and transportation equipment | 1,259,964 | 1,853,738 | 912,656 | 923,268 | 728,609 | 715,987 |
| Banaspati and allied industries | 345,107 | 609,446 | 141,431 | 159,944 | 126,023 | 138,288 |
| Carpet | 42,648 | 47,595 | 38,458 | 39,645 | 38,458 | 38,458 |
| Cement | 756,709 | 841,114 | 329,169 | 329,169 | 329,169 | 329,169 |
| Chemical and Pharmaceuticals | 2,085,661 | 1,916,049 | 336,897 | 162,322 | 106,774 | 106,099 |
| Construction | 3,173,425 | 3,852,515 | 1,246,241 | 717,065 | 531,309 | 575,625 |
| Dairy and poultry | 119,114 | 103,419 | 999 | 1,418 | 999 | 1,418 |
| Education | 298,439 | 579,620 | 34,394 | 37,726 | 29,793 | 32,726 |
| Electronics and electrical appliances | 2,468,288 | 2,503,232 | 352,550 | 86,964 | 97,092 | 86,964 |
| Exports/Imports | 6,461,972 | 7,645,122 | 1,736,111 | 483,347 | 1,120,067 | 480,175 |
| Financial | 3,885,688 | 4,632,717 | 2,793,412 | 658,323 | 1,232,275 | 658,323 |
| Food, tobacco and beverages | 3,207,167 | 5,229,510 | 740,435 | 601,396 | 578,069 | 570,349 |
| Footwear and Leather garments | 526,740 | 535,524 | 48,308 | 47,303 | 46,923 | 45,234 |
| Furniture and allied products | 419,151 | 482,156 | 150,803 | 162,155 | 125,051 | 123,527 |
| Glass and ceramics | 57,660 | 132,660 | 57,660 | 54,460 | 54,460 | 54,460 |
| Health care | 323,704 | 359,795 | 115,153 | 113,244 | 115,153 | 105,118 |
| Hotels | 329,545 | 727,982 | 162,058 | 154,704 | 160,709 | 154,704 |
| Individuals | 5,811,621 | 6,506,445 | 266,940 | 402,754 | 167,434 | 122,186 |
| Mining and Quarrying | 1,997,882 | 2,428,011 | 1,922,670 | 4,670 | 405,872 | 4,670 |
| Miscellaneous manufacturing | 1,385,469 | 1,410,220 | 188,197 | 118,686 | 117,479 | 104,936 |
| Printing, publishing and allied industries | 108,462 | 120,093 | 30,152 | 28,018 | 27,277 | 27,643 |
| Paper and allied products | 42,544 | 180,506 | 6,803 | 22,774 | 6,803 | 22,774 |
| Power (electricity), Gas, Water, Sanitary | 2,073,624 | 5,250,541 | 1,664,372 | 1,077,592 | 1,003,612 | 1,041,245 |
| Services | 4,426,765 | 4,503,780 | 1,242,178 | 597,686 | 528,147 | 473,407 |
| Steel and engineering | 3,666,727 | 4,101,660 | 1,225,542 | 264,591 | 373,616 | 230,180 |
| Sugar | 9,796,573 | 10,916,070 | 8,875,325 | 1,634,623 | 5,276,199 | 1,214,673 |
| Textile | 13,412,899 | 14,684,686 | 4,359,460 | 4,442,514 | 4,263,873 | 4,414,157 |
| Transport, Storage and Communication | 2,009,556 | 2,614,431 | 638,593 | 215,184 | 332,356 | 183,955 |
| Wholesale and Retail Trade | 6,101,976 | 7,817,713 | 2,209,458 | 1,952,809 | 1,654,807 | 2,546,600 |
| Others | 5,592,147 | 6,045,488 | 3,756,986 | 1,568,649 | 1,923,905 | 303,383 |
| | 82,796,455 | 99,532,094 | 36,071,709 | 17,065,584 | 21,502,664 | 14,909,014 |

ANNUAL REPORT 2018



| | Gross a | Gross advances | | Non-performing advances | | on held |
|--|------------|----------------|------------|----------------------------|------------|--------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 (Restated) |
| Credit risk by public / private sector | | | (Rupees | in '000) | | |
| Public / Government | - | 986,018 | - | - | - | - |
| Private | 82,796,455 | 98,546,076 | 36,071,709 | 17,065,584 | 21,502,664 | 14,909,014 |
| | 82,796,455 | 99,532,094 | 36,071,709 | 17,065,584 | 21,502,664 | 14,909,014 |

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43.1.5 Contingencies and Commitments

| Credit risk by industry sector | | (Restated) |
|---|------------|-------------|
| Credit risk by industry sector | unees | s in '000) |
| | - | • |
| | ,051 | 425,318 |
| | 5,033 | 1,052,059 |
| • |),480 | |
| Carpet | 454 | 132,840 |
| | 3,668 | 455,082 |
| | 1,932 | 1,501,148 |
| | 3,240 | |
| | 7,508 | |
| | 5,153 | |
| | 7,148 | |
| Electronics and electrical appliances I,019 | 9,924 | 1,619,506 |
| Exports/Imports 2,759 | 9,625 | 7,378,940 |
| Financial 17,427 | 7,007 | 55,126,015 |
| Food, tobacco and beverages 502 | 2,111 | 4,196,806 |
| Footwear and Leather garments 200 | 5,349 | 175,274 |
| | 9,223 | |
| Glass and ceramics | 2,975 | 17,222 |
| Health care 210 |),975 | 341,466 |
| Hotels IO2 | 2,498 | 97,187 |
| Individuals 3,390 |),089 | 3,871,671 |
| Mining and Quarrying | 1 | 635,001 |
| Miscellaneous manufacturing I,514 | 1,099 | 961,327 |
| Others 3,294 | 1,884 | 123,711 |
| Printing, publishing and allied industries 48 | 3,458 | 133,748 |
| | 3,019 | 1,031,827 |
| | ,610 | 9,826,258 |
| Services 10,78 | | |
| | 5,558 | 81,669 |
| | ,733 | |
| | í, I 20 | |
| , | 7,219 | |
| | , 3,215 | 4,610,606 |
| 62,830 |),744 | 123,740,685 |
| Credit risk by public / private sector | | |
| <i>, , , , , , , , , ,</i> | 8,173 | 14,608,761 |
| Private 58,397 | | 109,131,924 |
| 62,830 |),744 | 123,740,685 |



43.1.6 Concentration of Advances

The Group top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 17,280.520 million (2017: Rs. 21,338.836 million) are as follows:

| | 2018 | 2017 |
|----------------------|-------------------------|-------------------------|
| | (Rupees | in '000) |
| Funded Non Funded | 3,387,69 3,892,829 | 15,449,883 5,888,953 |
| Total Exposure | 17,280,520 | 21,338,836 |

The sanctioned limits against these top 10 exposures aggregated to Rs. 19,333.306 million (2017: Rs. 25,599.957 million).

| | 2 | 018 | 2017 | |
|---------------------------------|-----------|-------------------|------------|-------------------|
| | Amount | Provision held | Amount | Provision held |
| Total funded classified therein | | (Rupee | s in '000) | |
| - OAEM | - | - | - | - |
| - Substandard | 3,242,481 | 401,202 | - | - |
| - Doubtful | 2,100,000 | 376,516 | - | - |
| - Loss | - | - | - | - |
| Total | 5,342,481 | 777,718 | | |
| IOLAI | 5,342,401 | ///,/10 | - | - |

43.1.7 Advances - Province / Region-wise Disbursement and Utilization

| | | | | 20 | 18 | | |
|--------------------------------|---|------------|-------------|-----------------------|-------------|-----------|-----------------------------------|
| | | | | Utiliz | zation | | |
| | Disbursements | Punjab | Sindh | KPK including FATA | Balochistan | Islamabad | AJK including Gilgit-Baltistan |
| Province / Region | | | | (Rupees in '000 |) | | |
| Punjab | 85,449,446 | 85,319,253 | 26,366 | 7,206 | - | 96,621 | - |
| Sindh | 200,355,690 | - | 200,355,690 | - | - | - | - |
| KPK including FATA | 154,085 | - | - | 154,085 | - | - | - |
| Balochistan | 517,487 | - | - | - | 517,487 | - | - |
| Islamabad | 3,413,518 | - | - | - | - | 3,413,518 | - |
| AJK including Gilgit-Baltistan | 418,508 | - | - | - | - | - | 418,508 |
| Total | 290,308,734 | 85,319,253 | 200,382,056 | 161,291 | 517,487 | 3,510,139 | 418,508 |
| | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,, | ,,, | , | , | .,, | |

| | | | | 20 | 17 | | |
|--------------------------------|---------------|------------|-------------|-----------------------|-------------|-----------|-----------------------------------|
| | | | | Utili | zation | | |
| | Disbursements | Punjab | Sindh | KPK including FATA | Balochistan | Islamabad | AJK including Gilgit-Baltistan |
| Province / Region | | | | (Rupees in '000 |)) | | |
| Punjab | 99,204,216 | 98,951,290 | 52,194 | 8.397 | | 192,335 | |
| Sindh | 295,576,633 | | 295,576,633 | | - | - | _ |
| KPK including FATA | 243.901 | - | - | 243.901 | - | - | - |
| Balochistan | 193,296 | - | - | - | 193,296 | - | - |
| Islamabad | 5,339,777 | - | - | - | - | 5,339,777 | - |
| AJK including Gilgit-Baltistan | 384,539 | - | - | - | - | - | 384,539 |
| Total | 400,942,362 | 98,951,290 | 295,628,827 | 252,298 | 193,296 | 5,532,112 | 384,539 |



43.2 Market Risk

Market risk is the risk that the value of on-balance sheet and off-balance sheet exposures of the Group will be adversely affected by movements in market rates or prices such as interest rates, foreign exchange rates equity prices and / or commodity prices resulting in a loss to earnings and capital. Market risks arise generally from trading activities, open foreign currency positions, holding common equity and other products. All such instruments and transactions are exposed to general and specific market movements.

The Group seeks to mitigate market risk by employing strategies that correlate price, rate and spread movements of its earning assets, liabilities and trading activities. Treasury front office and market risk management / treasury middle office perform market risk management activities within the Group.

43.2.1 Balance sheet split by trading and banking books

| | | 2018 | | 20 |) 7 (Restate | d) |
|---------------------------------------|-----------------|-----------------|----------------|-----------------|-----------------|-------------|
| | Banking Book | Trading Book | Total | Banking Book | Trading Book | Total |
| | | | ······ (Rupees | in '000) | | |
| Cash and balances with treasury banks | 5,043,105 | - | 5,043,105 | 13,556,734 | - | 13,556,734 |
| Balances with other banks | 1,008,279 | - | 1,008,279 | 2,440,437 | - | 2,440,437 |
| Lendings to financial institutions | - | - | - | 10,671,003 | - | 10,671,003 |
| Investments | 1,122,931 | 17,884,842 | 19,007,773 | 1,360,318 | 93,372,471 | 94,732,789 |
| Advances | 61,246,803 | - | 61,246,803 | 84,592,830 | - | 84,592,830 |
| Fixed assets | 8,751,339 | - | 8,751,339 | 12,460,941 | - | 12,460,941 |
| Intangible assets | 209,418 | - | 209,418 | 253,540 | - | 253,540 |
| Deferred tax assets | 7,180,595 | - | 7,180,595 | 5,759,878 | - | 5,759,878 |
| Other assets | 12,150,539 | - | 12,150,539 | 9,042,149 | - | 9,042,149 |
| | 96,713,009 | 17,884,842 | 4,597,85 | 140,137,830 | 93,372,471 | 233,510,301 |

43.2.2 Foreign Exchange Risk

The Group has set the following objectives for managing the inherent risk on foreign currency exposures:

- Maximize profitability with minimum risk by keeping the exposure at desirable levels in view of strict compliance of regulatory / international standards and the Group's internal guidelines.
- Manage appropriate maturity mismatch gaps.
- Identify warning and stress zones for mismatch gaps.
- Usage of different tools to manage the inherent risk of product and market, such as compliance of credit limit, monitoring of foreign exchange exposure limit, review of mark to market portfolio and safe settlement, etc.

Foreign exchange risk represents exposures to changes in the values of current holdings and future cash flows denominated in foreign currencies. The potential for loss arises from the process of revaluing foreign currency positions in rupee terms. The Group's foreign exchange risk is presently limited to future cash flows in foreign currencies arising from foreign exchange transactions and translation of net open position in foreign currencies. The Group is carefully monitoring the net foreign currency exposure as well as utilizing the currency swap and forward contract to hedge the related exposure.

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| | | 20 | 18 | | | 2017 (R | estated) | |
|---|-------------------------------|------------------------------------|----------------------------|-------------------------------------|-------------------------------|------------------------------------|----------------------------|-------------------------------------|
| | Foreign Currency Assets | Foreign Currency Liabilities | Off-balance sheet items | Net Foreign Currency exposure | Foreign Currency Assets | Foreign Currency Liabilities | Off-balance sheet items | Net Foreign Currency exposure |
| | | | | ······ (Rupee | s in '000) | | | |
| United States Dollar Great Britain Pound Sterling | 3,936,026 28,721 | 5,565,469 522,489 | 1,678,239 508,617 | 48,795 14,850 | 7,711,903 211,544 | 8,078,953 875,071 | 274,530 647,347 | (92,520) (16,180) |
| Euro | 145,381 | 509,823 | 322,981 | (41,461) | 205,751 | 482,715 | 259,260 | (17,704) |
| Japanese Yen | 2,975 | - | - | 2,975 | 18,599 | 11,293 | - | 7,306 |
| Other currencies | 169,694 | 15,740 | (15,202) | 138,752 | 259,596 | 37,407 | - | 222,189 |
| | 4,282,797 | 6,613,521 | 2,494,635 | 163,911 | 8,407,393 | 9,485,439 | 1,181,137 | 103,091 |
| | | | | 201 | 8 | | 2017 | |
| | | | Bar | nking 1 | Frading | Ban | king Tra | ading |
| | | | B | ook | Book | Bo | ok B | ook |
| Impact of 1% change in for | reign exchan | ge rates o | n: | | (Rupe | es in '00 | 0) | |
| - Profit and loss account - Other comprehensive in | come | | (23,3 | 307) - | 44,338 - | (15 | ,546) - | 13,996 - |

43.2.3 Equity position Risk

Equity position risk is the risk that the fair value of financial instruments will fluctuate due to changes in the prices of individual stocks or the level of equity indices. The Group's equity book comprises of held for trading (HFT) and available for sale (AFS) portfolios. The objective of the HFT portfolio is to make short-term capital gains, whilst the AFS portfolio is maintained with a medium term view of earning both capital gains and dividend income. Policies and procedures have been developed to provide guidelines on the risk and their mitigants, limits and related controls for the equity portfolio of the Group.

| | 2018 | | 20 | 17 |
|---|---------------|-------|----------|---------|
| | Banking Tradi | ing | Banking | Trading |
| Impact of 5% change in equity prices on | Book Boo | k | Book | Book |
| impact of 5% change in equity prices on | | ipees | in '000) | |
| - Profit and loss account | - 33,4 | 96 | - | 11,328 |
| - Other comprehensive income | - 56,3 | 97 | - | 97,227 |

43.2.4 Interest Rate Risk

Interest rate risk is the risk that fair value of a financial instrument will fluctuate as a result of changes in interest rates, including changes in the shape of yield curves. Interest rate risk is inherent in many of the Group's businesses and arises from mismatches between the contractual maturities or the re-pricing of on and off-balance sheet assets and liabilities. The interest rate sensitivity profile is prepared on a quarterly basis based on the re-pricing or contractual maturities of assets and liabilities.

Interest rate risk is monitored and managed by performing periodic gap analysis, sensitivity analysis and stress testing and taking appropriate actions where required.

| | 2 | 018 | 20 | 17 |
|---|---------|---------|----------|---------|
| | Banking | Trading | | U U |
| | Book | Book | Book | Book |
| Impact of 1% change in interest rates on: | | (Rupees | in '000) | |
| - Profit and loss account | 69,725 | - | 332,488 | - |
| - Other comprehensive income | - | 334,155 | - | 544,233 |



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| | | | | | ш | Exposed to Yield / Interest risk | eld / Intere | st risk | | | | Non-internet |
|---|------------------------------------|---------------------------------------|---------------------|---|-----------------------|----------------------------------|-----------------------------|----------------------|----------------------|----------------------|----------------------|-------------------------------------|
| | Effective Yield / Interest Rate | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 to Months to I Year | Over I to Over 2 to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10Years | Above I 0 Years | bearing financial instruments |
| | | | | | | (R) | (Rupees in '000) | (0 | | | | |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | | 5,043,105 | 125,904 | • | • | • | • | • | • | • | • | 4,917,201 |
| Balances with other banks | 0% to 8.10% | 1,008,279 | • | 439,520 | 113,172 | 55,545 | • | • | • | • | • | 400,042 |
| Lending to financial institutions | | • | • | • | • | • | • | • | • | • | • | 1 |
| Investments | 5.24% to 13.05% | 19,007,773 | • | 1,892,704 | 161,291 | 2,251,203 | 7,775,992 | 1,950,533 | 999,560 | 1,094,716 | 1,002,655 | 1,879,119 |
| Advances | 0% to 28% | 61,246,803 | 1,368,262 | 38,899,406 | 2,372,467 | 2,363,101 | 125,959 | 115,616 | 229,017 | 541,031 | 14,934,674 | 297,270 |
| Other assets | | 3,103,207 | • | • | • | • | • | • | | • | • | 3,103,207 |
| | | 89,409,167 | 1,494,166 | 1,494,166 41,231,630 | 2,646,930 | 4,669,849 | 7,901,951 | 2,066,149 | 1,228,577 | 1,635,747 | 1,635,747 15,937,329 | 10,596,839 |
| Liabilities | | | | | | | | | | | | |
| Bills payable | | 1,881,107 | • | • | • | • | • | • | • | • | | 1,881,107 |
| Borrowings | 1.00 % to 12.50% | 19,491,854 | 12.038.590 | 5.390.128 | 1.303.450 | • | • | 1.318 | 580,083 | 178.285 | • | • |
| Descrite and other secondate | Nº/ +- 11 2º/ | 94 E72 427 | 37 141 | 40 1 38 1 0E | 7 221 082 | 077 071 1 | E E 7 2 201 | 174 577 | 101 143 | 014 A70 | | 2.4 882 MAE |
| | | 100,010,40 | 57,141 | 40,130,170 | 2,00,1 25,2 | 1,100,007 | 140,620,6 | 170,021 | 101,143 | 204,470 | • | c00,c00,+c |
| Liabilities against assets subject to finance lease | | • | • | • | • | • | • | • | • | • | • | • |
| Subordinated debt | I 2.84% | 1,495,515 | • | • | • | 1,495,515 | • | • | • | • | • | • |
| Other liabilities | | 3,638,896 | • | • | • | • | • | • | • | • | • | 3,638,896 |
| | | 111,081,004 12,075,731 | 12,075,731 | 45,528,323 | 3,634,533 | 2,664,184 | 5,523,391 | 127,845 | 681,226 | 442,763 | • | 40,403,008 |
| On-balance sheet gap | | (21,671,837) (10,581,565) (4,296,693) | (10,581,565) | (4,296,693) | (987,603) | 2,005,665 | 2,378,560 | 1,938,304 | 547,351 | 1,192,984 | 15,937,329 | 15,937,329 (29,806,169) |
| Off-balance sheet financial instruments | nents | | | | | | | | | | | |
| Documentary credits and short-term trade-related transactions | +related transactions | • | • | • | • | • | • | • | • | • | • | • |
| Commitments in respect of: | | | | | | | | | | | | |
| - forward foreign exchange contracts | | 4,315,350 | 4,315,350 1,357,729 | 2,453,109 | 504,512 | • | • | • | • | • | • | • |
| Off-balance sheet gap | | 4,315,350 | 1,357,729 | 2,453,109 | 504,512 | • | • | • | • | • | • | • |
| | | | | | | | | | | | | |
| Total Yield/Interest Risk Sensitivity Gap | y Gap | | (9,223,836) | (9,223,836) (1,843,584) | (483,091) | 2,005,665 | 2,378,560 | 1,938,304 | 547,351 | 1,192,984 | 15,937,329 | 15,937,329 (29,806,169) |
| Cumulative Yield/Interest Risk Sensitivity Gap | nsitivity Gap | | (9,223,836) | (9,223,836) (11,067,420) (11,550,511) (9,544,846) (7,166,286) (5,227,982) (4,680,631) (3,487,647) 12,449,682 (17,356,487) | (11,550,511) | (9,544,846) | (7,166,286) | (5,227,982) | (4,680,631) | (3,487,647) | 12,449,682 | (17,356,487) |
| | | | | | | | | | | | | |

43.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

| | | | | | | 7017 | 2017 (Restated) | | | | | |
|---|------------------------------------|--------------|------------------------|-----------------------|-----------------------|----------------------------------|----------------------------------|----------------------|----------------------|-----------------------|--------------------|-------------------------------------|
| | | | | | ũ | posed to Y | Exposed to Yield / Interest risk | est risk | | | | Non-internet |
| | Effective Yield / Interest Rate | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 to Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10 Years | Above I 0 Years | bearing financial instruments |
| | | | | (Rupees in '000) | | R | upees in '0(| 00 | | | | |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | 0% to 0.37% | 13,556,734 | 1,095,616 | • | • | • | • | • | • | • | • | 12,461,118 |
| Balances with other banks | 1.20% to 3.77% | 2,440,437 | 128,073 | 386,460 | 89,990 | 44,167 | ' | • | | ' | • | 1,791,747 |
| Lending to financial institutions | 5.65% to 6.50% | 10,671,003 | 10,671,003 | ' | • | ' | ' | • | | ' | | • |
| Investments | 5.24% to 12.00% | 94,732,789 | 38,210,979 | 27,630,526 | 5,887,646 | 4,426,482 | 3,108,594 | 8,224,491 | 3,071,860 | 1,333,053 | 512,822 | 2,326,336 |
| Advances | 0.00 % to 28.00% | 84,592,830 | 2,519,928 | 72,247,909 | 2,440,447 | 2,741,507 | 122,546 | 122,546 | 245,093 | 612,732 | 3,125,293 | 414,829 |
| Other assets | | 3,566,025 | I | I | 1 | 1 | • | • | I | • | • | 3,566,025 |
| | | 209,559,818 | 52,625,599 100,264,895 | 100,264,895 | 8,418,083 | 7,212,156 | 3,231,140 | 8,347,037 | 3,316,953 | 1,945,785 | 3,638,115 | 20,560,055 |
| Liabilities | | | | | | | | | | | | |
| Bills payable | ı | 3,065,379 | • | • | • | - | - | - | • | - | - | 3,065,379 |
| Borrowings | 1.00 % to 5.85% | 67,307,766 | 40,936,272 | 24,895,916 | 1,316,978 | 50,000 | ' | ' | 108,600 | ' | ' | |
| Deposits and other accounts | 0.00% to 18.50% | 145,606,731 | 614,785 | 61,535,353 | 6,337,197 | 5,872,732 | 19,078,279 | 190,050 | 111,625 | 887,420 | 6,960 | 50,972,330 |
| Liabilities against assets subject to finance lease | ease - | • | • | • | • | • | • | • | • | • | • | • |
| Subordinated debt | 9.46% | 1,495,860 | ' | • | 1,495,860 | ' | ' | • | • | ' | • | |
| Other liabilities | | 4,893,755 | • | • | • | • | • | • | • | • | • | 4,893,755 |
| | | 222,369,491 | 41,551,057 | 86,431,269 | 9, 150,035 | 5,922,732 | 19,078,279 | 190,050 | 220,225 | 887,420 | 6,960 | 58,931,464 |
| On-balance sheet gap | | (12,809,673) | 11,074,542 | 13,833,626 | (731,952) | l,289,424 | (15,847,139) | 8, 156, 987 | 3,096,728 | 1,058,365 | 3,631,155 | (38,371,409) |
| Off-balance sheet financial instruments | ients | | | | | | | | | | | |
| Documentary credits and short-term trade-related transactions | related transactions | • | • | • | • | • | • | • | • | • | • | |
| Commitments in respect of: | | | | | | | | | | | | |
| - forward foreign exchange contracts | | 1,181,136 | (439,402) | 1,522,175 | 38,223 | 60,140 | | | | • | | - |
| Off-balance sheet gap | | 1,181,136 | (439,402) | 1,522,175 | 38,223 | 60,140 | | | | • | | |
| Total Yield/Interest Risk Sensitivity Gap | Gap | | 10,635,140 | 15,355,801 | (693,729) | l,349,564 | (15,847,139) | 8,156,987 | 3,096,728 | I,058,365 | 3,631,155 | (38,371,409) |
| Cumulative Yield/Interest Risk Sensitivity Gap | sitivity Gap | | 10,635,140 | 25,990,941 | 25,297,212 | 26,646,776 | 10,799,637 | 18,956,624 | 22,053,352 | 23,111,717 | 26,742,872 | (11,628,537) |

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Reconciliation of assets and liabilities exposed to yield / interest rate risk with total assets and liabilities

| | 2018 (Rupee | 2017 (Restated) s in '000) |
|---|----------------|----------------------------------|
| Total financial assets | 89,409,167 | 209,559,818 |
| Add: Non financial assets | | |
| Fixed assets | 8,751,339 | 12,460,941 |
| Intangible assets | 209,418 | 253,540 |
| Deferred tax assets | 7,180,595 | 5,759,878 |
| Other assets | 9,047,332 | 5,476,124 |
| Total assets as per statement of financial position | 114,597,851 | 233,510,301 |
| Total financial liabilities Add: Non financial liabilities | 111,081,004 | 222,369,491 |
| Other liabilities | 795,354 | 877,317 |
| Total liabilities as per statement of financial position | 111,876,358 | 223,246,808 |

43.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

Board Risk Management Committee oversees the implementation of operational risk management which is governed by the Operational Risk Management Policy and Procedures of the Group. In compliance with the regulatory guidelines, a separate unit is established within the Risk Management Division which is responsible for the implementation of the risk management framework across the Group.

In accordance with the Operational Risk policy and framework, various tools and techniques are being implemented to identify, assess, measure and control operational risk embedded in the exposures, products, systems and processes. These tools include collection of operational loss data, development and monitoring of Key Risk Indicators and Risk Control Self Assessment exercise.

The Group seeks to manage the operational risk from two perspectives, firstly by way of ensuring compliance of standard operating procedures including defined processes for prevention and detection of any fraud and forgery, and work place safety and security, secondly through contingency planning to ensure continuity of business. Policies and procedures covering all activities in Group are in place. Besides these, to ensure business continuity, the Group has implemented Business Continuity Plan (BCP) across the Group for which BCP and Disaster Recovery Tests are performed on a regular basis.

The Group maintains a system of internal controls designed to keep operational risk at appropriate levels, in view of the Group's financial strength and the characteristics of the activities and market in which it operates. These internal controls are periodically updated to conform to the industry best practices.

The Group implemented the Internal Control Guidelines issued by the State Bank of Pakistan and had sucessfully completed the road map issued with respect to internal controls over financial reporting. Moreover, a separate Internal Control Unit has been setup to continuously monitor the implementation of sound internal controls within the Group.



The Group has set up IT Security Division to manage IT security risk faced by the Group. The Group will continue to strengthen its cyber defense mechanism by utilising effective preventive and detective information security measure to counter evolving cyber challenges.

43.4 Liquidity Risk

Liquidity Risk is the risk that the Bank may be unable to meet its payment obligations as they become due, or to fund assets, at a reasonable cost, because of an inablity to liquidate assets, or to obtain adequate funding.

The liquidity risk policy of the Bank is formulated keeping in view State Bank guidelines on risk management and best market practice. The Bank's Asset and Liability Committee (ALCO) reviews the liquidity position on a periodic basis. Liquidity Management policy of the Bank aims to maintain adequate liquidity at all times and in all currencies under both normal and stress conditions, to meet our contractual and potential payment obligations without incurring additional and unacceptable cost to the business. Treasury is responsible for managing liquidity under the guidance of Asset and Liability Committee of the Bank.

The Bank maintains a portfolio of highly marketable assets i.e. Market Treasury Bills, Pakistan Investment Bonds and GoP Ijarah Sukuk, that can either be sold in the open market or funds can be arranged there against under repo arrangements. This is further supported by investments in short term securities. In line with its liquidity risk management policy, the Bank aims to maintain a cushion over and above the minimum statutory liquidity requirement prescribed by SBP for maintaining liquidity reserves to ensure continuity of cash flows.

The Bank uses liquidity gap ladder to assess the liquidity gaps and liquidity needs in different time buckets, under normal and stressed scenarios. Sources of liquidity are regularly reviewed / monitored by the Asset and Liability Committee (ALCO). The ALCO reviews the current economic situation, projected cash flows and asset / liability mix and approves strategy for managing appropriate liquidity. The liquidity risk management policy of the Bank encompasses liquidity contingency plan for actions to be taken in case of liquidity crises.

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| | | | | | | | R | 2018 | | | | | | |
|--|------------------------|-----------------------|------------------------------------|----------------------|-------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------------|-----------------------|----------------------|----------------------|-----------------|
| | Total | Upto I Day | Over I to 7 Days | Over 7 to 14 Days | Over 14 Days to I Month | Over I to 2 Months | Over 2 to 3 Months | Over 3 to 6 Months | Over 6 to 9 Months | Over 9 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 Years |
| | | | | | | | (Rupee | (Rupees in '000) | | | | | | |
| Assets | | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 5,043,105 | 4,386,921 | • | 2,200 | 14 | 84,482 | 2,094 | 139,002 | 68,003 | 1,684 | 329,358 | 7,545 | 6,031 | 15,771 |
| Balances with other banks | 1,008,279 | 492,407 | • | • | • | 347,155 | • | 113,172 | • | 55,545 | • | • | • | |
| Lending to financial institutions | • | • | • | • | • | • | • | • | • | • | • | • | • | |
| Investments | 19,007,773 | 10,103 | 98,001 | 77,735 | 155,470 | 310,941 | 1,688,041 | 1,128,583 | 1,778,155 | 535,441 | 7,914,591 | 1,987,441 | 1,073,378 | 2,249,893 |
| Advances | 61,246,803 | 2,746,402 | 116,748 | 333,163 | 5,134,817 | 4,450,902 | 3,585,311 | 7,928,017 | 7,175,062 | 3,476,250 | 3,237,243 | 2,571,701 | 3,057,142 | 17,434,045 |
| Fixed assets | 8,751,339 | 1,251 | 7,509 | 8,760 | 20,023 | 37,544 | 37,544 | 112,631 | 112,631 | 515,152 | 456,780 | 456,780 | 780,480 | 6,204,254 |
| Intangible assets | 209,418 | | | 576 | 1,316 | 2,468 | 2,468 | 7,403 | 7,403 | 61,303 | 30,024 | 30,024 | 60,048 | 5,809 |
| Deferred tax assets | 7,180,595 | (3) | 4,973 | 4,970 | 9,609 | 19,549 | 451,212 | 55,568 | (14,893) | (15,719) | 402,229 | 1,893,539 | 3,683,654 | 685,907 |
| Other assets | 12,150,539 | 239,480 | 1,599,684 | 72,687 | 264,371 | 559,309 | 319,701 | 313,297 | 234,290 | 369,275 | 3,559,399 | 3,559,399 | 1,059,647 | |
| | 114,597,851 | 7,876,803 | 1,827,249 | 500,091 | 5,585,620 | 5,812,350 | 6,086,371 | 9,797,673 | 9,360,651 | 4,998,931 | 15,929,624 10,506,429 | 10,506,429 | 9,720,380 | 26,595,679 |
| Liabilities | | | | | | | | | | | | | | |
| Bills payable | 1,881,107 | 1,881,107 | | • | • | • | • | • | • | • | • | • | • | |
| Borrowings | 19,491,854 | | 10,683,190 | 2,000 | 1,353,400 | 4,936,728 | 453,400 | 1,297,100 | • | • | • | 1,318 | 580,083 | 178,285 |
| Deposits and other accounts | 84,573,632 | 84,573,632 73,569,300 | • | 36,900 | 241 | 1,416,781 | 35,119 | 2,331,083 | 1,140,421 | 28,248 | 5,523,391 | 126,527 | 101,143 | 264,478 |
| Liabilities against assets subject to | | | | | | | | | | | | | | |
| finance lease | • | • | • | • | • | • | • | • | • | • | • | • | • | |
| Subordinated debt | 1,495,515 | • | • | • | • | • | • | • | • | 1,495,515 | • | • | • | |
| Deferred tax liabilities | • | | • | • | • | • | • | • | • | • | • | • | • | |
| Other liabilities | 4,434,250 | 233,314 | 596,794 | 82,587 | 256,247 | 589,693 | 214,436 | 211,636 | 28,233 | 251,050 | 854,206 | 660,768 | 448,869 | 6,417 |
| | III,876,358 75,690,07I | 75,690,071 | 11,279,984 | 121,487 | I ,609,888 | 6,943,202 | 702,955 | 3,839,819 | I,I 68,654 | 1,774,813 | 6,377,597 | 788,613 | 1,130,095 | 449,180 |
| Net assets | 2,721,493 | (67,813,268 | 2,721,493 (67,813,268) (9,452,735) | 378,604 | 3,975,732 | (1,130,852) | 5,383,416 | 5,957,854 | 8,191,997 | 3,224,118 | 9,552,027 | 9,717,816 | 8,590,285 | 26,146,499 |
| Share capital | 20,500,194 | | | | | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | | | | | |
| Accumulated losses | (19,947,568) | | | | | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets | 2,593,910 | | | | | | | | | | | | | |
| | 2,721,493 | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |

| | | | | | | | 5 | 2017 (Restated) | ted) | | | | | |
|--|---------------|-------------------------|---------------------|----------------------|-------------------------------|-----------------------|--------------|-----------------------|-----------------------|-------------------------------|--|----------------------|----------------------|-----------------|
| | Total | Upto I Day | Over I to 7 Days | Over 7 to 14 Days | Over 14 Days to I Month | Over I to 2 Months | | Over 3 to 6 Months | Over 6 to 9 Months | Over 9 Months to I Year | Over I to Over 2 to 2 Years 3 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 Years |
| | | | | (Rupees in '000) | | | ····· (Rupee | (000' ni s | | | | | | |
| Assets | | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 13,556,734 | 10,309,526 | • | 30,911 | 26,329 | 165,517 | • | 590,026 | 527,388 | 19,394 | 1,776,286 | 17,695 | 10,393 | 83,269 |
| Balances with other banks | 2,440,437 | 1,919,820 | • | | | | 386,460 | 89,990 | • | 44,167 | | • | | |
| Lending to financial institutions | 10,671,003 | | 6,734,980 | | 3,936,023 | | | • | • | • | | • | | |
| Investments | 94,732,789 | 2,112 | 10,959,098 | 96,369 | 27,560,846 | 15,123,892 | 11,318,412 | 7,176,403 | 2,507,142 | 2,151,182 | 3,574,104 | 8,675,029 | 3,576,465 | 2,011,735 |
| Advances | 84,592,830 | 4,002,688 | 394,496 | 427,381 | 9,699,308 | 7,806,519 | 5,748,442 | 13,457,633 | 9,732,539 | 5,029,389 | 6,186,573 | 4,879,702 | 8,153,770 | 9,074,390 |
| Fixed assets | 12,460,941 | 1,412 | 8,474 | 9,887 | 22,599 | 42,372 | 42,372 | 127,117 | 127,117 | 5,020,373 | 515,531 | 515,531 | 897,984 | 5,130,172 |
| Intangible assets | 253,540 | 319 | 403 | 722 | 1,650 | 3,094 | 3,094 | 9,283 | 9,283 | 61,140 | 37,646 | 37,646 | 75,292 | 13,968 |
| Deferred tax assets | 5,759,878 | (95) | 13,074 | 13,073 | 25,553 | 51,809 | 52,634 | 79,85 | (16,319) | (20,149) | 165,480 | 1,559,915 | 2,787,133 | 947,919 |
| Other assets | 9,042,149 | 75,785 | 1,932,304 | 257,764 | 395,823 | 403,703 | 424,372 | 313,441 | 306,472 | 372,147 | 1,520,113 | 1,520,113 | 1,520,112 | ' |
| | 233,510,301 | 16,311,567 | 20,042,829 | 836,107 | 41,668,131 | 23,596,906 | 17,975,786 | 21,943,744 | 13,193,622 | 12,677,643 | 13,775,733 | 17,205,631 | 17,021,149 | 17,261,453 |
| Liabilities | | | | | | | | | | | | | | |
| Bills payable | 3,065,379 | 3,065,379 | • | • | • | • | • | • | • | • | • | • | • | |
| Borrowings | 67,307,766 | 674,181 | 40,198,207 | 11,744 | 52,140 | 12,520,020 | 12,375,896 | 1,316,978 | 50,000 | • | • | • | 108,600 | • |
| Deposits and other accounts | 145,606,731 | 145,606,731 110,729,942 | • | 332,000 | 282,786 | 1,777,741 | • | 6,337,197 | 5,664,432 | 208,300 | 19,078,279 | 190,050 | 111,625 | 894,379 |
| Liabilities against assets subject to | | | | | | | | | | | | | | |
| finance lease | • | • | • | • | | • | • | • | • | • | • | • | • | • |
| Subordinated debt | 1,495,860 | • | • | • | | • | • | • | • | 1,495,860 | • | • | • | • |
| Deferred tax liabilities | • | • | • | • | • | • | • | • | • | • | • | • | • | • |
| Other liabilities | 5,771,072 | 75,676 | 1,143,188 | 254,424 | 345,502 | 447,328 | 491,423 | 265,569 | 199,654 | 120,751 | 1,295,046 | 613,241 | 490,667 | 28,603 |
| | 223,246,808 | 223,246,808 114,545,178 | 41,341,395 | 598,168 | 680,428 | 14,745,089 | 12,867,319 | 7,919,744 | 5,914,086 | 1,824,911 | 20,373,325 | 803,291 | 710,892 | 922,982 |
| Net assets | 10,263,493 | (98,233,611) (21, | (21,298,566) | 237,939 | 40,987,703 | 8,851,817 | 5,108,467 | 14,024,000 | 7,279,536 | 10,852,732 | (6,597,592) | 16,402,340 | 16,310,257 | 16,338,471 |
| Share capital | 20,500,194 | | | | | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | | | | | |
| Accumulated losses | (11,337,838) | | | | | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets 1,526,180 | ets 1,526,180 | | | | | | | | | | | | | |
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ANNUAL REPORT 2018 5 229

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230

Maturity gaps of all assets and liabilities are based on contractual maturities. The maturity profile of certain non-contractual assets and liabilities is based on the behavioural study. The Bank has used VAR methodology which excludes 5% extreme volatilities thus leaving 95% confidence results.

| | | | | | | 2018 | | | | |
|---|--------------|-----------------|-----------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|-----------------------|--------------------|
| | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10 Years | above I 0 Years |
| | | | | | (Rupees | (000' ni : | | | | |
| Assets | | | - | | | | | | | |
| Cash and balances with treasury banks | 5,043,105 | 133,916 | 175,831 | 213,291 | 216,085 | 390,512 | 64,973 | 657,786 | 1,607,221 | 1,583,490 |
| Balances with other banks | 1,008,279 | 492,407 | 347,155 | 113,172 | 55,545 | • | • | • | • | • |
| Lending to financial institutions | • | • | • | • | • | • | • | • | • | • |
| Investments | 19,007,773 | 341,308 | 1,998,982 | 1,128,583 | 2,313,597 | 7,914,591 | 1,987,441 | 1,073,378 | 2,249,893 | • |
| Advances | 61,246,803 | 8,331,130 | 8,036,213 | 7,928,017 | 10,651,312 | 3,237,243 | 2,571,701 | 3,057,142 | 2,865,000 | 14,569,045 |
| Fixed assets | 8,751,339 | 37,543 | 75,087 | 112,631 | 627,783 | 456,780 | 456,780 | 780,480 | 900,657 | 5,303,598 |
| Intangible assets | 209,418 | 2,468 | 4,935 | 7,403 | 68,706 | 30,024 | 30,024 | 60,048 | 5,809 | • |
| Deferred tax assets | 7,180,595 | 19,548 | 470,761 | 55,568 | (30,612) | 402,229 | 1,893,539 | 3,683,654 | 1,632,890 | (946,982) |
| Other assets | 12,150,539 | 2,176,221 | 879,010 | 313,297 | 603,565 | 3,559,399 | 3,559,399 | 1,059,648 | • | • |
| | 114,597,851 | 11,534,541 | 11,987,974 | 9,871,962 | 14,505,981 | 15,990,778 | 10,563,857 | 10,372,136 | 9,261,470 | 20,509,151 |
| Liabilities | | | - | | | | | | | |
| Bills payable | 1,881,107 | 1,881,107 | • | • | • | • | • | • | • | • |
| Borrowings | 19,491,854 | 12,044,940 | 5,390,128 | 1,297,100 | • | • | 1,318 | 580,083 | 178,285 | • |
| Deposits and other accounts | 84,573,632 | 2,245,791 | 2,948,709 | 3,576,924 | 3,623,780 | 6,548,945 | 1,089,610 | 11,031,169 | 26,953,340 | 26,555,364 |
| Liabilities against assets subject to finance lease | | • | • | • | • | • | • | • | • | • |
| Subordinated debt | 1,495,515 | • | • | • | 1,495,515 | • | • | • | • | • |
| Deferred tax liabilities | • | • | • | • | • | • | • | • | • | • |
| Other liabilities | 4,434,250 | 1,168,942 | 804,129 | 211,636 | 279,283 | 854,206 | 660,768 | 448,869 | 6,417 | • |
| | 111,876,358 | 17,340,780 | 9,142,966 | 5,085,660 | 5,398,578 | 7,403,151 | 1,751,696 | 12,060,121 | 27,138,042 | 26,555,364 |
| Net assets | 2,721,493 | (5,806,239) | 2,845,008 | 4,786,302 | 9,107,403 | 8,587,627 | 8,812,161 | (1,687,985) | (17,876,572) | (6,046,213) |
| Share capital | 20,500,194 | | | | | | | | | |
| Reserves | (425,043) | | | | | | | | | |
| Accumulated losses | (19,947,568) | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets | 2,593,910 | | | | | | | | | |

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S ANNUAL REPORT 2018

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| | | | | | 2017 (R | 2017 (Restated) | | | | |
|---|--------------|-----------------|-----------------------|-----------------------|-------------------------------|----------------------|----------------------|----------------------|-----------------------|--------------------|
| | Total | Upto I Month | Over I to 3 Months | Over 3 to 6 Months | Over 6 Months to I Year | Over I to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10 Years | above I 0 Years |
| | | | | | (Rupees | | | | | |
| Assets | | | | | | | | | | |
| Cash and balances with treasury banks | 13,556,734 | 255,410 | 302,131 | 754,532 | 848,923 | 1,972,128 | 205,356 | 1,568,759 | 3,879,171 | 3,770,324 |
| Balances with other banks | 2,440,437 | 1,919,820 | 386,460 | 89,990 | 44,167 | • | • | • | • | • |
| Lending to financial institutions | 10,671,003 | 10,671,003 | • | • | • | | • | | • | • |
| Investments | 94,732,789 | 38,618,426 | 26,442,304 | 7,176,403 | 4,658,324 | 3,574,104 | 8,675,029 | 3,576,465 | 1,243,905 | 767,829 |
| Advances | 84,592,830 | 14,523,874 | 13,554,961 | 13,457,633 | 14,761,927 | 6,186,573 | 4,879,702 | 8,153,770 | 5,425,946 | 3,648,444 |
| Fixed assets | 12,460,941 | 42,373 | 84,745 | 127,117 | 5,147,491 | 515,531 | 515,531 | 897,984 | 1,283,498 | 3,846,671 |
| Intangible assets | 253,540 | 3,093 | 6,188 | 9,283 | 70,423 | 37,646 | 37,646 | 75,292 | 13,969 | • |
| Deferred tax assets | 5,759,878 | 51,606 | 104,443 | 179,851 | (36,468) | 165,480 | 1,559,915 | 2,787,133 | 1,278,541 | (330,623) |
| Other assets | 9,042,149 | 2,661,675 | 828,075 | 313,441 | 678,619 | 1,520,113 | 1,520,113 | 1,520,113 | • | • |
| | 233,510,301 | 68,747,280 | 41,709,307 | 22,108,250 | 26,173,406 | 13,971,575 | 17,393,292 | 18,579,516 | 13,125,030 | 11,702,645 |
| Liabilities | | - | | | | | | | | |
| Bills payable | 3,065,379 | 3,065,379 | • | • | • | • | • | • | • | • |
| Borrowings | 67,307,766 | 40,936,272 | 24,895,916 | 1,316,978 | 50,000 | • | • | 108,600 | • | • |
| Deposits and other accounts | 145,606,731 | 2,743,233 | 3,245,051 | 8,104,090 | 9,117,894 | 21, 181, 736 | 2,205,635 | 16,849,333 | 41,664,417 | 40,495,342 |
| Liabilities against assets subject to finance lease | I | ı | • | • | • | ' | • | • | • | • |
| Subordinated debt | 1,495,860 | • | • | • | 1,495,860 | • | • | • | • | • |
| Deferred tax liabilities | ' | ' | ' | • | ' | ' | ' | ' | ' | • |
| Other liabilities | 5,771,072 | 1,818,790 | 938,751 | 265,569 | 320,405 | 1,295,046 | 613,241 | 490,667 | 28,603 | |
| | 223,246,808 | 48,563,674 | 29,079,718 | 9,686,637 | 10,984,159 | 22,476,782 | 2,818,876 | 17,448,600 | 41,693,020 | 40,495,342 |
| Net assets | 10,263,493 | 20,183,606 | 12,629,589 | 12,421,613 | 15,189,247 | (8,505,207) | 14,574,416 | 1,130,916 | (28,567,990) | (28,792,697) |
| Share capital | 20.500.194 | | | | | | | | | |
| Roservos | (475,043) | | | | | | | | | |
| | (0+0,02+) | | | | | | | | | |
| Accumulated losses | (11,337,838) | | | | | | | | | |
| Surplus / (deficit) on revaluation of assets | 1,526,180 | | | | | | | | | |
| | | | | | | | | | | |

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ANNUAL REPORT 2018 5 231

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43.5 Derivative Risk

The policy guidelines for taking derivative exposures are approved by the Board of Directors (BOD). Group's Asset and Liability Committee (ALCO) is responsible for reviewing and managing associated risks of the transactions.

The overall responsibility for managing derivatives and sustaining profitability lies with the treasury front office/ Head of Treasury. Treasury Middle Office (TMO) / market risk management function of the Group is responsible for monitoring the risk exposure and for analysis of present and potential risk factors arising from the same. The TMO also monitors associated risks in line with the Board of Directors' approved limits / policies and coordinates with the business for necessary approvals of the derivatives risk limits and also produces necessary reports/ analysis as may be required.

44. **RESTATEMENT**

During the year, the Group has identified an additional provision charge against a non-performing loan and an investment amounting to Rs. 929.814 million (net of tax Rs. 604.379 million) and Rs. 290.819 million (net of tax Rs. 189.032 million) respectively that needs to be incorporated in the annual results for the financial year ended December 31, 2017 for better presentation. Accordingly, in compliance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors', this amount has been accounted for by restating the comparative consolidated financial statements as at December 31, 2017 would have been higher by Rs. 290.819 million and Rs. 929.814 million respectively while accumulated losses and deferred tax assets as at December 31, 2017 would have been lower by Rs. 793.411 million and Rs. 427.222 million respectively. Loss per share for the year ended December 31, 2017 is Re. 0.35 per share higher as a result of this restatement.

45. CORRESPONDING FIGURES

Corresponding figures' have been re-classified, wherever necessary for the purposes of comparison.

46. DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorised for issue on September 18, 2020 by the Board of Directors of the Group.



Chief Financial Officer

Director

Director

Director

232 S ANNUAL REPORT 2018

Annexure - I

STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF RUPEES FIVE HUNDRED THOUSAND OR ABOVE PROVIDED DURING THE YEAR ENDED DECEMEBR 31, 2018

| | | Normal N | | Outstandir | ng Liabilities | Outstanding Liabilities as at January 01, 2018 | y 01, 2018 | | Interest/ | Other | |
|-------|--|---|--|------------|-----------------------|--|------------------|--------------------------|-------------------------------------|---------------------------------|--------------------|
| S.No. | . Name and address of the borrower | individuals/partners/ directors (with CNIC No.) | Father's/Husband's name | Principal | Interest / Mark-up | Other than Interest / Mark-up | Total (5+6+7) | Principal written-off | Mark-up written- off / waived | financial relief provided | Total (9+10+11) |
| - | 2 | 3 | 4 | S | 6 | 7 | 8 | 6 | 0 | = | 12 |
| | | | | | | | (Rupees | in '000) | (Rupees in '000) | | |
| _ | Anmol Textile, 2nd Floor 15 Shahjamal, Lahore | I - Sheikh Niaz Anjum (35202-2536282-9) 2-Muhammad Ali (35202-1786443-9) 3-Sheikh Qaiser Ali (35202-8016877-5) | I. Sh Mubarik Ali Shah 2. Sh Akhtar Ali Shah 3. Muhammad Aslam | 50,000 | 20,554 | | 70,554 | 17,700 | 20,554 | | 38,254 |
| 2 | Hashmat Oil Mills Chowk Nagh Shah Opp Shell Petrol Pump Multan | Muhammad Asghar; (36303-0960319-9) | Dildar Muhammad | 18,888 | 5,377 | | 24,265 | 3,877 | 5,377 | | 9,254 |
| ĸ | Tahir Fazil 45 Mehboob Building, Commercial Zone, Liberty Merket, Lhr | Tahir Fazil; (35202-8918855-3) | Chaudhary Muhammad Fazil | 9,996 | 4,052 | | I4,048 | 1,867 | 4,052 | | 5,919 |
| 4 | Ansar Bhatti Agri Mall Zari Markaz 46 Ada Sargodha | Ansar Bhatti (38403-4590456-5) | Akbar Ali | 11,059 | | | 11,059 | 3,341 | • | | 3,341 |
| ъ | Liaquat Ali ; Imam Bargah Road, H. No. 2B-6836, Mohallah Pirwadahi, Bangash Colony, Rawalpindi. | Liaquat Ali (37405-6337098-5) | Ali Muhammad | 3,643 | 734 | ı | 4,377 | 1,194 | 704 | | I,898 |
| 9 | Alhafeez Interservices ; House No. 564, Sector 33-E, Korangi No. 2-1/2, Karachi | Mrs. Fehmeeda Bano; (42201-1060767-2) | Muhammad Haroon | 1,150 | 453 | | I,603 | 1,000 | 453 | | I,453 |
| 7 | Waqar Ali Khan ; H.No. 1855, PT, Bilal Town, Malikpura, P.O. Nishtrabad, Peshawar: | Waqar Ali Khan (135-63-014551) | Abdul Qayum Khan | 1,697 | | | 1,697 | 1,11 | • | | 1,111 |
| œ | Rasheed Sons; Block G, Flat No. 5, F-6 Markaz, Islamabad | Muhammad Afzal Goreja (61101-1999594-5) | Haji Abdul Rasheed | 2,500 | 294 | | 2,794 | 200 | 694 | | 894 |
| 6 | SYED HABIB UR REHMAN AUTO CLUB 315 FEROZPUR ROAD LHR | SYED HABIB UR REHMAN (35202-0317712-9) | SYED AZIZ UR REHMAN | 1,000 | 455 | | I,455 | 313 | 455 | | 768 |
| 2 | KASHIF PERVEZ 3RDFLOOR62- COMM AREA MAIN BOULEVARD CAVALRY GROUND | KASHIF PERVEZ (35201-5113920-9) | PERVAIZ AKHTAR CHAUDHRY | 497 | 556 | | I,053 | 137 | 556 | | 693 |
| = | SUHAIL YAQOOB HOUSE NO 429 BLOCK 04 SECTOR B-I TOWN SHIP LAHORE | SUHAIL YAQOOB (35202-1874671-1) | MUHAMMAD YAQOOB KHAN | 599 | 533 | | I,I32 | 129 | 533 | | 662 |
| 12 | MUHAMMAD RIAZ ST # I RAIZAHMAD RD AKHRI MINT STOP G.T RD LAHORE | MUHAMMAD RIAZ (35201-3525267-3) | MUHAMMAD MUSHTAQ | 481 | 466 | | 947 | Ξ | 466 | | 577 |
| | | | Total | 101,510 | 33,474 | | 134,984 | 30,980 | 33,844 | • | 64,824 |

Summit S Bank

Committed to you



ISLAMIC BANKING BUSINESS

The Bank commenced its Islamic Banking Operations in Pakistan on March 07, 2014 and is operating with 14 (December 31, 2017: 14) Islamic banking branches and 35 (December 31, 2017: 35) Islamic banking windows at the end of the year.

STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2018

| Note | ASAI DECEMBER 31, 2018 | | 2018 | 2017 |
|--|--|------|------------|-------------|
| ASSETS 269,475 1,293,159 Balances with other banks 1 10,722,364 5,860,690 Due from financial institutions 1 10,722,364 5,860,690 Islamic financing and related assets - net 3 6,662,890 10,779,551 Fixed assets 3 6,662,890 10,779,551 150,740 Intangible assets 3 6,662,890 10,779,551 150,740 Due from Head Office 6,861 - - - Other assets 18,325,127 24,976,662 - - - Bills payable 125,319 212,856 -< | | Note | | |
| Balances with other banks 78,061 435,524 Due from financial institutions 1 10,722,364 5,936,023 Investments 2 - 5,860,690 Islamic financing and related assets - net 3 6,662,890 10,779,551 Fixed assets 121,507 150,740 150,740 Intangible assets 121,507 150,740 150,740 Due from Head Office - - - Other assets 463,969 520,975 520,975 Total Assets 18,325,127 24,976,662 LIABILITIES 18,325,127 24,976,662 Bills payable 125,319 212,856 Due to financial institutions 950,000 22,549,245 Due to financial institutions 950,000 22,549,245 Due to Head Office - - Subordinated debt - - Other liabilities 11,827,179 12,251 Other liabilities 1,66,99,322 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - < | ASSETS | Hote | (110)003 | |
| Balances with other banks 78,061 435,524 Due from financial institutions 1 10,722,364 5,936,023 Investments 2 - 5,860,690 Islamic financing and related assets - net 3 6,662,890 10,779,551 Fixed assets 121,507 150,740 150,740 Intangible assets 121,507 150,740 150,740 Due from Head Office - - - Other assets 463,969 520,975 520,975 Total Assets 18,325,127 24,976,662 LIABILITIES 18,325,127 24,976,662 Bills payable 125,319 212,856 Due to financial institutions 950,000 22,549,245 Due to financial institutions 950,000 22,549,245 Due to Head Office - - Subordinated debt - - Other liabilities 11,827,179 12,251 Other liabilities 1,66,99,322 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - < | Cash and balances with treasury banks | | 269,475 | 1,293,159 |
| Due from financial institutions I 10,722,364 5,936,023 Investments 2 - 5,860,690 Islamic financing and related assets - net 3 6,662,890 10,779,551 Fixed assets 121,507 150,740 Oute from Head Office - - - Other assets 18,325,127 24,976,662 - LIABILITIES 18,325,127 24,976,662 250,975 Due to financial institutions 125,319 950,000 22,549,245 Due to financial institutions 4 15,212,719 22,549,245 Due to financial institutions - - - Deferred tax liabilities - net - - - Other liabilities 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - Islamic Banking Fund 1,000,000 1,000,000 - Reserves - - - - Surplus on revaluation of assets - - - - Unappropriated/ Unremitted | | | | 435,524 |
| Islamic financing and related assets - net 3 6,662,890 10,779,551 Fixed assets 121,507 150,740 Due from Head Office - - Other assets 463,969 520,975 Total Assets 18,325,127 24,976,662 LIABILITIES 18,325,127 24,976,662 Bills payable 950,000 22,549,245 Due to financial institutions 950,000 22,549,245 Due to financial institutions 950,000 15,212,719 Due to flead Office - - Subordinated debt - - Deferred tax liabilities - net - 12,261 Other liabilities 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - Islamic Banking Fund 1,000,000 1,000,000 Reserves - - - Surplus on revaluation of assets - - - Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 541,772 - - | Due from financial institutions | 1 | | 5,936,023 |
| Fixed assets 121,507 150,740 Intangible assets 6,861 - Due from Head Office 463,969 520,975 Other assets 18,325,127 24,976,662 LIABILITIES 18,325,127 24,976,662 Bills payable 125,319 212,856 Due to financial institutions 950,000 15,212,719 Due to financial institutions 4 15,212,719 Due to Head Office - - Subordinated debt - - Deferred tax liabilities - net - 12,261 Other liabilities 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - Islamic Banking Fund 1,000,000 1,000,000 1,000,000 Reserves - - - - Surplus on revaluation of assets - - - - Unappropriated/ Unremitted profit 6 625,195 541,772 1,564,542 | Investments | 2 | - | 5,860,690 |
| Intangible assets 6,861 - Due from Head Office 463,969 520,975 Other assets 18,325,127 24,976,662 LIABILITIES 18,325,127 24,976,662 Bills payable 125,319 212,856 Due to financial institutions 4 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - - Deferred tax liabilities - net - 12,261 387,758 Other liabilities 1,625,195 1,564,542 - NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - Islamic Banking Fund 1,000,000 1,000,000 1,000,000 Reserves - - - - Surplus on revaluation of assets - - - - Unappropriated/ Unremitted profit 6 625,195 541,772 1,564,542 | Islamic financing and related assets - net | 3 | 6,662,890 | 10,779,551 |
| Due from Head Office - Other assets 463,969 Total Assets 18,325,127 Z4,976,662 LIABILITIES Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt Deferred tax liabilities - net Other liabilities NET ASSETS REPRESENTED BY: Islamic Banking Fund Reserves Surplus on revaluation of assets Surplus on revaluation of assets | Fixed assets | | 121,507 | 150,740 |
| Other assets 463,969 520,975 Total Assets 18,325,127 24,976,662 LIABILITIES Bills payable 125,319 212,856 Due to financial institutions 950,000 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - 12,261 Other liabilities - - 12,261 Stamic Banking Fund 1,625,195 1,564,542 REPRESENTED BY: - - - Islamic Banking Fund 1,000,000 1,000,000 - Reserves - - - - Surplus on revaluation of assets - 22,770 - - Unappropriated/ U | Intangible assets | | 6,861 | - |
| Total Assets 18,325,127 24,976,662 LIABILITIES Bills payable 125,319 212,856 Due to financial institutions 950,000 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - 12,261 Other liabilities - - 12,261 Other liabilities 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: 1,625,195 1,564,542 Islamic Banking Fund 1,000,000 1,000,000 Reserves - - Surplus on revaluation of assets - - Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 - - | Due from Head Office | | - | - |
| LIABILITIES Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt Deferred tax liabilities - net Other liabilities NET ASSETS Suprus Construction of assets Surplus on revaluation of assets Surplus on revaluation of assets Ounappropriated/ Unremitted profit 6 625,195 1,625,195 1,625,195 1,625,195 1,625,195 1,625,195 1,625,195 1,625,195 1,625,195 1,625,195 541,772 1,625,195 1,564,542 | Other assets | | 463,969 | 520,975 |
| Bills payable 125,319 212,856 Due to financial institutions 950,000 250,000 Deposits and other accounts 4 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - - - Deferred tax liabilities - net - 12,261 - - - 12,261 Other liabilities 411,894 387,758 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - Islamic Banking Fund 1,000,000 1,000,000 - - Reserves - - - - - Surplus on revaluation of assets - 22,770 - - - Unappropriated/ Unremitted profit 6 625,195 541,772 - - - 1,625,195 1,564,542 - - - - - - | Total Assets | | 18,325,127 | 24,976,662 |
| Bills payable 125,319 212,856 Due to financial institutions 950,000 250,000 Deposits and other accounts 4 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - - - Deferred tax liabilities - net - 12,261 - - - 12,261 Other liabilities 411,894 387,758 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: - - - Islamic Banking Fund 1,000,000 1,000,000 - - Reserves - - - - - Surplus on revaluation of assets - 22,770 - - - Unappropriated/ Unremitted profit 6 625,195 541,772 - - - 1,625,195 1,564,542 - - - - - - | | | | |
| Due to financial institutions 950,000 250,000 Deposits and other accounts 4 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - 12,261 Other liabilities - 12,261 387,758 Other liabilities 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: 1,625,195 1,564,542 Islamic Banking Fund 1,000,000 1,000,000 Reserves - - Surplus on revaluation of assets - 22,770 Unappropriated/ Unremitted profit 6 625,195 541,772 1,564,542 - - - | | | | 212.054 |
| Deposits and other accounts 4 15,212,719 22,549,245 Due to Head Office - - - Subordinated debt - - - Deferred tax liabilities - net - 12,261 - Other liabilities 111,894 387,758 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 - - REPRESENTED BY: - - - - Islamic Banking Fund 1,000,000 1,000,000 - - Reserves - - - - - Surplus on revaluation of assets - 22,770 - - - Unappropriated/ Unremitted profit 6 625,195 541,772 - - | ., | | · · · · | · · · |
| Due to Head Office-Subordinated debt-Deferred tax liabilities - net-Other liabilities411,894387,75816,699,93223,412,120NET ASSETS1,625,1951,625,1951,564,542REPRESENTED BY:Islamic Banking FundReservesSurplus on revaluation of assetsUnappropriated/ Unremitted profit666666666666666666666666666671,625,1951,564,542 | | | · · · · | |
| Subordinated debt - - Deferred tax liabilities - net - 12,261 Other liabilities 411,894 387,758 I6,699,932 23,412,120 NET ASSETS I,625,195 1,564,542 REPRESENTED BY: I,625,195 1,564,542 Islamic Banking Fund I,000,000 1,000,000 Reserves - - Surplus on revaluation of assets - 22,770 Unappropriated/ Unremitted profit 6 625,195 541,772 I,625,195 1,564,542 - | • | 4 | 15,212,719 | 22,549,245 |
| Deferred tax liabilities - net - 12,261 Other liabilities 411,894 387,758 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: 1 1 Islamic Banking Fund 1,000,000 1,000,000 Reserves - - Surplus on revaluation of assets - 22,770 Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 1,564,542 | | | - | - |
| Other liabilities 411,894 387,758 16,699,932 23,412,120 NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: 1,000,000 1,000,000 Islamic Banking Fund 1,000,000 1,000,000 Reserves - - Surplus on revaluation of assets - - Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 - - | | | - | - |
| I6,699,932 23,412,120 I6,699,932 23,412,120 I1,625,195 1,564,542 Islamic Banking Fund 1,000,000 Reserves - Surplus on revaluation of assets - Unappropriated/ Unremitted profit 6 6 625,195 1,625,195 1,564,542 | | | - | |
| NET ASSETS 1,625,195 1,564,542 REPRESENTED BY: 1,000,000 1,000,000 1,000,000 Islamic Banking Fund 1,000,000 1,000,000 1,000,000 Reserves - - - Surplus on revaluation of assets - 22,770 Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 | Other liabilities | | | · · · · · · |
| REPRESENTED BY: Islamic Banking Fund 1,000,000 Reserves - Surplus on revaluation of assets - Unappropriated/ Unremitted profit 6 6 625,195 1,564,542 | | | | ,, |
| Islamic Banking Fund 1,000,000 1,000,000 Reserves - - Surplus on revaluation of assets - 22,770 Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 | NET ASSETS | | 1,625,195 | 1,564,542 |
| Reserves-Surplus on revaluation of assets-Unappropriated/ Unremitted profit66625,1951,625,1951,564,542 | REPRESENTED BY: | | | |
| Reserves-Surplus on revaluation of assets-Unappropriated/ Unremitted profit66625,1951,625,1951,564,542 | Islamic Banking Fund | | 1,000.000 | 1,000,000 |
| Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 | | | - | - |
| Unappropriated/ Unremitted profit 6 625,195 541,772 1,625,195 1,564,542 | Surplus on revaluation of assets | | - | 22,770 |
| 1,625,195 1,564,542 | - | 6 | 625,195 | 541,772 |
| CONTINGENCIES AND COMMITMENTS 7 | | | | 1,564,542 |
| | CONTINGENCIES AND COMMITMENTS | 7 | | |

Annexure - II



PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2018

| | Note | 2018 (Rupees | 2017 in '000) |
|----------------------------------|------|-----------------|------------------|
| | | [][| 1 |
| Profit / return earned | 8 | 1,548,534 | 1,168,846 |
| Profit / return expensed | 9 | 679,940 | 586,025 |
| Net Profit / return | | 868,594 | 582,821 |
| Other income | | | |
| Fee and Commission Income | | 90,200 | 82,345 |
| Dividend Income | | - | - |
| Foreign Exchange loss | | (73,178) | (11,447) |
| Income / (loss) from derivatives | | - | - |
| Loss on sale of securities | | (14,638) | (328) |
| Other Income | | 10,987 | 8,831 |
| Total other income | | 13,371 | 79,401 |
| Total Income | | 881,965 | 662,222 |
| Other expenses | | | |
| Operating expenses | | 708,394 | 448,892 |
| Workers Welfare Fund | | - | - |
| Other charges | | I,235 | 807 |
| Total other expenses | | 709,629 | 449,699 |
| Profit before provisions | | 172,336 | 212,523 |
| Provisions and write offs - net | | 88,913 | 6,547 |
| Profit before taxation | | 83,423 | 205,976 |
| Taxation | | - | - |
| Profit after taxation | | 83,423 | 205,976 |
| | | | |



ISLAMIC BANKING BUSINESS NOTES TO THE ANNEXURE II FOR THE YEAR ENDED DECEMBER 31, 2018

| | | | 2018 | | | 2017 | |
|----|--|----------------------|-----------------------|---------------|----------------------|------------------------|-----------|
| | | In Local Currency | In Foreig currenci | 7 Total | In Local Currency | In Foreig currencie | Total |
| | | | | ····· (Rupees | in '000) | | |
| Ι. | Due from Financial Institutions | | | | | | |
| | Bai Muajjal Receivable from other | | | | | | |
| | Financial Institutions | 10,722,364 | - | 10,722,364 | 3,936,023 | - | 3,936,023 |
| | Musharakah | - | - | - | 2,000,000 | - | 2,000,000 |
| | | 10,722,364 | - | 10,722,364 | 5,936,023 | - | 5,936,023 |

1.1 During the year 2018, Islamic operations of Summit Bank Limited entered into Bai Muajjal agreements with conventional operations of Summit Bank Limited amounting to Rs. 10,722.364 million.

| | | | | | - | | | | |
|-----|--|----------------------------|--------------------------------|------------------------|-------------------|----------------------------|--|---|--|
| | | | 20 | 810 | | | 20 |)17 | |
| | | Cost/ Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost/ Amortised cost | Provision for diminution | Surplus (Deficit | s / Carrying t) Value |
| | | | | | (Rupe | es in '000) | | | |
| 2. | Investments by segments Federal Government Securities -Ijarah Sukuks | - | - | - | - | 4,393,855 | - 1 | 7,158 | 4,411,013 |
| | Units of mutual funds-Listed | - | - | - | - | 52,000 | - (1 | 0,362) | 41,638 |
| | Non Government Debt Securities | | | | | | | | |
| | -Listed | - | - | - | - 1 | ,063,455 | _ ` | 26.178 | 1,089,633 |
| | -Unlisted | - | | - | - | 316,350 | - | 2,056 | 318,406 |
| | | - | - | - | - | ,379,805 | - 3 | | 1,408,039 |
| | Total Investments | - | - | - | - 5 | 5,825,660 | - | 35,030 | 5,860,690 |
| 3. | Islamic financing and re | lated asse | ts | | | | 201 | 8 | 2017 |
| | Ū | | | | | Note | e (Rı | ipees i | n '000) |
| | Ijarah Murabaha Running Musharakah Term Musharakah Diminishing Musharakah Istisna Tijarah Advance against Murabaha Advance against Diminishin Advance against Ijarah Tijarah Inventory Istisna Inventory Gross Islamic financing and | - | | | | 3.1 3.2 | 1,007,9 3,721,7 31,4 1,056,8 4,0 | 444 981 - 717 403 323 042 500 - - - | 856,163 697,323 338,304 520,000 4,467,802 2,703 2,613,090 322,580 84,671 74,074 110,836 698,552 10,786,098 |
| | Less: provision against Islam - Specific - General | iic financing | js | | | | 82, | 573 386 | - 6,547 |
| | | | | | | | 95,4 | | 6,547 |
| | Islamic financing and related | l assets - ne | et of provis | ion | | | 6,662,8 | 890 | 10,779,551 |
| 224 | C ANNUAL REPORT 2018 | | | | | | | | |

Summit S Bank

| Para la | | | | 2018 | | | |
|-------------------|-----------|----------------------------|-------------------------------|------------------------------|------------------------|-------------------------------|------------------------------|
| arah | | Cost | | | Depreciati | on | Book Valu |
| | lanuary | Additions / (deletions) | As at December 31, 2018 | As at January 01, 2018 | Charge for the year | As at December 31, 2018 | as at Decembe 31, 2018 |
| | | | (| (Rupees in ' | 000) | | |
| ant & Machinery | _ | - | - | | _ | - | _ |
| icles consumer | 537,613 | 233,982 | 771,595 | 40.230 | 98,091 | 138,321 | 633,274 |
| icles corporate | 576,495 | | 590,237 | | | 304,072 | 286,165 |
| ipment | - | - | - | <i>.</i> - | - | - | - |
| al di | 1,114,108 | 247,724 | 1,361,832 | 2 257,94 | 5 184,448 | 442,393 | 919,439 |
| | | | | 2017 | | | |
| | | Cost | | Accun | nulated Dep | reciation | Book Valu |
| | lanuary | Additions / deletions) | As at December 31, 2017 | As at January 01, 2017 | Charge for the year | As at December 31, 2017 | as at Decembe 31, 2017 |
| | | | | Rupees in ' |)00) | | |
| lant & Machinery | - | - | - | - | | - | |
| éhicles consumer | 35,140 | 502,473 | 537,613 | 1,479 | 38,751 | 40,230 | 497,383 |
| éhicles corporate | 580,553 | (4,058) | 576,495 | 126,718 | 90,997 | 217,715 | 358,780 |
| | - | - | - | - | | - | - |
| uipment | | | | | | | |

Future Ijarah payments receivable

| | | | 20 | 8 | | | 20 | 7 | |
|-------|---------------------------|--------------------------|---|-----------------------|----------------|--------------------------|--|-----------------------|-----------|
| | | Not later than I year | Later than I year & less than 5 years | Over Five years | Total | Not later than I year | Later than Iyear & less than 5 years | Over Five years | Total |
| | | | | | ······ (Rupees | s in '000) | | | |
| | ljarah rental receivables | 98,824 | 818,665 | 1,950 | 919,439 | 14,040 | 842,123 | - | 856,163 |
| | - | | | | | | 20 | 18 | 2017 |
| | | | | | | r | Note(F | Rupees | in '000) |
| 3.2 | Murabaha | | | | | | | | |
| | Murabaha financing | | | | | 3 | 3.2.1 | 6,444 | 697,323 |
| | Advances for Murabaha | | | | | | | 4,042 | 322,580 |
| | | | | | | | | 20,486 | 1,019,903 |
| 3.2.1 | Murabaha receivable | - gross | | | | 3 | 3.2.2 ! | 52,168 | 720,848 |
| | Less: Deferred murabaha | income | | | | 3 | 3.2.4 (3 | 85,724) | (23,525) |
| | Murabaha financings | | | | | | | 6,444 | 697,323 |



| | 2018 (Rupees | 2017 s in '000) |
|--|----------------------|----------------------|
| 3.2.2 The movement in Murabaha financing during the year is as follows: | | |
| Opening balance Sales during the year | 720,848 2,300,048 | 944,944 2,131,849 |
| Adjusted during the year | (2,968,728) | (2,355,945) |
| Closing balance | 52,168 | 720,848 |
| 3.2.3 Murabaha sale price | 2,300,048 | 2,131,849 |
| Murabaha purchase price | 2,239,451 | 2,080,845 |
| | 60,597 | 51,004 |
| 3.2.4 Deferred murabaha income | | |
| Opening balance | 23,525 | 120,559 |
| Arising during the year | 60,597 | 51,004 |
| Less: Recognised during the year | (48,398) | (148,038) |
| Closing balance | 35,724 | 23,525 |

4. Deposits

| | | 2018 | | | 2017 | |
|------------------------|----------------------|--------------------------|--------------|----------------------|--------------------------|------------|
| | In Local Currency | In Foreign currencies | Total | In Local Currency | In Foreign currencies | Total |
| | | | ······(Rupee | s in '000) | | |
| Customers | | | | | | |
| Current deposits | 4,865,906 | 541,588 | 5,407,494 | 7,369,494 | 422,647 | 7,792,141 |
| Savings deposits | 7,700,010 | 127,458 | 7,827,468 | 10,216,497 | 150,112 | 10,366,609 |
| Term deposits | 1,038,665 | 95,320 | 1,133,985 | 2,084,141 | 48,250 | 2,132,391 |
| Margin accounts | 581,337 | - | 581,337 | 633,563 | - | 633,563 |
| | 14,185,918 | 764,366 | 14,950,284 | 20,303,695 | 621,009 | 20,924,704 |
| Financial Institutions | | | 1 | | | 1 |
| Current deposits | 96,313 | 107 | 96,420 | 105,558 | 5,600 | 111,158 |
| Savings deposits | 156,015 | - | 156,015 | 1,463,383 | - | 1,463,383 |
| Term deposits | 10,000 | - | 10,000 | 50,000 | - | 50,000 |
| · | 262,328 | 107 | 262,435 | 1,618,941 | 5,600 | 1,624,54 |
| | 14,448,246 | 764,473 | 15,212,719 | 21,922,636 | 626,609 | 22,549,24 |



Committed to you

| 4.1 | Composition of deposits | 2018 (Rupees | 2017 s in '000) |
|-----|-------------------------------------|-----------------|--------------------|
| | Individuals | 9,250,813 | 46,267 |
| | Government (Federal and Provincial) | 1,153,904 | 769,125 |
| | Public Sector Entities | 10,098 | 529,395 |
| | Banking Companies | 4 | 4 |
| | Non-Banking Financial Institutions | 262,486 | 1,381,047 |
| | Private Sector | 4,535,414 | 19,823,407 |
| | | 15,212,719 | 22,549,245 |

4.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 8,885.304 million (2017: Rs. 18,412.784 million).

| 5. | Charity Fund | 2018 (Rupees | 2017 in '000) |
|----|---|-----------------|------------------|
| | Opening Balance | 63 | - |
| | Additions during the period | | |
| | Received from customers on account of delayed payment | 969 | 45 |
| | Profit on charity saving account | - 969 | 76 |
| | Payments / utilization during the period | 707 | 121 |
| | Health | - | 58 |
| | Closing Balance | 1,032 | 63 |
| 6. | Islamic Banking Business Unappropriated Profit | | |
| | Opening Balance | 541,772 | 335,796 |
| | Add: Islamic Banking profit for the period | 83,423 | 205,976 |
| | Closing Balance | 625,195 | 541,772 |
| 7. | CONTINGENCIES AND COMMITMENTS | | |
| | Guarantees | 4,478,490 | 4,009,978 |
| | Commitments | 1,646,920 | 1,813,872 |
| | Other contingent liabilities | - | - |
| | | 6,125,410 | 5,823,850 |
| | | | |



| 8. | Profit/Return Earned of Financing, Investments and Placement | 2018 | 2017 |
|-----|--|-----------|-----------|
| | | (Rupees | in '000) |
| | Profit earned on: | | |
| | Financing | 779,243 | 682,864 |
| | Investments | 639,159 | 304,717 |
| | Placements | 130,132 | 180,814 |
| | Balances with banks | - | 451 |
| | | | |
| | | 1,548,534 | 1,168,846 |
| 9. | Profit on Deposits and other Dues Expensed | | |
| | Deposits and other accounts | 665,026 | 548,917 |
| | Due to Financial Institutions | 4,9 4 | 37,108 |
| | | 679,940 | 586,025 |
| 10. | Remuneration to Shariah Advisor (RSBM) / Board | 12,085 | 11,177 |

II. Pool Management

Summit Bank Limited - Islamic Banking Division (SMBL-IBD) operates General and Specific Pools for deposits and interbank funds accepted under Modaraba and Musharkah modes.

Features, risks and rewards of the pools are given below:

(i) Specific pool

Specific pools are operated for funds acquired / accepted from customers in foreign currencies (FCY) in addition to Pakistani Rupees (PKR) for customers willing to invest in specific sectors / Industry / exposures for want of higher returns. These pools operate in accordance with the rules as specified under general pool disclosure, however, varies in degree of risks associated with the investments / assets. Similarly, for interbank acceptances specific pool(s) based on Musharkah are also maintained by the Bank to meet liquidity requirement of the Bank. SMBL-IBD maintains 7 (seven) Local Currency (LCY) and 01 (one) Foreign Currency (FCY) specific pools.

(ii) General pool

General pool is the basket in which all the deposits from depositors are placed along with the Bank's own equity as well as funds from other financial institutions. The general pool is based on the principle of unrestricted Modaraba. An unrestricted Modaraba contract is a contract in which the depositor permits the Bank to administer the funds without any restrictions. In this case, the Bank has a wide range of trade or business freedom on the basis of trust and the business expertise the Bank has acquired.



However, such unrestricted business freedom in an unrestricted Modaraba must be exercised only in accordance with the interests of the parties and the objectives of the Modaraba contract, which is making profit. Therefore, the actions of the Bank must be in accordance with the business customs relating to the Banking operations. SMBL-IBD maintains 01 LCY and 01 FCY General pool.

(a) Priority of utilization of funds in the general pool shall be :

- Depositor Funds.
- Equity Funds.
- Placement / Investments of Other IBI.
- Modaraba Placement of Summit Bank Limited (Counterparty).

(b) Weightages for distribution of profit in general pool

The weightages are calculated and declared monthly as the pool is constructively liquidated at end of each month and created simultaneously. The Bank declares such weightages at least 3 days before the beginning of the month, after the approval of the Shariah Advisor / RSBM of the Bank. The maximum weightage to the Modaraba based deposit of any nature, tenor and amount does not exceed 3 times of the weightages assigned to normal saving deposits (minimum balance category).

The weightages assigned to all categories of pool deposits are assigned uniformly on a consistent basis, based on the following parameters / criteria (but not limited to):

- contracted period of deposits;
- frequency of profit distribution, monthly, quarterly or on maturity;
- volume of the deposit;
- product structure; and
- management discretion.

(c) Identification and allocation of pool related income and expenditure

The allocation of income and expenses to different pools is based on pre-defined basis and accounting principles / standards. According to Shariah rules and principles, all direct expenses are expensed out of the total profit i.e. always charged to the pool.

The direct expenses to be charged to the pool shall include all the direct cost of transaction including the following:

- depreciation of ljarah assets;
- cost of sales of inventories;
- Takaful expenses of pool assets;
- taxes (sales tax and service tax levied by the provincial government);
- stamp fee or documentation charges;
- other costs / foreign exchange losses (if ascertainable);
- brokerage fee for purchase of securities/commodities etc.; and
- impairment / losses due to physical damages to specific assets in pools etc.



Committed to you

Indirect expenses can be categorized as those which are agreed with the saving and deposit account holders to be borne by the Mudarib.

All income pertaining to specific assets for specific periods should be allocated to the pool to which the assets are tagged during the period. Due care should be taken while recognizing revenue from assets. Revenue recognition for each type / class of assets should be in-line with the respective Shariah principles. Further, the financing will be diversified across different sectors and in compliance with the prudential regulation for exposure of individual and corporate clients. Income generated from non-financing activities (fee / commission / service charges) that were not relevant to the general pool were not credited to the pool and relevant expenses were also not charged to the pool.

(d) Parameters associated with risk and rewards

(i) The risks related to any pool depend upon the nature of the pool and the purpose for which the pool has been created. Considering the low risk tolerance of the investors of the profit and loss distribution pool, the key objective remained to earn competitive returns while containing the risk (volatility) of the returns to a minimum.

(ii) Risks to which the financing assets of the Bank may be exposed to are:

- Credit risk which is generally defined as the potential that a counter party fails to meet its obligations in accordance with agreed terms. Therefore, the Bank has sound credit risk management policies to protect the depositors' / Investment Account Holders (IAH) from loss due to credit risk;
- Market risk is generally defined as defined as the risk of losses in on- and off-balance sheet positions arising from movements in market prices i.e. fluctuations in values in tradable or marketable assets (including Sukuks) and in off-balance sheet individual portfolios (for example restricted investment accounts). The risks relate to the current and future volatility of market values of specific assets and of foreign exchange rates; and
- Equity Investment Risk is generally defined as risk associated with holding equity investments during unfavourable situations, where decline in investment caused by market conditions in turn gives volatility of earnings of Musharakah and Modaraba investments.

(iii) Risks to which the profit and loss distribution pool may be exposed to are:

- Liquidity risk which is the potential loss to the Bank arising from their inability either to meet their obligations or to fund increases in assets as they fall due without incurring unacceptable costs or losses. In order to mitigate the liquidity risk the Bank should invest in a combination of liquid and illiquid assets to be able to meet their obligations towards the depositors' / investment account holder: and
- Rate of return risk to which the Bank may be exposed to in the context of its overall balance sheet exposures. An increase in benchmark rates may result in savings account holders having expectations of a higher rate of return. A consequence of rate of return risk may be displaced commercial risk. Therefore, the Bank employ a gapping method for allocating positions into time bands with remaining maturities or re-pricing dates, whichever is earlier.

Summit S Bank

Committed to you

| | Committed to | |
|---|--------------|------------|
| | 2018 | 2017 |
| | (Rupees | s in '000) |
| Avenues / sectors of economy / business where deposits have been deployed | · · | |
| Agribusiness | - | 46,561 |
| Automobile and transportation equipment | - | 314,732 |
| Cement | 378,330 | - |
| Chemical and pharmaceuticals | 61,167 | 1,405,382 |
| Construction | 205,970 | - |
| Education | 23,996 | - |
| Electronics and electrical appliances | 1,403,041 | 1,711,941 |
| Exports/Imports | 106,608 | - |
| Financial | - | 41,638 |
| Food, tobacco and beverages | 282,802 | - |
| Glass and ceramics | - | 75,000 |
| GOP Ijarah Sukuk | - | 4,409,158 |
| Health care | 14,867 | - |
| Individuals | 859,033 | - |
| Miscellaneous manufacturing | 360,970 | - |
| Oil and Gas | - | 2,580,608 |
| Paper and allied products | 2,126 | - |
| Power (electricity), Gas, Water, Sanitary | 67,840 | - |
| Production and transmission of energy | - | 1,041,397 |
| Services | 672,078 | 571,358 |
| Sugar | 699,998 | - |
| Textile | 25,581 | 320,122 |
| Transport, Storage and Communication | 286,084 | - |
| Wholesale and Retail Trade | 698,614 | - |
| Others | 415,472 | 3,892,652 |
| | 6,564,577 | 16,410,549 |
| | | |

* Staff financing amounting Rs. 193.772 million (2017: Rs 236.239 million) is not included as it is financed through Islamic Banking Fund.

Basis of profit allocation

Profit of the general pool has been distributed between Modarib and Rabbul Maal by using pre-agreed profit sharing ratio. The profit was distributed between Mudarib and Rabbul Maal on the under mentioned profit sharing ratios based upon Gross Income Level less Direct Expenses. Profit sharing ratio

| 1 0 1 | | | | Front sharing ratio | |
|------------------------------|----------------------------------|---------|---------------|---------------------|--|
| | | | LCY Deposits | FCY Deposits | |
| | | - | |)18 | |
| | | | | % | |
| Rabbul Maal | | | 50% | 50% | |
| Mudarib | | | 50% | 50% | |
| | | | | | |
| Mudarib share (in amount and | percentage of distributable inco | ome) | | | |
| | 2018 | 2017 | 2018 | 2017 | |
| | (Rupees ir | n '000) | % | % | |
| | | | | | |
| Rabbul Maal | 608,884 | 147,03 | 9 66 % | | |
| Mudarib | 310,854 | 126,86 | 2 34% | 46% | |
| | | | | | |
| | 919,738 | 273,90 | 1 | | |
| | | | | | |
| | 919,738 | 273,90 | | | |
| | | ANNU | JAL REPORT 2 | .018 5 243 | |
| | | | | | |



Amount and percentage of Mudarib share transferred to depositors through Hiba

| | 2018 | 2017 |
|----------------------------------|---------|----------|
| | (Rupees | in '000) |
| Mudarib share | 268,316 | 126,862 |
| Hiba | 42,537 | 20,177 |
| | 2018 | 2017 |
| Hiba percentage of Mudarib share | 14 | 16 |

Profit rate earned vs profit rate distributed to the depositors during the year ended December 31, 2018

| | 2018 | 2017 |
|---------------------------------------|-------|-------|
| Profit rate earned | 7.58% | 7.21% |
| Profit rate distributed to depositors | 5.00% | 3.65% |



CATEGORIES OF SHAREHOLDERS AS OF DECEMBER 31, 2018

| | NUMBER OF SHAREHOLDERS | SHARE HELD | PERCENTAGE |
|---|---------------------------|---------------|------------|
| ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES | | | |
| SUROOR INVESTMENTS LIMITED | I | 1,761,412,119 | |
| RUPALI BANK LIMITED | I | 32,777,450 | |
| SUB TOTAL | 2 | 1,794,189,569 | 68.01 |
| SHAREHOLDERS HOLDING FIVE PERCENT OR MORE (EXCLUDING SIL) | | | |
| NIL | - | - | - |
| DIRECTORS | | | |
| NASSER ABDULLA HUSSAIN LOOTAH | | 13,554,128 | |
| HUSAIN LAWAI | | 1,200,000 | |
| AHSAN RAZA DURRANI | | 7 | |
| SHEHRYAR FARUQUE | | 5 | |
| Mohammad Faisal Shaikha | | 5 | |
| ASADULLAH KHAWAJA | | 74 | |
| SUB TOTAL | 8 | 14,754,219 | 0.56 |
| BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON-BANKING FINANCIAL INSTITUTIONS, INSURANCE COMPANIES, MODARABAS AND MUTUAL FUNDS | 18 | 177,784,658 | 6.74 |
| NATIONAL INVESTMENT TRUST & | | | |
| INVESTMENT CORPORATON OF PAKISTAN | - | - | - |
| FOREIGN SHAREHOLDERS | 203 | 15,376,408 | 0.58 |
| INDIVIDUAL | 43,491 | 334,125,532 | 12.67 |
| OTHERS | 98 | 301,920,674 | 11.44 |
| TOTAL | 43,820 | 2,638,151,060 | 100.00 |



PATTERN OF SHAREHOLDING

AS OF DECEMBER 31, 2018

| | Shareholdings | | Total Shares | |
|---------------------|---------------|--------|--------------|--|
| No. of Shareholders | From | То | Held | |
| 8197 | I | 100 | 354737 | |
| 3827 | 101 | 500 | 1058559 | |
| 22718 | 501 | 1000 | 12943960 | |
| 6565 | 1001 | 5000 | 13421118 | |
| 962 | 5001 | 10000 | 7161043 | |
| 355 | 10001 | 15000 | 4466838 | |
| 228 | 15001 | 20000 | 4101461 | |
| 144 | 20001 | 25000 | 3372201 | |
| 86 | 25001 | 30000 | 2389106 | |
| 61 | 30001 | 35000 | 1996174 | |
| 55 | 35001 | 40000 | 2101164 | |
| 35 | 40001 | 45000 | 1503284 | |
| 80 | 45001 | 50000 | 3964600 | |
| 28 | 50001 | 55000 | 1454759 | |
| 29 | 55001 | 60000 | 1686154 | |
| 17 | 60001 | 65000 | 1056073 | |
| 13 | 65001 | 70000 | 894787 | |
| 24 | 70001 | 75000 | 1747833 | |
| 12 | 75001 | 80000 | 944626 | |
| 7 | 80001 | 85000 | 582011 | |
| 3 | 85001 | 90000 | 264225 | |
| 5 | 90001 | 95000 | 457115 | |
| 52 | 95001 | 100000 | 5191500 | |
| 10 | 100001 | 105000 | 1019555 | |
| 7 | 105001 | 110000 | 763831 | |
| 11 | 110001 | 115000 | 1248111 | |
| 6 | 115001 | 120000 | 711494 | |
| 13 | 120001 | 125000 | 1605815 | |
| 6 | 125001 | 130000 | 766971 | |
| 3 | 130001 | 135000 | 393500 | |
| 3 | 135001 | 140000 | 411149 | |
| 4 | 140001 | 145000 | 570778 | |
| 11 | 145001 | 150000 | I 640888 | |
| 6 | 150001 | 155000 | 919262 | |
| 3 | 155001 | 160000 | 475500 | |
| 4 | 160001 | 165000 | 648559 | |
| 3 | 165001 | 170000 | 503672 | |
| 4 | 170001 | 175000 | 693096 | |
| 4 | 175001 | 180000 | 712300 | |
| I | 180001 | 185000 | 181000 | |
| 2 | 185001 | 190000 | 378800 | |
| 24 | 195001 | 200000 | 4795444 | |
| 3 | 200001 | 205000 | 607088 | |
| 7 | 205001 | 210000 | 1455057 | |
| 3 | 210001 | 215000 | 643000 | |
| 2 | 215001 | 220000 | 436222 | |
| | | | | |

246 S ANNUAL REPORT 2018



| No. of Shousholdows | Shareh | oldings | Total Shares | |
|---------------------|--------|---------|--------------|--|
| No. of Shareholders | From | То | Held | |
| 3 | 220001 | 225000 | 669824 | |
| | 225001 | 230000 | 230000 | |
| 1 | 235001 | 240000 | 238500 | |
| 1 | 240001 | 245000 | 245000 | |
| 4 | 245001 | 250000 | 1000000 | |
| 2 | 250001 | 255000 | 506000 | |
| 3 | 255001 | 260000 | 771678 | |
| 2 | 260001 | 265000 | 521455 | |
| 2 | 265001 | 270000 | 537000 | |
| 2 | 270001 | 275000 | 542500 | |
| 2 | 275001 | 280000 | 556595 | |
| 1 | 280001 | 285000 | 285000 | |
| 1 | 285001 | 290000 | 288903 | |
| 1 | 290001 | 295000 | 290500 | |
| 8 | 295001 | 300000 | 2400000 | |
| 1 | 300001 | 305000 | 302000 | |
| 1 | 320001 | 325000 | 320500 | |
| 1 | 325001 | 330000 | 329000 | |
| 2 | 330001 | 335000 | 667300 | |
| 2 | 335001 | 340000 | 678385 | |
| 1 | 340001 | 345000 | 341500 | |
| 3 | 345001 | 350000 | 1047413 | |
| 1 | 350001 | 355000 | 352000 | |
| 2 | 355001 | 360000 | 714978 | |
| 2 | 360001 | 365000 | 724000 | |
| 2 | 365001 | 370000 | 731080 | |
| 2 | 375001 | 380000 | 756000 | |
| 1 | 385001 | 390000 | 389000 | |
| 3 | 395001 | 400000 | 1200000 | |
| 1 | 400001 | 405000 | 405000 | |
| I | 405001 | 410000 | 410000 | |
| 9 | 415001 | 420000 | 3753639 | |
| | 420001 | 425000 | 423500 | |
| 1 | 430001 | 435000 | 432000 | |
| 2 | 440001 | 445000 | 883166 | |
| 1 | 445001 | 450000 | 450000 | |
| 1 | 450001 | 455000 | 454000 | |
| | 455001 | 460000 | 455591 | |
| | 470001 | 475000 | 470443 | |
| | 475001 | 480000 | 480000 | |
| 9 | 495001 | 500000 | 4499500 | |
| | 500001 | 505000 | 502000 | |
| | 505001 | 510000 | 506978 | |
| | 510001 | 515000 | 512500 | |
| | 515001 | 520000 | 518400 | |
| | 525001 | 530000 | 528212 | |

ANNUAL REPORT 2018



| | Shareholdings | | Total Shares | |
|---------------------|---------------|---------|--------------|--|
| No. of Shareholders | From | То | Held | |
| | 530001 | 535000 | 535000 | |
| i i | 540001 | 545000 | 540500 | |
| | 585001 | 590000 | 587777 | |
| 2 | 595001 | 600000 | 1199000 | |
| | 600001 | 605000 | 600757 | |
| | 610001 | 615000 | 611000 | |
| i i | 675001 | 680000 | 677000 | |
| i i | 685001 | 690000 | 689000 | |
| | 695001 | 700000 | 700000 | |
| | 700001 | 705000 | 703980 | |
| 1 | 715001 | 720000 | 720000 | |
| | 735001 | 740000 | 740000 | |
| 2 | 755001 | 760000 | 1515555 | |
| | 770001 | 775000 | 772000 | |
| | 790001 | 795000 | 790500 | |
| | 845001 | 850000 | 850000 | |
| | 855001 | 860000 | 856500 | |
| | 915001 | 920000 | 916326 | |
| | 920001 | 925000 | 921210 | |
| | 940001 | 945000 | 942500 | |
| | 955001 | 960000 | 957000 | |
| 2 | 995001 | 1000000 | 2000000 | |
| | 1000001 | 1005000 | 1003000 | |
| 1 | 1025001 | 1030000 | 1030000 | |
| 1 | 1075001 | 1080000 | 1078500 | |
| 1 | 1085001 | 1090000 | 1090000 | |
| 2 | 1095001 | 1100000 | 2200000 | |
| 1 | 1185001 | 1190000 | 1188500 | |
| 2 | 1195001 | 1200000 | 2400000 | |
| 1 | 1200001 | 1205000 | 1205000 | |
| 1 | 1250001 | 1255000 | 1254555 | |
| 1 | 1260001 | 1265000 | 1261500 | |
| 1 | 1270001 | 1275000 | 1270500 | |
| I | 1305001 | 1310000 | 1306000 | |
| I | 1345001 | 1350000 | 1347500 | |
| I | 1445001 | 1450000 | 1450000 | |
| | 1620001 | 1625000 | 1622717 | |
| | 1880001 | 1885000 | 1881996 | |
| | 1920001 | 1925000 | 1921003 | |
| 3 | 1995001 | 2000000 | 600000 | |
| | 2150001 | 2155000 | 2154000 | |
| | 2235001 | 2240000 | 2237500 | |
| | 2255001 | 2260000 | 2255350 | |
| | 2340001 | 2345000 | 2341500 | |
| | 2370001 | 2375000 | 2375000 | |
| | 2495001 | 2500000 | 2500000 | |
| | | | | |

248 S ANNUAL REPORT 2018



| | Shareholdings | | Total Shares | |
|---------------------|---------------|------------|---------------|--|
| No. of Shareholders | From | То | Held | |
| 1 | 2525001 | 2530000 | 2526500 | |
| 1 | 2600001 | 2605000 | 2600500 | |
| 1 | 2795001 | 2800000 | 2800000 | |
| 1 | 2995001 | 300000 | 3000000 | |
| 1 | 3055001 | 3060000 | 3059026 | |
| 1 | 3105001 | 3110000 | 3105500 | |
| 1 | 3345001 | 3350000 | 3350000 | |
| 1 | 3700001 | 3705000 | 3700159 | |
| 1 | 3770001 | 3775000 | 3773600 | |
| 2 | 3995001 | 400000 | 800000 | |
| 1 | 4465001 | 4470000 | 4465500 | |
| 1 | 5095001 | 5100000 | 5100000 | |
| 1 | 5300001 | 5305000 | 5302500 | |
| 1 | 5855001 | 5860000 | 5857429 | |
| 1 | 6475001 | 6480000 | 6477069 | |
| 1 | 7995001 | 8000000 | 8000000 | |
| 1 | 12130001 | 12135000 | 12132000 | |
| 2 | 13550001 | 13555000 | 27106122 | |
| 2 | 19995001 | 2000000 | 4000000 | |
| I | 27110001 | 27115000 | 27113393 | |
| I | 27365001 | 27370000 | 27369000 | |
| | 32775001 | 32780000 | 32777450 | |
| | 49995001 | 5000000 | 5000000 | |
| | 54215001 | 54220000 | 54216512 | |
| | 68225001 | 68230000 | 68228986 | |
| 1 | 69695001 | 69700000 | 69700000 | |
| 1 | 88935001 | 88940000 | 88939563 | |
| | 116820001 | 116825000 | 116822946 | |
| | 1761410001 | 1761415000 | 1761412119 | |
| 43820 | | | 2,638,151,060 | |



NOTICE OF THE THIRTEENTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF SUMMIT BANK LIMITED

NOTICE is hereby given that the Thirteenth Annual General Meeting of the Shareholders (the "Shareholders") of Summit Bank Limited (the "Bank") will be held on October 19, 2020 at 11:00 a.m. at Serena Hotel, Islamabad to transact the following business:

AGENDA

Ordinary Business:

- I. To confirm the minutes of the Extra Ordinary General Meeting of the Bank held on April 06, 2019.
- 2. To receive, consider and adopt the audited financial statements of the Bank together with the Directors' and Auditors' Reports for the year ended December 31, 2018.
- 3. To appoint External Auditors of the Bank for the year ended December 31, 2019 till the conclusion of the next Annual General Meeting and fix their remuneration (present Auditors', M/s. Baker Tilly Mehmood Idrees Qamar, Chartered Accountants being eligible, have offered themselves for re-appointment).

Special Business:

4. To grant post facto approval for increase in payment of remuneration to Independent / Non-Executive Directors for attending Board Meetings and Board Sub-Committee Meetings.

Resolved that post facto approval for increase in payment of remuneration from PKR 50,000/- to PKR 150,000/-, per meeting, to the Independent / Non-Executive Directors for attending Board Meetings and Board Sub-Committee Meetings is be and hereby granted.

Other Business:

5. To transact any other business with the permission of the chair.

By order of the Board

Place: Karachi Date: September 28, 2020 Syed Muhammad Talib Raza Company Secretary

Notes:

- The share transfer books of the Bank will be closed from October 12, 2020 to October 19, 2020 (both days inclusive). Transfers received by our Shares Registrar, M/s. THK Associates (Private) Limited, 1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi at the close of business i.e. October 09, 2020 shall be treated in time for the purpose of entitlement to attend the said AGM.
- 2. A member entitled to attend and vote at this meeting may appoint another member as his / her proxy to attend, speak and vote on his / her behalf. A corporation being a member may appoint as its proxy any of its official or any other person whether a member of the Bank or otherwise.
- 3. An instrument of proxy and Power of Attorney or other authority (if any) under which it is signed or notarized, copy of such Power of Attorney must be valid and deposited with the Share Registrar of the Bank, M/s. THK Associate (Pvt.) Limited 1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi duly stamped, signed and witnessed not less than 48 hours before the time of the meeting.



- 4. Members are requested to notify any change in their addresses immediately.
- 5. In accordance with SECP's directives, it is mandatory for all the shareholders to have their valid CNIC number recorded with the Bank. Members who have not yet submitted photocopies of their CNICs to the Registrar are requested once again to submit a valid attested copy of their CNICs with our Share Registrar, M/s. THK Associates (Pvt.) Ltd.
- 6. Those shareholders whose shares ae deposited with Central Depository Company of Pakistan Limited (CDC) are requested to bring their original Computerized National Identity Card (CNIC) along with the participant ID number and their account/sub-account numbers in CDC to facilitate identification at the time of AGM. In case of proxy, attested copies of proxy CNIC or passport, Account and Participant ID number must be deposited along with the Form of Proxy with our Share Registrar. In case of proxy for corporate members, the Board of Directors' Resolution / Power of Attorney with specimen signature of the nominee shall be produced at the time of the meeting unless it has been provided earlier to the Share Registrar.
- 7. Shareholders having physical scrip of shares are requested to promptly notify change in their postal address and / or email address if any, to our Share Registrar, in wiring, whereas CDC account holders are requested to contact their CDC Participant / CDC Account Services.
- 8. Pursuant to SECP S.R.O No. 43(I)/2016 dated January 22, 2016, members can also exercise their right to vote through e-voting by giving their consent in writing at least 10 days before the date of the meeting to the Bank on the appointment by the Intermediary as a Proxy.

For Attending the Meeting:

- i. In case of individuals, the account holders or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/her identity by showing his/her original Computerized National Identity Card ("CNIC") or original passport at the time of attending the Meeting.
- ii. In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

For appointing of Proxies:

- i. In case of individuals, the accountholder or sub-accountholder and/or the person whose securities are in group account and their registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per the above requirement.
- ii. The proxy form shall be witnessed by the two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii. Attested copy of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv. The proxy shall produce his/her original CNIC or passport at the time of the meeting.
- v. In case of corporate entity, the Board of Directors Resolution / Power of Attorney with specimen signature shall be submitted along with proxy form of the Bank.



- 9. A Proxy Form, both in English and Urdu language, is being separately sent to the members, along with the Notice of AGM.
- 10. In accordance with SECP Circular No. 10 of 2014 dated May 21, 2014 (the Circular), member holding in an aggregate of 10% or more shareholding in the paid-up capital of the Bank residing in a city, may avail video conference facility to attend the meeting.

Requirement and procedure for availing video conference facility as stipulated in the Circular are detailed here as under:

The member should provide their consent as per the following format and submit to the registered address of the Bank 10 days before holding of general meeting.

Consent Form for Video Conference Facility

| I/We 0 | of | |
|---|----------|-----------------|
| being a member of Summit Bank Limited, ho | older of | ordinary shares |
| as per Register Folio / CDC Account No | | hereby opt |
| for video conference facility at | | (geographical |
| location). | | |

11. As per Section 72 of the Companies Act, 2017, every existing listed company shall be required to replace its physical shares with book-entry form in a manner as may be specified and from the date notified by the Commission, within a period not exceeding four years from the commencement of this Act, i.e., May 30, 2017.

The Shareholders having physical shareholding are encouraged to open CDC sub-account with any of the brokers or Investor Account directly with CDC to place their physical shares into scrip less form, this will facilitate them in many ways, including safe custody and sale of shares, any time they want, as the trading of physical shares is not permitted as per existing regulations of the Pakistan Stock Exchange.

- 12. Shareholders who could not collect their dividend / physical shares are advised to contact our Share Registrar to collect/enquire about their unclaimed dividend or shares, if any. In compliance with Section 244 of the Companies Act, 2017, after having completed the stipulated procedure, all such dividend and shares outstanding for a period of three (3) years or more from the date due and payable shall be deposited to the credit of the Federal Government in case of unclaimed dividend and in case of shares, shall be delivered to the SECP.
- 13. Copies of the Notice of AGM and the latest annual audited/quarterly financial statements of the Bank have been kept at the Registered Office of the Bank which can be obtained and/or inspected during the business hours on any working day from the date of publication of this Notice till the conclusion of the AGM by the members and other persons entitled to attend the Meeting. Notice of the Thirteenth (13th) AGM and the latest annual audited/quarterly financial statements have further been placed on the website of the Bank: www.summitbank.com.pk.
- 14. The Securities & Exchange Commission of Pakistan (SECP) through its SRO 470(1)/2016 dated May 31, 2016 has allowed the companies to circulate its Annual Audited Financial Statements to its members through CD/DVD/USB or any electronic media at their registered addresses.

However, shareholders who wish to receive the hard copy of the Financial Statements shall have to fill out the 'Standard Request Form' available on the Bank's website and send to us at the given addresses.



Statement of Material Fact under Section 134 (3) of the Companies Act, 2017 relating to Special Business

Agenda item No. 4

The Board of Directors of Summit Bank Limited (SMBL) has approved for increase in payment of remuneration from PKR 50,000/- to PKR 150,000/- per meeting to Independent / Non-Executive Directors for attending Board Meetings and Board Sub-Committee Meetings.

The post facto approval of the shareholders of the Bank is sought in terms of State Bank of Pakistan's Prudential Regulation G-I(C) (2) for the above mentioned fee.

The above proposed matter seeking the approval of the shareholders through the special resolution has the recommendation / approval of the Board of Directors.

Interest of Directors

The directors of the Bank have no direct or indirect interest in the Special Resolution, except and to the extent of their shareholding in the Bank.

Inspection of Documents

The copies of the Memorandum and Articles of Association of the Bank and the minutes of the last EOGM may be inspected / procured free of cost during the business hours on any working day from the Registered Office / Head Office of the Bank from the date of publication of the accompanying notice till the conclusion of the Annual General Meeting of the Bank.

253



BRANCH NETWORK

CONVENTIONAL BANKING BRANCHES

KARACHI

Abdullah Haroon Road Branch

282/3, Abdullah Haroon Road, Area, Saddar, Karachi Tel: 021-35685269, 35685393,35685940 Fax: 021-35683991

Adamjee Nagar Branch I I 5-A/Z, Block 7/8, Tipu Sultan Road, Karachi

Tel: 021- 34312984-9 Fax: 021-34312980

Atrium Mall Branch

Shop No. 6 and 21 Ground floor,Plot No. 249, Atrium Mall, Staff Lines, Zaibunnisa Street, Saddar, Karachi Tel: 021-35641001-7 Fax: 021-35641008

Badar Commercial Branch

Plot No. 41-C, Badar Commercial, Street No. 10, Phase-V Extension, DHA Karachi Tel: 021-35348501-3 Fax: 021-35348504

Bahadur Shah Center Branch

Bahadur Shah Center, Urdu Bazar, Off: M.A. Jinnah Road, Karachi Tel: 021-32768547, 32768559 Fax: 021-32765083

Bahadurabad Branch

Plot # C-23, Shop # 1&2 Block-3, BMC Commercial Area Bahadurabad, Karachi Tel: 021-34913447 & 49 Fax: 021-34913453

Barkat-e- Hyderi Branch

Almas Square, Block-G, North Nazimabad, Karachi Tel: 021-36628931, 36706896-7 Fax: 021-36723165

Burns Road Branch

Plot No. 55-A, Survey Sheet A.M., Artillery Maidan Quarters (Burns Road), Karachi. Tel: 021-32215174,75 & 76 Fax: 021-32215289

Clifton Branch

Pearl Heaven Apartments, Khayaban-e-Roomi, Block No-5, Clifton, Karachi Tel: 021-35823469, 35824171, 35823619 Fax: 021-35821463

Cloth Market Branch

41, Saleh Muhammad Street, Cloth Market, Karachi Tel: 021-32461601-03 & 32461605 Fax: 021-32461608

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Defence Branch

55-C, Phase-II, D.H.A, Opp Toyota Motors, Main Korangi Road, Karachi. Tel: 021-35387809-35396263 - 35312592 Fax: 021-35387810

DHA Phase I Branch

101-C, Commercial Area 'B', Phase-1 DHA, Karachi Tel: 021- 35314061, 35314063-67, 35314105 Fax: 021-35314070

DHA Phase IV Branch

Plot # 129, 9th Commercial Street, Phase IV, DHA, Karachi Tel: 021-35313068-70 Fax: 021-35313071

Dhoraji Colony Branch

Plot No. 133, Block No. 7 & 8 Dhoraji Colony, C.P & Berar Co- operative Housing Society, Karachi Tel: 021-34860773-75 Fax: 021-34860772

Dolmen City Branch

Ground Floor Harbor Front, Triangular Towers, Dolmen City Marine Drive Phase IV, Clifton, Karachi Tel: 021-35297611-15 Fax: 021-35297610

Electronic Market (Abdullah Haroon Road) Branch

Shop No I & 2, Plot # 19, Ghafoor Chambers, Preedy Quarters, Saddar, Karachi Tel: 021-32711614-8 Fax: 021-32716113

Fish Harbour Branch

K - 3, Export Zone, Adjacent Main Auction Hall, Fish Harbour, Karachi PABX: 021-32315383 - 85 Fax: 021-32315386

Garden East Branch

Shop No. 1,2,3,4, 5 & 6, Jumani Centre Plot No. 177-B, Garden East, Karachi Tel: 021-32243311-13 Fax: 021-32243314

Gulistan-e-Jauhar - Branch I

Plot # 118/A-B, Shop # 02, 03, 04 Ground Floor Rufi Paradise Block-18 Gulistan-e-Jauhar, Karachi Tel: 021-34621281-4 Fax: 021-34621285

Gulistan-e-Jauhar - Branch 2

Shop No. 5, 6,7 & Office No. D-2, Farhan Centre Block No. I . Gulistan-e-Jauhar, Karachi Tel: 021-34022259, 34613674, 34016488-9 Fax: 021-34022639



Gulshan-e-Iqbal - Branch I Ground Floor, Hasan Center, Block-16, Main University Road, Karachi Tel: 021-34829024-27 Fax: 021-34829023

Gulshan-e-Iqbal - Branch 2 B-44, Block 13/A, Main University Road, Gulshan-e-Iqbal, Karachi Tel: 021-34987688, 34987739-40 Fax: 021-34987689

Hyderi Branch

D-10 Block-F, North Nazimabad, Hyderi, Karachi. Tel: 021-36724991-4 Fax: 021-36724972

Unitower I. I. Chundrigar Road Branch I Uni Towers, I.I. Chundrigar Road, Karachi. Tel: 021-32466410-13 Fax: 021-32466500

Jami Commercial, DHA Branch 64 C, Jami Commercial Phase VII, 7th Street, DHA, Karachi Tel: 021-35316200-07 Fax: 021-35316199

Jamshed Quarters Branch Showroom no. 3 & 4,AB Arcade Plot # 714-6-1 Block A, New M.A. Jinnah Road, Karachi Tel: 021-34860422-23, 34860425 Fax: 021-34860424

Jodia Bazar - Branch I A/25/28 Daryalal Street, Jodia Bazar, Karachi Tel: 021-32500121-5 Fax: 021-32500128

Karachi Stock Exchange Branch Office No. 52, 52-A, 52-B, (1st Floor) KSE Building, Karachi Tel: 021-32462850, 32462844-9 Fax: 021-32462843

Karimabad Branch Plot No BS-16, Block I, FB Area, Karimabad, Karachi Tel: 021- 36826646-48 Fax: 021-36826649

Khayaban-e-Shahbaz Branch Plot No. 21-C Khayaban-e-Shahbaz, Phase VI, DHA, Karachi Tel: 021-35344952, 353444957 & 35344963 Fax: 021-35344942

Khayaban-e-Tanzeem Branch C 4-C, Tauheed Commercial, Khayaban-e-Tanzeem, Phase-5, DHA, Karachi Tel: 021-35869147-35810977 & 35871640 Fax: 021-35869342

Korangi Industrial Area Branch

33/1, Sector-15, Korangi Industrial Area, Karachi Tel: 021-35114290, 35121294, 35122231-32 Fax: 021-35114282

M.A. Jinnah Road Branch

Mezzanine & Ground Floor, Plot Survey # 19, Street # R.B.6. Shop # 3, 4, Ram Bagh Quarters 166 M.A. Jinnah Road, Karachi Tel: 021- 32218395, 32218409,32218428 Fax: 021-32218376

Muhammad Ali Society Branch

Plot # 4-C Commercial Area, Muhammad Ali Co-Operative Housing Society, Karachi Tel: 021-34168036-37 Fax: 021-34186045

Nazimabad (Gol Market) Branch

Plot # 7, Sub Block 'E', in Block # III (III-E-7), Nazimabad (Gole Market), Karachi Tel: 021-36620261-63 & 36620267 Fax: 021-36620264

New Challi Branch

Plot No. 27, Survey No. 27, (New Challi), Altaf Hussain Road, Karachi. Tel: 021 - 32423999 - 32423737 Fax: 021 - 32422051

North Karachi Industrial Area Branch

Plot No. R-14, Gabol Town, North Karachi Industrial Area, Karachi Tel: 021-32015919, 36995925 & 36963445 Fax: 021-36975919

Sea View, Clifton Branch, Karachi

Plot No. G - 2, Block 2, (Ground Floor), Clifton, Karachi. Tel: 021 - 3572020 -22 Fax: 021 - 3572023

PAF-Base Faisal Branch

Camp-2, Faisal Arcade, PF-I, Market PAF-Base Faisal, Karachi PABX: 021-34601360-62 Fax: 021-34601363

Paper Market Branch

Al-Abbas Centre, Paper Market, Shahrah-e-Liaquat, Karachi Tel: 021-32639671-2 & 32634135 Fax: 021-32639670

Plaza Quarters Branch

Al-Shafi Building Noman Street, Off: M.A. Jinnah Road, Karachi Tel: 021-32771515-16-18 Fax: 021-32771517





Ranchore Line Branch R.C. II, Old Survey # E-7/143, Ranchore Line, New Lakhpati Hotel, Karachi Tel: 021-32767234-36 Fax: 021-32767460

Rizvia Society Branch B-12, Rizvia Cooperative Society, Nazimabad, Karachi Tel: 021-36600956-57 Fax: 021-36600958

S.I.T.E. Branch B/9-B/3, Near Metro Chowrangi, S.I.T.E., Area, Karachi Tel: 021-32586801-4, 32587166-8 Fax: 021-32586806

Saeedabad Branch Plot # 1004/1 & 1004-A/1 (5G/102-A & 5G/012-A/2), Saeedabad, Baldia, Mahajir Camp, Karachi Tel: 021-32815092-94 Fax: 021-32815095

Shahrah-e-Faisal - Branch II Business Avenue Block-6, P.E.C.H.S., Karachi Tel: 021-34386417-18 & 34374476 Fax: 021-34531819

Shershah Branch Plot # D-175, Industrial Trading Estate Area, Trans Lyari Qrtrs, Shershah, Karachi Tel: 021-32588191-93 Fax: 021-32588195

Soldier Bazar Branch Shop # 4, 5 & 6, Plot No 14, Survey # 13-B-2, Soldier Bazar Quarters, Karachi Tel: 021-32231559-60 Fax: 021-32231556

Steel Market Branch Ground Floor, Shop # G-13, 14, 32, 33 Steel Market, Ranchore lines Quarters, Karachi Tel: 021-32763001- 07 Fax: 021-32763009

Tariq Road Branch C-51, Central Commercial Area, Near Pizza Max Tariq Road, P.E.C.H.S., Karachi Tel: 021-34556486, 34556682 Fax: 021-34555478

Timber Market Branch Siddique Wahab Road, Karachi Tel: 021-32732729, 32766995 Fax: 021-32733214

Malir Cantt Branch Army Shopping Complex, Adjacent Tooba Army Store Malir Cantonment, Karachi Tel: 021-34196142-44 Fax: 021-34196145

256 S ANNUAL REPORT 2018

Water Pump Branch

Lateef Square, Block-16, Federal 'B' Area, Main Water Pump Market, Karachi Tel: 021-36321387, 36314817 Fax: 021-36314848

Com-3, Clifton Branch, Karachi

Show Room No. 12, ""Com-3"", (Opp: Bar B. Q. Tonight), Block 6, Clifton, Karachi. Tel: 021 - 35148311 - 13 Fax:021 - 35148314

LAHORE

DHA Phase-VI Branch Property No 16-MB, Block MB, Phase VI DHA Lahore Tel: 042 -37189650 -52 Fax: 042-37189653

Allama Iqbal Town Branch 56/12, Karim Block, Allama Iqbal Town, Lahore Tel: 042-35434160-61, 35434163 Fax: 042-35434164

Azam Cloth Market Branch 285-286, Punjab Block, Azam Cloth Market, Lahore Tel: 042-37661686, 37660341 & 37660298 Fax: 042-37661863

Badami Bagh Branch 25 - Peco Road Badami Bagh Lahore Tel: 042-37724583, 37720382, 37705036 Fax: 042-37730867

Bahria Town Branch Plot No. 31 - B, Sector 'C', Bahria Town, Lahore Tel: 042 - 37862380 - 82 Fax: 042-37862379

Bedian Road Branch Plot No. 2512/1, Phase-VI, Bedian Road, Talal Medical Center, Lahore Tel: 042-37165300-03 Fax: 042-37165304

Circular Road Branch Babar Centre, 51, Circular Road, Lahore Tel: 042-37379371 - 75 Fax: 042-37379370

Darogawala Branch Near Shalimar garden G.T.Road Darogawala Lahore Tel: 042-36520681-83 Fax: 042-36520684

DHA G Block Branch Plot # 13 G, Commercial Zone DHA, Phase-I, Lahore Cantt. Tel: 042-35691173-78 Fax: 042-35691171



DHAY Block Branch 163, Block Y, Phase III, DHA Lahore Cantt Tel: 042-35692531-36 Fax: 042-35692690

Egerton Road Branch 27-Ajmal House, Egerton Road, Lahore Tel: 042-36364522, 36364532 Fax: 042-36364542

Faisal Town Branch 853/D, Akbar Chowk, Faisal Town, Lahore Tel: 042-35204101-3 Fax: 042-35204104

Ferozepur Road Branch Siza Farmer Factory, Sufiabad, Lahore Tel: 042- 35401751-3, 35401754 Fax: 042-35800094

Gulberg Branch I 32-E/I Main Boulevard,Gulberg-III, Lahore Tel: 042-35870832-3, 35870975-6 Fax: 042-35870834

Ichra More Branch House # 146, Muhallah Ferozpur Road, Ichra More, Lahore Tel: 042-37572090-93 - 042-37426301 Fax: 042-37572089

Johar Town Branch Plot # 85, Block G/I, M.A Johar Town-Lahore Tel: 042-35291172-74 Fax: 042-35171047

Kashmir Block, Allama Iqbal Town Branch Plot # I, Kashmir Block, Allama Iqbal Town Scheme, Lahore Tel: 042-37809021-24 Fax: 042-37809026

Lahore- Cantt Branch Day building 1482/A, Abdul Rehman Road, Lahore Cantt Tel: 042- 36603061-63 Fax: 042-36603065

Lahore Stock Exchange Branch Office No. I, Lower Ground floor # I, Lahore Stock Exchange Plaza, Plot No. 19, Khasra No. 1047, 19, Khayaban e Aiwan e Iqbal, Lahore Tel: 042-36280853 - 56 Fax: 042-36280851

Liberty Market Branch Shop No.02 & 03, Ground floor, Diamond Tower, 28 Commercial Zone, Liberty Market, Gulberg III, Lahore Tel: 042- 35717273, 35763308 Fax: 042-35763310 Mall Road Branch 56, Ground Floor, Sh-e-Quaid-e-Azam (The Mall), Lahore Tel: 042-36284801-3 Fax: 042-36284805

Model Town Branch 14-15, Central Commercial Market, Model Town, Lahore Tel: 042-35915540-42 & 35915548 Fax: 042-35915549

New Garden Town Branch 19-A, Ali Block, New Garden Town, Lahore Tel: 042-35911361-4 Fax: 042-35911365

Empress Road Branch Plot #. 29, Empress Road, Lahore Tel: 042-36300670-3 Fax: 042-36310362

Shah Alam Gate Branch 12-A, Shah Alam Gate, Lahore Tel: 042-37666854 - 57 Fax: 042-37663488

Urdu Bazar Branch S - 38-R, Urdu Bazar Chowk - 205, Circular Road, Lahore Tel: 042-37116001-3 Fax: 042-37116004

Wahdat Road Branch Mauza Ichra, Wahdat Road, Lahore Tel: 042-37503001-3 Fax: 042-37503004

Z Block DHA Branch 323-Z, DHA, Phase-3, Lahore Tel: 042-35693112-5 Fax: 042-35693117

ISLAMABAD

Bahria Town Branch

Plot # 3-4, Express Way, Sufiyan Plaza, Phase VII, Bahria Town, Islamabad Tel: 051- 5707360 – 63-65 Fax: 051-5707358

Barah Koh Branch Murree Road, Tehsil / District, Islamabad

Islamabad Tel: 051- 2321712- 13 Fax: 051-2321714

Blue Area Branch 20 - Al- Asghar Plaza, Blue Area, Islamabad Tel: 051-2823204, 2872913 Fax: 051-2274276

ANNUAL REPORT 2018





F-10 Markaz Branch Plot No. 08, Maroof Hospital, F-10 Markaz, Islamabad Tel: 051-2222860-62 Fax: 051-2222863

F-11 Markaz Branch Plot # 29, Select Center, F-11 Markaz, Islamabad Tel: 051-2228027-28 Fax: 051-2228365

G-11 Markaz Branch Shop #. 25-34, Plot # 23, Sajid Sharif plaza, G-11 Markaz, Islamabad Tel: 051-2220973-6 Fax: 051-2220977

I-9 Markaz Branch Plot # 3/L, Shops Nos. 6, 7, 13, & 14, I-9, Markaz, Islamabad Tel: 051-4449832-35 Fax: 051-4449836

Stock Exchange Branch Plot # 109, East F-7/G-7, Jinnah Avenue, Blue Area, Islamabad Tel: 051-2806281-83 Fax: 051-2806284

Super Market Branch Shop No. 9, Block - C, F-6 Markaz, Islamabad. Tel: 051-2279168-170 & 051-2824533-34 Fax: 051-2279166

RAWALPINDI

The Mall Road Branch, Rawalpindi

Shop No. 31-A/4, The Mall Road, Opp: State Life Bldg., Saddar, Rawalpindi Cantt. Tel: 051-5564123, 051-5120777-80 Fax: 051-5528148

Raja Bazar Branch

Raja Bazar, Rawalpindi Tel: 051-5553504, 5557244 & 5777707 - 5534173-5557244 Fax: 051-5559544

Shamsabad Muree Road Branch DD/29, Shamsabad Murree Road, Ojri Kalan, Rawalpindi Tel: 051-4854400, 4854401-03 Fax: 051-4854404

258 S ANNUAL REPORT 2018

FAISALABAD

Satiana Road Branch 679-DGM, Batala Colony, Satiana Road, Faisalabad Tel: 041 - 8500569 - 71 Fax: 041 - 8500568

Jail Road Branch House No. P-62, opposite Punjab Medical College, Jail Road, Faisalabad Tel: 041-8813541-43 Fax: 041-8813544

Kotwali Road Branch P-12, Kotwali Road, Faisalabad Tel: 041-2412151-53 Fax: 041-2412154

Liaquat Road Branch Liaquat Road, Chak # 212, Faisalabad Tel: 041-2541257-59 Fax: 041-2541255

Susan Road Branch Chak No. 213/RB Susan Road, Faisalabad Tel: 041-8502367-69 Fax: 041-8502371

MULTAN

Vehari Road Branch Plot # 2227-A, Chowk Shah Abbas, Vehari Road, Multan Tel: 061-6241015-17 Fax: 061-6241014

Abdali Road Branch Plot No. 66-A & 66-B/9, Abdali Road, Multan Tel: 061-4588171, 4588172 & 4588175-78 Fax: 061-4516762

Hussain Agahi Road Branch 2576, Hussain Agahi Road, Multan Tel: 061-4548083, 4583268, 4583168 & 4584815 Fax: 061-4543794

Qadafi Chowk Branch Plot # 43, Block T, New Multan Road, Qadafi Chowk-Multan Tel: 061-6770882-84 Fax: 061-6770889

SUKKUR

Marich Bazar Branch B – 885, Marich Bazar, Sukkur Tel: 071-5627781-2 Fax: 071-5627755



Committed to you

Shikarpur Road Branch Shop # D-195, Ward D, Near A Section Police Station Shikarpur Road, Sukkur Tel: 071-5617142-44 Fax: 071-5617145

Workshop Road Branch City Survey # 3403/2/1 and C.S # 3403/2M/6, Ward-B Tooba Tower Workshop Road, Sukkur Tel: 071-5616663, 5616664, 5616582 Fax: 071-5616584

GUJRANWALA

GT Road Branch B/11-S7/103, G.T. Road, Gujranwala Tel: 055-3842751-3842729 Fax: 055-3842890

Gujranwala Branch G.T. Rd., Opp. General Bus Stand, Gujranwala Tel: 055-3820401-3 Fax: 055-3820404

Wapda Town Branch Plot # B - III, MM - 53, Hamza Centre, Wapda Town, Gujranwala Tel: 055-4800204-06 Fax: 055-4800203

GUJRAT

GT Road Branch Small Estate, G.T. Road , Gujrat Tel: 053-3534208, 3533949 & 3534208 Fax: 053-3533934

Gujrat Branch Main GT Road Tehsil & Distt., Gujrat Tel: 053-3517051-54 Fax: 053-3516756

Katchery Chowk Branch Shop #. 1263 & 1270 B-II, Katchery Chowk, Opp. Zahoor Elahi Satadium, Near New Narala Bakers, Gujrat Tel: 053-3601021-24 Fax: 053-3601025

PESHAWAR

Deans Trade Center Branch Deans Trade Centre, Islamia Road, Peshawar Tel: 091-5253081 -3 & 5 Fax: 091-5253080 Fruit Market Branch

Near Fruit Market, G.T. Road, Peshawar Tel: 091-2260373-4 Fax: 091-2260375

Hayatabad Branch

Shop# I, Hayatabad Mall, Baghee-Naran Road, Phase II, Sector J-I Hayatabad Peshawar. Tel: 091-5822923-25 Fax: 091-5822926

Main University Road Branch Tehkal Payan, Main University Road-Peshawar Tel: 091-5850540-41 & 5850548-9 Fax: 091-5850546

Milad Chowk Branch Milad Chowk, New Gate, Peshawar City Tel: 091-2550477, 2550466, 2217131 Fax: 091-2550488

QUETTA

Fatima Jinnah Road Branch

Plot No. Khasra No.134 & 138, Ward No. 19, Urban # 1, Fatima Jinnah Road, Quetta Tel: 081-2301094-95 Fax: 081-2301096

Liaquat Bazar Branch

Ainuddin Street, Quetta Tel: 081-2837300-1 Fax: 081-2837302

M.A. Jinnah Road Branch

Ground Floor, Malik Plaza, Near Adara-e-Saqafat, M.A. Jinnah Road, Quetta. Tel: 081-2865590-95 Fax: 081-2865587

Regal Chowk Branch

Regal Chowk, Jinnah Road, Quetta Tel: 081-2837028-29 Fax: 081-2825065

ABBOTTABAD

Abbottabad Branch Sitara Market, Mansehra Road, Abbottabad Tel: 0992- 38593 I-34 Fax: 0992-385935

АТТОСК

Hassan Abdal Branch Survey No. 1269/1624, Khasra No. 1935, G.T. Road, Hassan Abdal, District Attock Tel: 057-2520328-331 & 2520320-321

ANNUAL REPORT 2018





Fateh Jang Branch Main Rawalpindi Road, Fateh Jang Distt Attock Tel: 057-2210321-23 Fax: 057-2210324

AZAD KASHMIR

Dadyal Branch Choudhary Centre, Ara Jattan, Dadyal, Azad Kashmir Tel: 05827-463475 Fax: 05827-465316

Mirpur Azad Kashmir - Branch I NS Tower 119 F/1, Kotli Road Mirpur, Azad Kashmir Tel: 05827- 437193-97 Fax: 05827-437192

Mirpur Azad Kashmir Branch (2) Ghazi Archade, 6-B/3, Part II, Allama Iqbal Road, Mirpur, Azad Kashmir Tel: 05827-446405, 446407-9 Fax: 05827-446406

Muzzafarabad Branch Sangam Hotel, Muzzafarabad - Azad Jammu Kashmir (AJK) Tel: 05822-924203-5 Fax: 05822-924206

Shaheed Chowk Branch Deen Plaza, Shaheed Chowk, Kotli, Azad Kashmir Tel: 05826-448453-54 Fax: 05826-448455

CHAK GHANIAN

Chak Ghanian Branch Plot No. 547-548, Iqbal Mandi, G.T. Road, Sarai Alamgir. Tel: 0544-654402-03, 655155 Fax: 0544-654401

CHAKWAL

Chakwal Branch Al- Noor Plaza Sabzi Mandi, Talagang Road, Chakwal Tel: 0543-554796, 540650-51 Fax: 0543-554797

Dalwal Branch Village & Post Office Dalwal, Tehsil Choha, Saidan Shah, Distt Chakwal Tel: 0543-582834 Fax: 0543-582842

260 S ANNUAL REPORT 2018

CHAMMAN - Rural

Chamman Branch Khashra No. 1323 & 2324 Abdali Bazar, Dola Ram Road, Tehsil Chaman, District Qila Abdullah, Baluchistan Tel: 0826- 618137-39 Fax: 0826-618143

DADU

Dadu Branch CS No. 1036/2, Ward 'B', Station Road, Dadu, Sindh Tel: 0254-711471-3 Fax: 0254-711474

DINA

Dina Branch Mian G.T. Road Dina Tel: 0544-634471 -3 Fax: 0544-636675

GAWADAR

Gawadar Branch Plot Askani Hotel, Mullah Faazul Chowk, Gawadar Tel: 0864-212144- 212146 Fax: 0864-212147

GHOTKI

Ghotki Branch CS # 395 & 407, Muhallah Machhi Bazar, Opp: Sarkari Bagh, Ghotki, Sindh Tel: 0723-681571 - 73 Fax: 0723-681574

GILGIT - Rural

Gilgit Branch Khasra# 1103, 1112, 1113, Haji Ghulam Hussain Building Raja Bazar Gilgit Tel: 05811-457366-68 Fax: 05811-457369

GUJAR KHAN

Gujar Khan Branch Plot # 58-D, 59-C, Sector/Block Area Development, Scheme # I, Akbar Kayani Plaza, G.T, Road, Gujjar Khan Tel: 051-3516431-4 & 3516436 Fax: 051-3516435



HARIPUR

Haripur Branch Ground Floor, Akbar Arcade, Main G.T. Road, Haripur Tel: 0995- 610832 - 34 Fax: 0995-610829

HAZRO

Hazro Branch Plot # B -386, 386-A, Dawood Centre, Bank Square, Ziaul Haq Road, Hazro Tel: 057-2313283 - 85 Fax: 057-2313286

HYDERABAD

Bohri Bazar Hyderabad Branch 41/364, Saddar, Bohri Bazar-Hyderabad Tel: 022-2730911-14 Fax: 022-2730910

Latifabad No. 7 Branch Latifabad # 7, 5/D Unit # 7, Hyderabad Tel: 022-3810524 & 3810525 Fax: 022-3810515

Market Chowk Branch Shop CS # A/2772/2, Ward -A, Market Road, Hyderabad Tel: 022-2638451-54 Fax: 022-2638450

Qasimabad Branch Shop No. 23, 24 & 25, Rani Arcade, Qasiamabad, Hyderabad Tel: 022-2650742-43 & 2652204-5 Fax: 022-2650745

JACOBABAD

Jacobabad Branch C.S. No. 480, Ward # 5, Town, Jacobabad - Sindh Tel: 0722-650071 - 73 Fax: 0722-650074

JEHLUM

Jhelum Branch Plot # 89, Mehfooz Plaza, Kazim Kamal Road, Jhelum Cantt. Tel: 0544-720216 - 18 Fax: 0544-720219

KAMBAR

Shahdad Kot Branch C.S. No. 1048, 1051, 1052, 1054, Ward 'B', Taluqa Shahdad Kot, District Kambar, Sindh Tel: 074-4014461-63 Fax: 074-4014464

KAMOKE

Kamoke - GT Road Branch Madni Trade Centre, G.T Road, Kamoke Tel: 055- 6815175-76 Fax: 055-6815184

KANDH KOT

Kandh Kot Branch Registry # 505 & 520, Mukhi Muhallah, Adjacent: Press Club, Kandh Kot, Sindh Tel: 0722-572604 - 6 & 0722-675607 Fax: 0722-572607

KASUR

Gawadar Branch Plot Askani Hotel, Mullah Faazul Chowk, Gawadar Tel: 0864-212144- 212146 Fax: 0864-212147

GHOTKI

Kasur Branch Near Pul Qatal Gahri, Kutchery Road, Kasur. Tel: 049-2721993 Fax: 049-2721994

KHAIRPUR - Rural

Pacca Chang Branch CS No. 418/1-08, Deh. Pacca Chang, Taluqa Faiz Ganj, District Khairpur, Sindh Tel: 0243-557403-5 Fax: 0243-557406

KOT ADDU

Kot Addu Branch Property # 43, RH, 48/A-49-50, Ward B-III, Kot Addu District, Muzaffar Garh Tel: 066-2240206-07 Fax: 066-2240208





LALAMUSA

Lalamusa Branch G.T. Road, Lalamusa Tel: 0537 -515694,515699, 515697,519977 Fax: 0537-515685

LARKANA

Larkana Branch C.S. No. 1808, Pakistan Chowk, Larkana , Sindh Tel: 074-4053608-10 Fax: 074-4053611

MANDI BAHAUDDIN

Mandi Bahauddin Branch Khasra # 143/112, Chak #51, Bank Road, Off Railway Road, Ghalla Mandi, Mandi Bahauddin Tel: 0546-600901, 600903-4-5 Fax: 0546-600902

MANSEHRA

Mansehra Branch Al- Hadeed Corporation Market Shahrah Resham, Mansehra Tel: 0997-303186, 303180 Fax: 0997-303135

MARDAN

The Mall Branch Plot No. 337, 337-A, The Mall, Mardan. Tel: 0937-865344-45 Fax: 0937-865342

MIRPURKHAS

Khipro Bus Stand Branch Plot No. 92-93, Samanabad, Khipro District, Ghumanabad Chowk, Khipro Bus Stand - Mirpurkhas Tel: 0233-876384 & 874518 Fax: 0233-875925

Umer Kot Road Branch Plot No : 988 to 991 Umerkot Gharibabad, Mirpur Khas Tel: 0233- 875113-7 Fax: 0233-875118

MURIDKE

Muridke Branch 774, G.T. Road Muridke Tel: 042-37950456,37994711-12 Fax: 042-37994713

NAROWAL

Katchery Road Branch Katchery Road, Narowal Tel: 0542-414105-7 Fax: 0542-414089

NAWABSHAH

Nawabshah Branch Survey No. 77, Masjid Road, Nawabshah, Sindh Tel: 0244 - 372042 - 44 Fax: 0244-372045

GAWADAR

Gawadar Branch Plot Askani Hotel, Mullah Faazul Chowk, Gawadar Tel: 0864-212144- 212146 Fax: 0864-212147

JAMSHORO

Nooriabad Branch Ground Floor, SITE Office Building Nooriabad, Dist Jamshoro, Sindh Tel: 025-4670433-8 Fax: 025-4670434

GILGIT - Rural

Gilgit Branch Khasra# 1103, 1112, 1113, Haji Ghulam Hussain Building Raja Bazar Gilgit Tel: 05811-457366-68 Fax: 05811-457369

OKARA

Ravi Road Branch 23/A, Ravi Road, Okara. Tel: 044-2528755, 2525355 Fax: 044-2525356

262 S ANNUAL REPORT 2018



RABWAH

Rabwah Branch Plot No-9-10, Block-14, Darul Sadar, Gol Bazar, (Chenab Nagar) Rabwah Tel: 047-6213795-97 & 6213792 Fax: 047-621 3797

RAHIM YAR KHAN

Rahim Yar Khan Branch 31/34 Shahi Road, Rahimyar Khan Tel: 068-5877821-5883876 Fax: 068-5876776

SADIQABAD

Sadiqabad Branch Mozzah Khuda Bux Dehar, Macchi Goth, KLP Road, Sadiqabad Tel: 068- 5951303 & 5951301-2 Fax: 068-5951300

SAHIWAL

High Street Branch 558/8-1, Navid, Plaza, High Street Sahiwal. Tel: 040-4229247, 4221615,4229247 Fax: 040-4460960

SARGODHA

Sargodha Branch Prince Cinema Market Railway Road, Sargodha Tel: 048-3768113-5 Fax: 048-3768116

Satellite Town Branch Satellite Town, Ground Floor, Afzal Towers, Plot # 302-A, Main Satellite Town, Sargodha. Tel: 048-3221025-28 Fax: 048-3221029

SHIKARPUR

Shikarpur Branch C.S. No.52/33/1, Ward 'B', Lakhi Gate, Shikarpur , Sindh Tel: 0726-522057-59 Fax: 0726-522060

SIALKOT

Kashmir Road Branch Address: Block 'A', ZHC, Kashmir Road, Sialkot Tel: 052-3573304-7 Fax: 052-3573310 **Paris Road Branch** B1, 16S, 71/A/1, Paris Road, Sialkot Tel: 052-4602712-17 Fax: 052-4598849

Small Industrial Area Branch Plot No. 32 / A, S.I.E - I, Small Industrial Estate, UGOKE Road, Sialkot Tel: 052-3242690 - 92

SWABI

Fax: 052-3242695

Swabi Branch Property bearing No. 3361, Main Mardan Road, Swabi Tel: 0938-222968 - 69 Fax: 0938-221572

TANDO ALLAH YAR

Tando Allah Yar Branch C-1, Survey # 274, Main Road, Tando Allah Yar - Sindh Tel: 022-2763181-83 Fax: 022-2763184

TURBAT

Main Bazar Branch Main Bazar, Turbat Tel: 0852-413874 & 411606 Fax: 0852-414048

WAH CANTT

Wah Cantt Branch Plot No. 17/37, Civic Center, Aslam Market, Wah Cantt Tel: 051- 4902238-39 & 4902241 Fax: 051-4902240





ISLAMIC BANKING BRANCHES

KARACHI

I. I. Chundrigar Road Branch 2 (Islamic Banking) 5-Business & Finance Centre, Opposite State Bank of Pakistan, Karachi. Tel: 021-32438212, 32472176, 32471796 Fax: 021-32438218

Super Highway Branch

Shop No. 29 & 30, Plot # 1-B/3, Sub Sector 1-A, Scheme No. 33, main Super Highway, Karachi. Tel: 021 - 36830161-3 Fax: 021-36830162

Fish Harbour Branch

Plot No. L - 2, Block""L"" Fish Harbour, Dockyard Road, West Wharf, Karachi PABX: 021-32312166-68 Fax: 021-32312165

Zamzama Branch

Shop No. 3, 4, 5, 6 & 7, Plot No. 16-C, 2nd Zamzama Commercial Lane DHA - Karachi Tel: 021 - 35373135-7 Fax: 021 - 35373138"

IBL Building Centre, Shahrah-e-Faisal, Branch

Ground Floor IBL Building Center at Plot No. I, Block 7 & 8, D.M.C.H.S, Shahrah-e-Faisal, Karachi Tel: 021-32368002-4 Fax #. 021 - 32368005

LAHORE

PIA Society Islamic Banking Branch

Plot # 40, Block-D, Main Boulevard PIA Society, Opp Wapda Town Roundabout, Lahore Tel: 042-35189957 - 59 Fax: 042-35210895

HUB, BALUCHISTAN - RURAL

Hub Branch Shop No. 12 - 14, Khasra No. 106/4, Int. Shopping Mall Hotel, Mouza Berot, Tehsil Hub, Lasbella, Baluchistan Tel: 0853 - 363056 - 058 Fax: 0853 - 363050

CHILAS - RURAL

Chilas Branch Khasra No. 02, Bazar Area, Chillas, District Baltistan Tel: 05812 - 450702-3 Fax: 05812-450704

SKARDU - RURAL

Skardu Branch Khasra No. 1265/39, Yadgar Chowk, Tehsil Skardu, District Baltistan Tel: 05815 - 456693-94 Fax: 05815-456696

ISLAMABAD

Naval Anchorage Branch

Plot # 19, Commercial No. 2, Naval Officers' Housing Scheme Anchorage, Islamabad Tel: 051 - 5159126 - 28 Fax: 051 - 5159129

DHA Phase-2 Branch

Plot No. 7, Street SSZBS AI Nahayaan, Sector-A, DHA Phase-2, Near AI Ghurair, Main Boulevard, Islamabad Tel: 051-4918314-16 Fax: 051-4918317

CHITRAL - RURAL

Chitral Branch Attalique Bazar, Bank Square, Opp: NBP Building, Chitral Tel: 0943 - 412536-37 Fax: 0943 - 414352

HYDERBAD

DHA Plaza Branch

Shop No. I & 2, Block ""C"", Defence Plaza, Thandi Sarak, Hyderabad Tel: 022- 2108474, 2108478 Fax # 022-210847

RAWALPINDI

Bahria Town Branch Phase-IV

Plot # I, Bahria Town, Civic Centre, Phase IV, Rawalpindi Tel: 05 I-5733945-46 Fax: 05 I-5733967

264 S ANNUAL REPORT 2018

| Summit S | Bank mmitted to you | | |
|---|---|--------------------------------|---------------------------|
| FORM | OF PROXY | | |
| 13th Annual Ger | neral Meeting | | |
| The Company S Summit Bank Lin Summit Tower H Level-11, Plot N Block-2, Clifton, | nited Iead Office o. G-2, | | |
| I /We | 0 | f | being a |
| member(s) of S | ummit Bank Limited holding | | ordinary shares as |
| per Register Fo | lio No/ CDC A/c. No | | hereby |
| appoint Mr./Mr | s./Miss | | |
| failing him/her_ | Mr./Mrs | | |
| Of (full address) | | | (being |
| member of the | Bank) as my / our Proxy to attend, act an | d vote for me/us and on my/our | behalf at the 13th Annual |
| General Meetin | g of the Bank to be held on | and /or any adjournment | thereof. |
| Signed this | | day of | 2020. |
| Witnesses: | | | |
| I. Name : | : | | |
| Address | : | | Signature on Rs. 5/- |
| CNIC No. | : | | Revenue Stamp |
| Signature | : | | |
| 2. Name | : | | |
| Address | : | | |
| CNIC No. | : | | |
| Signature | : | | |

- NOTICE:
- (i) A member entitled to attend and vote at the meeting may appoint another member as his / her proxy who shall have such rights as respects attending, speaking and voting at the meeting as are available to a member.
- (ii) The account holders, sub-account holders, proxy or nominee shall authenticate his/her identity by showing his/her original national identity card (NIC) or original passport and bring his/her folio number at the time of attending the meeting.
- (iii) In the case of corporate entity Board of Directors' resolution/power of attorney with specimen signature of the nominee shall also be produced (unless provided earlier) at the time of meeting.
- (iv) In order to be effective, the proxy forms must be received at the office of our registrar M/s.THK Associates (Private) Limited, 1st Floor, 40-C, Block-6, PECHS, Karachi not later than 48 hours before the meeting duly signed and stamped and witnessed by two persons with their names, addresses and NIC numbers mentioned on the form.
- (v) In the case of individuals attested copies of NIC or passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- (vi) In the case of proxy by a corporate entity, Board of Directors resolution/power of attorney with specimen signature and attested copies of the NIC or passport of the proxy shall be submitted along with proxy form.



| Summit S Bank | | |
|---|---|--------------------------------|
| Committed to you | | |
| | فارم | يروسى |
| | | تير ہواں سالا: |
| | | ير،وان ممار، جناب سمپنی سیر |
| | - | جتاب چی میر گیارہو یں من |
| | | سیار ہویں سے سمٹ ٹاور (ہیڈ |
| | G، بلاک_۲، | • |
| | ، پاکستان _ | کلفٹن،کراچ |
| | | |
| سمٹ بینک کمیٹڈ کاممبر(ز) ہونے کے ناطے | | مىي/بىم |
| | | * 5 |
| یز ہے یا اس کی عدم موجود گی میں | | بدركعه بذاصر |
| <u>ٻ</u> يڊ ٽن کي شرا دردون ين | جس کا کلمل پټ | محتر م محتر مهر |
| ہونے کے ناطے) بطور پروکسی تقرر ّ می کرتا ہوں جسے میرے/ ہمارے جانب | ہے، میں (بینک کاممبر | |
| رے جانب سے دوٹ ڈالنے کی اجازت دی جائے۔ | کومنعقد ہونے والے تیر ہواں سالا نہ اجلاس عام پاکسی النواء میں شرکت کرنے عمل کرنے اور میرے/ ہما | <i>C</i> |
| | | |
| بورفته | × | دستخطاز |
| | | 4 |
| | | كوامان: |
| | | 1. نام: |
| یا خچ روپے کی مالیت کے | زائز دْقو مى شاختى كار دْنمبر: | ىپى <i>تە:</i> كىرىدۇ |
| پوچ در چه می ایند از مربع ایند از م | | مینیو دستخط |
| | ······································ | |
| | | 2 <u>.</u> ئام: |
| | | پت : |
| | زائز ڈتو می شاختی کارڈنمبر: | كمييو |
| | | دستخط |
| | | اطلاع: |
| | ممبر جوا جلاس میں شرکت اور دوٹ دینے کا اہل ہو وہ کسی اورممبر کوا پنا / اپنی پر دکسی مقرر کر سکتا / سکتی ہے جسے اجلا ^م ، ایک میر کوحاصل ہوتے ہیں ۔ | |
| اپنے/اپنی شناخت کی تصدیق کردانی ہوگی اوراجاس میں شرکت کے وقت | ۇنٹ ہولڈرز،سب اكا ۇنٹ مولڈرز، پروكسى يا نامز دكوا پنااصل قو مى شناختى كارڈ (CNIC) يا پاسپيورٹ دكھا كرا فوليونير ہمراہ لا ناہوگا۔ | لاا (ii) ایا |
| ریہلے فراہم نہ کیے گئے ہوں) بھی اجلاس کے دقت پیش کرنے ہوں گے۔ | وباری ادار کے صورت میں بورڈ آف ڈائر یکٹرز کی قرارداد/مختار نامہ مامز دخص کے دستخط کے نمونے کے ساتھ (اگر | • |
| | ی فارم کے مؤثر ہونے کیلیۓ ضروری ہے کہ وہ ہمارے رجسڑار کے دفتر میسرز ڈپی آئچ کے ایسو می ایٹس (پرائیویٹ) | |
| • | سب طور پر میرگی ہوئی، دستخط شدہ اور دوافر ادکی گواہی کے ساتھا جلاس ُے زیادہ سے زیادہ 48 گھنٹے قبل وصول ہوجا | • |
| | اِدی صورت میں بینیفشل آ نرزاور پروکسی کے قومی شناختی کارڈیا پاسپورٹ کی مصد قد نقول بھی پروکسی فارم کے ساتھ فر | |
| ہمونے کے ساتھادر پردکسی کے قومی شناختی کارڈیا پاسپورٹ کی مصدّ قذیقل بھی | وباری ادار کے صورت میں پروکسی فارم کے ساتھ پورڈ آف ڈائر یکٹرز کی قرارداد/مختار نامہ، نامزد خض کے دستخط کے کروانی ہوگی۔ | |
| | | |
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